

Robert Grafton, Grand Exalted Ruler, B.P.O. Elks of U.S.A., 1979-1980

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ACTION My Friends: AND IDEAS



Α MESSAGE FROM THF GRAND EXALTED RULER

THE SUMMER is past and in many of the states there is the beginning of a change of colors. This is the time of year most enjoyable to many, who are infused with energy and have some time to accomplish objectives before the end of the calendar year.

OUR LODGES are implementing programs of community involvement. They are programs that require personal participation and a little of your time, and they will make youngsters, oldsters, and incapacitated shut-ins find your community a better place in which to live. When you participate, you will receive a reward. No, not a certificate or plaque, but something infinitely more precious—an inner glow, a better self-image, and the secure knowledge that you are among the chosen ones. Surely the Lord keeps track of everything we do, and I am confident that He smiles more benignly on those who help their fellow man.

You will FIND that working in the community on an Elkinspired project will not only give you that inner glow, but it will be the catalyst to build a better Elkdom. Your membership then becomes even more valuable than has been true in the past.

MAY I respectfully ask that you not stop with participation. Your true value as an Elk and a good citizen will be evident when you bring forth ideas. The best thing your leaders can hear is a statement that begins, "Why don't we do," and then a suggestion for a new community action program.

HENRY DAVID THOREAU once said something that is applicable. "If you build castles in the air, your work need not be lost; that is where they should be. Now put foundations under them."

WE NEED your thoughts and comments, your personal participation, and above all, the knowledge that you care about, and are proud of, your membership.

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the magazine

VOL. 58, NO. 4 / SEPTEMBER, 1979

NATIONAL PUBLICATION OF THE BENEVOLENT AND PROTECTIVE ORDER OF ELKS OF THE UNITED STATES OF AMERICA. PUBLISHED UNDER THE DIRECTION OF THE GRAND LODGE BY THE NATIONAL MEMORIAL AND PUBLICATION COMMISSION. THE ELKS NATIONAL MEMORIAL AND PUBLICATION COMMISSION WADE H. KEPNER/Chairman R. LEONARD BUSH/Vice-Chairman RAYMOND C. DOBSON/Secretary EDWARD W. McCABE/Treasurer ROBERT E. BONEY/Asst. Secretary and Asst. Treasurer

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Uncas actually lived. And just as James Fenimore Cooper described him, he was a man of exceptional courage.

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he has yet to exterminate a single insect species.

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ADVERTISING OFFICES



CHICAGO 60614 425 W. Diversey Parkway (312) 528-4500 NEW YORK 10017 50 East 42nd (212) 682-2810

THE ELKS MAGAZINE, Circulation Dept., 425 Diversey Parkway, Chicago, IL 60614

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THE ELKS MAGAZINE, Volume 58, No. 4, September, 1979 (ISSN 0013-6263). Published monthly at 425 W. Diversey Pkwy., Chicago, IL 60614 by the Benevolent and Protective Order of Elks of the United States of America. Second class postage paid at Chicago, IL, and at additional mailing office. Acceptance for mailing at special rate of postage provided for in Section 1103, Act of October 3, 1917, authorized May 20, 1922. Single copy price is 25 cents. Subscription price in the United States and its Possessions, for Elks, \$1.25 a year, for non-Elks, \$2.50 a year; for Canadian and Foreign postage, add \$1.50 a year. Subscriptions are psyable in advance. Manuscripts must be typewritten and accompanied by sufficient postage for their return via first class mail. They will be handled with care but this magazine assumes no responsibility for their safety.

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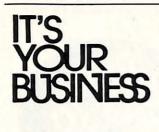
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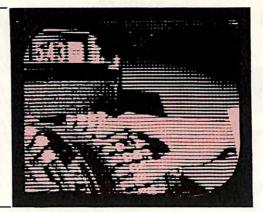
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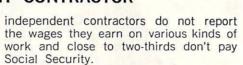
by John C. Behrens

THE INDEPENDENT CONTRACTOR

The Carter Administration, anticipating the possibility of a tax cut and new ways to finance increasing Social Security costs, has asked Congress to require tax withholding by salespersons and certain so-called independent contractors.

The request is supported, say Carter people, by evidence of \$1 billion in tax evasion by growing numbers of workers in both groups. The Treasury Department claims it could recoup at least \$600 million by requiring such a withholding tax.

The current law requires withholding taxes for those workers considered employees and self-employed persons. Regulations apparently are vague for those that fall in between. An internal revenue audit, not long ago, claimed that 46.9 percent of the workers not classified as



The Revenue Act of 1978 offered an interim solution that may have compounded the problem. It allowed employers to treat workers as independent contractors if there is a "reasonable basis" for such treatment. Government officials believe that some in private enterprise simply ignored the phrase "reasonable basis."

On the other hand, observers think the Administration's preoccupation with finding more revenue has been triggered by the need to pump more money into the federal treasury and Social Security by 1981. With the federal deficit rising and

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Social Security Administrators expressing concern about the next few years, some speculated, effort has to be made to generate income.

"There is simply no way the government is going to find an equitable way to deal with such a problem as personal services, especially during a recession," said a financial consultant. "I think the figure mentioned—\$1 billion—is conservative. It's much bigger actually and it will probably increase in size as the recession is felt by more and more people.

"The professional people are generally not involved. The heart of the matter is the many people who pick up second and even third jobs and deal on a cash basis. For example, instead of going to a professional house painter who advertises his services in the yellow pages or the newspaper and whose rates reflect the cost of doing business—insurance, employee benefits and so on—a homeowner finds a person willing to do it for cash. He pays for the work, the person pockets the money and doesn't declare it. It's commonplace. It's a way of life."

The 1979 Commerce Clearing House bulletin offers a view of the advantages of being an independent contractor: "In many cases, an individual may have a choice in the manner in which he performs services for his livelihood. He may be able to arrange to perform these services either as an employee or as an independent contractor. The status of an independent contractor would be desirable from a tax standpoint, if the taxpayer incurs income which is deductible from gross income toward adjusted gross income but which is deductible only as itemized deductions by an employee."

The employer, of course, has advantages, too. Operators of various kinds of businesses are relieved of the liability of paying federal unemployment taxes, old age benefits and payroll taxes. "You remove a lot of the financial headaches of doing business these days as well as all that paperwork, too," a businessman said. Small business owners insist that a

Small business owners insist that a change in the status of the independent contractor will have serious effects upon their firms, the economy and the worker.

"There's no question about it," says an accountant who deals with a number of proprietors, "if the Congress attempts to become more restrictive in this area, it's going to lead to more unemployment, plunge a number of middle-class people further in debt and arouse a lot of anger over government meddling before an election year." He contends that the complaints have been more noticeable in such fields as real estate, door-to-door sales and some b'ue-collar trades.

"The point is," says a business associate. "it will open a Pandora's box if the government really tries to put a value on everything. People will simply not stand for a government that exacts payment for the air they breathe and every hour of their day. Most are against those who avoid any taxes at all, but few people want to see someone ambitious enough to hold down several jobs so that he can get ahead, trapped by a government that's penalizing those who want to get ahead."



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by Omer Henry

Barry Steinberg was born deaf. Today, at age 30, he lives alone in his apartment. To alert him to knocks at the door, telephone calls, and alarm clock rings, he has a four-footed friend to serve as his "ears."

That friend is a scraggly, coal-black terrier called King. He is a hearing dog -the first of his kind in Marylandand the product of an exciting new program.

It is exciting because, in the United States today, there are 13.3 million people who suffer from the invisible handicap of impaired hearing. Nearly two million of them are deaf, and many have difficulty participating in the mainstream of society. Sounds which play an important role in alerting normal individuals to danger, emergencies and the needs of others are lost on these unfortunate people.

To assist them, the American Humane Association developed its Hearing Dog Program. Its purpose is to train dogs in auditory awareness and make them available to the hearing-handicapped at no cost.

The first professionally trained hearing dog, Skippy, belonged to a Denver family which had a young, hearing-impaired girl. And in 1968, Skippy received press coverage in the Denver *Post* and *Reader's Digest*.

Perhaps the pinnacle of Skippy's success was an appearance on the Art Linkletter House Party television show. After that, the concept of professionally trained hearing dogs disappeared until 1975, when a deaf woman in St. Paul, Minnesota, contacted a local television station and asked for assistance in training a dog to alert her to sounds around her home.

An official of the television station approached Mrs. Ruth Deschere of the Minnesota Society for the Prevention of Cruelty to Animals. She, in turn, discussed the matter with Dick Lambert, owner of Animal Inn, who agreed to use the Animal Inn as a training center. Six dogs were trained in a feasibility study and placed with varying degrees of success. Shortly thereafter, the Minnesota SPCA realized it could not deal with the scope of this program and began to look for an organization that could develop the project on a national –or even an international–basis. This is how AHA became involved in the Hearing Dog Program.

In July, 1976, AHA hired Robert J. White to act as liaison between the Association and the deaf community. He hired Agnes McGrath, an expert dog trainer, to develop a program and train dogs to assist the deaf. She opened the first class of dogs for the Hearing Dog Program in October of that year.

At the time, AHA had only 13 applications for hearing dogs. McGrath, looking forward to the time when she would find it necessary to communicate with the deaf persons to whom she would deliver hearing dogs, immediately enrolled in a sign language course.

One of the early problems that arose dealt with getting dogs to train. "We select them," McGrath says, "from animal shelters and humane societies. Neither the size nor breed is important to this program. Rather, we look for young dogs with good dispositions. We try to select dogs that will be easy to train."

The Hearing Dog Program is particularly gratifying to those concerned with the destruction of animal life resulting from pet over-population and the abandonment of unwanted dogs. Because of this program, many dogs who otherwise would be subject to euthanasia for lack of homes, now find new life, purpose and love.

Each animal in the Hearing Dog Program undergoes complete obedience training. And the dogs who complete this phase of the training but are deemed unsuitable for the additional hearing training are placed as companion dogs with other types of handicapped people. Thus, all dogs in the program serve beneficial purposes and





The Hearing Dog Program trainer (top) develops a genuine affection for her charge and is dedicated to turning out a well-trained animal upon which its master can depend. And once in the home, a hearing dog (above) serves as an important communications link between child and parent by calling attention to a child in distress.





Hearing Dog Programs utilize dogs of all sizes and breeds (top); and much love and attention are employed by the trainers to produce attractive, friendly, and intelligent animals that will serve their eventual masters faithfully. In the early stages of training, each hearing dog is taught to respond to a door knock (above).

For over half a century, Seeing Eye dogs have helped the blind; now dogs trained in auditory awareness can aid the deaf and hard-of-hearing.

find loving homes-instead of death by needle or the decompression chamber.

After the obedience phase comes the auditory awareness (sound keying) training. The most common sounds AHA trains dogs to recognize and act upon are doorbell rings and knocks at the door, the phone TTY (the TTY is a teletype that is used in connection with the phone and allows the deaf to type messages transmitted between households), the alarm clock, a baby's cry, and smoke alarms.

If the prospective recipient has a special need, AHA makes every effort to meet it. For instance, an applicant from the California School for the Deaf in Riverside complained that he had lost a wallet on each of two occasions when pulling his keys or handkerchief from his pocket and did not hear it hit the ground.

"Therefore," McGrath says, "we trained his dog to retrieve dropped or lost items."

And, finally, hearing dogs are needed to alert their masters of unusual sounds outside the house. This is referred to as burglar training. It is merely an alert service, however, as hearing dogs are not trained to attack. According to McGrath, four or five months are required to train a hearing dog and the cost is approximately \$2500. "If we have to fly to New York for a placement, that cost is additional."

By January, 1978, the Hearing Dog Program had added several staff members—among them, Sandi Kilstrup, a trainer. It also had trained several dogs, ten of which were ready for placement. This brought to the fore the question of who should get a dog.

When one applies for a hearing dog, an official of the Hearing Dog Program -a division of AHA-visits the applicant in his home. One such official is Dr. Gerald Steinberg, Barry Steinberg's father. "If," Dr. Steinberg says, "the applicant is from Maryland, the Program Headquarters sends me a form to fill out regarding the applicant."

This means that Dr. Steinberg must visit the applicant in his home, ask certain questions, make pertinent observations, sketch the layout of the home, and report anything which would have an influence on the applicant's having a dog in his home.

Before one is eligible for a hearing dog, he must be at least 18 years old, have no hearing person residing with him and, if he has a dog, agree to find another home for the animal.

After the program official has completed his inspection, he fills out the form and mails it—with his diagram of the applicant's living quarters—to Program Headquarters. If the applicant is found eligible, he is put on the waiting list for a dog.

As might be expected in such a program, problems arise. One concerned John Curtin, a deaf janitor at the Connecticut School for the Deaf in Mystic, Connecticut. He lived in a trailer camp and wanted a hearing dog. The camp manager declared Curtin could not bring a dog into the camp.

bring a dog into the camp. Curtin objected. "If," he asked, "I were blind, could I bring in a Seeing Eye dog?"

"Yes," the Manager replied. "Connecticut law permits Seeing Eye dogs in the camp."

Curtin felt this law was unfair. If one could bring in a Seeing Eye dog, he should be able to bring in a hearing dog. He brought this matter to the attention of proper authorities and succeeded in getting a law passed that the deaf have the same rights as the blind in connection with dogs. Now Curtin has Ebony, a black Labrador, as a hearing dog.



When a dog has completed his education, the trainer delivers it to the new master. This is necessary because each home has its own distinct environment –all of which is new to the dog. And, too, there may be slight adjustments to make.

Another consideration is the transfer of command from the trainer to the new owner. While in training, the dog takes orders from the trainer, but when delivered to his new home, he must learn to serve a new master.

To effect a smooth change of command, the recipient, too, may need a bit of instruction. For instance, Sandi Kilstrup delivered King to Barry Steinberg. She taught Barry to be alert to King's outdoor signals. "When he hears a noise," Kilstrup said, "he will prick up his ears and look toward it. This is how he warns you of possible danger."

A trainer works with the recipient from five to seven days. "From the very first," Dr. Steinberg says, "Barry and King worked together well. Sandi remained with us for only four days."

She urged Barry to take King with him to work every day instead of leaving him in the apartment. "King," she pointed out, "is a valuable animal. The expense that went into training him is tremendous."

It is true that a hearing dog is not just a dog. He's something special. "We feel," Kilstrup said, "that the recipient who really cares about his dog will care for him as he would for a child."

While in the area, Kilstrup contacted the Montgomery Friends of Animals, a charitable organization, and explained the Hearing Dog Program. MCFA officials were enthusiastic about it and readily agreed to sponsor King, paying for his training. Thus, King was an outright gift from the Hearing Dog Program to Barry. This is how the program works. The program depends entirely on grants and contributions.

Once on the job, precisely what does a hearing dog do? First, at all times he wears a bright orange or red collar which identifies him as a hearing dog. This, under the White Cane law as amended in May, 1978, gives him entry into all public buildings in 22 of the 50 states.

Each hearing dog is trained to perform specific functions. For instance, a Denver ex-policeman named Jack Burns who is both blind and deaf has a hearing dog named Dutchess. She does not act as a Seeing Eye dog but

(Continued on page 22)

ELKS NATIONAL SERVICE COMMISSION

"So long as there is a disabled veteran in our hospitals. the Benevolent and Protective Order of Elks will never forget him."



The proceeds of a veterans dinner-dance held by Hollywood, FL, Lodge were contributed to the Miami Veterans Hospital recently. On hand for the presentation were (from left) J. Getzel, director of voluntary services, Co-chm. Charles Norfleet, Chm. Felix Smith, Wayne Johnson, assistant director of the hospital, immediate PER Edward Stampfel, and Co-chm. John Wise. The \$1,000 donation will help pay for needed therapeutic equipment.





To support the therapy program at the veterans hospital in Lexington, KY, the local lodge contributed leather recently. Bernard Ryder, chief of voluntary services, Brother George

Horine, VAVS representative, David Gish, therapist, and Chief Ron Pujia examined the hides. Brother Horine has served the vets as representative for 30 years.



Hides collected by Washington lodges augmented a contribution of coffee and other provisions for the veterans hospital in Walla Walla, WA, recently. PER and State Chm. LeRoy Allen joined his fellow Walla Walla Lodge members PER Ira Mollette and Chm. Ham Frederking in delivering the goods. Director Eugene Borrell (second from left) thanked the Brothers for the donation.



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YOU AND RETIREMENT



by Grace W. Weinstein

So you want to go into business for yourself . . . but you don't want to go it alone? The way to solve this seemingly insoluble riddle is to buy a franchise.

Franchising is a method of doing business, a licensing and distribution arrangement between a parent company and an independent businessman. The parent company supplies the training and advertising and a well-known product, ingredients that can give the franchisee a competitive edge over other small businesses. The franchisee supplies the same effort, time and money as in any other business venture.

There are two major types of franchise operations. The traditional type, which accounts for about three-quarters of the franchise industry, is product and trade name franchising. Here you are licensed to sell a particular manufacturer's product, such as gasoline or automobiles or soft drinks.

The newer, rapidly-growing type of franchise is what the U.S. Department of Commerce calls a "fully-integrated relationship," including not only product, service, and trademark but also a marketing strategy and plan, operating manuals and standards, quality control, and a system of ongoing communication between franchisor and franchisee. This total package is called business format franchising, and includes a wide range of businesses: pet shops, weight control centers, fast food restaurants, income tax services, employment agencies, bicycle shops . . . and, right now, the fast-growing area of real estate sales. By the end of 1979, it's been estimated, franchise outlets will account for more than onethird of all retail sales in America.

Why the boom? Well, franchise operations do offer distinct advantages to the small businessman. In *The Woman's Guide to Starting a Business* (Holt, \$4.95), a book which is chock-full of good advice for both men and women, Claudia Jessup and Genie Chips outline some of the advantages: a well-known product name; national advertising and public relations; centralized purchasing of equipment, fixtures, and supplies; continual training and market advice; and, sometimes, help with financing.

But there are disadvantages as well, especially for the unwary. Many people, including many retirees, have lost their savings to unscrupulous operators. So many have been fleeced, in fact, that

FRANCHISES

many states now have laws regulating franchise offerings, and the Federal Trade Commission has new disclosure regulations going into effect this month.

The FTC regulation will require franchisors to give prospective franchisees data on 20 subjects before any contract is signed. Those subjects include: the business experience of the franchisor; any lawsuits or bankruptcy proceedings involving the company or its management; the financial resources of the company; any restrictions on how you conduct the business; substantiation of any projections of anticipated sales or profit for the franchisee.

These regulations should help a great deal. But if you are to forestall an unpleasant situation, the work is really up to you. Before you sign a contract, says the International Franchise Association, the trade association of franchisors, you should investigate. Their booklet, *Investigate Before Investing*, sets forth the details. Here is a summary. (For more information, write to the International Franchise Association, 1025 Connecticut Ave., N.W., Washington, DC 20036.)

• Carefully evaluate the specific franchisor, its reputation and business record, and the industry of which it is a part. What is its system of franchising? What is its status within the industry? Read the franchisor's literature.

• Evaluate the service or product itself. Is there a demand in your area for this item? Is the product manufactured by the franchisor, or by another company? Can you count on delivery? Who controls the price? Are prices competitive?

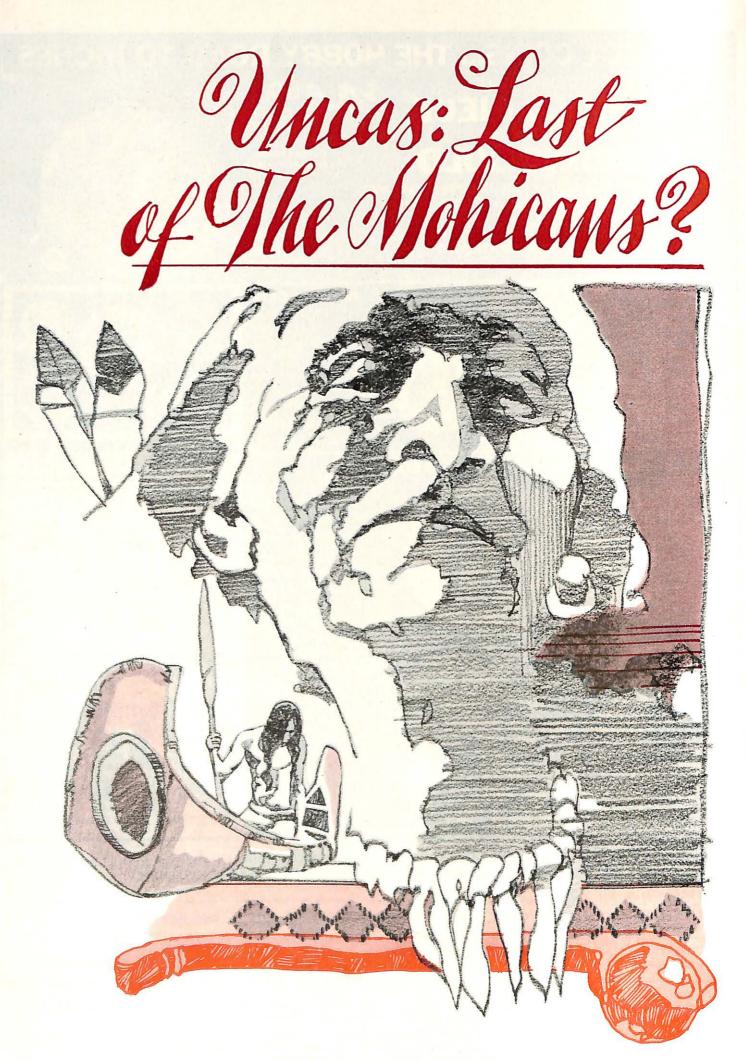
• Evaluate the costs. Most franchises require an investment on your part. That investment can consist of some or all of the following: an initial franchise or license fee, training costs, on-site start-up costs, promotion charges, periodic royalties or fees, and regular advertising contributions.

• Evaluate the kind of training you will receive. What is the nature, duration, and extent of the training? Is it mandatory? Where is the training given? Who pays the costs?

There are a lot of success stories in franchising. Yours may be one of them. But conduct your investigation in advance, before you sign anything. Use a lawyer and an accountant. Ask all the questions, and be sure you get the answers. Then . . . good luck!

\$ \$





by Richard H. Baker

Remember that thrilling climax of James Fenimore Cooper's classic adventure tale, *Last of the Mohicans*?

Our heroes, including the young Indian brave Uncas, pursue the villainous Magua and his captive, the white girl Cora who faces the terrible choice of marriage to Magua or death at his hand.

The pursuit leads through a cave and up a rocky mountainside, where Cora collapses—she can go no farther. Magua's knife is raised when suddenly there is a piercing cry, and the courageous Uncas comes leaping to Cora's rescue.

But he fails; Uncas and Cora are both killed before Magua falls to his own death.

Uncas is gone, mourned as the "last warrior of the wise race of the Mohicans." In the words of his father, who is now left without an heir, "My race has gone from the salt lake and the hills of the Delawares."

As an authority on Indian history, Cooper was...well...the famous author of some good adventure fiction. But he did get some things right:

Uncas actually lived. And, just as Cooper described him, he was a man of exceptional courage, a valuable ally to his white friends and in many ways a remarkable individual.

But he would have to have been even more remarkable to be involved, as an impetuous young brave, in Cooper's story. That tale is set in 1757 during the French and Indian War; Uncas would have been 169 years old at the time. The action takes place in upstate New York; the Mohegans, as that name is now spelled, did once live in that region, but Uncas himself would have been a long way from home. He lived in southeastern Connecticut, where the city of Norwich now stands.

Uncas did once pursue an enemy much like Cooper's Indian brave did, but he did not die in a final confrontation with his foe—in fact, he never quite caught up. Uncas lived to the very ripe old age of 95.

He never quite lived up to the legendary, but fictional, image of the noble savage. Uncas was a human being and his courage and honor were mixed with other traits. He was an opportunist, an ambitious practitioner of the dian politics and a clever real estate salesman. He was one of the few Indian leaders ever to profit from his association with the white man, but his success was temporary and it cost him the respect of many of his fellow Indians.

And, oh yes, Uncas was not the last of the Mohegans. Not only Uncas but two of his sons served as sachems, or chiefs of their people; so did several of his grandsons and great-grandsons. Mixed-blood Mohegans still live today, in the same area where his predecessor gained his fame.

Much of the history of Uncas' time and place was, of course, recorded by white men. It is a white history in which Uncas makes frequent appearances, and many details of his life are not known.

In fact, one of the most important incidents in Uncas' life had taken place just before the first white settlers arrived, and it still is not certain exactly what happened. In any event, the pioneers who founded Hartford, Providence and other early settlements in the area found themselves in the midst of a civil conflict between the Mohegans and the Pequots, two closely-related branches of the Algonquin nation.

That was in 1633, and Uncas would have been about 45 years old. He and his Mohegan followers were a band of dissidents who had had a falling-out of some kind with the more powerful Pequots and their sachem, Sassacuswho happened to be Uncas' father-inlaw. Uncas, who was always alert to an opportunity, saw the newly-arriving whites as allies who could help protect him from his opponent. In fact, they might help Uncas depose Sassacus and take his place as the region's most powerful leader.

Uncas had taken on a tough opponent. Sassacus was a feared and respected ruler and a gifted public speaker; some Indians believed he was

THE ELKS MAGAZINE SEPTEMBER 1979

a god and that "no man can kill him." He was also a fursighted leader. Sassacus could not possibly have imagined the magazinde with which it ultimately would take place, but he correctly predicted that the whites would displace the Indians, tribe by tribe, unless they fought back.

Sassacus saw no choice but to fight, particularly since the growing alliance between Uncas and the whites was an obvious threat to his security. So he launched a series of raids against the English settlements.

Those raids, complete with murders and torture, were the beginnings of the Pequot War, one of the first and bloodiest white-Indian conflicts in the history of the United States' settlement. The English settlers were quick to sense their danger. Their settlements, even the oldest ones in Massachusetts, were small and vulnerable. If Sassacus prevailed in Connecticut, all the whites in New England were in danger of destruction.

Except for Uncas, it might have happened. Seizing the opportunity the growing war presented, he set himself up as a protector of the colonists, warning them and helping them fight off Pequot raids.

The English were fresh from a bloody history of their own, the beheadings, massacres and other atrocities that accompanied the rise and fall of Oliver Cromwell. Their response was just as violent as the Pequot attacks, and the war swiftly escalated.

In response to one Indian raid—ironically not by the Pequots—a party set out from Boston, razed one Pequot village and then sailed for the fortified outpost of Saybrook at the mouth of the Connecticut River. Lion Gardiner, who commanded the small, lonely fort, wasn't exactly happy to see his visitors.

"You come hither to raise the wasps about my ears," he complained, "and then you will take wing and fly away."

Gardiner was sadly correct, and his post soon became a special target of Pequot raiders. Several of his men were cruelly tortured and killed when they



ventured from the fort to get supplies. Relief for Gardiner—and Uncas' big opportunity—came in 1637. It arrived in the person of Captain John Mason, a career military officer who was named to command a militia unit organized in Hartford to put a final end to the Pequot menace. Mason's first mission would be to sail downriver and relieve the Saybrook garrison.

As Mason and his 90-man force prepared to move out, he was approached by Uncas, who offered his help. Mason wasn't quite sure how to respond. On one hand, he didn't know whether the Indians could be trusted. On the other hand, though, Uncas had several things Mason could use: About 70 braves and, more important, an intimate knowledge of the region's rivers and terrain. Mason finally decided to send the Mohegans ahead to Saybrook as an advance party.

Gardiner, a veteran of Indian attacks, was just as unsure as Mason, so when Uncas and his warriors arrived, Gardiner arranged a test of their loyalty. A small Pequot war party had passed the fort the night before, and the Mohegans were sent out in pursuit. The order, in effect, was "bring them back, dead or alive." When Uncas returned with a Pequot captive and reported killing four others, the English-Mohegan alliance was sealed.

Former captives of the Pequots informed Mason that Sassacus and his warriors were operating from a pair of fortified villages near the present-day Connecticut-Rhode Island border. Mason decided he must take the forts, so with his force and Uncas' Mohegans he sailed eastward along the coast and then marched inland. The invaders approached one of the forts after dark.

As they waited to attack, Mason asked Uncas how many of his braves would run away once the battle started. "Every one but myself," Uncas replied. He was right.

The Mohegans and other Indians who had joined the force along the way still feared that the Pequots would win and would later seek vengeance on any Indian seen fighting alongside the whites; nearly all of them stood on the sidelines as the English attacked.

The Mohegans had little to fear. Mason's attack on the fort was as cruelly efficient as the massacre scene James Michener would one day create in *Centennial*. Bodies of English troops rushed each of the fort's two gates. The Pequots were caught by surprise, and the superiority of English weapons was soon obvious.

Still, the Pequots resisted. Many were able to wrap themselves in impenetrable woven mats, from which the militiamen could not dislodge them.

There was only one solution, Mason decided. "We must burn them." The soldiers set fire to the wigwams and then formed a ring outside the burning fort. Only seven Pequots escaped through that circle; another seven were captured and 40 were killed as they tried. Uncounted hundreds died in the flames.

Sassacus was not among them; he had been at the other fort. But with half his force destroyed and food in short supply, he knew he was in a desperate position. With the remnants of his tribe he began a westward flight, with Uncas and the English not far behind.

Uncas was never to have a climactic final confrontation with Sassacus. He often came close, and at one point the Pequots were surrounded in a swamp in Fairfield. But Sassacus and a few of his followers again eluded capture, leaving about 200 dead or imprisoned tribesmen behind.

Sassacus was looking for a sanctuary (Continued on page 19)



THE JOY OF GIVING Elks National Foundation

2750 Lakeview Avenue - Chicago, Illinois 60614



In memory of PGER Hobert Blackledge, Mrs. Helen Blackledge (center) contributed \$1,000 to the National Foundation. ER Riley Harris (right) of Kearney, NE, Lodge joined Grand Est. Lect. Kt. Chester Marshall in presenting an honorary founder's certificate to Mrs. Blackledge. Kearney Brothers offered their congratulations after the ceremony.

A contribution to the National Foundation was made by Brother John Hegwood (right) of Rock Hill, SC, Lodge recently. With the receipt of Brother Hegwood's donation, Chm. W. E. Holroyd (left) has enlisted 70 members to the Foundation. Rock Hill Brothers congratulated the chairman and contributor.





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The boots worn by Bigfoot, alias Brother

The Elks' ladies of Middlesex, NJ, Lodge contributed \$1,000 to the Somerset Crippled Children's Treatment Center recently. Chm. Arthur Brown of the Center's board of directors thanked Past Pres. Mrs. William Henryk for the gift. The center is sponsored by lodges in Somerville, Bound Brook, Dunellen, Plainfield, and Manville.

Special Olympics participants were, the recipients of donations made by two lodges recently. **Grand Forks**, **ND**, Elks donated T-shirts to contestants in their state, while **Brownwood**, **TX**, Elks gave a contribution of \$1,000 to participants in their area. The funds were raised at a spaghetti dinner sponsored by the Brownwood Brothers.

Family initiations continue to be a part of Elkdom. On Old Timers Night at Homer, NY, Lodge, PER Donald Hay initiated his father, Lloyd Hay. Twenty-two sons of Ocala, FL, Broth-

ers became new members of the order. Capt. William Bowen flew home from his army base in Colorado Springs to be included in the initiation ceremonies.



A charitable contribution from Middlesex, NJ, Elks' ladies

NEWS OF THE LODGES



Orlando, FL, Lodge supports the state major project.

The lodge facilities at Tucson, AZ, served as the site of blood donations from Tuscon Elks. ER Robert Speer and his wife, daughter, and son headed a line of 85 donors at the Red Cross bloodmobile. San Mateo, CA, Elks also donated blood. Certificates of appreciation were proffered to Ben D'Ooge, Robert Edwards, Laurie Harper, Roberta McDonough, and Gerald Wentworth for their contributions of one gallon or more of blood.

PDD Lawrence Hoover of Harrisonburg, VA, Lodge was honored for enlisting 105 new National Foundation members and raising \$5,000. Two of the donors, Brother and Mrs. Owen Simmons Jr., received an honorary founder's certificate recently. Florida's major project, support of the Harry-Anna Crippled Children's Hospital, benefitted from a contribution of \$25,000 recently. Administrator Jim Oliver thanked Brother Jack Holloway of **Orlando**, **FL**, **Lodge** for the donation.

Shenandoah, IA, Elks recently burned the mortgage for their lodge building, which includes dancing and dining facilities. The building was officially opened in 1973. Vallejo,

CA, Elks held groundbreaking ceremonies for the expansion of their lodge building. Plans for the addition include an exercise room, a sauna, a Jacuzzi pool, and tennis courts.

New officers of Hastings, MI, Lodge were installed by PER Charles Romick of Grand Rapids, MI, Lodge recently. As the installing officer, the visiting dignitary introduced his nephew Bill Romick to the post of Exalted Ruler and his grand-nephew Bill Romick to the position of Inner Guard.

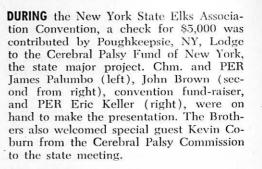
The honor of installing F. Keith Wortman as Exalted Ruler of Albany, GA, Lodge went to the new officer's father. GL Committeeman J. W. Wortman Jr. presented the gavel to his son. A plaque exhibiting the 36 names of those at the Elks National Home who are members of the National Foundation was designed and constructed by Brother

Ramon Ringo recently. Chm. Bill Kehoe thanked Brother Ringo, who is also a resident of the Home, for the display.

A fire at Plant City, FL, Lodge totally destroyed the lodge building, including dancing and dining facilities and a 30-year collection of official records and historic memorabilia. Over 100 fire fighters from seven fire departments prevented the blaze from spreading. The cause of the fire, which resulted in an estimated \$300,000 in property damage, remains unknown.

At the height of the baseball season, the Elks are in there pitching. Irving, TX, Lodge raised \$600 by playing KBOX Radio of Dallas in a ball game. Proceeds were given to the Spina Bifida Association, which helps victims of spina bifida, a spinal birth defect. Pomona, CA, Elks sponsored their 44th Annual High School Baseball Tournament, in which 48 teams participated. The Brothers conducted the competition under the direction of Chm. Don Hoebel and raised \$6,000 to pay for the expenses.

A contribution of \$1,000 was made by Swanton, OH, Lodge to the Toledo area Scout Council's Camp Miakonda for needed repairs. This brought the lodge's donations for the camp to a total of \$11,000. ER Joseph Duszynski presented the check to Secy. and Chm. Floyd Coon.



THE ELKS' LADIES of Leesburg, FL, Lodge contributed \$1,600 to the Harry-Anna Crippled Children's Hospital in Umatilla recently. Pres. Nancy Bland (center) presented the check to Jim Oliver, hospital administrator. ER Gordon Mansfield (right) thanked Ms. Bland and all the Elks' ladies for their support of the state major project.



A BULLETPROOF vest was contributed by Sayreville, NJ, Lodge to the local police department recently. Chief Raymond Sweeney and Councilman Raniero Travisano accepted the vest from ER Paul White and PER Jack Howley. The Brothers hope their donation will encourage other groups to purchase vests for the department.





THE BROTHERS of Harrisburg, PA, Lodge honored Mrs. Margaret Moeslein (second from right) as Mother of the Year recently. Mrs. Moeslein accepted a plaque from ER Michael Haramija (right). Est. Loyal Kt. Ron Fernsler (left) and Est. Lead. Kt. Clarence Baker participated in the ceremonies held at the lodge.



FOUR SONS of a Grangeville, ID, Brother were initiated into Elkdom recently. David, James, Robert, and George Branson were welcomed to the order by their father, Dale (second from left), and their grandfather D. Lester Branson (right). The ceremony was conducted by ER Miles Castle (left) at Grangeville Lodge.



EAGLE SCOUT Reese Warner (second from left) was presented with an award by Chicago (North), IL, Lodge recently. The young man's father, Dave Warner (left), and Scoutmaster Jim Budzileni (right) of Troop No. 924 were on hand for the affair. Brother Harold Merrill offered congratulations on behalf of the lodge.

AN ALBUM comprised of photos, news clippings, and memorabilia depicting the events of immediate PER Philip McCarthy's term as Exalted Ruler of Gouverneur, NY, Lodge was created by Publicity Chm. Ronald McReynolds (right). Brother Mc-Carthy thanked Brother McReynolds for the gift. A similar album was presented to PER Charles Hyde upon the completion of his term, and Chm. McReynolds plans to create another one for ER Robert Barr.

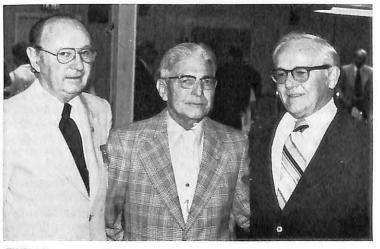


PAST GRAND Est. Loyal Kt. and SDGER Raymond Quesnel (right) conducted the installation ceremony held at Concord, NH, Lodge recently. The SDGER presented the gavel to his son-in-law Richard McManis as he began his term as Exalted Ruler. Carl Quesnel (left), member of the GL Committee on Credentials, acted as Esquire for the occasion.





GREETINGS were extended to PDD George Skinner (center) at the North Carolina state conclave by the hosting Winston-Salem Elks' ladies. Mrs. Harry Pope (left) and Mrs. R. J. Angel discussed the meeting schedule with the 88-year-old Brother. PDD Skinner presently serves the North Carolina State Elks Association as chaplain.



TWENTY years in Elkdom were the cause for celebration at Titusville, FL, Lodge recently. PGER William Wall (center) was on hand to wish the Brothers a happy 20th anniversary. Then-ER W. D. Durrett and ER Donald Zebley welcomed the Elks dignitary to the festive event. (Continued on page 38)

NEWS OF THE STATE ASSOCIATIONS



PGER Edward McCabe (seventh from left), then-GER Leonard Bristol (eighth), and GL Committeeman Ted Callicott (fifth) were on hand for the Tennessee convention.

The selection of 25 young men and women to receive \$1,000 major project scholarships was announced by the trustees for the **Tennessee** Elks Benevolent Trust during the March 29-31 state conclave. For outstanding contributions to the state association, PER Raymond French of Camden Lodge was chosen to be Elk of the Year, and the names of State Secy. Joseph McCulloch of Nashville Lodge and the late Sam Sullivan of Cleveland Lodge were added to the Elks Hall of Fame roster.

Gatlinburg Lodge hosted the convention, which was attended by approximately 369 Brothers and 311 Elks' ladies. Then-GER Leonard Bristol, PGER Edward McCabe, state sponsor, and Ted Callicott, member of the GL Ritualistic Committee, joined the conventioneers. State dignitaries on hand to welcome the guests were then-DDGER Roy Merryman, outgoing SP Paul Elliott Sr., Convention Chm. and PDD Laurin Hunter, Secy. Joseph Mc-Culloch, and PSP James Fesmire.

Congratulations were offered to SP Alfred Celia of Bristol Lodge. Brother Celia's assisting officers are President-Elect Michael Baloga, Camden; Vice Presidents Joe Frazier, Erwin; Joseph Henry, Cleveland; Clyde Collins, Columbia; PDD Tommy Hurt, Jackson; Secy. Joseph McCulloch, Nashville; and Treas. Clyde Webb, Athens.

The ritualistic team from Kingsport Lodge gave up their long-time championship to Bristol Lodge. Earning second place in the ritualistic contest was Oak Ridge Lodge, and Nashville Brothers secured third place. Other awards were presented at an evening banquet which followed a luncheon where then-GER Bristol was the principal speaker.

Tennessee Brothers' future plans include a fall meeting in Paris on October 19th and 20th. The location of next year's March 27-29 convention was not announced.

Klamath Falls was the site for this year's **Oregon** State Elks Association Convention. There were 2,427 people in attendance at the May 3-5 conclave. Dignitaries present were then-GER Leonard Bristol and PGERs Horace Wisely and Frank Hise.

Oregon Brothers welcomed SP Richard Herndobler of Ashland Lodge to his new position. Assisting SP Herndobler in conducting the business of the state association will be Vice Presidents Jack Sweek, Pendleton; Norman Polley, Ontario; Loyd Peterson, Florence; F. Braatz, Eugene; Don Stephens, Lake Oswego; Bert McVay, Oregon City; Charles Snyder, Grants Pass; Secy. Orville Mull, Keizer; and H. M. Randall, Salem.

During the convention proceedings, it was announced that the state major project, which is examination, research, and treatment for visually handicapped children, received \$41,872.24. Oregon Elks also contributed \$16,042.74 to the Meadwood Speech Camp.

Grants Pass will be the site for the mid-winter meeting, which will be held January 17-19. The state officers will conclude their terms of office in Springfield when the Brothers re-convene for the May 1-3 state conclave.

An estimated 1,300 delegates and guests traveled to Columbus for the 81st Ohio Elks Association Convention. The conventioneers met for four days from April 26 through the 29th to view the accomplishments of the past year and discuss plans for this year. Then-DDGER Larry Priest, community welfare chairman, reported that approximately \$280,000 was spent to fund community service projects. Then-DDGER and Major Projects Chm. Ed Peyton and PER Thomas Price informed the assembly that nearly \$87,000 was allocated for treatment of cerebral palsy patients, the operation of mobile units, and the acquisition of special equipment for treatment centers.

During the business sessions, other committees reported on their achievements of the past year. Vets Chm. John Eccleston announced that monthly shows were provided by Ohio Brothers for veterans in each of the state's five VA hospitals. Various supplies, including books, leather goods, and ceramic and therapy equipment were contributed to the hospitals. National Foundation Chm. Edward Thatcher Jr. reported that more than \$87,000 was raised for the Foundation, and nearly \$110,000 was expended for youth activities, according to Chm. Leslie Douglas. Fifteen \$700 scholarships and nineteen \$600 scholarships were awarded to students from various Ohio high schools, Chm. Marvin Fete reported. Students were honored at a luncheon during which more than \$25,000 in awards was presented.

Rev. Charles Hering Sr. of Tiffin Lodge was named Elk of the Year, and Robert Thompson Secrest of Cambridge Lodge was inducted into the Elks Hall of Fame. Both gentlemen received their awards from Trustee and Chm. Eugene France and were congratulated for their service to Elkdom and the community. Among the other honors bestowed during the conclave was the ritualistic championship trophy. Eight teams competed in this year's contest, which was won by East Liverpool Lodge. The principal speaker for the memorial service observed by the conventioneers was Past Grand Chap. Rev. Richard Connelly. Dignitaries who addressed the Ohio Brothers were PGER E. Gene Fournace and Grand Secy. Stanley F. Kocur.

Outgoing SP James Ekelberry welcomed L. Bill Nethers of Newark Lodge to the position of State President. SP Nethers's assisting officers are Vice Presidents Gene Buchy, Greenville; Paul Sedor, Salem; Thurman Allen, Cambridge; Secy. Gerald Werner, Lorain; and Trustee David Straight, Parma. PER Ned Elleman of Troy Lodge was elected President of the PER Association. Columbus was selected as the site for the fall meeting of Ohio Elks.

Uncas

(Continued from page 14)

in the Hudson River area, but instead he encountered the Mohawks, who harbored an ancient grudge against the Pequots. Sassacus was killed on the spot. The few surviving Pequots were dispersed, most of them as slaves. Ironically, the Mohegans and Pequots are now merged into a single tribe.

After the death of Sassacus, Uncas returned a hero. He had achieved his greatest ambition: to become the dominant Indian in his region. He was praised for his bravery, his decisiveness, his wisdom and even for his good manners. But even as he enjoyed his success, he was acquiring a new enemy.

To the east of Uncas' homeland, the Narragansetts were developing as another Indian power. They had remained neutral during the Pequot War, thanks in large part to the peacekeeping efforts of Roger Williams, the founder of Providence.

But once Uncas assumed control of the former Pequot domain, old bitterness between the Mohegans and Narragansetts began to rise up. The Narragansetts also had a new young chief, Miontonimo. He was an able, aggressive leader, and he and Uncas were soon locked in a personal rivalry.

The English and the Narragansetts agreed to a treaty under which the Narragansetts would confine themselves to the Rhode Island area. But in 1644, after nearly seven years of bickering and mistrust between the Indian leaders, the Narragansetts suddenly invaded Mohegan territory with a force of about 900 warriors.

Uncas, with only about 600 men of his own, decided not to wait to be attacked, and he marched out to meet his foe. And contrary to the legend in which Indian fighters hidden behind rocks and trees defeat massed military forces, Uncas made good use of English tactics, specifically the rapid movement of large bodies of men.

The two forces met in an open plain. Uncas offered to settle the matter in a personal fight with Miontonimo, but he was refused. Uncas suddenly signaled his braves to attack, and the Mohegan surge sent the Narragansetts into panic-stricken retreat.

A group of Mohegan braves managed to grab Miontonimo's clothing, and Uncas was nearby to capture his rival and proclaim victory. This time he faced his enemy in a truly climactic scene:

Miontonimo stood before Uncas, a pillar of courage and pride. "Had you taken me," said Uncas, "I should have asked you to spare me." Rejecting this invitation, Miontonimo stood in courageous silence. In a display of respect for his opponent, Uncas decided to spare his life.

But that decision would soon be taken from his hands. The Narrangansett chief was imprisoned and taken to Hartford, where the English took a different view of his fate. He had broken the treaty, they pointed out, and he represented a threat to the well-being of the colonies. The English sentenced him to death.

Then they ordered Uncas to carry out the sentence. Caught between his loyalty to the English and his promise to Miontonimo, Uncas made a difficult decision. He delegated one of his lieutenants to carry out the sentence. Miontonimo was to be led to the point of his capture, with no idea of what his fate was to be. When he arrived there, the appointed executioner stepped up behind him and felled him with a single blow of his tomahawk.

That bloody incident was a prelude to a long period of peace for Uncas and his white allies. The Indian-white alliance served as a deterrent and spared Connecticut most of the violence of King Philip's War, an Indian outbreak that swept through the northern New England colonies in 1674-76. And it's easy to imagine the now-aging (Continued on page 25)





Presented at the Grand Lodge Convention following his election to office of Grand Exalted Ruler on July 16, 1979

The Acceptance Speech of **Robert Grafton**

The prospect of serving as the leader of this great Order of Elks makes me pause at this moment to collect my thoughts and reflect on what lies ahead. But, before I do that, it is appropriate, in the event there is any doubt, to tell you I am enthused and excited, joyful and proud, anxious and eager—respectful of the responsibilities and cognizant of the confidence you have placed in me.

It is with great pleasure, happiness and pride, that I accept the office of Grand Exalted Ruler.

With this acceptance I pledge to you that I will do everything in my power to fulfill your expectations, and thus provide you with the quantity and quality of leadership which will assure that we shall **build a better Elkdom** during the coming year.

I am deeply indebted to a very busy man, a friend of many years, President of the Florida Senate, Phil Lewis, who nominated me for this office. Brother Phil is a unique man-a man of means, who serves his community and holds one of the highest positions in our state. He is a family man-he and Mary Ellen have 9 children; he is a religious man, having received the highest honor a layman may receive in his church. I can personally attest to the respect he has earned from his community and state for his outstanding leadership.

My sincere appreciation is extended to a great Elk from Montana—one with whom I served for four years on the Grand Lodge Judiciary Committee and who, during this past year, served as Chief Justice of the Grand Forum, Ed Alexander, for his gracious speech seconding my nomination.

At this point I would like to introduce members of my family. Seated here on the rostrum are my wife of 27 years, Pat, our daughters, Beth and Mary, and our son, John. Also my brother, Hugh Grafton, and his wife, Linda.

Seated in the front row are my

brothers-in-law and their wives—Ray and Winnie Weiland, Bob and Marilyn Weiland and Cliff and Margaret Boley. All of these brothers-in-law are Elks as a matter of fact, mine is an Elk-oriented background—my grandfather and my father were members, as are my only brother, Hugh, and four brothersin-law.

For a number of years I have observed with immense respect the amount of work and effort devoted to our Order by the Past Grand Exalted Rulers you see here on the rostrum. Only when you realize that they are available for consultation at all hours of the day and night, year after year, do you begin to grasp the depth of their devotion to our Order. Their wisdom and guidance have kept our steps on the path of progress, prosperity and aid to our fellow man.

One of their number is a special person to me. Some years ago he encouraged me to deepen my commitment to Elkdom and its principles, and in so doing he was responsible for my position here today. He has helped me, guided me, advised me and even more importantly, urged me to express myself, which produced some accomplishments and, unfortunately, a few mistakes. Bill Wall, our own PGER from Florida, gave me the opportunity to work in Elkdom, with the admonition that what I did with the opportunity was up to me. I shall always be grateful for his confidence and his patience. Pat and I know and appreciate Bill and Lois Wall as close and dear friends.

Ordinarily, the address to you by the new GER is a formal speech in which a conscious effort is made to establish a philosophic tone for the year ahead. My talk today, while addressing philosophy, will be concentrated more particularly on the basics of Elkdom, for it is through repeated recognition and constant attention to basics that our Order has reached the pinnacle of fraternal organizations. While our

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proud record of past accomplishments speaks for itself, let us realistically look at our present position. As Ralph Waldo Emerson has said, "The line between failure and success is so fine, we scarcely know when we pass it—so fine that we are often on the line and do not know it."

Join with me, reflect with me and consider who we are, what we are and where we are.

Our first concern must always be our membership, for it is our members who make our Order responsive to the needs of others. While it is true that our membership has continued to growhas continued to increase year after year for 40 years, much to the dismay of our detractors, it is also true that our growth is not so strong that we can completely brush aside those detractors. Yes, there are people who think we are an old, tired organization of playboys who are attempting to live on our past reputation. This view of our Order is offensive to every Elk and, needless to say, is a challenge to our pride. I tell you it is high time we showed these people, through a large gain in membership, that we are not going to wither and die, but that we are still an energetic, vibrant organization of American gentlemen, dedicated to helping humanity.

The challenge is before us. Elks have always accepted and then enthusiastically gone about the business of meeting challenges. This will be no exception. I have no doubt of your response, and the result will be an exciting net gain in membership during this year. By the latter part of the lodge year, we will be in the decade of the 80's, so it is fitting that our membership goal be a gain of 80,000 by 1980.

Reflect a little further—why is it important that Elkdom continue to grow—indeed, continue in existence? That is a question which should recur occasionally, because the answer is so important.

The one answer that has been constant since our inception is that Elkdom offers us the opportunity to help our fellow man. If I went no further, that answer would suffice. However, in this day and age, there appears a further answer to the question.

Americans today are uncomfortable and uneasy over the economy, energy, morality, defense of our country, the role of government in our lives and a myriad of other problems. They grope for a sense of direction—something solid and unyielding to grasp and build upon. We note an interest is observed in our people to return to the basic beliefs of years ago—respect for our fellow man, strong in the support of our country, every man entitled to his rightful share, and sharing with others. These beliefs can be capsulized in a few words—Charity, Justice, Brotherly Love and Fidelity, the four cardinal principles of our Order.

So it is that our reflection assures us that growth of membership is vital, not only to Elkdom, but because the basic beliefs of Elkdom present the perfect opportunity for the people of our country to come to grips with those things troubling us today. But, there is a problem in linking our Order and our country in such a manner. It places a heavy burden on Elkdom to be worthy of such an identification. If we are to hold ourselves out as thoughtful, substantial leaders in our communities, then we must act the role as well as talk about it. The time is past when lodges and their members place the enjoyment of social pleasures above community responsibility. There should be no misunderstanding of the meaning of this message. I assure you, when facts are presented which indicate a lodge or an officer is not acting in the best interests of all Elkdom, after careful review, I shall not hesitate to act to remedy the situation.

In addition to a dramatic increase in our membership, which will impress people that we are serious, that ours is a growing, vital organization-one not to be overlooked, ignored or trifled with by anyone, we must regain our community position. In far too many instances, our lodges have not maintained their community service activities. We find too often that the lodges give money, enormous amounts of it, to various community projects of others, but there is a lack of personal participation of Elks in the community. Our objective this year, second only to our membership goals, is to reawaken our Elks and reassert our role of community service leaders. By so doing we will naturally attract a group of good, new members who have hesitated to join us in the past. We must recognize, because of family ties and personal feelings, not all prospective members are attracted to our club facilities; yet, these men can enjoy Elkdom and can be proud to join with us in our community service work. We need these men, the community needs our attention.

To return a moment to something I briefly alluded to-the relationship of the Club and the Lodge. When a man is convinced to join our Order because of the bar, restaurant, bowling, golf or other facilities, you do him and your lodge an injustice. If he joins for those reasons, he can be lost as easily as a change in the function of the club facilities. Don't sell Elkdom short. Our humanitarian service and, particularly this year, our return to community service, are activities which any new member can be justifiably proud-and we shall build, based on "pride in membership," for what we do for others. With pride in membership we will continue to be a great Order; without it, we shall become a memory.

Yes, we are proud of our humanitarian activities—our Elks National Foundation, now distributing approximately \$2,000,000 annually for every conceivable type of scholarship, children's camps, centers to save eyesight, cerebral palsy assistance, crippled children's work—the list is endless—it is something in which all of our members should participate because it will give them a warm feeling, an inner glow, a feeling of satisfaction. As Benjamin Franklin said, "Who pleasure gives, shall joy receive."

One of the most significant steps we have ever taken is the sponsorship of the Hoop Shoot Contest. All of our Youth Activities are important and we shall continue to stress all of them, but this Hoop Shoot program has caught the attention of the youth of America; dedicated work has made the program a joy for the children given the oppor-

1979 Convention Highlights and photo coverage will appear in the October issue.

tunity to participate—they now number over 3,000,000, and thus it is a pleasure for us. We want participation by every lodge of our Order. The children desire it, we cannot deny them the chance.

Our work with hospitalized veterans, through the Elks National Service Commission, is well known and applauded by all veterans' organizations. For unknown reasons there appears to be a desire by some segments of our society to downplay the importance of the sacrifices our veterans have made in order for our country to be safe, open and free. Instead of ignoring our veterans as they grow older, they should be given more support and greater opportunity. We can and will do that with the Elks National Service Commission program-one that has a history of marvelous accomplishment on behalf of these men who have given and given again.

We shall never fail to be proud of our Elks National Home, which in reality is the only thing we do for our own members. I know from considerable personal experience that this beautiful home in the foothills of the Blue Ridge Mountains of Virgina is a most efficient, effective operation—one that provides security for its residents for the remainder of their lives. Do not hesitate to recommend it to any member who can qualify.

As I came to this point in preparation of these remarks, I was reminded of something that was said at the Grand Lodge Convention in New Orleans in 1971 and it goes like this: "As the opportunities for service arise, we must be vigilant not to overlook them, unafraid to accept the challenges and humble for the opportunity to do what is best for our Order and our country. The possibilities for service are limited only by your field of perception. Plaudits and complacency, as a result of past deeds, could destroy us; our survival can only be assured by the conviction that the dawning of the era of greatest achievement for Elkdom will begin with tomorrow's first light."

Some of you may have felt I neglected my wife in her introduction; it is now a pleasure to ask her to step up here beside me. Pat and I first met in the 5th grade, but never dated until after my graduation from Law School. She has been well acquainted with my commitment to Elkdom since before our marriage. It was necessary to postpone our wedding for one week due to my participation in a ritual contest. While Elkdom is a man's organization, only a fool would believe it could be successful without the willing support of our ladies. I am pleased to tell you my wife is an expert cook, housekeeper and seamstress, a talented artist and an accomplished singer.

While we travel around the country to your lodges and to your meetings, I hope you may have an opportunity to enjoy her singing as I do.

I will close with a prayer that provides a message on how to live our lives, it by St. Francis of Assisi.

> Make me a channel of your peace. Where there is hatred, let me bring you love. Where there is injury, your pardon, Lord. And where there's doubt, true faith in you. Make me a channel of your peace.

Where there's despair in life, let me bring hope.

Where there is darkness—only light,

And where there's sadness, ever joy.

Oh, Master, grant that I may never seek

So much to be consoled as to console.

To be understood as to understand. To be loved, as to love with all my soul.



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His Master's Ears

(Continued from page 8)

when the doorbell rings, she nuzzles under Jack's arm and he understands that someone is at the door.

Banjo, another hearing dog, has an entirely different routine. Banjo's owner, Linda Davis of Dallas, is the mother of an infant son named Bryant.

"We trained Banjo," McGrath says, "with a doll and a tape recording of a baby crying. So when Banjo hears Bryant crying, he rushes to Linda, nudges her, and she hurries to Bryant."

Still another hearing dog, Barry Steinberg's King, plays yet another role. "He knows," Dr. Steinberg says, "when he is a working dog. Then he's a machine and operates like a machine. He will not bark. That is the way he is trained—to be an extension of his master."

When King is not working, he is just like any ordinary dog. He will run and fetch tennis balls, bones or whatever. He will bark a bit. This is perfectly normal and to be expected.

"But," Dr. Steinberg says, "the instant there is a knock at the door, King again becomes a machine. He runs to the door, then to Barry in an effort to alert him that there is a noise and to show its source. He continues this until Barry goes to the door and opens it."

If the telephone rings, King goes through a very comparable series of actions. He rushes to Barry and jumps against him. There is no point to teaching a hearing dog to bark to attract his master's attention, as the master is deaf. After King touches Barry, he runs to the phone—the source of the sound and Barry understands and follows the dog to the phone, which he answers using his TTY.

Since Barry lives alone and has a full-time job with the Washington Sanitary Commission, King has been trained to awaken him when the alarm clock rings. King sleeps on the floor by Barry's bed.

When the alarm goes off, King awakens. He jumps on Barry's bed, walking all over it. If that does not arouse Barry, King licks his master's face until he awakens.

King has given Barry a few problems. One concerned getting into the Smithsonian Museum in nearby Washington, D.C. The building guards would not permit Barry to take King into the Museum.

Since then Barry has obtained a copy of the White Cane Law which permits dogs to accompany the blind or deaf or hard-of-hearing into all public buildings.

Perhaps Barry's most dramatic trouble in connection with King had to do with a girl he was dating. Barry took King with him on his dates. It happened that the girl was not fond of dogs. She asked Barry to leave King at home when he was calling on her. Barry objected.

Finally the girl said, "Barry, you've got to make a choice. Either leave King at home or forget about me." And she meant it.

"And so," Dr. Steinberg said, "that was the end of a beautiful friendship."

Barry still has King. Through an interpreter, he says, "With King I feel safe and independent. He goes with me everywhere. At work he sleeps under my desk. His hearing is keen and he notifies me of sounds I should hear. I am delighted with him.'

What about maintenance of a hearing dog?

Barry feeds King once a day—in the morning—and takes him for a walk three times a day. This is routine.

Each owner must feed and care for his dog. However, all expenses incurred in connection with these specially trained animals—food, veterinarian services and whatever—are tax deductible.

To summarize, for almost half a century there have been schools for Seeing Eye dogs. For many years we've had schools for K-9 Corps dogs. Now we have a somewhat similar program for dogs to aid the deaf and hard-ofhearing.

Although the program is new, it has already placed 81 dogs. "These animals," says Laura Rhea, Placement Counselor, "have gone to individuals from Connecticut to California, from Minnesota to Texas."

Currently the Program has 12 dogs in training and a waiting list approaching 500. "Our ultimate goal," Rhea says, "is to provide a trained dog for every hearing-handicapped person who desires one."

With headquarters at 5351 S. Roslyn Street, Englewood, Colorado, 80110, the program hopes to open regional training centers to be operated in connection with local humane societies throughout the country. The only operating regional center is in San Francisco.

To insure the integrity of this program, AHA is working closely with national organizations for the hearing impaired, including the National Association of the Deaf. Thus, integrity will be maintained as the program expands nationwide through rigid certification of trainers and training facilities.

And so now, to the Seeing Eye and K-9 Corps dog programs, we add the Hearing Dog Program. It is hardly too much to say that the dog is again proving himself man's best friend. He is, indeed, his master's ears.



• The July, 1979, issue reached an outof-character low with the article, "Are High Speed Police Pursuits Worth the Risks?" by Wayne T. Walker. The author seems to have one purpose, to inflame our membership against a legitimate police purpose. I have been in law enforcement for 15 years and have had my share of police pursuits. Your article serves to suggest that a dimwit driver need only exceed the speed limit, because the police officer will automatically terminate a pursuit lest he be criticized. Hugh M. Swaney, PER Gresham, OR

• I am a retired Chief of Police of Golden, CO, and I found "Police Pursuits" to be good reading. I would like to reproduce it in our magazine, the *Colorado Law Enforcement Officer*, for the information of our readers. I'm always on the lookout for articles which I think might be of interest to them.

Chief John Mayo, Retired Executive Director Colorado Law Enforcement Officers' Association

• Your article on "Police Pursuits" was as far from the real truth as one could get. What ax does Mr. Walker have to grind with police officers in general? It's very easy to place the blame for all pursuit problems on the officer. It's no wonder police officers can't do their jobs.

Phillip R. Wilson, Deputy Sheriff Cheyenne, WY

• Your article on "Police Pursuits" had special interest for me. My husband was the victim of a high speed police chase. (Note: Harold W. Shields was the innocent victim of a car crash which ended a high speed police chase. He was killed when his car was hit broadside by the pursued vehicle as it sped through a red light.)

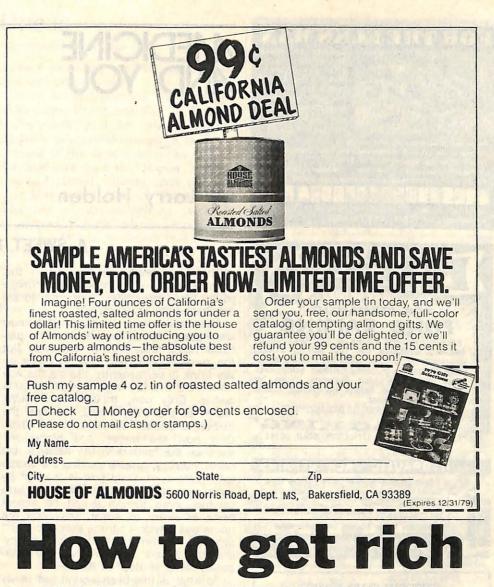
My husband was an Elk, retired for two years, played golf twice a week, worked beautiful stained glass and was really enjoying life. We had many plans for the future.

The driver of the pursued auto laughed when the police finally caught up with him. He was arrested for manslaughter and was out on bail the following day.

For the life of me, I cannot compare the price tag of a police car with a life. The cars are equipped with radios. I believe that someone would stop if the pursuit stops, without endangering the lives of innocent people. The particular chase in which my husband lost his life went past two schools. . .

Frances L. Shields Tarzana, CA

Letters must be signed and may be edited. Address to: Letter Editor, The Elks Magazine, 425 West Diversey, Chicago, Illinois 60614.



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by Larry Holden

A SWEET REVOLUTION

There's a revolution brewing in this country that will undoubtedly change your life—especially your day-to-day health and the way you eat.

Many revolutions are spawned by new advances or breakthroughs in some particular area of science or business. But the revolutionary item that's already on the brink of permanently altering the way Americans live has been around for guite awhile. Only now, though, is it being touted as the dieter's and, perhaps, the diabetic's answer to the saccharin ban. Only now are major food processors, such as the leaders in the nation's soft drink industry, quickly making the switch to a form of it. Only now is it cited by many experts as being less likely to cause cavities, even though it can be almost twice as sweet as sugar. Only now are numerous physical fitness specialists and athletes recommending it as an energyendurance food. And only now are cookbooks being written on its use.

So what is this been-around but newly underscored "magic additive?" Well, almost unbelievably, it's fructose. Chemically bound with glucose, another common simple sugar, fructose forms sucrose or the free-flowing sugar currently used in homes and industry. Glucose and fructose are also the principal sugars which make up honey. Also known as fruit sugar, fructose is generally found in fruits and honey.

So why are so many people, who might on the one hand be down on sugar, high on fructose? There are several reasons. Tructose, although on a gram-for-gram basis equal in calories to common sugar, is the sweetest of all sugars. Since it can be up to one and a half times as sweet as sucrose, less is needed and therefore calories are saved. Estimates say the savings may be from 7 to 10 calories per teaspoon and from 175 to 256 calories per cup.

● It is generally considered safe as a nutritive sweetener. That property, combined with its calorie-saving potential, makes it a potential replacement for saccharin, which is under attack because of its suspected cancer-causing role.

Fructose does not require insulin to facilitate its entry into the cells, a major point of interest to both diabetics and those concerned about the high blood sugar levels and subsequent letdowns induced by the intake of sucrose. Within the body, however, the fructose is converted to other compounds, which do require insulin in metabolism. It must, therefore, be accounted for in the diabetic diet, although fructose is less dependent on insulin than sucrose, cautions Dr. Edward E. Burns, professor of food science, Texas A&M University.

science, Texas A&M University. The "negative" factors of fructose, at least as far as the individual consumer goes, are its high cost and scarcity. The latter problem may be alleviated soon.

The demand is steadily increasing for the two main kinds of fructose in use today. Crystalline fructose is a dry sweetener derived from the sucrose in cane and beet sugars. Currently, all crystalline fructose is imported from Europe and is rigidly allocated worldwide. An American production facility for crystalline fructose is expected to be ready next year. If it doesn't solve cost problems, it will at least make more of the crystalline form available.

The second kind of fructose is made from that good old, very reliable American grain, corn. Generally known as high fructose corn syrup (HFCS), it is a liquid sweetener made from corn starch in which the fructose content has been increased by a relatively new enzymatic process. As a result, fructose has attracted soft-drink and processed-food customers because the HFCS can undercut (in cost) the sugar processors for large-scale users.

It must also be noted that there are problems for consumers in using fructose. While a general figure of one-third reduction in amount and calories is valid, conditions can vary both. For example, you generally would use two-thirds cup liquid fructose for one cup sugar and save one-third the calories. But heat changes the molecules of both kinds of fructose, making it less sweet. While it is possible to use half as much fructose for sweetening cold beverages like citrus or fruit drinks, fructose in hot coffee is required in exactly the same proportion as sugar for equal amounts of sweetness. But, as the beverage cools, fructose regains its original sweetness.

For the consumer who wants to substitute fructose for sugar it means (1) consulting your physician for his opinion relating to your specific case and (2) perhaps some experimentation before you achieve the desired effect.





Uncas

(Continued from page 19)

sachem chuckling over his experiences as a real estate tycoon.

Since he had married the daughter of Sassacus, Uncas was also the Pequot leader's heir, and his inheritance included a substantial amount of land.

Some of this land was to the east of the Saybrook fort the Mason expedition had visited. Shortly after the Pequot War ended, Colonel George Fenwick arrived, determined to establish an outpost of high culture for an elite class of colonists. Saybrook was briefly the home of Yale University, but that's as close as it ever came to realizing Fenwick's dream.

Before his experiment failed, though, Fenwick bought some of the land to the east from Uncas. A few years later, other settlers arrived in that area, and they disputed the Fenwick claim. Colonial authorities ruled that the land the settlers occupied was not part of Fenwick's purchase.

But, someone reasoned, if the land had not been sold to Fenwick, it must still belong to Uncas. Actually, Uncas had intended that the disputed land be part of his sale to Fenwick. But in order to clear up the title question, the whites were anxious to buy it from him again. If so, Uncas was happy to oblige.

The wily old sachem was about 75 years old by this time, and he had 20 more years to live. They were not destined to be happy ones. He outlived most of his old white allies, and by the time he died in 1683, a new generation of Indians had come to regard him as a traitor.

Did Uncas deserve that blame? He certainly tipped the balance at a critical point in the white settlement of this country. Without him it's easy to visualize a combined Pequot and Narragansett force strong enough to drive the whites from New England. One can speculate endlessly about what might have happened then.

Would the English have abandoned their effort? Or would Sassacus' perceptive view of the coming white encroachment merely have been delayed?

Cooper expressed his own view of this situation in his final chapter, at the twin funerals of the fictional Uncas and of the white girl he had failed to save. The white girl's father has another daughter; his family line will continue, signifying the inevitable advance of white settlement. But the Indian father has no other offspring.

"The palefaces are masters of the earth," an Indian sage laments, "and the time of the redmen has not yet come again."

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Man's Unconquerable Foe: THE INSECT

by H. N. Ferguson

or many, many millenniums man has been attempting to prove that he is the dominant species on this planet. And he has enjoyed a small measure of success. Through sometimes devious means he has managed to subdue or exterminate many of the large beasts that once roamed the earth, as well as numerous smaller animals, birds and reptiles. But in the really big-league competition—against creatures with whom he has been jousting for thousands of years—his efforts have been anything but overpowering. This cunning and implacable foe that has defied him at every turn is the insect, a living creation that had thoroughly mastered the world long before man began his assault. These long-time residents of our planet have disputed every step of man's invasion so persistently and successfully that he must admit to a losing battle. Man has never yet exterminated—he probably never will exterminate—so much as a single insect species.

The appearance of man on earth established a chain reaction of prob-

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lems for foolish, feeble beasts such as the tiger, elephant, blue whale, carrier pigeon and whooping crane. But the insects simply took him in stride. In fact, man has made their day, so to speak. They have fattened upon him, injected his blood with plague and fever, eaten and despoiled his food, turned his floor joists into sawdust, feasted on his winter overcoats and have, in general, gotten their kicks out of keeping him in a constant state of siege and nervous tension. In fact, as one bug expert once remarked, the coming of man turned out to be such a pleasant, profitable and entertaining event for insects that had not God been inspired to create man, it is quite possible that insects might have invented him just for laughs.

Clearly, insects have the edge in this confrontation with man for domination of the earth. Man is limited to a single species. On the other hand, entomologists estimate that there may be as many as five million insect species, ranging in size from those no larger than a dust particle to a South American moth with a 12-inch wingspan. In contrast to the insects, all the known species of fish, amphibians, reptiles, birds, and other animals with vertebrae

Man has subdued or destroyed many creatures, but he has yet to exterminate a single insect species.

add up to only 36,000-fewer than the types of weevils alone.

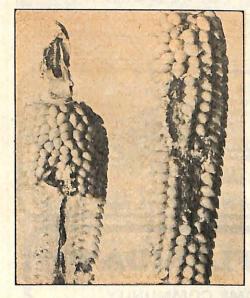
In their bid for supremacy over the world, the insects also have the advantage of numbers. Entomologists say there are 25 million insects in the air over every square mile of earth, two and a quarter million under every square mile of soil, and 34 million on every acre of land. Unbelievably, the earth's insect population weighs 12 times that of its human inhabitants.

There are many other things that give the insect an edge over man. For instance, man enters the world ignorant of almost everything he needs to know. The insect leaves the egg with complete knowledge of everything it must do throughout its life. A mud dauber, for example, builds clay cells with consummate skill, though the wasp has never seen such a cell before it sets to work.

Insects have produced a form of intelligence that often rivals human reason. They perfected flight 100 million



The cotton boll weevil (above) has long been known as the scourge of the South; and man has flailed away at locust, or grasshopper swarms (right), for centuries in futile eradication attempts. Corn borers (below) play havoc with ears of corn, resulting in huge crop losses.



years before the winged pterodactyl reptiles took to the airways; wasps manufacture paper for their nests, and fireflies produce cold light; ants in their wanderings use celestial navigation, and the dragonfly nymph is jet-propelled: when pursued by a predator, it draws water into its rectum and forcibly expels it to make a jetaway. And there is one species of wasp that has even learned how to use a tool: it trowels the sides of its earthen house with a pebble.

One of the real oddities of Nature is a plant of the tropical Orient that captures insects alive and later releases them unharmed. Furthermore, the plant -Cryptocoryne-jails them underwater, but completely dry. The ingenious plant developed its tricky maneuver to satisfy nature's universal urge: reproduction. Cryptocoryne is a pollen-bearing plant, related to calla lilies, that grows submerged beneath a foot of water in ponds and rivers. When the time comes to reproduce, it faces the problem of transporting its pollen safely to another plant. Its solution is to send up a closed tubular sheath that rises above the water surface and flips open a hinged lid. Twilight-flying carrion beetles are attracted by a sweet scent of decay issuing from the tube's mouth. The lid swings shut as soon as a beetle enters, forcing it to crawl down to spend the night browsing among the plant's malo-



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thereby dooming reproduction, or so it would seem. Unfortunately, a remnant always seems to remain to harass the livestock industry another year.

Nature has certainly been gracious to insects in the manner of their physical makeup and adaptations. For instance, their sense organs are located everywhere. You'd knock a grasshopper stone deaf if you struck it on the front knees, for that is where its ears are. A bruise of the second abdominal segment of a male cicada would deafen it.

Eating must be a glorious experience to most insects. Their sense of taste is developed far beyond that of the most sensitive human connoisseurs. A human with the most delicately sensitive taste can detect, at best, sweetness of one part sugar in 200 parts of mixture. A butterfly can detect sweetness in a mixture of one part to 300,000. Insects merely walk over their "dinner tables" until they find the choicest morsel, for they have taste buds in their feet.

Insects' sense of smell is so highly developed that it is used for communication, trailing "game," and locating enemies. The female moth does not "wait home by the telephone" for a call. She simply sprays a drop of her perfume into the night air. Every amorous male moth within a mile soars to her on the double. What's more, that male moth can tell from the scent whether the languid lady's still a virgin.

The family-raising possibilities of insects run into astronomical figures. One

Departed Brothers

PAST GRAND LODGE COMMITTEEMAN Daniel J. Kelly died June 8, 1979. A member of Knoxville, TN, Lodge, Brother Kelly served on the GL State Associations Committee in 1935-1936, and from 1936 to 1938 he was chairman of the GL Committee on Judiciary. From 1938 to 1942, he was a member of the Grand Forum, for which he was Chief Justice in 1942-1943.

PAST DISTRICT DEPUTY Edward F. Peterson of Oceanside, CA, Lodge died June 28, 1979. In 1960-1961, Brother Peterson served as District Deputy Grand Exalted Ruler for the South Coast District.

PAST GRAND LODGE COMMITTEEMAN John J. Cunningham of Butte, MT, Lodge died June 22, 1979. In 1965-1966, Brother Cunningham served the West District as District Deputy Grand Exalted Ruler, and in 1974-1975 he was a Special Deputy Grand Exalted Ruler. At the time of his death, he served on the GL Auditing and Accounting Committee, of which he had been a member since 1975.

female housefly, if all her progeny lived, might in one season have 335,923,200,-000,000 offspring.

Down through the centuries, insects have periodically staged terrifying demonstrations designed to point up their threat to the human race. The downfall of the old Greek civilization has been attributed to the malaria-carrying mosquito. The terrible plagues of the Middle Ages, which wiped out 25 million people and spread terror across the world, were caused by the bites of fleas and lice.

Those insidious borers, the termites, once created such destruction on the

island of St. Helena that its capital city, Jamestown, was reduced to a shambles. Devastating assaults by migratory grasshoppers, or locusts, have altered the history of whole nations. In fact, a swarm of grasshoppers can do as much damage in one day as several atom bombs.

The incredible numbers making up a locust army on the march is frightening. A swarm that passed over the Red Sea in 1889 was estimated to cover 2,000 square miles. A horde that invaded Brazil several years ago covered a front of 60 miles and required four (Continued on next page)



She Thinks He Hears, But Doesn't Listen. He'd Like to Listen. <u>He Just Can't Hear.</u>

Actually, he does hear, but what a struggle! He strains to catch almost every word that's spoken. He unconsciously reads lips as a substitute for sound. He avoids conversation to escape painfully embarrassing situations. He feels irritable, tense, miserable and perhaps worst of all **— alone.** The more he trys to ignore or hide his problem the more obvious it becomes. And the longer he puts off doing something about it, the more intolerable it grows. Old friends and acquaintances begin to drift away. Even family members are no longer able to cope with his behavior.

The tragedy is that for many hearing loss problems it needn't be this way at all. Thousands of people like him now hear without straining. They actively participate in conversations with friends at home, at work, at parties. They enjoy music, radio and TV. They're able to relax, be at ease. Listening is more like a pleasure — less like a chore. Best of all, life is more meaningful, worth living again.

Many, if not all, of these people took their first step towards better hearing by reading "Hope for the Hard of Hearing," a free 16-page booklet published by Beltone Electronics. It contains priceless facts about hearing problems, what warning signs to look for, and what to do about them. Again, this 16-page booklet is free. You can obtain a copy without charge,

without obligation from your nearby independent Factory Authorized Beltone Hearing Aid Dealer or write Beltone, Dept. 4071, Chicago, Illinois, 60646. Do it today, while it's fresh in mind.



Housewife sells 'glass plate' for \$40; worth \$1,700

NILES, Ill.—The story of a small fortune, lost because a housewife had no idea her glass plate was a collector's item, recently came to light.

In a letter to J. R. MacArthur, chairman of The Bradford Exchange, world's largest trading center in collector's plates, a Madison Wisc., woman wrote: "Ihad a Lalique 1965 plate . . . which I sold to a friend for \$40. I had not heard of you at that time."

The plate she sold is actually valued at more than \$1,700. Although MacArthur points out that his price is exceptionally high, he said, "I'm afraid others may be losing hundreds or thousands of dollars by not knowing what their plates are worth."

To aid in identifying valuable plates, the Exchange issues a report that includes current prices on more than 900 plates, guidelines on what to look for and when to buy, and the plate evaluation checklist used by the Exchange.

To obtain a copy without cost or obligation, send your name, address, and zip code before Saturday of next week to: The Bradford Exchange, Dept. 2909, 9301 Milwaukee Avenue, Niles, Illinois 60648. A postcard will do.



FREE CATALOG - WRITE!

The Insect

(Continued from previous page)

hours to completely pass a given point. Ants are perhaps the dominant insects. Some species organize into stupendous marching armies that constitute a living sea of terrifying destruction. When such an army passes through an area, it devours every vestige of life, including all vegetation, and such men and beasts as cannot escape its line of march. Such a rampaging horde is simply a horrible, moving blanket of death that stretches as far as the eye can see in all directions and often takes days to pass a given point.

Ages before conditions on earth were suitable for human life, uncountable insect families in unimaginable hordes were riding up and down and around our planet on the four winds, just as they are today.

Not until the past few years have entomologists been able to form a picture of the threat to mankind's health and prosperity that hangs like a question mark in the atmosphere over our heads. High above us floats a mysterious canopy of peril, incredibly widespread, its import not yet fully established. The rarefied atmosphere of these upper altitudes abounds with awesome living travelers—insect pests and disease spores against which our puny quarantines and haphazard sanitary precautions are, for the most part, ineffectual.

Mankind is surrounded by these ruthless foes. Like a host of stealthy enemies from some distant planet, the elusive insects hover overhead, swarm about us, and dig in beneath our feet.

The uneven battle between humans and insects goes on relentlessly. Man has only the slightest hope that he can continue to maintain an uneasy detente with the insect world in the centuries that lie ahead. At some point he may decide to throw in the towel and move on to other worlds.

This will be an error in judgment, for insect stowaways will joyously make the journey, too.

Grand Exalted Ruler's "Builder" Awards

GER Robert Grafton has chosen as his theme "Build A Better Elkdom." As we embark on the 112th year of our great order, we are given a golden opportunity of personal involvement in our lodge and community.

Dedication to Elkdom and participation in its many activities bring their own rewards. The sense of achievement and the spirit of brotherhood are fruits of our efforts. Public interest in the Elks' contributions to the community is proof of, and reward for, the order's endeavors. Let it be known that you are working to serve your community. The result will be a positive reflection on your lodge as well as on all of Elkdom.

The Grand Lodge has established the GER "Builder" Awards Program as an expression of gratitude to our Brothers, Exalted Rulers, Secretaries, Lodges, and District Deputies who help make Elkdom work. A brochure published by the GL Lodge Activities Committee explains the awards program and has been supplied to each lodge.

Membership card seals will be presented by your lodge Secretary, who can obtain them from the office of Grand Secretary Stanley F. Kocur. Secretaries may request lapel pins from your area Committeeman, who is:

AREA 1—Peter T. Affatato Box 32-57 North Broadway Hicksville, NY 11802 (CT, ME, MA, NH, NY, RI, VT) AREA 2-James St. George Box 147 Lyndhurst, NJ 07071 (DE, DC, MD, NJ, PA, WV) AREA 3-Alvin A. Ehrlich P.O. Box 1423 Orlando, FL 32802 (AL, AR, CZ, FL, GA, KY, LA, MS, MO, NC, PR, SC, TN, VA) AREA 4-Stanley O. Mascoe 2531 Union Street Indianapolis, IN 46225 (IN, MI, OH)



AREA 5—Richard J. Stropes 2117 Sunset Drive Pekin, IL 61554 (IL, IA, MN, ND, WI) AREA 6—Olley G. Anderson 6513 Burnet Lane Austin, TX 78757 (CO, KS, MT, NE, NM, OK, SD, TX) AREA 7—Jack L. Riordan 634 Vista Oro Palm Springs, CA 92262 (AZ, CA, GU, HI, NV, PI) AREA 8—James B. Roberson Box 587 Bingen, WA 98605 (AK, ID, OR, UT, WA, WY)

The opportunity to serve and to receive awards is offered to every member of every lodge. Please join Grand Exalted Ruler Robert Grafton in "Personal Involvement" as we "BUILD A BETTER ELKDOM."

> Alvin A. Ehrlich, Chairman GL Lodge Activities Committee

DIGEST OF ANNUAL REPORTS



This digest consists of excerpts and summaries of the Annual Reports of the Grand Exalted Ruler, the Elks National Service Commission, the Elks National Foundation, the Elks National Memorial and Publication Commission. the Board of Grand Trustees, and the Grand Secretary.

Leonard J. Bristol



Grand Exalted Ruler

The motto, "Continued Commitment to Effort and Enthusiasm," was adopted for the Grand Lodge year 1978-1979, with the thought that it would provoke a sincere renewal of our obligation of dedication and devotion to the objectives and purposes of the Benevolent and Protective Order of Elks. In almost every instance, the Officers of Subordinate Lodges and State Associations have rendered inspirational leadership in the solemn perfor-mance of their duties under their oath of office. Generally speaking, their efficient management and enforcing of the Grand Lodge Programs for 1978-1979 has resulted in a strong link in uniting the great fraternal chain of Elkdom.

The GER Awards program encouraged a more selective membership effort, a sincere effort to lessen lapsation-greater responsibility in promoting our Elks Na-tional Foundation-expanded effort on behalf of our hospitalized Veterans-encouraged Youth Activities including our outstanding "Hoop Shoot" contest-all-out support of our various state Major Projects-more participation in charitable and community welfare programs and a stronger feeling through our Americanism Program that ours is a great country and that we are one people dedicated to the principles of Charity, Justice, Brotherly Love and Fidelity.

Our contributions to the Elks National Foundation have exceeded the contributions of any other year-our Order has grown by 10,008 members and our lap-sation has been reduced.

Without the guidance of the members of the Advisory Committee, made up of the Past Grand Exalted Rulers of our Order, it would be impossible for the Grand Exalted Ruler to carry out the duties of the office. I say to them, for the guidance and friendship given to me in the past, and especially this year, a heartfelt thank you.

Having had the privilege of serving on the Board of Grand Trustees, I am well aware of the tremendous responsibility that rests with the Board members. To H. Foster Sears, Chairman of the Board, and all his fellow Grand Trustees, I give the thanks of all for their dedicated service to the Order during the past year.

The Grand Forum, the Supreme Court of our Order, renders invaluable assistance to our Order. These men are very learned in court and trial procedures, as well as our Constitution and Statutes, and take much time from their professions in order to guarantee that justice is served in those cases where due process of our laws has not been followed.

This year, the Hon. Edward C. Alexander has capably served as Chief Justice. I extend to him and all members of the Grand Forum my sincere thanks for the service that they have rendered to our Order.

To my good friend, Stanley Kocur, I offer my everlasting thanks for the job he has done as Grand Secretary. Every request for information or assistance has been promptly and efficiently handled. Also my thanks to his staff, particularly to Dorothy Morris, Sol Solomon, Keith Barrett and Robert Sconce.

I can't speak too highly of the Management of our Elks National Home. Doral E. Irvin, the Executive Director of the Home and his wife, Kitty, are to be com-mended for the long hours, dedication and devotion they have given to a somewhat perplexing and difficult assignment.

As one who has served on many Grand Lodge Committees, I am fully aware of the tremendous amount of time and effort expended by our Grand Lodge Committees and I am grateful to those who served this year for the efficient and dedicated service they have rendered in promoting our Grand Lodge Programs.

I want to especially mention and thank the Committee Chairmen: Past Grand Exalted Ruler George I. Hall of our Convention Committee; Raymond V. Arnold of the Judiciary Committee; Robert L. Smith of the Americanism Committee; Robert C. Grant of the Auditing and Accounting Committee; Peter T. Affatato of the Lodge Activities Committee; Earl W. Nowell of the New Lodge Committee; Dale W. Blanton of the Ritualistic Committee; Norman P. O'Brien of the State Associations Committee; and John T. Traynor of the Youth Activities Committee. I am especially grateful to Gerald L. Powell, Director of our Hoop Shoot Program. Through his and the efforts of many others, this program has been successful and promises to be-come more successful in future years.

The Credential Committee will perform its duties at this Grand Lodge Convention, and I am confident their performance will be handled in an efficient manner.

The District and Special Deputy Grand Exalted Rulers are the personal representatives of the Grand Exalted Ruler. On these Brothers have been placed tremendous responsibilities in the areas of assistance to the Lodges and in carrying the 1978-1979 Grand Lodge Program to our Each of them performed well, knowing that they pursued "Continued Commit-ment to Effort and Enthusiasm." To these dedicated men I say "thank you

for a job well done.

The response of our members to the National Foundation goal established at the beginning of the year has been most heartwarming. The records show that we had a high in gross contributions of \$3,369,978.51. We established another high in participating Lodges and members. This great charitable trust has grown and will continue to grow as more of our members become knowledgeable of the great work it does with Youth Scholarship/ great work it does with routh Scholarship/ Leadership Awards, Emergency Scholar-ship Grants, special grants to State Asso-ciation Major Projects and to assist in the financing of our "Hoop Shoot" Program. Grants to the above for this year amounted to \$1,455,863.70. The per member con-tributions to this, "The Great Heart of Elkdom," for the year was \$1.8668, surpassing our goal of \$1.50 per member by .368 per member.

I wish to extend my sincere appreciation to Past Grand Exalted Ruler John L. Walker, Chairman of the National Foundation Trustees and to those other Past Grand Exalted Rulers who serve as Trustees with him. I also wish to thank Nelson E. W. Stuart, the Executive Director and his Office Staff for all the assistance they have provided in making this a record year.

The Elks Magazine is the official publication of our Order. Our General Manager, John R. Ryan, and his staff produce a Magazine of which we can all be proud. It is one of the finest fraternal publications in existence today.

My sincere thanks goes to Past Grand Exalted Ruler Wade H. Kepner, Chairman of the National Memorial and Publication Commission and to all those Past Grand Exalted Rulers who serve under his leadership.

The Elks National Service Commission has done an outstanding job this year under the Chairmanship of Past Grand Exalted Ruler William J. Jernick and the Past Grand Exalted Rulers who serve on this Commission. George M. Hall and the members of his staff have worked diligently in implementing the work of this Commission.

Expenditures by this Commission to help those benefitting from this program to-taled \$353,392.00, in addition to the great amounts raised and expended by our Lodges. I don't know of anyone more deserving of our help than those guys who gave so much to guarantee us the free-doms we enjoy today. We will never forget our guarantee that "So Long as there is a disabled veteran in our hospitals, the Benevolent and Protective Order of Elks will never forget him." will never forget him.

The Elks National Convention Committee is one of the unsung Committees in our Order. Very few realize the many details that must be attended to in order that everything falls in place at Convention time. Housing of delegates, luncheons, dinners, hospitality rooms, transportation and arranging for other convention functions are just a few of the many details they must handle, in addition to the arrangements that must be made at the Convention Hall.

Chairman George I. Hall, Past Grand Exalted Ruler, and the members of his Committee, along with convention Direc-tor Bryan McKeogh and his assistant George Malekian, are to be commended

DIGEST OF ANNUAL REPORTS (Continued)

for their efforts on our behalf.

The choice of a Secretary to the Grand Exalted Ruler is most important. Such a person must be knowledgeable of the Order and be able to reflect the thinking of the Grand Exalted Ruler in all his correspondence. In addition, he is responsible for hundreds of matters of detail that arise throughout the year. The success of the Grand Exalted Ruler can be credited to him.

I was most fortunate in finding a man with these attributes in the person of Arthur Hoffer. He is a devoted Elk. I cannot thank him adequately for the capable and efficient manner in which he has carried on the affairs of my office.

I am equally grateful to Linda Emmons for her services. Her knowledge and secretarial experience has guaranteed a suc-cessful office operation. Her pleasant personality and dedication to her duties have made my office a pleasant place to work. Recommendations

1. That there be re-emphasis on the importance of each Subordinate Lodge adopting a plan for an intelligent and selective membership program.

2. That there be implementation of an on-going program to add to our membership a diversified group of gentlemen, especial-ly the young, who hopefully will assist in broadening the activities and influence of the Lodge in their respective communities. 3. That the Officers Training Program be expanded so that the Officers of Subordinate Lodges will become more familiar with the provisions of the Statutes of the Grand Lodge.

4. That a mandated system of acceptable business practices be instituted so that the financial integrity of Subordinate Lodges and their Club operations cannot be willfully violated.

5. That experience and general information of respective State Association Major Projects be compiled and shared with each State Association, to the end that greater knowledge concerning the impact of these programs will be disseminated. 6. That through the Grand Lodge Advi-

sory Committee, an in-depth study of improving and enhancing our Public Image be undertaken.

> William J. Jernick Chairman



Elks National Service Commission

Our long-standing and often repeated pledge never to forget hospitalized veter-ans has been faithfully kept by our dedicated hospital committees which welcome this necessary assistance from the lodges.

While we are proud of this record we know that what has been accomplished is not as important as what we can do in the future. The development of a sound relationship between hospital committees,

lodges, District Deputies and State Associations is vital to continued progress. Too often in the past the responsibility for our "Mission of Mercy" to hospitalized veter-ans has been delegated to our hospital committees. Only with a spirit of coopera-tion by the lodges can the needs of the veteran patients be adequately met. In these days of ever-mounting costs the regular grants from this Commission to hos-pital committees are to be considered solely as "seed" money or "pump priming" funds for bare essentials. The intent is to provide a continuity of limited program planning and prevent interruption of our service. The need for "extras" for special occasions, holiday observances, and other programs always exists. They can be met only through help from all lodges. It is gratifying to report that this necessary help for the hospital committees is rapidly being recognized through an ever-growing concern by lodges, districts and State As-sociations. It must be understood that the distance of a veterans hospital from a lodge is not a valid excuse for non-participation in the project. A veteran from a lodge's home community seeking treatment would have to apply to that distant hospital.

An objective for participation by all lodges is attainable. The realization of its accomplishment is in the willingness of the lodge leadership to assume some portion of the debt we owe to the now sick and disabled defenders of our flag.

The Grand Lodge long ago gave the Elks National Service Commission the responsibility for making sure that the Order's resources could be mobilized promptly and effectively to meet whatever need might arise. The Commission's responsibility and authority also extends to national emergencies, whether natural disaster or enemy attack.

To make sure that Elkdom would have the financial muscle to do whatever job might arise and without a moment's delay, the Grand Lodge, every year since 1950, has voted a special appropriation that would be available immediately to start the wheels going in case of such an emergency. Backing this up is standby authority for the levy of a tax of \$1.00 per member which, today, would put more than a million and a half dollars at the disposal of the Elks National Service Commission to help the nation cope with any emergency.

Through a more efficient approach to our leather program, we were able to keep our costs low in spite of the fact that leather costs have doubled over those in effect a year ago. Approximately the same number of leather orders were processed as in the previous year; however, orders were restricted to less expensive types of leather. Since leather is used only for the therapeutic programs, the less expensive leather served the same purpose according to hospital therapists who were contacted

by this Committee. Although Elk Hospital programs were expanded nationally to a record number of activities, the amount of monies distributed by this Commission remains about the same as last year, \$353,392. This was accomplished as a result of reviewing current hospital programs and streamlining program procedures in the field. In addition, as last year, a national program has been instituted to encourage lodge Na-tional Service Chairmen to run a small fund-raising affair (Veterans Remembrance Night) each year, thereby establishing a new tradition in Elkdom. The overall financial situation has been

improved from the \$7,326 surplus of last year to a \$18,816 surplus this year.

We are proud and gratified to report that lodges and State Associations throughout the Order are responding magnificently to appeals to assist financially. Many have inaugurated a lodge Veterans Remembrance fund-raising social each year in November with proceeds to be turned over to their nearest Veterans Hospital Com-mittee or their State Associations Treasury for distribution where needed. They assure us that this will be an annual event, not alone to assist financially, however small, but it will afford their members an opportunity to participate personally in the fulfillment of the Elks solemn pledge never to forget the now sick and disabled defenders of our flag.

Our warm congratulations and grateful appreciation are extended to our hospital committees, State Associations and all lodges throughout the country for our continuing programs. Careful planning and excellent management of funds on their part, together with local supplemental fund-raising are largely responsible for the fine showing of the past year. Unfortu-nately, the cash value of their countless volunteer hours cannot be reflected in the details of our finances. However, it can be stated that, without this priceless asset, the results of professional auditing would have little meaning.

The possibility of an emergency in connection with our national defense or a ma-jor disaster always exists. To provide for such an eventuality, the delegates at our National Convention each year approve the adoption of a Resolution authorizing the Board of Grand Trustees to levy an assessment not exceeding \$1.00 per year per member. Should such monies be needed, they would be expended under the direction of your Elks National Service Commission.

It is for this reason the members of this Commission consider it a distinct honor to be privileged to engage in the fulfillment of the Order's pledge never to forget our hospitalized veterans.

Our attempts to keep this solemn promise would be meaningless without the concern and deeds of that faithful group of dedicated Elks and their ladies whose willing hands and hearts have performed continual works of mercy in Veterans Ad-ministration hospitals throughout the na-

"We Will Not Forget" is their slogan. For the meritorious work they are performing and for the resultant enhancement of the image of Elkdom, this Commission expresses its profound gratitude.

John L. Walker Chairman



Elks National Foundation

Increased contributions, a conservative investment program, and sales of securities have resulted in another record year financially for the Elks National Foundation. The Foundation's annual report for the fiscal year April 1, 1978, through March 31, 1979 reveals contributions totaling \$3,369,978.51, bringing the 51-year cumulative figure to \$35,648,579.05 in donations. Sales during the year brought the cumulative gain on sales of securities to \$2,248,468.41.

During the 1978-1979 fiscal year the Foundation experienced its largest year of contributions in the history of the Foundation, an indication that the individual member is becoming apprised of the importance of the benevolent agency which has been created in our Order.

The following report of disbursements, made possible through the gifts of mem-bers and philanthropic-minded individuals outside our Order, contains no item of expense for administrative purposes. The Foundation emphasizes again that as the Order's principal benevolent trust, it makes no deduction from income to defray administrative costs which amounted to \$375,461.31 and were paid by the Grand Lodge.

Disbursements from Foundation income in 1978-79 totaled \$1,455,863.70 and were distributed in the following manner:

State Association Projects-\$350,000.00. Foundation Funds annually assist State Associations with established major projects and those being organized.

Scholarships Allocated to States-\$317,660.00. Scholarship awards to stu-dents nominated by State Association Scholarship Committee judges. "Most Valuable Student"

Awards-\$386,650.00. This program provided schol-arship awards, ranging from \$700.00 to \$3000.00, to outstanding students selected by State and National judges.

Emergency Educational Fund-\$293,-353.70. This fund makes scholarship assistance available to the children of any Elk in good standing who lost his life or has become totally incapacitated. "Hoop Shoot" Free Throw Competition -\$100,000.00. The Foundation made this

sum available to the Grand Lodge for its youth program recognizing boys and girls in younger age brackets.

T. L. Bear Fund (Grants for Vocational Training)-\$2,000.00.

Nathan O. Noah Scholarship Trust Fund -\$6,200.00.

The annual report states that no part of the principal fund is distributed for any purposes; it is income earned through wise investment that perpetuates our charitable programs.

We invite our members to read the statistics of the Foundation's annual report, particularly those holding office and charged with leadership, and decide for themselves whether they and the areas under their Elks guidance are supporting the Elks National Foundation as generously as they should.

> H. Foster Sears Chairman



Board of **Grand Trustees**

Following the close of the Grand Lodge Session and Installation of Officers in San Diego, California, July 13, 1978, the Board of Grand Trustees met, organized and elected H. Foster Sears, Chairman; Edward M. Schlieter, Vice-Chairman; Frank

Garland, Approving Member; Larry L. Mc-Bee, Secretary; A. Lewis Heisey, Home Member; Alfred J. Mattei, Pension Member; Alex M. Harman, Jr., Building Appli-cation Member-East, and Marvin M. Lewis, Building Application Member-West.

The Board held meetings during the year as follows: October, 1978, Elks Na-tional Home, Bedford, Virginia; February, 1979, Charleston, South Carolina; May, 1979, Elks National Home, Bedford, Virginia; and beginning July 12, 1979, at the Hyatt Regency Dallas Hotel, Dallas, Tex-as. The last meeting will adjourn at the conclusion of this Grand Lodge Session.

By direction of the Grand Lodge in session in San Diego, California, the Board procured and presented suitable testimo-nials to retiring Grand Exalted Ruler Homer Huhn Jr.; retiring Chairman of the Board of Grand Trustees Leonard J. Bristol and retiring Past Chairman of the Board of Grand Trustees Robert Grafton.

The Board reviewed the limits of the Fidelity Bond covering all Officers, Offi-cials and employees of the Grand Lodge and considered these amounts to be adequate.

The Board reviewed the coverage and limits of insurance on the buildings and other property of the Elks National Home and its operations and they have been adjusted to conform with the best judgement of the Board.

The New England Merchants National Bank of Boston, Massachusetts continues to act as investment counselors for the investments of the Grand Lodge.

The Board of Trustees has been concerned about having the Trust Funds provide, as near as possible, the annual requirement for pension payments. It has been determined that the services of a fi-nancial advisor should be used to provide the desired results, and steps are being taken at this time to turn over the control for investments to such a firm. The Na-tional Boulevard Bank of Chicago will continue to serve as custodian for the Pension Trust and will act as the paying agent for monthly pension payments.

Certain changes will be required in our present Trust Agreement; however, such changes can be made without disrupting Pension Trust. Also during this past year, certain changes were required in the Grand Lodge Retirement Plan and such changes were approved at the last Grand Lodge Session. The updated plan has been prepared and was delivered to the Internal Revenue Services in December, 1978. Copies have also been provided to the U.S. Department of Labor for review and comment. As of this date, replies have not been received from either of these agencies.

The Pension Member and the Board of Grand Trustees continue to work closely with the Actuary Agent and Legal Counsel to insure that the Grand Lodge Retirement Plan meets all of the requirements of the Pension Reform Act of 1974. As changes become necessary they will be reported in detail.

The Grand Lodge Employees' Pension Plan is funded by actuarially computed annual contributions made by the Grand Lodge from its general funds, and by the National Memorial and Publication Commission. These contributions are made to the Grand Lodge Retirement Trust which is as established under a Trust Agreement with the National Boulevard Bank of Chicago, Illinois as Trustee. Pursuant to Sec-tion 37a. of the Grand Lodge Statutes, the plan is administered by the Board of Grand Trustees.

From May 1, 1978, to May 1, 1979, the Board received and reviewed 286 applications from Subordinate Lodges requesting approval to purchase, sell, erect new build ings, make alterations or additions to existing buildings, purchase new furnishings, and to place mortgages upon their property. Authorization was granted by the Board and concurred on by the Grand Exalted Ruler for all of said applications in an amount totalling \$56,987,228.72, of which \$23,701,491.30 was for capital expenditures.

The Board has continued its efforts to guide all Subordinate Lodges to prosper and to avoid the undesirable pitfalls of indebtedness.

Wade H. Kepner Chairman



National Memorial and Publication Commission

In describing the Elks National Memo-rial, it is difficult to avoid superlatives. The majesty of its architectural design, the beauty of its interior, and its masterpieces of art, have led artists, poets, critics and laymen alike to acclaim its perfection and to accord it high place among the notable memorials of the world.

During the past year more than 50,000 people visited the building. Since its erection, total visitors have numbered over 3,000,000. Expenses covering maintenance of the building are paid from the earnings of The Elks Magazine.

The Fidelity Appraisal Company of Milwaukee, Wisconsin, in its report of March 1, 1979, has appraised the Memorial and Magazine Buildings at a replacement cost of \$18,249,927 and at a sound value of \$12,329,915.

Appropriate insurance coverage is main-

tained at all times by the Commission. May 31, 1979, concluded the 57th year of publication of *The Elks Magazine*. During the year ended on that date there were printed 20,048,031 copies of the magazine. Total pages in the 12 issues for the period being reported, including covers, amounted

to 684, an average of 57 pages per copy. The Elks Magazine was conceived and instituted to be entertaining, as well as instructive. Its primary purpose is to place in the hands of each of the more than 1,644,000 Elks comprising the Order a monthly volume of fraternal information that will insure recognition of the Order's beneficent power, a keen appreciation of its uplifting mission, a deeper pride of membership and a constant inspiration to the renewal of fraternal obligations and an incentive to greater fraternal activity.

Established for three purposes: to publish news of the Order's activities on local, state and Grand Lodge levels; to provide articles and features, both interesting and informative, for its readers so as to en-courage their interest; and to maintain the best production standards in the interest of its advertisers by providing them with a suitable medium in which to display their messages to full advantage, thereby obtaining revenue over and above subscription income, to defray costs.

DIGEST OF ANNUAL REPORTS (Continued)



During the past year the magazine has continued to strive for the highest standards in its articles and feature material. The editor, in reviewing hundreds of manuscripts per year, seeks material of most appeal to Elks and their families. Emphasis in articles the past year con-

Emphasis in articles the past year continued to be on such areas of wide reader appeal as business, human interest, medicine, technology, sports, and current events. In the area of current events, for example, the Magazine carried an article entitled, "Auto Theft—The Pros Are Taking Over." Articles geared to the businessman included: "Hidden Profits: A Look At The Suggestion Systems," and John Behrens' piece on "The Computer Era." Reaction from around the nation resulted from our articles on "Weather Control" and "Stress in Everyday Life."

New Lodges

| INEW | Lodges | |
|-----------------|----------------------------------|-------------|
| GRANT | | INSTITUTED |
| DISPENSA | TION NUMBER OF LODGE | |
| Granted | by Grand Exalted Ruler, Home | r Huhn, Jr. |
| 6-23-78 | Kent Island, MD, No. 2576 | |
| 6-28-78 | Elk Grove, CA, No. 2577 | |
| 7- 5-78 | Edmond, OK, No. 2578 | |
| 7-11-78 | Akron, CO, No. 2579 | |
| Granted | by Grand Exalted Ruler Leonar | d J.Bristol |
| | Kent Island, MD, No. 2576 | 10-15-78 |
| | Elk Grove, CA, No. 2577 | 2- 3-79 |
| | Edmond, OK, No. 2578 | 8-26-78 |
| | Akron, CO, No. 2579 | 11-19-78 |
| 8-23-78 | Greater Allentown, NJ, 2580 | 11- 5-78 |
| 8-28-78 | Ocean Shores-North Beach, WA, N | o. 2581 |
| 8-28-78 | Brooksville, FL, No. 2582 | 10- 7-78 |
| 9-11-78 | Conroe, TX, No. 2584 | 10- 8-78 |
| 9-28 78 | Mineral Area Comm., MO, No. 258: | 3 11- 5-78 |
| 10-16-78 | Murfreesboro, TN, No. 2585 | 10-29-78 |
| 11- 8-78 | O'Fallon, MO, No. 2587 | 3- 4-79 |
| 11-30-78 | Southfield, M1, No. 2586 | 12-16-78 |
| 12-29-78 | Battle Ground, WA, No. 2589 | |
| 1- 5-79 | Redmond, OR, No. 2590 | 3-24-79 |
| 1- 5-79 | Evanston, WY, No. 2588 | 1-27-79 |
| 1-15-79 | Lake Elsinore, CA, No. 2591 | 3-17-79 |
| 1-19-79 | Green Valley, AZ, No. 2592 | 5-10-79 |
| 1-29-79 | Dumont, NJ, No. 2593 | 4-22-79 |
| 2- 5-79 | Niskayuna, NY, No. 2594 | 2- 5-79 |
| 2-16-79 | Romeo, MI, No. 2595 | 3-31-79 |
| 3- 8-79 4-17-79 | Cape Coral, FL, No. 2596 | |
| 5-10-79 | Lake Taneycomo, MO, No. 2597 | |
| 3-10-79 | Dyersburg, TN, No. 2598 | |
| | | |

Benevolent Activities

Below is a list of Charitable, Educational, Welfare and Patriotic activities in which Subordinate Lodges are engaged, together with the total monies expended for the same during the Lodge year from April 1, 1978 to March 31, 1979:

| ACTIVITIES | AMOUNT |
|---|------------|
| Relief of Members, Widows, Orphans, | |
| Dependents, Burials, etc\$ | 937,639 |
| Summer Outings, Camps and Health Resorts | 737,360 |
| Cerebral Palsy | 2,104,512 |
| Crippled Children | 2,155,023 |
| Medical Aid and Hospitals | 851,688 |
| Care of Needy Families, including Thanks- | 05 1,000 |
| giving and Christmas Baskets | 1,391,650 |
| Elks National Foundation | 1,320,667 |
| Youth Work (except for scholarships, free | 1/020/00/ |
| textbooks, etc. | 2,702,212 |
| Scholarships, Free Textbooks, etc. | 1,073,517 |
| Red Cross Saluation Annue at | |
| Red Cross, Salvation Army, etc. | 378,341 |
| Veterans' Relief | 749,047 |
| Miscellaneous | 1,656,039 |
| Flag Day, Constitution Day, | |
| Fourth of July, etc. | 515,656 |
| Total\$ | 16,573,351 |

Stanley Kocur



Grand Secretary

During the year ended March 31, 1979, our Subordinate Lodges added to their membership rolls 114,538 by initiation, 22,519 by dimit and 12,962 by reinstatement. In the same period, 83,832 were dropped from the rolls for non-payment of dues, 199 expelled, 32,373 granted dimits and 23,607 lost by death. The total membership of the Order as of March 31, 1979 is 1,644,496, showing a net increase of 10,008. The total number of Lodges on March 31, 1979 was 2,240. We have instituted 18 new Lodges since the publication of the last Annual Report.

Our gain in membership represents a normal, healthy growth comparable to that attained in the last few years. We are still plagued with the perennial problem of Lapsation. This problem demands the attention of the Exalted Rulers, Secretaries and Committeemen for it is only in the Subordinate Lodge that it can be solved. I urge the Exalted Rulers, Secretaries and Committees to analyze the membership tables contained in this report and endeavor in the coming year to improve upon this year's membership record, not only by adding to their rolls but by devoting an intensive effort to saving the delinquents. The net assets of the Subordinate Lodges have reached the total of \$685,144,666, an

The net assets of the Subordinate Lodges have reached the total of \$685,144,666, an increase of more than \$39,820,630 over last year. The reports indicate that while some Lodges are experiencing financial difficulties many others are enjoying a healthy financial condition due to the establishing of good business practices.

The Lodges are annually increasing their contributions in Charitable, Welfare and Patriotic Work. This year \$16,573,351.00 was expended in these worthwhile endeavors.

Our record to date is truly impressive and we can and do aspire to greater things in the years ahead. As membership is the basic ingredient in the success of any of our endeavors we must continue to introduce Elkdom into new communities in the form of new Lodges. We must, by increasing patriotic endeavors and community service, maintain and enhance the public image of all our Lodges, thus attracting new members and strengthening pride in membership which is so important a factor in keeping members off the delinquent rolls. Membership in its various phases—Procurement, Indoctrination and Lapsation should be of paramount concern to all.

Membership Gains And Losses By States

Lodge Year Ended March 31, 1979

Loss

110

1,022

2,412 162 1,035 283

450

261

216

1,478

104

358

247

467

8,937

| State | Gain | |
|--------------------------|-------------|-------|
| Alabama | 127 | |
| Alaska | 190 | |
| | 554 | |
| Arizona Arkansas | 301 | |
| California | 501 | |
| | | |
| Canal Zone | 1 | |
| Colorado | 1,540 | |
| Connecticut | | |
| Florida | 2,776 | 10.00 |
| Georgia | | |
| Guam | 5 | |
| Hawaii | | |
| Idaho | 54 | |
| Illinois | | |
| Indiana | 253 | |
| lowa | | |
| Kansas | | |
| Kentucky | 36 | |
| Louisiana | | |
| Maine | 691 | |
| Maryland, Delaware and | | |
| Dist. of Columbia | 445 | |
| Massachusetts | 942 | |
| Michigan | 1,252 | |
| Minnesota | | |
| Minnesota Mississippi | 333 | |
| Missouri | 1,013 | |
| Montana | | |
| Nebraska | | |
| | | |
| Nevada | | |
| New Hampshire | | |
| New Jersey | | |
| New Mexico | 290 | |
| New York | 211 | |
| North Carolina | | |
| North Dakota | | |
| Ohio | | |
| Oklahoma | | |
| Oregon | | |
| Pennsylvania | - | |
| Philippine Islands | 132 | |
| Puerto Rico | | |
| Rhode Island | | |
| South Carolina | | |
| South Dakota | | |
| Tennessee | | |
| Texas | 403 | |
| Utah | 413 | |
| Vermont | 256 | |
| Virginia | de la trans | |
| Washington | | |
| West Virginia | | |
| Wisconsin | 314 | |
| Wyoming | | |
| TOTALS | 18 045 | |
| TOTALS | 10,745 | |
| NET GAIN | 10,008 | |
| | | |

THE ELKS MAGAZINE SEPTEMBER 1979

Charitable Activities By States

The following table shows the amount expended in Charitable and Welfare work by each State and Special Jurisdiction, during the period from April 1, 1978 to March 31, 1979:

| State | Amount | State Amount |
|---------------|-----------|------------------------|
| Alabama\$ | 145,195 | Nebraska\$ 145,617 |
| Alaska | 181,146 | Nevada |
| Arizona | 268,370 | New Hampshire 94,873 |
| Arkansas | 55,417 | New Jersey 1,215,427 |
| California | 2,585,165 | New Mexico 211,262 |
| Canal Zone | 25,720 | New York 1,056,847 |
| Colorado | 552,426 | North Carolina 151,587 |
| Connecticut | 259,271 | North Dakota 407,062 |
| Florida | 820,739 | Ohio 400,477 |
| Georgia | 116,294 | Oklahoma 272,316 |
| Guam | 6,690 | Oregon |
| Hawaii | 72,858 | Pennsylvania 652,870 |
| Idaho | 184,614 | Philippine Is 5,442 |
| Illinois | 482,434 | Puerto Rico 8,742 |
| Indiana | 337,265 | Rhode Island 96,856 |
| lowa | 134,075 | South Carolina 78,683 |
| Kansas | 120,014 | South Dakota 103,026 |
| Kentucky | 61,326 | Tennessee 134,742 |
| Louisiana | 66,545 | Texas |
| Maine | 141,990 | Utah 153,795 |
| MD/DE/DC | 301,850 | Vermont 153,864 |
| Massachusetts | 937,971 | Virginia 136,713 |
| Michigan | 498,308 | Washington 557,102 |
| Minnesota | 147,908 | West Virginia 94,198 |
| Mississippi | 41,484 | Wisconsin 199,757 |
| Missouri | 239,935 | Wyoming |
| Montana | 139,736 | Total |

The foregoing Digest of Annual Reports was prepared by the staff of *The Elks Magazine* from texts of the official reports involved. Each of the reports was published separately in its entirety. In addition, the Grand Exalted Ruler, The Grand Secretary, and the several Chairmen presented supplementary remarks at the Grand Lodge Session held in Dallas, Texas, July 15-19. These remarks appear in the printed Proceedings of the Grand Lodge Session.

by Jerry Hulse

have an island in mind that is unlike any other I have ever visited. It lies in waters off British Columbia; but unless you enjoy greenery and fresh air and salmon fishing and plucking blueberries off vines that grow wild alongside the road, I would suggest that you vacation elsewhere. There are no discos or supermarkets or freewaysjust country groceries and country lanes. It is called Galiano, an island that is reached by ferryboat from Canada's sophisticated cities of Vancouver and Victoria, both only minutes away. There is just one problem with Galiano -it might be too peaceful for some (although I seriously doubt it).

It was raining last June when I arose, so we touched a match to logs in the fireplace and sank back on the sofas at Galiano Lodge and sipped hot coffee and watched out the picture window while a ferry from Vancouver delivered a load of passengers. The group disappeared almost as soon as it came in sight. Galiano—it's 17 miles long—has a permanent population of only about 500 souls, and they're swallowed up by the forested hills and the

The ferries of Saltspring Island, B.C. (right) and Horseshoe Bay, B.C. (below) carry visitors back to isles of serenity that are suspended in time. coves with their New England-style cabins. The island is only 45 miles off the Canadian mainland, but it seems a lifetime away.

Galiano Lodge overlooks the Gulf of Georgia and, on a clear day, Mt. Baker is an impressive portrait on the distant horizon. Its kitchen produces heavenly aromas and some of the finest cooking in all of the Gulf islands. And Swedishborn Margit Maans turns out Swedish pancakes that surely would win her an Academy Award. Or a close second for her butter tarts, homemade apple pie, cheesecake with cherry topping and another specialty: rum raisin ice cream. Her list of entrees ranges from salmon steak and oysters to scallops, shrimp, cod, chili and homemade bread.

Dinners are served by kerosene lamps before a window beyond which auto ferries and fishing trollers pass in the Canadian darkness. A second dining room--no bigger than a small parloris a four-table affair with a couple of pot-bellied stoves with potted plants growing on top. The bar at Galiano Lodge is set up before a fireplace and a couple of old-fashioned Franklin stoves. And if someone wishes, he can give a go at a player piano in one corner while drinks are delivered to an ancient steamer trunk that serves as a coffee table. Outside the main lodge, Galiano's 15 side-by-side units (they're spotlessly clean) feature oak, oak and more oak. Rates are \$24 to \$34 for doubles and there's nary a TV set in sight. Not



The Peaceful Islands of Canada







for 1, 3 or 7 nights in Manor Houseguest for 2, 3 or 7 nights in Manor Houses or olde worlde country homes in Royal Windsor, Kent or both. Home Hospitality will match up families and help you meet your British counterpart to ensure your stay is memo-rable. Home Hospitality, 11A Chapel Street, London, N.W. 1, Tel. 01-402-2178.

The Peaceful Islands of Canada

yet, anyway. Not even a telephone. Why destroy all this peace with a call from the outside world?

Two other resorts share the island with Galiano Lodge, Salishan Resort has a sprinkling of housekeeping cottages that rent for \$110 to \$128 a week and will accommodate up to four vacationers in a woodsy surrounding. Free use of a skiff is part of the deal. Down a country road not far from the ferry landing, one- and two-bedroom cottages with Franklin stoves are available at Madrona Lodge on Trincomali Channel. Rates are \$25.50 to \$28.50, and like Salishan, Madrona is sheltered by a forest of evergreens. Occupants who inquire about the unfamiliar odor emanating from the forest are told to please keep the secret: It's fresh air. Just a few steps away, Sylvia and Ken Mouncey serve home-cooked dinners at the Bavarian-style restaurant, The Pink Geranium.

Fantasy Island? Well, not exactly. But close enough. Only during summer is there a cop on Galiano Island. And just one. This is because there is no crime. Well, almost none. Someone did steal a man's hunting rifle several months ago. And once, four motorists were cited for driving without licenses. Besides only one cop, there is only one school (grades 1 through 7), no bank and no newspaper. By not switching on a radio it's possible never to know the bad news in the outside world. Galiano is a refuge for the retired as well as the vacationer. Ken Mozley, a former pro soccer player from Darby, England, lives with his wife, Jean, in a white frame cottage near Galiano Lodge.

"People keep asking us if it isn't boring, living on a little island like this,' he said. "They'll say, 'Why aren't you in your rocking chair?"

The gray-haired Mozley answers by telling about the theatrical groups, the weavers and other craft pastimes, and how he also finds moments to play drums in a Dixieland band. His wife smiles. "We're busy doing all the things we couldn't do while our children were growing up."

The Friday night ferry from Vancouver is crowded with weekend residents. "We call it the refugee boat," said Mozley. "On Sunday night I watch them leave and think, 'You poor devils, going back to that crowded city.'

Galiano was invaded by hippies once. But the lumber company that owns two-thirds of the island reacted quickly.

Loggers were rounded up and the hippies were escorted to the ferry landing. The loggers waved good-by and that was that. No more hippies. If there is a character on the island, it is Crawford Twiss, age 96. Before ferries began serving the island, he would row a boat 14 miles to Victoria to buy supplies. Now he spends his energies dancing with widows at Galiano's Community Hall, often till 2 o'clock in the morning.

At nearby Saltspring Island, the local character is Bill Wilson, 75, a retired soldier, now gainfully employed as a "sparkwatcher" at Gerry Bourdin's Fulford Inn, a pip of a pub that opened only last December. What does a sparkwatcher do? Simple. He makes certain that sparks from the fireplace don't set the bloody building on fire. Wilson is paid rather handsomely. Not in dollars, but beer. With glass in hand, he faces the fireplace from 9 a.m. until the closing hour, 11 o'clock in the evening. Fulford Inn serves heavenly meals as well as spirits. Lambs and pigs turn on a spit in the fireplace, all of which gives the sparkwatcher a devil of an appetite.

Fulford Inn is Saltspring's first bona fide pub. Not only does it look like a British pub, it has the feel of one. Barmaids dash hither and yon with trays of foaming suds while groups sing or gossip or play the piano. Because Fulford Inn is a pub, it must abide by the law and rent rooms, of which there are eight. They're upstairs, priced presently at \$24 a night. Proprietor Bourdin figures to hike the rates to about \$34. A plumber from Vancouver, Bourdin formerly summered on Saltspring Island. Finally he asked himself, why he should be living in a city when he could live here full time? So together with a couple of loggers and another plumber, he opened Fulford Inn. Now he envies no one, save Bill-the-sparkwatcher Wilson

"The most contented man I know," Bourdin said as Wilson ground out another spark with the heel of his boot.

Bourdin called to a barmaid. "Another beer for Bill."

Among Bourdin's patrons is ex-Vancouver band leader Terry Elford. Tiring of the tumult, Elford traded his baton for a hammer and saw. Now with his wife, Barbara, he sells "peace and quiet" at their woodsy Booth Bay Resort that also features clamming, fishing and swimming. Facing one of Saltspring's loveliest coves, Booth Bay provides shelter at \$19 to \$29 a night in the rustic main lodge and a scattering of cabins. Elford is also turning tour operator. He is selling a two-day, one-night package priced at \$44.80 per person (double occupancy) including the ferry trip from Vancouver, room and

meals. Or there's a four-day, threenight plan for \$107.90. (Write to him c/o Box 247, Ganges, Saltspring Island, British Columbia.) Green Acres, another resort with individual cabins, offers shelter at \$22-\$28 a night, including linens, dishes, cable TV and use of a boat (alas, the kind you row). Or there's Cedar Beach (\$20-\$28 a night), with self-contained one- and two-bedroom housekeeping units overlooking St. Mary's Lake.

Saltspring is also the home of painters, potters, woodcarvers, sculptors and weavers. At the Wool Shed, Liliane Johnson charges \$20 a day for room, board and lessons in weaving and spinning. On British Columbia's Gulf Islands, wild berries grow by the roadside and cattle and sheep graze in grassy meadows; smoke curls from cabins, and residents are seldom in a hurry.

Leaving Galiano and Saltspring Islands, tourists often sail on to Victoria, that bit of Britain only minutes away. American tourists still compare Victoria with England. Bowls of flowers hang from lampposts, a refreshing touch—even a romantic thought—this idea of securing pots full of blooms to the 19th-century, five-globed light standards.

And then there is Victoria's venerable, ivy-covered Empress Hotel. The Empress is unique. It is to Victoria what the Raffles is to Singapore, the Peninsula is to Hong Kong and the St. Regis is to New York. At the Empress, certain graces endure, just as they do at Brown's in London. Both hotels preserve the ritual of afternoon tea. Propriety and good taste in behavior, speech and dress are expected at the Empress. It has catered to the Prince of Wales, the Pierpont Morgans, Rudyard Kipling and the King and Queen of Siam.

Until recently, the Empress was accused of being a bit staid. Well, that's no longer true. Last spring the management hosted a jazz weekend that featured Milt Jackson, Ray Brown, Jimmy Cleveland, James Moody, Carl Fontana and Jake Hanna. A pre-concert blurb published by the hotel told how the Empress "will offer towering giants of jazz in afternoon and evening concerts, record sessions, jazz discussions with the artists, jam sessions... Whatever happened, I wonder, to the little old ladies with their canes and nose spectacles I once saw strolling through the lobby?

Several years ago a friend wrote of the Empress: "A stately dowager built in the grand tradition of the 19th century -a marvel of Victorian architecture."

And then there is the Oak Bay Beach Hotel with its grace, its Old World charm, comfortable rooms and exquisite antiques. I was delivered to the Restoration Room, which is dead center of the Sir Walter Raleigh and King Henry VIII rooms. All guest quarters on the third floor are named for individuals related to British history. Likewise, they are furnished with antiques brought over from the Old World. At the Oak Bay, meals are served in the Tudor Dining Room, while spirits are poured in The Snug.

"Cheery friendliness," said the receptionist. "It's the order of the day." Just as it is during afternoon high tea in the lounge or outside on the patio and in the garden that faces a driftwood-strewn beach. Daily room rates at the Oak Bay start at \$31 single and \$33 double, with deluxe seaview suites going for \$65 and \$85.

No place in Victoria, though, spends itself as freely on Old World delights as does the Olde England Inn on Lampson Street. Although world renowned, it was barely out of the embryo stage when I made its discovery in the early '60s. Its proprietor, ex-RAF squadron leader Sam Lane, was filled with enthusiasm for re-creating a bit of Britain on his five-acre parcel. And he did, putting together replicas of Will Shakespeare's cottage, the home of Anne Hathaway and Dickens' Old Curiosity Shop.

Sam performed magnificently before taking leave of this earthly stage a year or so ago. Now in his place, the mood of Britain is preserved by his widow Rosina and daughter Dorothy. Both shelter and meals are provided in their two-story country manor whose menu lists an English mixed grill, steak and kidney pie, Yorkshire pudding (created from a 150-year-old recipe), sherry trifle, black currant tarts and mintliqueured coffee with whipped cream. Half-timbered, the Olde England Inn is a repository of priceless antiques. Inside its Tudor frame, its rooms are furnished with the beds of Edward VII, Queen Victoria and other crowned heads. What's more, they're to be slept in, not just to be gawked at. Guests have a choice of 50 rooms with 17thcentury antiques. To live like royalty ranges from \$25 to \$75 a night.

As for the locals, they play cricket and soccer just as their English cousins do. And in place of Hyde Park and Bond Street, they point to Butchart Gardens and Bastion Square. Listen to what Rudyard Kipling wrote of the scene: "To realize Victoria, you must take all that the eye admires in Bournemouth, Tourquay, the Isle of Wight, the Happy Valley of Hong Kong, the Doon, Sorrento, Camp's Bay, add reminiscences of the Thousand Islands, and arrange it all around the Bay of Naples with some Himalayas for background."

Obviously Mr. Kipling was hooked by this little bit of Britain.



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NEWS OF THE LODGES



A FAMILY tradition continued for the Bomars of Paris, TN, Lodge. Brother Hal Bomar (second from right), a 23-year member, pinned an Elks lapel pin on his younger brother Hugh at his initiation, while 31-year member Charles Bomar (right) and ER Rex Latimer (left) observed. Brother Hal is 94 years old, Hugh is 88, and Charles is 84.

THE POSITION of Exalted Ruler was passed from father to son **b** this year at Gulfport, MS, Lodge. ER George Bloss III (left) was installed by his father, immediate PER George Bloss Jr. Gulfport Brothers congratulated the two gentlemen.

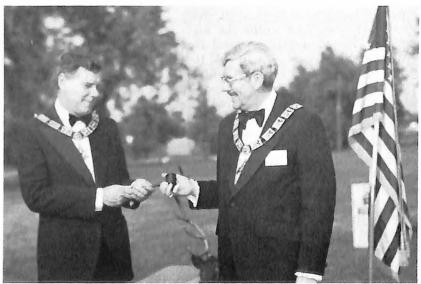




WINNERS of the Michigan state drill team competition held recently were the Brothers of Clawson-Troy Lodge. This is the fifth consecutive year the Brothers have secured the championship. Members of the winning team are (front row, from left) G. Holloway, D. Lewellyn, L. Ensman, M. Striler, and (standing, from left) J. Rock, PER Thomas Dadswell, M. Bennett, PER Charles Beeman Sr., D. Smith, W. Smith, R. Evans, E. Lilly, and R. Wurm.



TILER William Lewis (center) of Peoria, IL, Lodge recently welcomed his two sons into the order. William Lewis II (left) and his brother, John (right), were initiated during the same ceremony held at the lodge. Tiler Lewis had the honor of participating in the initiation ceremony.



THE INDUCTION of Saginaw, MI, Lodge's new officers included a familystyle ceremony. Lauren Mertz (right) was installed as Exalted Ruler by his brother VP and PER Wayne Mertz. Saginaw Brothers congratulated their new ER.



A FAMILY initiation took place at Washington, MO, Lodge recently. Brother James Tobben (left) and three of his sons were initiated during the same ceremony by ER Alvin Rover (center). The family of new members included (from left) Ronald, Garry, and Larry Tobben.

AN HONORARY founder's certificate was presented to Past Secy. to the GER and State Major Projects Chm. George Ketteringham (center) upon the fulfillment of his \$1,000 pledge to the National Foundation. The presentation was made by ER Douglas Button (left) and PER and Chm. Harold Billingsley of Slidell, LA, Lodge. Brother Ketteringham also received a commemorative pin.







HONORED by the Ohio Southeast District was Chap. Arthur Cummings (center) of Uhrichsville Lodge. Brother Cummings, who is 89 years old, is a member of his lodge's ritualistic team, which participated in the district competition for the first time this year. Coach and then-DDGER Clarence Schlarb (left) and District Ritualistic Chm. John Eccleston (right) presented an honorary mug to Brother Cummings.

SECOND PLACE in the Michigan State ritualistic contest was won by Sturgis, MI, Lodge. Members of the team included (standing, from left) PER and Coach Thomas Ruble, Chap. Kenneth Heslop, Est. Loyal Kt. Brenn Arklie, then-ER Gene Adams, Est. Lead. Kt. Don Patten, Est. Lect. Kt. Jerry Baker, Esq. Richard Holtz, PDD and State Chm. Keith Waltke, In. Gd. R. L. Chorpenning (front, left), and Tiler Joseph Hofmann (front, right). The competition was held in Grand Haven.



OLD TIMERS at McPherson, KS, Lodge were honored for being 50-year members of Elkdom. Brother L. A. Brown (left) and PER Haven Kubin (right) were both initiated more than 50 years ago by PER A. H. Marston (center). The honored members received life memberships.

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THE ELKS MAGAZINE SEPTEMBER 1979

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PEOPLE WHO NEEDWATER for gardening, drinking, household use or even such things as ground water heat pumps can now drill their own well at a fraction of the cost of a commercial well. The Hydra-Drill features a new Power Mast which makes the drilling a one-man operation. For complete info & a free well drilling how-to book, write: Deeprock Mfg., Box 1, Opelika, AL 36801



AVOID BURGLARS with the new concept in security timers. The random interval timer goes on and off at unpredictable intervals varying from 3 to 25 minutes. Turns lamps, radios or TVs on and off. Fully automatic and easy to use. No dial to set. Lamp plugs into timer; timer plugs into wall outlet. Has continuous "On" position for uninterrupted light. \$19.95 A.M. Corp. Box 392-PR, Arlington Hts., IL 60006



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Remarkably attractive and sure to leave a lasting impression. Twisty Flx-O-Loc Key Keyper with the Elks Medallion-or your favorite sport. Available in 18 kt gold or silver finish. Made of flexible stainless steel aircraft cable with the patented Flx-O-Loc closure. Life time guarantee. Gift box.

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EASY-LIFT Cushion Lifting Chair Power cushion gently lifts you to a Full, power recline feature Simple switch control Runs off household current Variety of colors, models and fabrics AMERICAN STAIR-GLIDE CORP. 4001 East 138th Street, Dept. EE-99 Grandview, Missouri 64030 "I'LL ALWAYS BE WITH YOU." THE "PROTECTOR" GIFT STATUE Molded by hand the 7" brushed wood tone ceramic "Child in Hand" statue is a beautiful gift for others or for yourself. Order one for \$10.95 or save and order two for \$21. Please add \$1.00 each (p-h). CHESSMAN CORP., Dept. E 307 Susquehanna Avenue, Wyoming, PA 18644 Yours Free! With your first bymail purchase from Watkins catalog of worldfamous spices, extracts and home remedies Send now for your Free Catalog FREE BONUS if you act now: \$1.59 bottle of double-strength Vanilla with your first by-mail purchase from our new catalog that abounds with hundreds of delicious & delightful items made in the Watkins tradition! SPECIAL OFFER EXPIRES October 6, 1979 Clip coupon now and mail with your man & address to Vatkins Dept. KE9S Winona, Minn. 55987 Serving you from the comfort of your home since 1868 THE ELKS MAGAZINE SEPTEMBER 1979

Elks Family Shopper consumer/news

When the doctor says your severe pains are due to acute appendicitis and you need an operation, you're in no position to argue. But when surgery is not an emergency, the Department of Health, Education and Welfare (HEW) suggests you get a second opinion. Operations like gall bladder, hysterectomy or tonsillectomy usually give you time to make an informed choice. To help you learn more about getting a second opinion, the Department of Health, Education and Welfare has a free booklet, Facing Surgery—Why Not Get a Second Opinion? For your copy, just send a postcard to the Consumer Information Center, Dept. 665G, Pueblo, Colorado 81009.

Second opinions give you another specialist's expert advice. Compare that with what the first doctor told you and you'll be in a better position to decide what to do.

How do you go about getting a second opinion? There are several ways:

 Ask your doctor to refer you to a specialist.

• Call the toll-free HEW number: 800-325-6400. (In Missouri, 800-342-6600).

● If you are eligible for Medicaid, contact your local welfare office.

 If you are covered by Medicare, call your local Social Security Office, listed in the telephone directory under U.S. Government, (Continued on page 44)

"Certain to become the sportman's bible!"

Bradford, Vermont, Journal-Opinion

"The price is \$8.95 and worth every nickle of it."

Vermont News & Views "This complete how-to from field and stream to kitchen covers just about everything the novice outdoorsman needs to know — from prehunting and fishing preparations and techniques afield to mounting that trophy trout or elk, plus savoring the fruits of your labor at the dinner table."

Field & Stream

"Be prepared to be delighted...learn how to pack out game, carry it, skin it, cook it, how to catch fish, skin birds, salt skins...The line-drawn illustrations alone are worth the price!" Washington, D.C., Star



SEEN FOR ONLY (NEW CAR DEALERS CHARGE UP TO \$200) POLYMER ACRYLIC ACTUALLY RESURFACES AND RESEALS ONE SIMPLE STEP. GIVES YOUR CAR "SHOWROOM" BRILLIANCE THAT LASTS THREE YEARS—GUARANTEED!

TIME AVAILABLE TO THE PUBL

Now at last you can put an end to corrosion, chalking, rusting, dulling, and pitting of your car's finish. GLO-SHIELD can protect your car's finish and restore it, too! You can bring back that new car look in less than 1 hour with hardly any

effort at all! Too good to be true? Not with GLO-SHIELD, the miracle polymer plastic sealant that's guaranteed to protect and/or restore your car's finish for three years. Yes! you can revitalize and restore dull oxidized finishes...just wipe on - wipe off. Do away with compounding ... dead paint is chemically removed. Just wipe on-wipe off. GLO-SHIELD removes old waxes, tar, stains, tree sap, road film, dirt, bird deposits, grime, grease, gasoline streaks, rusting, even tarnish. GLO-SHIELD deposits a plastic film that fuses to the surface and fills the pores to give your car a hard, high lustre, mirror-like finish. Just wipe on-wipe off.

NOTHING LIKE ANYTHING YOU'VE EVER USED BEFORE

Don't confuse this product with any wax or polish. GLO-SHIELD is a clear, transparent liquid, when, after it strips old wax and grime away, actually deposits a film that's very similar to the acrylic lacquer your car was originally painted with. And it works even if your car was painted with enamel. Acrylic sticks to anything... but nothing sticks to acrylic! Not tree sap, not

ACCEPTED AND PROVEN FOR AIRPLANES AND BOATS

After extensive testing GLO-SHIELD has been accepted and used by America's leading aircraft manufacturers and leading boat builders. Desert sunshine labs report amazing results from testing (reports available on request). GLO-SHIELD has been shown to be especially effective while operating in a salt water environment and highly recommended by boat centers for use on all boats including fiberglass.

road salt, not grime or dirt, not even bird droppings, grease, gasoline - not even paint.

- THIS IS AN ACRYLIC PRODUCT DO NOT
- CONFUSE WITH IMITATIONS! NO RUBBING! NO BUFFING!
- CLEANS, COMPOUNDS, POLISHES, SEALS!
- USE ON ANY PAINT FINISH! FAST, ONE STEP WIPE-ON, WIPE- OFF!

And, GLO-SHIELD's protective coating that you apply in under one hour lasts three years. All you have to do to keep the finish beautiful is a light hosing ... even a light rain, and road dirt, salt and grime roll right off, and dries streak free. GLO-SHIELD is detergent proof, contains no abrasives, invisible, non-yellowing, peelproof and crystal clear.

Here's an added plus. GLO-SHIELD works its magic on all painted and plated surfaces...chrome bumpers, mag wheels, appliances, motorcycles, fiberglass boats formica, marine hardware, brass, plexiglass, stainless steel, aluminum, etc.

So put an end to laborious waxing and polishing...get GLO-SHIELD the one step, wipe on-wipe off refinisher that gives your car a three year finish...free from dirt, grime, smudges. Order yours today!

Enough for 2 average cars. \$9.95 (less than \$5 per car). Fleet owners: write on letterhead for quantity prices.

ू:%%%3 YEAR GUARANTEE%%% If, after using GLO-SHIELD, you are not delighted, return the unused portion anytime up to three years, for a pro-rata product refund \$ © 1979 MEDIA MKTG.

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G 10-10 44th Ave., P.O. Box 1464 Long Island City, NY 11101 Please send me GLO-SHIELD. I under-

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| SAVE: Two bottles only | y \$18 plus \$1 shipping. |
| Enclosed is \$ | _ or charge my |
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Why leave these great photos buried in an album, or lost in a drawer? Now you can locate and admire any of 500 photos simply by turning a knob! Yet this exciting FOTO-ROLL actually takes fewer square inches of table or desk space than a single unframed snapshot! For home or office — great gift idea too! Now relive all those vacation trips and fun times at the touch of a finger. A treasured gift for relatives, special friends, especially grandparents, when filled with snapshots of the new baby or family activities.

baby or ramily activities. An incredible bargain — you be the judge! What's the differ-ence between our \$4.98 model and that \$34.95 model in the gift catalog? Well, theirs is made of plexiglass — ours is crystal clear lucite. Theirs holds 600 photos, our holds 500. For \$34.95 they include windows for 240 photos and for \$4.98 we only include 100. But we'll sell you as many extras as you want at \$1.50 per set. Each set holds 60 photos, so figure it out for yourself! What's more, if you're not delighted with your order in every way, simply return it within 14 days and we'll refund your money (except postage & handling). Mail no-risk coupon today! no-risk coupon today!

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Provides perfect climate for favorite plants.

Two clear 21" trays (one for 4" and one for 6" pots) hold

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Separate trays only \$4.50 Ea. Please specify for 4" or 6" pots.

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(we've seen a similar design in a 1977 gift catalog priced at an

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If after receiving my order 1'm not delighted. I may return it within 14 days for refund (except postage and handling). Total enclosed \$_____ PA residents add 6% sales tax. Check or money order, no CODs. CHARGE IT: (check one) Exp. Date _____ Visa/BankAmericard ___ American Express Master Charge Bank #_____ Credit Card # _ Name Address_ _Apt. # City. State _Zip . 3566 THE EVERYTHING BOWI

> 800-431-2207 NY (914) 628-3747 AT LAST — A bowl big enough to be really useful! This 13 quart beauty is made from heavy gauge stainess steel and is as functional as it is attractive. 16" wide and 6" deep, it's perfectly proportioned for a variety of uses. For example:

- Toss and serve large salads.
- Mix stuffing, large batches of cookies, pie fillings, etc.
- Make bread dough.
- Fill with ice and use as a cooler for summer beverages, salad plates, etc.
- Bathe baby, soak feet, wash socks, bob for apples, catch drips, etc., etc., etc.

We Guarantee you'll find many, many more uses for i



Elks Family Shopper consumer/news

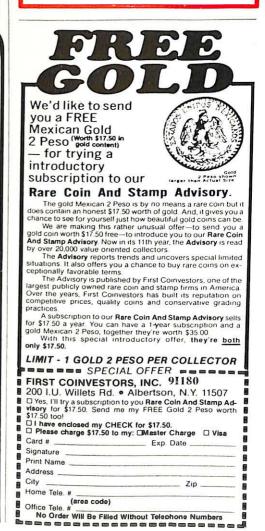
Department of Health, Education and Welfare.

You can get a second opinion with or without your doctor knowing. However, most doctors won't object. If you decide to tell your doctor you plan to get a second opinion, ask that your medical records be sent to the second specialist. That way you can avoid having to repeat tests.

How can you pay for a second opinion? Medicare pays at the same rate as for other office visits, diagnostic tests, and hospitalization. Medicaid payments for second opinions vary from state to state. Check the local welfare office to see if the Medicaid program in your state pays for a second opinion.

Many private insurance compaies also provide coverage for second opinions. Contact the health insurance company or agent for details.

As the weather turns hot and muggy, you may find a thin, whitish growth on things around the house. That's mildew, and left untreated it can discolor wood or upholstery and even rot shoes or clothing. (Continued on page 46)



THE ELKS MAGAZINE SEPTEMBER 1979

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Elks Family Shopper consumer/news

A new booklet from the U.S. Department of Agriculture tells you how to fight mildew. Basically, you must eliminate warm, moist, or soiled conditions that promote the mold growth that is mildew. If you find mildew, remove loose mold with a brush. Then use chlorine bleach, soap or detergent, or commercial preparations, depending on the type of material being treated. For details on the right mildew treatments for many items around the house, get a copy of How to Prevent and Remove Mildew. Just send 90 cents to the Consumer Information Center, Dept. 77G, Pueblo, Colorado 81009.

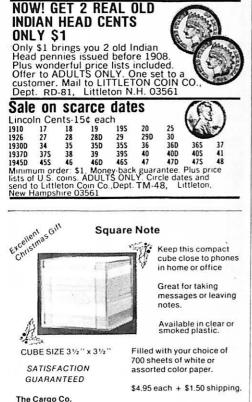
The molds that produce mildew are always in the air, but the right temperature and humidity promote their growth. Mildew occurs most frequently on cotton, linen, silk, wool, leather, wood, and paper in closed, humid, or poorly lit places like closets and basements.

To combat mildew, ventilate closed areas. Mechanical dehumidifiers or air conditioning, or heating the house briefly can re-(Continued on page 48)



| HABAND COMP, 265 North 9th S Paterson, N.J. 0 SUCCESS SLACKS 3 pairs 2 Gentlemen: Ple "Success Slack enclose my ful plus 90¢ towar PRODUCT NUM | treet 7530 6.75 ase send s" as spe I remittand d shipping | 4 pairs 35 me cified, fo ce of \$ | pairs of r which |
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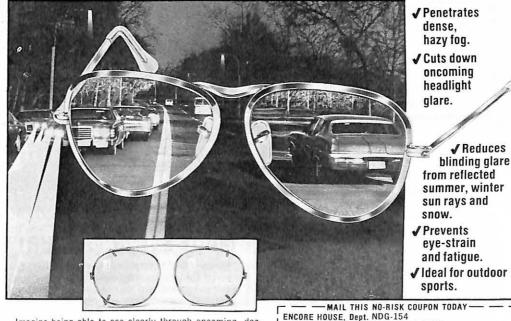
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Eyeglass pressure on your ears... until Zylons all you could do was take your glasses off! Now soft Zylon temple covers can cushion your earpices. Just put them over the backs of plastic or metal frames — and no more pressure. That's a guarantee! Long wearing and invisible — frame colors show through. Instant comfort for only \$2.88 for three pairs; \$3.88 for five pairs; \$6.99 for twelve pairs; \$9.75 for twenty-five pairs; \$6.99 for twelve pairs; \$9.75 for twenty-five pairs. Add 25% sales tax. FREE catalog with order. **DORSAY**, 240 Kinderkamack Rd., Dept. 132, Oradell, NJ 07649



Spectacular "Night-Owl" Glasses Cut The Glare Dramatically... Lets you drive thru fog or night and blinding glare with lifesaving visibility and safe nd safety!



Imagine being able to see clearly through oncoming, daz-zling automobile headlight glare while driving on pitchblack Zing automobile heading gate while driving on pitchback highways...penetrate dense, misty, hazy fog... eliminate glare of blazing sun and glistening, blinding white snow— do all this with no straining, no squinting, no fatigue but with the greatest of driving ease and comfort.

Yes, you can reduce dangerous nighttime headlight glare from oncoming cars . . . your vision can pierce dense, misty fog to detail the road ahead . . . you can improve your night driving vision to that of a night owl with these spectacular, scientifically designed impact resistant glasses.

These remarkable "Night-Owl" glasses are made of spe-cial amber-yellow lenses that let through infra-red light, but filter away irritating and blinding ultra-violet rays. Instantly you see more clearly . . . dazzling, blinding headlight glare from oncoming cars look like soft, amber lights . . . objects in a fog-drenched distance take shape, become more clearly defined. You can judge distances better. Snow and scenery will look more spectacular, yet you'll see more clearly and safely without shimmering, blinding effect.

The "Night-Owl" frame is attractively designed for a comfortable fit—one size fits all. Also available in handy clip-on style to fit your regular eye-glasses. Each style comes in attractive vinyl carrying case and is boxed. Your cost for either style, only \$7.95 each. Order several to keep in each course). Order today—NOW!

YES! Please rush me the "Night-Owl" glasses checked below, so I can enjoy improved visibility while driving at night or in fog. Check style and indicate 🗌 ____ (#110) Regular Frame quantity desired: ____ (#120) Clip-On Frame 1 pair of "Night-Owl" Driving glasses in vinyl carrying case for \$7.95 plus 75¢ postage & handling. SAVE \$1.70-2 pair "Night-Owl" Driving glasses in vinyl carrying cases for \$13.95 plus \$1.00

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FREE Fall Catalog

Fully illustrated. Featuring camping, hunting, hiking and winter sports equipment. Practical, longwearing apparel and footwear for men and women. Many items of our own manufacture. Our 67th year of providing high-grade outdoor sporting specialties. All guaranteed to be 100% satisfactory.

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stand and sit when you want, with less strain. Power recline to any position, automatically elevating your feet and legs. Write for information and compare.

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Yes, this magnifier is no ordinary, small-sized magnify an entire 7"x 10" page — at one time! Virtually eliminates losing your place. Plus, its wafer-thin plastic lens is lightweight and unbreakable. Even has a hole at top of heat sealed vinyl frame for easy hanging. Great for magazines, newspapers, maps, telephone books ... anything with small print.

Order today. Only \$3.98, plus 75¢ shipping and handling. Satisfaction guaranteed. N.J. residents add 5% sales tax.

DORSAY, 240 Kinderkamack Rd., Dept. 137, Oradell, N.J. 07649



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"Funny thing! I wasn't even selling. Had just received the catalog. We were looking at the big savings you get on all-leather Hanover shoes and boots at factory-direct prices. And everyone knows how much shoes cost these days. Before I knew it, I had 5 orders, with \$48 in deposits. And that money was mine. Right away. It's what Hanover means by "**same-day pay**!" They ship the orders and bill direct to the customers. Imagine! \$48 in $\frac{1}{2}$ hour for my first 5 sales! Now I just need 5 more to get my free shoes or boots from Hanover for 10 orders in my first 30 days. I don't see how I can miss!" P.K.H., Chicago, ILL

Why don't you send for your own Hanover catalog and free shoes offer? I don't see how you can miss, either. All you do is mail the coupon. You can get this same fast start, too.

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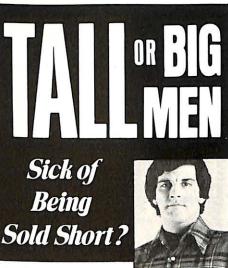
Elks Family Shopper consumer/news

move moisture from large areas.

It you find mildew on fabrics, brush off surface mold right away. Do this outdoors so mold spores don't spread inside the house. Then if spots remain, dry-clean non-washables or wash fabrics in plenty of soap or detergent and water. Rinse well and dry outdoors in the sun.

Any remaining stains can be treated with a mixture of lemon juice and salt or chlorine bleaches. For example, you can mix two tablespoons of chlorine bleach in one quart of water and soak the stain for five to fifteen minutes. Then rinse thoroughly. Remember, however, not to use chlorine bleach on silk, wool, or spandex fabrics. And always spot test first before using chlorine bleach on colored fabrics.

(Continued on page 50)



Most men's clothing stores successfully ignore the very existence of Tall, Extra Tall and Big Men by trying to sell you outdated styles ... at outrageous prices.

Not The KING-SIZE Co... we cater to Tall, Extra Tall and Big Men with the world's best selection of fashionable clothing and shoes in hard-to-find sizes... all rea-



sonably priced! Shirts, Sweaters, Suits, Slacks & Jackets with Sleeves to 38"... necks to 22"... inseams to 39"... waists to 60". Shoes and Boots to 16EE.

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THE ELKS MAGAZINE SEPTEMBER 1979

New miracle sponge "whisks away" old paint and varnish with one light touch!

Strips Anything Fast! No Scraping No Gouging No Sanding **No Poisonous Chemicals or Dangerous Power Tools!**

Incredible MIRACLE ERASER actually "wipes away" crusty finishes faster, better than any paint or varnish remover you've ever used...or your money back! You simply won't believe your eyes. Miracle Eraser slides across age-old varnish and turns it into dust instantly. Chipped and ugly surfaces are restored to smack-smooth finishes in minutes. Rust vanishes like magic. No hard rubbing. Miracle Eraser works best when used in a light, wiping motion. You will never use sandpaper or poisonous solvents again!

Never Clogs...Never Loses Its Power

Miracle Eraser never clogs up like sandpaper. Thousands of microscopic points are constantly resharpened as the sponge is used. No matter how hard you press, how messy the job, the Miracle Eraser surface stays keen and perfect and keeps doing its job.

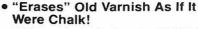
Fabulous Molding Action

The sponge actually molds itself to the exact contour of any surface! After a few swipes, Miracle Eraser literally shapes into corners and crevices and strips thems bare fast. No power tool or chemical is so effective, so fast, so safe!

| FREE | MAIL THIS COUPON TODAY General Mail Corporation, Dept. SE-265NTC 25 Valley Drive, Greenwich, CT 06830 |
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| Tool Kit With Every Order For Home Auto Office Boat Anywhere! Contains | 25 Valley Drive, Greenwich, CT 06830 Please send me without delay my Miracle Eraser Sponges with the understanding that if I am not completely satisfied with the product I may return the unused portion for a full refund. 1 Carton of Six Miracle Eraser Sponges for only \$9.95 plus 50¢ shipping and handling SAVE \$.3.95-2 Cartons for only \$16.95 postpaid SAVE \$.4.0-3 Cartons for only \$22.95 postpaid SAVE \$ 13.85-4 Cartons for only \$27.95 postpaid (Connecticut residents please add 7% sales tax) Check Enclosed Master Charge |
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THE ELKS MAGAZINE SEPTEMBER 1979



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"Wipes Away" Crusty Old Paint!

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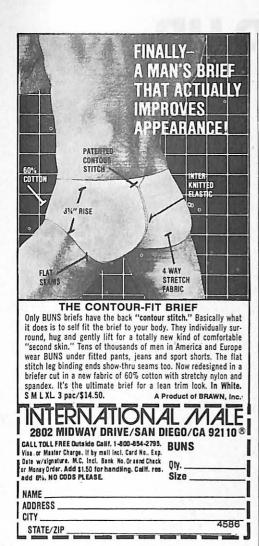
AS SEEN ON TV! incredibly priced at

- Brings Furniture Down to Bare Finish Fast!
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Barbeque grills, old tools, garden furniture ... Miracle Eraser makes them all look like new-smooth as glass-ready to refinish. Furniture! Boats! Cars! Bikes!—There is no end to the uses for Miracle Eraser!

| NOW! ANYONE CAN HAVE | THIS LOOKS LIKE AN ORDINARY SHOE | Elks Family Shopper |
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| | AN ORDINART SHOE | consumer/news |
| A BABY TEST: TUBE BABY * | BUT IT ISN'T. This handsome shoe is one of the | Mildewed furniture fabrics or mattresses are a special problem. After brushing off loose mildew, use a vacuum cleaner to draw out more of the mold. (Be sure to empty or dispose of the bag right away.) If spots remain, sponge lightly with thick soap or detergent suds, then wipe with a clean, damp cloth. Try to get as little water as possible on the fabric to protect the filling inside; then air out and dry in the sun to stop further mold |
| BYA | famous ELEVATORS®, specially de- signed to make a man look about | growth. |
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Cheney. Because Frank really enjoyed his game room.

Frank built his own game room and enjoyed many hours there. But then he was confined to a wheel chair and was unable to use it. Now his Cheney Wheelchair Lift III makes movement up and down the narrow basement stairway safe and easy. For more information on Cheney Wheelchair Lifts, Wheelchair Van Lifts, and Wecolator™ stairway elevators, contact your Cheney Representative, or write: The Cheney Company, Dept. EM, 3015 S. 163rd St., New Berlin, WI 53151 (414) 782-1100.

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Don't let them rip you off any more!



THE TRUTH ABOUT PRESCRIPTION EYEGLASSES

If you own prescription eyeglasses, you've been paying much too much! So say government officials and consumer experts everywhere. You know what prices are...\$50, \$60, even \$90, and getting higher all the time!

Why those high prices?

The reason is simple. Eyeglass sellers have been shielded by laws that prohibit advertising eyeglass prices! When you can't shop, you can't compare. Then, as the Bureau of Consumer Protection says, "prices are maintained at artificially high levels."*

Time for a change.

It's high time someone did something about this situation. As a buyer of eyeglasses, you deserve better treatment.

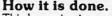
The laws have changed at last. And the NATIONAL EYEGLASS SERVICE is doing something—now.

You can now buy first quality prescription eyeglasses-from the National Eyeglass Service-at a fair price.

Believe it or not, that price is only \$33 for single focus glasses. You can have bifocals, trifocals, and sunglass tints for a very small additional charge. Men's or women's, your choice of 17 different frames ... whatever you select, you get the lowest possible price!

High quality, high fashion.

Make no mistake, these are the finest prescription eyeglasses available. They are made precisely to your doctor's prescription. They are exactly the quality you would get from better optometrists or opticians. Lenses of ophthalmic crown glass. Handsome fashion frames that are sturdy and comfortable, made by leading American manufacturers.



This low price is possible because the excess profit has been removed. There is no retail store or fancy office overhead to pay. There is no display of several hundred useless frame styles to confuse you. You get a tremendous value. You pay as little as \$33 for top quality.

Buying by mail.

Don't be fooled by all the professional mumbo-jumbo surrounding the purchase of eyeglasses. To do the job, we need only your prescription and a couple of very simple measurements. When you write us we will explain how to give us that information easily.

All our glasses have been selected for sure fit and wearing pleasure. When yours arrive, you'll find them as perfect as you can buy anywhere, as comfortable as can be.

has sold tens of thousands of prescription eyeglasses to thriftyminded consumers nationwide. To them and to you we unconditionally guarantee high quality and comfortable fit. You must be perfectly pleased with your new glasses or you get your money back up to 90 days after you receive them. Do you know any other optician who will give you that kind of guarantee?

Act now!

If you need new glasses or an extra pair for extra uses, send now for our FREE "Guide to Prescription Eyeglasses." Don't pay those high prices any more! Federal Trade Commission, "Advertising of Ophthalmic Goods and Services," page 2 (1976).

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THE ELKS MAGAZINE SEPTEMBER 1979

YOU SAY YOU'RE FED UP WITH HAULING ICE?

Read about THE electronic breakthrough that has made the portable ice chest as obsolete as grandma's kitchen ice-box.

Does your family groan when it's time to empty all that yucky water out of the cooler? Are you getting tired of paying for food that goes bad? When somebody even *mentions* the word "ice" – do your back and shoulders ache a little?

YOU'VE COME TO THE RIGHT PAGE.

There's good news here: The Aerospace Program has spun off a portable refrigeration breakthrough!

Big Research Discovery

Space scientists at Cape Canaveral had to keep critical components in rockets and satellites cool. They needed something small and light...something that used very little power but was absolutely reliable...something that wouldn't konk out if it were tipped up, down, or sideways. The result? Solid state thermoelectric refrigeration modules that went to the Moon.

Enter Koolatron

Koolatron was quick to see the civilian-use possibilities of these modules for portable refrigeration. They worked until they developed Koolatron - a 12 volt portable electronic refrigerator that uses the same powerful solid state thermoelectric refrigeration modules used in rockets and satellites.

Saves Energy

Koolatron uses very little juice - an average of only two amps when the temperature outside is 70 degrees Fahrenheit. That's less power than it takes to light a 30 watt bulb. Once contents are cold, you can turn it off at night to save power. Contents will stay cool for at least 6 to 12 hours. Your muscle energy is conserved, too. It weighs only 15 pounds -and you'll never have to haul ice again!

Saves Inconvenience

No more driving for miles or heading into shore for ice. Plug it in a lighter socket in your car, boat or van. Or run it off a 12 volt battery charger plugged into 110 volts.

Saves Shopping Trips

Koolatron holds more – so you spend less time shopping. Although it measures no larger than most ice chests, its 36 quart capacity is not half-filled with ice and sloshing water. So there's more room for food – 40 pounds of it, or 40 large cans of soda pop!

Saves Food

This is *dry* cooling we're talking about. Not the *damp* kind that breeds mold and can

turn perfectly good food bad overnight – exposing the whole family to needless risk. Koolatron keeps your food cold and dry. With food prices so high, it's a shame to let any more meat and milk or sandwiches spoil!



SOUND FAMILIAR?..."Mary, where do you want this 50 pounds of ice?"..."Wait George, I'm not through draining the ice chest!"..."Dad-dy – you're dripping more water where I've mopped the floor!"..."Hey, Mom, these tuna salad sandwiches are soaking wet – and (phew!) they smell bad."... "Mary, quick, I'm going to drop this @#!%§& ice on my toes!"..."George –!"

No Toy

Koolatron is built to *last*. The rugged case is filled with the best insulation availablerigid urethane foam. Its heavy-duty handle can take loads of 150 pounds or more. Hinges and latches are made of nonrusting polypropylene. The exterior is a handsome harvest gold with a white, easy-to-keep-clean interior. Four non-slip rubber feet keep it from marring boat or camper surfaces.

Saves Money

Ice is expensive these days. So is the gasoline you use in looking for it. Don't waste another dollar this way! Get yourself a new Koolatron 12 volt portable electronic refrigerator and LET IT PAY FOR ITSELF. That's right. The money thrown away on ice and gasoline and spoiled food - not to mention what your own time is worth - will MORE THAN PAY for your new Koolatron in a single year!

Proof: A recent survey of Koolatron owners revealed their *average* saving was \$156.03 in just nine months. Some claimed they had saved over \$500.00 on ice, gasoline, spoiled foods, and the restaurant meals made necessary when the ice ran out.

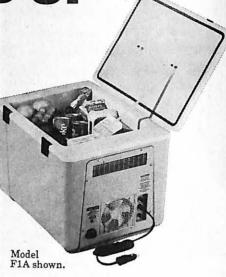
No Hassle – Ever

Koolatron was designed by engineers who are also boatowners and campers. They know you want something simple that doesn't break down and is easy to service. Because of Koolatron's solid state construction your unit should never require any servicing unless physically damaged.

If service is ever required, it is available through our service depots in Batavia, NY, or Barrie, Ont., Canada.

So Reliable It's Guaranteed For One Full Year

Your new Koolatron comes with a written one year guarantee plus complete instructions and helpful information. If you need



The new Koolatron keeps 40 lbs. of food at household refrigeration temperature but weighs only 15 lbs. Only 21" x 16" x 16" ext.

additional help or advice anytime, you can call or write for a personal reply.

21 Day Money-Back Trial Period

Use your Koolatron for 21 days after you receive it. If for any reason you are not totally satisfied, return it for a prompt refund in full.

Buy now at our new low price

Good news. Our increased sales have overcome mounting material costs. So for now we can pass on a saving of \$10.00 per unit. Formerly \$169.00. Now \$159.00 + \$7.00 handling and shipping (\$179.00 in Canada).

Adjustable Thermostat Option

For an additional \$10 you can order the Koolatron with an adjustable thermostat in place of the standard fixed temperature thermostat-order model F1A.

Phone your order in collect now to



Or use this handy order coupon.

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