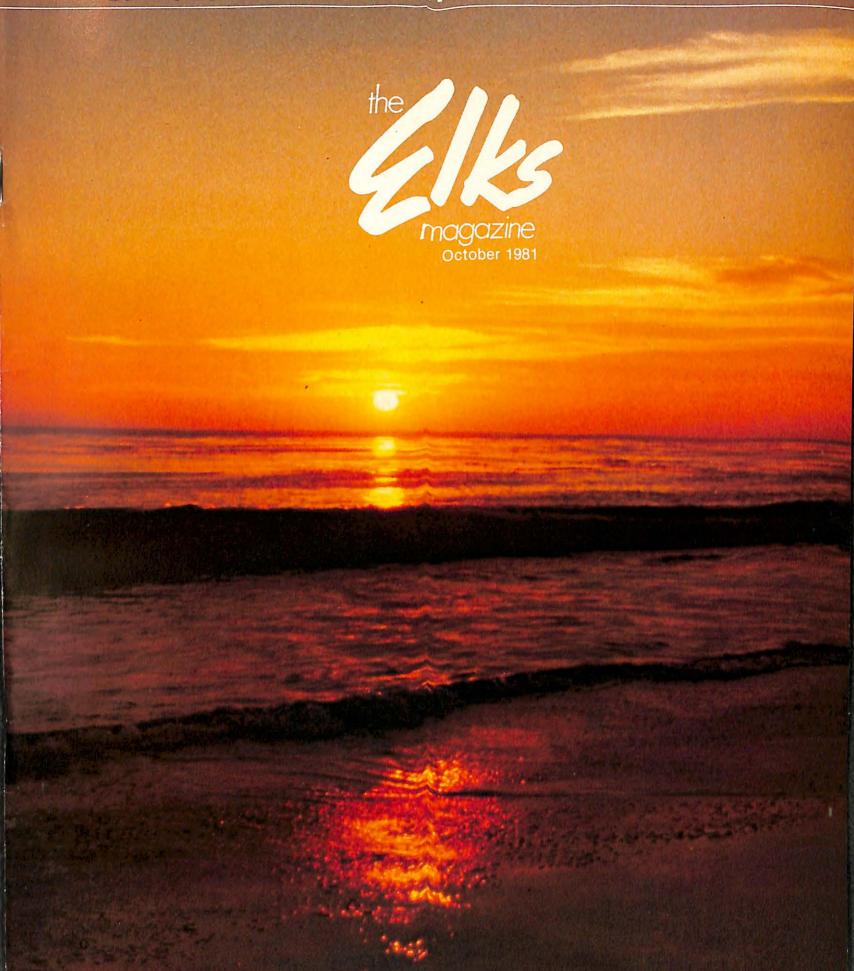
THE GERMAN HYPERINFLATION OF 1923

INSIDE CHINA: PART ONE CONVENTION HIGHLIGHTS 1981



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Shopsmith, Inc. 1981 L___

THE ELKS MAGAZINE OCTOBER 1981

A Message From The Grand Exalted Ruler



Set A Goal In Elkdom





Gaining success in any of life's endeavors is directly related to an individual's state of mind and his willingness to cease peeking through the transparent umbrella of wishful thinking and to act. The levels that we strive to reach, of course, vary greatly for each of us—from the wavy crest on the sense of well-being in accomplishing a simple task, to lofty plateaus towering with windmills, where a single joust might stand the world on its ear.

What is deemed a desired level of success for one, however, may be an empty shell or merely a stepping-stone for another. Fortunately, most of us establish our goals within the realistic boundaries of our abilities and limitations. But what must always be of paramount importance is struggling onward to our goal's end and savoring the nectar of victory and success.

Do you have a goal? Have you set a goal in Elkdom that will enrich the Order, as well as your own feelings of accomplishment? Now is the time for goal-setting and for action!

Remember, there is a drumbeat in the great heart of Elkdom that is waiting to roll for you.

Many steps are available in your ascent along the stairs to fulfillment through Elkdom: bring a new member into our great Brotherhood, lend your expertise on a community project, devote a few hours per week to an Elks' charity, or become active in a youth-sponsored program.

Contact your lodge secretary today and ask what you can do to benefit those in need and the Order of Elkdom itself.

Setting a single goal and working toward its realization can be the start of a journey to that wonderful, heady land of success and satisfaction. Rally your Brothers around the banner of commitment and let's TELL AMERICA ABOUT ELKDOM.

Raymond V. Arnold

Raymord V. arrold

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Call your nearest Ætna agent. And start devoting more time to your business and less to insuring it.





6 The German Hyperinflation of 1923

Americans who are not truly concerned about today's inflation might do well to remember Germany in 1923.

Bob Karolevitz

14 America's Miraculous Mail: The Pony Express

"Wanted: Young skinny, wiry fellows not over 18. Willing to risk death daily. Orphans preferred. Wages \$25 a week."

Betty Steele Everett

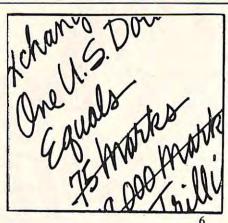
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Staff JOHN R. RYAN

Publisher | General Manager
DONALD STAHL

Managing Editor
CHARLES T. COFFIN
Associate Editor

SHIRLEY STERLING Advertising Manager MALCOLM B. CROFFORD Circulation Manager

EDITORIAL OFFICES, 425 W. Diversey Pkwy., Chicago, IL 60614

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Direct all advertising inquiries to: Advertising Department The Elks Magazine 425 W. Diversey Parkway Chicago, IL 60614 (312)528-4500



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HOW IT WORKS

Operating the system is simplicity itself. When leaving, a light on the console tells you that you've armed the system properly, and have from 5 to 45 seconds to leave the house. This variable delay feature, not found on some expensive commercial systems, is selective so that it can apply only to frequently used doors. All other openings would be set for instant alarm. Upon returning home, you have ample time to turn the system off, thereby avoiding a false alarm.

If a break-in attempt occurs while you're away, an alarm memory light on the console tells you so. What's more, after sounding for



This photo shows a transmitter & magnet installed. If a break-in attempt occurs, the transmitter and magnet become separated triggering a wireless radio signal which activates the alarm. Installation takes only a few minutes and doesn't even require a screwdriver.

10 minutes and scaring away the intruder, the system shuts off automatically and resets itself.

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system can't beat. Includes powerful remote horn.

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A CONSTANT GUARDIAN

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If power fails (or is cut-off), the console has a battery back-up. And each battery powered transmitter/sensor will signal at the console if the battery runs low.

The Perim-A-Tron system is highly resistant to false alarms because it is not sensitive to motion or sound. Pets can roam at will, curtains can blow in a breeze, you or your children can visit the kitchen for a midnight snack— all without setting off an alarm.

COMING HOME SAFELY

There is nothing more frightening than finding a prowler lurking near your house when you arrive home at night. Our system's EXTRA PROTECTION DESIGN lets you carry a transmitter in your pocket, purse or glove compartment (it's about the size of a cigarette pack). With simple modification, it serves as a PANIC device and will set off the alarm at the press of a button.

COMPARE IT

Hard-wired "commercial" burglar alarms can cost \$2,000 PLUS a monthly fee (and you still never own it). Motion and sound detectors cost up to \$200 per unit and cover only limited areas. Your home may require two or three of these units and, in most cases, no alarm will sound until AFTER a prowler is inside for 30 seconds or more Perim-A-Tron™ combines pre-entry protection with micro-electronic circuitry to provide the most protection at the lowest cost.

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The Perim-A-Tron™ Home Security System is listed by Underwriters Laboratories as a burglary protection device, a rating which goes beyond electrical safety. To earn this listing our alarm was thoroughly tested for critical burglary protection functions such as transmitter range, sound volume, battery back-up, keyboard component life, battery failure warning, and test function. This tough-to-get U.L. listing resulted from the exacting standards engineered into the Perim-A-Tron™

YOU BE THE JUDGE

We urge you to order just the basic Perim-A-Tron™ system (pictured above) for a 30-day trial period. Use it to protect your family while you sleep and to protect your home while you're away. Then if you're not convinced that the Perim-A-Tron™ is the most advanced, efficient security system available today, return it undamaged for a complete, no-quibble refund—including return postage. You are protected by a 90 day manufacturer's warranty as well as Shelburne's 25 year reputation for satisfied customers

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THE ELKS MAGAZINE OCTOBER 1981

On November 21, 1923, an Associated Press dispatch out of Berlin reported: "German financiers have figured it would take a freight train of 40 cars to carry enough 1,000-mark notes to pay for a pound of sausage."

Exaggerated as it may have seemed, that brief bulletin graphically described the final collapse of the tottering Cerman economic system. Hyperinflation, unmatched in history, generated riots, wiped out family savings, caused a mounting rash of suicides and provided a stepping stone to a greater disaster in the person of a 34-year-old ex-corporal named Adolf

Americans who are not truly concerned about today's inflation might do well to consider just what an extreme case can do to a nation and its otherwise frugal and hard-working

people.

The German situation started innocently enough. It was understandable that a shaky economic condition should follow the defeat of the Kaiser's forces in World War I and the establishment of a new, untried government. The gold-supported mark-basis of the German currency-had enjoyed a pre-war ratio of 4.2 to the U.S. dollar. In the aftermath of the destructive conflict which took 1,773,700 German lives, and with the groping Weimar Republic attempting to restore a semblance of normalcy to the disrupted nation, it was not especially disturbing when the mark slipped to an exchange rate of 75 to the dollar in the summer of 1921.

The Germans-and the rest of the world-adjusted to the circumstance. accepting it as a logical outgrowth of the war and the harsh reparations provisions of the Treaty of Versailles. For more than four years the mark gradu-

by Bob Karolevitz

HITLER'S STEPPING STONE TO POWER: HYPERINFLATION OF 1923

ally lost value, but there seemed to be no great cause for alarm as the citizenry apparently expected the situation to right itself in time. After all, just being unburdened from the demands of the extended, debilitating hostilities was sufficient relief for the long-suffering populace.

What the people did not understand, however, was that the downhill run, once begun, fed on its own momentum. Even more so, it was spurred on by a government fiscal policy geared more to paying off national indebtedness with cheap money than a concern for its impact on indi-

vidual German families.

With the advent of 1923, the first real evidence of an impending crisis began to emerge. On January 6, a U. S. dollar could buy 8,695 marks; five days later that figure had risen to 18,000, the result of a precipitous action by the French and Belgian governments.

On January 11, troops of the two nations which had been so devastated during the war began occupation of Germany's heavily industrialized Ruhr district. Piqued by the slow German response to reparations demands-especially the delivery of coal and timber-France and Belgium resorted to military coercion. German miners, declaring that they would not work "under French bayonets," went on strike, precipitating a general production slowdown throughout the region. By mid-March stagnation in the Ruhr was virtually complete.

This new development gave further impetus to the inflationary spiral. A nervous tension began to be felt in the German marketplace. Farmers, starting to lose faith in the national currency,

withheld their produce from the cities, thus aggravating the growing food shortages. Meat and dairy suppliers from Holland and the Scandinavian countries curtailed deliveries rather than accept paper marks of questionable stability. Opportunists began to hoard goods of all kinds, and

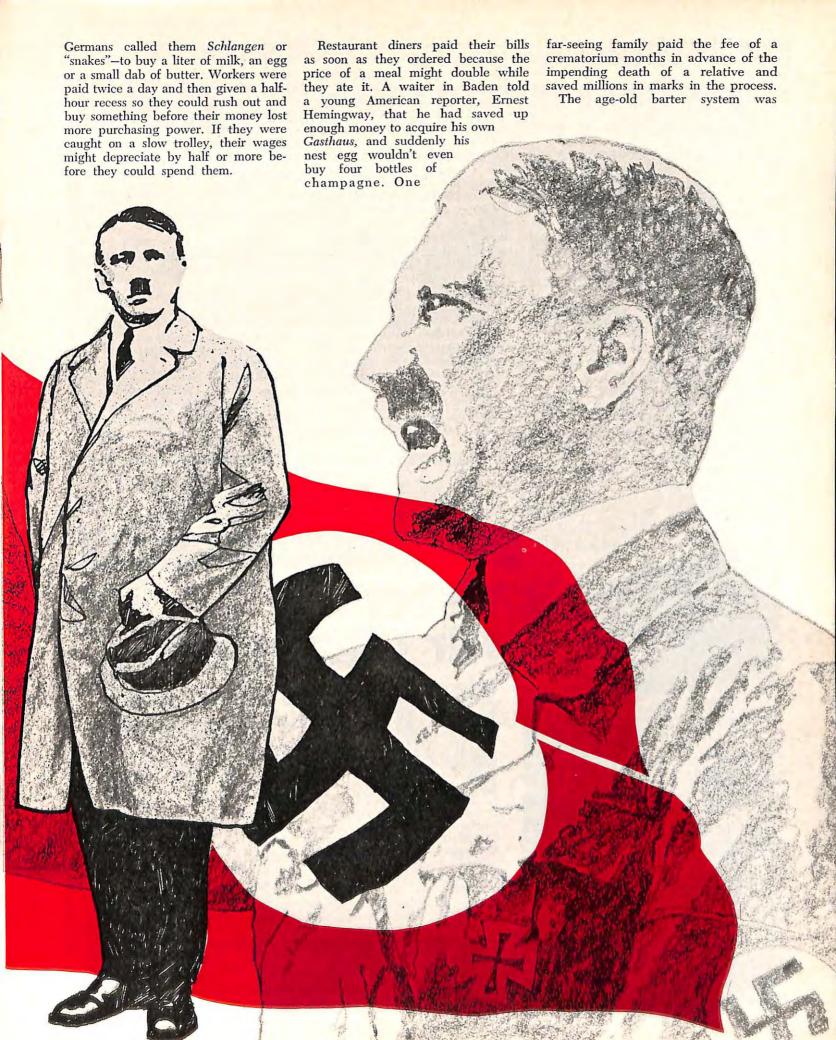
a black market added another negative dimension to the rapidly eroding economic panoply.

Early in May a dollar would buy 36,000 marks; by the first of June that figure had more than doubled. On June 11 it was estimated that \$12.72 in American money would make a Ger-

man a millionaire in terms of marks. By the first week in July the exchange rate was 200,000 to one, and from that point on the currency deterioration assumed runaway proportions.

All of a sudden the German people were faced with calculations of astronomical dimension. The downward plummet of the mark went from hundreds of thousands, to millions, to billions and ultimately to trillions. Currency lost value as people stood in long lines-the

Exchange Rate: One U.S. Dollar Equals con Marks



HYPERINFLATION

quickly re-instituted as the mark became only an "illusion of money." A Berlin tailor offered to trade a new suit for a gold tooth. Two briquets of pressed coal were accepted as admission price by a theater. A wharf operator rented pier space to pleasure craft owners for a loaf of bread per month for each foot of boat length. Unfortunately, the poor and the middle-class victims of the fiscal debacle were forced to trade or pawn their meager jewelry, their clothes and, in final desperation, often their beds.

The suicide rate rose as the value of the mark fell. Many of the self-destroyed were elderly couples who had survived the terrible distresses of a protracted war but were unable to cope with an economic nightmare they simply could not understand.

One husband and wife were found hanged in a barren closet off their empty bedroom. They had traded away everything they owned. Like so many others, they had planned to take their lives by opening the gas jets in their kitchen—but they couldn't pay their utility bill so the gas had been shut off. A father killed himself when the modest savings he had accumu-

lated for his daughter's dowry evaporated almost overnight, whereupon the girl's greedy fiance promptly broke their engagement.

All the while hundreds of printing presses were working around the clock to produce more and more of the worthless scraps of paper which no longer had any backing other than the label of the Reichsbank. At first it was considered humorously clever when a German cavalier lit his cigar with a 1,000-mark note, but the laughter soon faded away. On the corner of Unter den Linden and the Friedrichstrasse in Berlin, a performer who billed himself as "The World's Strongest Man" scatttered 20 million marks from the back of a truck to promote his claim to fame. Children were actually given bundles of paper money to use as toy building blocks. Literally billions went up in smoke to heat homes and to cook what little food was available. Artists Kurt Schwitters and Laszlo Moholy-Nagy made collages of million-mark notes because, as an art medium, they were cheaper to cut up and paste than buying paint and canvas.

To keep up with the demand for currency, even newspaper presses were assigned to the fruitless task. New money was printed on just one side of the bill to save production time. Sheets of lesser denominations, which were obsolete before they were circulated, were overprinted with new sums. Thousand-mark notes were stamped "Ein Milliard Mark" (one billion). The Bavarian State Bank converted 500-million-mark bills to 20-billion notes, and even these had virtually no value in a matter of days.

Coins, of course, were too expensive to produce and too heavy to carry in the quantities needed. Pre-war copper, nickel, silver and gold coins had long since disappeared. So had the iron coins minted during war-time, while porcelain money from the Saxon town of Meissen was hoarded away. In May of 1923 the government began circulating 200-mark pieces made of aluminum, to be followed later by larger denominations. Even with such a cheap substance, however, the price of the metal soon outstripped the exchange value.

Private firms, among them the great Krupp Works, printed their own money. Kruppmarks looked more impressive than the government currency and were worth more in company stores

When the cost of delivery for a single letter rose to 200,000 marks and more, postage stamps also had to be overprinted. In time the situation

(Continued on page 24)

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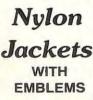
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72	144	288	432	864	1728
\$3.90	\$3.35	\$3.15	\$3.05	\$2.95	\$2.85
each	each	each	each	each	each

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Kepner Retires As Commission Chairman

Past Grand Exalted Ruler Wade H. Kepner of Wheeling, West Virginia Lodge No. 28, was named Chairman-Emeritus of The Elks National Memorial and Publication Commission at the 1981 Grand Lodge Convention in Las Vegas, Nevada. Past Grand Exalted Ruler Raymond C. Dobson of Minot, North Dakota Lodge No. 1089 was elected Chairman, succeeding Kepner.

Brother Kepner served as Grand Exalted Ruler of the Benevolent and Protective Order of Elks in 1945-46. During his term, the Order enjoyed the greatest increase in membership in its history. Brother Kepner, at age 42, was the youngest GER in modern times, and personally flew his small plane to many Elks Lodges around the country. From 1934 to 1938, Kepner saw service on various Grand Lodge committees, and in 1940 was elected to the Board of Grand Trustees for a five-year term. He presided as Chairman of the Board in 1944-45.

At the close of his term as Grand Exalted Ruler in 1946, Kepner was appointed to the Elks National Service Commission, where he served until 1956. In 1955, Kepner was elected to membership on The Elks National Memorial and Publication Commission where he has served with distinction for 26 years—the last 11 years as its Chairman. Brother Kepner is the senior PGER on the GL Advisory Committee.

At a testimonial dinner at Weirton, West Virginia, April 12, 1980, Kepner was lauded for his 33 consecutive years as Grand Lodge sponsor of West Virginia Elks Lodges. At that time, he was named Sponsor-Emeritus of the West Virginia Elks and turned over sponsorship to PGER Homer Huhn, Jr. At the Weirton affair, attended by over 250 West Virginia Elks and their guests, PGER Raymond Dobson stated about Kepner: "His voice among the Past Grand Exalted Rulers is one of authority. We listen to him with respect because he has wisdom. He's not young in his years, but youthful in his thinking."

Wade Kepner's stewardship of The



Elks Magazine took place during the years of the Magazine's greatest growth-both in terms of circulation and advertising sales. He was the guiding force in the design and construction of the Elks Magazine Building in Chicago and the subsequent move of the Magazine's staff from New York City. He presided over the massive conversion of the Magazine's circulation list to its present sophisticated computer system. He supervised the care and maintenance of the beautiful Elks National Memorial Building in Chicago-one of the most beautiful memorials of any fraternal order in the world.

In addition to thousands of hours devoted to Elkdom, Kepner is a former President of the National Selected Morticians and of the West Virginia Funeral Directors Association. A member of the Executive Committee of Security National Bank and Trust Company of Wheeling, Brother Kepner also served as Chairman of the City of Wheeling Planning Commission, the Civil Service Commission of Wheeling Fire Department, the City Playground and Recreation Commission and the Wheeling Kiwanis Club. He is currently President of the Wheeling Automobile Club and former Chairman of the Board of the Fourth Street United Methodist Church.

Brother Kepner, as Chairman-Emeritus, will continue to advise The Elks National Memorial and Publication Commission during the years to come. All members of the Order owe him a debt of gratitude.

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NEW STRIDES IN CANCER BATTLE

Microwaves, experimental vaccines, better diagnosis, improved use of radiation and other new developments are not only helping cancer sufferers, they're providing basic clues to unraveling cures for this major killer. Such medical advances are reducing the impact of the "he died, anyway" syndrome that evolved more than a decade ago.

The syndrome has its roots in the cancer therapy of the past. Many of us have had a family member or friend go through often futile, as well as uncomfortable, or even painful, cancer treatment. Then they say, "He died, anyway." Often the feeling is that the treatment is worse than the disease. While there might have been some truth to this statement in the past, it is not true today. Current research is erasing the syndrome.

• Microwaves are being used for everything from cooking foods to sending telephone messages. Many physicians, such as Dr. Norman Sadowski of Boston's Faulkner Hospital, are also using the body's own "microwaves" to detect cancer.

Because of rapid growth and increased blood supply, a tumor is hotter than normal tissue and therefore gives off more radiant energy. A microwave detector can locate tumors several inches

below the surface of the skin. With microwave detection, the radiation risk is absent and no need exists for a radiologist's interpretation for the initial judgment.

• Milder cigarettes are apparently beginning to reap some medical dividends. The reduction of tar and nicotine in cigarettes over the last 20 years may reduce the number of lung cancer cases by the 1990s, according to a recent study.

Autopsy findings in 445 men who did not have lung cancer, but many of whom had smoked, showed much greater damage to the lungs—a key in the development of lung cancer—in those samples dating from 1955-60 than in a latter batch from the 1970s. Researchers attribute this difference to the reduction of tar and nicotine in cigarettes and to the introduction of the filter cigarette in the 1950s.

• Improved radiation therapy greatly improves the outlook for some patients with bladder cancer—a slow-growing type of malignancy that strikes about 30,000 Americans a year and causes some 10,000 deaths. The national survival rate from bladder cancer ranges from 10 to 50 percent. Most patients are over 60, and male victims outnumber women 4 to 1.

A new study has found that low-dose

radiation before surgery brought survival up to 90 percent for certain patients. In one group of patients the survival rate with radiation was 70 percent, compared with 35 percent in patients who had not received radiation.

Soft tumors are generally associated with good prospects of recovery, while solid tumors are more difficult to control. For these high-risk patients, anticancer drugs may also be needed in addition to radiation therapy and surgery.

Also underway is a study to treat bladder cancer patients with a synthetic form of vitamin A, which has been shown in animal experiments to prevent slow-developing tumors.

● A vaccine made from lung-cancer cells is found to help patients with early lung cancer, laying the scientific groundwork for immunizing high-risk individuals against this common—and usually lethal—form of cancer. In a follow-up study of patients whose lung tumors had been removed surgically and were deemed free of disease, those patients given the vaccine had better results in terms of increased survival time than those who were not immunized.

The experimental vaccine, developed in collaboration with Dr. Ariel Hollinshead of George Washington University in Washington, D.C., is made from antigens, taken from the surface of lungtumor cells, that stimulate the body's immune system. Because of encouraging mune system. Because of encouraging tabout a dozen medical institutions on patients who have early lung cancer.

Doctors warn, however, that in 90 percent of the cases, by the time lung cancer is diagnosed, the malignant cells treatments to be effective. For this reason, the vaccine's greatest potential is as a preventive measure in such high-risk groups as smokers and uranium, coke-oven and asbestos workers.

These courses, many of them based on the program developed by Judith L. Johnson at the North Memorial Medical Center in Minneapolis, give medical training to help patients cope with symptoms and provide psychological support for them and their families. After taking such "I Can Cope" courses, patients scored better on standard psychological tests indicating levels of anxiety and depression. They were also better able to control daily health problems and subjectively sense improvement in symptoms.

Even newer types of training programs center on involving the cancer patient's family members in the day-to-day rehabilitation process and in the patient's actual daily medical care.

Based on many new avenues in cancer medicine, the "He died, anyway" syndrome is losing its punch. It may soon disappear completely. If so, it certainly won't be missed.

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I DAM DARS

• I really enjoyed reading Joseph Stocker's article, "The Elephant: People-like Colossus" (July/August, 1981). However, I'd appreciate your passing on the following message to the man who said, "Elephants spoil you for anything else—including people": Despite my admiration for elephants, they haven't spoiled me for Elks, especially the one I'm married to. He's the greatest!

Marianne Tong Fairfield, CA

• I remember the Ponzi days very well, and I enjoyed "The Great Ponzi—Pyramid Man" (July/August, 1981), by William C. Franz. Charlie Ponzi merely exploited the vagary that many people have: that you can get something for nothing. While it is true that many of his customers were from the immigrant population, many also came from the so-called "elite," who were big investors.

While serving time in Plymouth County Jail, Ponzi reflected on the severe New England winters; and feeling "sorry" for the people, he contrived the idea of folks owning homes in the Florida sun.

Once out of jail he began his new career as real estate developer. The problem was that often the land that Ponzi sold was in the Everglades and not suitable for housing. Also, sometimes he didn't even own the land. Surprisingly, many of the land purchasers were Ponzi's former customers in the stamp scheme.

Oliver F. Green Winthrop, MA

• In the July/August, 1981, issue (page 21), it's mentioned that the 1983 Grand Lodge Session will be held in Honolulu, Hawaii, the first time it has ever been held beyond the borders of the United States. For your information Hawaii is our 50th state, and I pay taxes on property there, the same as here in Kentucky. They even have national banks, speak English, and treat everyone like a "brudder."

I expect the ER of Honolulu, Hawaii, Lodge will chew out someone's ass for this fo-paw—and he should.

Robert A. Kates Ashland, KY

Editor's note: The exact wording of the statement mentioned in the letter above reads: "This will be the first session ever held beyond the continental borders of the United States . . ."

Sorry, Mr. Kates. Although Hawaii is indeed our 50th state, latest reports indicate it has not been moved to the North American continent.

Letters must be signed and may be edited. Address to: Letter Editor, *The Elks Magazine*, 425 West Diversey, Chicago, Illinois 60614.

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Wherever the winters are cold, with temperatures in the "teens" and "wind-chill factors" even lower, people are talking about Damart Underwear.

And no wonder! Damart is the unique underwear that keeps you amazingly *warm*, *dry and comfortable* no matter how cold it gets, no matter how hard the wind blows. No matter how long you stay out! You'll have to run your fingers

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by Betty Steele Everett

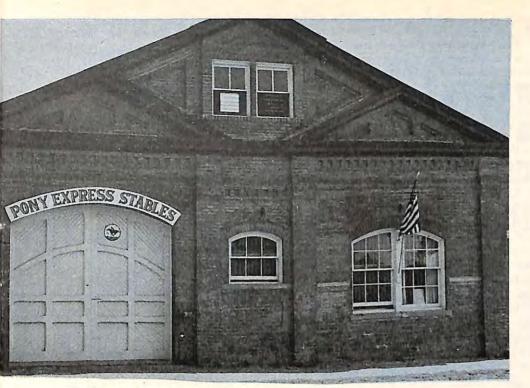
Attempts to speed mail delivery, like death and taxes, are always with us. Today we have longer zip codes to hurry our letters along, but in 1860, there was a more romantic and dramatic try at speeding the mail. It was called the Pony Express.

In 1860, gold-rich California had been a state for ten years, but its connections with the east depended on mail, and that was too slow to keep the state abreast of national happenings, especially the increasing threat of civil war.

In 1858, the Butterfield Overland Mail Company had begun a southern mail route west from St. Louis and Memphis to San Francisco. It took an average of 22 days to get a letter through; a faster way was needed.

William H. Russell of Russell, Majors and Waddell, a freighting firm in Leavenworth, was urged to take on the job.

Russell studied alternate routes and came up with a central trail about 1,900 miles long. It began in St. Joseph, Missouri, where the railroad ended. Riders going at top speed would carry the mail, following the Oregon-California Trail across part of Kansas, then head north to the Platte River in Nebraska and west by way of Fort Kearny, Scotts Bluff, Fort Laramie, South



The life-size Pony Express Memorial (below left) at St. Joseph, MO, was sculpted by Hermon A. MacNeil and unveiled in April, 1940. The stables (above) served as the eastern terminus of the Pony Express route. Riders slept in one big upstairs room at the Hollenberg home station (top left) at Hanover, KS. Today, both buildings are open to the public.

Pass, Fort Bridger, and Salt Lake City. The Pony Express would then cross Nevada and the Sierras and end at Sacramento, California, where the mail would be put on a riverboat and taken on to San Francisco.

The route was not uncharted. Parts of it had been taken by the Mormons in 1847, by the Argonauts headed for California in 1849, and by an army of 2,500 men marching from Fort Leavenworth to Fort Bridger in 1857 under General Albert Johnston.

The theory of the Pony Express was simple: speed. A speedily delivered mail, Russell felt, would convince federal officials to give his company the U.S. Mail contract to carry all the mail between east and west. The contract would assure a profit for the firm.

To guarantee speed, Russell bought the fastest horses he could find in the country. These were branded with the "XP" brand that would forever show them to be Pony Express mounts. Later, wild mustangs were broken and used exclusively because of their swiftness and hardiness.

Horses would be ridden at top speed for short distances and then exchanged for fresh ones. To do this, 190 way stations were built at 10 to 15 mile intervals on the route. Every third one was "WANTED:
Young, skinny, wiry
fellows not over 18. Must
be willing to risk death
daily. Orphans preferred.
Wages \$25 a week."

and not to do anything incompatible with the conduct of a gentleman." After signing, the company gave each man a Bible.

A rider was assigned to a "home station." Here there was usually a keeper and several assistants who cared for the horses, served meals to any stage travelers on the same route, and often ran a small store. If the keeper was married, he could have his family with him. The riders appreciated the wom-

Pony Express riders were rough, brave and individualistic. But they all signed a pledge that promised that "while in the employ of Russell, Majors and Waddell I agree not to use profane language, not to get drunk, not to gamble, not to treat animals cruelly,

an's touch—especially in cooking.

An individual rider would take mail

a "home station" where riders would be stationed between runs.

These home stations were more elaborate than the way stations. They had several rooms, and often such niceties as curtains on the windows. The way stations, however, were usually starkly barren—sometimes only a shed or cave for the horses and station master.

The want ad for Pony Express riders was direct and honest. "WANTED: Young, skinny, wiry fellows not over 18. Must be expert riders, willing to risk death daily. Orphans preferred. Wages \$25 a week."

Despite the ominous note, young men weighing less than 125 pounds came forward. Among them were William Hickock and William Cody. The future "Buffalo Bill" only stayed a few months, but his sister later claimed he had made "the longest ride of any of the others." She also claimed her brother was the youngest of the riders, as well as the lightest and swiftest.

brought to his home station and move it along for about 75 miles, taking 7 or 8 hours and using 6 or 7 different horses. Then another rider took over, and the first rider would be allowed a day's rest at that home station before he took the mail coming the other way and carried it back to his own home base. At any given time, about 80 riders were on the trail—40 heading west and 40 heading east.

Riders did not have a uniform and could wear their everyday clothes. These were probably a buckskin hunting shirt, cloth pants tucked into high boots, and a slouch hat to keep off the sun. In winter, a jacket for warmth would be worn, too.

Depending on their particular section of the route, riders faced mountains and desert, snow and blistering sun, and Indians and outlaws.

When the Pony Express began, riders carried a rifle, two pistols, and a Bowie knife for protection. They soon learned,



however, that they could cut down on weight by leaving some of these behind. The speed of their horses, not rifles, was their best defense. They ended carrying only one pistol and the knife.

To help the horses move at top speed, excess weight was rigorously cut. The saddle and bags were especially designed. Israel Landis of St. Joseph made the original Pony Express saddle. It was not the typically western saddle, but a modified vaquero weighing about one-third as much. It had a trimmed skirt, sloping cantle, and a broad horn. Light wooden stirrups were used.

Over this saddle went a kind of leather vest—the *mochila*. This was where the mail was carried, and it fitted firmly over the horn and cantle. When mounts were changed, the *mochila* was taken from one horse and put on the saddle of the fresh one. The total

weight of the *vaquero* and *mochila* was about 42 pounds.

The *mochila* had four leather boxes called *cantinas* sewed to it. These were about the size of apartment house mailboxes today. With a *cantina* at each corner, one was in front and one in back of each of the rider's legs. Each *cantina* could be individually locked to protect the mail inside.

Even the letters were kept low in weight and written on thin paper. The original cost was \$5 an ounce, plus the U.S. Postage, and some early letters cost \$25 to send via Pony Express.

Russell, Majors and Waddell did not use separate postage stamps but an ink stamp on letters going west. This was the logo of the Pony Express—an unsaddled horse going at full gallop, with the date and name of the starting city.

Wells Fargo, the California agent of the Pony Express, did have its own postage stamps, however. These were issued in several denominations and today bring high prices from collectors.

On April 3, 1860, everything was ready to open the Pony Express. With great fanfare, including the firing of a cannon, a rider named Billy Richardson left the Pony Express stables in St. Joseph and boarded a ferry to cross into Kansas. He was riding a black mare and carrying 49 letters, 9 tele-

grams, and several newspapers. These last had been condensed for lower weight and had come by train to St. Ioseph.

On the same day, with equal fanfare, James Randall left San Francisco with 85 letters which he took to the steamer "Antelope" to be taken to Sacramento. There is some difference of opinion as to the name of the rider who took the mail at Sacramento. William Hamilton is given, and also Harry Roff, who is said to have made the first 20 miles of his ride in 59 minutes.

The first mail west reached San Francisco just after midnight on April 14, and that headed east arrived in St. Joseph about 5 p.m., April 13. The first run had cut the old mail time in half!

The riders were not content with their time record. As they got more familiar with their sections of the trail and what to expect along it, they began to cut their times. Originally, a rider had been allowed two minutes to change horses at way stations, but they were soon skilled enough to throw the mochila from one horse to another in about ten seconds.

The fastest time for Pony Express mail going west was for Lincoln's first Inaugural Address, which was received in 7 days, 11 hours. This record was equaled with the news of the Civil War in 1861. The average time was about 8 days in warm weather, and 10 in winter when blizzards could slow the pace or even stop it temporarily.

Despite its speed, the Pony Express lasted only 18 months. The telegraph reached the west coast in October, 1861, and messages could be sent instantly. The Pony Express was dead.

The company executives were probably relieved. Although they had been successful at speeding the mail, the Pony Express was a financial failure. The federal mail contract had never come, and the cost of sending a letter had dropped to \$1 an ounce. The expenses for keeping 500 horses and 200 men at the way stations and buying grain to feed them had been much higher than the fees taken in. In addition, Indians had burned many way stations and run off the horses.

According to Alexander Majors, the business "transacted over this line was not sufficient to pay 1/10th of the expenses. . . " The company had lost \$100,000 in helping to unite east and west.

But the Pony Express had left America a legacy. Its 120 riders had carried about 30,000 pieces of mail and ridden more than 650,000 miles on horseback. Despite the dangers of the trail, only one mail was ever lost. Several men who staffed the way stations were killed by

(Continued on page 21)



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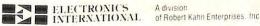
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City		nk no. (above your name)

NEWS & LODGES



GLOUCESTER, MA, Lodge won a first prize for its float in the 4th of July Parade. Representing the lodge's Youth Activities programs, the float was designed by Est. Loyal Kt. Roy Milone and Est. Lect. Kt. Craig Haberland. Surrounding ER Peter Dennen were members of the Youth Activities groups.

ENFIELD, CT. A dinner-dance was held by Enfield, CT, Lodge to celebrate its 20th anniversary. Many charter members attended.

SAN MATEO, CA. Pictured are the Jolly Corks of San Mateo, CA, Lodge with some of the staff of the San Mateo County Rehabilitation Center, Each year on Mothers' Day and Christmas the Jolly Corks and the lodge band entertain over 100 patients at the center.

PEMBROKE-HANOVER, MA, Lodge held its sixth annual boxing exhibition, featuring youngsters ranging from ages 6 to 14 in 26 exciting bouts.

Matches consisted of three one-minute rounds. Both boys in a match were considered winners and were awarded trophies afterwards.

HILLSIDE, NJ. At its annual Charity Ball, Hillside, NJ, Lodge presented a wheelchair to young Richard Tisch. The child has been afflicted with brittle bones.

WEST CHESTER, PA. Scholarship Award Night was held at West Chester, PA. Lodge recently. The four recipients and their parents were guests for dinner at the lodge. A total of \$2,300 in scholarships was given to the four winning students.

MIAMI, FL, Lodge held a Charity Night, at which donations were presented to many community organizations as well as to several that are part of national charity groups. Twenty-five institutions and associations received a total of \$100,000 in donations from the lodge.

BRIDGEPORT, CT, Lodge hosted the Bridgeport delegation of athletes to the Connecticut State Olympics Program held at Fairfield, CT. The youngsters enioyed an evening of fun at the lodge and a sleepover, with breakfast served the next morning.

PASADENA, CA, Lodge, on worldwide television each New Year's Day, can now add another "credit" to its portfolio.

"Twirl," a two-hour NBC made-for-TV movie, was shot on location at the site of the Pasadena Lodge building in July. The film stars Stella Stevens, Charles Haid, and Li-a Whelchel in a story about a national baton-twirling contest.

WESTWOOD, NJ. A specially equipped wheelchair was presented to Marc Smith at Westwood Lodge. The purchase of the wheelchair was made possible by donations from nine New Jersey lodges: Westwood, Paramus, DuMont, Bergen-field, West Milford, Mahwah, Elmwood Park, Hawthorne, and Fairlawn.



San Mateo, CA.





Cohoes, NY.

cohoes, NY, Lodge breaks ground for energy efficiency. From left are Elmer Smith, registered architect and engineer; PER Leo Shanahan; Mayor Ron Canastrari; ER Jack Addy; Est. Lead. Kt. Mike Hogan, chm. of the building committee; PER Tony Laiacona; and DDGER Francis Le Beau.

In future years all lodges will be required to conserve energy. Cohoes Lodge is on its way to lead the energy conservation battle. This new lodge will be energy efficient, incorporating a combination of passive solar energy for heating and cooling and a storage bank, along with insulation ratings to R40.

Savings are estimated to be well in excess of \$100,000 over the next 20 years. This even considers a 15 percent increase in utility costs per year.

NEW ROCHELLE, NY. PER Joseph Civitano, Sr., Chm. of the New Rochelle, NY, Elks Major Projects Cerebral Palsy Committee for 1980-81, was named "C. P. Elk of the Year for New York State."

New Rochelle placed second in the state in per capita donations (\$17.56) and made a total contribution of almost \$12,000. In addition to his efforts on behalf of his own lodge, Brother Civitano was a member of the South District Cerebral Palsy Committee.

CHARLESTON, SC. The golf committee of Charleston, SC, Lodge held its annual Ray Neill Memorial Tournament for the benefit of the Charles Webb Center for Crippled Children and Adults. The event netted \$4,100 for the center.

WOBURN, MA. The Brothers of Woburn, MA, Lodge constructed a float depicting

the "Spirit of '76" and entered it in the 4th of July Parade in neighboring Wakefield, MA. The float won second prize (\$500) in the parade.

SOUTH ORANGE, NJ. The Crippled Children's Committees of the North Central, Northeast, and North Districts of the New Jersey Elks sponsored "Friendship Day" for 1,500 handicapped children from Essex and Passaic counties. The children were treated to a full day of entertainment at the Turtle Back Zoo in South Orange, NJ.

Animals, clowns, puppeteers, jugglers, train rides and a band composed of blind young adults all entertained the children. Hot dogs, soda, ice cream and frisbees were also part of the festivities.

NORWALK, CA. Margaret Echeveste waves victoriously as the winner of Norwalk,

CA, Lodge's PER Handicap. She straddles Ev McAdoo, her winning mount, while PER John Morrow (left), chm. of the fun-filled event, and ER D.J. Brighton look on. Proceeds from the event went to charity.

COLONIE, NY. The children from St. Coleman's Home in Colonie, NY, were the guests of Colonie Lodge for a trip to the Glens Falls Civic Center to enjoy the Ringling Brothers-Barnum and Bailey Circus.

STURGIS, MI. ER Jerry Baker of Sturgis, MI, Lodge presented PER Donald Patten with a plaque from the Grand Exalted Ruler in recognition of his life-saving service and abilities as a trained person in cardio-pulmonary resuscitation.

Due to this ability and training, Brother Patten was able to assist in maintaining life in the spouse of a Brother Elk until more qualified personnel could arrive.

(Continued on page 37)

Norwalk, CA.





Woburn, MA.

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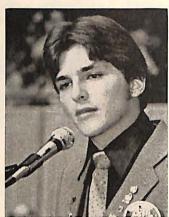
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Dyann Bumpke of Milwaukee, WI, and Jonathan Edward Allen of Wenatchee, WA, first-place winners in the Most Valuable Student Contest, expressed their appreciation at the 117th GL Session. The audience gave them each a standing ovation.



Dyann and Jonathan are shown with the Elks National Foundation Trustees and their state sponsors who introduced them at the convention. Seated from the left are: PGER Francis Smith, Dyann, Jonathan and PGER Robert A. Yothers. Standing, left to right, are: PGERs William A. Wall, Willis C. McDonald, E. Gene Fournace, Glenn L. Miller and Horace R. Wisely.

> SECOND PLACE AWARDS—\$4,000 in each academic year. Rebecca L. Noah Timothy William Hudson

THIRD PLACE AWARDS—\$3,000 in each academic year. Patricia Sue La Roe Scott Whitney Helm

FOURTH PLACE AWARDS-\$2,500 in each academic year. Sara Bernhardt Mc Millan Jeffrey Alan Van Detta

FIFTH PLACE AWARDS-\$2,000 in each academic year. Nancy Kay Whittemore Paul Han

Phoenix, AZ Searcy, AR

Eustis, FL Salinas, CA

Hamilton, OH Esperance, NY

Farmington, MI Delaware, OH



(Continued from page 16)

hostile Indians, but only one rider went down to them. His horse got away and delivered the mail to the next station!

The Pony Express did more than deliver the mail quickly. It showed the need to join California and the western territories with the east. It is credited with keeping California in the Union during the Civil War, and with speeding the coming of both the telegraph and the transcontinental railroad.

Today, you can drive over parts of the Pony Express route in your own airconditioned car. Some 60 plaques are being erected to mark the trail.

The stables in St. Joseph, Missouri, are now a restored museum open to the public. Any postcards you buy there will bear the official inked stamp of the Pony Express-with April 3, 1860, and St. Joseph, Missouri.

At the stables you can see the mochila, vaquero, and other equipment used to carry the mail.

At Hanover, Kansas, is the Hollenberg Pony Express station, sometimes called Cottonwood. It is on what was the Hollenberg ranch on Cottonwood Creek, and is the most westerly station in Kansas. It is also claimed to be the only unaltered Pony Express station in its original location.

Hollenberg was a home station and a stop for stagecoaches as well. There are six rooms on the ground floor. One was a store and unofficial post office, one was a bar and tavern, and the rest were used by the family. Visitors can climb to the upstairs loft where riders and other employees slept in uninsulated discomfort.

One of the nicer way stations is now sitting in a small park in Gothenburg, Nebraska. It was brought here from its original site near Fort McPherson, Nebraska.

Pony Express museums are also located in Sacramento and San Francisco to help today's Americans understand and appreciate the work of the Pony Express.

To us of the jet age, the system seems slow and cumbersome, but the Pony Express proved that individuals can overcome seemingly insurmountable odds to reach a goal. It will always be one of our country's most colorful and imaginative episodes.

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Unlimited Fried Foods Are Yours For The Asking. If you are like most of us, you long ago stopped eating tempting french fries, home fries, fried chicken, fried fish, fried burgers, fried shrimp, fried tacos, etc. The calories and harmful cholesterol were just not good for you. It's been tough to resist, but now you really can "dig in" without additionally jeopardizing your diet or health. The Dry-Fry Ovenpan has been well received in homes and restaurants all over Europe and is now being made for America by Starshine. The Ovenpan's patented convection system fries anything and everything just as you would in a normal pan, but without the normal calories.

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DI WIR BUILDING

by Grace W. Weinstein

FAMILY FOLKLORE

"Every time a friend or relative dies," an acquaintance said to me recently, "I seem to get a letter from one of their children. 'Tell me what my mother was like as a young girl,' they ask, or 'You knew Dad when he first came to this country; what was his life like then?' They all seem to regret that they never had time, themselves, to get the answers.'

Are there people in your family whom you would like to know more about? Are there pieces of your family history you've never quite put together? Would you like to find out more about the past, and record the present for your own children? Now, as you think about retirement, is a good time to embark on a family folklore project.

Family folklore, as described by the staff of the Smithsonian Institution's Family Folklore Project, is not quite the same thing as either genealogy or family history. Family folklore, instead, is a constantly evolving record of a family's daily life, events, and traditions.

Here are some of the areas, depending on your own interests and on your particular family, that you may want to explore:

 What do you know about your family surname? Its origin? Its meaning? Did it undergo change coming from the Old Country to the United States? Are there stories about the change?

 Are there any traditional first names, middle names, or nicknames in your family? Is there a naming tradition, such as always giving the first-born son the name of his paternal grandfather?

 Can you sort out the traditions of your family according to the branches of the family tree? Do you celebrate Thanksgiving the way your mother's family always did? Have a New Year's Day gathering in the manner of your father's family? Or does the overall tradition of one grandparent, for instance, seem to be dominant?

What stories have come down to you about your parents? Grandparents? More distant ancestors? What have you learned from these stories about their childhood, adolescence, schooling, marriage, work, religion, politics, recreation? Were there vast differences in any generation on the political front? Did two religious or ethnic groups merge in mar-

riage in your family? What happened when they did?

 Do memories tend to cluster about certain topics or time periods and avoid others? Are there certain things in your family history that you would like to know, but no one will tell you? Do various relatives tell the same stories in different ways? How do the versions differ?

 Do you have a notorious or infamous character in your family's past? Do you relish stories about him or her, because such an ancestor lends a touch of glamor to your family's past? Do you suspect that the reputation of this ancestor may have grown as stories were passed down through the years?

 How did your parents, grandparents, and other relatives meet and marry? Are there family stories of lost love, jilted brides, unusual courtships, arranged marriages, elopements, runaway

lovers?

 Have any historical events affected your family? How did your family, for example, survive the Depression? What was the personal impact of World War II? Did conflict over the Civil War or, more recently, Vietnam, disrupt family relationships?

 Are there any stories in your family about how a great fortune was lost or almost (but not quite) made? Do you believe the stories? Are these incidents laughed about or deeply regretted?

Do you hear yourself using a phrase your father always used? Where did he get it first? Can you trace the origin of favorite phrases or expressions within the family?

 How are holidays celebrated in your family? What holidays-national, religious, or family-are most important? What innovations have your family made in holiday celebrations? Has your family created entirely new holidays?

Does your family hold reunions? How often? Where? Who is invited? Who comes? What takes place? Are there traditional foods, customs, activities?

• Have any recipes been preserved from past generations? What was their origin? How were they passed down? Are they still in use today?

 Have other people (friends, house-hold help, boarders, etc) been "adopted" into your family? Have they been given honorary titles, such as aunt or cousin?

Does your family have any heirlooms, family treasures (of sentimental or monetary value) passed down through generations? What are they? Are there stories connected with them?

Does your family have photo albums, scrapbooks, slides, home movies? Who keeps them? Who shows them to whom?

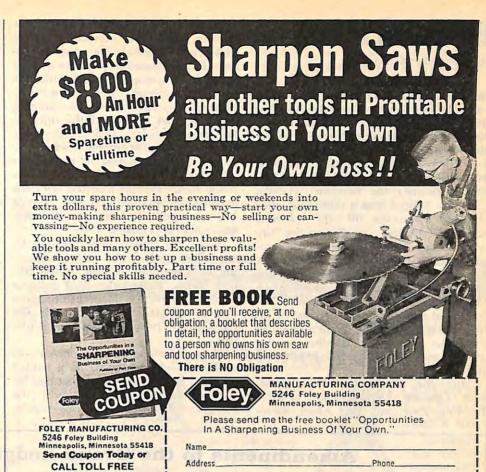
These questions from the Smithsonian booklet, "Family Folklore: Interviewing Guide and Questionnaire," can get you started in your own quest for family folklore. The place to begin, suggests the Smithsonian staff, is with yourself. Ask yourself these questions and you'll find out how much you know about some areas and how little about others. Then you'll be better equipped to ask other family members the same questions.

Move on to interview other family members, starting with someone with whom you feel very comfortable. Use a small cassette tape recorder, preferably with a 90-minute cassette, and you'll be able to record conversations without obtrusively taking notes. Natural family occasions, such as holiday dinners, are good times to interview; stories flow spontaneously at such times. With a number of people participating at once, moreover, you'll find that one story flows into another. You may also find that people disagree, remembering the same event in markedly different ways.

Private interviews will work best if you can create a natural setting. Have dinner with a relative, or take a walk, and keep the tape recorder going. You'll want to ask questions to start the interview, but then try to let memories flow without interruption. Someone may appear to go off on a tangent . . but the byway may prove more interesting than the pre-charted path. When you do ask questions, make them evocative; a series of questions with "yes" or "no" answers will put a rapid end to your interview.

Some other tips: Never turn off the tape recorder during an interview; not only does it break the conversation, but such action suggests that you find some of the stories boring or dull. Use photographs or old letters, if you can, to stimulate memories. Ask one source to suggest another; you may even meet a relative you didn't know existed. Prepare some sort of written report for the family members you interview, and to leave for your own descendants. Be scrupulously honest; never record secretly, or use information you've promised not to use. There are a lot of sensitivities within any family, and you don't want to stir up anger and resentment. Record the present as well as the past; your grandchildren will be fascinated by the dayto-day interaction of family members. And so will you, when you stop to observe.

What would you like to know? Address your questions and comments to Grace W. Weinstein, The Elks Magazine, 425 West Diversey Parkway, Chicago, IL 60614. Individual questions cannot be answered, but topics of general interest will be discussed in a forthcoming column.



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HYPERINFLATION

(Continued from page 8)

got entirely out of hand and inked cancellations were substituted for stamps. A similar problem developed in the use of revenue stamps on legal documents. It became utterly ridiculous when a single bank draft required an additional three yards of paper on which to affix the necessary stamps.

In the United States there was some curious awareness of the German economic disaster, but during the "tinsel twenties" there was very little popular interest in such foreign matters. Americans were preoccupied with the excitement of bootlegging raids, Jack Dempsey's victories over Tommy Gibbons and Luis Firpo in defense of his heavyweight title, the sudden death of President Warren G. Harding on August 2 and the home run exploits of Babe Ruth.

Magazine articles in The Nation, The Literary Digest, The Saturday Evening Post and the infant Times

Magazine tried to keep readers informed, but events moved so rapidly that reports were badly outdated before they appeared in print. In general the daily newspapers capsuled the antics of the mark, often in a lighthearted way, and hardly in keeping with the grim realities of the situation in Europe.

"Germans are suffering from a new nervous disease known as zero stroke or cipheritis," one Associated Press dispatch said. "Persons afflicted with the malady are perfectly normal, except for a compelling desire to write endless rows of ciphers."

And write ciphers they did! The U. S. dollar reached the incomprehensible exchange rate of one to 420 trillion marks. Before the final collapse came, there were estimated to be more than 400,000,000,000,000,000,000 (400 quintillion) paper marks in circulation.

No wonder the average citizen was confused and frightened. As a worker watched his savings melt away and his current wages unable to meet the meagerest food needs of his family, he saw wealthy landed countrymen, industrial tycoons and avaricious profiteers reap the benefits of the cheap money economy. While waitresses saved bits of bread and other scraps of food from customers' plates, they were forced to observe the excesses of those who had black market or foreign currency connections.

Erich Maria Remarque, author of All Quiet on the Western Front, penned another novel titled The Black Obelisk, through which he wove the trials and travesties of the inflation. He wrote:

"People trade old beds for canaries and knickknacks, jewelry for potatoes, china for sausages, furniture for bread, pianos for hams, old razor blades for vegetable parings, old furs for remade military blouses, and the possessions of the dead for food."

But the saddest victims of the "galloping consumption," he said, were the disabled war veterans whose monthly pension of a single gold mark paid off in paper was the greatest travesty of all. Amputees, paraplegics, the lame and the blind marched the streets as

Amendments to the Grand Lodge Statutes

Adopted at Las Vegas, Nevada, 1981

In convention assembled at Las Vegas, Nevada, the Grand Lodge on July 16, 1981, adopted Statutory Amendments which became binding upon members of the Order, Subordinate Lodges and their related facilities 30 days thereafter. The amendments as adopted will be incorporated in the 1981 Reissue of the Grand Lodge Statutes. There follows a digest of the Grand Lodge action as an aid to all concerned.

Section 17

A new section 17 was added to give the Grand Exalted Ruler power to remove by Executive Order any State Association Officer who neglects the duties of his office, is guilty of contumacy, or is guilty of conduct injurious to the Order.

Section 40c, 2h

As amended, requires The Elks Magazine to be edited, published and distributed at least ten times annually. The amendment eliminates a mandatory monthly issue.

Sections 43 and 132

As amended, requires the Grand Lodge Auditing and Accounting Committee to prepare a Uniform Chart of Accounts for Subordinate Lodges. Each Subordinate Lodge is to adopt and implement the Uniform Chart of Accounts by April 1, 1982.

Section 1341

As amended, requires each Exalted Ruler to appoint a Government Relations Committee charged with implementing the Government Relations Program of the Grand Lodge.

Section 134m

As amended, requires each Exalted Ruler to appoint a Public Relations Committee charged with implementing the Public Relations Program of the Grand Lodge.

Section 172

As amended, requires the thirty consecutive years of membership to immediately precede the nomination for election to Life Membership.

Section 234

As amended, requires each State Association to have the following standing committees: Americanism, Elks National Foundation, Government Relations, Lodge Activities, Lodge Development, National Service Commission, Public Relations, Ritualistic and Youth Activities charged with accomplishing and promoting the programs of the similar Grand Lodge Committees.

Section 235

As amended, deletes:

C) All printed documents issued by it or under its authority.

D) A copy of all general letters, circulars and papers sent by it or by its Officers to Lodges composing it or to their members.

Paragraphs (e) and (f) are relettered paragraphs (c) and (d).

Should it be necessary prior to

Should it be necessary prior to the availability of the 1981 Reissue of the Statutes Annotated, copies of the amendments as adopted may be obtained upon request to Grand Secretary Stanley F. Kocur.

A resolution to require each Lodge to establish a Past Exalted Rulers Association was rejected. Section 123(a) GLS.

A resolution to fly the Flag from Flag Day, June 14, through July 4, of each year was referred to the Grand Lodge Committee on Americanism for consideration. Section 229 GLS.

Eugene F. Costello, Chairman Committee on Judiciary best they could carrying banners which read: "Is This the Gratitude of Our Fatherland?" "We Are Starving."

Also on the scene were opportunists who sought more than economic gain. Communists brought in food from Russia and distributed it to hungry Germans in hopes of gaining political advantage. Concurrently, the National Socialist German Workingmen's Party (from which the abbreviation "Nazi" was derived) utilized the general discontent to swell its membership ranks.

Adolf Hitler, then emerging from obscurity, seized upon the financial crisis as a propaganda theme for his organization. To a receptive audience, he

screamed:

"The government calmly goes on printing these scraps of paper because, if it stopped, that would be the end of the government. Because once the printing presses desist-and that is the prerequisite for the stabilization of the mark-the swindle would be brought to light . . . If the horrified people notice that they can starve on billions, they must arrive at this conclusion: we will no longer submit to a State which is built on the swindling idea of the majority. We want a dictatorship!"

In November, when the hyperinflation was reaching its climax, Hitler and his cohorts attempted a premature Putsch in Munich. The Putsch was unsuccessful, but at his trial, the frustrated Austrian-born artist took advantage of the immense publicity it afforded him to broaden his public image. He was sentenced to prison for five years, but he served only nine months and that in the relative comfort of the Landsberg fortress. There it was that he prepared the first volume of Mein Kampf, the manual for his subsequent rise to power.

Meanwhile, it became obvious that there was no choice for Germany but

drastic action.

The government granted emergency powers to Finance Minister Dr. Hans Luther and Dr. Hjalmar Schacht, the new Reich Commissioner for National Currency. Schacht, who had received his elementary education in the United States, had been named president of the Reichsbank following World War I and was to play a leading role in the financing of Hitler's Nazi regime. In late November of 1923, his strong and somewhat ruthless hand was evident in the absolutely abrupt manner in which a solution was applied.

By dictum the printing of the worthless marks was immediately stopped. A new "rentenmark," based somewhat ethereally on "all German real property," was issued with a subsidiary coinage of pfennigs. The restored mark was pegged at the prewar rate of 4.2 to the dollar, while the old currency was to be redeemable at a billion to one as long as it lasted.

It is over-simplification, of course, but the German people-with their propensity for order and adaptability to regimentation-accepted this new economic shock which had a disastrous impact on foreign speculators and those countrymen who had profited from the inflation. The complexity of the financial manipulation as conceived largely by the "Old Wizard"

(Continued on page 36)

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DO POLLS HELP OR CONFUSE US?

 If offered a million dollars, 76 percent of the men and 58 percent of the women who responded to a Psychology Today magazine survey said they would have sex with a total stranger.

 A poll by the Los Angeles Times found that 75 percent of the nation's unemployed said they would accept a menial job with pay ranging from the minimum \$3.35 to \$4.50 an hour.

 A Gallup Poll in Newsweek noted that Americans believe our judicial system should be tougher on criminals. But an overwhelming majority opposed abridging civil rights in any fight against crime. Eighty-six percent, for example, would not let police search a residence without a warrant, and 67 percent opposed telephone taps against those suspected of criminal activity. At the same time, 75 percent believed that criminals have become far more violent now than in the past five years.

Confused? Tried to find a meaningful answer to these so-called trends?

Results of polls and attempts to analyze the findings (if, in fact, you take the time to do so) have become more complex in recent years, I believe, because pollsters continue to naively assume that respondents will provide honest answers of value, and media hasn't been completely responsible in its presentation of the results.

The readers, especially those in the business community who must sell or cater to public moods and attitudes, are left with the real puzzle; what does it all

The Psychology Today poll, for example, confirmed the obvious; people would rather be rich than poor. They claim, furthermore, they would sell their bodies to get there. If asked ridiculous questions, of course, people will go along with the gag and tell you what you want to hear. It makes a great story

Yet there are other parts of the Psychology Today survey that offer more meaning. Interviewees had little idea of what it takes to be rich today.

Gannett News Service Writer Andy Smith found that economists, bankers and even financial experts couldn't really say what dollar figure might determine being rich. Said Gordon Black, president of the market research firm of the same name, "I don't think you're rich anymore

making \$100,000 a year. The tax system is such that a person making \$100,000 a year takes home half that. They're certainly not poor but they're not rich."

The magazine poll found that only one percent of those who responded considered themselves rich. The person making less than \$20,000 a year generally thinks that those making \$100,000 or more a year are rich. Those making six figures, however, believe it takes several or more million a year to be rich. And so it goes. The poll, then, doesn't tell us much . . .

The LA Times survey which found that 75 percent of those unemployed would accept a menial job draws skepticism from business people I know. It's even scoffed at by several I've talked to who have been out of work for periods.

The businessmen have tried to hire unemployed through public employment services and other agencies and found little success.

"I've found people who know the system better than I do," said one small business owner who thinks such polling is a ruse. "A person who understands the average person's concept of work can say such a thing easily. The same person accepts such a position long enough to qualify for the next unemployment period and so it goes. They might work a few days to prove a point. But to say they would accept menial work at minimum wages . . . doesn't explain what I know."

A former unemployed teacher said that the crux of the issue involves the sample used. "Hard core unemployed are going to give politically different answers than those in the first weeks of unemployment."

The Gallup Poll is more serious, perhaps, because the question is crucial to far more people. Many Americans, for example, are concerned that the courts have become too lenient in meting out punishment for crimes of all types. Yet there is an equally strong fear among many-if the poll is valid-that the authorities would exceed appropriate boundaries alleviating the problem.

To law enforcement officials and agencies this is no mandate, nor is it necessarily a positive sign. Denying conscientious law officers tools to combat powerful criminal elements with equally sophisticated methods and legal remedies frus-

trates the very goal sought. The survey, then, appears to say eliminate the problem but don't tread on individual rights regardless of the consequences.

The poll identifies what is generally already known, but it doesn't take us

anywhere.

How should business people who find polls in their trade journals, professional periodicals, home-delivered newspapers and daily broadcasts treat such subjects?

1. Discount those that offer headlines but little detail in the stories. Newspapers and some magazines, to illustrate, have a tendency to condense stories to fit space (a traditional need) and in doing so, information like the error factor, the type of respondents in the sampling and even the sponsors of the survey are omitted. Since sampling methods can vary widely (man on the street interviews without screening are still widely used in commercial media), results may be far less meaningful than the original headline.

2. Don't overlook the importance of the survey sponsor. Even polls taken by neutral parties have to be examined carefully these days. Financing of such studies has to be a consideration for the reader. The less information I find about

how the study was financed and by who, the more suspicious I become of its findings.

3. Try to find raw data before accepting media's interpretation of the figures. Reporter bias can enter into the selection of questions, the percentages of the study and what all of it means. In other words, analysis in the hands of a novice may be questionable.

An example might be a story that begins by saying that a large percentage of Americans disagree with an action taken by the government as a result of a new poll. Actually, the poll might have reflected a region of the country, hardly representative, and a percentage less than 55 percent which might be merely a simple majority, not a large number.

4. Seek the question given to the respondents. Occasionally, media will abbreviate or find other words to explain the nature of the survey. When I review poll material I want to see the question interviewees answered to determine authenticity, not glib generalizations that make good reading but shade the mean-

And don't forget, pollsters, like meteorologists, can be wrong . . . with or without computers.

The Elks charitable contributions for 1980 totaled a record \$19.8 million. The Order as been a major contributor to charitable causes throughout the nation for over 100 years. The total donation to charity since 1880 exceeds \$382 million. In addition, the organization devotes considerable volunteer time to charitable, civic and patriotic endeavors. Last year, for instance, the Order recorded over 3,527,000 hours of volunteer time contributed by its members for charitable efforts.

Newly-elected Grand Exalted Ruler Raymond V. Arnold put it this way: and availability of federally funded "When President Reagan says that volunteers and donations from the private sector must replace federal funds if we hope to achieve economic stability, it is tion upon which the future of our coun-organizations like the Elks in every try will depend," said PGER William organizations like the Elks in every community that will lead the voluntary effort, as it has been doing, to insure our country's strength and assist those in need."

When the Elks convened in Las Vegas, they unanimously adopted a resolution honoring the American Red Cross on the occasion of that organization's 100th anniversary, and further pledged to continue the Elks support of the Red Cross "as long as there is a need." The Elks and the Red Cross have had a longstanding relationship going back before

World War I. In World Wars I and II, the Red Cross and the Elks worked hand-inhand providing support for "Front Line" aid stations.

In 1917, the Elks equipped, funded and sent to the front lines in France two base hospitals staffed by faculty and alumni from the Universities of Virginia and Oregon. These were the first hospital units to reach the battle area in France.

In adopting the resolution honoring the Red Cross, the Elks recognized the "exceptional services performed for the good of humanity."

It was announced at the convention that for the 1981-82 year there will be an increase of \$400,000 in the Elks National Foundation annual scholarship program, raising the total scholarship awards to an all-time record of \$1.7 million. The increase in scholarship funds came in response to federal budget cuts that will restrict the amount student loans and grants to deserving students.

"These young people are the founda-Wall, chairman of the Elks National Foundation Board of Trustees.

The Elks National Foundation was begun in 1928 to provide funds for the Elks' charitable projects. In addition to the \$1.3 million provided for scholarship awards last year, the Foundation also contributed \$1 million to the various state associations for support of each state's major charity.

Not only that, but the Elks also sponsored the annual Elks "Hoop Shoot" contest in which nearly three million youngsters participated during 1980.

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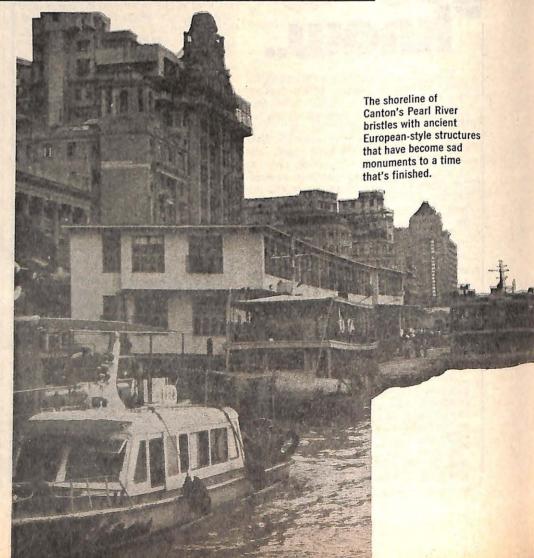


PART 1

by Jerry Hulse

The train to Canton moved away from the rail station in Hong Kong precisely at 1 p.m. Ahead loomed a new adventure: China, once the most powerful state on earth, a nation today with the earth's biggest population (and problems to match), with a history of opium smugglers and soldiers of fortune, tragedy, violence, war and final victory over imperialism. After so many years of wonder, my time had come. And although preceded by legions of visitors since China's welcome went out to the Western world, this was my own particular moment.

Behind us the railway station in Hong Kong was a scene of chaos. Chinese going home to visit relatives jostled one another in the long lines leading to the rail cars, even though



a full hour remained before train time. Joining them were Americans, Australians, Italians, Germans, all armed with cameras, everyone speaking excitedly. Later, as the departure time drew near, the station echoed with a cacophony of shouts and creaking luggage carts, shrill train whistles and the impatient honking of taxis arriving with still more passengers.

Now at last we were moving toward

ture. This day, though, the soldiers standing beside the train waved and suddenly we were inside China with its misery, hope and despair, a land with more than 30,000 births each day, adding another 12 million newborns to the population annually.

The train window framed rice paddies that reached to infinity. Bent figures tending the delicate plants moved methodically between rows, faces ex-



China. As the train picked up speed, steel grinding against steel, I watched through curtained windows while Hong Kong's skyscrapers disappeared and the New Territories came slowly into focus. Over a loudspeaker a woman's recorded voice wished everyone a pleasant journey and TV sets came alive with a beautiful Chinese woman singing native classics. I turned to the window again. The sky was filled with gloom as well, and mile upon mile of new apartment buildings rose near the foot of cloud-shrouded peaks, a seemingly hopeless gesture considering the constant outpouring of humans from Mother China.

Forty-five minutes out of Hong Kong the train passed a refugee camp filled wth Vietnamese. They watched hopelessly from behind a barbed-wire enclosure. No smiles, no waves. Just grim reality. The train hurried on into the open countryside. Hakka women in black pajamas and straw hats tended the fields. Barely 10 minutes later-an hour out of Hong Kong-the train reached the border at Lo Wu and memories of another gray day, years earlier, flooded back: In 1961 I had driven to the border and stared across the bridge at Lo Wu into a then-unfriendly China. The Chinese soldier on the other side had motioned me back with his rifle while British police on our side warned against taking his picThe Shanghai waterfront (above) is a major hub of commerce; and Canton's Sha Mien Island (right), once forbidden to Chinese, is now open to the populace.

pressionless, peasant farmers growing food for China's masses. The train hurried deeper into China. Confucianism, Buddhism, Taoism and now communism. During three turbulent millenia China has been plundered, pillaged and put to the test by the likes of Genghis Khan, the Japanese, the British, the French and, yes, even we Americans.

Exactly three hours into the trip, the train to Canton slowed to a halt in this ancient marketplace of China. Waiting in the wings was a slip of a girl, Liang May, the guide who'd been assigned to us by the China International Travel Service. For although I was traveling with only a friend and not on a tour, the same rules would apply: Our guide would see us through to the very end. A moment later we drove off in a wheezing Chinese limo to the Bai Yun Hotel where a sign in the lobby announced: "The Bai Yun is a high building, the rooms are quiet, clean, beautiful and comfortable."



THE ELKS MAGAZINE OCTOBER 1981

CHINA

High, yes (33 floors). Beautiful, no. Quiet, no. Not with a new hotel going up across the street, the 600-room Canton Garden that promises to become the city's flashiest high-rise. Topped with a revolving restaurant, it will feature both swimming pool and sauna. So who said China is a backward nation? Rising simultaneously is an immense 800-room hotel near the fairgrounds plus the 40-story White Goose beside the muddy Pearl River.

Until these are completed, though, Canton's leading hotel is still the 2,000-room Dong Fang, affectionately known by guests merely as the Fang. Once rat-infested, it's been fumigated, painted and otherwise spruced up. Only recently a French beauty salon was introduced. This along with air conditioning, Coke machines, a renovated restaurant and that sure sign of bourgeois intrusion, a disco. Wow, in China? You bet, and a sauna too. Because of its proximity to Hong Kong, Canton gets plenty of tourist action. With the closeness to Kowloon, Canton is invaded daily by hordes of tourists. They come not only by train but by plane and hovercraft, skimming past junks and sampans at 40 m.p.h., settling in at Whampoa, the city's ancient port. Mostly they are in-and-out visitors on quickie sprees from the British Crown colony.

Whether on a fast visit or otherwise, nearly everyone does the standard tour: dropping by the Canton Zoo, the Temple of the Six Banyans, visiting China's oldest mosque, the memorial to Dr. Sun Yat-sen, checking out the 14th-Century Tower Museum at Yue Xiu Park. And, if time permits, looking in on artsy-craftsy stores beyond town as well as the ceramics factory whose guide winds up the tour at the company's retail outlet. Communism be damned, the idea is to make a buck, right?

With our guide Liang May we threaded our way through Canton's swarm of bicycles. The bicycles outnumber cars several hundred to one. So the motorists inch their way through the crowds, horns blowing constantly. Without a horn you can't move. Without one a car is useless. A horn is as necessary as an engine in Canton. Cyclists ride stubbornly down the center of the street. So the motorists blast away. We could barely hear Liang May and her spiel about Canton. As an attraction, the city is no prize. It scores about eight on a scale of 1 to 10. Make that a minus eight. It's crowded. It steams.

Still, beneath the veneer a certain excitement surfaces, if only because this is China. You're actually inside a nation that was out of bounds to Americans for more than 30 years. And the beauty of it is the Chinese like us; they put forth a bubbly good will that

makes us glad we came. So we do the obligatory tour, right? Well, it's far more fun doing the two-hour boat trip up the Pearl River. The tab comes to about \$7 including all the beer and orange soda one can handle. This plus spectacular opportunities for photographers—sampans and batwing junks bobbing in the muddy Pearl; barges, freighters and a shoreline that bristles with ancient, European-style structures, decaying monuments to a time that's finished.

The boat glides past Sha Mien Island, the one-time sanctuary of Canton's prewar Europeans. In its heyday Sha Mien was an Eden of lush gardens and magnificent villas, the private enclave of the British and French. Later they were joined by Germans, Italians, Americans, Portuguese, Dutch and Japanese. Wealthy taipans strode banyan-shaded lanes and beautiful European women accompanied them. But while Sha Mien was their link with home, it was a curse for the Chinese who were refused permission even to cross the bridge. That was a time when the British East India Company exchanged opium for silks and teas, an era of excitement and intrigue.

Well, time passes. The Europeans are gone. Broken shutters slap against the walls of Sha Mien's once-lovely villas. Dampness and termites eat away at the foundations. Porticos sag. Weeds grow waist high. The decay is everywhere. Even inside the old French consulate that serves now as the International Seamen's Club. In another corner, the island's Protestant church is used these days as a warehouse and Sha Mien's lovely old Catholic church makes do as a printing plant. Spirits reach out. Particularly in the gloom of evening.

But Canton survives. Traders have been calling at Canton-China's southernmost major city-since the 17th Century. And now it's the tourists. They spill over into the lobbies of every available hotel. This morning a German wandered by wearing a Mao outfit. Cap, jacket, baggy pants. The whole bit. Others wore jeans, plaid shirts, knickers, tailored slacks, short skirts, long skirts. So many cameras were visible it looked like the inside of a Tokyo photo shop. Everyone is mustered out by 8 o'clock. And if they've missed breakfast, well, too bad. They'll not get another chance to eat till noon. Tours are regimented and exact. Board the bus. Get off the bus. Twenty minutes here. Another 20 there.

You hear dialogue like, "Hey, Mabel, get the name of this thing (happens to be a museum) so's I can caption the picture when we get home."

Or, "I've had enough culture, let's go get a beer."



"Honey, did you see what I caught?"

By late afternoon a good many of the foreigners—Germans, Japanese, Australians, British, Americans—are dragging. And usually they have less than an hour before dinner (most hotel dining rooms shut down by about 8 o'clock).

"If I could just get a good martini," an American sighed. He shrugged. "Or

even a bad one!"

Yes, but no martini? Well, there's a substitute: China's high-octane maotai. Compared with a straight shot of maotai, a gin martini is on a par with a glass of root beer.

The food at the hotels isn't all that good, so to eat well visitors go to restaurants outside. The Bei Yuan is a good choice for romantics, this because of atmosphere as well as food. The Bei Yuan is set inside an old teahouse. Paths wander parallel to pools and tropical plants. The meals are an experience: chicken shreds with sharkskin soup, dim sum, pork with sour sauce, steamed shrimps, oiled prawn balls, jelly melon slices, fried rice noodles, sauteed prawns. And there's the Ban Xi, a series of pavilions and teahouses surrounding a lake. The waters reflect the lights and the lights illuminate ornamental bridges, bamboo forests and tropical foliage. On the riverfront the Da Tung gets good marks for its peacock chicken, quail eggs with diced pork and the sauteed shrimp with stuffed dumplings. This along with a splendid view of the Pearl River, the sampans, junks, steamers and freighters. And, well, for something exotic there's a snake restaurant in Canton. The name slips my mind, but just tell the driver to take you to 41 Jianglanlu. He'll know the place. Every Cantonese does. They love snakes.

After dinner, unless you understand Chinese radio or read, well, you might as well turn out the lights and go to bed. By 9 o'clock nearly everything shuts down. Our room is best described as Early Salvation Army or Period Goodwill. There are a couple of beds, a dresser and two straight-back chairs. The walls are painted hospital white. Charming. Still, after a hard day's sightseeing, decor is of little concern. What counts is sleep.

Shanghai: They were Americans and they were dancing to some half-forgotten melody. Later the band played "I'll Be Seeing You" and the couple put aside their drinks and began dancing again, eyes closed, remembering how life was when Shanghai was licentiously alive. Their style of dancing left no doubts about their ages: They were prewar, chasing after ghosts.

Nightly in this small corner of Shanghai's Peace Hotel a seven-man (Continued on next page)

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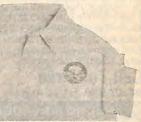


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HEARING AIDS



CHINA

after

(Continued from preceding page)

band does its pathetic best to resurrect moments forever gone; it succeeds in sparking memories of early Shanghai, a period locked in the minds of every human who ever savored its riches, its sins, its excitement. To have lived in Shanghai before the war-providing one wasn't Chinese-was to have experienced the heights of hedonism. Sybarites still discuss it whenever they reminisce. Shanghai was another world. It was lascivious, licentious, an Oriental backdrop for traders, merchants, opium dealers, freebooters and the spies of a dozen nations. Gunboats patrolled its waters. Turbaned Skihs directed street traffic. And the riches of the earth passed through its port.

Shanghai was known throughout the Orient for its wicked ways. Bars and cabarets operated day and night. Hundreds of them. The Paris, the Cannes, the St. Tropez. Some remained open till dawn. Particularly along Avenue Foch in the French Concession. Some closed only after the last customer shuffled off into the new day. One was especially popular, the Del Monte. It never closed. Not even on a holiday. And so it was a ritual for those who'd stayed out all night to drop by the Del Monte for breakfast. Or even brunch. Or perhaps just to have a Bloody Mary. So what if it was Sunday? Did it matter? This was Shanghai: wicked, breathtaking, cruel.

How one gauged Shanghai depended upon the individual. To the ordinary Chinese, Shanghai was difficult. Beggars lined its streets. They stood outside every bar and cabaret in town. But if one were a foreigner, well . . . life could be no better. To live each moment thoroughly is what counted. And many did with little pause. The cosmopolitan character and the social life were without comparison -anywhere in the Orient. Besides the bars and cabarets, there was other action, Entertainment at the Roof Garden of the Park Hotel was both tasteful and European. Orchestras were booked from Britain, France, the United States and Russia. The sense of gaiety and luxury seemed unending.

Everyone adored Shanghai: the British, the French, the Americans. So did nearly every other foreigner who ever stepped ashore. The British took afternoon tea, the Americans had their highballs and the French sipped champagne. On weekends everyone went to the races or played cricket, baseball, tennis. Life was easy. There were servants: cooks, houseboys, gardeners, chauffeurs, valets. The foreigners couldn't imagine their small world ever

ending. Wealthy taipans darted about town in custom-made rickshaws and their ladies appeared in Paris gowns. Life was dominated by the river. The Huangpo was crowded constantly with freighters from around the world. Sampans and junks bobbed in their wakes. Streets were a marathon of cars, bicycles, rickshaws. Particularly Nanking and Bubbling Well roads.

Adventurers came to Shanghai from every corner of the earth. Wicked, astute, cunning, avaricious. Few laws prevailed, few rules. Shanghai was a city without conscience, the market for opium, expensive silks, gold, jade, silver. Whatever could be bought, sold or traded. And it roared around the clock, 24 hours a day. An estimated 250,000 prostitutes lined Bubbling Well Road, the streets of the French Concession and the Bund where the

big ships docked.

Shanghai's International Settlement was founded on a mud bank by the British in 1843. Afterward came the others—foreigners from nearly every place on earth. During the second half of the 19th Century Shanghai was dominated by foreigners. They spilled over into the 20th Century. They controlled everything: banks, customs, trading, shipping, industry. Fortunes were amassed; millionaires went uncounted. It was a life unknown anywhere in the Orient. But there was the flip side to Shanghai. With all its fame there was shame. While foreigners lived in splendor, the Chinese for the most part lived in squalor. Putrid canals ran past their hovels. Rats scrounged through their rooms at night. Finally, the end of foreign domination glimmered with the Sino-Japanese War and later China's civil war. When it was all over the Communists were in control, the foreigners had fled. The year: 1949.

After liberating Shanghai, the Communists closed the bars, the brothels, the cabarets. They set down tough rules, forbidding all those pleasures that had made Shanghai famous. Indeed, it was only recently that the Peace Hotel was permitted to engage the little band that plays nightly. (With the introduction of tourism, foreigners had been looking for entertainment.) After the Communist takeover, Shanghai marched to a different drummer. The Communists destroyed the race track, replacing it with a park. And although the bells still ring out in the Customs Tower, it's another melody: "East is Red.'

I toured the city, seeking out other changes. The muddy old Huangpo is still Shanghai's lifeline. It remains crowded with freighters, barges, sampans, junks. Commerce still moves through its waters, and alongside it

stand monuments left by the British, the French, Americans, Germans and Japanese. The river's quayside boulevard, the Bund, is formally called Sun Yat-sen Road. And the sign is gone from the park that read: "Chinese and dogs not admitted." Instead, old Orientals do their morning T'ai chi ch'uan exercises on the grass.

Shanghai once boasted that it had the world's longest bar. It's gone. Party members occupy the Hong Kong & Shanghai Bank. And the Friendship Store does business in the old British consulate. The golf course created by the British is a zoo. Schools and hospitals occupy dozens of palatial villas, all left by the foreigners. The notorious "Meet For Happiness Lane"-the onetime red-light street-is called Liberation Lane (but wasn't Meet For Happiness more poetic?). In the early days the French Club was known throughout the East as the Ritz of the Orient. And while it's still a temple of opulence, its name has been changed to the Jing Jiang Club. The club faces the Jing Jiang Hotel, where President Nixon and Premier Chou En-lai signed the Shanghai Communique, restoring friendship between the two nations. As for the Jing Jiang Club, it brings to mind the casino at Monte Carlo. Except that gambling isn't permitted and

Departed Brothers

PAST GRAND LODGE COMMITTEEMAN William A. Uthmeier, Sr. of Marshfield, WI, Lodge died July 29, 1981. Brother Uthmeier was a member of the GL Committee on Credentials from 1942-44. He served as District Deputy Grand Exalted Ruler for the Northwest District of Wisconsin in 1940-41 and again in 1946-47. He was also a past president of the Wisconsin Elks Association.

PAST DISTRICT DEPUTY Joseph F. Krizek of Cicero-Berwyn, IL, Lodge died July 2, 1981. Brother Krizek served as District Deputy Grand Exalted Ruler for the Northeast District of Illinois in 1938-39.

Brother Krizek was also a past president and treasurer of the Elks National Bowling Association. He organized the Illinois Elks Bowling Association in 1950 and served as its first secretary from 1951 to 1962.

PAST DISTRICT DEPUTY Lawrence M. Gerdes of Eau Claire, WI, Lodge died July 15, 1981. Brother Gerdes served as District Deputy Grand Exalted Ruler for the Northwest District of Wisconsin in 1942-43.

guests are warned against "drunken behavior." The club's French restaurant is open nightly, serving foreigners searching for a breath of yesterday. And like the Peace Hotel, its small orchestra plays during the dinner hour, prewar melodies that few recall.

Leafy plane trees left by the French line the streets of Shanghai. The shadows play against China's biggest Catholic church, Our Mother of God. During the Cultural Revolution, Red Guards smashed its windows and destroyed its altar. But Father Yoachim Lie persisted, refusing to be driven away. As a result he is active again, accepting contributions for repairs, holding daily and Sunday Massesnearly always to a full house.

Still searching out the old Shanghai. we dropped by the Red House restaurant at No. 37 Shensi South Road. The Red House, a holdover from prewar Shanghai, was popular in the '30s and '40s as Chez Louis. Apparently the owner had second thoughts when the Communists came to power and saw fit to change the name. Thus, the Red House. Anyway, the food is superb-it was the music we could do without. The waiter set a tape to playing such old-time favorites as "My Old Kentucky Home," "My Darlin' Clementine" and "Turkey in the Straw." It was too much, even with the candlelight and wine. And so we drifted back to the Peace Hotel to listen to the only live music we found outside the Jing Jiang Club. The place was filled with foreigners and the songs took you back: "Mexicali Rose,"
"La Paloma," "Marie," "Tea for Two"
and "I'll Be Seeing You." Ghosts. You could feel their presence.

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NEWS OF THE STATE ASSOCIATIONS

The 59th annual convention of the Alabama Elks Association was held at Mobile May 29-31. Approximately 400 Elks and their ladies attended.

Distinguished guests and special speakers included PGER Robert Pruitt, state sponsor; Robert Grant, member of the GL Lodge Development Committee; Robert B. Doyle, Jr., mayor of Mobile; and Fr. Richard Myhalyk, the principal speaker at the Memorial Service.

The association scheduled an organizational meeting for August 29-30 at Tuscaloosa. The mid-winter convention will be held January 14-16, 1982, at Montgomery and the next annual convention will be held June 4-6, 1982, at Huntsville.

Newly elected officers of the association are President Jim Blair, Cullman; Executive Vice-president Tom Preer, North Auburn-Opelika; Vice-president Herman Bushman, Florence; Vice-president Central Charles Snider, Fairfield; Vice-president South Frank Phillips, Selma; Secretary Gerald VanMetre, Cullman; and Treasurer, P.H. Higginbotham, Roebuck.

The state Major Project is the Alabama Elks Memorial Center in Montgomery. This is a 139-bed facility for mentally and physically handicapped persons. It has an annual budget of \$785,000, of which the Alabama Lodges are asked to provide \$200,000. The balance is derived from federal and state vocational rehabilitation funds.

This modern facility is vitally important to the rehabilitation of handicapped persons from throughout the state. The center has served over 3,000 persons since opening in 1961 and serves an average of over 100 persons per day, 365 days a year.

Another important project of the association is its program against drug abuse. This program is sponsored jointly by the Alabama Elks Association, the Alabama Department of Education, and the Department of Public Safety.

A statewide toll-free number has been

established through which drug pushers can be reported anonymously. About 100,000 posters have been distributed to schools and through the lodges to shopping centers and other businesses. In addition, several thousand bumper stickers have been distributed which give the tollfree number.

The Alabama Elks have contributed approximately \$4,000 to this program so far. Over 1,000 calls have been received on the toll-free number. All have been investigated by the Department of Public Safety, resulting in a number of arrests

and prosecutions. PGER Pruitt was the featured speaker at the banquet. Outgoing SP Harry Erdberg made some remarks, and incoming SP Jim Blair made his acceptance speech. Entertainment was provided by the Mardi Gras Gals, featuring the Mobile

Mardi Gras. The banquet was followed by the Purple Ball. The Eleven O'Clock Toast was given by Ralph Raines, ER of Jasper Lodge, who won the Exalted Rulers' Eleven O'Clock Toast Contest.

The Texas Elks State Association met in convention June 18-20 at Austin, with 438 Elks and 321 ladies attending. The session was opened by then-President E. C. "Buddy" Ables. Major addresses were presented by representatives of the Austin Chamber of Commerce, Police Chief's Office, Sheriff's Office and the Constable of Precinct No. 4 in Austin.

PGER Willis McDonald introduced then-GER H. Foster Sears, who commended the delegates on the state's

gain in membership.

At the Past Presidents' Ball, then-GER Sears further endeared himself to the delegates by visiting each table and spending a few moments with members and their wives. Grand Lodge Activities Committeeman Olley Anderson presented then-GER Sears with a Certificate from Governor William P. Clements, Jr. pro-

claiming Brother Sears as an "Honorary Texas Citizen." To further confirm his title, he was crowned with a Texas-style Stetson hat.

The Foundation for Handicapped Children, the state Major Project, presented a budget of \$511,000, which was approved by the delegates. This ambitious budget will allow the TESA Foundation to continue its great and unique program of diagnosing the whole person along with recommended treatment.

Past Grand Trustee Edward M. Schlieter introduced PGER Willis McDonald who, in his address, complimented Texas on having nine Grand Lodge Contest winners and four Grand Lodge appointments. He also provided some motivating ideas on how to improve the Texas Elks' performance in implementing the Grand Lodge Programs and helping the subordinate lodge.

Newly elected officers of the association are President Raymond C. Strom, El Paso; President-elect Ellis Leatherwood, Houston; Secretary Ray DeBoard, Liberty; and Treasurer Hoyle Simes, Grand Prairie. Father B. A. Erpen was installed as State Chaplain.

The District Vice-Presidents installed were: Jim Nicol, North; James Mosley, East; Carl Kempt, West; Charles Ratliff, Panhandle; Leon Beach, Central; Glen Stewart, Northwest; Jim Karels, North Central; C. Boerdenbaum, Southwest; Jim Grisson, Gulf Coast; and Lonnie Hart, North.

El Paso will be the site of the 1982 State Association Convention to be held June 17-19, 1982.

The North Dakota State Elks Association held its annual convention June 14-16 at Minot. Registration totaled 1,050 persons.

Distinguished guests included PGER Raymond Dobson, state sponsor, and his wife Gene; and Marvin Lewis, Chm. of the Board of Grand Trustees, and his wife Gerry.

The next annual convention of the association will be held at Fargo June 13-16, 1982.

Officers for 1981-82 are President Don Holen, Wahpeton; President-Elect Dennis Haney, Mandan; Vice-President Jerry Hieb, Valley City, Secretary W.J. Brintnell, Bismarck; and Treasurer Everett Palmer, Williston.

During the past year, the association spent \$135,297 on handicapped children and \$83,000 on youth activities. Over 27,000 boys and girls participated in the state "Hoop Shoot."

The major project for the current year is a new infirmary building for Camp Grassick, the Elks-sponsored camp for handicapped children.



At the Alabama Elks Association convention, PSP Powell Blair (right) handed the gavel of office to his son Jim Blair, incoming SP, as Executive VP Tom Preer looked on.

The annual convention of the Minnesota State Elks Association was held in Albert Lea June 18-20, with 249 delegates from 30 lodges attending. PGER Francis M. Smith of Sioux Falls, SD, was a special guest of the delegates.

Contributions to the Youth Camp, the Major Project, reached \$34,045.28nearly double from the previous year. The money total in the Youth Camp Memorial Fund is now over \$325,000, of which only the earnings are used to help fund the Major Project.

Newly elected officers for 1981-82 are President Robert E. Brown, Rochester: District Vice-Presidents: Irvin J. Wilson, North; Alvin G. Schlegel, Central; George P. Carlson, Metro; and William D. Johnson, South; Secretary Robert E. Gausman, Hutchinson; and Treasurer Robert Seaman, Rochester.

The 1982 Convention will be held in Willmar June 13-15.

Kearney, NE, Lodge hosted the 69th annual convention of the Nebraska Elks Association May 29-31. Total registration was 717, a new high for the state.

Honored guests were PGER Raymond Dobson and PGER and Mrs. George Klein. PGER Klein is the state sponsor.

The Memorial Service was conducted by the Officers of York Lodge. State Sen. Ron Cope gave the Memorial Address.

The following officers were elected for 1981-82: President Gaylord Nielsen, Grand Island; First Vice-president Ken Green, Scottsbluff; Second Vice-president A.A. Walter, Norfolk; Third Vice-president Jerry Just, Holdrege; Treasurer Robert Burkley, Fairbury; and Secretary Chester Marshall, Kearney.

Once again this year a very successful PER, ER, and Ladies Luncheon was held. The annual auction at this event provided funds for two PER scholarships of \$150

each.

PGER Dobson was the banquet speaker. Special music was provided by a quartet from the Kearney Area Barbershop Chorus.

Lori Mills of Lincoln won the J. B. Ferbuson Golf scholarship of \$250. Winners of the PER scholarships were Andrew Apsill, sponsored by Ord Lodge; and Lois Ketlehake, sponsored by Beatrice Lodge.

PGER Klein spoke at the Saturday business session. He reviewed activities on the national level. Announcements were made of committee appointments and district deputy designates.

Approximately \$3,000 was received at the Exalted Rulers' March for the work of the Benevolence Commission.

At the Sunday morning session special recognition was made to PSP Walter Hampton and Mrs. Hampton of Chadron Lodge for their many years of work for the Benevolence Commission. Outgoing President George Johnson presented the Hamptons with a special plaque.

Jim McQuillan of Ogallala was presented with a plaque as the outstanding committee chairman. This was in recognition of his work in the revision of the By-Laws.

Kearney Lodge was the winner of the state ritualistic contest. For the second



PER Justus Dobesh (left) of Kearney, NE, Lodge, the host lodge for the Nebraska Elks Association convention, presents the key to the city to visiting PGERs George Klein (center) and Raymond Dobson.

year in a row Kearney swept all of the all-state awards. Ted Trambly of Kearney Lodge was the winner of the coveted Dr. William E. Nutzman Trophy which is given to the high-point-scoring individual.

Bill Sinor, immediate-PER of Cozad Lodge, was the Eleven O'Clock Toast winner. PSP James Anderson, Kearney, a member of the GL Ritualistic Committee, received the George B. Klein award for the outstanding contribution he has made to ritualistic work.

A new award was furnished this year by Scottsbluff Lodge in memory of W. H. "Duke" Kirwin, one of the leaders in ritualistic work. The award was presented to the high-scoring individual in Nebraska West. This year's winner was Ed Coover of Scottsbluff.

The association's fall conference was scheduled for North Platte August 22-23. The state convention for next year was awarded to Scottsbluff Lodge. The dates are May 20-22, 1982.



Memorial Day—Contest C

By mandate of the Grand Lodge statutes, the first Sunday of December (December 6, 1981) is a day for all of us to pause in remembrance of those who no longer answer when their names are called. It is the day when we pay tribute and respect to our "Absent Brothers."

By now, each Memorial Committee of all our subordinate lodges should be

organized and making plans to honor our deceased brothers.

Certainly, with some effort, beautiful services can be conducted in our subordinate lodges which can be equally as moving and significant as the services conducted at our Grand Lodge conventions and state association conventions. We surely have all been most moved on any occasion when appropriate and well-planned services have been performed.

However, to accomplish this, preparations must be made in advance to plan an appropriate program; to invite the widows and families of the deceased brothers of your lodges; to properly decorate your lodge room; to insure proper notice to your members and the public generally; and to insure the presence of your lodge officers, properly attired and thoroughly familiar with the program and ritual of special services.

If your Committee is not now planning for a most impressive service, you

are urged to begin immediately.

Again, this year the Grand Lodge Activities Committee will conduct a contest based on your Memorial Day Service and the excellence of your Memorial Day brochure. The following criteria will form the basis for judging the brochures:

1. Arrangement & neatness

- 2. Overall visual effectiveness
- 3. Lodge bulletin articles
- 4. News releases to media
- Media coverage & articles
- 6. Invitations to families
- Invitations to guests 7.
- Speakers 8.
- Other special guests 9
- 10. Escorts for widows
- 11. Printed program
- 12. Pictures (and captions)
- 13. Lodge Room arrangements
- 14. Other plans and arrangements

15. Thank-you letters.

This year there will be no limitations on the size of your brochures; you are

encouraged to use your own discretion in this regard.

All brochures must be sent to Carlon M. O'Malley, Jr., Lodge Activities Committee, 616-20 Scranton Life Building, Scranton, PA 18503, and must be postmarked no later than January 15, 1982, to be eligible for judging.

Awards will be presented for first, second and third places in each of the five membership divisions as listed in the Grand Lodge Activities Program at

Grand Lodge Convention in Chicago.

Every Exalted Ruler is urged to charge your Memorial Committee with providing an outstanding Memorial Service and submitting a brochure which will be on display at the convention reflecting your outstanding efforts.

Carlon M. O'Malley, Jr., Member GL Lodge Activities Committee



"I can turn the other cheek oftener than any man in the house!"

Hyperinflation

(Continued from page 25)

(as Schacht came to be known) is more appropriate to an economics textbook. The important thing is that it worked-and worked suddenly.

Within a month, a new atmosphere had pervaded the nation. Unemployment was still fantastically high; a lagging scarcity of food and other consumer goods remained; and no real solution had yet been found to the international problems growing out of the war, except that Germany had outfoxed her enemies to some degree by the expedient of her own cheap money. But despite these continuing aggravations and the specter of the expanding Nazi Party, calm was restored, and the people set about the task of making the new system do the

On December 15, Alice Hohenemser-Salb sent a report to The Nation in

which she rejoiced:

We no longer rush about all day to find out what the dollar is at . . . No need to stand in front of the gas and electric works for hours to pay our bills in advance so as to avoid post-payments through depreciation. Neither are we obliged to line up at the post office every time we are forced to write a letter; we are able to buy a dozen stamps at a time, for they have gold value and can be used next week with as much right as today . . .

"There are price-tickets in the windows again; not those alarming rows of naughts, but neat little gold marks and pfennings . . . You also feel yourself once more an important unit in the economical system when the shopkeepers plaster their windows with injunctions to eat fish-nourishing and cheap or call your attention to the fact that sugar is cheaper, instead of leaving you standing like paupers outside their closed shutters. You cannot remember your grocer smiling at you in that familiar way since 1914!"

And so the most unusual economic aberration in history came to an end. Unfortunately, the seeds of unrest it had sown were to germinate in a few brief years, catapulting Adolf Hitler into the position of dictatorial command he had sought unsuccessfully in the Munich Putsch of 1923 and which he finally achieved a decade later.

There is no evidence that today's economic shakiness, as bad as it is, bears any resemblance to the German situation 58 years ago. However, inflation, like most ills, can lead to strange and sometimes fatal complications. It should never, under any circumstances, be taken lightly!

News of the Lodges

(Continued from page 19)

CLAYTON, MO. Roger Wehrli, cornerback for the St. Louis Football Cardinals, presented trophies to the two outstanding young swimmers in the ninth annual Cerebral Palsy Swim Marathon held at Clayton, MO, Lodge.

Mike Prusaczyk swam over 20 miles or 660 laps of the Elks pool for the most laps among the approximately 50 swimmers. Laura Leahy solicited the most







Canton, OH.

money for laps and came in with over \$600—a record high—to be included in the \$2,000 that was turned over to the United Cerebral Palsy Association.

17

CANTON, OH. John Eccleston (second from left), Chm. of the Ohio Elks National Service Committee, presents a check to Dr. Bonnema, administrator of medical services at the recently opened Canton Out-Patient Clinic. This check will purchase two wall-mounted TV sets and represents a donation from the Ohio Elks Association and Salem, OH, Lodge. Another similar set will be presented at a later date by Warren, OH, Lodge. At left is Stephen George, National Service Chm. of the Northeast (South) District. At right

is Dean Crewdson, assistant chief, voluntary service, for the Cleveland VAMC.

GRANDVIEW-HICKMAN MILLS, MO, Lodge co-sponsored Golden Gloves boxing competition held at the Kansas City, MO, VA Hospital for the entertainment of the patients. Approximately 2,000 patients, staff personnel, and other onlookers watched this professionally handled athletic event.

AUSTIN, TX, Lodge donated a wheelchair to Mrs. Brenda Braux for use by her son John, who is handicapped. The presentation was made by GL Committeeman Olley Anderson.





1981 CONVENTION HIGHLIGHTS

Highlights of the 117th Grand Lodge Session Held in Las Vegas, Nevada, July, 1981



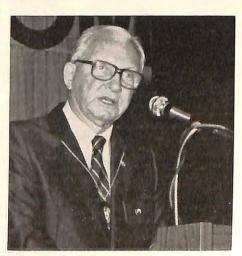
Sunday

The 117th Grand Lodge Session of the Benevolent and Protective Order of Elks was highlighted by a number of firsts.

For the first time since 1921 a Michigan man was elected Grand Exalted Ruler. For the first time in history the Grand Lodge Session was held in Las Vegas, NV, and attendance soared to over 19,000.

Honorary convention chairmen were PGERs Horace R. Wisely, R. Leonard Bush, and Gerald Strohm. Events were held in the huge Las Vegas Convention Center.

PGER Strohm served as master of ceremonies for the public opening ceremony and introduced the Past



GER H. Foster Sears gave the opening address and also presided at each of the business sessions.

Grand Exalted Rulers and their wives. Escorts in the colorful ceremony were the members of the Pottstown, PA, Lodge Drill Team.

Advisory Committee (Past Grand Exalted Rulers) were present for the 117th Session of the Grand Lodge in Las Vegas. Honorary chairmen were PGERs Horace Wisely, R. Leonard Bush and Gerald Strohm.

The colors were presented by the Ray High School Jr. ROTC, sponsored by Kearny, AZ, Lodge, and Grand Forum member, George J. Balbach, led the audience in singing "The Star-Spangled Banner."

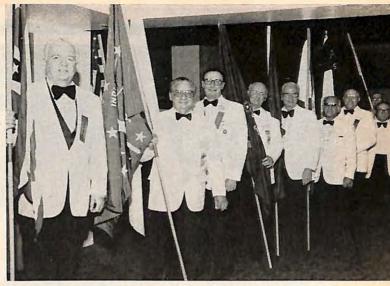
Dominic P. Dululio, chairman of the GL Americanism Committee, led the Pledge of Allegiance.

Cheering delegates came to their feet as representatives presented each state flag.

"... We reached out with Elkdom to the less fortunate," said GER H. Foster Sears, the featured speaker of the evening. "The generosity of Elks in caring for those with special needs has become a part of the American legend.

"In our travels we viewed programs which brought aid and comfort to crippled children, the cerebral palsied, the blind, the deaf, the mentally re-





Thousands of Elks and their ladies walked through these "Gateways to Elkdom" to register for the 117th conclave and view the various displays depicting the charitable projects of the Order.



Raymond V. Arnold, in his acceptance speech as Grand Exalted Ruler, urged Elks to "Tell America About Elkdom."

As the band played the Michigan Fight

Song, Elks from that state staged a colorful

demonstration on the election of Brother

Arnold to Elkdom's top post.

TO TO

Ken Godwin, Jr., and also by Col. Ramon "Red" Ringo, GL organist.

The Invocation and Benediction were by the Rev. B. A. Erpen, Grand Chaplain.

tarded, the emotionally disturbed and those otherwise disadvantaged.

". . . We have reached out with Elkdom to the veteran . . . to our elder Brothers at the Elks National Home and to America" he said

GER Sears told the audience that there are unmistakable signs of a reawakening of American patriotism . . . "We are well on our way to a better and more prosperous tomorrow," he said amid applause.

Musical presentations were by the Aberdeen, WA, Elks Band under the direction of W. Donald McCaw; the Muscatine, IA, Elks Chanters, directed by Max Collins; the Grafton, WV, High School Entertainers, directed by

Monday

Delegations from distant places, including the Philippine Islands, Puerto Rico, Guam, Panama, Hawaii and Alaska, were recognized by GER

In his report, GER Sears urged use of GL manuals. He proudly noted that an all-time high of \$3,231,292.28 in

Delegates and their ladies cheered as state flags were presented at the Sunday night opening. State presidents or their representatives proudly displayed each flag.

contributions was made to the Elks National Foundation. The goal of \$1.75 per member was exceeded with an average of \$1.89½ per member.

A total of \$19,864,675 was expended throughout the year for Charitable, Welfare and Patriotic work.

Raymond V. Arnold of Jackson, MI, Lodge No. 113 was unanimously elected Grand Exalted Ruler.

The stirring nomination speech was made by U.S. Rep. Guy Vander Jagt of Cadillac, MI, Lodge. It was seconded by SDGER Calvin Bjorne of Ishpeming, MI, Lodge.

The election of Brother Arnold as GER triggered a prolonged and colorful Michigan "Go Blue" demonstration.

Other new officers named were: B. J. Bybee of Idaho Falls, ID, Grand Est. Lead. Kt.; Dale Blanton of San Rafael, CA, Grand Est. Loyal Kt.; Victor A. Angerhofer of St. Paul, MN, Grand Est. Lect. Kt., and Stanley F. Koeur, East Chicago, IN, Grand Secy. (fifth term).

Also named were: Edward M. Schlieter of New Braunfels, TX, Grand Treas.; Harry W. Sarfaty of Boston, MA, Grand Inner Guard; Jerry G. Stegman of Marlow Heights, MD, Grand Tiler; Robert Flynn of Sterling, IL, Grand Esq., and the Rev. B. A. Erpen of Borger, TX, Grand Chaplain.

Gerald L. Powell of Peru, IN, and Vern R. Huck of Los Angeles, CA, were elected to four-year terms on the Board of Grand Trustees. Lewis Nurnberger of Manistee, MI, was appointed secretary to the Grand Exalted Ruler-Elect.

The following appointments were confirmed by the delegates:



GER Raymond V. and Eleanor Arnold are shown with Elkdom's new first family. From the left are: son Thomas, son Robert and his wife Debbie, and granddaughters Kimberly, 15, and Kris, 13. Grandson Joshua, 2, wasn't able to make the convention.

• PGER George B. Klein to a fiveyear term as a member of the Elks National Memorial and Publication Commission.

• PGER Robert A. Yothers to a seven-year term as a member of the Elks National Foundation Trustees.

 PGER Gerald Strohm to a sevenyear term as a member of the Elks National Service Commission.

 PGER Robert Grafton to fill an unexpired term of the late PGER George I. Hall as a member of the Elks National Service Commission.

• PGER Robert G. Pruitt to a fiveyear term as a member of the Elks National Convention Commission.

• William Keylor Smith of Walla Walla, WA, to a five-year term as a Justice of the Grand Forum.

In action prior to the convention PGER Wade H. Kepner was named Chairman-Emeritus of the Elks National Memorial and Publication Commission, while PGER Raymond C. Dobson became the new chairman.

PGER John L. Walker also resigned due to his health as chairman of the Elks National Foundation after 15 years of service. He continues as a trustee, however. The new chairman is PGER William A. Wall.

Tuesday

J. Paul Meyer of Puyallup, WA, Lodge, chairman of the Distribution Committee, made recommendations and referrals of business items at the opening of the second day's meeting.

PGER Raymond C. Dobson, chair-

man of the Elks National Memorial and Publication Commission, outlined the various steps taken to keep *The Elks Magazine* in the black while production costs continued to escalate.

Included was a cutback from 12 to 10 issues. The New York City advertising office was closed and all sales efforts were centralized in Chicago.

PGER Dobson also noted the possible jump in mailing costs. The magazine in the 59 years of its existence has contributed over \$11,900,000 to the Order, and a check for \$50,000 was presented to the Grand Treasurer.

James L. Dompierre of Negaunee, MI, Chairman of the GL Auditing and Accounting Committee, noted that 42 percent of the lodges were having financial problems, an alarming number.

He stressed that any efficient operation is based on a good budget.

PGER William A. Wall, chairman of the Elks National Foundation Board of Trustees, gave a portion of the preliminary report and introduced PGER Horace A. Wisely, vice chairman, who presented a resolution lauding Nelson E. W. Stuart. Brother Stuart retired in June as executive director of the Foundation after serving from 1967.

James C. Varenhorst, the new executive director, was introduced.

PGER Wisely pointed out that this was the third year in a row that contributions were over \$3 million. Foundation funds now total over \$65 million. A total of 30 states reached or exceeded the goal of \$1.75 per member.

For the coming year, the trustees have budgeted \$3,258,750 in grants.

Success of the Star Awards program was announced by Richard Stropes, chairman of the GL Activities Committee. A total of 9,856 pins were awarded, along with 1,708 certificates and thousands of seals.





Raymond V. Arnold is shown receiving the jewel of office as Grand Exalted Ruler from PGER E. Gene Fournace. Brother Arnold is the first Michigan man to hold the high office since 1921.

He urged participation in the Elks Easter Bunny Program.

Robert L. Earnest of Russell, KS, Lodge, chairman of the GL State Associations Committee, announced that the Officer Training Program was expanded with some 3,150 officers completing the course, compared to 1,200 the preceding year. This is a net gain of 260 percent.

Winners of the Veterans Remembrance Contest were: Severna Park, MD; Tucson East, AZ; and Pough-

keepsie, NY.

Winners of the State Bulletin Contest in the various categories were: California-Hawaii, Pennsylvania, Colorado, Georgia, Maryland-Delaware-District of Columbia, Massachusetts, Washington and Nebraska.

Winners for the states whose lodges averaged the highest contributions per member in the Elks National Founda-



Delegates enthusiastically greeted Brother Arnold of Jackson, MI, Lodge No. 113 (right) as he was presented on stage by PGER Sears following his election.

tion were: Hawaii, first (\$5.356 per Island, second member); Rhode Carolina, third North (\$3.936);(\$3.861); Maine, fourth (\$3.633), and Arizona, fifth (\$3.524).

North Carolina, Rhode Island, Maine, Michigan and Tennessee all received awards for the greatest percent-

age of new pledges signed based on membership category. Two special awards were given: to California for their over-all donations, and to the Republic of the Philippines for their various categories of donations.

It was also announced that a special manual for State Association Officers is being planned.

Awards for the best state association displays went to: Florida, first; Illinois, second, and California, third.

PGER Robert G. Pruitt, chairman of the GL Convention Commission, announced that the session in 1982 will be held July 18-23 in Chicago and that the 1983 session is planned for Honolulu, Hawaii, July 24-28.



U.S. Representative Guy Vander Jagt of Cadillac, MI, Lodge, in a stirring speech nominated Brother Arnold for Grand Exalted Ruler. Michigan PSP and Special Deputy Calvin Bjorne of Ishpeming, seconded the nomination.



Shown above are the new Grand Lodge Officers. Seated from the left are: B.J. Bybee of Idaho Falls, ID, Grand Est. Lead. Kt.; Dale Blanton of San Rafael, CA, Grand Est. Loyal Kt.; Raymond V. Arnold of Jackson, MI, GER; Victor A. Angerhofer of St. Paul, MN, Grand Est. Lect. Kt., and Stanley F. Kocur of East Chicago, IN, Grand Secy. Standing, left to right, are: Edward M. Schlieter of New Braunfels, TX, Grand Treas.; Robert Flynn of Sterling, IL, Grand Esq.; the Rev. B. A. Erpen of Borger, TX, Grand Chap.; Harry Sarfaty of Boston, MA, Grand In. Gd.; Jerry G. Stegman of Marlow Heights, MD, Grand Tiler; Gerald L. Powell of Peru, IN, and Vern R. Huck of Los Angeles, CA, Grand Trustees, and Lewis L. Nurnberger of Manistee, MI, Secy. to the GER.



A group of distinguished Elks headed by PGER E. Gene Fournace (right), Michigan's sponsor, escorted Raymond V. Arnold to the stage on his election as GER.

He asked that those planning to attend refrain from making hotel and travel commitments until they have first received and considered brochures from Anchor International, Inc., of Waltham, MA.

In the report for the Lodge Development Committee, Richard Squires of Dover, NJ, chairman, announced that 14 new lodges were instituted in the previous year and one dispensation is pending.

He was distressed, however, in that for the first time in many, many years the Order suffered a membership loss of 9020

For the second year in a row, Florida showed a large net gain of 3,991 new members.

Clifton E. Simmons, director of Community Relations of the Boy Scouts of America, presented a citation on behalf of the Scouts to GER Sears.

Dominic P. Dululio of Leominster, MA, GL Americanism Chairman, announced the winners of the various Americanism contests, including the new Cast-Your-Ballot-For-Freedom Contest. First place went to Plainfield, IN; second, Rogers-Bentonville, AR, and third, East Hartford, CT.

State Americanism winners were: Arizona, first; Nebraska, second, and California-Hawaii, third.

Yubi G. Separovich of Sacramento, CA, chairman of the GL Government Relations Committee, outlined the



The District Deputies were sworn in by the new GER.

committee's accomplishments and con-

He reported various instances of "Anti-private organization" legislation and the results.

"It was through your efforts joining with other organizations that these proposals, legislation and regulations were successfully defeated by agressiveness and extensive opposition by Elks Lodges and the Conference of Private Organizations (CONPOR) in these states," he said. "The future is not bright . . . Those who would redesign our society will increase their efforts, and there will be a rapid increase of legislation, regulations and ordinances being introduced in many cities and states."

A new bill has been introduced in both houses of Congress to exempt nonprofit veterans' and fraternal organizations from paying copyright royality fees for music used for charitable fund-raising programs. Brother Separovich urged continued support, letters and contacts for these bills.

"Be concerned Americans. Be concerned Elks," he charged.

Ted Callicott of Paris, TN, gave a preliminary report of the GL Ritualistic Committee and announced winners of the Eastern and Western Division ritualistic contests. Laramie, WY, placed first in the Western Division with a score of 95.4022. Second was Kearney, NE, with 95.2187.

Wakefield, MA, took Eastern Division honors with a score of 95.4445. Second was Charleston, SC, with 95.2597.

Trophies went to candidates and coaches of the first-place winning teams in each division. They were: Richard Heston of Laramie and George C. Finn of Wakefield, coaches, and Frank Miles of Laramie and James J. Callanan of Wakefield, candidates.



Participants in the annual Memorial Service at the 117th Grand Lodge Session in Las Vegas were, from the left: Col. Ramon Ringo, organist; PGER Robert Grafton, chairman; PER Edwin J. Dotson of Las Vegas, vocalist; the Rev. B. A. Erpen; PSP Billy K. Dedmon, 11 o'clock Toast; Grand Trustee John T. Traynor, general eulogy; PGER Leonard Bristol, eulogy for the late PGER George I. Hall, and John Catino, accompanist.

Wednesday

The GL Youth Activities Committee Chairman, B. J. Bybee of Idaho Falls, ID, reported that over 1.8 million youths were influenced this year by taking part in some Elk-sponsored activity, not including the "Hoop Shoot." He noted that 393 lodges failed to file a vouth activities report.

Some 79,761 Elks worked on youth projects during the year, with a total of \$4,092,639 being spent by the

lodges reporting.

This was an all-time high for youth expenditures. Brother Bybee also stressed the increase in participation in the Student-Teenager of the Year program.

Some 2,771,831 youngsters representing 1,893 lodges from all 50 states participated in the Elks "Hoop Shoot" Free Throw program, Emile J. Brady, national director, reported. "It's the largest youth program of its kind in the nation today, a tremendous credit to the Elks," he said.

The nation's top champions, 13-yearold Tonya Jorgenson of Douglas, WY, (sponsored by Casper, WY) and Brian Gibbs of Kit Carson, CO, (sponsored

by Lamar, CO) were presented, and each received the Getty Powell Award

Robert McLain of Pasadena, CA, reported that the Elks' float in the Rose Bowl Parade on New Year's Day captured first place in the fraternal organizations division. He urged financial support for the float planned

for the 1982 parade.

treasurer of the Elks National Service Commission, announced that due to the number of women in the Armed Services the Elks' pledge has been changed slightly. It now reads: "So long as there are disabled veterans in our hospitals, the Benevolent and Protective Order of Elks will never forget them."

PGER Jernick introduced Dr. Donald F. Custis, VA Hospitals Chief Medical Director, who explained the problems facing VA Hospitals today and lauded the Elks for their volun-

trophy.

PGER William Jernick, chairman-

teer hours spent with veterans.

PGER Wisely presented the second

ATTENDANCE As Reported by the Committee on Credentials Grand Exalted Ruler Past Grand Exalted Rulers Grand Lodge Officers Grand Lodge Committeemen . . Grand Lodge Agencies District Deputies Designates ... Special Deputies Alternate Representatives Past Exalted Rulers 1,383 Other Elks, Ladies and Guests . 15,571 Grand Total19,417 portion of the report of the Elks National Foundation Board of Trustees.

PGER Francis Smith, sponsor of the state of Wisconsin, introduced Dyann Bumpke of Milwaukee, WI, first-place girl winner in the Elks Most Valuable Student Contest.

Jonathan Edward Allen of Wenatchee, WA, first-place boy winner, was introduced by PGER Robert A. Yothers from Washington.

The two young people received a standing ovation from the audience as they thanked the Elks.

Thursday

Donald Oesterling of Butler, PA, Chairman of the Public Relations Committee, in the first report for the committee, announced that a new handbook had been developed and was available to the lodges.

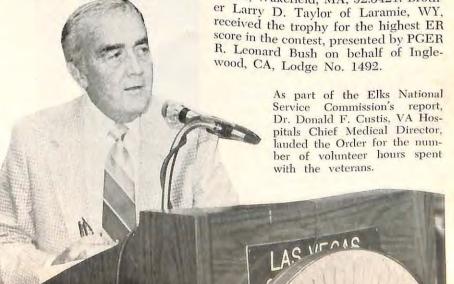
He noted that the committee, working with the public relations firm of Hill and Knowlton, had a successful year in getting national recognition for the Elks. He urged active public relations by chairmen in each lodge and state association.

Robert Paine of Honolulu, Chairman of the GL Committee on Credentials, reported the highest attendance ever of 19,417.

Delegates approved a final budget of \$6,588,000 as presented by Marvin Lewis of Brawley, CA, Chairman of the Board of Grand Trustees. Redistricting of the state of Florida was announced. The per capita tax of \$3.25 remains the same.

Delegates also approved resolutions lauding Brothers Lewis and Larry Mc-Bee of New Lexington, OH, who are retiring from the Board of Trustees.

Ted Callicott of Paris, TN, Chairman of the GL Ritualistic Committee, announced winners of the ritualistic contest. The first-place crown went to Kearney, NE, with a score of 94.5142. Second was Laramie, WY, 94.1370; third, Charleston, SC, 93.6283, and fourth, Wakefield, MA, 92.5421. Broth-





Kearney, NE, won the national championship ritualistic crown. Standing from the left are: Dr. Wayne R. Samuelson, who served as ER and received the PGER Raymond Benjamin Trophy from Napa, CA, for ritualistic excellence; William Simpson, Est. Lead. Kt.; Allen Frederick, Est. Loyal Kt.; Ted Trambly, Est. Lect. Kt.; Richard Todd, Esq. and Steve Trybus, Chap. Kneeling are: David Matteson (left) and PER William Lechner, coach. PER Lechner received the coveted John D. Frakes Trophy for coaches which was presented by Tucson, AZ, ER Paul F. Newell. The Benjamin Trophy was presented by Napa ER Dell E. Logan. Absent when the photograph was taken was Gary Curry who served as In. Gd.



PGER Robert G. Pruitt, chairman of the Convention Commission, announced that the Grand Lodge Session in 1982 will be held in Chicago July 18-23. The 1983 session is planned for Honolulu, Hawaii, July 24-28.



Delegates considered a number of resolutions presented by Eugene F. Costello of Denver, CO, chairman of the Committee on Judiciary. Among the resolutions approved were those authorizing mandatory Government Relations and Public Relations committees.

A mandatory lodge Past Exalted Rulers Association was defeated.

A resolution honoring the American Red Cross on its centennial was given approval. The resolution pledged continued support from the Order and was presented by Daniel B. Tammany of St. Louis, MO, Chairman of the Resolutions Committee. Also approved was a resolution lauding the Las Vegas convention.

PGER E. Gene Fournace installed the new Grand Lodge officers.

A standing ovation marked the approval of a resolution by PGER Glenn L. Miller honoring the immediate-PGER Sears for his efforts.



C. E. Simmons presented a resolution lauding the Order on behalf of the Boy Scouts of America. The recipient was GER Sears.



The new Grand Exalted Ruler holds the keys to a 21-foot fishing boat presented by the Elks of Michigan by State President H. Keith Waltke.



PGER Robert Grafton (left) inducts the immediate-PGER H. Foster Sears into the seat of honor as the low man on the totem pole.

WARL

HIGHEST PERCENTAGE OF MEMBERSHIP GAIN
Lodges with 300 or less members: 1. Statesville, NC
3. Okeechobee, FL
2. Brooksville, FL
1. Punta-Gorda, FL 42.4 2. Venice-Nokomis, FL 39.6
3. Sun City, AZ
3. Shreveport, LA
3. Kokomo, IN 10.0
BEST LODGE YOUTH PROGRAMS Lodges with 300 or less members:
1. Greenwood Lake, NY 2. Mena. AR
3. Big Springs, TX Lodges with 301 to 600 members:
1. Blackfoot, ID
2. Fulton, NY 3. Parker, AZ Lodges with 601 to 1,000 members: 1. Mainland, TX 2. Maryvale, AZ
1. Mainland, TX
Lodges with 1,001 to 2,000 members: 1. Burbank, CA
2. Midland, MI
1 - Jees with over 2 000 members:
1. Nashville, TN 2. Phoenix, AZ 3. Vancouver, WA
CHATA ASSOCIATIONS:
1. Nebraska 2. Utah
3. Arizona Honorable Mention:
Colorado
Alabama Michigan
PERCENTAGE OF NEW PLEDGES SIGNED IN THE ELKS NATIONAL FOUNDATION
Lodges with 300 or less members: 1. Franklin Park, NJ
1. Franklin Park, NJ
2. Oshkosh, WI24.852
3. High Point, No23.801
1. Appleton, WI27.273
3. High Point, NC
Lodges with 1,001 to 2,000 members:
1. Traverse orgin
3. Oak Ridge, TN14.048
1 Clawson-Irov IVII
2. Plymouth, MI

3. Nashville, TN 5.766

HIGHEST NUMERICAL NET GAIN IN MEMBERSHIP

 2. Venice-Nokomis, FL
 251

 3. Sun City, FL
 222

 Lodges with 1,001 to 2,000 members:
 760

 2. San Diego, CA
 534

 3. Lincoln, NE
 297

 Lodges with over 2,000 members:
 500

 1. Tucson, AZ
 500

 2. Eugene, OR
 356

 3. Kokomo, IN
 270

AMERICANISM BROCHURE CONTEST
Lodges with 300 or less members:
1. Plano, TX
2. Southbridge, MA
3. Green Valley, AZ
Lodges with 301 to 600 members:

3. Fulton, NY Lodges with 601 to 1,000 members:

2. Atlanta-Buckhead, GA 3. Prescott, AZ Lodges with 1,001 to 2,000 members:

Lodges with over 2,000 members:

Lodges with 300 or less members:

PER CAPITA CONTRIBUTIONS TO THE ELKS NATIONAL FOUNDATION

1. Clawson-Troy, MI
2. Plymouth, MI
3. Honolulu, HI

NATIONAL YOUTH WEEK WINNERS Lodges with 300 or less members: 1. New Orleans (West Bank), LA

Lodges with 301 to 600 members:

2. Bayonne, NJ 3. Holbrook, AZ Lodges with 601 to 1,000 members:

3. Hudson, NY Lodges with 1,001 to 2,000 members:

Lodges with over 2,000 members:

1. Fulton, NY

1. Van Wert, OH

2. Milwaukee, WI

 Falls City, NE 2. Mesa, AZ

1. Charleston, SC

2. Vancouver, WA 3. Phoenix, AZ

State Associations: Arizona

Holbrook, AZ
 Glendale, AZ

1. Hudson, NY

1. Anderson, IN 2. Warren, OH, 3. Bullhead, AZ

Bordentown, NJ
 San Mateo, CA

3. Gateway, OR

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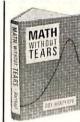
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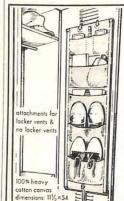
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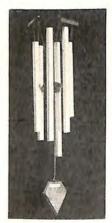
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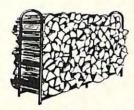




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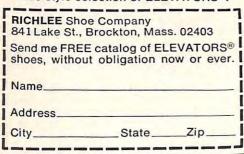
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This handsome shoe is one of the famous ELEVATORS®, specially designed to make a man look about TWO INCHES TALLER! The man who wears them knows their amazing secret . . . everyone else only knows how much better he looks. Sold by mail and Guaranteed by the ONLY maker of these remarkable shoes. Send for FREE Catalog, showing the wide style selection of ELEVATORS®.





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Total \$

Elks Family Shopper Consumer/news What would you do if you had to choose the right floor on a elevator without being able to see, or had to telephone without being able to hear, or had to climb a flight of stairs without using your legs?

of stairs without using your legs?

These are barriers that disabled people have to overcome every day.

But only about a third of the more than 35 million disabled Americans are obviously handicapped. The remainder have problems you can't see. They range from back ailments to heart disease, from diabetes to learning difficulties.

The chances are you know someone who has a disability, even if you are not aware of it. The United Nations has declared 1981 as the International Year of Disabled Persons. So what can you do to help?

If you are running a business, consider hiring handicapped workers. This may mean making some changes in your hiring attitudes and practices, since many people with handicaps are not being hired for jobs they can do perfectly well. It may also mean accommo-

(Continued on page 50)



JUST ONE HAND!

So easy to handle you guide it with just one hand. And now the Troy-Bift Roto Tiller-Power Composter is yours in 144/2" and 20" tilling widths. For complete details, prices, off-season discounts, send coupon below for free booklet.

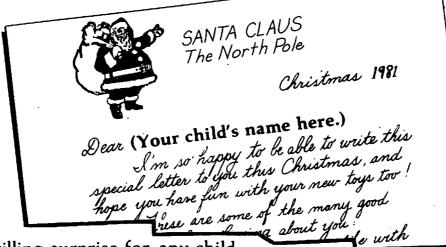
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Please se Roto Till	oto Tiller-Power Composters, Dept. It also the whole exciting story of Troy-Ir-Power Composters, including pricipes and off-season savings.	3ilt=
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NEW FOR THIS CHRISTMAS...

A LETTER FROM SANTA MAILED TO YOUR CHILD!



• A thrilling surprise for any child

- · Addressed to your child, and mailed directly to your child
- Santa's name and return address on every letter and envelope
- Written in simple, easy to read language
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- Guaranteed to arrive before Christmas

If you'd like Santa to write to more than 3 children, please enclose your own list.

UNCONDITIONAL GUARANTEE:

Every child on your list must be thrilled with their personalized letter from Santa, plus their FREE Toys, or your money will be refunded.

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3 FREE TOYS

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----:Order Today------

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 YES, please ask Santa to write to the following children on my Christmas list:
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 Zip
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 Enclosed is just \$1.00 plus 35¢ for postage and handling for each letter.
 State
 This includes 3 FREE TOYS to each child.

 Name
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 City
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SLEEP WARM-SAVE FUEL



New BED WARMER goes on the mattress. Enjoy soothing relaxing radiant heat from beradiant heat from be-low. More comfortable and convenient than electric blankets. Yet, COSTS LESS to oper-ate. Drives out cold and dampness.

and dampness.

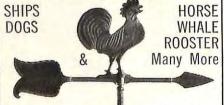
SAVE FUEL by turning your furnace low at night, and still sleep warm. Automatic thermostat adjusts bed warmth for any changes in room temperature. Six sizes for home use, plus 12 volt models for RV's and sleeper cabs. Also seat, back and pet warmers. Send for FREE booklet. Describes all Electro-Warmth® products, advantages & savings. Great for gifts, too.

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POCKY Mountain SPRING WATER DIXIE CUP DISPENSER • Ideal for kitchen or bath • All wood construction • Rich walnut tone • Uses standard 5 oz. cups (not included) • Perfect gift for family and friends! SEND \$1495 Check or money order + \$1.95 shpg. & hndlg. TO: D. C. PRODUCTS 1822 Havemeyer Lane Redondo Beach, CA 90278

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Write to: FREE CATALOG Dept. EV-1081, 1118 W. Lake Box 370, Tawas City, MI 48763 HOLST, INC.

Elks Family Shopper consumer/news

dating work areas and equipment to handicapped workers' special needs. But there are tax benefits to help, and the modifications will probably be worth it. Handi-capped employees have good safety and attendance recordsbetter attendance records, in fact, than non-handicapped workers. And company insurance rates should not be affected.

But what can you do if you are not running a business? How about volunteering your services? You could do this through local service organizations that assist the disabled or through the more than 1,600 communities that have joined the partnership program for the International Year. If there is no council for the International Year in your community, you can write for information on starting one. The address is I-Y-D-P, 1575 Eye Street, Northwest, Washington, DC 20006.

Or you can help the disabled on your own. You can read for the blind, help shop for people who are unable to leave their homes, or provide transportation.

(Continued on page 52)

Afraid You're Going Dea

Chicago, Ill.—A free offer of special interest to those who hear but do not understand words has been announced by Beltone. A nonoperating model of one of the smallest Beltone aids of its kind will be given absolutely free to anyone who sends for this free model now.

Send for this model, put it on and wear it in the privacy of your own home. It will show you how tiny hearing help can be. It is not a real hearing aid and it's yours to keep free. The actual aid weighs less than a fourth of an ounce, and it's all at ear level, in one unit.

These models are free, so we suggest you write for yours now. Again, we repeat, there is no cost, and certainly no obligation. All hearing problems are not alike and some cannot be helped by a hearing aid but many can. So, send for your free model now. Thousands have already been mailed, so be sure to write today to Department 4433, Beltone Electronics Corp., 4201 West Victoria Street, Chicago, Illinois 60646.



- Power cushion gently lifts you to a standing position
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DIRECT FROM U.S. OPTICS QUALITY SUNGLASSES AT FACTORY PRICES

Each pair features: Impact resistant lenses . Handcrafted . Polished glass lenses • Hardened metal frames • No non-sense quarantee.

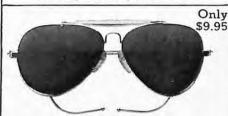
FREE-limited time only-deluxe velour lined case with each pair of glasses ordered (a \$3.00 value). Credit cards accepted. Dealer inquiries invited. NOTICE: Don't be fooled by cheap imitations. These glasses are made exclusively for U.S. Optics. To make sure you get the best, order now and if not completely satisfied return for refund within 30 days.



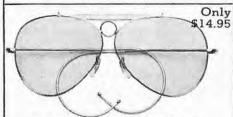
Only \$7.95

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To order send check or money order to U.S. Optics, Dept. 741, P.O. Box 14206, Atlanta, Georgia 30324. Credit card customers please fill in card # and Exp. date QUANTITY | MODEL # | GOLD | SILVER | PRICE

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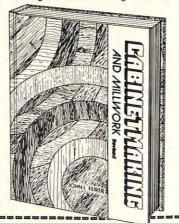
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Send me Brookstone's catalog, "Hard-To-

Find Tools and Other Fine Things"

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Elks Family Shopper consumer/news

And for those who are handicapped, there is a resource that you should send for.

The Pocket Guide to Federal Help for the Disabled Person lists federal benefits ranging from vocational rehabilitation and legal assistance to tax benefits. For your copy of the Pocket Guide, send \$2.00 to Consumer Information Center, Dept. 183J, Pueblo, CO 81009.

Sometimes you can tell food is spoiled because it smells "funny." That's your clue to throw it out, to avoid the danger of food poisoning.

However, sometimes you can't tell. Germs that cause food poisoning often don't change the taste, odor or appearance of food. To help you know what to watch out for, the U.S. Department of Agriculture's Food Quality Inspection Service has a new booklet. For your free copy of Food Safety, write to Consumer Information Center, Dept. 653J, Pueblo, CO 81009.

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GLOSSY GREATS OF THE FIFTIES—DiMaggio, Mantle, etc. with stats and bios. Complete set of 45, \$8.00 ppd. STARS OF THE 20's—most Hall of Famers—Ruth, Hornsby, Speaker. Set of 45, \$8.95 ppd. Also 1981 Major League and NFL Mint Team Sets—all the players on your favorite team. Sets \$4.00 ppd. (Add \$1.00 for Yanks, Royals, Phils or Eagles.) These unique strike season cards will gain particular value in coming years.

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At PET LIFELINE we are on duty 24 hours a day, 7 days a week to receive collect calls from anyone in the U.S. who has found a lost pet. There is always someone here to make sure your pet is returned quickly and safely. Your pet gives you so much love and attention. Take the time now to make sure he doesn't become just another statistic. Send your name and address to:

PET LIFELINE

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Pet Lifeline is a Non-Profit Humanitarian Organization dedicated to animal welfare.

Golf Pros Banned From Using New "Hot" Ball; Flies Too Far

Tests Confirm Extra Distance

A Hustler's Dream?

NORWALK, CT-A small Connecticut company has fashioned a new golf ball that outflies 12 of the best balls on the market, but there's a catch: it's illegal—at least for pros.

That's too bad, because we could see some magnificent golf if pros were allowed to play with it. Tests prove it could give even a regular golfer as much as 22 more yards off the tee. A good pro could make a joke out of par.

To make sure that doesn't happen the U.S.G.A. imposes strict manufacturing standards on golf companies to insure they don't make golf balls that fly too far. Consequently, for nearly forty years golfers haven't had much to choose from when it comes to golf balls. All major brands are manufactured in a way that intentionally restricts their distance.

Now, a small company in New England is offering golfers—at least nonprofessional golfers—a ball that purposely disregards those restrictions, and the result is a ball that flies down the fairway like a Ferrari on the run. The company, H & L Labs, guarantees the new ball will outfly any legal ball on the market, regardless of price, and provides customers with a free sample to prove it.

The new ball looks, feels and sounds like a regular ball, so

about the only way another player can tell he's playing

against one is to keep a radar set in his bag Even the name of the ball won't tip him off. The company refuses to release it to anyone but a buyer. They simply call it THE HOT ONE. The real name is sealed inside the box, a secret between buyer and seller.

And while golf prides itself on being a gentleman's game,

it seems that more than 40,000 gentlemen—and ladies—are playing with these innocent-looking buzz bombs.

What's special about the illegal ball? John McGuire, the director of H & L Labs, told me this: "We've doctored up the ball's aerodynamics so that it has less drag and a greater concentration of power than conventional balls. You can tell the difference with your first drive. "What's more," our special construction could help keep tee and fairway shots down the middle...makes the ball 'bite and sit' with more authority... and putt with a steadier roll. The cover is virtu-

McGuire believes that more money is going to change hands with this little white bandit than all the tournament

purses put together.

So far most pro shops don't dare carry THE HOT ONE, but if you want to "test drive" what could be the longest ball in the world, H & L will send you one FREE. Just order a dozen or more and they will send you an extra. They ask you to use the extra ball for a few holes. Independent tests show it should add as much as 22 yards to your tee shots, but if it doesn't, you can return the rest of your order for a prompt refund. The free ball is yours to keep in any case-for fun or

And if you ever cut one of these super balls in normal play, H & L will replace it free. You pay only the return postage,

about 25¢.

A dozen hot balls cost \$19.95. (plus \$1.75 postage and handling). Two or more dozen cost just \$18.00 each and H & L pays all shipping costs.

The address is: H & L Labs (Dept HD-22), 18 Lois Street, Norwalk, CT 06851. You can send a check or charge it, but be sure to give them your card's account number and expira-tion date, No P.O: Boxes please.

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Choose just the right size of gleaming bowls for all your cooking needs! They match, nest and are made of handsome gleaming polished heavy gauge stainless steel, with turned rims. Special feature is the tapered design for easy mixing and blending! Dishwasher safe, for lifetime of mixing, whipping, storing, or serving welcome off

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1	Yes, I would like my frozen foods to retain their natural flavors, textures and nutrients through cooking. Please send the following New Frozen Food Steamers:
1	□ One for only \$5.99 + 70¢ postage and handling. □ SAVE! Two for only \$10.99 + \$1.00 P&H.
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Tulips bloom in all their graceful splendor and brilliant color in spring . . . but they must be planted in fall! Mail coupon today for this fantastically low-priced bargain offer. Our "flaming mix" assortment of healthy, hardy planting stock bulbs (2½-3" circ.), bloom year after year without replanting, 50 for only \$2.50. Or order 100 for only \$4.95 and really save! Add 40c postage and handling. We guarantee to ship your order within 72 hours.

handling. We guarantee to ship your order within 72 hours after we receive it! Better yet, you get six beautiful Dutch Iris free with every order received by November 1. Given proper soil, care and with normal growing conditions, these tulips should develop into larger size bulbs the first year's planting. In fact, we guarantee many blooms next spring. normal bloom the second season and at least 3 years thereafter or free replacement. If not satisfied on arrival, return within 15 days for full refund. Clip and mail today.



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2 for \$59 Gentlemen: Please send me _____ coats, for which I enclose my full remittance of \$___ plus \$1.95 towards shipping.
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COLOR		HOW MANY	WHAT SIZE
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GUARANTEE: I understand that if upon receipt I do not wish to wear the coat(s). I may return it within 30 days

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Due to a shortage of copper
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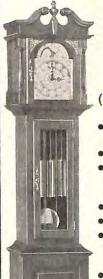
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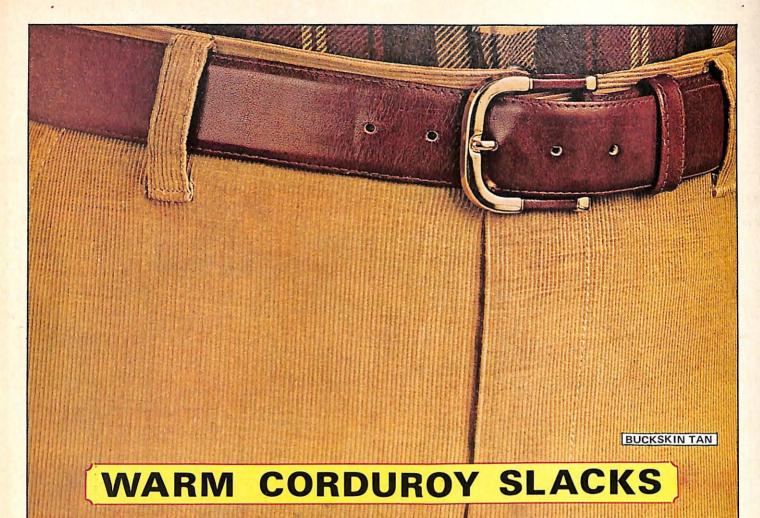
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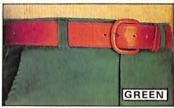
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