

## Elks National Foundation Chair Challenge Guidelines

## WORKSHEET

The Chair Challenge encourages a broad-based fundraising program and is not built for Lodges to receive a perfect 1000 point score.

Read through the <u>Chair Challenge Guidelines</u> page and fill out the worksheet below. The amount of **points available** to your Lodge this fiscal year will be based on prior year's fundraising, **due dates** and remaining opportunities. Linked reports in the category descriptions on the Guidelines page can help inform the amount of **points available** to a Lodge. **Points available** to a Lodge will be different than the amount of **points allocated** to each category.

DONE?		POINTS AVAILABLE	POINTS ALLOCATED	DUE BY
	Registering as ENF Fundraising Chair			
	Earning the ENF Fundraising Chair Certificate			
	Ordering new, updated ENF supplies for the new fiscal year			
	Using the ENF in Our Community Poster			
	Acquiring new donors			
	Acquiring new sustaining givers			
	Membership Support			
	Retaining second-year donors			
	Retaining third-year donors			<i>\\\\\\\\</i>
	Renewing donors			
	Reactivating donors			<b>\////////////////////////////////////</b>
	Donation frequency			
	Utilizing an Online Remittance form			
	Donors receiving Foundation Fellowship recognition			
	Making a leadership donation			<i>\ \ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>
	Extra Credit			
	Total			