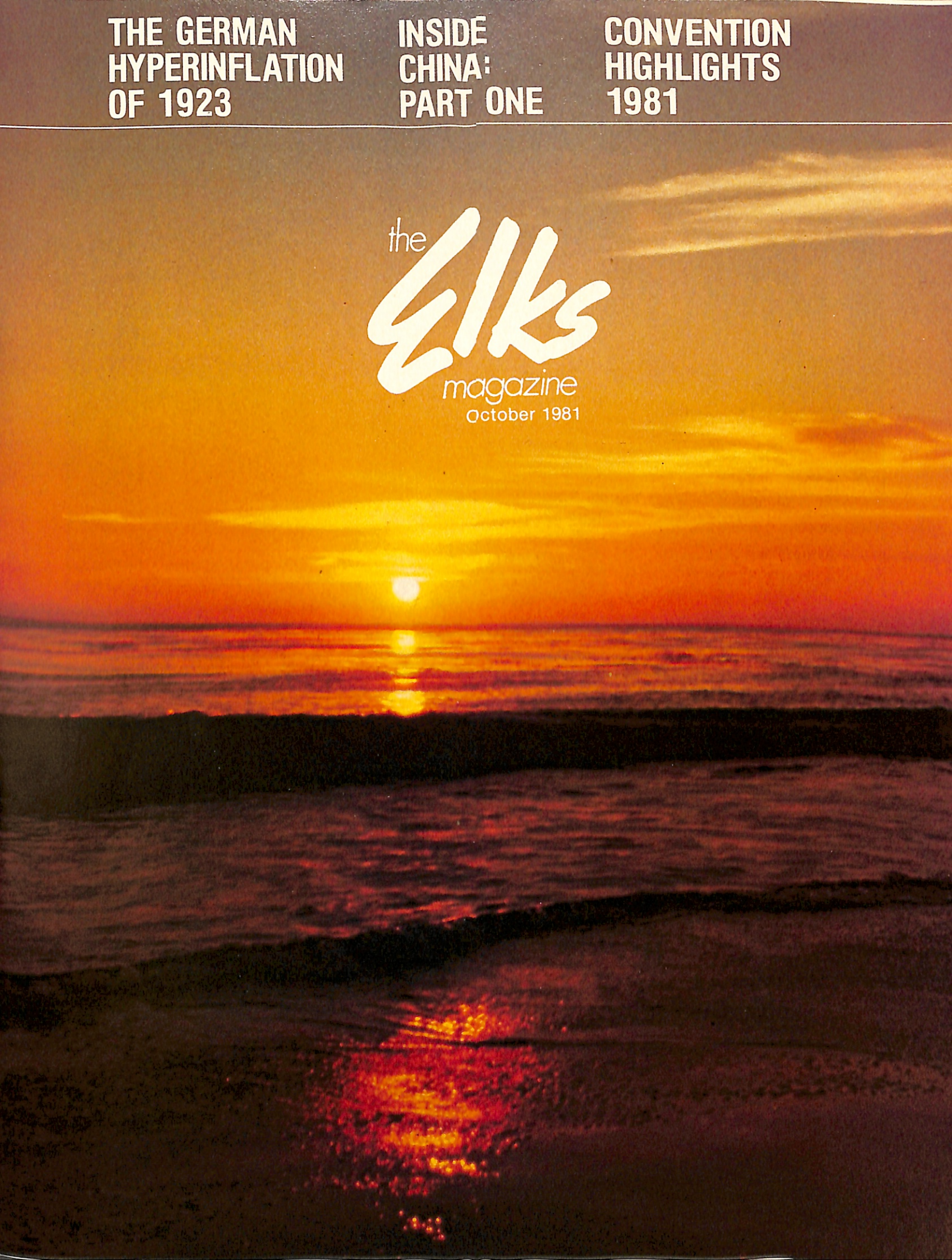


THE GERMAN
HYPERINFLATION
OF 1923

INSIDE
CHINA:
PART ONE

CONVENTION
HIGHLIGHTS
1981

the
Elks
magazine
October 1981



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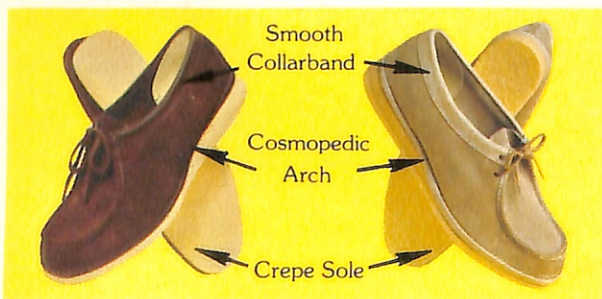
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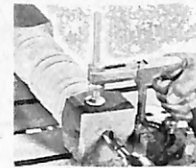
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A Message
From The
Grand Exalted Ruler



Set A Goal In Elkdom

★

Gaining success in any of life's endeavors is directly related to an individual's state of mind and his willingness to cease peeking through the transparent umbrella of wishful thinking and to act. The levels that we strive to reach, of course, vary greatly for each of us—from the wavy crest on the sense of well-being in accomplishing a simple task, to lofty plateaus towering with windmills, where a single joust might stand the world on its ear.

What is deemed a desired level of success for one, however, may be an empty shell or merely a stepping-stone for another. Fortunately, most of us establish our goals within the realistic boundaries of our abilities and limitations. But what must always be of paramount importance is struggling onward to our goal's end and savoring the nectar of victory and success.

Do you have a goal? Have you set a goal in Elkdom that will enrich the Order, as well as your own feelings of accomplishment? Now is the time for goal-setting and for action!

Remember, there is a drumbeat in the great heart of Elkdom that is waiting to roll for you.

Many steps are available in your ascent along the stairs to fulfillment through Elkdom: bring a new member into our great Brotherhood, lend your expertise on a community project, devote a few hours per week to an Elks' charity, or become active in a youth-sponsored program.

Contact your lodge secretary today and ask what you can do to benefit those in need and the Order of Elkdom itself.

Setting a single goal and working toward its realization can be the start of a journey to that wonderful, heady land of success and satisfaction. Rally your Brothers around the banner of commitment and let's TELL AMERICA ABOUT ELKDOM.

Raymond V. Arnold

Raymond V. Arnold

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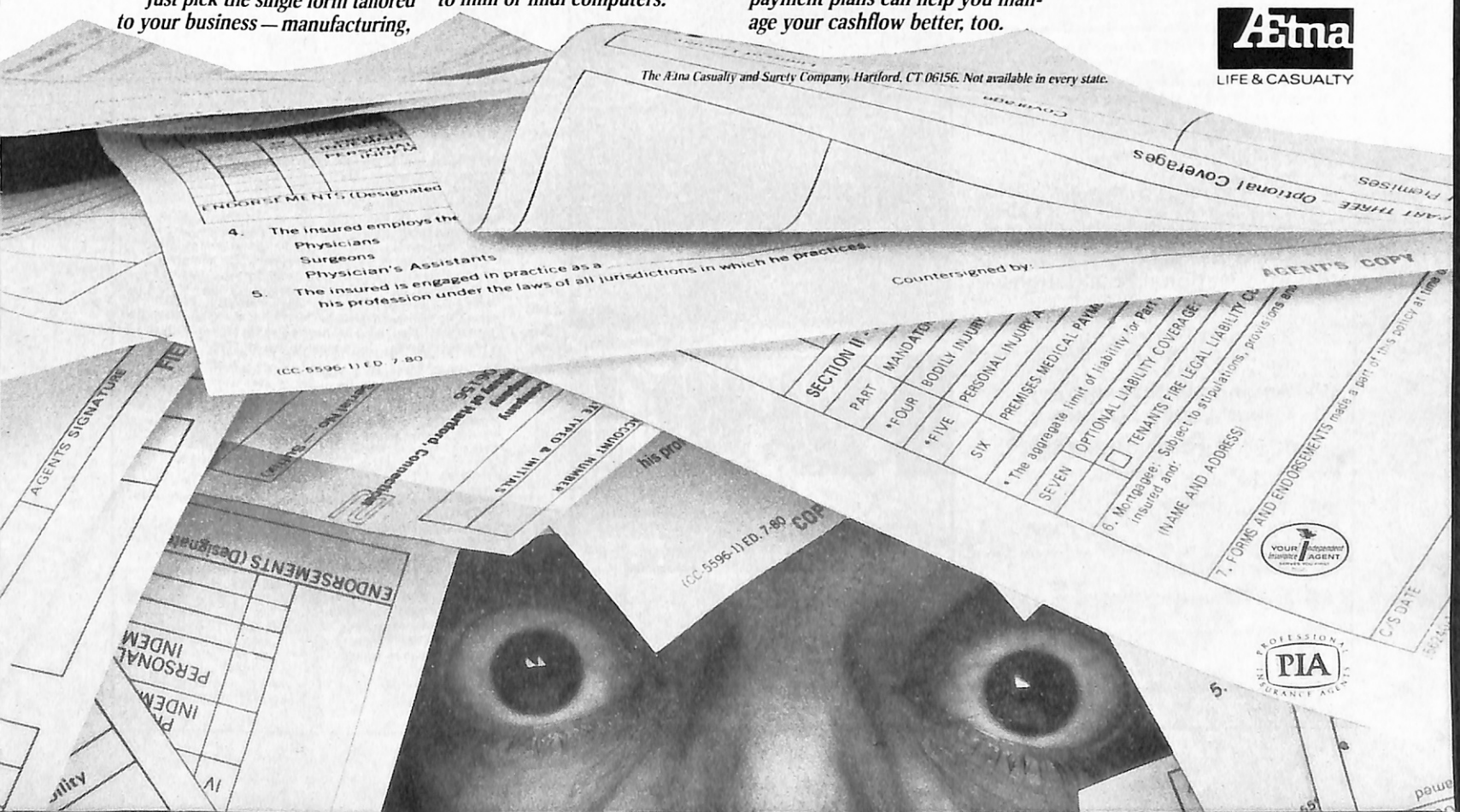
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THE ELKS MAGAZINE, Volume 60, No. 4, October, 1981 (ISSN 0013-6263). Published monthly, except bi-monthly July/August and December/January, at 425 W. Diversey Pkwy., Chicago, IL 60614 by the Benevolent and Protective Order of Elks of the United States of America. Second Class postage paid at Chicago, IL, and at additional mailing office. Acceptance for mailing at special rate of postage provided for in Section 1103, Act of October 3, 1917, authorized May 20, 1922. Single copy price is 25 cents. Subscription price in the United States and its Possessions, for Elks, \$1.25 a year, for non-Elks, \$2.50 a year; for Canadian and Foreign postage, add \$1.50 a year. Subscriptions are payable in advance. Manuscripts must be typewritten and accompanied by sufficient postage for their return via first class mail. They will be handled with care but this magazine assumes no responsibility for their safety.

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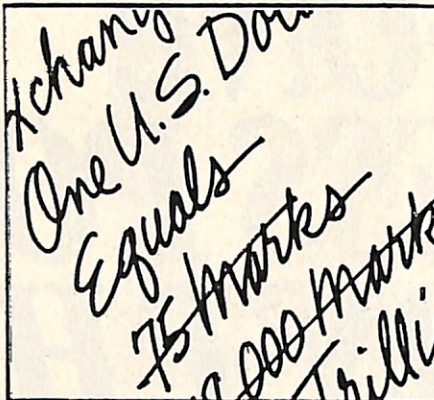


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 THE ELKS MAGAZINE, Circulation Dept., 425 Diversey Parkway, Chicago, IL 60614. **Members:** Change of address should be made through your lodge Secretary. Give him advance notice of at least 60 days. Remember that the day you write, your next copy is already in the mails. Before you move, file your new address at the post office to have mail forwarded. In writing to us regarding an address change, please give: Full name, lodge number, membership number, address to which copy is being mailed, and complete new address. Attach label from recent issue if available. Please show ZIP Code numbers in both old and new address.

6 The German Hyperinflation of 1923

Americans who are not truly concerned about today's inflation might do well to remember Germany in 1923.

Bob Karolevitz

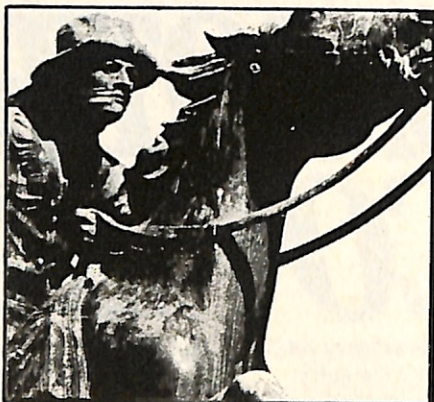


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14 America's Miraculous Mail: The Pony Express

"Wanted: Young skinny, wiry fellows not over 18. Willing to risk death daily. Orphans preferred. Wages \$25 a week."

Betty Steele Everett



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The high points of the 1981 Grand Lodge Session held in Las Vegas, Nevada.



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38

Cover: Sunset
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STOP BURGLARS BEFORE they enter your home

Protect your Home and Business with this new micro-computer burglar alarm "FREE" for 30 days.

Burglars seek easy targets. Few have the daring or the knowledge to challenge the new Perim-A-Tron™ Home Security System. No other burglar alarm under \$2,000 can give you more protection...or match it for features that will give you and your family safety and peace of mind. For starters, it is wireless, installs in minutes, and is portable should you ever move.

THE BRAIN VS. THE BURGLAR

Perim-A-Tron's™ central console, or "BRAIN", employs a microprocessor, making it the **most advanced security system available for consumer use.** With Perim-A-Tron™ on duty, small sensors monitor doors and windows ready to signal the "Brain" from as far as 250 feet, in the event of a break-in attempt. The "Brain" processes each signal instantaneously and sounds not only a self-contained 85db internal alarm, but also a second 95db remote siren to augment the inside alarm or for placement outside to alert neighbors and police.

The Perim-A-Tron™ is so easy to live with that pets can come and go through partly-open windows or sliding glass doors without triggering it, yet so vigilant that an intruder will set it off before he can enter.

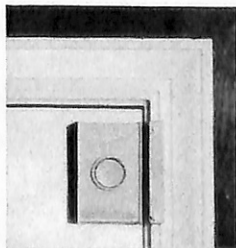
THOUSANDS OF OPTIONS

Perim-A-Tron's™ micro-computer lets you choose from thousands of three digit disarm codes. **Only you know your code.** But if your son's friend receives a "demonstration", you can easily change the code again...and again. You need no specially coded key which can be lost, misplaced, or stolen. The system even has two separate channels, each with its own distinct alarm sound. This feature allows you to zone your system. For example: Channel 1—house, Channel 2—garage, or Channel 1—doors, Channel 2—windows.

HOW IT WORKS

Operating the system is simplicity itself. When leaving, a light on the console tells you that you've armed the system properly, and have from 5 to 45 seconds to leave the house. This variable delay feature, not found on some expensive commercial systems, is selective so that it can apply only to frequently used doors. All other openings would be set for instant alarm. Upon returning home, you have ample time to turn the system off, thereby avoiding a false alarm.

If a break-in attempt occurs while you're away, an alarm memory light on the console tells you so. What's more, after sounding for



This photo shows a transmitter & magnet installed. If a break-in attempt occurs, the transmitter and magnet become separated triggering a wireless radio signal which activates the alarm. Installation takes only a few minutes and doesn't even require a screwdriver.

Perim-A-Tron's™ 20 button keyboard gives you protection a \$2,000 commercially installed system can't beat. Includes powerful remote horn.

10 minutes and scaring away the intruder, the system shuts off automatically and re-sets itself.

A CONSTANT GUARDIAN

Leave Perim-A-Tron™ in Test Mode during the day and it will signal when anyone leaves or enters. This thoughtful signal will not operate the remote horn but gives a 2½ second warning on the internal speaker only.

If power fails (or is cut-off), the console has a battery back-up. And each battery powered transmitter/sensor will signal at the console if the battery runs low.

The Perim-A-Tron™ system is **highly resistant to false alarms because it is not sensitive to motion or sound.** Pets can roam at will, curtains can blow in a breeze, you or your children can visit the kitchen for a midnight snack—all without setting off an alarm.

COMING HOME SAFELY

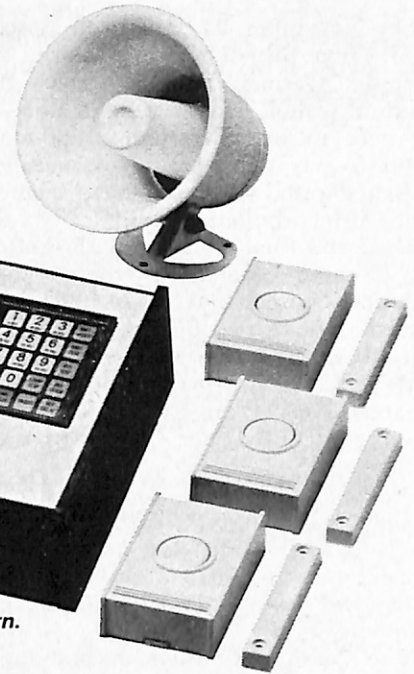
There is nothing more frightening than finding a prowler lurking near your house when you arrive home at night. Our system's **EXTRA PROTECTION DESIGN** lets you carry a transmitter in your pocket, purse or glove compartment (it's about the size of a cigarette pack). With simple modification, it serves as a PANIC device and will set off the alarm at the press of a button.

COMPARE IT

Hard-wired "commercial" burglar alarms can cost \$2,000 PLUS a monthly fee (and you still never own it). Motion and sound detectors cost up to \$200 per unit and cover only limited areas. Your home may require two or three of these units and, in most cases, no alarm will sound until AFTER a prowler is inside for 30 seconds or more. Perim-A-Tron™ combines **pre-entry** protection with micro-electronic circuitry to provide the most protection at the lowest cost.

U.L. LISTED

The Perim-A-Tron™ Home Security System is listed by Underwriters Laboratories as a **burglary protection device**, a rating which goes beyond electrical safety. To earn this listing our alarm was thoroughly tested for critical burglary protection functions such as transmitter range, sound volume, battery back-up, keyboard component life, battery failure warning, and test function. This tough-to-get U.L. listing resulted from the exacting standards engineered into the Perim-A-Tron™



YOU BE THE JUDGE

We urge you to order just the basic Perim-A-Tron™ system (pictured above) for a 30-day trial period. Use it to protect your family while you sleep and to protect your home while you're away. Then if you're not convinced that the Perim-A-Tron™ is the most advanced, efficient security system available today, return it undamaged for a complete, no-quibble refund—including return postage. You are protected by a 90 day manufacturer's warranty as well as Shelburne's 25 year reputation for satisfied customers.

HERE'S HOW TO ORDER

To order simply send your check for **\$199.95** plus \$5.65 for shipping and handling to the address below. Credit card holders can speed delivery of their system by using our toll-free number listed below. We will then promptly ship your Perim-A-Tron™ unit complete with easy-to-understand instructions and decals warning that the premises are protected. Additional transmitters are available for \$29.95 each, but one is not required for every door and window. Instead, magnetic contacts can be purchased and easily connected to the transmitter, allowing you to cover additional openings for as little as \$5 each. The instruction booklet is quite useful in helping you determine the correct combinations to protect your home or office at the lowest possible cost.

Give yourself some peace of mind—order a Perim-A-Tron™ today at no obligation.

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On November 21, 1923, an Associated Press dispatch out of Berlin reported: "German financiers have figured it would take a freight train of 40 cars to carry enough 1,000-mark notes to pay for a pound of sausage."

Exaggerated as it may have seemed, that brief bulletin graphically described the final collapse of the tottering German economic system. Hyperinflation, unmatched in history, generated riots, wiped out family savings, caused a mounting rash of suicides and provided a stepping stone to a greater disaster in the person of a 34-year-old ex-corporal named Adolf Hitler.

Americans who are not truly concerned about today's inflation might do well to consider just what an extreme case can do to a nation and its otherwise frugal and hard-working people.

The German situation started innocently enough. It was understandable that a shaky economic condition should follow the defeat of the Kaiser's forces in World War I and the establishment of a new, untried government. The gold-supported mark—basis of the German currency—had enjoyed a pre-war ratio of 4.2 to the U. S. dollar. In the aftermath of the destructive conflict which took 1,773,700 German lives, and with the groping Weimar Republic attempting to restore a semblance of normalcy to the disrupted nation, it was not especially disturbing when the mark slipped to an exchange rate of 75 to the dollar in the summer of 1921.

The Germans—and the rest of the world—adjusted to the circumstance, accepting it as a logical outgrowth of the war and the harsh reparations provisions of the Treaty of Versailles. For more than four years the mark gradu-

ally lost value, but there seemed to be no great cause for alarm as the citizenry apparently expected the situation to right itself in time. After all, just being unburdened from the demands of the extended, debilitating hostilities was sufficient relief for the long-suffering populace.

What the people did not understand, however, was that the downhill run, once begun, fed on its own momentum. Even more so, it was spurred on by a government fiscal policy geared more to paying off national indebtedness with cheap money than a concern for its impact on individual German families.

With the advent of 1923, the first real evidence of an impending crisis began to emerge. On January 6, a U. S. dollar could buy 8,695 marks; five days later that figure had risen to 18,000, the result of a precipitous action by the French and Belgian governments.

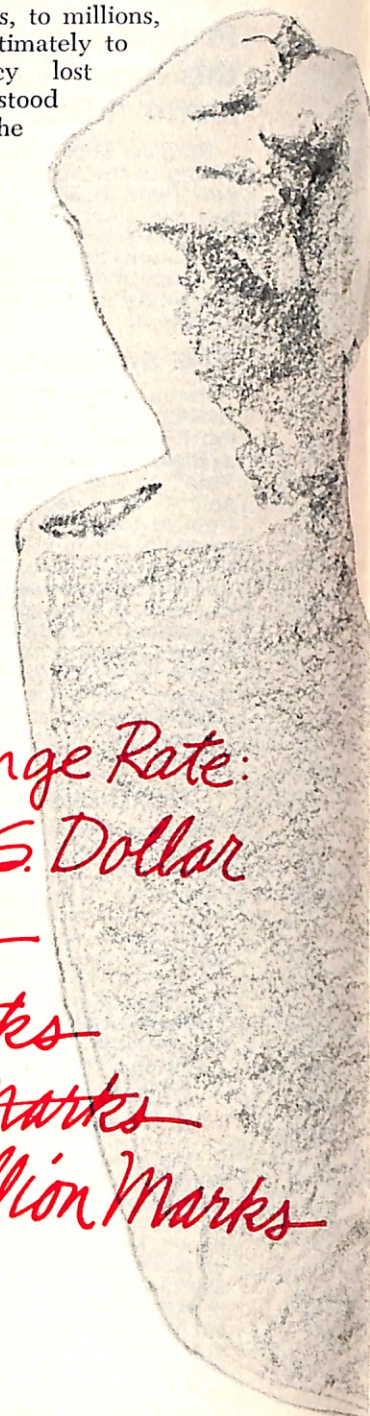
On January 11, troops of the two nations which had been so devastated during the war began occupation of Germany's heavily industrialized Ruhr district. Piqued by the slow German response to reparations demands—especially the delivery of coal and timber—France and Belgium resorted to military coercion. German miners, declaring that they would not work "under French bayonets," went on strike, precipitating a general production slowdown throughout the region. By mid-March stagnation in the Ruhr was virtually complete.

This new development gave further impetus to the inflationary spiral. A nervous tension began to be felt in the German marketplace. Farmers, starting to lose faith in the national currency, withheld their produce from the cities, thus aggravating the growing food shortages. Meat and dairy suppliers from Holland and the Scandinavian countries curtailed deliveries rather than accept paper marks of questionable stability. Opportunists began to hoard goods of all kinds, and a black market added another negative dimension to the rapidly eroding economic panoply.

Early in May a dollar would buy 36,000 marks; by the first of June that figure had more than doubled. On June 11 it was estimated that \$12.72 in American money would make a Ger-

man a millionaire in terms of marks. By the first week in July the exchange rate was 200,000 to one, and from that point on the currency deterioration assumed runaway proportions.

All of a sudden the German people were faced with calculations of astronomical dimension. The downward plummet of the mark went from hundreds of thousands, to millions, to billions and ultimately to trillions. Currency lost value as people stood in long lines—the



*Exchange Rate:
One U.S. Dollar
Equals
75 Marks
18,000 Marks
420 Trillion Marks*

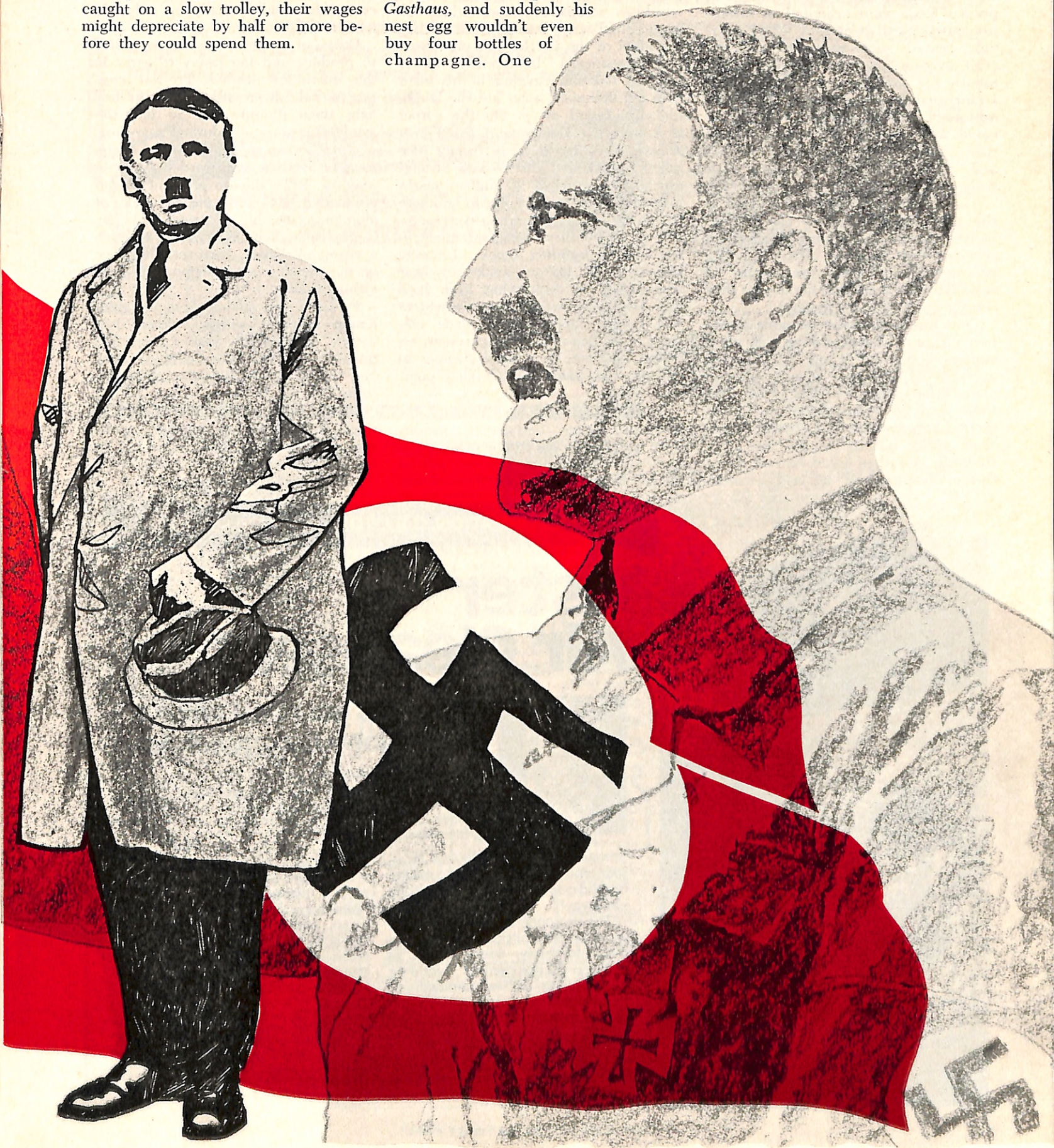
by Bob Karolevitz

HITLER'S STEPPING STONE TO POWER: THE GERMAN HYPERINFLATION OF 1923

Germans called them *Schlangen* or "snakes"—to buy a liter of milk, an egg or a small dab of butter. Workers were paid twice a day and then given a half-hour recess so they could rush out and buy something before their money lost more purchasing power. If they were caught on a slow trolley, their wages might depreciate by half or more before they could spend them.

Restaurant diners paid their bills as soon as they ordered because the price of a meal might double while they ate it. A waiter in Baden told a young American reporter, Ernest Hemingway, that he had saved up enough money to acquire his own *Gasthaus*, and suddenly his next egg wouldn't even buy four bottles of champagne. One

far-seeing family paid the fee of a crematorium months in advance of the impending death of a relative and saved millions in marks in the process. The age-old barter system was



HYPERINFLATION

quickly re-instituted as the mark became only an "illusion of money." A Berlin tailor offered to trade a new suit for a gold tooth. Two briquets of pressed coal were accepted as admission price by a theater. A wharf operator rented pier space to pleasure craft owners for a loaf of bread per month for each foot of boat length. Unfortunately, the poor and the middle-class victims of the fiscal debacle were forced to trade or pawn their meager jewelry, their clothes and, in final desperation, often their beds.

The suicide rate rose as the value of the mark fell. Many of the self-destroyed were elderly couples who had survived the terrible distresses of a protracted war but were unable to cope with an economic nightmare they simply could not understand.

One husband and wife were found hanged in a barren closet off their empty bedroom. They had traded away everything they owned. Like so many others, they had planned to take their lives by opening the gas jets in their kitchen—but they couldn't pay their utility bill so the gas had been shut off. A father killed himself when the modest savings he had accumu-

lated for his daughter's dowry evaporated almost overnight, whereupon the girl's greedy fiance promptly broke their engagement.

All the while hundreds of printing presses were working around the clock to produce more and more of the worthless scraps of paper which no longer had any backing other than the label of the Reichsbank. At first it was considered humorously clever when a German cavalier lit his cigar with a 1,000-mark note, but the laughter soon faded away. On the corner of Unter den Linden and the Friedrichstrasse in Berlin, a performer who billed himself as "The World's Strongest Man" scattered 20 million marks from the back of a truck to promote his claim to fame. Children were actually given bundles of paper money to use as toy building blocks. Literally billions went up in smoke to heat homes and to cook what little food was available. Artists Kurt Schwitters and Laszlo Moholy-Nagy made collages of million-mark notes because, as an art medium, they were cheaper to cut up and paste than buying paint and canvas.

To keep up with the demand for currency, even newspaper presses were assigned to the fruitless task. New money was printed on just one side of the bill to save production time. Sheets

of lesser denominations, which were obsolete before they were circulated, were overprinted with new sums. Thousand-mark notes were stamped "Ein Milliarden Mark" (one billion). The Bavarian State Bank converted 500-million-mark bills to 20-billion notes, and even these had virtually no value in a matter of days.

Coins, of course, were too expensive to produce and too heavy to carry in the quantities needed. Pre-war copper, nickel, silver and gold coins had long since disappeared. So had the iron coins minted during war-time, while porcelain money from the Saxon town of Meissen was hoarded away. In May of 1923 the government began circulating 200-mark pieces made of aluminum, to be followed later by larger denominations. Even with such a cheap substance, however, the price of the metal soon outstripped the exchange value.

Private firms, among them the great Krupp Works, printed their own money. *Kruppmarks* looked more impressive than the government currency and were worth more in company stores.

When the cost of delivery for a single letter rose to 200,000 marks and more, postage stamps also had to be overprinted. In time the situation

(Continued on page 24)



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Kepner Retires As Commission Chairman



Past Grand Exalted Ruler Wade H. Kepner of Wheeling, West Virginia Lodge No. 28, was named Chairman-Emeritus of The Elks National Memorial and Publication Commission at the 1981 Grand Lodge Convention in Las Vegas, Nevada. Past Grand Exalted Ruler Raymond C. Dobson of Minot, North Dakota Lodge No. 1089 was elected Chairman, succeeding Kepner.

Brother Kepner served as Grand Exalted Ruler of the Benevolent and Protective Order of Elks in 1945-46. During his term, the Order enjoyed the greatest increase in membership in its history. Brother Kepner, at age 42, was the youngest GER in modern times, and personally flew his small plane to many Elks Lodges around the country. From 1934 to 1938, Kepner saw service on various Grand Lodge committees, and in 1940 was elected to the Board of Grand Trustees for a five-year term. He presided as Chairman of the Board in 1944-45.

At the close of his term as Grand Exalted Ruler in 1946, Kepner was appointed to the Elks National Service Commission, where he served until 1956. In 1955, Kepner was elected to membership on The Elks National Memorial and Publication Commission where he has served with distinction for 26 years—the last 11 years as its Chairman. Brother Kepner is the senior PGER on the GL Advisory Committee.

At a testimonial dinner at Weirton, West Virginia, April 12, 1980, Kepner was lauded for his 33 consecutive years as Grand Lodge sponsor of West Virginia Elks Lodges. At that time, he was named Sponsor-Emeritus of the West Virginia Elks and turned over sponsorship to PGER Homer Huhn, Jr. At the Weirton affair, attended by over 250 West Virginia Elks and their guests, PGER Raymond Dobson stated about Kepner: "His voice among the Past Grand Exalted Rulers is one of authority. We listen to him with respect because he has wisdom. He's not young in his years, but youthful in his thinking."

Wade Kepner's stewardship of *The*

Elks Magazine took place during the years of the Magazine's greatest growth—both in terms of circulation and advertising sales. He was the guiding force in the design and construction of the Elks Magazine Building in Chicago and the subsequent move of the Magazine's staff from New York City. He presided over the massive conversion of the Magazine's circulation list to its present sophisticated computer system. He supervised the care and maintenance of the beautiful Elks National Memorial Building in Chicago—one of the most beautiful memorials of any fraternal order in the world.

In addition to thousands of hours devoted to Elksdom, Kepner is a former President of the National Selected Morticians and of the West Virginia Funeral Directors Association. A member of the Executive Committee of Security National Bank and Trust Company of Wheeling, Brother Kepner also served as Chairman of the City of Wheeling Planning Commission, the Civil Service Commission of the Wheeling Fire Department, the City Playground and Recreation Commission and the Wheeling Kiwanis Club. He is currently President of the Wheeling Automobile Club and former Chairman of the Board of the Fourth Street United Methodist Church.

Brother Kepner, as Chairman-Emeritus, will continue to advise The Elks National Memorial and Publication Commission during the years to come. All members of the Order owe him a debt of gratitude.



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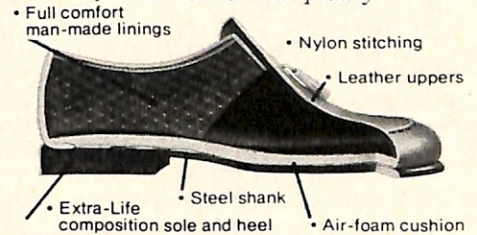
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TOTAL DUE			
Enclose this amount			

MEDICINE & YOU

by Larry Holden

NEW STRIDES IN CANCER BATTLE

Microwaves, experimental vaccines, better diagnosis, improved use of radiation and other new developments are not only helping cancer sufferers, they're providing basic clues to unraveling cures for this major killer. Such medical advances are reducing the impact of the "he died, anyway" syndrome that evolved more than a decade ago.

The syndrome has its roots in the cancer therapy of the past. Many of us have had a family member or friend go through often futile, as well as uncomfortable, or even painful, cancer treatment. Then they say, "He died, anyway." Often the feeling is that the treatment is worse than the disease. While there might have been some truth to this statement in the past, it is not true today. Current research is erasing the syndrome.

© Microwaves are being used for everything from cooking foods to sending telephone messages. Many physicians, such as Dr. Norman Sadowski of Boston's Faulkner Hospital, are also using the body's own "microwaves" to detect cancer.

Because of rapid growth and increased blood supply, a tumor is hotter than normal tissue and therefore gives off more radiant energy. A microwave detector can locate tumors several inches

below the surface of the skin. With microwave detection, the radiation risk is absent and no need exists for a radiologist's interpretation for the initial judgment.

© Milder cigarettes are apparently beginning to reap some medical dividends. The reduction of tar and nicotine in cigarettes over the last 20 years may reduce the number of lung cancer cases by the 1990s, according to a recent study.

Autopsy findings in 445 men who did not have lung cancer, but many of whom had smoked, showed much greater damage to the lungs—a key in the development of lung cancer—in those samples dating from 1955-60 than in a latter batch from the 1970s. Researchers attribute this difference to the reduction of tar and nicotine in cigarettes and to the introduction of the filter cigarette in the 1950s.

© Improved radiation therapy greatly improves the outlook for some patients with bladder cancer—a slow-growing type of malignancy that strikes about 30,000 Americans a year and causes some 10,000 deaths. The national survival rate from bladder cancer ranges from 10 to 50 percent. Most patients are over 60, and male victims outnumber women 4 to 1.

A new study has found that low-dose

radiation before surgery brought survival up to 90 percent for certain patients. In one group of patients the survival rate with radiation was 70 percent, compared with 35 percent in patients who had not received radiation.

Soft tumors are generally associated with good prospects of recovery, while solid tumors are more difficult to control. For these high-risk patients, anti-cancer drugs may also be needed in addition to radiation therapy and surgery.

Also underway is a study to treat bladder cancer patients with a synthetic form of vitamin A, which has been shown in animal experiments to prevent slow-developing tumors.

© A vaccine made from lung-cancer cells is found to help patients with early lung cancer, laying the scientific groundwork for immunizing high-risk individuals against this common—and usually lethal—form of cancer. In a follow-up study of patients whose lung tumors had been removed surgically and were deemed free of disease, those patients given the vaccine had better results in terms of increased survival time than those who were not immunized.

The experimental vaccine, developed in collaboration with Dr. Ariel Hollinshead of George Washington University in Washington, D.C., is made from antigens, taken from the surface of lung-tumor cells, that stimulate the body's immune system. Because of encouraging initial results, the vaccine is being tested at about a dozen medical institutions on patients who have early lung cancer.

Doctors warn, however, that in 90 percent of the cases, by the time lung cancer is diagnosed, the malignant cells have spread too far for immunization treatments to be effective. For this reason, the vaccine's greatest potential is as a preventive measure in such high-risk groups as smokers and uranium, coke-oven and asbestos workers.

© All across the country, newly-developed training programs for cancer patients and their families are reducing anxiety levels in patients and their relatives. This improves chances for rehabilitation.

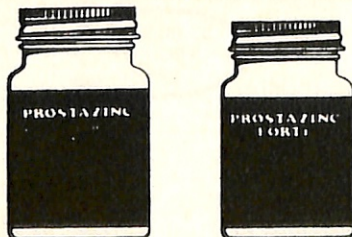
These courses, many of them based on the program developed by Judith L. Johnson at the North Memorial Medical Center in Minneapolis, give medical training to help patients cope with symptoms and provide psychological support for them and their families. After taking such "I Can Cope" courses, patients scored better on standard psychological tests indicating levels of anxiety and depression. They were also better able to control daily health problems and subjectively sense improvement in symptoms.

Even newer types of training programs center on involving the cancer patient's family members in the day-to-day rehabilitation process and in the patient's actual daily medical care.

Based on many new avenues in cancer medicine, the "He died, anyway" syndrome is losing its punch. It may soon disappear completely. If so, it certainly won't be missed.

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LETTERS

• I really enjoyed reading Joseph Stocker's article, "The Elephant: People-like Colossus" (July/August, 1981). However, I'd appreciate your passing on the following message to the man who said, "Elephants spoil you for anything else—including people": Despite my admiration for elephants, they haven't spoiled me for Elks, especially the one I'm married to. He's the greatest!

Marianne Tong
Fairfield, CA

• I remember the Ponzi days very well, and I enjoyed "The Great Ponzi—Pyramid Man" (July/August, 1981), by William C. Franz. Charlie Ponzi merely exploited the vagary that many people have: that you can get something for nothing. While it is true that many of his customers were from the immigrant population, many also came from the so-called "elite," who were big investors.

While serving time in Plymouth County Jail, Ponzi reflected on the severe New England winters; and feeling "sorry" for the people, he contrived the idea of folks owning homes in the Florida sun.

Once out of jail he began his new career as real estate developer. The problem was that often the land that Ponzi sold was in the Everglades and not suitable for housing. Also, sometimes he didn't even own the land. Surprisingly, many of the land purchasers were Ponzi's former customers in the stamp scheme.

Oliver F. Green
Winthrop, MA

• In the July/August, 1981, issue (page 21), it's mentioned that the 1983 Grand Lodge Session will be held in Honolulu, Hawaii, the first time it has ever been held beyond the borders of the United States. For your information Hawaii is our 50th state, and I pay taxes on property there, the same as here in Kentucky. They even have national banks, speak English, and treat everyone like a "brudder."

I expect the ER of Honolulu, Hawaii, Lodge will chew out someone's ass for this fo-paw—and he should.

Robert A. Kates
Ashland, KY

Editor's note: The exact wording of the statement mentioned in the letter above reads: "This will be the first session ever held beyond the continental borders of the United States . . ."

Sorry, Mr. Kates. Although Hawaii is indeed our 50th state, latest reports indicate it has not been moved to the North American continent.

Letters must be signed and may be edited. Address to: Letter Editor, *The Elks Magazine*, 425 West Diversey, Chicago, Illinois 60614.

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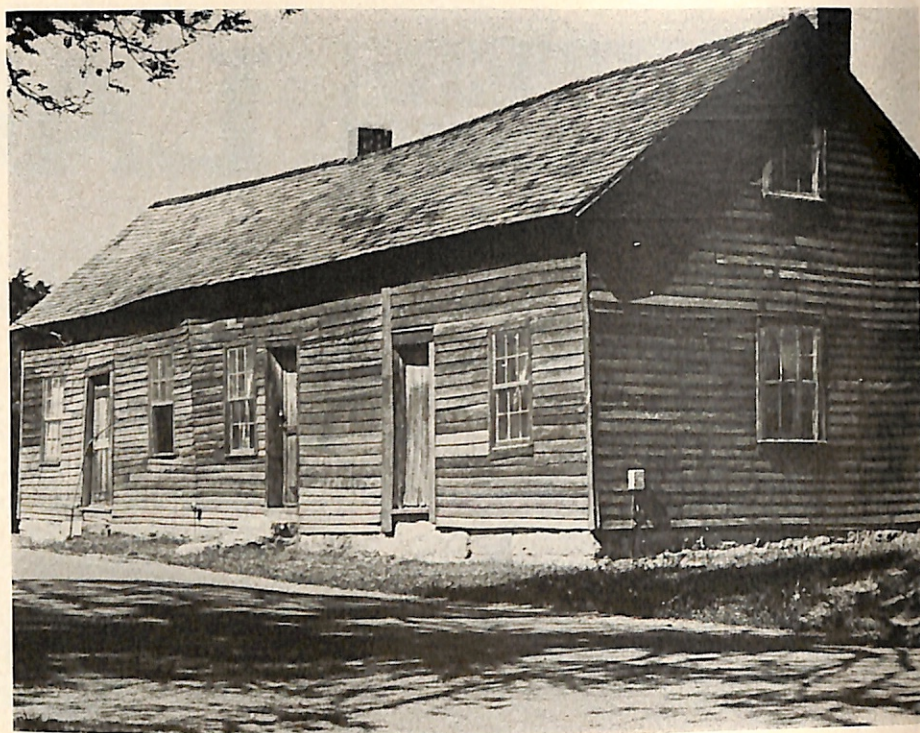
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America's
Miraculous
Mail:

The Pony Express



by Betty Steele Everett

Attempts to speed mail delivery, like death and taxes, are always with us. Today we have longer zip codes to hurry our letters along, but in 1860, there was a more romantic and dramatic try at speeding the mail. It was called the Pony Express.

In 1860, gold-rich California had been a state for ten years, but its connections with the east depended on mail, and that was too slow to keep the state abreast of national happenings, especially the increasing threat of civil war.

In 1858, the Butterfield Overland Mail Company had begun a southern mail route west from St. Louis and Memphis to San Francisco. It took an average of 22 days to get a letter through; a faster way was needed.

William H. Russell of Russell, Majors and Waddell, a freighting firm in Leavenworth, was urged to take on the job.

Russell studied alternate routes and came up with a central trail about 1,900 miles long. It began in St. Joseph, Missouri, where the railroad ended. Riders going at top speed would carry the mail, following the Oregon-California Trail across part of Kansas, then head north to the Platte River in Nebraska and west by way of Fort Kearny, Scotts Bluff, Fort Laramie, South



The life-size Pony Express Memorial (below left) at St. Joseph, MO, was sculpted by Hermon A. MacNeil and unveiled in April, 1940. The stables (above) served as the eastern terminus of the Pony Express route. Riders slept in one big upstairs room at the Hollenberg home station (top left) at Hanover, KS. Today, both buildings are open to the public.

Pass, Fort Bridger, and Salt Lake City. The Pony Express would then cross Nevada and the Sierras and end at Sacramento, California, where the mail would be put on a riverboat and taken on to San Francisco.

The route was not uncharted. Parts of it had been taken by the Mormons in 1847, by the Argonauts headed for California in 1849, and by an army of 2,500 men marching from Fort Leavenworth to Fort Bridger in 1857 under General Albert Johnston.

The theory of the Pony Express was simple: speed. A speedily delivered mail, Russell felt, would convince federal officials to give his company the U.S. Mail contract to carry all the mail between east and west. The contract would assure a profit for the firm.

To guarantee speed, Russell bought the fastest horses he could find in the country. These were branded with the "XP" brand that would forever show them to be Pony Express mounts. Later, wild mustangs were broken and used exclusively because of their swiftness and hardiness.

Horses would be ridden at top speed for short distances and then exchanged for fresh ones. To do this, 190 way stations were built at 10 to 15 mile intervals on the route. Every third one was

**"WANTED:
Young, skinny, wiry
fellows not over 18. Must
be willing to risk death
daily. Orphans preferred.
Wages \$25 a week."**



a "home station" where riders would be stationed between runs.

These home stations were more elaborate than the way stations. They had several rooms, and often such niceties as curtains on the windows. The way stations, however, were usually starkly barren—sometimes only a shed or cave for the horses and station master.

The want ad for Pony Express riders was direct and honest. "WANTED: Young, skinny, wiry fellows not over 18. Must be expert riders, willing to risk death daily. Orphans preferred. Wages \$25 a week."

Despite the ominous note, young men weighing less than 125 pounds came forward. Among them were William Hickock and William Cody. The future "Buffalo Bill" only stayed a few months, but his sister later claimed he had made "the longest ride of any of the others." She also claimed her brother was the youngest of the riders, as well as the lightest and swiftest.

Pony Express riders were rough, brave and individualistic. But they all signed a pledge that promised that "while in the employ of Russell, Majors and Waddell I agree not to use profane language, not to get drunk, not to gamble, not to treat animals cruelly, and not to do anything incompatible with the conduct of a gentleman." After signing, the company gave each man a Bible.

A rider was assigned to a "home station." Here there was usually a keeper and several assistants who cared for the horses, served meals to any stage travelers on the same route, and often ran a small store. If the keeper was married, he could have his family with him. The riders appreciated the woman's touch—especially in cooking.

An individual rider would take mail

brought to his home station and move it along for about 75 miles, taking 7 or 8 hours and using 6 or 7 different horses. Then another rider took over, and the first rider would be allowed a day's rest at that home station before he took the mail coming the other way and carried it back to his own home base. At any given time, about 80 riders were on the trail—40 heading west and 40 heading east.

Riders did not have a uniform and could wear their everyday clothes. These were probably a buckskin hunting shirt, cloth pants tucked into high boots, and a slouch hat to keep off the sun. In winter, a jacket for warmth would be worn, too.

Depending on their particular section of the route, riders faced mountains and desert, snow and blistering sun, and Indians and outlaws.

When the Pony Express began, riders carried a rifle, two pistols, and a Bowie knife for protection. They soon learned,



however, that they could cut down on weight by leaving some of these behind. The speed of their horses, not rifles, was their best defense. They ended carrying only one pistol and the knife.

To help the horses move at top speed, excess weight was rigorously cut. The saddle and bags were especially designed. Israel Landis of St. Joseph made the original Pony Express saddle. It was not the typically western saddle, but a modified *vaquero* weighing about one-third as much. It had a trimmed skirt, sloping cantle, and a broad horn. Light wooden stirrups were used.

Over this saddle went a kind of leather vest—the *mochila*. This was where the mail was carried, and it fitted firmly over the horn and cantle. When mounts were changed, the *mochila* was taken from one horse and put on the saddle of the fresh one. The total

weight of the *vaquero* and *mochila* was about 42 pounds.

The *mochila* had four leather boxes called *cantinas* sewed to it. These were about the size of apartment house mailboxes today. With a *cantina* at each corner, one was in front and one in back of each of the rider's legs. Each *cantina* could be individually locked to protect the mail inside.

Even the letters were kept low in weight and written on thin paper. The original cost was \$5 an ounce, plus the U.S. Postage, and some early letters cost \$25 to send via Pony Express.

Russell, Majors and Waddell did not use separate postage stamps but an ink stamp on letters going west. This was the logo of the Pony Express—an unsaddled horse going at full gallop, with the date and name of the starting city.

Wells Fargo, the California agent of the Pony Express, did have its own postage stamps, however. These were issued in several denominations and today bring high prices from collectors.

On April 3, 1860, everything was ready to open the Pony Express. With great fanfare, including the firing of a cannon, a rider named Billy Richardson left the Pony Express stables in St. Joseph and boarded a ferry to cross into Kansas. He was riding a black mare and carrying 49 letters, 9 tele-

grams, and several newspapers. These last had been condensed for lower weight and had come by train to St. Joseph.

On the same day, with equal fanfare, James Randall left San Francisco with 85 letters which he took to the steamer "Antelope" to be taken to Sacramento. There is some difference of opinion as to the name of the rider who took the mail at Sacramento. William Hamilton is given, and also Harry Roff, who is said to have made the first 20 miles of his ride in 59 minutes.

The first mail west reached San Francisco just after midnight on April 14, and that headed east arrived in St. Joseph about 5 p.m., April 13. The first run had cut the old mail time in half!

The riders were not content with their time record. As they got more familiar with their sections of the trail and what to expect along it, they began to cut their times. Originally, a rider had been allowed two minutes to change horses at way stations, but they were soon skilled enough to throw the *mochila* from one horse to another in about ten seconds.

The fastest time for Pony Express mail going west was for Lincoln's first Inaugural Address, which was received in 7 days, 11 hours. This record was equaled with the news of the Civil War in 1861. The average time was about 8 days in warm weather, and 10 in winter when blizzards could slow the pace or even stop it temporarily.

Despite its speed, the Pony Express lasted only 18 months. The telegraph reached the west coast in October, 1861, and messages could be sent instantly. The Pony Express was dead.

The company executives were probably relieved. Although they had been successful at speeding the mail, the Pony Express was a financial failure. The federal mail contract had never come, and the cost of sending a letter had dropped to \$1 an ounce. The expenses for keeping 500 horses and 200 men at the way stations and buying grain to feed them had been much higher than the fees taken in. In addition, Indians had burned many way stations and run off the horses.

According to Alexander Majors, the business "transacted over this line was not sufficient to pay 1/10th of the expenses. . . ." The company had lost \$100,000 in helping to unite east and west.

But the Pony Express had left America a legacy. Its 120 riders had carried about 30,000 pieces of mail and ridden more than 650,000 miles on horseback. Despite the dangers of the trail, only one mail was ever lost. Several men who staffed the way stations were killed by

(Continued on page 21)

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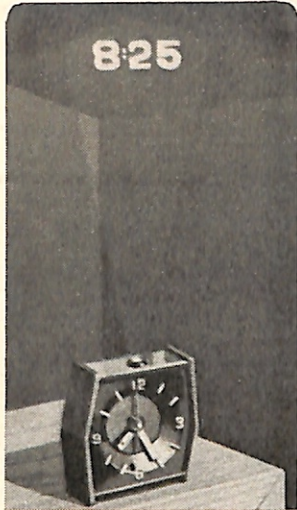
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NEWS OF THE LODGES



Gloucester, MA.

GLOUCESTER, MA, Lodge won a first prize for its float in the 4th of July Parade. Representing the lodge's Youth Activities programs, the float was designed by Est. Loyal Kt. Roy Milone and Est. Lect. Kt. Craig Haberland. Surrounding ER Peter Dennen were members of the Youth Activities groups.

ENFIELD, CT. A dinner-dance was held by Enfield, CT, Lodge to celebrate its 20th anniversary. Many charter members attended.

SAN MATEO, CA. Pictured are the Jolly Corks of San Mateo, CA, Lodge with some of the staff of the San Mateo County Re-

habilitation Center. Each year on Mothers' Day and Christmas the Jolly Corks and the lodge band entertain over 100 patients at the center.

PEMBROKE-HANOVER, MA, Lodge held its sixth annual boxing exhibition, featuring youngsters ranging from ages 6 to 14 in 26 exciting bouts.

Matches consisted of three one-minute rounds. Both boys in a match were considered winners and were awarded trophies afterwards.

HILLSIDE, NJ. At its annual Charity Ball, Hillside, NJ, Lodge presented a wheelchair to young Richard Tisch. The child has been afflicted with brittle bones.

WEST CHESTER, PA. Scholarship Award Night was held at West Chester, PA, Lodge recently. The four recipients and their parents were guests for dinner at the lodge. A total of \$2,300 in scholarships was given to the four winning students.

MIAMI, FL, Lodge held a Charity Night, at which donations were presented to many community organizations as well as to several that are part of national charity groups. Twenty-five institutions and associations received a total of \$100,000 in donations from the lodge.

BRIDGEPORT, CT, Lodge hosted the Bridgeport delegation of athletes to the Connecticut State Olympics Program held at Fairfield, CT. The youngsters enjoyed an evening of fun at the lodge and a sleepover, with breakfast served the next morning.

PASADENA, CA, Lodge, on worldwide television each New Year's Day, can now add another "credit" to its portfolio.

"Twirl," a two-hour NBC made-for-TV movie, was shot on location at the site of the Pasadena Lodge building in July. The film stars Stella Stevens, Charles Haid, and Lira Whelchel in a story about a national baton-twirling contest.

WESTWOOD, NJ. A specially equipped wheelchair was presented to Marc Smith at Westwood Lodge. The purchase of the wheelchair was made possible by donations from nine New Jersey lodges: Westwood, Paramus, DuMont, Bergenfield, West Milford, Mahwah, Elmwood Park, Hawthorne, and Fairlawn.



San Mateo, CA.



Cohoes, NY.

COHOES, NY. Lodge breaks ground for energy efficiency. From left are Elmer Smith, registered architect and engineer; PER Leo Shanahan; Mayor Ron Canastrari; ER Jack Addy; Est. Lead. Kt. Mike Hogan, chm. of the building committee; PER Tony Laiacona; and DDGER Francis Le Beau.

In future years all lodges will be required to conserve energy. Cohoes Lodge is on its way to lead the energy conservation battle. This new lodge will be energy efficient, incorporating a combination of passive solar energy for heating and cooling and a storage bank, along with insulation ratings to R40.

Savings are estimated to be well in excess of \$100,000 over the next 20 years. This even considers a 15 percent increase in utility costs per year.

NEW ROCHELLE, NY. PER Joseph Civitano, Sr., Chm. of the New Rochelle, NY, Elks Major Projects Cerebral Palsy Committee for 1980-81, was named "C. P. Elk of the Year for New York State."

New Rochelle placed second in the state in per capita donations (\$17.56) and made a total contribution of almost \$12,000. In addition to his efforts on behalf of his own lodge, Brother Civitano was a member of the South District Cerebral Palsy Committee.

CHARLESTON, SC. The golf committee of Charleston, SC, Lodge held its annual Ray Neill Memorial Tournament for the benefit of the Charles Webb Center for Crippled Children and Adults. The event netted \$4,100 for the center.

WOBURN, MA. The Brothers of Woburn, MA, Lodge constructed a float depicting

the "Spirit of '76" and entered it in the 4th of July Parade in neighboring Wakefield, MA. The float won second prize (\$500) in the parade.

SOUTH ORANGE, NJ. The Crippled Children's Committees of the North Central, Northeast, and North Districts of the New Jersey Elks sponsored "Friendship Day" for 1,500 handicapped children from Essex and Passaic counties. The children were treated to a full day of entertainment at the Turtle Back Zoo in South Orange, NJ.

Animals, clowns, puppeteers, jugglers, train rides and a band composed of blind young adults all entertained the children. Hot dogs, soda, ice cream and frisbees were also part of the festivities.

NORWALK, CA. Margaret Echeveste waves victoriously as the winner of Norwalk,

CA, Lodge's PER Handicap. She straddles Ev McAdoo, her winning mount, while PER John Morrow (left), chm. of the fun-filled event, and ER D.J. Brighton look on. Proceeds from the event went to charity.

COLONIE, NY. The children from St. Coleman's Home in Colonie, NY, were the guests of Colonie Lodge for a trip to the Glens Falls Civic Center to enjoy the Ringling Brothers-Barnum and Bailey Circus.

STURGIS, MI. ER Jerry Baker of Sturgis, MI, Lodge presented PER Donald Patten with a plaque from the Grand Exalted Ruler in recognition of his life-saving service and abilities as a trained person in cardio-pulmonary resuscitation.

Due to this ability and training, Brother Patten was able to assist in maintaining life in the spouse of a Brother Elk until more qualified personnel could arrive.

(Continued on page 37)

Norwalk, CA.



Woburn, MA.

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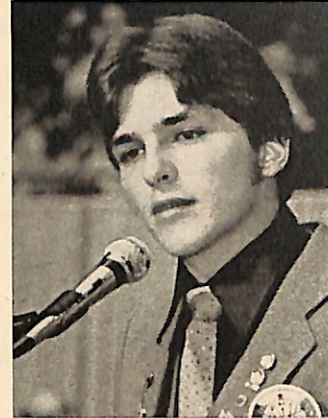
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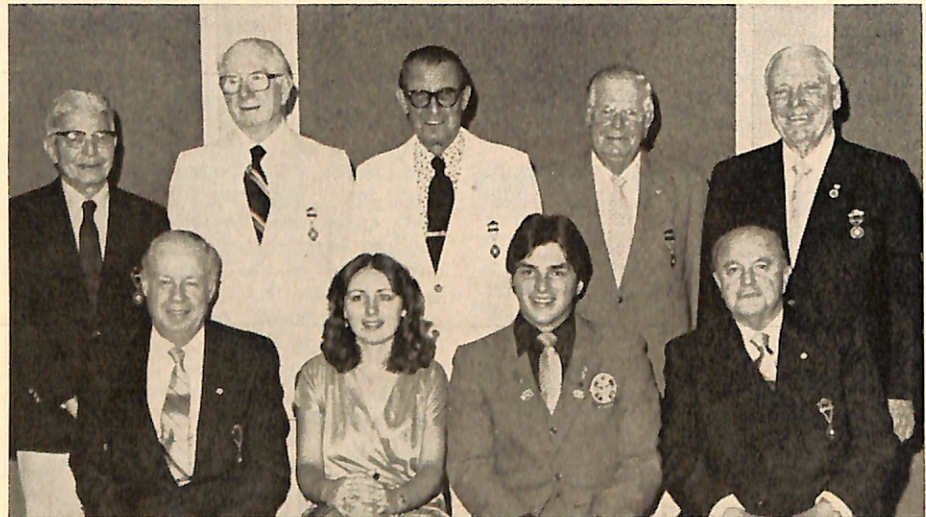


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Dyann Bumpke of Milwaukee, WI, and Jonathan Edward Allen of Wenatchee, WA, first-place winners in the Most Valuable Student Contest, expressed their appreciation at the 117th GL Session. The audience gave them each a standing ovation.



Dyann and Jonathan are shown with the Elks National Foundation Trustees and their state sponsors who introduced them at the convention. Seated from the left are: PGER Francis Smith, Dyann, Jonathan and PGER Robert A. Yothers. Standing, left to right, are: PGERs William A. Wall, Willis C. McDonald, E. Gene Fournace, Glenn L. Miller and Horace R. Wisely.

SECOND PLACE AWARDS—\$4,000 in each academic year.

Rebecca L. Noah Phoenix, AZ
 Timothy William Hudson Searcy, AR

THIRD PLACE AWARDS—\$3,000 in each academic year.

Patricia Sue La Roe Eustis, FL
 Scott Whitney Helm Salinas, CA

FOURTH PLACE AWARDS—\$2,500 in each academic year.

Sara Bernhardt Mc Millan Hamilton, OH
 Jeffrey Alan Van Detta Esperance, NY

FIFTH PLACE AWARDS—\$2,000 in each academic year.

Nancy Kay Whittemore Farmington, MI
 Paul Han Delaware, OH



(Continued from page 16)

hostile Indians, but only one rider went down to them. His horse got away and delivered the mail to the next station!

The Pony Express did more than deliver the mail quickly. It showed the need to join California and the western territories with the east. It is credited with keeping California in the Union during the Civil War, and with speeding the coming of both the telegraph and the transcontinental railroad.

Today, you can drive over parts of the Pony Express route in your own air-conditioned car. Some 60 plaques are being erected to mark the trail.

The stables in St. Joseph, Missouri, are now a restored museum open to the public. Any postcards you buy there will bear the official inked stamp of the Pony Express—with April 3, 1860, and St. Joseph, Missouri.

At the stables you can see the *mochila, vaquero*, and other equipment used to carry the mail.

At Hanover, Kansas, is the Hollenberg Pony Express station, sometimes called Cottonwood. It is on what was the Hollenberg ranch on Cottonwood Creek, and is the most westerly station in Kansas. It is also claimed to be the only unaltered Pony Express station in its original location.

Hollenberg was a home station and a stop for stagecoaches as well. There are six rooms on the ground floor. One was a store and unofficial post office, one was a bar and tavern, and the rest were used by the family. Visitors can climb to the upstairs loft where riders and other employees slept in uninsulated discomfort.

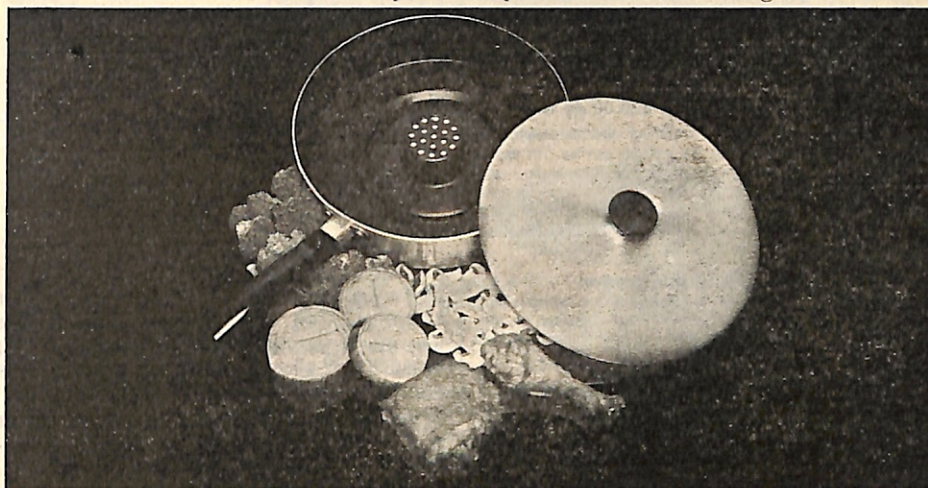
One of the nicer way stations is now sitting in a small park in Gothenburg, Nebraska. It was brought here from its original site near Fort McPherson, Nebraska.

Pony Express museums are also located in Sacramento and San Francisco to help today's Americans understand and appreciate the work of the Pony Express.

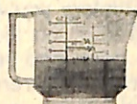
To us of the jet age, the system seems slow and cumbersome, but the Pony Express proved that individuals can overcome seemingly insurmountable odds to reach a goal. It will always be one of our country's most colorful and imaginative episodes. ■

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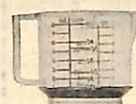
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No More "Boiling In Oil" ... simply apply a thin microscopic layer of light cooking oil or margarine (as you would a cake tin). Use low heat, turning the contents occasionally by shaking the pan. The more heat you apply, the crisper the food turns out. (Frozen foods thaw and cook quickly due to the surrounding heat action.) Most foods are ready to serve in 8-15 minutes.



The Dry-Fry Cooking Concept Is Based On A Unique Central "Hot Air Convection Tower" ... that is raised in the center of the Ovenpan. This section is perforated with several radiant "heat-entry" holes. The heat from the burner is drawn up through these holes, up and into the pan reflecting off the surface of the lid back down onto the cooking food. The food is literally "fried" by this "all-around" rapid heat movement; evenly, thoroughly, & quickly.

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Dry-Fry Ovenpan Features:

- 10" diameter, • 3" deep Made of Heavy Gauge Aluminum, • Non-Stick Coated Surface; GUARANTEED FOR 5 YEARS; Safe, Healthy, Clean, Nutritional, Scrumptious Cooking Method For Fried Foods - Economical - saves on cooking fuel, oil, butter, etc. Cuts Down On Calories, Grease, and Cholesterol A Practical, Unique Gift For Any "Cook" or "Eater" Of Good Food! • Available in brushed aluminum or (optional) baked enamel finish (brown & tan)

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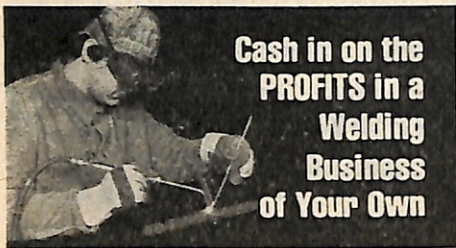
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YOU & RETIREMENT

by Grace W. Weinstein

FAMILY FOLKLORE

"Every time a friend or relative dies," an acquaintance said to me recently, "I seem to get a letter from one of their children. 'Tell me what my mother was like as a young girl,' they ask, or 'You knew Dad when he first came to this country; what was his life like then?' They all seem to regret that they never had time, themselves, to get the answers."

Are there people in your family whom you would like to know more about? Are there pieces of your family history you've never quite put together? Would you like to find out more about the past, and record the present for your own children? Now, as you think about retirement, is a good time to embark on a family folklore project.

Family folklore, as described by the staff of the Smithsonian Institution's Family Folklore Project, is not quite the same thing as either genealogy or family history. Family folklore, instead, is a constantly evolving record of a family's daily life, events, and traditions.

Here are some of the areas, depending on your own interests and on your particular family, that you may want to explore:

- ⊙ What do you know about your family surname? Its origin? Its meaning? Did it undergo change coming from the Old Country to the United States? Are there stories about the change?
- ⊙ Are there any traditional first names, middle names, or nicknames in your family? Is there a naming tradition, such as always giving the first-born son the name of his paternal grandfather?
- ⊙ Can you sort out the traditions of your family according to the branches of the family tree? Do you celebrate Thanksgiving the way your mother's family always did? Have a New Year's Day gathering in the manner of your father's family? Or does the overall tradition of one grandparent, for instance, seem to be dominant?
- ⊙ What stories have come down to you about your parents? Grandparents? More distant ancestors? What have you learned from these stories about their childhood, adolescence, schooling, marriage, work, religion, politics, recreation? Were there vast differences in any generation on the political front? Did two religious or ethnic groups merge in mar-

riage in your family? What happened when they did?

⊙ Do memories tend to cluster about certain topics or time periods and avoid others? Are there certain things in your family history that you would like to know, but no one will tell you? Do various relatives tell the same stories in different ways? How do the versions differ?

⊙ Do you have a notorious or infamous character in your family's past? Do you relish stories about him or her, because such an ancestor lends a touch of glamor to your family's past? Do you suspect that the reputation of this ancestor may have grown as stories were passed down through the years?

⊙ How did your parents, grandparents, and other relatives meet and marry? Are there family stories of lost love, jilted brides, unusual courtships, arranged marriages, elopements, runaway lovers?

⊙ Have any historical events affected your family? How did your family, for example, survive the Depression? What was the personal impact of World War II? Did conflict over the Civil War or, more recently, Vietnam, disrupt family relationships?

⊙ Are there any stories in your family about how a great fortune was lost or almost (but not quite) made? Do you believe the stories? Are these incidents laughed about or deeply regretted?

⊙ Do you hear yourself using a phrase your father always used? Where did he get it first? Can you trace the origin of favorite phrases or expressions within the family?

⊙ How are holidays celebrated in your family? What holidays—national, religious, or family—are most important? What innovations have your family made in holiday celebrations? Has your family created entirely new holidays?

⊙ Does your family hold reunions? How often? Where? Who is invited? Who comes? What takes place? Are there traditional foods, customs, activities?

⊙ Have any recipes been preserved from past generations? What was their origin? How were they passed down? Are they still in use today?

⊙ Have other people (friends, household help, boarders, etc) been "adopted" into your family? Have they been given

honorary titles, such as aunt or cousin?
 © Does your family have any heirlooms, family treasures (of sentimental or monetary value) passed down through generations? What are they? Are there stories connected with them?

© Does your family have photo albums, scrapbooks, slides, home movies? Who keeps them? Who shows them to whom?

These questions from the Smithsonian booklet, "Family Folklore: Interviewing Guide and Questionnaire," can get you started in your own quest for family folklore. The place to begin, suggests the Smithsonian staff, is with yourself. Ask yourself these questions and you'll find out how much you know about some areas and how little about others. Then you'll be better equipped to ask other family members the same questions.

Move on to interview other family members, starting with someone with whom you feel very comfortable. Use a small cassette tape recorder, preferably with a 90-minute cassette, and you'll be able to record conversations without obtrusively taking notes. Natural family occasions, such as holiday dinners, are good times to interview; stories flow spontaneously at such times. With a number of people participating at once, moreover, you'll find that one story flows into another. You may also find that people disagree, remembering the same event in markedly different ways.

Private interviews will work best if you can create a natural setting. Have dinner with a relative, or take a walk, and keep the tape recorder going. You'll want to ask questions to start the interview, but then try to let memories flow without interruption. Someone may appear to go off on a tangent . . . but the byway may prove more interesting than the pre-charted path. When you do ask questions, make them evocative; a series of questions with "yes" or "no" answers will put a rapid end to your interview.

Some other tips: Never turn off the tape recorder during an interview; not only does it break the conversation, but such action suggests that you find some of the stories boring or dull. Use photographs or old letters, if you can, to stimulate memories. Ask one source to suggest another; you may even meet a relative you didn't know existed. Prepare some sort of written report for the family members you interview, and to leave for your own descendants. Be scrupulously honest; never record secretly, or use information you've promised not to use. There are a lot of sensitivities within any family, and you don't want to stir up anger and resentment. Record the present as well as the past; your grandchildren will be fascinated by the day-to-day interaction of family members. And so will you, when you stop to observe.

What would you like to know? Address your questions and comments to Grace W. Weinstein, The Elks Magazine, 425 West Diversey Parkway, Chicago, IL 60614. Individual questions cannot be answered, but topics of general interest will be discussed in a forthcoming column.

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HYPERINFLATION

(Continued from page 8)

got entirely out of hand and inked cancellations were substituted for stamps. A similar problem developed in the use of revenue stamps on legal documents. It became utterly ridiculous when a single bank draft required an additional three yards of paper on which to affix the necessary stamps.

In the United States there was some curious awareness of the German economic disaster, but during the "tinsel twenties" there was very little popular interest in such foreign matters. Americans were preoccupied with the excitement of bootlegging raids, Jack Dempsey's victories over Tommy Gibbons and Luis Firpo in defense of his heavyweight title, the sudden death of President Warren G. Harding on August 2 and the home run exploits of Babe Ruth.

Magazine articles in *The Nation*, *The Literary Digest*, *The Saturday Evening Post* and the infant *Times*

Magazine tried to keep readers informed, but events moved so rapidly that reports were badly outdated before they appeared in print. In general the daily newspapers capsuled the antics of the mark, often in a light-hearted way, and hardly in keeping with the grim realities of the situation in Europe.

"Germans are suffering from a new nervous disease known as zero stroke or cipheritis," one Associated Press dispatch said. "Persons afflicted with the malady are perfectly normal, except for a compelling desire to write endless rows of ciphers."

And write ciphers they did! The U. S. dollar reached the incomprehensible exchange rate of one to 420 trillion marks. Before the final collapse came, there were estimated to be more than 400,000,000,000,000,000 (400 quintillion) paper marks in circulation.

No wonder the average citizen was confused and frightened. As a worker watched his savings melt away and his current wages unable to meet the meagerest food needs of his family,

he saw wealthy landed countrymen, industrial tycoons and avaricious profiteers reap the benefits of the cheap money economy. While waitresses saved bits of bread and other scraps of food from customers' plates, they were forced to observe the excesses of those who had black market or foreign currency connections.

Erich Maria Remarque, author of *All Quiet on the Western Front*, penned another novel titled *The Black Obelisk*, through which he wove the trials and travesties of the inflation. He wrote:

"People trade old beds for canaries and knickknacks, jewelry for potatoes, china for sausages, furniture for bread, pianos for hams, old razor blades for vegetable parings, old furs for remade military blouses, and the possessions of the dead for food."

But the saddest victims of the "galloping consumption," he said, were the disabled war veterans whose monthly pension of a single gold mark paid off in paper was the greatest travesty of all. Amputees, paraplegics, the lame and the blind marched the streets as

Amendments to the Grand Lodge Statutes

Adopted at Las Vegas, Nevada, 1981

In convention assembled at Las Vegas, Nevada, the Grand Lodge on July 16, 1981, adopted Statutory Amendments which became binding upon members of the Order, Subordinate Lodges and their related facilities 30 days thereafter. The amendments as adopted will be incorporated in the 1981 Reissue of the Grand Lodge Statutes. There follows a digest of the Grand Lodge action as an aid to all concerned.

Section 17

A new section 17 was added to give the Grand Exalted Ruler power to remove by Executive Order any State Association Officer who neglects the duties of his office, is guilty of contumacy, or is guilty of conduct injurious to the Order.

Section 40c, 2h

As amended, requires *The Elks Magazine* to be edited, published and distributed at least ten times annually. The amendment eliminates a mandatory monthly issue.

Sections 43 and 132

As amended, requires the Grand Lodge Auditing and Accounting Committee to prepare a Uniform Chart of Accounts for Subordinate

Lodges. Each Subordinate Lodge is to adopt and implement the Uniform Chart of Accounts by April 1, 1982.

Section 134l

As amended, requires each Exalted Ruler to appoint a Government Relations Committee charged with implementing the Government Relations Program of the Grand Lodge.

Section 134m

As amended, requires each Exalted Ruler to appoint a Public Relations Committee charged with implementing the Public Relations Program of the Grand Lodge.

Section 172

As amended, requires the thirty consecutive years of membership to immediately precede the nomination for election to Life Membership.

Section 234

As amended, requires each State Association to have the following standing committees: Americanism, Elks National Foundation, Government Relations, Lodge Activities, Lodge Development, National Service Commission, Public Relations,

Ritualistic and Youth Activities—charged with accomplishing and promoting the programs of the similar Grand Lodge Committees.

Section 235

As amended, deletes:

C) All printed documents issued by it or under its authority.

D) A copy of all general letters, circulars and papers sent by it or by its Officers to Lodges composing it or to their members.

Paragraphs (e) and (f) are re-lettered paragraphs (c) and (d).

Should it be necessary prior to the availability of the 1981 Reissue of the Statutes Annotated, copies of the amendments as adopted may be obtained upon request to Grand Secretary Stanley F. Kocur.

A resolution to require each Lodge to establish a Past Exalted Rulers Association was rejected. Section 123(a) GLS.

A resolution to fly the Flag from Flag Day, June 14, through July 4, of each year was referred to the Grand Lodge Committee on Americanism for consideration. Section 229 GLS.

Eugene F. Costello, Chairman
Committee on Judiciary

best they could carrying banners which read: "Is This the Gratitude of Our Fatherland?" "We Are Starving."

Also on the scene were opportunists who sought more than economic gain. Communists brought in food from Russia and distributed it to hungry Germans in hopes of gaining political advantage. Concurrently, the National Socialist German Workers' Party (from which the abbreviation "Nazi" was derived) utilized the general discontent to swell its membership ranks.

Adolf Hitler, then emerging from obscurity, seized upon the financial crisis as a propaganda theme for his organization. To a receptive audience, he screamed:

"The government calmly goes on printing these scraps of paper because, if it stopped, that would be the end of the government. Because once the printing presses desist—and that is the prerequisite for the stabilization of the mark—the swindle would be brought to light . . . If the horrified people notice that they can starve on billions, they must arrive at this conclusion: we will no longer submit to a State which is built on the swindling idea of the majority. We want a dictatorship!"

In November, when the hyperinflation was reaching its climax, Hitler and his cohorts attempted a premature *Putsch* in Munich. The *Putsch* was unsuccessful, but at his trial, the frustrated Austrian-born artist took advantage of the immense publicity it afforded him to broaden his public image. He was sentenced to prison for five years, but he served only nine months and that in the relative comfort of the Landsberg fortress. There it was that he prepared the first volume of *Mein Kampf*, the manual for his subsequent rise to power.

Meanwhile, it became obvious that there was no choice for Germany but drastic action.

The government granted emergency powers to Finance Minister Dr. Hans Luther and Dr. Hjalmar Schacht, the

new Reich Commissioner for National Currency. Schacht, who had received his elementary education in the United States, had been named president of the Reichsbank following World War I and was to play a leading role in the financing of Hitler's Nazi regime. In late November of 1923, his strong and somewhat ruthless hand was evident in the absolutely abrupt manner in which a solution was applied.

By dictum the printing of the worthless marks was immediately stopped. A new "rentenmark," based somewhat ethereally on "all German real property," was issued with a subsidiary coin-

age of pfennigs. The restored mark was pegged at the prewar rate of 4.2 to the dollar, while the old currency was to be redeemable at a billion to one as long as it lasted.

It is over-simplification, of course, but the German people—with their propensity for order and adaptability to regimentation—accepted this new economic shock which had a disastrous impact on foreign speculators and those countrymen who had profited from the inflation. The complexity of the financial manipulation as conceived largely by the "Old Wizard" (Continued on page 36)

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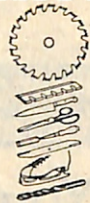
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DO POLLS HELP OR CONFUSE US?

• If offered a million dollars, 76 percent of the men and 58 percent of the women who responded to a *Psychology Today* magazine survey said they would have sex with a total stranger.

• A poll by the Los Angeles *Times* found that 75 percent of the nation's unemployed said they would accept a menial job with pay ranging from the minimum \$3.35 to \$4.50 an hour.

• A Gallup Poll in *Newsweek* noted that Americans believe our judicial system should be tougher on criminals. But an overwhelming majority opposed abridging civil rights in any fight against crime. Eighty-six percent, for example, would not let police search a residence without a warrant, and 67 percent opposed telephone taps against those suspected of criminal activity. At the same time, 75 percent believed that criminals have become far more violent now than in the past five years.

Confused? Tried to find a meaningful answer to these so-called trends?

Results of polls and attempts to analyze the findings (if, in fact, you take the time to do so) have become more complex in recent years, I believe, because pollsters continue to naively assume that respondents will provide honest answers of value, and media hasn't been completely responsible in its presentation of the results.

The readers, especially those in the business community who must sell or cater to public moods and attitudes, are left with the real puzzle; what does it all mean?

The *Psychology Today* poll, for example, confirmed the obvious; people would rather be rich than poor. They claim, furthermore, they would sell their bodies to get there. If asked ridiculous questions, of course, people will go along with the gag and tell you what you want to hear. It makes a great story . . .

Yet there are other parts of the *Psychology Today* survey that offer more meaning. Interviewees had little idea of what it takes to be rich today.

Gannett News Service Writer Andy Smith found that economists, bankers and even financial experts couldn't really say what dollar figure might determine being rich. Said Gordon Black, president of the market research firm of the same name, "I don't think you're rich anymore

making \$100,000 a year. The tax system is such that a person making \$100,000 a year takes home half that. They're certainly not poor but they're not rich."

The magazine poll found that only one percent of those who responded considered themselves rich. The person making less than \$20,000 a year generally thinks that those making \$100,000 or more a year are rich. Those making six figures, however, believe it takes several or more million a year to be rich. And so it goes.

The poll, then, doesn't tell us much . . . The LA *Times* survey which found that 75 percent of those unemployed would accept a menial job draws skepticism from business people I know. It's even scoffed at by several I've talked to who have been out of work for periods.

The businessmen have tried to hire unemployed through public employment services and other agencies and found little success.

"I've found people who know the system better than I do," said one small business owner who thinks such polling is a ruse. "A person who understands the average person's concept of work can say such a thing easily. The same person accepts such a position long enough to qualify for the next unemployment period and so it goes. They might work a few days to prove a point. But to say they would accept menial work at minimum wages . . . doesn't explain what I know."

A former unemployed teacher said that the crux of the issue involves the sample used. "Hard core unemployed are going to give politically different answers than those in the first weeks of unemployment."

The Gallup Poll is more serious, perhaps, because the question is crucial to far more people. Many Americans, for example, are concerned that the courts have become too lenient in meting out punishment for crimes of all types. Yet there is an equally strong fear among many—if the poll is valid—that the authorities would exceed appropriate boundaries alleviating the problem.

To law enforcement officials and agencies this is no mandate, nor is it necessarily a positive sign. Denying conscientious law officers tools to combat powerful criminal elements with equally sophisticated methods and legal remedies frus-

trates the very goal sought. The survey, then, appears to say eliminate the problem but don't tread on individual rights regardless of the consequences.

The poll identifies what is generally already known, but it doesn't take us anywhere.

How should business people who find polls in their trade journals, professional periodicals, home-delivered newspapers and daily broadcasts treat such subjects?

1. Discount those that offer headlines but little detail in the stories. Newspapers and some magazines, to illustrate, have a tendency to condense stories to fit space (a traditional need) and in doing so, information like the error factor, the type of respondents in the sampling and even the sponsors of the survey are omitted. Since sampling methods can vary widely (man on the street interviews without screening are still widely used in commercial media), results may be far less meaningful than the original headline.

2. Don't overlook the importance of the survey sponsor. Even polls taken by neutral parties have to be examined carefully these days. Financing of such studies has to be a consideration for the reader. The less information I find about

how the study was financed and by who, the more suspicious I become of its findings.

3. Try to find raw data before accepting media's interpretation of the figures. Reporter bias can enter into the selection of questions, the percentages of the study and what all of it means. In other words, analysis in the hands of a novice may be questionable.

An example might be a story that begins by saying that a large percentage of Americans disagree with an action taken by the government as a result of a new poll. Actually, the poll might have reflected a region of the country, hardly representative, and a percentage less than 55 percent which might be merely a simple majority, not a large number.

4. Seek the question given to the respondents. Occasionally, media will abbreviate or find other words to explain the nature of the survey. When I review poll material I want to see the question interviewees answered to determine authenticity, not glib generalizations that make good reading but shade the meaning.

And don't forget, pollsters, like meteorologists, can be wrong . . . with or without computers. ■

did you know..



World War I. In World Wars I and II, the Red Cross and the Elks worked hand-in-hand providing support for "Front Line" aid stations.

In 1917, the Elks equipped, funded and sent to the front lines in France two base hospitals staffed by faculty and alumni from the Universities of Virginia and Oregon. These were the first hospital units to reach the battle area in France.

In adopting the resolution honoring the Red Cross, the Elks recognized the "exceptional services performed for the good of humanity."

It was announced at the convention that for the 1981-82 year there will be an increase of \$400,000 in the Elks National Foundation annual scholarship program, raising the total scholarship awards to an all-time record of \$1.7 million. The increase in scholarship funds came in response to federal budget cuts that will restrict the amount and availability of federally funded student loans and grants to deserving students.

"These young people are the foundation upon which the future of our country will depend," said PGER William Wall, chairman of the Elks National Foundation Board of Trustees.

The Elks National Foundation was begun in 1928 to provide funds for the Elks' charitable projects. In addition to the \$1.3 million provided for scholarship awards last year, the Foundation also contributed \$1 million to the various state associations for support of each state's major charity.

Not only that, but the Elks also sponsored the annual Elks "Hoop Shoot" contest in which nearly three million youngsters participated during 1980. ■

The Elks charitable contributions for 1980 totaled a record \$19.8 million. The Order as been a major contributor to charitable causes throughout the nation for over 100 years. The total donation to charity since 1880 exceeds \$382 million. In addition, the organization devotes considerable volunteer time to charitable, civic and patriotic endeavors. Last year, for instance, the Order recorded over 3,527,000 hours of volunteer time contributed by its members for charitable efforts.

Newly-elected Grand Exalted Ruler Raymond V. Arnold put it this way: "When President Reagan says that volunteers and donations from the private sector must replace federal funds if we hope to achieve economic stability, it is organizations like the Elks in every community that will lead the voluntary effort, as it has been doing, to insure our country's strength and assist those in need."

When the Elks convened in Las Vegas, they unanimously adopted a resolution honoring the American Red Cross on the occasion of that organization's 100th anniversary, and further pledged to continue the Elks support of the Red Cross "as long as there is a need." The Elks and the Red Cross have had a long-standing relationship going back before

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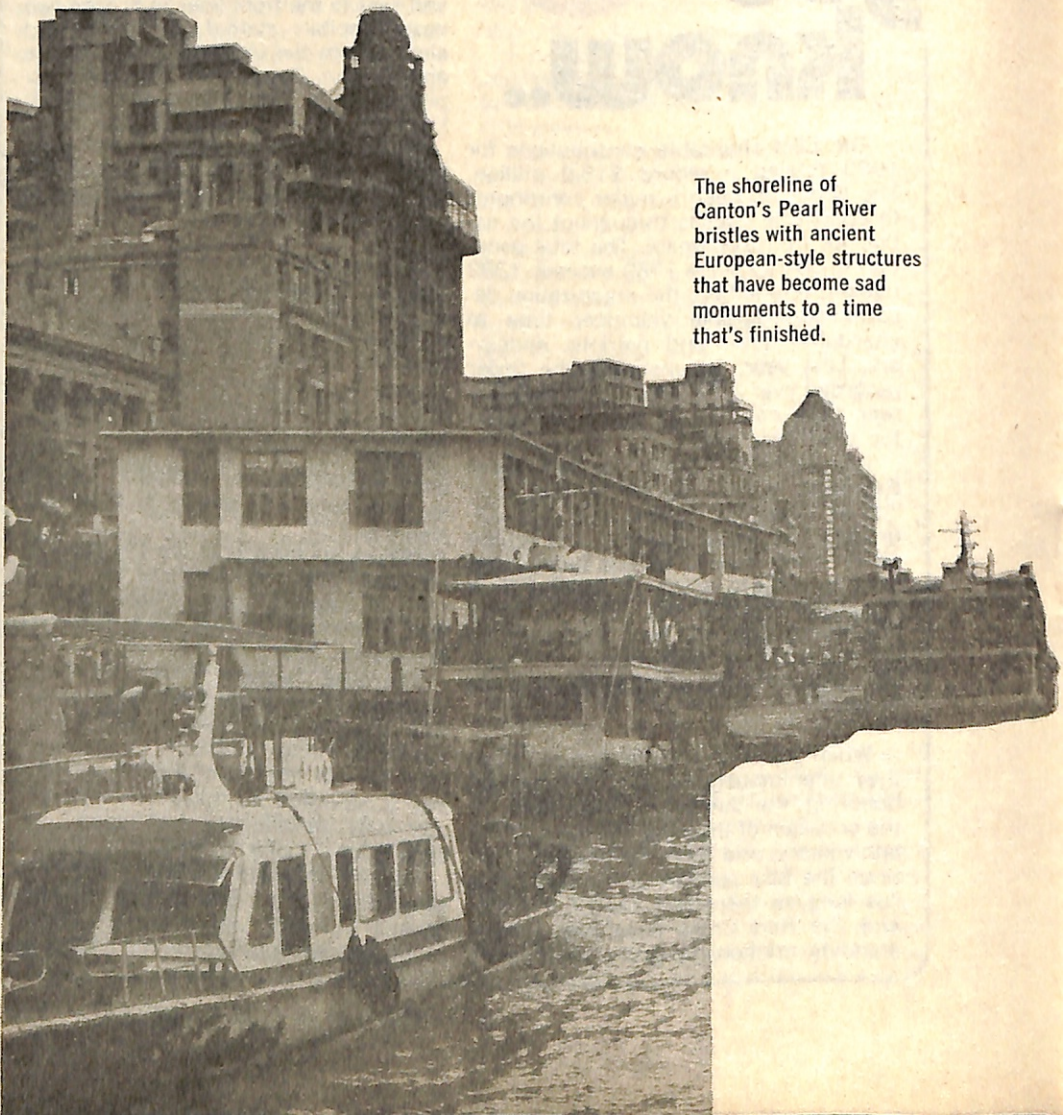
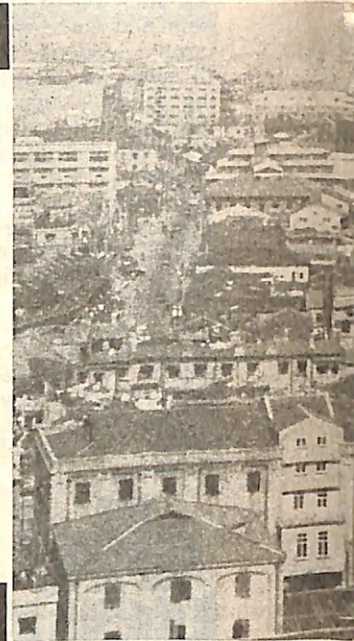
CHINA

PART 1

by Jerry Hulse

The train to Canton moved away from the rail station in Hong Kong precisely at 1 p.m. Ahead loomed a new adventure: China, once the most powerful state on earth, a nation today with the earth's biggest population (and problems to match), with a history of opium smugglers and soldiers of fortune, tragedy, violence, war and final victory over imperialism. After so many years of wonder, my time had come. And although preceded by legions of visitors since China's welcome went out to the Western world, this was my own particular moment.

Behind us the railway station in Hong Kong was a scene of chaos. Chinese going home to visit relatives jostled one another in the long lines leading to the rail cars, even though



The shoreline of Canton's Pearl River bristles with ancient European-style structures that have become sad monuments to a time that's finished.

a full hour remained before train time. Joining them were Americans, Australians, Italians, Germans, all armed with cameras, everyone speaking excitedly. Later, as the departure time drew near, the station echoed with a cacophony of shouts and creaking luggage carts, shrill train whistles and the impatient honking of taxis arriving with still more passengers.

Now at last we were moving toward

ture. This day, though, the soldiers standing beside the train waved and suddenly we were inside China with its misery, hope and despair, a land with more than 30,000 births each day, adding another 12 million newborns to the population annually.

The train window framed rice paddies that reached to infinity. Bent figures tending the delicate plants moved methodically between rows, faces ex-



China. As the train picked up speed, steel grinding against steel, I watched through curtained windows while Hong Kong's skyscrapers disappeared and the New Territories came slowly into focus. Over a loudspeaker a woman's recorded voice wished everyone a pleasant journey and TV sets came alive with a beautiful Chinese woman singing native classics. I turned to the window again. The sky was filled with gloom as well, and mile upon mile of new apartment buildings rose near the foot of cloud-shrouded peaks, a seemingly hopeless gesture considering the constant outpouring of humans from Mother China.

Forty-five minutes out of Hong Kong the train passed a refugee camp filled with Vietnamese. They watched hopelessly from behind a barbed-wire enclosure. No smiles, no waves. Just grim reality. The train hurried on into the open countryside. Hakka women in black pajamas and straw hats tended the fields. Barely 10 minutes later—an hour out of Hong Kong—the train reached the border at Lo Wu and memories of another gray day, years earlier, flooded back: In 1961 I had driven to the border and stared across the bridge at Lo Wu into a then-unfriendly China. The Chinese soldier on the other side had motioned me back with his rifle while British police on our side warned against taking his pic-

The Shanghai waterfront (above) is a major hub of commerce; and Canton's Sha Mien Island (right), once forbidden to Chinese, is now open to the populace.

pressionless, peasant farmers growing food for China's masses. The train hurried deeper into China. Confucianism, Buddhism, Taoism and now communism. During three turbulent millennia China has been plundered, pillaged and put to the test by the likes of Genghis Khan, the Japanese, the British, the French and, yes, even we Americans.

Exactly three hours into the trip, the train to Canton slowed to a halt in this ancient marketplace of China. Waiting in the wings was a slip of a girl, Liang May, the guide who'd been assigned to us by the China International Travel Service. For although I was traveling with only a friend and not on a tour, the same rules would apply: Our guide would see us through to the very end. A moment later we drove off in a wheezing Chinese limo to the Bai Yun Hotel where a sign in the lobby announced: "The Bai Yun is a high building, the rooms are quiet, clean, beautiful and comfortable."



CHINA

High, yes (33 floors). Beautiful, no. Quiet, no. Not with a new hotel going up across the street, the 600-room Canton Garden that promises to become the city's flashiest high-rise. Topped with a revolving restaurant, it will feature both swimming pool and sauna. So who said China is a backward nation? Rising simultaneously is an immense 800-room hotel near the fairgrounds plus the 40-story White Goose beside the muddy Pearl River.

Until these are completed, though, Canton's leading hotel is still the 2,000-room Dong Fang, affectionately known by guests merely as the Fang. Once rat-infested, it's been fumigated, painted and otherwise spruced up. Only recently a French beauty salon was introduced. This along with air conditioning, Coke machines, a renovated restaurant and that sure sign of bourgeois intrusion, a disco. Wow, in China? You bet, and a sauna too. Because of its proximity to Hong Kong, Canton gets plenty of tourist action. With the closeness to Kowloon, Canton is invaded daily by hordes of tourists. They come not only by train but by plane and hovercraft, skimming past junks and sampans at 40 m.p.h., settling in at Whampoa, the city's ancient port. Mostly they are in-and-out visitors on quickie sprees from the British Crown colony.

Whether on a fast visit or otherwise, nearly everyone does the standard tour: dropping by the Canton Zoo, the Temple of the Six Banyans, visiting China's oldest mosque, the memorial to Dr. Sun Yat-sen, checking out the 14th-Century Tower Museum at Yue Xiu Park. And, if time permits, looking in on artsy-craftsy stores beyond town as well as the ceramics factory whose guide winds up the tour at the company's retail outlet. Communism be damned, the idea is to make a buck, right?

With our guide Liang May we threaded our way through Canton's swarm of bicycles. The bicycles outnumber cars several hundred to one. So the motorists inch their way through the crowds, horns blowing constantly. Without a horn you can't move. Without one a car is useless. A horn is as necessary as an engine in Canton. Cyclists ride stubbornly down the center of the street. So the motorists blast away. We could barely hear Liang May and her spiel about Canton. As an attraction, the city is no prize. It scores about eight on a scale of 1 to 10. Make that a minus eight. It's crowded. It steams.

Still, beneath the veneer a certain excitement surfaces, if only because this is China. You're actually inside a nation that was out of bounds to Americans for more than 30 years. And the beauty of it is the Chinese like us; they put forth a bubbly good will that

makes us glad we came. So we do the obligatory tour, right? Well, it's far more fun doing the two-hour boat trip up the Pearl River. The tab comes to about \$7 including all the beer and orange soda one can handle. This plus spectacular opportunities for photographers—sampans and batwing junks bobbing in the muddy Pearl; barges, freighters and a shoreline that bristles with ancient, European-style structures, decaying monuments to a time that's finished.

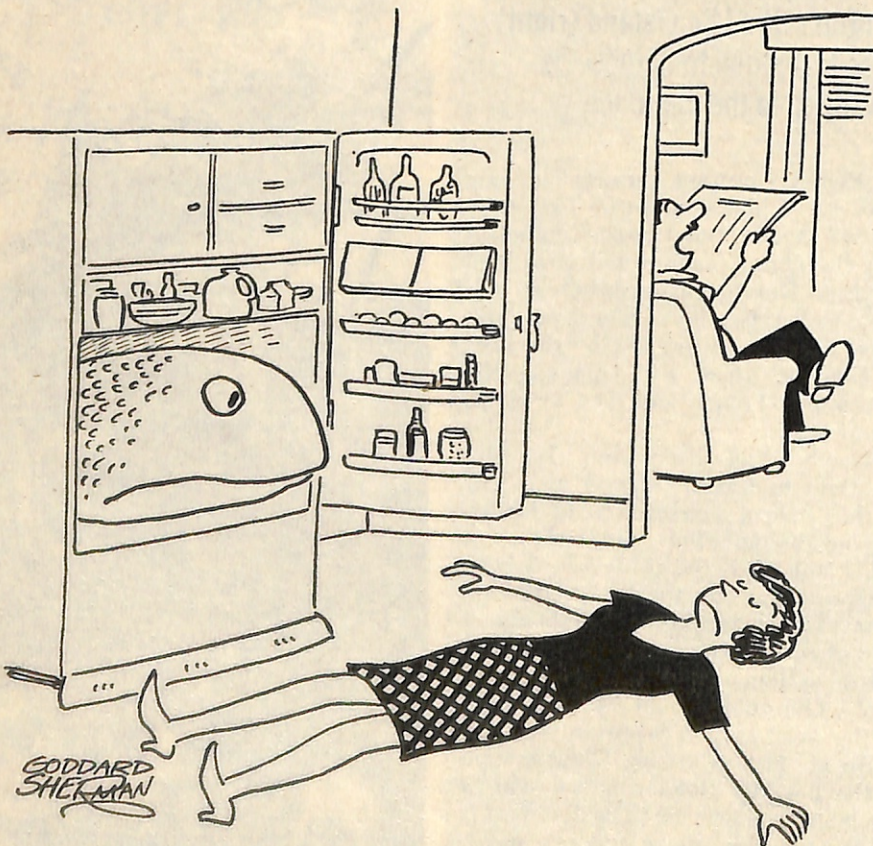
The boat glides past Sha Mien Island, the one-time sanctuary of Canton's prewar Europeans. In its heyday Sha Mien was an Eden of lush gardens and magnificent villas, the private enclave of the British and French. Later they were joined by Germans, Italians, Americans, Portuguese, Dutch and Japanese. Wealthy *taipans* strode banyan-shaded lanes and beautiful European women accompanied them. But while Sha Mien was their link with home, it was a curse for the Chinese who were refused permission even to cross the bridge. That was a time when the British East India Company exchanged opium for silks and teas, an era of excitement and intrigue.

Well, time passes. The Europeans are gone. Broken shutters slap against the walls of Sha Mien's once-lovely villas. Dampness and termites eat away at the foundations. Porticos sag. Weeds grow waist high. The decay is everywhere. Even inside the old French consulate that serves now as the International Seamen's Club. In another corner, the island's Protestant church is used these days as a warehouse and Sha Mien's lovely old Catholic church makes do as a printing plant. Spirits reach out. Particularly in the gloom of evening.

But Canton survives. Traders have been calling at Canton—China's southernmost major city—since the 17th Century. And now it's the tourists. They spill over into the lobbies of every available hotel. This morning a German wandered by wearing a Mao outfit. Cap, jacket, baggy pants. The whole bit. Others wore jeans, plaid shirts, knickers, tailored slacks, short skirts, long skirts. So many cameras were visible it looked like the inside of a Tokyo photo shop. Everyone is mustered out by 8 o'clock. And if they've missed breakfast, well, too bad. They'll not get another chance to eat till noon. Tours are regimented and exact. Board the bus. Get off the bus. Twenty minutes here. Another 20 there.

You hear dialogue like, "Hey, Mabel, get the name of this thing (happens to be a museum) so's I can caption the picture when we get home."

Or, "I've had enough culture, let's go get a beer."



"Honey, did you see what I caught?"

By late afternoon a good many of the foreigners—Germans, Japanese, Australians, British, Americans—are dragging. And usually they have less than an hour before dinner (most hotel dining rooms shut down by about 8 o'clock).

"If I could just get a good martini," an American sighed. He shrugged. "Or even a bad one!"

Yes, but no martini? Well, there's a substitute: China's high-octane maotai. Compared with a straight shot of maotai, a gin martini is on a par with a glass of root beer.

The food at the hotels isn't all that good, so to eat well visitors go to restaurants outside. The Bei Yuan is a good choice for romantics, this because of atmosphere as well as food. The Bei Yuan is set inside an old teahouse. Paths wander parallel to pools and tropical plants. The meals are an experience: chicken shreds with shark-skin soup, dim sum, pork with sour sauce, steamed shrimps, oiled prawn balls, jelly melon slices, fried rice noodles, sauteed prawns. And there's the Ban Xi, a series of pavilions and teahouses surrounding a lake. The waters reflect the lights and the lights illuminate ornamental bridges, bamboo forests and tropical foliage. On the riverfront the Da Tung gets good marks for its peacock chicken, quail eggs with diced pork and the sauteed shrimp with stuffed dumplings. This along with a splendid view of the Pearl River, the sampans, junks, steamers and freighters. And, well, for something exotic there's a snake restaurant in Canton. The name slips my mind, but just tell the driver to take you to 41 Jianganlu. He'll know the place. Every Cantonese does. They love snakes.

After dinner, unless you understand Chinese radio or read, well, you might as well turn out the lights and go to bed. By 9 o'clock nearly everything shuts down. Our room is best described as Early Salvation Army or Period Goodwill. There are a couple of beds, a dresser and two straight-back chairs. The walls are painted hospital white. Charming. Still, after a hard day's sightseeing, decor is of little concern. What counts is sleep.

Shanghai: They were Americans and they were dancing to some half-forgotten melody. Later the band played "I'll Be Seeing You" and the couple put aside their drinks and began dancing again, eyes closed, remembering how life was when Shanghai was licentious-ly alive. Their style of dancing left no doubts about their ages: They were prewar, chasing after ghosts.

Nightly in this small corner of Shanghai's Peace Hotel a seven-man
(Continued on next page)

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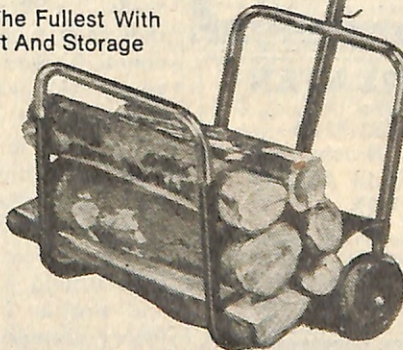
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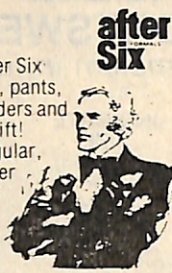
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CHINA

(Continued from preceding page)

band does its pathetic best to resurrect moments forever gone; it succeeds in sparking memories of early Shanghai, a period locked in the minds of every human who ever savored its riches, its sins, its excitement. To have lived in Shanghai before the war—providing one wasn't Chinese—was to have experienced the heights of hedonism. Sybarites still discuss it whenever they reminisce. Shanghai *was* another world. It was lascivious, licentious, an Oriental backdrop for traders, merchants, opium dealers, freebooters and the spies of a dozen nations. Gunboats patrolled its waters. Turbaned Skihis directed street traffic. And the riches of the earth passed through its port.

Shanghai was known throughout the Orient for its wicked ways. Bars and cabarets operated day and night. Hundreds of them. The Paris, the Cannes, the St. Tropez. Some remained open till dawn. Particularly along Avenue Foch in the French Concession. Some closed only after the last customer shuffled off into the new day. One was especially popular, the Del Monte. It *never* closed. Not even on a holiday. And so it was a ritual for those who'd stayed out all night to drop by the Del Monte for breakfast. Or even brunch. Or perhaps just to have a Bloody Mary. So what if it was Sunday? Did it matter? This was Shanghai: wicked, breathtaking, cruel.

How one gauged Shanghai depended upon the individual. To the ordinary Chinese, Shanghai was difficult. Beggars lined its streets. They stood outside every bar and cabaret in town. But if one were a foreigner, well . . . life could be no better. To live each moment thoroughly is what counted. And many did with little pause. The cosmopolitan character and the social life were without comparison—anywhere in the Orient. Besides the bars and cabarets, there was other action. Entertainment at the Roof Garden of the Park Hotel was both tasteful and European. Orchestras were booked from Britain, France, the United States and Russia. The sense of gaiety and luxury seemed unending.

Everyone adored Shanghai: the British, the French, the Americans. So did nearly every other foreigner who ever stepped ashore. The British took afternoon tea, the Americans had their highballs and the French sipped champagne. On weekends everyone went to the races or played cricket, baseball, tennis. Life was easy. There were servants: cooks, houseboys, gardeners, chauffeurs, valets. The foreigners couldn't imagine their small world ever

ending. Wealthy *taipans* darted about town in custom-made rickshaws and their ladies appeared in Paris gowns. Life was dominated by the river. The Huangpo was crowded constantly with freighters from around the world. Sampans and junks bobbed in their wakes. Streets were a marathon of cars, bicycles, rickshaws. Particularly Nanking and Bubbling Well roads.

Adventurers came to Shanghai from every corner of the earth. Wicked, astute, cunning, avaricious. Few laws prevailed, few rules. Shanghai was a city without conscience, the market for opium, expensive silks, gold, jade, silver. Whatever could be bought, sold or traded. And it roared around the clock, 24 hours a day. An estimated 250,000 prostitutes lined Bubbling Well Road, the streets of the French Concession and the Bund where the big ships docked.

Shanghai's International Settlement was founded on a mud bank by the British in 1843. Afterward came the others—foreigners from nearly every place on earth. During the second half of the 19th Century Shanghai was dominated by foreigners. They spilled over into the 20th Century. They controlled everything: banks, customs, trading, shipping, industry. Fortunes were amassed; millionaires went uncounted. It was a life unknown anywhere in the Orient. But there was the flip side to Shanghai. With all its fame there was shame. While foreigners lived in splendor, the Chinese for the most part lived in squalor. Putrid canals ran past their hovels. Rats scrounged through their rooms at night. Finally, the end of foreign domination glimmered with the Sino-Japanese War and later China's civil war. When it was all over the Communists were in control, the foreigners had fled. The year: 1949.

After liberating Shanghai, the Communists closed the bars, the brothels, the cabarets. They set down tough rules, forbidding all those pleasures that had made Shanghai famous. Indeed, it was only recently that the Peace Hotel was permitted to engage the little band that plays nightly. (With the introduction of tourism, foreigners had been looking for entertainment.) After the Communist takeover, Shanghai marched to a different drummer. The Communists destroyed the race track, replacing it with a park. And although the bells still ring out in the Customs Tower, it's another melody: "East is Red."

I toured the city, seeking out other changes. The muddy old Huangpo is still Shanghai's lifeline. It remains crowded with freighters, barges, sampans, junks. Commerce still moves through its waters, and alongside it

stand monuments left by the British, the French, Americans, Germans and Japanese. The river's quayside boulevard, the Bund, is formally called Sun Yat-sen Road. And the sign is gone from the park that read: "Chinese and dogs not admitted." Instead, old Orientals do their morning *T'ai chi ch'uan* exercises on the grass.

Shanghai once boasted that it had the world's longest bar. It's gone. Party members occupy the Hong Kong & Shanghai Bank. And the Friendship Store does business in the old British consulate. The golf course created by the British is a zoo. Schools and hospitals occupy dozens of palatial villas, all left by the foreigners. The notorious "Meet For Happiness Lane"—the one-time red-light street—is called Liberation Lane (but wasn't Meet For Happiness more poetic?). In the early days the French Club was known throughout the East as the Ritz of the Orient. And while it's still a temple of opulence, its name has been changed to the Jing Jiang Club. The club faces the Jing Jiang Hotel, where President Nixon and Premier Chou En-lai signed the Shanghai Communique, restoring friendship between the two nations. As for the Jing Jiang Club, it brings to mind the casino at Monte Carlo. Except that gambling isn't permitted and

guests are warned against "drunken behavior." The club's French restaurant is open nightly, serving foreigners searching for a breath of yesterday. And like the Peace Hotel, its small orchestra plays during the dinner hour, prewar melodies that few recall.

Leafy plane trees left by the French line the streets of Shanghai. The shadows play against China's biggest Catholic church, Our Mother of God. During the Cultural Revolution, Red Guards smashed its windows and destroyed its altar. But Father Joachim Lie persisted, refusing to be driven away. As a result he is active again, accepting contributions for repairs, holding daily and Sunday Masses—nearly always to a full house.

Still searching out the old Shanghai, we dropped by the Red House restaurant at No. 37 Shensi South Road.

The Red House, a holdover from prewar Shanghai, was popular in the '30s and '40s as Chez Louis. Apparently the owner had second thoughts when the Communists came to power and saw fit to change the name. Thus, the Red House. Anyway, the food is superb—it was the music we could do without. The waiter set a tape to playing such old-time favorites as "My Old Kentucky Home," "My Darlin' Clementine" and "Turkey in the Straw." It was too much, even with the candlelight and wine. And so we drifted back to the Peace Hotel to listen to the only live music we found outside the Jing Jiang Club. The place was filled with foreigners and the songs took you back: "Mexicali Rose," "La Paloma," "Marie," "Tea for Two" and "I'll Be Seeing You." Ghosts. You could feel their presence. ■

Departed Brothers

PAST GRAND LODGE COMMITTEEMAN William A. Uthmeier, Sr. of Marshfield, WI, Lodge died July 29, 1981. Brother Uthmeier was a member of the GL Committee on Credentials from 1942-44. He served as District Deputy Grand Exalted Ruler for the Northwest District of Wisconsin in 1940-41 and again in 1946-47. He was also a past president of the Wisconsin Elks Association.

PAST DISTRICT DEPUTY Joseph F. Krizek of Cicero-Berwyn, IL, Lodge died July 2, 1981. Brother Krizek served as District Deputy Grand Exalted Ruler for the Northeast District of Illinois in 1938-39.

Brother Krizek was also a past president and treasurer of the Elks National Bowling Association. He organized the Illinois Elks Bowling Association in 1950 and served as its first secretary from 1951 to 1962.

PAST DISTRICT DEPUTY Lawrence M. Gerdes of Eau Claire, WI, Lodge died July 15, 1981. Brother Gerdes served as District Deputy Grand Exalted Ruler for the Northwest District of Wisconsin in 1942-43.

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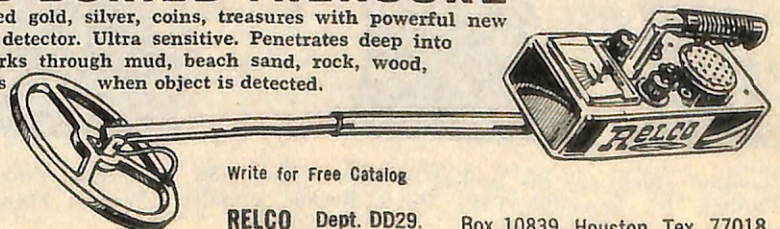
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NEWS OF THE STATE ASSOCIATIONS

The 52nd annual spring convention of the **New Mexico Elks Association** was held at Roswell April 9-11. Total attendance was 614, including 242 delegates, 92 other Elks, and 280 ladies.

Honored guests at the convention included PGER and State Sponsor Robert Boney and GL Committeeman Howard Nunez.

The association's fall convention will be held in Tucumcari October 9-10. The next annual spring convention will be held in Albuquerque April 1-3, 1982.

Newly elected officers of the association are President Stuart Rucker, Gallup; First Vice-President Wandel Massey, Clovis-Portales; Second Vice-President Dwight Ray, Los Alamos; Secretary Howard Nunez, Albuquerque; and Treasurer E.H. "Dutch" Jahraus, Albuquerque.

Recipients of championship trophies in the Best Lodge Bulletin Contest were Los Alamos in Category 2A and Farmington and Rio Rancho (co-champions) in Category 3A.

Walter Kincaid, Albuquerque, was awarded the Editor's Plaque in appreciation for distinguished service given to the association and its official publication, the *New Mexico Elks News*.

The PGER Robert Boney Award, for best all-around state program lodge participation, was won by Farmington Lodge. The PGER Horace Wisely Traveling Trophy for net membership gain was captured by Artesia Lodge.

President Plaques for outstanding and dedicated performance were presented to Timmy Solano, Jr., Las Vegas, state chm. of the Public Relations, Publications, and Image Committee; Percy Miller, Roswell, state chm. of the National Foundation Committee; Hyman Kelley, Silver City, state chm. of the Government Relations Committee; and E.H. "Dutch" Jahraus, state treasurer.

Ritualistic champions were Carlsbad

in Class AA and Los Alamos in Class A. Carlsbad, which had a higher team score, represented the state in national competition at Las Vegas, NV.

In 1980-81 Charitable and Benevolent Trust Fund contributions, Las Cruces led the way with \$2,361 (\$4.69 per capita). Grants-Milan was second with \$2,504 (\$4.51 per capita), and Los Alamos was third with \$963 (\$2.31 per capita).

The Charitable and Benevolent Trust Fund spent \$7,425 during the past year on scholarships and educational grants and on aid to handicapped and needy persons.

The Cerebral Palsy Program awarded plaques and trophies to the top three winners in the Cadillac Fund Drive as follows: first place, Silver City (\$15.02 per capita); second place, Santa Fe (\$13.11 per capita); and third, Raton (\$11.39 per capita). This marked the third consecutive year that Silver City, led by CP Chm. Reuben Soriano, has placed first in per capita sales.

A special award was given to J.F. Romero, PDD, Santa Fe, for his numerous years of dedicated service to the Cerebral Palsy Program and to the children it serves.

Scholarships were awarded to the state finalists and alternates in the National Foundation Most Valuable Student Contest, and also to winners of scholarships under the Charitable and Benevolent Trust Fund.

A total of 4,211 persons attended the **California-Hawaii Elks Association** convention at San Diego, CA, May 13-16. Present were 2,575 Elks and 1,636 ladies.

Distinguished guests and speakers included Vice Admiral Lee Baggett, Jr., Commander N.S.F.U.S. Pacific Fleet; then-GER H. Foster Sears; PGERs Glenn Miller, Horace Wisely, R. Leonard Bush,

and Gerald Strohm, and Marvin Lewis, Chm. of the Board of Grand Trustees.

Elected officers of the association for 1981-82 were President L.J. "Butch" Simas, Santa Maria; Secretary Edgar Dale, Vallejo; and Treasurer C.D. McCulley, Redondo Beach. Also selected were 19 district vice-presidents.

The Major Project Exalted Rulers' March netted \$1,568,761 in contributions from the lodges. The top contribution was made by Honolulu (\$64,214), followed by Palo Alto (\$46,245) and San Jose (\$22,362). The highest per capita lodges were Fairfield (\$51.59), Honolulu (\$30.59), and Livermore-Pleasanton (\$26.31).

In National Foundation contributions, it was reported that the association set a record, donating \$504,984.

Santa Ana Lodge won the state ritualistic contest.

A three-wheel bicycle was presented to the Major Project (Cerebral Palsy) Theme Child, Sean Beaver. It caused an emotional impact described by one Brother as "a sudden awareness of the real meaning of Elkdom."

The association will hold a mid-term conference at Palo Alto, CA, November 6-7. The next annual convention will be held May 12-15, 1982, at Sacramento, CA.

The 67th annual convention of the **Utah Elks Association** was held at Provo May 15-17. A total of 409 persons were present for the two business sessions.

Distinguished guests and special speakers included GL Committeeman Alton "Tommy" Thompson, New Mexico SP Stuart Rucker, and Provo City Commissioner Jean Meacham. Commissioner Meacham welcomed the Elks to Provo.

The association scheduled a spring meeting March 12-14, 1982, at Bountiful. The next annual convention will be held May 14-16, 1982, at Price.

Newly-elected officers are President Jerome "Dan" White, Park City; First Vice-president W. F. (Bob) Robirts, Price; Second Vice-president Joseph Cronin, Salt Lake City; Third Vice-president Kent Wheelright, Bountiful; Secretary Fred Shaddick, Cottonwood; and Treasurer Harry Johnson, Ogden.

Two changes were made in the constitution and by-laws. One calls for the secretary to be elected rather than appointed. The second would create a Utah Elks Charitable Trust, with the monies derived therefrom to be used for charitable work in the state. Both amendments received the unanimous approval of the members present. The amendments must now be ratified by the lodges.

The state Major Project is testing for hearing defects. VP Robirts reported that the Mobile Clinic was nearing completion.



Pictured above are the leaders of New Mexico Elks Association. From left are Earl Phillips, Jr., immediate-PSP; Stuart Rucker, president; Wandel Massey, first vice-president; and Dwight Ray, second vice-president.

The state convention of the **Arizona Elks Association** was held May 6-9 in Tucson. Attending were 381 Elks and 319 Elks' ladies, for a record total of 700 persons.

Special guests included then-GER H. Foster Sears and his wife Marguerite; PGERs Horace Wisely and his wife Kay, R. Leonard Bush and his wife Nita, and Gerald Strohm and his wife Kay; Marvin Lewis, Chm. of the Board of Grand Trustees, and his wife Gerry; and then-Grand Esq. Blair Jolliff.

A mid-year meeting will be held in Phoenix October 16-18. The next annual convention will be held in Tucson May 5-8, 1982.

Association officers for 1981-82 are President Joe D'Angelo, Phoenix; First Vice-President East Kermit Bressner, Apache Junction; Vice-President North Fred Grennan, Holbrook; Vice-President South Raymond Maehr, Tucson; Vice-President West Fred Burkhardt, Jr., Gila Bend; Vice-President Central Larry McMillon, Phoenix; and Secretary-Treasurer R.E. Nimmons, Flagstaff.

The state Major Project is the Elks Long Term Care Unit in Tucson. The facility is now caring for 27 Elks from eight Arizona lodges and from several other states.

Donations to the "365 Club" and the mid-year project are essential to the operation of this facility, as its annual operating expenses have risen to over \$498,000. The M.H. Starkweather Memorial Trophy, awarded annually to the lodge contributing the greatest overall per capita amount to the Major Project, was won by Yuma Lodge, with a per capita of \$10,2970.

The Exalted Rulers' March produced \$20,133 for the Major Project.

In National Foundation participation, Arizona Elks ranked fifth in the nation in per capita (\$3,202) and seventh in new pledges (893).

The **Nevada State Elks Association** convention was held June 18-20 at Tonopah. Attendance totaled 183 Elks and 93 ladies.

Distinguished guests included PGER Horace Wisely and his wife Kay; PGER Gerald Strohm and his wife Kay; Marvin Lewis, Chm. of the Board of Grand Trustees, and his wife Gerry; Yubi Separovich, Chm. of the GL Government Relations Committee, and his wife Mae; GL Ritualistic Committeeman Clair Culver and his wife Lois; and then-Grand Esq. Blair Jolliff.

A mid-term meeting will be held in Las Vegas January 8-9, 1982. Next year's state convention will be held in Carson City June 17-19, 1982.

Newly elected officers of the association are President Wiley Griffin, Hawthorne; First Vice-President George Vandever, North Las Vegas; Second Vice-President Danny Coyle, Carson City; Secretary Eugene Kunzi, Hawthorne; and Treasurer Carl Merrill, Boulder City.

For the first time in the history of the association, there was 100 percent participation in the state ritualistic contest. The winning team was Las Vegas, nosing



At the Arizona state convention, then-GER H. Foster Sears (left) was photographed with some of the state finalists in the National Foundation Scholarship Contest.

out Reno by less than a point.

Preschool vision screening and audio screening are the State Major Project. The association voted to purchase a new audio machine to replace one which was old and worn-out. A budget of \$38,000 was approved for the Major Project, with \$37,000 collected so far. During the past year over 5,000 children were screened, of whom 224 were found to have amblyopia and 570 had other eye problems.

The association also decided to reinstitute its hide program for VA hospitals.

During the past year, under the leadership of outgoing President Billy Dedmon, many firsts were accomplished, including 100 percent participation in Youth Activities, National Service and ritualistic competition; and, for the second year, 100 percent participation in the "Hoop Shoot."

The association's goals for the current year include developing a public relations program in such a way that Elkdom will be known to every person in Nevada as a super organization and one that is an honor to belong to. Another goal will be to continue the trend toward 100 percent participation in all Elk programs.

An Awards Banquet was held at which Yubi Separovich was the speaker.

The 33rd annual convention of the **Alaska State Elks Association** was held at Anchorage May 14 to 16. Attending were 117 Elks and 70 ladies.

Distinguished guests included PGER and State Sponsor Robert Yothers; Duncan "Scotty" McPherson, past GL Ritualistic Committee chm., and his wife Marguerite; GL Ritualistic Committeeman H. Robert Hillin; and SDGER J. Paul Meyer and his wife Lenna.

Brothers McPherson and Hillin conducted ritualistic judging clinics and examinations. Brother Meyer presented the officers' training course. Frank McCrillis

of the GL Public Relations Committee presented the Public Relations seminar.

The association plans a mid-winter conference in Cordova January 23, 1982. The next annual convention will be held at Homer in May, 1982.

Newly elected officers of the association are President LeRoy Wittich, Kodiak; Second Vice-President Harry Thorburn, Sitka; and Secretary-Treasurer Angelo Hillas, Homer.

Fairbanks Lodge won the state ritualistic contest.

Major Project contributions made at the Exalted Rulers' traditional march totalled \$98,000. Budgeted for the 1981-82 year were \$85,250 for physical therapy operations (the state Major Project), \$19,300 for youth activities, and \$2,000 for trust fund administrative expenses, for a total of \$106,550.

At the same time sizable contributions and pledges were garnered for the Alaska State Elks Trust Fund by auctioneer Robert Yothers and helpers, including Lenna Meyer and her tamborine.

The association contemplates expanded geographical coverage of its physical therapy operations with the addition of two therapists. In part, this action is dependent upon securing state government grants to perform services not yet covered in the therapy field and for which towns and villages are seeking coverage.

The President's Banquet Saturday evening closed the convention activities. Ritualistic winners' trophies and plaques were awarded by outgoing state Ritualistic Chm. Harley Hudgins.

PGER Yothers announced that the Exalted Ruler of the Year award winner was Terry Palanyi of Petersburg Lodge. Outgoing SP Robert Howe gave recognition to outgoing Secretary Edward Callihan, who served the past five SPs and their officers and committeemen. ■

Memorial Day—Contest C

By mandate of the Grand Lodge statutes, the first Sunday of December (December 6, 1981) is a day for all of us to pause in remembrance of those who no longer answer when their names are called. It is the day when we pay tribute and respect to our "Absent Brothers."

By now, each Memorial Committee of all our subordinate lodges should be organized and making plans to honor our deceased brothers.

Certainly, with some effort, beautiful services can be conducted in our subordinate lodges which can be equally as moving and significant as the services conducted at our Grand Lodge conventions and state association conventions. We surely have all been most moved on any occasion when appropriate and well-planned services have been performed.

However, to accomplish this, preparations must be made in advance to plan an appropriate program; to invite the widows and families of the deceased brothers of your lodges; to properly decorate your lodge room; to insure proper notice to your members and the public generally; and to insure the presence of your lodge officers, properly attired and thoroughly familiar with the program and ritual of special services.

If your Committee is not now planning for a most impressive service, you are urged to begin immediately.

Again, this year the Grand Lodge Activities Committee will conduct a contest based on your Memorial Day Service and the excellence of your Memorial Day brochure. The following criteria will form the basis for judging the brochures:

1. Arrangement & neatness
2. Overall visual effectiveness
3. Lodge bulletin articles
4. News releases to media
5. Media coverage & articles
6. Invitations to families
7. Invitations to guests
8. Speakers
9. Other special guests
10. Escorts for widows
11. Printed program
12. Pictures (and captions)
13. Lodge Room arrangements
14. Other plans and arrangements
15. Thank-you letters.

This year there will be no limitations on the size of your brochures; you are encouraged to use your own discretion in this regard.

All brochures must be sent to Carlon M. O'Malley, Jr., Lodge Activities Committee, 616-20 Scranton Life Building, Scranton, PA 18503, and must be postmarked no later than *January 15, 1982*, to be eligible for judging.

Awards will be presented for first, second and third places in each of the five membership divisions as listed in the Grand Lodge Activities Program at Grand Lodge Convention in Chicago.

Every Exalted Ruler is urged to charge your Memorial Committee with providing an outstanding Memorial Service and submitting a brochure which will be on display at the convention reflecting your outstanding efforts.

Carlon M. O'Malley, Jr., Member
GL Lodge Activities Committee

Hyperinflation

(Continued from page 25)

(as Schacht came to be known) is more appropriate to an economics textbook. The important thing is that it worked—and worked suddenly.

Within a month, a new atmosphere had pervaded the nation. Unemployment was still fantastically high; a lagging scarcity of food and other consumer goods remained; and no real solution had yet been found to the international problems growing out of the war, except that Germany had outfoxed her enemies to some degree by the expedient of her own cheap money. But despite these continuing aggravations and the specter of the expanding Nazi Party, calm was restored, and the people set about the task of making the new system do the job.

On December 15, Alice Hohenemser-Salb sent a report to *The Nation* in which she rejoiced:

"We no longer rush about all day to find out what the dollar is at . . . No need to stand in front of the gas and electric works for hours to pay our bills in advance so as to avoid post-payments through depreciation. Neither are we obliged to line up at the post office every time we are forced to write a letter; we are able to buy a dozen stamps at a time, for they have gold value and can be used next week with as much right as today . . ."

"There are price-tickets in the windows again; not those alarming rows of naughts, but neat little gold marks and pfennings . . . You also feel yourself once more an important unit in the economical system when the shopkeepers plaster their windows with injunctions to eat fish—nourishing and cheap—or call your attention to the fact that sugar is cheaper, instead of leaving you standing like paupers outside their closed shutters. You cannot remember your grocer smiling at you in that familiar way since 1914!"

And so the most unusual economic aberration in history came to an end. Unfortunately, the seeds of unrest it had sown were to germinate in a few brief years, catapulting Adolf Hitler into the position of dictatorial command he had sought unsuccessfully in the Munich *Putsch* of 1923 and which he finally achieved a decade later.

There is no evidence that today's economic shakiness, as bad as it is, bears any resemblance to the German situation 58 years ago. However, inflation, like most ills, can lead to strange and sometimes fatal complications. It should never, under any circumstances, be taken lightly! ■



"I can turn the other cheek oftener than any man in the house!"

News of the Lodges

(Continued from page 19)

ALAMEDA, CA. Lodge had 12 entries in the Mayor's Annual 4th of July parade. Pictured is the lodge float displaying Brother Gary Randall's collection of 52 famous flags.



Alameda, CA.

ENGLEWOOD, CO. The Clowns of Englewood, CO, Lodge presented a check for \$253 to Elks Laradon Hall, Denver. The money was an unexpected "bonus" from a party the Clowns put on for the students from Laradon Hall.

The Clowns planned a luncheon and an afternoon of fun and entertainment for the youngsters of Laradon. (Elks Laradon Hall, the Colorado Major Project, is a school for mentally retarded children.)

Many of the Englewood Lodge members wanted to attend the luncheon and enjoy the children, so they purchased their own tickets. As a result of the large attendance, the Clowns made a profit which wasn't intended, so they voted to contribute the money to Laradon Hall.

MILWAUKIE, OR. On a visit to Milwaukie, OR, Lodge, then-GER H. Foster Sears (center) was greeted by PER Urshel Hadley (left) of Oregon City, OR, Lodge and PGER Frank Hise.



Milwaukie, OR.

GARDEN GROVE, CA. The local lodge recently presented the Garden Grove City Council with two checks totaling \$8,200.

One check, for \$6,000, was a contribution to the Donald F. Reed Memorial Vest Fund for the purchase of bullet-proof vests for the local police department. The other check (\$2,200) was a contribution to the Village Green Cultural Center for the construction of two badly needed drinking fountains.

In photo from left are Est. Lead. Kt. Stan Taeger; PER Frank Rizuto, Chm., Social and Community Welfare Committee; ER Harold Wall; PER Walter Habig-

er, Chm., Board of Trustees; Est. Loyal Kt. Ed Faulkner; and Mayor Jonathan Cannon.

HAWTHORNE, NV. A Nevada state historical marker was unveiled recently in front of the Elks Hall in Hawthorne. The marker officially designates the 100-year-old building, first used as a freight depot by the Carson and Colorado Railroad, as a Nevada landmark. Hawthorne is

Garden Grove, CA.



celebrating its centennial this year, and the Elks Hall is the only one of the town's original buildings still standing and in use.

PALO ALTO, CA. For several years, Elks in the vicinity of Palo Alto, CA, Lodge have enjoyed the monthly dinner-dances held at the lodge. Each month the theme changes—Hawaiian, Big Band, Nostalgia—assuring that each dance is a sellout weeks before it is held. Palo Alto members give freely of their time and resources, so that the cost of the dinner-dances can be kept low.

VISTA, CA. The Brothers of Vista, CA, Lodge donated a \$3,300 electric wheelchair to Mike Albro, a 17-year-old victim of cerebral palsy.

PASADENA, CA. 240 years in Elkdom were represented by four Pasadena, CA, Brothers who received their 60-year pins from their sons at Service Awards Night. The honorees were George La Londe, Damon Lober, George Pink, and PER Raymond Crowell.

TUCSON EAST, AZ. The Arizona Greyhound Foundation, Inc., continuing its tradition of donating to worthy charities, gave \$1,500 to the Arizona Elks Major Project. Foundation President Glenn Daniel presented the check to Tucson East ER Alfred Riley and PER Bill Hogan.

LOS ANGELES, CA. Lodge held a testimonial dinner-dance honoring Vern Huck for his installation to the Board of Grand Trustees.

Brother Huck is the Building Applications-West member of the board.

Among the previous offices that Brother Huck has held are exalted ruler of Los Angeles Lodge, vice-president and DDGER of the Metropolitan District, president of the California-Hawaii Elks Association, Grand Est. Loyal Kt., and chairman of many state and national committees.

Chairman for the evening was PDD Frank Lorenzi, Sr.



All members of the Grand Lodge Advisory Committee (Past Grand Exalted Rulers) were present for the 117th Session of the Grand Lodge in Las Vegas. Honorary chairmen were PGERs Horace Wisely, R. Leonard Bush and Gerald Strohm.

1981 CONVENTION HIGHLIGHTS

Highlights of the 117th Grand Lodge Session Held
in Las Vegas, Nevada, July, 1981



Sunday

The 117th Grand Lodge Session of the Benevolent and Protective Order of Elks was highlighted by a number of firsts.

For the first time since 1921 a Michigan man was elected Grand Exalted Ruler. For the first time in history the Grand Lodge Session was held in Las Vegas, NV, and attendance soared to over 19,000.

Honorary convention chairmen were PGERs Horace R. Wisely, R. Leonard Bush, and Gerald Strohm. Events were

held in the huge Las Vegas Convention Center.

PGER Strohm served as master of ceremonies for the public opening ceremony and introduced the Past



GER H. Foster Sears gave the opening address and also presided at each of the business sessions.

Grand Exalted Rulers and their wives. Escorts in the colorful ceremony were the members of the Pottstown, PA, Lodge Drill Team.

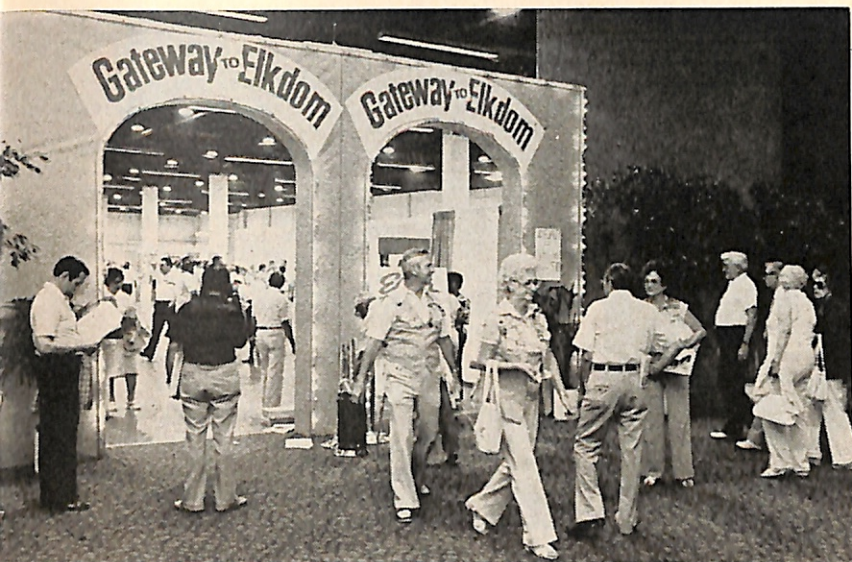
The colors were presented by the Ray High School Jr. ROTC, sponsored by Kearny, AZ, Lodge, and Grand Forum member, George J. Balbach, led the audience in singing "The Star-Spangled Banner."

Dominic P. Dululio, chairman of the GL Americanism Committee, led the Pledge of Allegiance.

Cheering delegates came to their feet as representatives presented each state flag.

"... We reached out with Elkdom to the less fortunate," said GER H. Foster Sears, the featured speaker of the evening. "The generosity of Elks in caring for those with special needs has become a part of the American legend.

"In our travels we viewed programs which brought aid and comfort to crippled children, the cerebral palsied, the blind, the deaf, the mentally re-



Thousands of Elks and their ladies walked through these "Gateways to Elkdom" to register for the 117th conclave and view the various displays depicting the charitable projects of the Order.



Delegates and their ladies cheered as state flags were presented at the Sunday night opening. State presidents or their representatives proudly displayed each flag.



Raymond V. Arnold, in his acceptance speech as Grand Exalted Ruler, urged Elks to "Tell America About Elkdom."

As the band played the Michigan Fight Song, Elks from that state staged a colorful demonstration on the election of Brother Arnold to Elkdom's top post.

contributions was made to the Elks National Foundation. The goal of \$1.75 per member was exceeded with an average of \$1.89½ per member.

A total of \$19,864,675 was expended throughout the year for Charitable, Welfare and Patriotic work.

Raymond V. Arnold of Jackson, MI, Lodge No. 113 was unanimously elected Grand Exalted Ruler.

The stirring nomination speech was made by U.S. Rep. Guy Vander Jagt of Cadillac, MI, Lodge. It was seconded by SDGER Calvin Bjorne of Ishpeming, MI, Lodge.

The election of Brother Arnold as GER triggered a prolonged and colorful Michigan "Go Blue" demonstration.

Other new officers named were: B. J. Bybee of Idaho Falls, ID, Grand Est. Lead. Kt.; Dale Blanton of San Rafael, CA, Grand Est. Loyal Kt.; Victor A. Angerhofer of St. Paul, MN, Grand Est. Lect. Kt., and Stanley F. Kocur, East Chicago, IN, Grand Secy. (fifth term).

Also named were: Edward M. Schlieter of New Braunfels, TX, Grand Treas.; Harry W. Sarfaty of Boston, MA, Grand Inner Guard; Jerry G. Stegman of Marlow Heights, MD, Grand Tiler; Robert Flynn of Sterling, IL, Grand Esq., and the Rev. B. A. Erpen of Borger, TX, Grand Chaplain.

Gerald L. Powell of Peru, IN, and Vern R. Huck of Los Angeles, CA, were elected to four-year terms on the Board of Grand Trustees. Lewis Nurnberger of Manistee, MI, was appointed secretary to the Grand Exalted Ruler-Elect.

The following appointments were confirmed by the delegates:

tarded the emotionally disturbed and those otherwise disadvantaged.

"... We have reached out with Elkdom to the veteran . . . to our elder Brothers at the Elks National Home . . . and to America," he said.

GER Sears told the audience that there are unmistakable signs of a reawakening of American patriotism . . . "We are well on our way to a better and more prosperous tomorrow," he said amid applause.

Musical presentations were by the Aberdeen, WA, Elks Band under the direction of W. Donald McCaw; the Muscatine, IA, Elks Chanters, directed by Max Collins; the Grafton, WV, High School Entertainers, directed by

Ken Godwin, Jr., and also by Col. Ramon "Red" Ringo, GL organist.

The Invocation and Benediction were by the Rev. B. A. Erpen, Grand Chaplain.

Monday

Delegations from distant places, including the Philippine Islands, Puerto Rico, Guam, Panama, Hawaii and Alaska, were recognized by GER Sears.

In his report, GER Sears urged use of GL manuals. He proudly noted that an all-time high of \$3,231,292.28 in



GER Raymond V. and Eleanor Arnold are shown with Elkdorn's new first family. From the left are: son Thomas, son Robert and his wife Debbie, and granddaughters Kimberly, 15, and Kris, 13. Grandson Joshua, 2, wasn't able to make the convention.

- © PGER George B. Klein to a five-year term as a member of the Elks National Memorial and Publication Commission.
- © PGER Robert A. Yothers to a seven-year term as a member of the Elks National Foundation Trustees.
- © PGER Gerald Strohm to a seven-year term as a member of the Elks National Service Commission.
- © PGER Robert Grafton to fill an unexpired term of the late PGER George I. Hall as a member of the Elks National Service Commission.
- © PGER Robert G. Pruitt to a five-year term as a member of the Elks National Convention Commission.
- © William Keylor Smith of Walla Walla, WA, to a five-year term as a Justice of the Grand Forum.

In action prior to the convention PGER Wade H. Kepner was named Chairman-Emeritus of the Elks National Memorial and Publication Commission, while PGER Raymond C. Dobson became the new chairman.

PGER John L. Walker also resigned due to his health as chairman of the Elks National Foundation after 15 years of service. He continues as a trustee, however. The new chairman is PGER William A. Wall.

Tuesday

J. Paul Meyer of Puyallup, WA, Lodge, chairman of the Distribution Committee, made recommendations and referrals of business items at the opening of the second day's meeting.

PGER Raymond C. Dobson, chair-



PGER Raymond Dobson (right) made the report for the Elks National Memorial and Publication Commission; and a check for \$50,000 was presented (above) by PGER Edward W. McCabe (left) of the commission to Grand Treasurer William H. Collison.

man of the Elks National Memorial and Publication Commission, outlined the various steps taken to keep *The Elks Magazine* in the black while production costs continued to escalate.

Included was a cutback from 12 to 10 issues. The New York City advertising office was closed and all sales efforts were centralized in Chicago.

PGER Dobson also noted the possible jump in mailing costs. The magazine in the 59 years of its existence has contributed over \$11,900,000 to the Order, and a check for \$50,000 was presented to the Grand Treasurer.

James L. Dompierre of Negaunee, MI, Chairman of the GL Auditing and Accounting Committee, noted that 42 percent of the lodges were having financial problems, an alarming number.

He stressed that any efficient operation is based on a good budget.

PGER William A. Wall, chairman of the Elks National Foundation Board of Trustees, gave a portion of the preliminary report and introduced PGER Horace A. Wisely, vice chairman, who presented a resolution lauding Nelson E. W. Stuart. Brother Stuart retired in June as executive director of the Foundation after serving from 1967.

James C. Varenhorst, the new executive director, was introduced.

PGER Wisely pointed out that this was the third year in a row that contributions were over \$3 million. Foundation funds now total over \$65 million. A total of 30 states reached or exceeded the goal of \$1.75 per member.

For the coming year, the trustees have budgeted \$3,258,750 in grants.

Success of the Star Awards program was announced by Richard Stropes, chairman of the GL Activities Committee. A total of 9,856 pins were awarded, along with 1,708 certificates and thousands of seals.





Raymond V. Arnold is shown receiving the jewel of office as Grand Exalted Ruler from PGER E. Gene Fournace. Brother Arnold is the first Michigan man to hold the high office since 1921.



Marguerite Sears pins the Past Grand Exalted Ruler's jewel on her husband.

He urged participation in the Elks Easter Bunny Program.

Robert L. Earnest of Russell, KS, Lodge, chairman of the GL State Associations Committee, announced that the Officer Training Program was expanded with some 3,150 officers completing the course, compared to 1,200 the preceding year. This is a net gain of 260 percent.

Winners of the Veterans Remembrance Contest were: Severna Park, MD; Tucson East, AZ; and Poughkeepsie, NY.

Winners of the State Bulletin Contest in the various categories were: California-Hawaii, Pennsylvania, Colorado, Georgia, Maryland-Delaware-District of Columbia, Massachusetts, Washington and Nebraska.

Winners for the states whose lodges averaged the highest contributions per member in the Elks National Founda-



Delegates enthusiastically greeted Brother Arnold of Jackson, MI, Lodge No. 113 PGER Sears following his election.

tion were: Hawaii, first (\$5.356 per member); Rhode Island, second (\$3.936); North Carolina, third (\$3.861); Maine, fourth (\$3.633), and Arizona, fifth (\$3.524).

North Carolina, Rhode Island, Maine, Michigan and Tennessee all received awards for the greatest percent-

age of new pledges signed based on membership category. Two special awards were given: to California for their over-all donations, and to the Republic of the Philippines for their various categories of donations.

It was also announced that a special manual for State Association Officers is being planned.

Awards for the best state association displays went to: Florida, first; Illinois, second, and California, third.

PGER Robert G. Pruitt, chairman of the GL Convention Commission, announced that the session in 1982 will be held July 18-23 in Chicago and that the 1983 session is planned for Honolulu, Hawaii, July 24-28.



U.S. Representative Guy Vander Jagt of Cadillac, MI, Lodge, in a stirring speech nominated Brother Arnold for Grand Exalted Ruler. Michigan PSP and Special Deputy Calvin Bjorne of Ishpeming, seconded the nomination.



Shown above are the new Grand Lodge Officers. Seated from the left are: B.J. Bybee of Idaho Falls, ID, Grand Est. Lead. Kt.; Dale Blanton of San Rafael, CA, Grand Est. Loyal Kt.; Raymond V. Arnold of Jackson, MI, GER; Victor A. Angerhofer of St. Paul, MN, Grand Est. Lect. Kt., and Stanley F. Kocur of East Chicago, IN, Grand Secy. Standing, left to right, are: Edward M. Schlieter of New Braunfels, TX, Grand Treas.; Robert Flynn of Sterling, IL, Grand Esq.; the Rev. B. A. Erpen of Borger, TX, Grand Chap.; Harry Sarfaty of Boston, MA, Grand In. Gd.; Jerry G. Stegman of Marlow Heights, MD, Grand Tiler; Gerald L. Powell of Peru, IN, and Vern R. Huck of Los Angeles, CA, Grand Trustees, and Lewis L. Nurnberger of Manistee, MI, Secy. to the GER.



A group of distinguished Elks headed by PGER E. Gene Fournace (right), Michigan's sponsor, escorted Raymond V. Arnold to the stage on his election as GER.

He asked that those planning to attend refrain from making hotel and travel commitments until they have first received and considered brochures from Anchor International, Inc., of Waltham, MA.

In the report for the Lodge Development Committee, Richard Squires of Dover, NJ, chairman, announced that 14 new lodges were instituted in the previous year and one dispensation is pending.

He was distressed, however, in that for the first time in many, many years the Order suffered a membership loss of 9,020.

For the second year in a row, Florida showed a large net gain of 3,991 new members.

Clifton E. Simmons, director of Community Relations of the Boy Scouts of America, presented a citation on behalf of the Scouts to GER Sears.

Dominic P. Dululio of Leominster, MA, GL Americanism Chairman, announced the winners of the various Americanism contests, including the new Cast-Your-Ballot-For-Freedom Contest. First place went to Plainfield, IN; second, Rogers-Bentonville, AR, and third, East Hartford, CT.

State Americanism winners were: Arizona, first; Nebraska, second, and California-Hawaii, third.

Yubi C. Separovich of Sacramento, CA, chairman of the GL Government Relations Committee, outlined the



The District Deputies were sworn in by the new GER.

committee's accomplishments and concerns.

He reported various instances of "Anti-private organization" legislation and the results.

"It was through your efforts joining with other organizations that these proposals, legislation and regulations were successfully defeated by aggressiveness and extensive opposition by Elks Lodges and the Conference of Private Organizations (CONPOR) in these states," he said. "The future is not bright . . . Those who would redesign our society will increase their efforts, and there will be a rapid increase of legislation, regulations and ordinances being introduced in many cities and states."

A new bill has been introduced in both houses of Congress to exempt nonprofit veterans' and fraternal organizations from paying copyright royalty fees for music used for charit-

able fund-raising programs. Brother Separovich urged continued support, letters and contacts for these bills.

"Be concerned Americans. Be concerned Elks," he charged.

Ted Callicott of Paris, TN, gave a preliminary report of the GL Ritualistic Committee and announced winners of the Eastern and Western Division ritualistic contests. Laramie, WY, placed first in the Western Division with a score of 95.4022. Second was Kearney, NE, with 95.2187.

Wakefield, MA, took Eastern Division honors with a score of 95.4445. Second was Charleston, SC, with 95.2597.

Trophies went to candidates and coaches of the first-place winning teams in each division. They were: Richard Heston of Laramie and George C. Finn of Wakefield, coaches, and Frank Miles of Laramie and James J. Callanan of Wakefield, candidates.



Participants in the annual Memorial Service at the 117th Grand Lodge Session in Las Vegas were, from the left: Col. Ramon Ringo, organist; PGER Robert Grafton, chairman; PER Edwin J. Dotson of Las Vegas, vocalist; the Rev. B. A. Erpen; PSP Billy K. Dedmon, 11 o'clock Toast; Grand Trustee John T. Traynor, general eulogy; PGER Leonard Bristol, eulogy for the late PGER George I. Hall, and John Catino, accompanist.

portion of the report of the Elks National Foundation Board of Trustees.

PGER Francis Smith, sponsor of the state of Wisconsin, introduced Dyann Bumpke of Milwaukee, WI, first-place girl winner in the Elks Most Valuable Student Contest.

Jonathan Edward Allen of Wenatchee, WA, first-place boy winner, was introduced by PGER Robert A. Yothers from Washington.

The two young people received a standing ovation from the audience as they thanked the Elks.

Thursday

Donald Oesterling of Butler, PA, Chairman of the Public Relations Committee, in the first report for the committee, announced that a new handbook had been developed and was available to the lodges.

He noted that the committee, working with the public relations firm of Hill and Knowlton, had a successful year in getting national recognition for the Elks. He urged active public relations by chairmen in each lodge and state association.

Robert Paine of Honolulu, Chairman of the GL Committee on Credentials, reported the highest attendance ever of 19,417.

Delegates approved a final budget of \$6,588,000 as presented by Marvin Lewis of Brawley, CA, Chairman of the Board of Grand Trustees. Redistricting of the state of Florida was announced. The per capita tax of \$3.25 remains the same.

Delegates also approved resolutions lauding Brothers Lewis and Larry McBee of New Lexington, OH, who are retiring from the Board of Trustees.

Ted Callicott of Paris, TN, Chairman of the GL Ritualistic Committee, announced winners of the ritualistic contest. The first-place crown went to Kearney, NE, with a score of 94.5142. Second was Laramie, WY, 94.1370; third, Charleston, SC, 93.6283, and fourth, Wakefield, MA, 92.5421. Brother Larry D. Taylor of Laramie, WY, received the trophy for the highest ER score in the contest, presented by PGER R. Leonard Bush on behalf of Inglewood, CA, Lodge No. 1492.

Wednesday

The GL Youth Activities Committee Chairman, B. J. Bybee of Idaho Falls, ID, reported that over 1.8 million youths were influenced this year by taking part in some Elk-sponsored activity, not including the "Hoop Shoot." He noted that 393 lodges failed to file a youth activities report.

Some 79,761 Elks worked on youth projects during the year, with a total of \$4,092,639 being spent by the lodges reporting.

This was an all-time high for youth expenditures. Brother Bybee also stressed the increase in participation in the Student-Teenager of the Year program.

Some 2,771,831 youngsters representing 1,893 lodges from all 50 states participated in the Elks "Hoop Shoot" Free Throw program, Emile J. Brady, national director, reported. "It's the largest youth program of its kind in the nation today, a tremendous credit to the Elks," he said.

The nation's top champions, 13-year-old Tonya Jorgenson of Douglas, WY, (sponsored by Casper, WY) and Brian Gibbs of Kit Carson, CO, (sponsored

by Lamar, CO) were presented, and each received the Getty Powell Award trophy.

Robert McLain of Pasadena, CA, reported that the Elks' float in the Rose Bowl Parade on New Year's Day captured first place in the fraternal organizations division. He urged financial support for the float planned for the 1982 parade.

PGER William Jernick, chairman-treasurer of the Elks National Service Commission, announced that due to the number of women in the Armed Services the Elks' pledge has been changed slightly. It now reads: "So long as there are disabled veterans in our hospitals, the Benevolent and Protective Order of Elks will never forget them."

PGER Jernick introduced Dr. Donald F. Custis, VA Hospitals Chief Medical Director, who explained the problems facing VA Hospitals today and lauded the Elks for their volunteer hours spent with veterans.

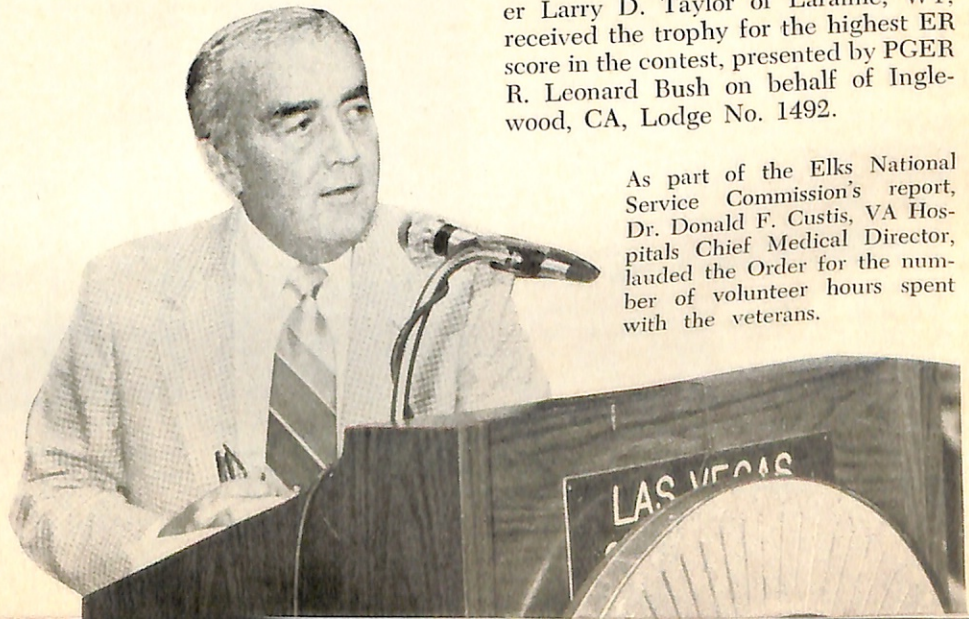
PGER Wisely presented the second

ATTENDANCE

As Reported by the

Committee on Credentials

Grand Exalted Ruler	1
Past Grand Exalted Rulers	22
Grand Lodge Officers	23
Grand Lodge Committeemen ..	96
Grand Lodge Agencies	5
District Deputies Designates ..	245
Special Deputies	21
Representatives	1,998
Alternate Representatives	52
Past Exalted Rulers	1,383
Other Elks, Ladies and Guests ..	15,571
Grand Total	19,417



As part of the Elks National Service Commission's report, Dr. Donald F. Custis, VA Hospitals Chief Medical Director, lauded the Order for the number of volunteer hours spent with the veterans.



Kearney, NE, won the national championship ritualistic crown. Standing from the left are: Dr. Wayne R. Samuelson, who served as ER and received the PGER Raymond Benjamin Trophy from Napa, CA, for ritualistic excellence; William Simpson, Est. Lead. Kt.; Allen Frederick, Est. Loyal Kt.; Ted Trambly, Est. Lect. Kt.; Richard Todd, Esq. and Steve Trybus, Chap. Kneeling are: David Matteson (left) and PER William Lechner, coach. PER Lechner received the coveted John D. Frakes Trophy for coaches which was presented by Tucson, AZ, ER Paul F. Newell. The Benjamin Trophy was presented by Napa ER Dell E. Logan. Absent when the photograph was taken was Gary Curry who served as In. Gd.



C. E. Simmons presented a resolution lauding the Order on behalf of the Boy Scouts of America. The recipient was GER Sears.



PGER Robert G. Pruitt, chairman of the Convention Commission, announced that the Grand Lodge Session in 1982 will be held in Chicago July 18-23. The 1983 session is planned for Honolulu, Hawaii, July 24-28.



The new Grand Exalted Ruler holds the keys to a 21-foot fishing boat presented by the Elks of Michigan by State President H. Keith Waltke.

Delegates considered a number of resolutions presented by Eugene F. Costello of Denver, CO, chairman of the Committee on Judiciary. Among the resolutions approved were those authorizing mandatory Government Relations and Public Relations committees.

A mandatory lodge Past Exalted Rulers Association was defeated.

A resolution honoring the American Red Cross on its centennial was given approval. The resolution pledged continued support from the Order and was presented by Daniel B. Tammany of St. Louis, MO, Chairman of the Resolutions Committee. Also approved was a resolution lauding the Las Vegas convention.

PGER E. Gene Fournace installed the new Grand Lodge officers.

A standing ovation marked the approval of a resolution by PGER Glenn L. Miller honoring the immediate-PGER Sears for his efforts. ■



PGER Robert Grafton (left) inducts the immediate-PGER H. Foster Sears into the seat of honor as the low man on the totem pole.

AWARDS

HIGHEST PERCENTAGE OF MEMBERSHIP GAIN

Lodges with 300 or less members:

1. Statesville, NC 67.7%
2. Belleville, KS 58.9
3. Okeechobee, FL 47.1

Lodges with 301 to 600 members:

1. Decatur, GA 125.7
2. Brooksville, FL 97.3
3. Mount Carmel, IL 80.4

Lodges with 601 to 1,000 members:

1. Punta-Gorda, FL 42.4
2. Venice-Nokomis, FL 39.6
3. Sun City, AZ 36.9

Lodges with 1,001 to 2,000 members:

1. San Diego, CA 65.6
2. Davenport, IA 57.0
3. Shreveport, LA 28.5

Lodges with over 2,000 members:

1. Tucson, AZ 26.2
2. Boise, ID 17.2
3. Kokomo, IN 16.8

BEST LODGE YOUTH PROGRAMS

Lodges with 300 or less members:

1. Greenwood Lake, NY
2. Mena, AR
3. Big Springs, TX

Lodges with 301 to 600 members:

1. Blackfoot, ID
2. Fulton, NY
3. Parker, AZ

Lodges with 601 to 1,000 members:

1. Mainland, TX
2. Maryvale, AZ
3. Port Jervis, NY

Lodges with 1,001 to 2,000 members:

1. Burbank, CA
2. Midland, MI
3. Oswego, NY

Lodges with over 2,000 members:

1. Nashville, TN
2. Phoenix, AZ
3. Vancouver, WA

State Associations:

1. Nebraska
2. Utah
3. Arizona

Honorable Mention:

Colorado
Alabama
Michigan

PERCENTAGE OF NEW PLEDGES SIGNED IN THE ELKS NATIONAL FOUNDATION

Lodges with 300 or less members:

1. Franklin Park, NJ 69.048%
2. Midwest City, OK 33.175
3. New Paltz, NY 30.392

Lodges with 301 to 600 members:

1. Reidsville, NC 25.745
2. Oshkosh, WI 24.852
3. High Point, NC 23.801

Lodges with 601 to 1,000 members:

1. Appleton, WI 27.273
2. Wellington, KS 19.863
3. Lewistown, MT 16.314

Lodges with 1,001 to 2,000 members:

1. Traverse City, MI 36.873
2. Pawtucket, RI 18.745
3. Oak Ridge, TN 14.848

Lodges with over 2,000 members:

1. Clawson-Troy, MI 11.790
2. Plymouth, MI 7.442
3. Nashville, TN 5.766

HIGHEST NUMERICAL NET GAIN IN MEMBERSHIP

Lodges with 300 or less members:

1. Liberty, TX 123
2. Belleville, KS 105
3. Sterling Heights, MI 103

Lodges with 301 to 600 members:

1. Decatur, GA 577
2. Brooksville, FL 300
3. Mount Carmel, IL 280

Lodges with 601 to 1,000 members:

1. Punta-Gorda, FL 296
2. Venice-Nokomis, FL 251
3. Sun City, FL 222

Lodges with 1,001 to 2,000 members:

1. Davenport, IA 760
2. San Diego, CA 534
3. Lincoln, NE 297

Lodges with over 2,000 members:

1. Tucson, AZ 500
2. Eugene, OR 356
3. Kokomo, IN 270

AMERICANISM BROCHURE CONTEST

Lodges with 300 or less members:

1. Plano, TX
2. Southbridge, MA
3. Green Valley, AZ

Lodges with 301 to 600 members:

1. Holbrook, AZ
2. Glendale, AZ
3. Fulton, NY

Lodges with 601 to 1,000 members:

1. Hudson, NY
2. Atlanta-Buckhead, GA
3. Prescott, AZ

Lodges with 1,001 to 2,000 members:

1. Anderson, IN
2. Warren, OH
3. Eullhead, AZ

Lodges with over 2,000 members:

1. Bordentown, NJ
2. San Mateo, CA
3. Gateway, OR

PER CAPITA CONTRIBUTIONS TO THE ELKS NATIONAL FOUNDATION

Lodges with 300 or less members:

1. Oakland, NJ \$22.19
2. Liberty, TX 21.52
3. Russellville, AR 20.33

Lodges with 301 to 600 members:

1. Atchison, KS 15.81
2. Parker, AZ 12.65
3. Sunnyvale, CA 11.73

Lodges with 601 to 1,000 members:

1. Revere, MA 15.14
2. DeSoto, MO 12.35
3. Plainfield, IN 8.10

Lodges with 1,001 to 2,000 members:

1. Pawtucket, RI 11.18
2. Oak Ridge, TN 9.04
3. Harrisonburg, VA 8.64

Lodges with over 2,000 members:

1. Clawson-Troy, MI 6.17
2. Plymouth, MI 5.78
3. Honolulu, HI 5.13

NATIONAL YOUTH WEEK WINNERS

Lodges with 300 or less members:

1. New Orleans (West Bank), LA

Lodges with 301 to 600 members:

1. Fulton, NY
2. Bayonne, NJ
3. Holbrook, AZ

Lodges with 601 to 1,000 members:

1. Van Wert, OH
2. Milwaukee, WI
3. Hudson, NY

Lodges with 1,001 to 2,000 members:

1. Falls City, NE
2. Mesa, AZ

Lodges with over 2,000 members:

1. Charleston, SC
2. Vancouver, WA
3. Phoenix, AZ

State Associations: Arizona

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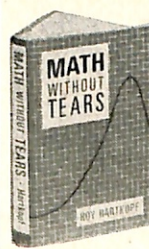
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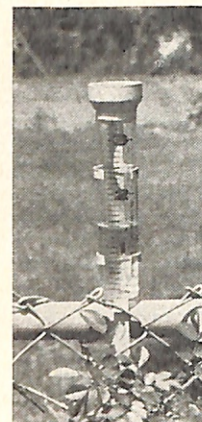
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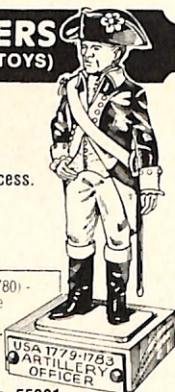


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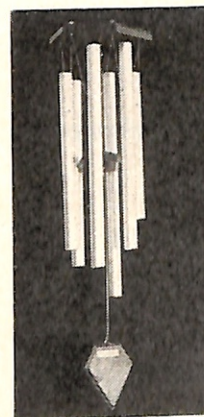


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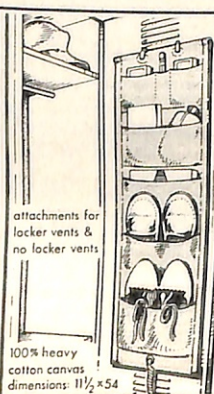
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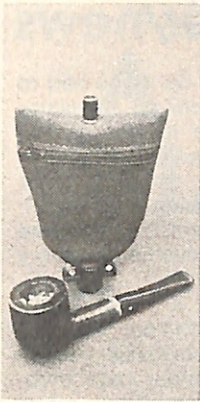
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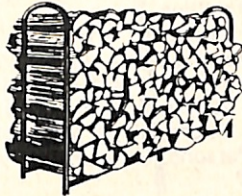
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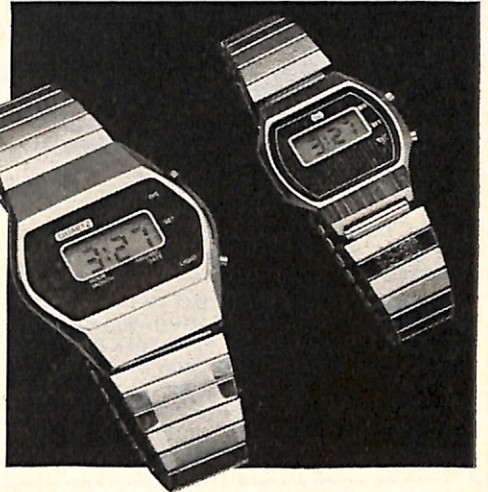
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Elks Family Shopper consumer/news

What would you do if you had to choose the right floor on a elevator without being able to see, or had to telephone without being able to hear, or had to climb a flight of stairs without using your legs?

These are barriers that **disabled people** have to overcome every day.

But only about a third of the more than 35 million disabled Americans are obviously handicapped. The remainder have problems you can't see. They range from back ailments to heart disease, from diabetes to learning difficulties.

The chances are you know someone who has a disability, even if you are not aware of it. The United Nations has declared 1981 as the International Year of Disabled Persons. So what can you do to help?

If you are running a business, consider hiring handicapped workers. This may mean making some changes in your hiring attitudes and practices, since many people with handicaps are not being hired for jobs they can do perfectly well. It may also mean accommo-
(Continued on page 50)

NOW COMES IN 2 SIZES: PONY FOR SMALL GARDENS, HORSE FOR LARGE GARDENS.



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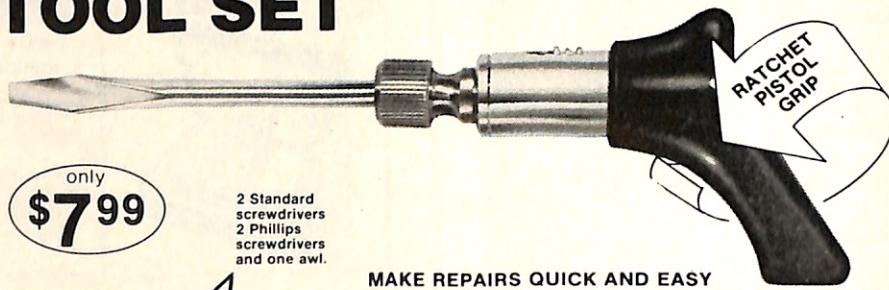
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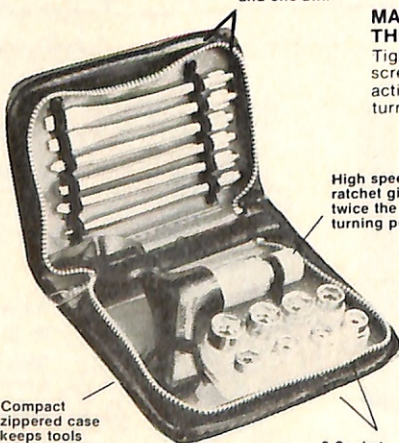


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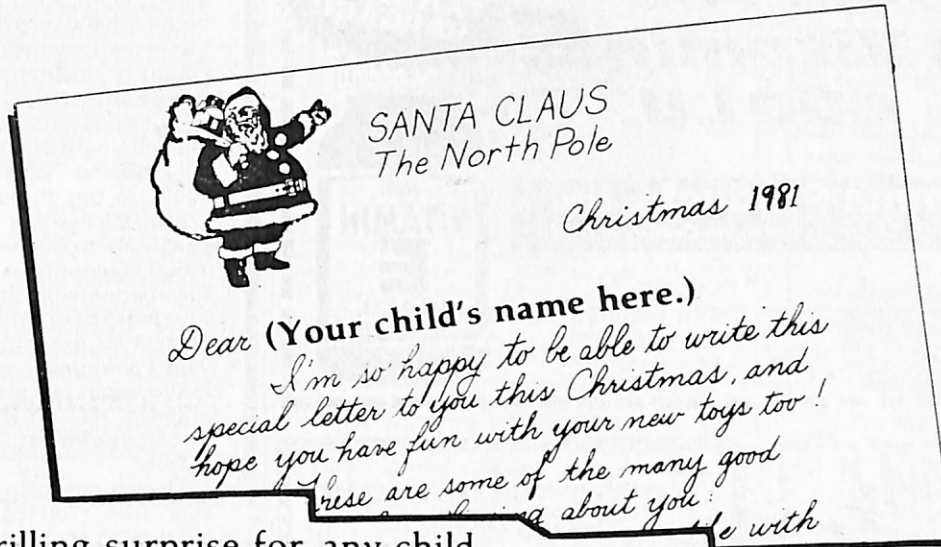
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YES, please ask Santa to write to the following children on my Christmas list:

Name _____
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Elks Family Shopper

consumer/news

dating work areas and equipment to handicapped workers' special needs. But there are tax benefits to help, and the modifications will probably be worth it. Handicapped employees have good safety and attendance records—better attendance records, in fact, than non-handicapped workers. And company insurance rates should not be affected.

But what can you do if you are not running a business? How about volunteering your services? You could do this through local service organizations that assist the disabled or through the more than 1,600 communities that have joined the partnership program for the International Year. If there is no council for the International Year in your community, you can write for information on starting one. The address is I-Y-D-P, 1575 Eye Street, Northwest, Washington, DC 20006.

Or you can help the disabled on your own. You can read for the blind, help shop for people who are unable to leave their homes, or provide transportation.

(Continued on page 52)

Advertisement

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Chicago, Ill.—A free offer of special interest to those who hear but do not understand words has been announced by Beltone. A non-operating model of one of the smallest Beltone aids of its kind will be given absolutely free to anyone who sends for this free model now.

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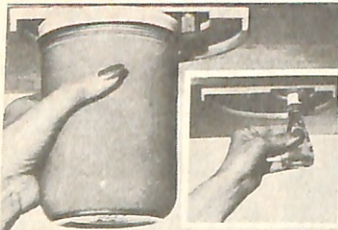
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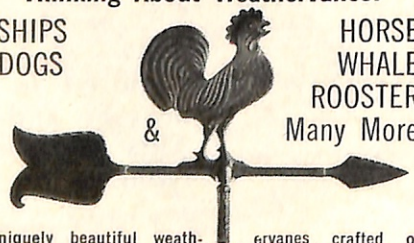
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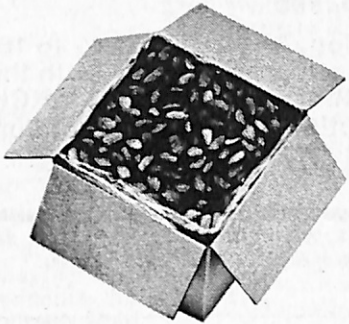
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Elks Family Shopper
consumer/news

And for those who are handicapped, there is a resource that you should send for.

The *Pocket Guide to Federal Help for the Disabled Person* lists federal benefits ranging from vocational rehabilitation and legal assistance to tax benefits. For your copy of the *Pocket Guide*, send \$2.00 to Consumer Information Center, Dept. 183J, Pueblo, CO 81009.

Sometimes you can tell food is spoiled because it smells "funny." That's your clue to throw it out, to avoid the danger of **food poisoning**.

However, sometimes you can't tell. Germs that cause food poisoning often don't change the taste, odor or appearance of food. To help you know what to watch out for, the U.S. Department of Agriculture's Food Quality Inspection Service has a new booklet. For your free copy of *Food Safety*, write to Consumer Information Center, Dept. 653J, Pueblo, CO 81009.

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Littleton Coin Co.

Golf Pros Banned From Using New "Hot" Ball; Flies Too Far

Tests Confirm Extra Distance

A Hustler's Dream?

NORWALK, CT—A small Connecticut company has fashioned a new golf ball that outflies 12 of the best balls on the market, but there's a catch: it's illegal—at least for pros.

That's too bad, because we could see some magnificent golf if pros were allowed to play with it. Tests prove it could give even a regular golfer as much as 22 more yards off the tee. A good pro could make a joke out of par.

To make sure that doesn't happen the U.S.G.A. imposes strict manufacturing standards on golf companies to insure they don't make golf balls that fly too far. Consequently, for nearly forty years golfers haven't had much to choose from when it comes to golf balls. All major brands are manufactured in a way that intentionally restricts their distance.

Now, a small company in New England is offering golfers—at least nonprofessional golfers—a ball that purposely disregards those restrictions, and the result is a ball that flies down the fairway like a Ferrari on the run. The company, H & L Labs, guarantees the new ball will outfly any legal ball on the market, regardless of price, and provides customers with a free sample to prove it.

The new ball looks, feels and sounds like a regular ball, so about the only way another player can tell he's playing against one is to keep a radar set in his bag.

Even the name of the ball won't tip him off. The company refuses to release it to anyone but a buyer. They simply call it THE HOT ONE. The real name is sealed inside the box, a secret between buyer and seller.

And while golf prides itself on being a gentleman's game,

it seems that more than 40,000 gentlemen—and ladies—are playing with these innocent-looking buzz bombs.

What's special about the illegal ball? John McGuire, the director of H & L Labs, told me this: "We've doctored up the ball's aerodynamics so that it has less drag and a greater concentration of power than conventional balls. You can tell the difference with your first drive. "What's more," our special construction could help keep tee and fairway shots down the middle... makes the ball 'bite and sit' with more authority... and putt with a steadier roll. The cover is virtually cutproof."

McGuire believes that more money is going to change hands with this little white bandit than all the tournament purses put together.

So far most pro shops don't dare carry THE HOT ONE, but if you want to "test drive" what could be the longest ball in the world, H & L will send you one FREE. Just order a dozen or more and they will send you an extra. They ask you to use the extra ball for a few holes. Independent tests show it should add as much as 22 yards to your tee shots, but if it doesn't, you can return the rest of your order for a prompt refund. The free ball is yours to keep in any case—for fun or profit.

And if you ever cut one of these super balls in normal play, H & L will replace it free. You pay only the return postage, about 25¢.

A dozen hot balls cost \$19.95. (plus \$1.75 postage and handling). Two or more dozen cost just \$18.00 each and H & L pays all shipping costs.

The address is: H & L Labs (DeptHD-22), 18 Lois Street, Norwalk, CT 06851. You can send a check or charge it, but be sure to give them your card's account number and expiration date. No P.O. Boxes please.

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- SAVE MORE! Three for only \$15.99 + \$1.40 P&H.

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Card # _____ Expires _____

Enclosed is \$ _____

Name _____

Address _____

City _____ State _____ Zip _____

**Bargain Price . . . Plus Our
Famous 72-Hour Service!**

TULIP BULBS

50 for only \$ 2.50

Tulips bloom in all their graceful splendor and brilliant color in spring . . . but they must be planted in fall! Mail coupon today for this fantastically low-priced bargain offer. Our "flaming mix" assortment of healthy, hardy planting stock bulbs (2 1/4-3" circ.), bloom year after year without replanting, 50 for only \$2.50. Or order 100 for only \$4.95 and really save! Add 40c postage and handling. We guarantee to ship your order within 72 hours after we receive it! Better yet, you get six beautiful Dutch Iris free with every order received by November 1. Given proper soil, care and with normal growing conditions, these tulips should develop into larger size bulbs the first year's planting. In fact, we guarantee many blooms next spring, normal bloom the second season and at least 3 years thereafter or free replacement. If not satisfied on arrival, return within 15 days for full refund. Clip and mail today.



FREE

6 DUTCH IRIS

at no extra cost with every order received by Nov. 1. (6-7 cm.). Imported Holland. Mixed Colors, bloom every spring. Mail coupon today!

**10 DAFFODILS
ONLY \$1.98**

Another tremendous bargain! NARCISSUS variety (avg. 4" circ.), mixed colors. Use coupon at right, send today.

(Add 40c postage and handling)

**MICHIGAN BULB CO., Dept. R-51
1950 Waldorf, Grand Rapids, Mich. 49550**

Please rush my order as checked below within 72 hours of receipt. Guarantee of satisfaction on arrival or I may return within 15 days for full refund. Remittance enclosed, (sorry, no COD's . . . Post Office Charges you over \$1.00 extra). Print name and address below.

- | | |
|---|---|
| <input type="checkbox"/> 50 Tulips, \$2.50 | <input type="checkbox"/> 10 Daffodils, \$1.98 |
| <input type="checkbox"/> 100 Tulips, \$4.95 | <input type="checkbox"/> 20 Daffodils, \$3.85 |
| <input type="checkbox"/> 200 Tulips, \$9.75 | <input type="checkbox"/> 40 Daffodils, \$7.50 |

Print Name _____ Address _____
City _____ State _____ Zip _____



**\$12.99
a pair**

His and Hers Pile-Lined Suede Mocs

Here's deep-down comfort, from heel to toe! Handsome, soft-soled mocs are sturdy cowhide suede lined with fleecy acrylic, so they'll feel warm and snug on your feet. Hand-laced vamp with drawstring ties . . . you can adjust the ties for perfect fit. Rich-looking driftwood tan. Whole sizes, medium width; 7 to 13 for men, 5 to 10 for women.

Men's Suede Mocs (V4904) Price: \$12.99
Women's Suede Mocs (V4909) Price: \$12.99

Satisfaction Guaranteed or Money Back!

Enclose check, M.O., or Credit Card Information.
MasterCard, Visa,
American Express, Diner's Club.
Add \$2.25 for shipping & handling.

Send for our **FREE** Deerskin catalog!
Mail your order to

**DEERSKIN
TRADING POST**
Dept. UL, 119 Foster St., Peabody, Mass. 01960

Need Help Getting Up?

"try a
**CUSHION-LIFT®
chair**"

- Sit or stand with ease
- Be independent again
- Ease painful joints
- Push-button control
- Medicare coverage
- Free home trial — no obligation
- A GREAT GIFT for Mom or Dad



Now you can get up at the touch of a button — easily, securely, and without pain or effort. No more waiting for help . . . you can be independent again.
Full line of lift chairs in all price ranges — including power recliner.

Toilet-Lift and Bath Lift also available.

FREE CATALOG — Shop-At-Home
World's Largest Manufacturer of Lift Chairs.

Call toll free 1-800-558-2151

Wisc. call collect (414) 542-6060



ORTHO-KINETICS, INC.
P.O. Box 2000-EL
Waukesha, WI 53187

Name _____
Address _____
City _____ State _____
Phone _____ Zip _____

UPSTAIRS . . . DOWNSTAIRS . . .



STAIR-GLIDE® Stairway Lift

America's largest selling stairway lift is the ideal solution for people who can't or shouldn't climb stairs.

- Easily installed
- UL listed
- Will not mar walls or stairs
- Economy and Outdoor models available

AMERICAN STAIR-GLIDE® CORP.

4001 East 138th, Dept. E-101
Grandview, Missouri 64030

See Advertisement Inside Front Cover

SATISFACTION GUARANTEED OR MONEY BACK
OLD VILLAGE SHOP, Dept. VM-3573,
340 Poplar Street, Hanover, Pa. 17331

Sure, I'll try the world's most comfortable shoes.
Please send me:

MEN'S SHOE
...prs. Tan Leather (M242578B) Size..... Width.....
...prs. Black Leather (M236802B) Size..... Width.....
...prs. Brown Sueded (M242586B) Size..... Width.....
...prs. Sand Sueded Leather (M233961B) Size..... Width.....

WOMEN'S SHOE
...prs. Tan Leather (M203562B) Size..... Width.....
...prs. Black Leather (M203567B) Size..... Width.....
...prs. White Leather (M223859B) Size..... Width.....
...prs. Brown Sueded (M223784B) Size..... Width.....
for just \$14.99 pr., plus \$2.90 pr pr. pstg. & hdlg.
SAVE MORE! Order Two pair for just \$28.99 plus \$5.00 postage and handling.

CHARGE IT
 AMERICAN EXPRESS
 BANKAMERICARD - VISA
 CARTE BLANCHE
 DINERS' CLUB
 MASTER CHARGE Interbank No.

Acct. No. Date Expires.....
Enclosed is

NAME (please print)

ADDRESS

CITY

STATE ZIP

See Advertisement Inside Back Cover

3 LAYER COAT
HABAND COMPANY **ONLY 2995**
265 North 9th Street,
Paterson, N.J. 07530
2 for \$59

Gentlemen: Please send me _____ coats, for which I enclose my full remittance of \$ _____ plus \$1.95 towards shipping.

Or Charge It: VISA MasterCard
Exp. Date: ____/____/____
Acct. # _____

SIZES AVAILABLE

S	M	L
34-36	38-40	42-44
XL	XXL*	XXXL*
46-48	50-52	54-56

*Please add \$6 for XXL & XXXL

COLOR	HOW MANY	WHAT SIZE
BROWN	A	
NAVY	B	
BURGUNDY	C	

GUARANTEE: I understand that if upon receipt I do not wish to wear the coat(s), I may return it within 30 days for full refund of every penny I paid you.

721-329
Name _____
Street _____ Apt. # _____
City _____
State _____ Zip _____

SPECIAL OFFER!
1943 Steel Cent Set
 Due to a shortage of copper during the critical war year 1943, the Treasury Dept. resorted to the use of zinc coated steel for our cents. One coin from each mint attractively displayed. **\$1.95** PP

SPECIAL OFFER!!
5 PC. OBSOLETE NICKEL SET **\$5.99** PP
 Three types of nickels Liberty-Buffalo-Silver: No longer being minted. Just right for the beginning collector.

14K GOLD JEWELRY CO.
 Box 62, Glen Cove, N.Y. 11542, Dept. E-3

YOU DON'T NEED CASTRO'S PERMISSION TO ENJOY THE UNIQUE HAVANA FLAVOR.



If you remember savoring and lingering over a fantastically mild and flavorful Cuban leaf cigar in the days before the Cuban embargo, you will be interested in this offer — and the story behind it!

When the Cuban embargo hit, we and other small manufacturers of fine custom-made cigars faced ruin. Our very existence depended on maintaining the same incomparable quality we had staked our reputation on.

The solution was pure cloak-and-dagger. One dark night a few years ago a group of daring Cuban expatriates put to sea carrying a precious cargo of Cuban tobacco seeds. After running a gauntlet of Cuban gunboats they finally reached their destination — Honduras. Here under almost identical conditions of climate and soil, this prime tobacco flourishes to this day, far from its native land. This is the tobacco we use to make our superbly mild and favorable cigars — cigars an expert can't tell from Havana.

To order, fill in and mail coupon to **A649 THOMPSON CIGAR CO.**

200 N. Edison Ave., Dept. A649, Box 1839, Tampa, FL 33601
O.K., TOM! Ship me the Victory Sampler under your money-back guarantee for only \$10.90.

- Make Mine with This Wrapper:
- Candela (Lt. Green) Natural (Med. Brown)
 - Check for \$10.90 enclosed (Fla. residents add 4% sales tax)
 - Charge \$10.90 to my
 - Visa Master Charge
 - American Express Diners Club

Credit Card No. (Print all digits) _____


Master Charge Also Enter 4 Digits Below Your Acct. No. _____ EXP. DATE _____

MY OFFER TO CIGAR LOVERS
 I will send you postpaid a variety of 50 factory fresh cigars. Smoke one or a half-dozen with my compliments. If these cigars aren't all you expect and a great deal more, return the remainder by parcel post within 30 days and I'll refund your money. No questions asked. Your delivered cost is only \$10.90 for 50 Factory-Fresh Cuban Seed Leaf Cigars.

name _____
 street _____
 city _____ state _____ zip _____
 (OFFER GOOD IN U.S. ONLY)

CREDIT CARD HOLDERS CALL

TOLL FREE 800-237-2559
IN FLORIDA CALL: 800-282-0646



Windmills on your mind?

Uniquely beautiful ornamental windmills. 4 1/2 to 10 ft. high to perfect scale. Ideal for yard and garden.

FREE BROCHURE
 Write to:
HOLST, INC. Dept. EM-1081
 1118 W. Lake, Box 370
 Tawas City, Mich. 48763



SHOWER CADDY \$9.98

plus \$2 shpg.

Enjoy neat bathrooms with this fantastic space saver! Three 8 1/2" white corner shelves provide convenient space for the soap, shampoo, conditioners, lotions, bubble bath, jars and bottles. Sturdy chrome tension pole fits in both corners of either tub or stall shower and adjusts up to 7'3" high. With no-mar vinyl tips and shelf drain holes. **Special:** buy two for extra storage at \$19 plus \$3 shpg. Check, MC, VISA.

ESSEX HOUSE
 Box 80, E10-1
 Scotch Plains, NJ 07076

I'M MAMA'S DOG!

NEW DOGGIE T-SHIRT



Let your favorite pet tell the world who is #1 with him! Big, block letters are easy to read on this 100% polyester, machine washable T-Shirt. Also, "I'm Daddy's Dog" and "I'm Granny's Dog". Money back guarantee.

SIZES: Measure pet from collar to tail. We'll determine size. (No sizes over 18")

\$6.98 Each (2 for \$12.98)
 (Add 75¢ shipping.)

CATALOG! Latest gifts & things for pup and kitty - 25¢.

DEPT. 401, P.O. BOX 1036, PICAYUNE, MISSISSIPPI 39466

DU-SAY'S

Now... A Professional Pedicure In Your Own Home!



Professional TOENAIL SCISSORS

NOW ONLY \$3.99

Avoid ingrown toenails and trips to the doctor. Order Today!

Mail no-risk coupon today —

STERLING HOUSE, Dept. TN-3176
 Sterling Building, Garnerville, N.Y. 10923

YES! I'd like to give myself a professional pedicure—and prevent ingrown toenails. Please send me this specially designed Professional TOENAIL SCISSORS.

- 1 for only \$3.99 plus 70¢ postage. **SAVE. ORDER MORE THAN ONE NOW!**
- 2 for only \$6.50 plus 95¢ postage.
- 3 for only \$8.95 plus \$1.25 postage.
- Enclosed is just \$ _____
- CHARGE IT. Visa Master Charge

Card # _____
 Expires _____
 Name _____
 Address _____
 City _____
 State _____ Zip _____

- Cut the Toughest Nails — Easily and Quickly.
- Precision Instrument in Surgical Quality Steel. Made in West Germany.
- Sure-Grip Comfortable Handles.
- Extra-Long Shank Gives You More Leverage.
- Special Design Tapered Blades for Perfect Control.

UNCONDITIONAL 1-YEAR MONEY-BACK GUARANTEE

PECANS!

Specially Selected PECANS... the freshest of the new crop direct from our Georgia grove. These shelled, tasty and meaty fancy pecan halves are delicious for snacking or your baking pleasure. Five pounds are carefully packed in our Pecan Carton.

Only **\$27.95**
Delivered!!
5-Pound
Box



WRITE OR PHONE FOR OUR FREE CATALOG!

The finest in choice nutmeats from the heart of America's Southland and around the world — gift ideas for yourself, friends, family and business. Satisfaction Guaranteed or your money back.

SEND US YOUR ENTIRE GIFT LIST!

For Major Credit Card Orders and Fastest Delivery, Call **(312) 364-3277**
No collect calls, please.

ACE PECAN COMPANY, INC.
9th and Harris Streets, Dept. 733
Cordele, GA 31015

Offer expires December 31, 1981

BOOT POC-IT™

Fits inside or outside with
COMFORT!

(2 spring clips for assured stability)



\$4.95
plus
postage &
handling

For Security and Convenience,
Boot Poc-its hold:

- wallet
- pens/pencils
- glasses
- checkbook
- cigarettes
- lipstick/compact

"Avoid the bulkiness in your purse, shirt, pants or coat pockets!"

NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

Add 1.00 for postage & handling. Residents of Texas add 5% (25¢) State Sales Tax.

MSD

6505 MIDWAY ROAD, FORT WORTH, TX 76117
817/838-6925 METRO 817/589-2697

Carry Ten Times a Wheelbarrow Load with INCREDIBLE EASE!

These BIG, strong carts are perfectly balanced on two huge wheels — roll easily over lawns and gardens — carry up to 400 lbs. of load — huge volume capacity means you make fewer trips — you'll save time and steps.

If you are still struggling with a wheelbarrow or inadequate cart (with tiny wheels) send for FREE Cart Catalog. Build-it-yourself kits, too.

3
SIZES
AVAILABLE

© 1981 Garden Way, Inc.



GARDEN WAY RESEARCH Charlotte, Vermont 05445

CARTS c/o GARDEN WAY RESEARCH, Dept. A1438C
Charlotte, Vermont 05445

Please send FREE CART CATALOG.
(Please print)

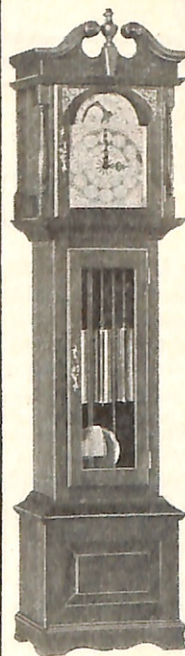
Name _____

Address _____

City _____

State _____ Zip _____

FREE COLOR CATALOG



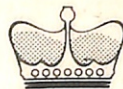
Build Your Own
Grandfather Clock
Prices Starting Under

\$255

(including movement and dial)

- Do-it-yourself case kit, parts pre-cut
- Finished clocks
- Solid 3/4" hardwoods: black walnut, cherry, oak
- Heirloom quality
- Factory direct prices
- Solid brass West German chiming movements
- Money back guarantee
- Prompt shipment

MASTERCARD and
VISA ACCEPTED



EMPEROR®
CLOCK COMPANY
WORLD'S LARGEST MANUFACTURER
OF GRANDFATHER CLOCKS
Dept. 103, Emperor Industrial Park
Fairhope, Alabama 36532

See Advertisement Back Cover

Haband's Polyester & Cotton **2** pairs for **2795**
CORDUROY
Gentleman's Casual Slacks only
HABAND COMPANY 3 for \$41.75 4 for \$54.90
265 N. 9th St., Paterson, NJ 07530
Sirs: Please send _____ pairs of these Permanent
Press Corduroys, for which I enclose \$ _____ plus
\$1.65 toward shipping.
Or Charge VISA MasterCharge
Acct. # _____ Exp. _____/_____/_____

COLORS	How Many	What Waist	What Inseam
Buckskin TAN A			
Burgundy WINE B			
Hunter GREEN C			
Midnite NAVY D			
Mesa BROWN F			

GUARANTEE: If on receipt I don't want to wear them, I may return the slacks within 30 days for refund of my remittance. 720-029

Name _____

Street _____ Apt. # _____

City _____

State _____ Zip _____

SUN AUTO SUN SHADES



S
I
D
L
E
S

"Take the sizzle out of the sun!"
DOES NOT OBSTRUCT VIEW
★
★
★
RIDE UP TO 15° COOLER with SIDLES SHADES
Custom made from durable aluminum to block out the sun's rays. Easily installed and instantly removable. Increases air conditioner efficiency and saves passengers and contents from the ravages of a blazing sun. For free information send year, make, series, model (sedan, station wagon, pickup, bus, etc.), and style (2 or 4 door), with your name and address to SIDLES MFG. CO., INC., Box 3537E, Temple, TX 76501. For questions and/or same day shipment on Master Charge/VISA/UPS COD phone orders, call TOLL FREE (800) 433-3101. In Texas call (800) 792-3030.

Help

The Elks Magazine postage fees have skyrocketed!

Help us cut costs by reporting any address change to your lodge secretary and The Elks Magazine Circulation Department.

Be sure to include lodge and membership number or an address label from the magazine.

Notice should be sent 6 to 8 weeks before your move.

ATTACH ADDRESS LABEL HERE

New Address:

Name _____

Address _____

City _____

State _____ Zip _____

Lodge No. _____

Member No. _____

Mail to: Circulation Manager
The Elks Magazine
425 W. Diversey Pwy.
Chicago, IL 60614

10-81

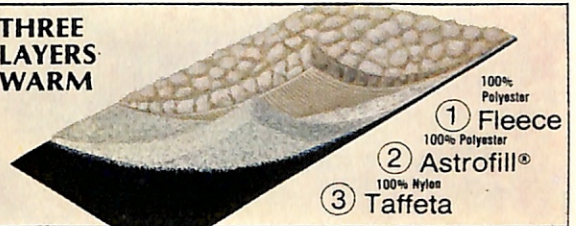


3 LAYER COAT!

Only **29⁹⁵**

TRIPLE TOP QUALITY Outside, a handsome, windproof, water-repellent nylon taffeta shell. Inside, a soft, warm deep polyester fleece lining. And in between, miracle Astrofill® insulation that keeps body warmth in. And it's even warmer, thanks to a fully protective 32-inch length! Secure nylon knit cuffs and roomy side pockets too! All this, plus the ultra-convenience of easy 100% Machine Wash & Dry Care. We have a full stock on hand now, ready to ship. But remember, supplies are not unlimited. Order yours today!

THREE LAYERS WARM



Don't pay inflated prices like \$90 or \$100 in your local stores when here's all this Quality for just \$29.95. You won't find a better deal anywhere. It is a very very Warm Coat — and so easy to order!

Just tell us your choice of size and color on the direct order form below. Be sure to include your check, or charge it if you wish — and you will have your Three Layer Coat delivered direct to your door — no fuss, no shopping, no fooling around! *But do it today! This price can't last forever!*



3 Layer Coat

Only **29⁹⁵** 2 for \$59

HABAND COMPANY
265 North 9th Street, Paterson, N.J. 07530

Gentlemen: Please send me _____ coats, for which I enclose my full remittance of \$ _____ plus \$1.95 towards shipping.
Or Charge It: VISA MasterCharge
Exp. Date: _____

SIZES AVAILABLE					
S	M	L	XL	XXL*	XXXL*
34-36	38-40	42-44	46-48	50-52	54-56

*Please add \$6 for XXL & XXXL

Acct # _____
GUARANTEE: I understand that if upon receipt I do not wish to wear the coat(s), I may return it within 30 days for full refund of every penny I paid you. 721-329

COLOR	HOW MANY	WHAT SIZE
BROWN	A	
NAVY	B	
BURGUNDY	C	

Name _____
Street _____ Apt. # _____
City _____
State _____ Zip _____

SAVE THIS STUB

Haband is a conscientious family business, operating by U.S. Mail since 1925. Our specialty is fast, reliable service and proper executive fit for over 2-million men coast to coast. We guarantee that if on receipt you are not 100% delighted and do not wish to wear the coat, you may return it within 30 days for full refund of every penny you paid us!



Duke Habernickel, President
HABAND
265 North 9th St., Paterson, NJ 07530



BUCKSKIN TAN

WARM CORDUROY SLACKS

This year, Haband, the mail order slacks people from Paterson, N.J., are specializing in soft and handsome long-wearing Corduroy! BECAUSE IT IS WARM! And whether you wear them for heavy duty Outdoor Use or just to beat the chill of the 65° Indoor Regulations, you won't find a nicer pair of gentleman's casual slacks!

- ★ Guaranteed Full Weight Corduroy*
- ★ Easy NO-IRON Permanent Press Wash & Wear!
- ★ Full Cut in Sizes up to Waist 54!
- ★ Finished Bottoms, ready to wear, exact to the inch!

Plus: Handsome, easy-entry diagonal pockets, deep No-Hole pocketing, "Talon®" zipper, Hookflex® top closure, and straight leg gentleman's styling.

LOOK AROUND! You won't find a better looking or more comfortable pair of cool weather casual slacks anywhere! And we will be proud to send you Two Pairs, in your exact size, direct to your home, AT NO RISK! (Read Guarantee.)

Millions of men send to Haband for all their menswear needs. You should too, and right now is a great time to get acquainted. Simply tell us your size and color choice and we will amaze you with this fabulous value and our fast reliable service.

*** Attention!** Don't be fooled by substitute or inferior quality Corduroy. These Haband slacks are full weight, full wale, lustrous quality corduroy. 100% NO-IRON Wash & Wear deluxe polyester and cotton. 100% made in U.S.A. At 2 pairs for \$27.95!

DON'T MISS OUT - Mail Coupon at Right:

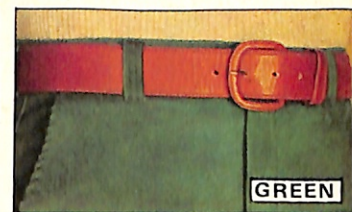


HABAND

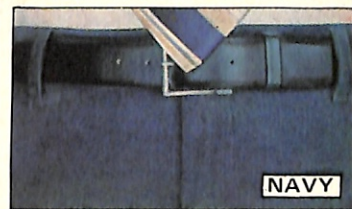
265 North 9th St., Paterson, NJ 07530



New Color - BURGUNDY WINE!



GREEN



NAVY

Haband's Polyester and Cotton
CORDUROY 2 pairs for only **27⁹⁵**
 Gentleman's Casual Slacks

HABAND COMPANY
 265 N. 9th St., Paterson, N.J. 07530
 Sirs: Please send pairs of these Permanent Press Corduroys, for which I enclose \$ plus \$1.65 toward shipping.

GUARANTEE: *If on receipt I don't want to wear them, I may return the slacks within 30 days for refund of my remittance.*
 Or Charge VISA MasterCard

Acct # _____
 720-029 Exp. _____
 Name Apt. # _____
 Street # _____
 City
 State ZIP CODE _____

3 for \$41.75 4 for \$54.90
FIND YOUR EXACT SIZE HERE:
 Waist Sizes 29-30-31-32-33-34-35-36-37-38-39-40-41-42-43-44-46-48-50-52 & 54 (46 thru 54 add \$1.50 per pair)
 Inseams 26-27-28-29-30-31-32-33-34.

COLORS	How Many	What Waist	What Inseam
Buckskin TAN A			
Burgundy WINE B			
Hunter GREEN C			
Midnite NAVY D			
Mesa BROWN F			