

Here is Emperor's

### DO-IT-YOURSELF SPECIAL

for Christmas Model 120 as shown

solid 3/4" genuine black walnut Grandfather Clock case kits

Regular Price \$129.50

3 or more \$85.50 each

All pieces pre-cut and pre-sanded. Breakfront swan neck and finial, waist and dial doors and dial frame pre-assembled. Complete hardware furnished. Each piece may be re-ordered individually.

### SAVE HUNDREDS OF DOLLARS

Take advantage of this special. Assemble a traditional heirloom for your home or for Christmas gifting. We'll show you why Emperor has become the world's largest builder of grandfather clocks.

### **MODEL 120 FEATURES**

- Full turned hood columns Curved arch dial door
- Breakfront swan neck and Decorator sculptured base
- · Full-length waist door with · Solid Black Walnut curved arch

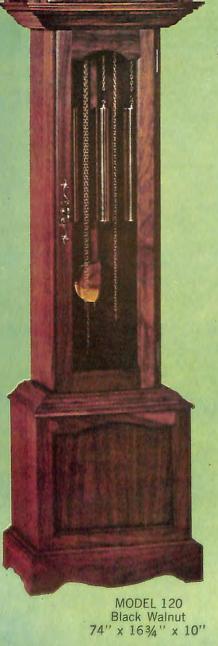
- Floor levelers

Emperor enhances the charm of cherished grandfather clocks with original designs worthy of the finest settings. Fine craftsmanship gives Emperor Clocks a warm, rich beauty. Clock movements imported from West Germany insure lasting dependability. The entire Emperor Clock line is sold three ways . . . completely finished clocks with movements installed, assembled unfinished cases without movements and do-it-yourself kits without movements.

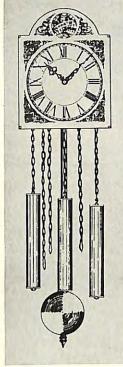
We at Emperor Clock Company appreciate our customers. If you are not completely satisfied with our products, return collect in original shipping carton within 30 days for complete refund. No questions, no excuses.

ORDER NOW FOR PROMPT SHIPMENT

OFFER GOOD THROUGH DECEMBER 31, 1972



### RISTMAS SA **OFFER GOOD THROUGH DECEMBER 31, 1972**



100M Movement With Tempus Fugit Dial **ONLY \$79.50** 

### **EMPEROR MOVEMENT FOR MODEL 120**

WEIGHT DRIVEN - EIGHT DAY

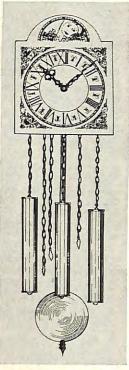
The Emperor Clock movement 100M is manufactured by famous West German clocksmiths now in their third generation of producing the world's finest clock movements. It reflects the craftsman's attention to detail — the product of skills passed down through time. The solid brass dial is surrounded by embossed overlays. The face has a high, permanent polish with serpentine hands. In the arch above the dial is a shaped aluminum world with the words "Tempus Fugit" inscribed in black enamel. Or, if you prefer,

choose the moving moon dial with lunar calendar.
The completely weight-driven movement strikes the famous Westminster chimes on musically-tuned rods: four notes on the quarter hour, eight on the half hour, twelve on the three-quarter hour and sixteen on the hour. The hour is struck on additional tuned rods. All plates in the movement are solid brass, and all pinions are hardened steel. Installation and adjustment of the Emperor Clcck movement is easily done in 15 minutes, following the step-by-step instructions supplied with the movement, which includes the weights, brass weight shells, pendulum and bob, black serpentine hands and arch top dial face.

### IMMEDIATE DELIVERY - 1 YEAR WARRANTY

MAKE BIG MONEY BUILDING EMPEROR CLOCKS!

Many hobbyists across the country have become regular Emperor Clock dealers, buying kits and movements for assembly and re-sale to friends, neighbors and retail stores, creating extra income and handsome across the country have become regular Emperor Clock dealers, buying kits and retail stores, creating extra income and handsome profits. No woodworking experience necessary!



100M Movement With Moving Moon Dial **ONLY \$94.50** 

### ORDER DIRECT WITH THIS FORM! OFFER GOOD THROUGH DECEMBER 31, 1972

KITS AND MOVEMENTS SHIPPED AT ONCE WORLD'S LARGEST MANUFACTURER OF GRANDFATHER CLOCKS

To: EMPEROR CLOCK COMPANY,
P. O. Drawer A-T, Dept.M-42, Fairhope, Ala. 36532
GENTLEMEN: SHIP THE FOLLOWING — F.O.B. FAIRHOPE, ALABAMA

Please Check: **New Customer** Previous Customer

		WEIGHT	PRICE	SALE PRICE	EXTENSION
QUANTITY	DESCRIPTION	WEIGHT			
	Model 120K Do-It-Yourself Case Kit w/o movement	53	\$129.50	\$89.50	
	3 OR MORE, each			85.50	
	Model 120U Assembled/UNfinished Case WITHOUT Movement or Glass (NOT Pre-Stained)	65	195.00		
	Model 120A Completely Finished Clock With Tempus Fugit Dial, Westminster Chimes With Moving Moon Dial, Westminster Chimes	. 95 . 95	369.50 384.50		-
	Model 100M Movement COMPLETE With Tempus Fugit Dial, Westminster Chimes (for Model 120)	32	79.50		
	Model 100M Movement COMPLETE With Moving Moon Dial, Westminster Chimes (for Model 120)	32	94.50		+

Westminster Chimes (for Model 120)	32	94.50		
We accept personal checks.  ENCLOSED: ( ) CHECK \$	BANKAMERICARD  GARE Elec  RD	10	TOTAL \$ na Residents NLY Add 4% \$ RAND TOTAL \$	
Card Number Expi	iration Date		Please send	
ADDRESSSTATE			Color Brochu complete Em Line. ( )	peror
VISIT OUR PLANT MONDAY THROUGH FRIDAY, 8 A.M. TO 5 F	.M., EMPER	ROR INDUS	TRIAL PARK,	FAIRHOPE, ALA.







Why climb your stairs when an Inclinette can take you up and down with just a push of the button?

Inclinette is the safe and easy way for the handicapped or elderly . . . is more convenient for the whole family.

Write for new, free booklet . .

with information on Inclinette - 2 passenger IN-CLIN-ATOR - 'Elevette' the modern home elevator. Equipment is tax deductible when recommended by doctor.



INCLINATOR COMPANY OF AMERICA 2204 Paxton St., Harrisburg, Pa. 17105

# the magazine

VOL. 51, NO. 5/ OCTOBER 1972

NATIONAL PUBLICATION OF THE BENEVOLENT AND PROTECTIVE ORDER OF ELKS OF THE UNITED STATES OF AMERICA. PUBLISHED UNDER THE DIRECTION OF THE GRAND LODGE BY THE NATIONAL MEMORIAL AND PUBLICATION COMMISSION.

THE ELKS NATIONAL MEMORIAL AND PUBLICATION COMMISSION WADE H. KEPNER/Chairman
R. LEONARD BUSH/Vice-Chairman
RAYMOND C. DOBSON/Secretary

EDWARD W. McCABE/Treasurer ROBERT E. BONEY/Asst. Secretary and Asst. Treasurer

WILLIAM H. MAGRATH/General Manager
D. J. HERDA/Articles Editor
LINDA KENYON COHN/Fraternal News Editor
MALCOLM B. CROFFORD/Circulation Manager
EDITORIAL OFFICES, 425 Diversey Parkway, Chicago, III. 60614

8 MANAGING YOUR MONEY

Help yourself to a rosy future—it all begins at home.

A. R. Roalman

12 WILL POWER

If you die without a valid Will, you'll have absolutely nothing to say about who gets your property.

Irwin Ross

33 A DELICATE BALANCE

It's not nice to foul Mother Nature . . . or mess with her make-up.

Phillip Drennon Thomas

55 NO CLOSED SEASONS

Hunt anytime with no permit—just leave your gun behind.

Mel Ellis

### **DEPARTMENTS**

- 4 MESSAGE
- 6 LETTERS
- 15 SPORTSACTION
- 16 NEWS OF THE LODGES
- 22 TRAVEL: WESTERN U. S.
- 25 ELKS NATIONAL FOUNDATION/ JOY OF GIVING
- 26 GRAND LODGE OFFICERS AND COMMITTEES
- 28 AROUND WASHINGTON
- 30 NEWS OF THE STATE ASSOCIATIONS
- 38 ELKS NATIONAL SERVICE COMMISSION
- 39 ELKS FAMILY SHOPPER
- 54 AMENDMENTS TO THE GRAND LODGE STATUTES
- 57 IT'S YOUR BUSINESS
- 59 EDITORIALS

Cover photograph taken at Long Beach Island, N.J.

### **ADVERTISING OFFICES**





CHICAGO 60614 425 W. Diversey Parkway (312) 528-4500 NEW YORK 10017 30 East 42nd St. (212) 682-2810 LOS ANGELES 90036 5909 West 3rd St. (213) 931-1371

POSTMASTER: Mail notices of address corrections to:
THE ELKS MAGAZINE, Circulation Dept., 425 W. Diversey Parkway, Chicago, III. 60614
MEMBERS: Changes of address should be made through your lodge Secretary. Give him advance notice of at least 30 days. Remember that the day you write, your next copy is already in the mails. Before you move, file your new address at the post office to have mail forwarded. In writing us regarding an address change, please give: Full name, lodge number, membership number, address to which copy is being mailed, and complete new address. Attach label from recent Issue if available. Please show ZIP Code numbers in both old and new address.
THE ELKS MAGAZINE, Volume 51, No. 5, October, 1972. Published monthly at 425 Diversey Pkwy., Chicago, III. 60614 by the Benevolent and Protective Order of Elks of the United States of America. Second class postage paid at Chicago, III., and at additional mailing office. Acceptance for mailing at special rate of postage provided for in Section 1103, Act of October 3, 1917, authorized May 20, 1922. Single copy price 20 cents. Subscription price in the United States and its Possessions, for Elks \$1.00 a year, for non-Elks, 200 a year; for Canadian postage, add 50 cents a year; for foreign postage, add \$1.00 a year. Subscriptions are payable in advance. Manuscripts must be type-written and accompanied by sufficient postage for their return via first class mail. They will be handled with care but this magazine assumes no responsibility for their safety.

Copyright, 1972, by the Benevolent and Protective Order of Elks of the United States of America



## For God, Country, Fellowman



### My Brothers:

It is said "the record speaks for itself." True enough, but there are times when there is every right to speak of the record. In the words of a dear friend—"I'm button bustin proud"!

Do you know that last year charitable and welfare programs of our great Order received over nine and a half million dollars from the Subordinate Lodges, over four million dollars from the State Associations and over one million dollars from the income of our National Foundation?

Do you know that last year thousands of man hours of dedicated service were involved in planning and carrying out the Order's promotion of Americanism, its service to the veterans, its programs for the youth, its help to the needy and its aid to the handicapped?

Do you know that because this money was spent and these services were contributed Elkdom continued its march down the road of service to God, country and fellowman?

Do you know that all of this has been accomplished through employment of but a very small percentage of our resources of money and of services?

Do you know how much more we could do if more would give—more would serve?

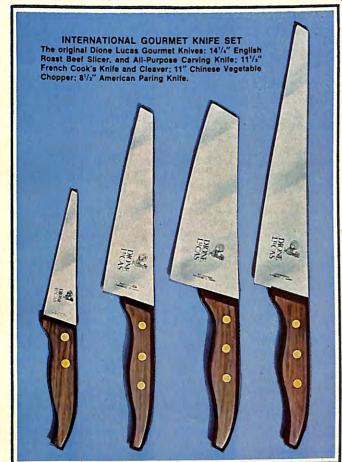
I have this simple request. I want this to be Elkdom's greatest year. With your help, it will be.

Francis M Amil

Francis M. Smith Grand Exalted Ruler

# OUR GUARANTEE\* IS UNCONDITIONAL

You'll never want or need any other knives again once you slice, dice, chop, mince, bone, fillet, trim and carve with this Original and Genuine Dione Lucas Cutlery Set









If you ever do need another set of knives... whatever your reason ... your money will promptly be refunded (including your postage and any sales tax you may have paid!). There is no time limit on this "guaranteed" guarantee. Your request will be honored next week, next month, next year, ten years from now, any time at all.

### HOW, WHY CAN WE DO IT?

Molybdenum Chrome Steel, the essential ingredient in our knives, is a virtually indestructible compound with the very special ability of creating razor-sharp edges so hard, so tough, so durable, they make ordinary sharpening unnecessary forever. When you care to, all you do to freshen an edge is gently hone it on the back of an old china plate. Molybdenum, the metal of the 21st century, whether you can pronounce it or not, makes it possible.

If you've had trouble in the kitchen or at carving time — hacking away at a piece of meat, trying to slice paper-thin portions . . . waiting for the turkey to cool and become "cuttable". . . fuming at those outdated dull knives that pierce nothing but your fingers . . . if you've ever screamed at the countless hours you've spent slicing, dicing, peeling to achieve the gourmet touch you so much want, you should not miss this unique opportunity. Because these fine knives won't dull, bend, rust or lose their hardness. They are handsome, lightweight and elegant with unique squared tips and clean uncluttered lines that protect your fingers while you work. Handles of handsome Rosewood are impervious to grease and oil and safety-bonded to the blades.

These are the reasons Dione Lucas, world-famous French chef and gourmet cookbook author, had her name engraved on every blade.

These are the reasons you should order now at the new bargain price of \$14.98.

Now this remarkable set of knives — formerly sold at \$19.98 — has for the first time ever been reduced to only \$14.98 for the complete set of 4.

So sharp, it cuts see-through slices onion-skin thin. Slices vegetables, bread, luncheon meats, cheese as fine as with an electric slicer!

Dice, slice, chop, mince without wincing. Peel cucumbers, flower radishes, make party-pretty rosettes! Square tips protect fingers.

### Cut out your carving problems with this \*\* GUARANTEE

The original Dione Lucas Gourmet Knives are unconditionally guaranteed to be the sharpest, toughest, most durable knives you have ever used. Their edges from tip to handle are designed to last indefinitely although occasional "dressing up" can be done simply by gently honing them for a few seconds on the back of an old porcelain plate. If, for any reason whatsoever, you are not absolutely delighted with their performance, you may return the set for a full refund (including postage and any sales tax paid) at any time.

#### MAIL NO-RISK COUPON TODAY

Dione Lucas Gourmet Centers Dept. MSC - 50 Westmoreland Avenue, White Plains, New York 10606

Please send me \_\_\_\_\_\_sets of original Dione Lucas Gourmet Knives for only \$14.98 plus \$1.00 for postage and handling for each set of four. I understand I have a complete money-back guarantee if I am not delighted. (New York State residents, add appropriate sales tax, please)

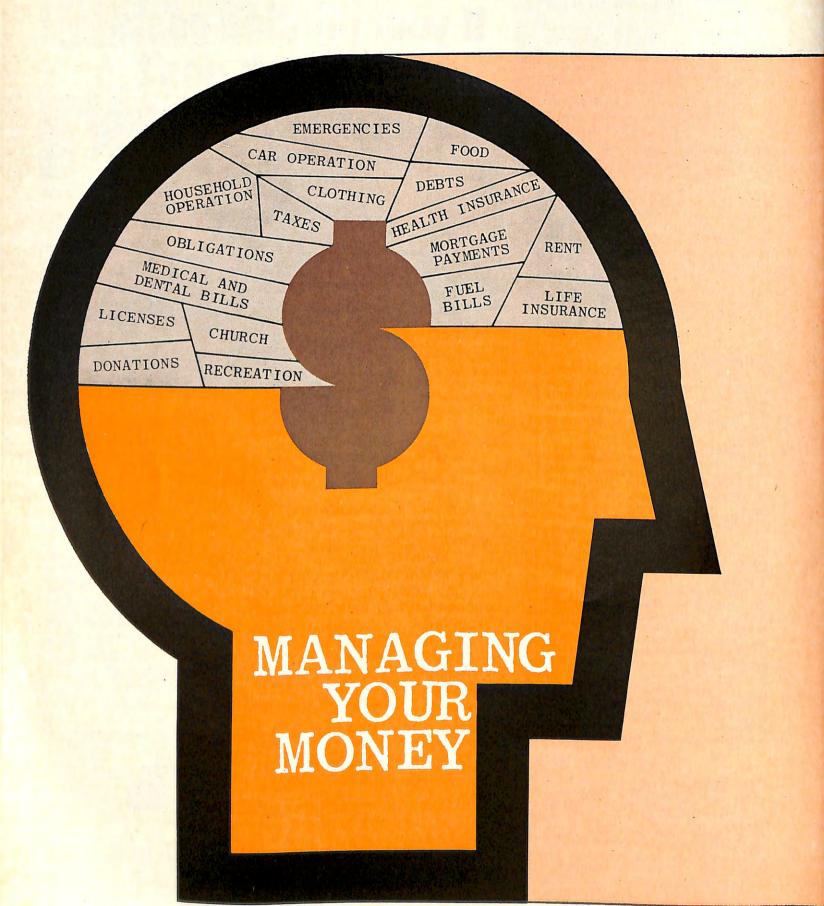
higasel					
I enclose		check	money or	der for \$	
or charge	my	☐ Ba	nkAmericard	☐ American	Express.

State

Apt. #

### DIONE L'CAS GOURMET CENTERS

Westmoreland Avenue, White Plains, New York 10606
DIVISION OF BEVIS INDUSTRIES, INC.



### by A. R. Roalman

DURING YOUR lifetime, you will earn and spend somewhere between \$300,000 and a million dollars.

With all that money passing through your hands, you should logically expect to be able to keep your bills paid and to enjoy some of the finer things. But somehow, as most of us discover, money affairs often turn into a rat race—and getting ahead in that race seems a nearly impossible task.

I've been talking with money management experts about this problem. These people advise others on spending, borrowing and the management of their money—and they've seen just about every kind of a money problem there is. They tell me that most people could get off the treadmill and live much better than they do today without earning a cent more than they do right now, if they only would learn how to manage their money affairs.

Money management sounds like something you expect only treasurers and comptrollers to know about. The phrase seems to scare most people. But let's face it. We are already managing money—a large amount of it—but most of us aren't doing it very well.

As a result of this poor management, the experts say, most of us don't get the full benefits from our hard-earned dollars. But if we applied a few sound management principles, this could all be changed.

### The Basic Ideas

Money management is nothing more than planning and control. You know what you need to buy and what you want to buy. You also know what you've got coming in. By planning and control, you eliminate money waste and make your income cover the outgo—with a surplus for some upgraded spending in the future.

To begin managing your money, you need to know the basic facts about how much you make and how much you need to spend, and you need a plan for

spending.

That sounds simple enough—yet the experts say that this is where most people begin to fail. They don't know how much they really earn or how much they actually spend—and very few have any kind of a coordinated plan.

How about you? Can you write down the exact amount of money you take home—from all sources—in a year? Try it! If you can, you are unusual. Or can you write down how many dollars you are committed to spend in the next twelve months? If your answer is, "Everything I earn," you are normal.

As for planning, the experts say that your spending plans consist of serious thought about how to spread the next paycheck so the bills are paid—plus some thinking about next summer's vacation. Great! This will just keep your nose above water—until you get the bad news from the orthodontist about your kid's teeth.

A Management Beginning

The first step in money management is to determine just exactly how many take-home dollars—including salary, interest, and other sources—you will have to spend this year. You should be able to do that in a few minutes.

The second step is to learn where it's all going. You have to determine how many dollars you are committed to spend in a year. The easiest way to do this is to look over last year's figures. Bring out your check book, your income tax return, and your paid bills and receipts.

Be aware that you have two kinds of expenses—fixed obligations (shelter, utilities, etc.) and variable expenses— (food, entertainment, personal groom-

ing, etc.

Pull out the figures from last year; check them over. In some cases, you'll have to make estimates and in others you'll have exact figures—but in either event, you should be able to come up with an annual figure for each expense category.

When you have finished this work, you will have a good approximation of the dollars you are committed to spend

in a year.

If your income and outgo figures seem perilously close to each other don't worry about it yet. Take the next basic step first.

Take a bright and cheerful look at the world around you. What do you want out of it? Where do you want to be, financially, five years or ten years from now? What are some of the things you'd like to own? Write these things down. Write them down even if they

look impossible. They may be more possible than you think.

Divide these desires into short, medium and long range goals. Perhaps a color television set is your short range goal. A little farther down the road, you'd like to buy a home in Florida or establish a second income.

Spell these goals out in terms of time and cost. These figures will be a part of your money management program, which should be put together so that it takes care of your normal living today and those long range goals.

Don't hesitate to put these dream goals into your plan. The experts say that one reason for money management failure is that planning consists of paying today's bills and no more. Paying your bills is admirable but something less than inspiring. Ambitious goals that promise fun and satisfaction and a sense of accomplishment are the best possible motivation for the successful management of your money affairs.

You might say that it pays to dream.

Getting Management Started

With the basics in hand, you are ready to start managing. You know how much you have to spend, how much you will earn, and you have the rudiments of a plan.

This is the point at which you become discouraged. The income and the outgo may not leave room for anything like future planning, and you may not see room for management of any kind. If this is the case, relax. Once again, you're quite normal, according to the experts.

As a matter of fact, this is the point where management techniques begin

to pay off.

The first technique is to get your fixed obligations in order. Right now, some of these are annual payments, some quarterly, some bi-monthly, and some monthly. When several of these payments come due in the same month, your checkbook becomes a disaster area.

To cure this problem, level out the payments. For example, to smooth out the payment of your insurance premiums, take advantage of payroll deduction. This will spread the payments through the year.

Some payments, of course, can't be changed in frequency. Your electric and

gas bills may come every two months, and your water bill quarterly. If level monthly budget plans are available for any of these-take advantage of them. If not, add up the annual total of these payments-and divide by your number of yearly paychecks. The figure you get will be the amount you must put aside from each paycheck to pay these obligations when they come due.

Put this amount aside in a special fund, perhaps a special savings account, and as each of these comes due, take the payment from this fund. This will eliminate those frightful months with too many payments in them.

### **Check Your Credit**

There is a variable among your fixed obligations, and that is the amount you pay each month for debts and installment purchases. If your fixed obligations are too high, plan to cut these payments. This will take a while, because you must continue the payments until the notes are retired. You can control this now by not adding any more installment payments-and by determining just how many dollars a month you can afford to spend on credit payments. Once you have reduced your monthly payments to this figure, never exceed it.

Keep this in mind: credit is a good thing, and the ability to buy on monthly installments is one of your greatest assets. But when you aren't managing your money properly, it is easy to incur too many monthly payments-and then your credit becomes a monkey on your back.

If your monthly payments are badly out of line, so that they make sound management impossible, you may have to refinance. There are two ways to do this. One is to renegotiate the noteextending the time of repayment and reducing the monthly payments. The other is to get a consolidation loan with which to pay off the outstanding notes. This gives you one lower monthly payment.

Refinancing is a good idea only if you apply financial controls when you do it. There is no point in consolidating your debts if you acquire new debts on top of the consolidation. Think of refinancing as a management tool that may make it possible for you to begin a money management program.

### Managing the Variable Expenses

As you set up your management program, you may find that your variable expenses have been too high. But even if they have not been out of line, a part of your program should include sensible control over them.

The easiest way to control the variable is to establish an allowance for each one in advance, and try not to exceed that allowance. While this may not work every month, in the long run, it will pull the expenses into line.

Take the food allowance, for example. One way to buy food is to go to the store each week and buy what you think you need, and then add up the total amount spent for food at the end of the month. This figure will vary sharply from month to month.

The other way is to establish a weekly allowance or a maximum amountsay \$40 for your family. Cash a check in that amount at the beginning of the week, then work to keep the family buying within that figure. You may fail some weeks, but in the long run, you'll take out much of the variation.

Apply the same thinking to clothing, personal care and similar expenses. The object of this technique is to reduce the amount of variation in your spending, and bring an element of control into your planning.

The same rules apply whether you are single or have a family. The name of the game is planning and control.

### How Much Should You Spend?

After you have gathered all of your spending figures, you'd like to know how your expenditures compare with those of other people. You'd like to know whether you are spending too much or not enough in each of your categories.

The amounts spent vary from person to person and circumstance to circumstance. But national figures, from the U.S. Department of Commerce, are included in a chart on page 29. These give percentages of after-tax income spent by families all over the nation on

(Continued on page 29)





Send the HALVORFOLD with goldstamping as below. If I decide to keep it I will send check at once, If not, I will return it within three days for full refund. Goldstamped with name, address and any fraternal emblem free. If you send cash with order, we ship postpaid. Money back if not satisfied.

PLEASE USE ZIP CODE 

Address:....

S. S. NO

### TOM McCAHILL says:

"If you'd rather earn \$25 or \$30 an evening than watch TV...

I'm not against the tube, but I'd hate to pass up \$5 to \$7 an hour just to catch those old movie reruns. You can make that kind of money in your spare time by being the man in demand: an Appliance repairman. Guys who can keep appliances going are wanted in more states than the FBI's top ten. And NRI can teach you everything you have to know ... at home . . . in your spare time.

So you've never wired a plug ... NRI can show you how.

Even Edison had to do some studying. And there's no easier way to learn than the low-cost, home study course put together by the Appliance Division of NRI Home Training. All the lessons are fully-illustrated and easy to understand. Thousands of guys like yourself have learned basic electricity and how to use test instruments. The course covers the electrical and mechanical operation of every type of appliance from toasters and coffee makers to dishwashers; from vacuum cleaners and automatic laundry equipment to air conditioning and refrigerators. They even show you how to fix farm and commercial appliances and small, one-lung engines. Their staff of experts works with you every step of the way. NRI includes a professional Appliance tester in the low tuition. Almost a million men have studied with this great school,

so you know they've got this home study business down pat.

Hang onto the job you've got; learn in your spare time.

There's no need to give up your present job in order to learn a skill. With NRI, you study in your spare time, at your own rate. Many of their students have more than paid for the tuition fee within their first couple months servicing electric Appliances.

Think of the money you'll save when your own appliances go blooie!

**Grab this** 

Free Book!"

The important thing is to make up your mind that you really want to get ahead. Do yourself a favor and send in the coupon below. You'll get back a colorful catalog that spells out everything about the course.

There's no obligation and no salesman will call ... NRI doesn't need any with this course. All you invest is an 8¢ stamp, and you've got nothing to lose, except that empty feeling in your wallet.

Tom Welshin

AVAILABLE UNDER NEW GI BILL If you served since January 31, 1955 or are in service, check GI line in coupon.

Grab this FREE book today and see what NRI can do for you.

SERVICING

ELECTRICAL

NRI TR 3939 Wisco	<b>AINING</b> nsin Avenue, Washington, D.	C. 20016	568-102
	Send me the free book NO SALESMAN WILL CA	on Professional A	Appliance Servicing
Name			Age



YOU PROBABLY THINK you know what's going to happen to your money and property when you die. You've got it all figured out: your wife will inherit everything, and your family will be well provided for. Maybe you've even gone so far as to clinch the case by leaving a note in your safe-deposit box in which you say, "I hereby leave everything to my wife," or, "I give all my property to my beloved sister." And having done that, you're satisfied that things will work out the way you want them to.

Unfortunately, they won't-unless you have a Will.

For regardless of all your notes and letters, despite what everyone may know to have been your express desire, notwithstanding all the verbal testimony in the world, if you do not have a Will—a properly drawn Will—you might as well resign yourself to the fact that you will have nothing whatsoever to say about the disposition of your property once you're dead.

This may sound like an extreme exaggeration, but it's not; it's the cold legal truth. Every year in tens of thousands of cases, millions of dollars bypass wives and "beloved sisters" and end up in the hands of least-favorite cousins, distant and unknown relatives, or even total strangers. Additional millions end up in a tangle of red tape just because someone failed to get around to making out his Will.

And it's not millionaires that we're considering, or men with complicated family trees or out-of-the-ordinary financial backgrounds. It's the man who has nothing extraordinary or remarkable in his estate who most frequently ends up leaving his wife high and dry or inadvertently cutting in a grand-nephew on what should have been someone else's share; the man with a house and some cash and a life-insurance policy or two and perhaps some stocks and bonds. He thinks that everything will take care of itself quite "naturally" and he shies away from lawyers and "fancy Wills" as being totally unnecessary in his case.

Joe was one such man. Joe had been married for twenty years, and aside from his wife he had no dependents: no children, brothers, sisters, aunts, uncles, nieces or nephews. So Joe never bothered to make out a Will; he assumed that everything would pass quite naturally to his wife. So did she. So did everybody; everybody, that is, except Joe's parents who fluttered into view after he had died and laid claim to nearly half the estate. What is more, they got it!

Joe had never bothered to find out

that if he died intestate—without a Will—his money didn't go "naturally" to anyone: the laws of his State would decree who got what. And under the laws of intestacy, parents or brothers or sisters have a claim almost equal to a wife's.

Just to hammer home the point that you don't know where your money's going if you haven't got a Will, this is what happened to the estate of Harry. Harry was an elderly bachelor of fairly comfortable means; he had lived all his life with two sisters who had no independent income of their own. Of course, Harry expected that they would inherit all his money. He had told everybody this for years and had made doubly sure by leaving a letter to that effect.

But letters are not Wills. When Harry died, he was adjudged intestate—with the result that his property ended up not where Harry wished, but where the laws of the State of New York irrevocably decreed. His sisters only got a quarter of the estate apiece, two nephews whose names he didn't even know each got one-eighth, and a grand-nephew whom Harry had never even heard about got the remaining quarter!

Of course, all of this was completely avoidable. Joe and Harry could have left their money exactly as they would have wished—if they had only taken the simple precaution of drawing up a Will. But because they labored under the notion that Wills were high-powered documents that could have no relevance to their everyday affairs, or because they figured they could save a lawyer's fee, or for whatever reason, they managed to undo by their negligence what they had worked hard to establish in their lifetimes.

And what happened to Joe and Harry happens every day to five or six out of every ten Americans who die. For although we are all of us undeniably mortal, the majority of us persists in acting as if we would live forever; we don't bother to make Wills and more often than not we leave as our heritage a complicated mess that cheats those whom we wished to favor, and favors comparative strangers to whom we never gave a thought.

Remember that once you are gone, there is only one piece of paper that will have any effect on what you've left behind—a Will. So unless you have no one at all in whom you're interested—no wife, children, friends, relatives, pets, institutions, charities or causes—don't be so heedless as to die without a Will. For while it is unfortunately true that you can't take it with you, if you've had the foresight to leave a

Will, you can at least prevent your heirs from being "taken."

But if you're going to have a Will, be sure you have a valid one. For of the four or five Americans out of every ten who do leave Wills, a goodly number leave such cockeyed documents that the courts are forced to throw up their hands and distribute the money as if there had been no Will at all.

Wills, like income taxes, are tricky things.

Chances are that your Will has to take care of many more eventualities than you are now aware of. In that case, if you think you can draw one unassisted, you are implying that the knowledge you may have picked up in casual conversations is as good as four years of law school and the experience of active legal practice.

And so you may fall into the trap that got George. He had a legal Will drawn when he was a young man living with his mother and in his Will he left all his worldly goods to her. Then when he got married George thought he'd save a legal fee; he took his old Will to a public stenographer and told her to copy it exactly except to put in his wife's name wherever his mother's had appeared. Having done that, he had the new Will witnessed properly and put away; when he went home that night he said to his wife, "Honey, if anything happens to me, you're fully protected."

Shortly thereafter, George and his wife had their first child and a few months later something did happen to George. Was his wife fully protected? She was not. That newborn child—unmentioned in his Will—got two-thirds of George's estate, wrapped up in a guardianship that had to be administered for the infant's benefit alone until it reached the age of 21. By the time George's wife had sold out her husband's business for less than its going worth, she was anything but comfortably off.

George saved a legal fee, all right, but he cost his wife the use of two-thirds of his estate—just because he didn't call in a lawyer to draw his Will and allow for the contingency of an "afterborn" child.

But George, even so, was smarter than many; at least he had a Will that was properly drawn and witnessed. Most home-grown would-be lawyers try to write their own Wills in longhand so-called holographic Wills—and put them in the family Bible without so much as the signature of a single witness. You might as well write your Will on the sand at the beach, as far as the legal merits of such a holographic Will are concerned. Those wounded detectives who write "I leave everything to Margie" with their dying blood on the kitchen floor are all very nice in fiction—but the story usually ends before the linoleum Will gets thrown out in court and the honest but dumb hero is judged to be intestate.

Holographic Wills, by the way, are okay (in several states) in one case only: where you are a soldier or sailor in active military service. That doesn't mean sitting in a camp in the U.S.A., either; "active military service" means at a Port of Embarkation or beyond. And even in this case, the value of a holographic Will lapses one year after you've returned from duty.

Furthermore, if you try a homemade job-even if you have it witnessed-you are apt to find that you have failed to live up to every letter of the law. Wills have been thrown out because a witness signed before the drawer, because a witness did not actually see the drawer sign, or because the drawer did not sign in the actual presence of a witness. In one case, a Will came up for probate where the drawer had written an afterthought which was below the signatures of the witnesses. In this particular case the entire Will was disapproved and the man was held to be intestate!

In Washington, D.C., a pair of twins inadvertently signed each others' Wills

and both documents were held to be invalid. In Cleveland, Ohio, a lady scratched out a provision from her Will after the Will had been signed and witnessed, and the judge held that the provision was valid anyway: scratching out doesn't count.

In Chicago a wealthy manufacturer drew his Will—and a good Will—in favor of his friends and then changed his mind and drew a second Will, disavowing the first and leaving his fortune to charity. Then he changed his mind a second time—wealthy manufacturers can afford this sort of thing—and tore

nels of the law. Hence the document you leave must necessarily meet every test of being genuine, considered, and valid: for the courts to be less than strict would be to encourage frauds or loosely drawn Wills where the court, in effect, would have to guess which of several interpretations was the one you actually had in mind. Quite reasonably, the courts will have no part of this: either a Will is completely valid—in which case you can do practically anything you want with your money—or it's not—in which case the court usually throws the whole thing out and

## Either a Will is completely valid, in which case you can do practically anything you want with your money, or it's not.

up the second Will. Question: was the first Will good? It was not: the manufacturer was held to have died intestate.

This should make it pretty clear that what is and what is not a valid Will is nothing for the layman to decide. And while it may strike you as being unreasonable or downright idiotic to have to cross each "t" and dot each "i" in such fantastically meticulous fashion, your feelings about the matter will hardly carry much weight when your estate comes up for probate. A second thought may also tell you that there is some method behind this seeming madness. Because, once you are beyond summoning to explain your intentions, there is no way for a court to fathom your desires except through the accepted chandistributes your property as if you had no Will at all.

And that's why Wills have been voided where people who "didn't need a lawyer" have cut their wives off without a cent (you can't, even if you'd like to), where money has been left outright in one paragraph and then restricted in its use in a second paragraph, where money has been willed contingent on conditions which are "contrary to public policy" (such as remaining unmarried, for instance), and for a thousand and one other legal oversights.

Quite recently, for example, a wealthy old eccentric left all his money tied up in a Trust for his cat. There were no relatives to claim that such a Will was prima facie evidence of an unsound mind, but the Will was voided anyway. The old eccentric had wanted to save a legal fee and so he put his money in Trust for the length of the cat's life, rather than for the length of the life of whoever would administer the Trust. That was too much for the court: Trusts can be drawn for pets, but they must be measured in time by a human being's life. Undoubtedly, the outcome made little difference to the cat-but still, a lawyer could have done the job correctly.

There are numerous other instances in which self-professed experts have added "cuticles" instead of codicils, where they have left "75¢ for Bill Jones to go out and buy himself a piece of clothesline long enough to hang himself by," where they have left their money for illegitimate purposes, or where they have willed their property literally to "Bill Smith" without giving his address or any information as to who he is or how he can be located.

But the point must be crystal clear by now. If it is courting financial chaos for your heirs if you fail to make a Will

(Continued on page 29)

### \*\* PROCLAMATION \*\*

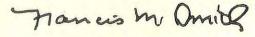
WHEREAS: The Benevolent and Protective Order of Elks made a solemn Pledge:

"So long as there is a disabled veteran in our hospitals, the Benevolent and Protective Order of Elks will never forget him."

WHEREAS: The fulfillment of this pledge is the obligation of every Elk, as set forth in section 134i of the Grand Lodge Statutes, and

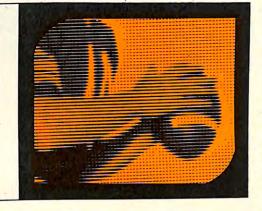
WHEREAS: Service to hospitalized veterans is an expression of patriotism in its purest sense

NOW, THEREFORE: By the virtue of the authority of the office of Grand Exalted Ruler, I hereby proclaim the month of November as "National Veterans Remembrance Month" and hereby request all lodges to observe this month of recollection of the debt we owe to hospitalized veterans in the manner which has been recommended by the Elks National Service Commission in its communication to all lodges.



FRANCIS M. SMITH GRAND EXALTED RULER

### SPORTS ACTION



### by Don Bacue

### SPOTLIGHT: NFL

In September of last year, I wrote a column for The Elks Magazine telling which teams in the National Football League would finish where. My success rate was around 70%, not bad at all, considering I wrote the column in June.

Well here we are again. This time, the column's running in October, which means I wrote it in July. Not the ideal time of year to be thinking football, but the extra month did allow me a little extra invaluable time—time in which I watched coaches hired and fired, a few pre-conference games, and a player or two removed from last year's injured list for the year to come. It should allow me a crack at an even better success rate. But we'll see. In the meantime, here's how I call them for 1973.

### NATIONAL CONFERENCE

Eastern Division: Dallas, of course, walked away with all the marbles in 1972. This year, they can crawlthrough their division championship, at least. Coach Tom Landry is a hardnosed, no-nonsense guy who works well into owner Tex Schramm's operational plans. With one of the most seasoned starting lineups in the league (along with Washington), look for Dallas to play hard, relentless football, losing no more than two games all season. The Cowboy's strongest competition? That will come from a revamped, revitalized St. Louis Cardinal team. The Cards picked up Donny Anderson from Green Bay, one of the most talented runners ever to break a tackle, along with burly Leon Burns, one of the strongest. Look for this team to finish high this year-but for a divisional champ, it's still the Cowboys.

The Washington Redskins should continue playing heads-up ball, too. Under veteran coach George Allen, no one could expect differently. But even with quarterback Sonny Jorgenson healthy, the Skins will finish third, with the Philadelphia Eagles and New York Giants right behind them.

Central Division: The Minnesota Vik-

ings won their division title last year through a combination of flawless defense and an effective, if not razzledazzle, attack. Coach Lou Grant now has quarterback great Fran Tarkenton on his side, which is a definite plus for his team. Even though the Detroit Lions are moving up the ranks fast, with Gene Washington, Dave Osborne, and Clinton Jones bolstering the offense, Minnesota's going to do it again this year, while Detroit will have to content itself with finishing second, and —despite most predictions to the contrary-the Chicago Bears beating out the Green Bay Packers and coach Dan Devine for the number 3 slot.

Why the Bears? Three reasons: new head coach Abe Gibron, new offensive tackle Lionel Antoine, new defensive back Craig Clemons. A lot depends upon Bears' owner George Halas, of course, and whether or not he'll let Gibron run the team the way Gibron knows is best. But I've a feeling the Abe will get his way. What he does about a quarterback is another matter. They'd just as well trade away scattershot Kent Nix-who completed a decent percentage of passes last year, some even to his own team-and "quarterback" Bobby Douglas and install Dick Butkus in the slot. But for the three or four victories they'll need to unseat Green Bay, a strong running game will do it. After that . . .

Western Division: Here's upheaval in the wind, with the Los Angeles Rams beating out last year's champion San Francisco 49ers for divisional honors. S. F. has a strong team, but L. A. coach Tommy Prothro knows how to utilize quarterback Roman Gabriel, and that can only spell victory. With the help of defensive lineman Fred Dryer and Jack Youngblood, the Rams are moving right to the top.

San Francisco in second? Maybe, but they'll have to hustle to beat out quarterback Archie Manning of the expansionist New Orleans Saints. Last year, rookie Manning led the Saints over such stalworths as Dallas, Los

Angeles, and San Francisco. Seasoned now with a year of grueling competition behind him, he may even rack up enough wins to beat the 49ers out of second:

### AMERICAN CONFERENCE

Eastern Division: Miami won it all in the American Conference last season, but this year they'll have to content themselves with a runner-up position. The reason is Baltimore, And Johnny Unitas. The two are by now synonymous. But a quarterback does not a champion make. So to help Baltimore out, there's rookie Glenn Doughty of Michigan, the most promising receiver to trek through the Colts' training camp in years. Add to that super-fullbacks Norm Bulaich and Don Nottingham, and nothing Miami can do can stop them. Miami in second? It's a sure bet. With super-talented Bob Griese at the helm and Jim Kiick and Larry Csonka running their patterns (and receiver Paul Warfield a constant threat), Miami will be around as a serious contender for years to come.

With the New York Jets, all the "ifs" in the world point to Broadway Joe's ailing knees. "If" they hold up, the Jets could finish a powerful third. If they don't, how low is "bottom"?

Central Division: The story in this league is two-fold—Bill Nelson and Mike Phipps. Both are quarterbacks of superstar calibre; both are with Cleveland. Yet, while I have to go with the Browns in this division, the Cincinnati Bengals—surprise division champs last season—could pull another upset. Virgil Carter is q.b. here—and don't the Bears regret the day he slipped through Halas's frugal little fingers—with Tommy Casanova, talented LSU safety, joining the team.

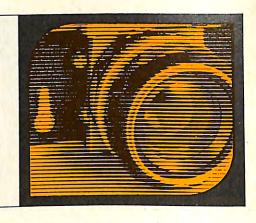
Pittsburgh and Houston? Forget it.
The Steelers are grossly overrated and the Oilers . . . rally 'round the loser?
Western Division: Combine coach

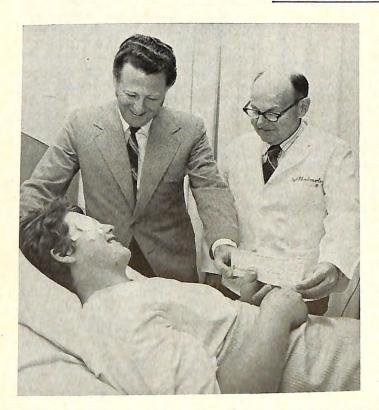
Western Division: Combine coach Hank Stram, strategist Len Dawson, fullback Jeff Kinney, and an indomitable defensive WALL, and its the Kansas City Chiefs all over again. They beat out the talented Oakland Raiders and theatrical stuntman George Blanda last season; and they're just gutsy enough to stage a repeat performance in '73.

Denver has a new head coach, John Ralston, filling in for released Lou Saban, which should provide the inspiration to help them split for the season, but San Diego? The Chargers will need more than recently acquired veteran lineman Deacon Jones to shore a sagging defense . . . or to win more than the two games I foresee.

The superbowl? It'll be Dallas and Kansas City in '73. The Champion? We'll just have to wait and see.

# OF THE LODGES







THREE CHILDREN from the Cerebral Palsy Rehabilitation Institute visited with two Orange, N. J., Elks to discuss their upcoming trip to Camp Moore, operated by the New Jersey State Elks Association. A total of six children attending the camp session were sponsored by Orange Lodge. Est. Loyal Kt. Anthony Tedesco and Est. Lect. Kt. Frank Refinski were the visitors.

GOOD NEWS for Bob Freeman, 15, whose eyes were injured by a dynamite explosion, was the report that the Elks Eye Clinic in Portland, where he is being treated, had received a check for \$14,800 from the Oregon State Elks Association. VP Bruce Reed presented the check to Dr. Kenneth C. Swan, head of the department of ophthalmology at the clinic.



BRICK TOWNSHIP HOSPITAL received a \$500 check from Brick, N. J., Lodge recently. (From left) Donald Challoner, chamber of commerce president, and Barbara Losso, president of the hospital fund, accepted the donation from ER Frank Altemose and Bingo Chairman Mike McDonough.

SIX LODGES received checks from Auburn, N. Y., Elks to aid them in their flood relief programs. Checks totaling \$500 were sent to Elmira, Corning, Wellsville, Olean, Horseheads, and Wilkes-Barre Lodges. Preparing the checks were (seated, from left) PER Philip Conboy, PER Joseph E. Rice, and (standing) Secy. A. Joseph Ford, ER Richard Babiarz, and Charity Committeeman James F. Callahan.





MAJOR PROJECT NIGHT at Dodger Stadium was sponsored by the California-Hawaii Elks Association to aid handicapped children. Supervising the event were (from left) VP Ned Vento; Past Grand Est. Loyal Kt. Vern Huck; PDD Robert McLain, and L. G. Stevens.



RICHARD IOVINE (third from left) was selected Teenager of the Month recently by Somerville, Mass., Lodge. Valedictorian of his class, he plans to attend Harvard University. Congratulating him were (from left) Brother William Fasciano; Michael Iovine, his father; ER Edward McFadden; Secy. Harold Mollahan, and Brother Joseph Hrubi.



KINGMAN, Arizona, Lodge now sponsors a Little League football team. Mitchell Adams (left), football chairman, accepted a \$755 check from ER David J. Kowalske to organize the Elks' team.



A SILVER PIN representing 2,500 hours of voluntary service was presented to PER Robert M. Meyer, a member of Blue Island, Ill., Lodge. Leon Miller, director of volunteers at Phoenix Veterans Hospital, made the presentation.



AN AWARD from the VA Volunteer Services facility at Minneapolis was presented to the Minnesota Elks in recognition of 20,000 hours of service. Admiring the award during the state association convention at Mankato were (from left) Convention Chm. H. Clifton Kroon; SP Floyd Spence; E. A. Altier, hospital chairman; sportscaster Ray Scott; PGER Raymond Dobson, and SP James Metcalf.



POLICE AND FIREMEN NIGHT at Concord, Calif., Lodge included a police helicopter display and demonstration of police dogs and fire fighting equipment. ER George M. Wolf (center) welcomed special guests Capt. Steve Tamborski, Sgt. John Neely, Officer Marvin Turner, and Capt. George Dupony.

**TRUSTEE** Donat Parent (second from left) was honored with a testimonial dinner recently at Buffalo, N. Y., Lodge. He received congratulations and a gift from (from left) PDD Gilbert Francis, DDGER Gilbert Bell, PDD Raymond Barnum, and ER Leslie Wotherspoon.



FOR FIVE STRAIGHT YEARS Fairbury, Neb., Lodge has won state honors for its youth activities program in the 600 to 1,000 member division. The five PERs displaying the plaques earned during their respective years in office are (seated, from left) Homer Mudge, Lee Coatman, Robert Lammers, and (standing) George Johnson and Marvin Korte.



**EXALTED RULER** C. William Garner (left) of State College, Pa., Lodge initiated his father, Adam Garner (right), during a recent ceremony. PSP Robert H. McCormick (center) originally proposed both men for lodge membership.





THE LADIES of Newport News, Va., Lodge recently purchased two Elks' road signs and an Eleventh Hour clock for the new lodge home. Making the presentation to ER S. Zane Pinckney were (from left) Mrs. Eugene Hawley, president, Mrs. Ralph Westphal, committee chairman, and Mrs. J. W. Mears, past president.



HEMPSTEAD, New York, Elks and their ladies joined in donating a \$1,000 check to the Emotionally Disturbed Children's Center in Woodbury. Dr. Margaret Shodell (center) thanked ER Fred Lustenberger and Lorraine Robinson, ladies president, for the lodge's concern.

A NURSING SCHOLARSHIP was awarded by Clearfield, Pa., Lodge to Miss Cynthia Shope. Youth Activities Chairman Marven Smith (left) and ER Carmen Cugini made the presentation.





### LODGE NOTES

HOUGHTON LAKE, Mich. The Elks' ladies donated a new Elks sign to the lodge. The ladies raised the funds to help beautify the appearance of the lodge. President Maxine Squires made the presentation.

PLATTSBURG, N.Y. The first open installation of officers was attended by 125 guests. The executive officers present were ER Walter Toner; Grand Chap. the Rev. Francis White, keynote speaker; PSP Bert Harkness, installing officer, and PER Irvin Reid.

WAKEFIELD, Mass. The lodge regretfully announced the death of William M. Kelso. He had served as secretary for 53 years and after his retirement he was elected Secretary-Emeritus of the lodge. He was also the last living charter member.

POINT PLEASANT, N. J. The Crippled Children Committee entertained 125 children at the lodge's annual picnic. The children were from St. Edmonds Home in Metedeconk, and the Ocean County Unit for Retarded Children, Point Pleasant. Assisting Frank Bilello, chairman of the committee, were Marion Caragias and the Elks' ladies, and personnel from the home and the children's unit.

DONORA, Pa. The lodge members regretfully announced the death of Secy. Leon S. Kosmacki. He had served in office for the past 12 years.

COLUMBUS-FORT BENNING, Ga. At a brotherhood breakfast-meeting, the keynote speaker was Charles Black of the Columbus *Inquirer*. Correspondent Black spoke of his experiences while he was traveling in Vietnam.

**DES MOINES, lowa.** After much hard work the new home of Des Moines Elks held its grand opening and combined the ceremony with the installation of officers. The Elks' ladies donated carpeting for the lodge room.

HAVERSTRAW, N.Y. East Central District Champions of the 1971-1972 ritualistic team were honored at a lodge dinner and dance. Led by ER Robert Newsholme, the team placed third in the New York state competition.

LAWRENCE, Mass. The lodge members held their first annual clambake at their newly completed outing grounds. Est. Lect. Kt. Dan Simard reported that the affair was a success, due to the hard work of his committee, headed by Brothers Bob Lister and Bill McNamara.



FOUR NATIONAL AWARDS were brought back from the Grand Lodge convention by Fulton, N. Y., Lodge. Committee chairmen displaying their awards were (from left) ER Frank Bevacqua, first place youth program; Kenneth Sheridan, first place Youth Week; Otis Dubuque, Americanism brochure; Larry Churchill, second place Americanism, and Roland Quade, second place Memorial Sunday service.

**TEEING OFF** in the golf tournament sponsored by Attleboro, Mass., Lodge was Scott Simmons, 10. Nearly 110 youngsters participated in the second annual event at Locust Valley Country Club.



**THE BUILDING PROJECT FUND** of Metuchen, N. J., Lodge received a \$1,200 boost from the Elks' Ladies recently. ER H. Arthur Nunn gratefully accepted the check from retiring President Mae Zawislak (right) and President-elect Rose Critchley.





THE SPIRIT OF CHARITY at Glastonbury, Conn., Lodge has grown to include support of many local organizations. PER Victor Del Greco (left) and PER John Marinelli (right) presented checks for \$1,400 to each of three worthy causes. The recipients were Dr. Kenneth Poirier of the Hartford Regional Center for the Mentally Retarded; Dr. Frank Johns of the Oak Hill School for the Blind, and Dr. Ben Hoffmeyer of the American School for the Deaf.



**THE 75th ANNIVERSARY** of Leechburg, Pa., Lodge was celebrated by about 500 Elks and guests. At the head table during the festivities were (from left) PSP Donald Oesterling, PDD E. A. Rose, radio announcer Jack Wheeler, PGER Lee Donaldson, DDGER Leonard Rich, ER George Wagner, and VP John Boerio.

(Continued on page 35)

Why Were Bankers Warned That This "New Book Could Upset the Savings Applecart"\*

## How to Make Up to 131/2% or More on Your Savings All Fully Insured Best Seller! Over 50,000 Sold Direct By Mail. Not available through Bookstores!

There are many things banks don't like to talk about. They don't like to talk about the fact that they do, indeed, pay interest rates of 8%, 10%, 13½%, and often more, to a select group of knowledgeable depositors!

What's the difference between these men and women and you? Simply this—that they know certain "inside" techniques of depositing and withdrawing their savings (all perfectly legal, incidentally) that you don't! And—therefore they earn two to three times as much interest on those savings as you do! Like this...

### Would It Be Worth An Extra Ten Minutes A Month To You-To Bring Home Two Or Three Times As Many Dollars From Your Savings As You're Getting Today?

The procedure is simple. But to put it to work for you, tomorrow, you have to know these few "smart-money" facts:

1. Most thrifty people in this country today are actually losing money on their savings. The interest they get from a regular bank account is actually lar less than the lost purchasing power that inflation cuts right out of their savings.

This is one of the reserve view editor of our

This is one of the great social tragedies of our time. It means that if you are thrifty and prudent in this country today, you are penalized. Either you are driven to speculate in the stock market, where you can be wiped out overnight. Or you try to secure safety for your hard-earned capital in a bank—and watch inflation turn your dreams of early retirement and financial independence into dust!

2. But you just don't have to accept these two tragic choices any longer! Now there is a Third Way to invest your money, that gives you the absolute safety you want, plus huge guaranteed returns that you may not even have dreamed possible before.

### Read What The Banking **Industry Itself Says About This Startling Volume!** NEW BOOK COULD UPSET THE SAVINGS APPLECART

THE SAVINGS APPLECART
TIGHT MONEY. Regulation Q, and the much-touted Age of the Consumer, are key ingredients in a flammable mixture about to be ignited by a book which could explode in the face of the commercial banking industry this year. This says:

"The millions of people who have saved a few dollars in the form of savings accounts and insurance have been prevented from gaining any profit from their investment—indeed they have been forced to accept real losses—by what amounts to government agency fiat. These depositors have contributed more, perhaps, to the growth of our economy than any other group, and it is unjust that controls apply only to interest rates to depositors, while there are no controls over the inflationary wage and price increases. Conditions permitting this 20 years of discrimination should be changed."

I am quoting from a book, titled, "Don't Bank On It! How To Make Up to 13½ percent and More on Your Savings—All Fully Insured."

The book-is dedicated "to the members of the median income group, those truly forgotten men whose savings deposits make banking, as we know it, possible."

"Don't Bank On It!" may be coming out at an auspicious time, as the general public is becoming more aware of high interest rates, and, thanks to truth in lending, is being conditioned to look at rates of 12 or 18 percent as low. No doubt he'll soon recognize that 4 or 5 percent is peanuts.

\*Bank Marketing Management, Feb., 1970.

\*Bank Marketing Management, Feb., 1970.

### About the Authors

Martin J. Meyer is president of the National Depositors Cooperative Association He also serves as Vice President and Secretary of Intercept Tele-Communications, Inc., a new international cable and telegraphic interception and forwarding organization. Mr. Meyer has written numerous magazine acticles on banking theift, and magazine articles on banking, thrift, and

Dr. Joseph McDaniel, Jr. was secretary of the Ford Foundation from 1953 until his retirement in 1967 and Dean of the School of Commerce at Northwestern University. His distinguished career includes President of World Health Foundation (U.S.A.) and government service with the Economic Cooperative Assn.

3. It is based on one simple fact: That most depositors are completely passive about where and how they save their money! They never take the one or two hours that are necessary to learn the "inside workings" of the banking system. Therefore, they never even hear about the "super-savings-accounts" that can yield them far more than ordinary interest on their money.

And, above all, they have never heard about the simple, ingenious techniques of "Loophole Depositing"! Active, precisely-timed deposits and withdrawals that take an average of ten minutes of your time per month—and bring you back 8%...

131/2% on every dollar, with exactly the same total safety that you get on ordinary bank accounts today!

### You Do Only What The Banks And Savings And Loan Associations Themselves OPENLY PERMIT. Except Now— YOU DO IT A LITTLE SMARTER!

At this moment, in this entire country, out of the over one hundred million people who have savings accounts, only about forty thousand of them use these techniques. They are still brandnew—virtually-unknown. Only now has a book been published that reveals them to every man and woman who is willing to risk an 8 g stamp to learn them!

The time required to read this book from cover The time required to read this book from cover to cover is approximately one weekend. Or, if you wish to skip the banking background at its beginning, it will take you about an hour or two to learn these "Active Depositing" techniques themselves. And once you learn them, from that moment on, you will be able to exploit every legal loophole in the entire banking system, including:

How to get more than 8% interest per year as

How to get more than 8% interest per year as an absolute minimum, with hardly any more work than filling out your deposit slip in a different way. And then go from there all the way up to as much as 19% to 25% in special situations, for limited periods!

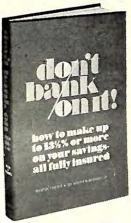
limited periods!

How to protect yourself against the possibility of interest rates dropping in the future. So you're guaranteed the high interest rates available to you today, even if tomorrow your friends find their return on their savings cut in half!

How to make banks pay interest to you on money you don't really even have on deposit—on mone-existent money—on money you have already spent! (And the bank loves you for it. Because, no matter how much you make, they make more! Page 143 shows you how.)

Yes, how you can even earn high interest on your credit card! So that you are now earning interest on other people's money—and spending it at exactly the same time!

Nationally Advertised in WALL STREET JOURNAL, N.Y. TIMES, FORBES, BARRONS, U.S. NEWS, SCIENTIFIC AMERICAN, NATIONAL OBSERVER, HUMAN EVENTS, PARADE, NEWSWEEK, ETC. An exclusive and priceless gift for anyone you value. Not distributed through bookstores. Clip handy coupon and order today. 30-day money-back guarantee.



Special Warning Section: Two common mis-takes, that unknowingly trap thousands of deposi-tors every year, that could completely destroy your savings!

And how to defer income tax on the interest you get. Two plans that offer marvelous tax-sheltered advantages.

And—let us repeat once again—all completely protected by United States Government Insuring Agencies! With no service charges—no minimum balances—no legal technicalities! Ready to go to work right now for the investor with \$500—or \$500,000!

### Prove Every Penny Of It Yourself— Entirely At Our Risk!

The top money men in this country—the very banks themselves—use these techniques! Why shouldn't you? All you risk to learn them all is an 8¢ stamp with the Coupon below! Why not send it in—and start your savings earning double and triple interest—8% to 13½% or more—TODAY!



26 W. Merrick Rd., Dept. MD-45, Freeport, N.Y. 11520

BUY	WITH	CONFI	DEN	CE-
30-DAV	MONEY	RACK	CIL	ARANTE

Jay Norris Corp., 25 W. Merrick Rd. Dept. MD-45, Freeport, N.Y. 11520 Please rush me: (quantity)

copy(ies) of DON'T BANK ON IT. I understand the book is mine for \$8.98 complete. In addition, I understand that I may examine this book for a full 30 days entirely at your risk. If at the end of that time, I am not satisfied, I will simply return the book to you for every cent of my money back.

SAVEI Order TWO for \$16.00 complete. Makes an ideal gift!

Enclosed is ☐ check or ☐ money order for total of \$\_ New York residents add sales tax.

Name (print)\_

Address

City\_\_\_

\_Zip\_\_ \_\_\_ © Jay Norris Corp., 1972.\_\_\_\_



### Rocky Mountain Roundup

by Jerry Hulse

AMERICA'S WEST is a conglomeration of mountains, beaches, deserts, cities and coastal valleys-and although it was won long ago, legions of new visitors continue their pilgrimages over paths created in the great push to the Pacific. They come west to gamble in Las Vegas, sunbathe in Phoenix, golf in Palm Springs, visit Disneyland and inhale the magic of everybody's favorite city, San Francisco. They travel beyond to California's redwood country, motoring along the lonesomely lovely beaches of Oregon to the wilderness of Washington. En route they discover dozens of America's finest resorts, and that is what this is all about. So numerous are these western resorts that to name each one would be an impossibility. The list would be endless. Where to start? It was a contest of elimination. And not at all an easy task.

What follows is the result of an exhaustive survey to reveal our personal choices of *Great Resorts of the American West*.

### ARIZONA

In all the world there is only one Camelback-Marriott's Camelback Inn in Scottsdale, Arizona. The management continues to tell how "time stands still" at Camelback. Guests sunbathe beside two swimming pools, play tennis, golf and ride into a desert that reaches to infinity and beyond. They take off pounds bicycling-and later put them right back on again at a magnificent poolside smorgasbord. Twin bedded cottages fetch \$40 to \$65 double in the high winter season, a price which includes three meals and the privilege of picking your own oranges and grapefruit from trees outside the

Came back, the most famous of the Scottsdale-Phoenix resorts, continues to grow. New casas have risen along with a \$1 million country club. Guests sip wine by candlelight while waiters flame dishes alongside their tables. During the day they work loose the kinks at the Fountain of Youth Salon, putter on the pitch and putt course and, after this they dance into the late Arizona night. Camelback's Hopalong College enrolls pint-size guests 5 to 12 years old, teaching them to ride, swim and otherwise keep busy while parents revive. Small Buffalo Bills take part in field trips to Mummy Mountain, attend cookouts, gather rocksand sometimes even lizards. At Camelback you may still rent a horse, galloping off like one of the boys in Bonanza. But it's a lot easier to saddle up a golf cart instead.



NEVADA

To pick a favorite in Las Vegas is difficult, although there is one which stands out: the Tropicana. Low rise and low key, it's a refreshing oasis in a desert of skyscrapers, crowds and neon. While its casino-like all the others-continues 'round-the-clock, hours a day, the hotel offers a casual, come-as-you-are invitation to relax. Singles range from \$16 to \$35, doubles \$14-\$37 and suites \$45-\$149. Besides an 18-hole golf course, tennis, health club and sauna, the Tropicana entertains crowds with the splashiest show along the entire strip-the famed Folies Bergere. Other contenders in Las Vegas include the Frontier, Caesar's Palace, the Thunderbird, the Desert Inn, the Dunes, Flamingo, Landmark, Sahara, the Las Vegas International and Sands. CALIFORNIA

Anyone who's watched those golf classics on television is familiar with Del Monte Lodge near Carmel. An exhunting lodge, Del Monte is caught up in a 5,600 acre private park along the Monterey Peninsula's famed 17-mile

drive, 125 miles south of San Francisco. Pure white sand dunes are a startling contrast to cypress forests where deer roam unafraid.

Accommodations along with meals start at \$39 single and \$55 double. Golfing guests have their choice of the Pebble Beach course, Spyglass Hill, Del Monte, Peter Hay and more than a dozen others. For those who don't swing a club they've tennis, swimming, hunting, fishing, hiking and riding along more than 100 miles of bridle paths. The lodge is separated from Carmel Bay by the 18th green of Pebble Beach described as "the greatest meeting of land and water in the world." Along the peninsula cypress trees arch their lean shoulders at the beckoning of winds sighing from the sea. Next door at Pacific Grove (Butterfly Town, U.S.A.) millions of monarch butterflies return each fall, just as the swallows do at Capistrano.

As for Carmel, it ranks among the richest resort towns per capita in America. If not the richest, then certainly the quaintest. Can you name another

where the villagers get by without mail delivery, television aerials and live entertainment? The reason why the houses aren't numbered and the mail isn't delivered is because no one wants to be disturbed. Privacy is a religion in Carmel.

In a town without house numbers and mail delivery, everyone queues up at the post office each morning, exchanging pleasantries and bits of gossip. If you live in Carmel you must die to get out of town, the reason being there's no mortuary. Not even a cemetery. And few are dying to leave. Waves with rainbows caught in the spray break on a beach with powder-like white sand. The sea is full of rocks and birds and kelp, and the hills are green with trees and golden with poppies when springtime comes.

Carmel is unique in a world fretting over change and ecology. It refuses to blacktop one foot of land or to put in parking meters, and so traffic jams sometimes are horrendous. No one will move a tree, not even if it appears in the middle of a street. In Carmel it would be simpler to destroy a building than a tree. Indeed, it takes city council approval to so much as touch a limb. Such is the setting in which guests find escape at Del Morte Lodge.

North of San Francisco three hours by car is the New England-like village of Mendocino and a long time favorite of ours, Heritage House-a 19th century inn rising on a bluff beside the sea. It's filled with antiques and fire crackles pleasantly in the big lounge outside the bar, and the view of the sea can be described, even with restraint, as awesome and spectacular. The bar serves excellent drinks and the chef dispenses meals with the flavor of country cooking. Next to the main lodge are cottages with sod roofs, and sometimes deer go there to graze, an inspiring sight for we city dwellers.

OREGON

Salishan Lodge at Gleneden, along Oregon's storm-tossed central coast, is rated X for excellence. Although described as a motel, it more resembles a country club camouflaged by fir, spruce. hemlock, cedar and coastal pine. Referring to Salishan as a motel is like calling the Claridge a boarding house or Buckingham an abbey. Its X rating was tendered by Simon & Schuster, publishers of Mobil's Travel Guides. Mobil gave Salishan five-star status. For those of you who still may be unimpressed, Salishan is only one of three motels in the entire United States to win such an accolade.

In the motel game, the distinction can only be compared with Jane Fonda's winning of the Academy Award or CBS running off with an Emmy. Should anyone be wondering what it's like to live in one of America's spiffiest motels, the answer is—it's a gas!

Sunk on the shoulder of a 600-acre

plot, Salishan Lodge appears for all the world to have evolved, quite naturally, from the soil itself. From Highway 101 the camouflage is near perfect, so well does it blend with Oregon's rugged and lovely coast. Salishan's two-story natural wood co tages are strung together by covered walkways leading ultimately to the lodge itself.

Besides five stars for boarding boarders, its dining room received four stars for serving suppers. While primarily a motel, Salishan's selection in the restaurant category places it among the upper 80 restaurants in the entire nation. Such praise was not lightly won. Rather, it rewarded the culinary artistry of Swiss chef Franz Harrmann, once the ruler of the Palace Hotel at St. Moritz. His menu reads like a gastronomic symphony: quenelles and foie gras, Beluga caviar, Bismarck herring, green turtle soup, limestone lettuce, Australian lobster tails, cherries jubilee and an ice cream glob rolled in carameled sugar which he identifies as a Brazilian snowball. Tallied page by page, Herr Harrmann's menu lists 27 entrees ranging from roast duckling and rack of lamb to fresh Chinook salmon and Dungeness cracked crab. In addition to the split-level, candlelit dining room, Salishan operates a chop house plus a coffee shop.

Along with an 18-hole golf course, Salishan Lodge is the creation of John D. Gray, a Portland industrialist who made his bag manufacturing saw chains. For spending the night at Salishan he asks anywhere from \$24 for a double to \$105 for a suite, the rates depending upon the shelter and season. The \$105-a-day suite is a two-bedroom affair with living room and bar. Non golfers doodle away the days in a Jacuzzi pool, a swimming pool, men's

and women's saunas and men's and women's gymnasiums. Guests who become addicted to Salishan's lush living may purchase ocean front and bayfront cottages priced from \$49,000 to \$132,000.

South of Salishan, sightseers visit Sea Lion Caves and the Yaquina marine biology laboratory and from the lofty heights of Cape Foulweather they look down on camping beaches and the new multi-million-dollar inn at Otter Creek. The coastal stretch taking in Salishan is promoted as Oregon's "Twenty Miracle Miles." It is no exaggeration. It is a beachcomber's delight, with miles of ocean front choked by driftwood, shells and rocks.

### COLORADO

There are those who will argue that Colorado Springs is "mid-west" and although they may be correct it is, nevertheless, the setting for one of America's outstanding resorts, the venerable Broadmoor. You don't come to the Broadmoor to rest, you go there to play. Proprietors refer to the Rocky Mountain retreat as America's most complete resort, and who can argue? Days are spent swimming, ice skating, riding, bowling, fishing, hunting, skiing, bicycling, canoeing, hiking, skeet shooting, trap shooting, playing golf, hockey, handball, squash and tennis. Nearby are the Garden of the Gods, Manitou Springs, Bottomless Pit, a shrine to Will Rogers, Cheyenne Mountains Zoo, the Royal Gorge, the Air Force Academy, Uta Pass, Indian Mesa and Cave of the Winds.

During wintertime tennis buffs are protected from snowfall by a heated bubble dropped over the courts. Conversely, when it isn't snowing they create their own, artificially whitening the slopes of Ski Broadmoor. From late November till Easter guests ski both night and day, in sunshine and floodlight.

In its 54-year span the Broadmoor has played host to presidents as well as crown heads, the price for living like a maharajah starting at \$27 a day in the old stable and \$37 in the new wing. (Winter rates are considerably cheaper.) Spread across 5,000 acres, the Broadmoor operates 12 months a year. It was here that Olympic gold medalist Peggy Fleming did her homework along with other famed skaters, including champion Tim Wood.

Skaters aside, the Broadmoor's World Arena has been the scene of hockey matches with the Russians and curling matches with the British. Conventioneers hold meetings in a huge auditorium, and sip pints in a pub shipped all the way from Britain. Thus we drink to another nomination in our list spotlighting Great Resorts of the American West.

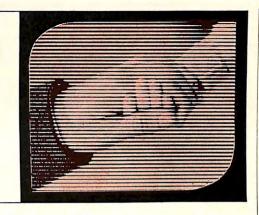


"The hunting trip wasn't a total disappointment. I made a new friend."

# THE

### **Elks National Foundation**

2750 Lakeview Avenue Chicago, Illinois 60614





PER Edward Boehme (right) of Latrobe, Pa., Lodge presented National Foundation participating membership certificates to seven fellow Elks. They were (from left) Alex McKenna, James Ebersberger, William Woods Jr., Richard Flickinger, Joseph Newcomer, William McKenna, and the Rev. John Meighen.



Brother George James (second from right) of Camden, N. J., Lodge received his paid up National Foundation certificate recently. Camden Lodge had the highest amount of contributions to the Foundation in the Southwest District of the state. Congratulating Brother James were (from left) PER George Shaw, PER Michael Shaw, Chairman Edward Griffith, ER Claud Doak Sr., and PDD Julius Krivos.

A special education scholarship for a blind student was awarded through a grant from the National Foundation by Panama Canal Zone (Balboa) Lodge. PGER William Wall presented the \$350 scholarship to Jose Campos.





That's how I reacted when someone told me I could make money in stripping. But then I heard about over 150 Houck's Process dealers around the country who have increased their families' incomes by starting their own finish-stripping businesses. So I wrote the Houck's Process people to find out how to set up my own stripping business.

They sent me a brochure which told me how their unique finish-stripping process completely removes nearly any finish from wood or metal in only minutes! Incidentally, the exclusive chemical solution in the Houck's Process can't hurt the basic surface or structure of the piece being stripped. The brochure also described the complete training they give each of their dealers and covered the advertising and promotional aids that go with the franchice. with the franchise.

But I was most pleasently surprised to learn that the cost of the franchise was less than \$8,000 and that they would let me finance up to \$4,000.

So, now I'm in the stripping business, as a Houck's Process franchise operator, with an exclusive, protected territory. with an exclusive, protected territory.
And besides supplementing my family's income, I'm providing a much-needed finish-stripping service to my community! If you're looking for a money-making opportunity, better check into a Houck's Process franchise. The coupon below will bring you their complete brochure.

### MONEY-BACK GUARANTEE!

If you're not satisfied, Delhi Chemicals will refund your deposit in full within 30 days of the time you receive our contract for review, or before you begin your

D	Ihi Chemicals, Inc.
W	alton, New York 13856
i o	nd me – without obligation – information a Houck's Process Stripping Franchise the area. (County)
i	ease Print)
iN	me
i s	eet & No
10	у
1 5	te
iz	Phone



DELHI CHEMICALS, INC. Walton, N.Y. 13856 . Phone (607) 865-6571

### GRAND LODGE OFFICERS AND COMMITTEES FOR 1972-1973

#### GRAND EXALTED RULER

Francis M. Smith, Sioux Falls, South Dakota, Lodge No. 262 Box 1700 (57101)

#### GRAND ESTEEMED LEADING KNIGHT

Gerald Strohm, Fresno, California, Lodge No. 439 410 Rowell Building (93721)

#### GRAND ESTEEMED LOYAL KNIGHT

LARRY D. CHANCE, Panama Canal Zone (Balboa), Canal Zone, Lodge No. 1414, Box 2032, Balboa, Canal Zone

#### GRAND ESTEEMED LECTURING KNIGHT

JOHN J. HARTY (Lawrence, Massachusetts, Lodge No. 65) Box 173, Methuen, Massachusetts (01844)

### GRAND SECRETARY

Homer Huhn, Jr. (Mount Pleasant, Pennsylvania, Lodge No. 868) 2750 Lake View Avenue, Chicago, Illinois (60614)

#### GRAND TREASURER

H. Foster Sears, Macomb, Illinois, Lodge No. 1009 Box 526 (61455)

#### GRAND INNER GUARD

L. A. O'NEILL (Madras, Oregon, Lodge No. 2017) Box 189, Salem, Oregon (97308)

### GRAND TILER

Nelson H. Van Dongen (Grand Haven, Michigan, Lodge No. 1200) 4688 Remembrance Road, N. W., Grand Rapids, Michigan (49504)

### GRAND ESQUIRE

ROBERT J. SABIN (Arlington Heights, Illinois, Lodge No. 2048) 1040 So. Arlington Heights Road (60005)

### GRAND CHAPLAIN

REV. FRANCIS A. WHITE (Plattsburgh, New York, Lodge No. 621) St. Augustine's Rectory, Peru, New York (12972)

### SECRETARY TO GRAND EXALTED RULER

WAYNE H. SHENKLE, Sioux Falls, South Dakota, Lodge No. 262 Box 1700 (57101)

### BOARD OF GRAND TRUSTEES

BOARD OF GRAND TRUSTEES

John B. Morey (Chairman), (Palo Alto, California, Lodge No. 1471)
Box 730, Menlo Park, California (94025)
W. Edward Wilson (Vice-Chairman), (Newton, Massachusetts, Lodge No. 1327) 37 Williston Road, Auburndale, Massachusetts (02166)
Wayne A. Swanson (Approving Member), Maryville, Missouri, Lodge No. 760, 514 West Second Street (64468)
Lewis C. Gerber (Home Member), South Bend, Indiana, Lodge No. 235 2500 Topsfield Road, Apt. 213 (46614)
George B. Klein (Secretary), Lincoln, Nebraska, Lodge No. 80 2401 Marilyn Avenue (68502)
Melville J. Junion (Pension Member), Green Bay, Wisconsin, Lodge No. 259, 414 Dousman Street (54303)
Edmund H. Hanlon (Building Applications-East), Red Bank, New Jersey, Lodge No. 233, 77 Wallace Street (07701)
Area 1: Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island, Vermont
Area 2: Maryland-Delaware-District of Columbia, New Jersey, Pennsylvania, West Virginia
Area 3: Alabama, Arkansas, Canal Zone, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, Puerto Rico, South Area 4: Indiana, Michigan, Ohio
Robert A. Yothers (Building Applications-West), Seattle, Washington, Lodge No. 92, 1715 N. W. Market Street (98107)
Area 6: Colorado, Kansas, Montana, Nebraska, New Mexico, Oklahoma, South Dakota, Texas
Area 7: Arizona, California, Hawaii, Nevada, Guam, Phillippine Islands
Area 8: Alaska, Idaho, Oregon, Utah, Washington, Wyoming

Area 7: Arizona, California, Hawaii, Nevada, Guam, Phill Islands Area 8: Alaska, Idaho, Oregon, Utah, Washington, Wyoming

### GRAND FORUM

WILLIS C. McDonald (Chief Justice), (New Orleans, Louisiana, Lodge No. 30) 3014 Metairie Road, Metairie, Louisiana (70005) Bernard Lawler, (Redondo Beach, California, Lodge No. 1378) 7907 Cowan Avenue, Los Angeles, California (90045)

JOHN J. O'BRIEN. Whitehall, New York, Lodge No. 1491 120 Main Street (12887) HAL M. RANDALL, Salem, Oregon, Lodge No. 336 2448 Crestview Drive, South (97302) THOMAS A. GOODWIN, Wheeling, West Virginia, Lodge No. 28 800 Riley Law Building (26003)

#### COMMITTEE ON JUDICIARY

COMMITTEE ON JUDICIARY

EDWARD C. ALEXANDER (Chairman), Great Falls, Montana, Lodge No 214
Box 1744 (59403)
States: Montana, Texas

George J. Balbach (Queens Borough (Elmhurst), New York, Lodge No. 878) 34-28 80th Street, Jackson Heights, New York (11372)
States: N.Y., Conn., Maine, Mass., N.H., R.I., Vt.
RAY J. Fink (Neenah-Menasha, Wisconsin, Lodge No. 676)
Menasha Furniture Bldg., Menasha, Wisconsin (54952)
States: Ia., Kans., Minn., Nebr., N.D., S.D., Okla., Wis.

ROBERT GRAFTON (North Palm Beach, Florida, Lodge No. 2069)
Box 904, West Palm Beach, Florida (33402)
States: Ala., Ark., C.Z., Fla., Ga., Ky., La., Miss., Mo., N.C., S.C., P.R., Tenn., Va.
RAYMOND V. ARNOLD, Jackson, Michigan, Lodge No. 113
Box 570 (49204)
States: Ill., Ind., Mich., Ohio

EDWARD W. CONNOLLY, Livingston, New Jersey, Lodge No. 1855
35 North Livingston Avenue (07039)
States: Md., Del., D.C., N.J., Pa., W. Va.

SIDNEY J. NICHOLSON, Florence, Oregon, Lodge No. 1858
Box 146 (97439)
States: Alas., Colo., Ida., Ore., Utah, Wash., Wyo.

ROBERT B. WEBB, Santa-Ana, California, Lodge No. 794, 533 Bank of America Tower, One City Boulevard West, Orange, California (92668)
States: Ariz., Col., Guam., Hawaii, Nev., N. M., Philippine Islands

### AMERICANISM COMMITTEE

AMERICANISM COMMITTEE

DAN DAVIS (Chairman), (Van Nuys, California, Lodge No. 2028)
13201 Whistler Lane, Granada Hills, California (91344)
DAVID S. GOLDSCHMIDT, Circleville, Ohio, Lodge No. 77
443 North Court Street (43313)
ALEX A. McKNIGHT, Dallas, Texas, Lodge No. 71
10728 Lathrop Drive (75229)
LOUIS ODSATHER, Anchorage, Alaska, Lodge No. 1351
537 "M" Street (99501)
JOHN T. CARROLL (St. Johnsbury, Vermont, Lodge No. 1343)
White Village, Lower Waterford, Vermont (05848)
EDGAR I. GORE, Cambridge, Maryland, Lodge No. 1272
RFD #2, US Rt. 50, Box 13 (21613)
JOHN T. McKeever, Dubuque, Iowa, Lodge No. 297
285 Princeton Place (52001)
WILLIAM J. NEESE, Paris, Tennessee, Lodge No. 816
Box 754 (38242)

### AUDITING AND ACCOUNTING COMMITTEE

AUDITING AND ACCOUNTING COMMITTEE

KENNETH V. CANTOLI (Chairman), Hasbrouck Heights, New Jersey, Lodge No. 1962, 225 Ottawa Avenue (07604)

Area No. 2: Del., Dist. of Columbia, Md., N.J., Pa., W.Va.

Box 1407, Huntsville, Alabama (35807)

Area No. 3: Ala., Ark., Canal Zone, Fla., Ga., Ky., La., Miss., Mo., N.C., Puerto Rico, S.C., Tenn., Va.

G. CLIFFORD WHITTLE, Seattle, Washington, Lodge No. 92

Plaza 600, Suite 1200 (98101)

Area No. 8: Alas., Ida., Ore., Utah, Wash., Wyo.

WILLIAM D. BRUNNER (Redondo Beach, California, Lodge No. 1378)

Union Bank Tower, Suite 818, 21515 S. Hawthorne Blvd., Torrance, California (90503)

Area No. 7: Ariz., Cal., Guam, Hawaii, Nev., Philippine Islands

Box 5, Cleves, Ohio (45002)

Area No. 4: Ind., Mich., Ohio

H. E. STALCUP, Storm Lake, Iowa, Lodge No. 1636

Bel Air Beach (50588)

Area No. 5; Ill., Ia., Minn., N.D., Wis.

CLIFFOR W. Hicham (Providence, Rhode Island, Lodge No. 14)

61 Carnation Drive, Cranston, Rhode Island (02920)

Area No. 1: Conn., Me., Mass., N.H., N.Y., R.I., Vt.

ROBERT L. SMITH (McAlester, Oklahoma, Lodge No. 533)

Box 316, Indianola, Oklahoma (74442)

Area No. 6: Colo., Kans., Mont., Neb., N.M., Okla., S.D., Tex.

### COMMITTEE ON CREDENTIALS

COMMITTEE ON CREDENTIALS

T. J. WILLIAMS, JR. (Chairman), Albuquerque, New Mexico, Lodge No. 461
1519 Eastridge Ct., N.E. (87112)
NICHOLAS P. CHACONA, Sayre, Pennsylvania, Lodge No. 1148
102 North Elmer Avenue (18840)
WILLIAM F. RAW, Corvallis, Oregon, Lodge No. 1413
BOX 1047 (97330)
ALBERT A. VERNON (Detroit, Michigan, Lodge No. 34)
18351 Frazho Road, Roseville, Michigan (48066)
LOUIS J. CAPURRO, JR., Reno, Nevada, Lodge No. 597
BOX 7575 (89502)
JOHN C. MECKLES, Litchfield, Illinois, Lodge No. 654
66 Northerest Drive (62056)

Donald A. Podgurski (Norwood, Massachusetts, Lodge No. 1124) 236 Rockland Street, Canton, Massachusetts 02021 Carl V. Young, Ashland, Kentucky, Lodge No. 350 3300 Randy Drive (41101)

#### LODGE ACTIVITIES COMMITTEE

LODGE ACTIVITIES COMMITTEE

OMER C. MACY (Chairman), Mattoon, Illinois, Lodge No. 495
47 Elm Ridge (61938)

RAYMOND R. SCHROTH, Hermiston, Oregon, Lodge No. 1845
Box 64 (97838)

PETER T. AFFATATO, Hicksville, New York, Lodge No. 1931
Box 32 (11802)

GEORGE F. CHAMBERS (Richmond, California, Lodge No. 1251)
253 Ivy Place, Orinda, California (94563)

B. M. Scott (Suffolk, Virginia, Lodge No. 685)
Box 583, Franklin, Virginia (23851)

RONALD C. Wolffe, Kittanning, Pennsylvania, Lodge No. 203
Box 564 (16201)

A. H. LORENTZ, Beloit, Kansas, Lodge No. 1779
Box 244 (67420)

PAUL J. MANSHIP (Noblesville, Indiana, Lodge No. 576)
Box 56, Fishers, Indiana (46038)

### NEW LODGE COMMITTEE

NEW LODGE COMMITTEE

Donald D. Balvin (Chairman), Aberdeen, South Dakota, Lodge No. 1046
1820 Eisenhower Circle (57401)

B. J. Bybee, Idaho Falls, Idaho, Lodge No. 1087
1430 Antares Drive (83401)

Ronald W. Hawkins (Shelby, North Carolina, Lodge No. 1709)
450 Augusta Drive, Statesville, North Carolina (28677)

Ronald E. Simpson, Portsmouth, New Hampshire, Lodge No. 97
Box 537 (03801)

Diron Avedisian, Point Pleasant, New Jersey, Lodge No. 1698
Box 555 (08742)

Robert T. Flynn, Sterling, Illinois, Lodge No. 1218
2203-4th Avenue, R.R. = 3 (61081)

Aaron F. Schontz, North Carolin, Lodge No. 2029
Box 2195 (44720)

Roland W. Wilpitz (Jerome, Arizona, Lodge No. 1361)
Box 548, Cottonwood, Arizona (86326)

#### RITUALISTIC COMMITTEE

RITUALISTIC COMMITTEE

WILLIAM H. WHALEY (Chairman), (Buckhead (Atlanta), Georgia, Lodge No. 1635) 170 Dalrymple Road, Atlanta, Georgia (30328)

J. A. Drehle (Littleton, Colorado, Lodge No. 1650)
766 South Clay Street, Denver, Colorado (80219)

DUNCAN McPherson (Ballard (Seattle), Washington, Lodge No. 827)
18439—40th Place, N.E., Seattle, Washington (98155)

ERNEST OLIVIERI (Sonora, California, Lodge No. 1587)
Box 142, Jamestown, California (95327)
FRED A. PADOVANO, Kearny, New Jersey, Lodge No. 1050
74 Patterson Avenue (07032)

L. Bruce Richmond, Murphysboro, Illinois, Lodge No. 572
404 South 20th Street (62966)

LOUIS S. CIFARELLI, Utica, New York, Lodge No. 33
10 Hopper Street (13501)

ARNOLD D. FITZGERALD, Washington, Indiana, Lodge No. 933
110 N.E. 5th Street (47501)

### STATE ASSOCIATIONS COMMITTEE

STATE ASSOCIATIONS COMMITTEE

LEONARD J. BRISTOL (Chairman), Saranac Lake, New York, Lodge No. 1508
47 Baker Street (12983)
RUSSELL L. SAXON, New Smyrna Beach, Florida, Lodge No. 1557
BOX 625 (32069)
J. PAUL MEYER (Puyallup, Washington, Lodge No. 1450)
32223-25th Avenue, S.W., Federal Way, Washington (98002)
FRANK L. PATEE, Owosso, Michigan, Lodge No. 753
921 North Saginaw Street (48867)
STEPHEN S. SADOWSKI, Winona, Minnesota, Lodge No. 327
520 Glenview Ct. (55987)
MARVIN M. LEWIS, Brawley, California, Lodge No. 1420
522 Main Street (92227)
ROBERT H. MCCORMICK, State College, Pennsylvania, Lodge No. 1600
510 Westview Avenue (16801)
GEORGE S. TRACY, Manhattan, Kansas, Lodge No. 1185
1901 Ranser Road (66502)

### YOUTH ACTIVITIES COMMITTEE

VOUTH ACTIVITIES COMMITTEE

GERALD L. POWELL (Chairman), Peru, Indiana, Lodge No. 365
BOX 520 (46970)

MILLAND H. DUNIVENT (Grand Junction, Colorado, Lodge No. 575)
BOX 573, Rifle, Colorado (81650)

JAMES TRIMBLE, La Grande, Oregon, Lodge No. 433
BOX 353 (97850)

FRANK C. MIRGAIN, Fargo, North Dakota, Lodge No. 260
1518 Broadway (58102)

MARVIN L. KIMMEL, Miami Beach, Florida, Lodge No. 1601
465 S. Shore Drive (33141)
NORMAN S. LIEN, Watsonville, California, Lodge No. 1300
317 Rogers Avenue (95076)
EDWARD J. O'BRIEN, Springfield, Massachusetts, Lodge No. 61
132 Windemere Street (01104)
CARL A. SCHIMMEL, Fairmont, West Virginia, Lodge No. 294
724 Gaston Avenue (26554)

### PARDON COMMISSION

WILLIS C. McDonald (Chairman), (New Orleans, Louisiana, Lodge No. 30) 3014 Metairie Road, Metairie, Louisiana (70005)
EDWARD C. Alexander, Great Falls, Montana, Lodge No. 214
Box 1744 (59403)
JOHN P. CAREY, Bath, Maine, Lodge 934
109 Front Street (04530)

### ELKS NATIONAL MEMORIAL AND PUBLICATION COMMISSION

Wade H. Kepner (Chairman), Wheeling, West Virginia, Lodge No. 28 1308 Chapline Street (26003) R. Leonard Bush (Vice-Chairman), (Inglewood, California, Lodge No.

1492) Box 238, El Toro, California (92630)

EDWARD W. McCabe (Treasurer), Nashville, Tennessee, Lodge No. 72
Box 15667 (37215)

RAYMOND C. DOBSON (Secretary), Minot, North Dakota, Lodge No. 1089
Box 1150 (58701)

ROBERT E. BONEY (Assistant Secretary-Assistant Treasurer)
Las Cruces, New Mexico, Lodge No. 1119
Drawer KK (88001)

### ELKS NATIONAL FOUNDATION TRUSTEES

ELKS NATIONAL FOUNDATION TRUSTEES

JOHN L. WALKER (Chairman), Roanoke, Virginia, Lodge No. 197

Box 720 (24004)

H. L. BLACKLEDGE (Vice-Chairman), Kearney, Nebraska, Lodge No. 984

Box 27 (68847)

JOHN E. FENTON (Secretary), (Lawrence, Massachusetts, Lodge No. 65)

Suffolk University, 41 Temple Street, Boston, Massachusetts

EDWARD J. MCCORMUCK (Treasurer), Toledo, Ohio, Lodge No. 53

4350 Northmoor Road (43615)

LEE A. DONALDSON (Etna, Pennsylvania, Lodge No. 932)

481 Browns Lane, Pittsburgh, Pennsylvania (15237)

WILLIAM A. WALL, West Palm Beach, Florida, Lodge No. 1352

Box 986 (33402)

HORACE R. WISELY, Salinas, California, Lodge No. 614

Box 2117 (93901)

### ELKS NATIONAL SERVICE COMMISSION

WILLIAM J. JERNICK (Chairman-Treasurer), Nutley, New Jersey, Lodge No. 1290, 44 Alexander Avenue (07110)
GEORGE I. HALL (Vice-Chairman), (Lynbrook, New York, Lodge No. 1515)
8 Inner Circle, Scottsdale, Arizona (85253)
JOHN L. WALKER (Secretary), Roanoke, Virginia, Lodge No. 197
BOX 720 (24004)
WILLIAM A. WALL, West Palm Beach, Florida, Lodge No. 1352
BOX 986 (33402)
RONALD J. DUNN, Oneida, New York, Lodge No. 767
112 Farrier Avenue (13422)
FRANK HISE, Corvallis, Oregon, Lodge No. 1413
BOX 1047 (97330)
ROBERT G. PRUITT (Buckhead (Atlanta), Georgia, Lodge No. 1635)
3174 Peachtree Drive, N.E., Atlanta, Georgia (30305)

#### CONVENTION COMMITTEE

GEORGE I. HALL (Chairman), (Lynbrook, New York, Lodge No. 1515)

8 Inner Circle, Scottsdale, Arizona (85253)

LEE A. DONALDSON (Etna, Pennsylvania, Lodge No. 932)

481 Browns Lane, Pittsburgh, Pennsylvania (15237)

ROBERT G. PRUITT (Buckhead (Atlanta), Georgia, Lodge No. 1635)

3174 Peachtree Drive, N.E., Atlanta, Georgia (30305)

ROBERT E. BONEY, Las Cruces, New Mexico, Lodge No. 1119

Drawer KK (88001)

GLENN L. MILLER, Logansport, Indiana, Lodge No. 66

Box 118 (46947)

### ADVISORY COMMITTEE

ADVISORY COMMITTEE

RONALD J. DUNN (Chairman), Oneida, New York, Lodge No. 767

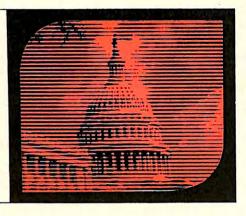
112 Farrier Avenue (13422)
LEE A. DONALDSON (Secretary), (Etna, Pennsylvania, Lodge No. 932)
481 Browns Lane, Pittsburgh, Pennsylvania (15237)
EDWARD J. McCorrick, Toledo, Ohio, Lodge No. 53
4350 Northmoor Road (43615)
WADE H. KEPNER, Wheeling, West Virginia, Lodge No. 28
1308 Chapline Street (26003)
GEORGE I. HALL (Lynbrook, New York, Lodge No. 1515)
8 Inner Circle, Scottsdale, Arizona (85253)
WILLIAM J. JERNICK, Nutley, New Jersey, Lodge No. 1290
44 Alexander Avenue (07110)
JOHN L. WALKER, Roanoke, Virginia, Lodge No. 197
BOX 720 (24004)
H. L. BLACKLEDGE, Kearney, Nebraska, Lodge No. 984
BOX 27 (68847)
HORACE R. Wisely, Salinas, California, Lodge No. 614
BOX 2117 (93901)
JOHN E. FENTON (Lawrence, Massachusetts, Lodge No. 65)
Suffolk University, 41 Temple Street, Boston, Massachusetts
WILLIAM A. WALL, West Palm Beach, Florida, Lodge No. 1352
BOX 986 (33402)
ROBERT G. PRUITT (Buckhead (Atlanta), Georgia, Lodge No. 1635)
3174 Peachtree Drive, N.E., Atlanta, Georgia (30305)
R. LEONARD BUSH (Inglewood, California, Lodge No. 1492)
BOX 238, El Toro, California (192630)
RAYMOND C. DOBSON, Minot, North Dakota, Lodge No. 1089
BOX 1150 (58701)
ROBERT E. BONEY, Las Cruces, New Mexico, Lodge No. 1119
Drawer KK (88001)
EDWARD W. McCabe, Nashville, Tennessee, Lodge No. 72
BOX 15667 (37215)
FRANK HISE, Corvallis, Oregon, Lodge No. 1413
BOX 15667 (37215)
FRANK HISE, Corvallis, Oregon, Lodge No. 1413
BOX 1680 (46947)
E. GENE FOURNACE (Newark, Ohio, Lodge No. 391)
BOX 481, Canton, Ohio (44701)

### GRAND LODGE AGENCIES

GRAND LODGE AGENCIES

The Elks Magazine, 425 West Diversey Parkway, Chicago, Illinois (60614)
William H. Magrath, General Manager
Elks National Foundation, 2750 Lake View Avenue, Chicago, Illinois (60614)
Nelson E. W. Stuart, Executive Director
Elks National Service Commission, 370 Lexington Avenue-Room 715,
New York, N.Y. (10017)
Bryan J. McKeogh, Director
Elks National Convention Committee, 370 Lexington Avenue-Room 715,
New York, N.Y. (10017)
Bryan J. McKeogh, Director
Public Relations Department, 425 West Diversey Parkway, Chicago,
Illinois (60614)
Martin Karant, Director
Elks National Home, Bedford, Virginia (24523)
Doral E. Irvin, Executive Director

## AROUND WASHINGTON



VICTIMS of Tropical Storm Agnes in a

6-state disaster area—Florida, Virginia, West Virginia, Maryland, Pennsyl-

vania and New York-have been

warned by the Small Business Administration to beware of "flim-flam con-

tractors, suppliers and salesmen" who

PANTS SUITS for women are going out

A LITTLE LIZARD on display at the National Geographic Building precipitated a complaining letter to the editor of the Washington Post. The writer thought it was "revolting" that a "live lizard" had been nailed to a pseudorock in the exhibit. He suggested it should be killed and mounted. What he did not realize is that it is a mechanical lizard with an electric motor inside that causes it to breathe, wag its tail and move its head. The National Geographic staff says it has fooled a lot of people over the years.

NEW CAREER for men has opened up in New York. Some big corporations are recruiting them to be secretaries. The top-flight executive who had a British girl as a secretary a few years ago because it was the fashionable thing to do now feels that his status is improved if he has a male secretary.

SEASTIC (SA)

of style. That, at least, is the edict from the great designers in Paris. Their fall collections feature classic suits like mother used to wear. Washington women, however, have a mind of their own about clothes styles. They may just keep wearing pants suits, no matter what Paris says, as they have kept wearing minis after they were supposed to be old stuff.

chase disasters for profit.

BREAST SIZES are a problem in both the United States and the Soviet Union—but for much different reasons. Some American women go to cosmetic surgeons for silicone treatments to make their breasts bigger. But Russian women are naturally big breasted and some are so bothered by it they go to their doctors to have their breasts made smaller, according to Dr. Inna Kolgunaenko, a famous Russian plastic surgeon.



MEDIAN INCOME of 53.3 million American families was \$10,285 in 1971, the Census Bureau reports. This is the first time that more than half of the country's families have enjoyed incomes of more than \$10,000. But because of price increases, the 1971 income had about the same purchasing power as the 1970 median income of \$9,867, according to the Bureau.



HONG KONG TAILORING has become so popular here that Ranee's Clothier of Kowloon, Hong Kong, has a man make regular visits to the city to take orders for made-to-measure, bargain-priced clothes. Customers are notified by airmail when he will be here and where he will stay.

SHATTER GUARD. This is the name of a new glass bottle which the Giant Food chain of supermarkets here has begun to use as a container for its house brand soft drinks. The bottle is covered with a plastic coating designed to provide a safeguard against scattering glass fragments when a bottle breaks. It's not the final solution to the problem, says Giant's consumer advisor, Esther Peterson, but "it is a positive step toward fulfilling our commitment to safety."



LEMON has become the "in" scent in everything from floor waxes and oven cleaners to shampoos and shaving creams. Consumer experts attribute its popularity to its pleasant, fresh fragrance which fits in with the current craze for "natural" odors.

TRAFFIC DEATHS and injuries have been reduced in Flint, Mich., by a new program, according to the National Highway Traffic Safety Administration. Basic technique of the four-year, \$2.6 million program is simple—traffic enforcement has been increased at locations where traffic violations have contributed to a large number of accidents. During peak periods select locations are saturated by 20 one-man patrol cars.

HEALTH FOOD is becoming increasingly popular here. One store that does a big business in everything from fresh carrot juice and special health bread to wheat germ oil is the Vita Food Co. at 11th and F Streets across from Woodward & Lothrop's department store. Another busy store, Yes, Inc., on 31st Street in Georgetown. has been catering lunches at the National Collection of Fine Arts.

GHOSTS are taken seriously by some people in England. They have organized the British Ghosts' Club and a catalogue, "The Gazetteer of British Ghosts," has been compiled listing 236 homes and other places considered to be haunted. There are some who say they can sometimes see the ghost of T. E. Lawrence of Arabia, who was killed in a motorcycle accident, riding his motorcycle in Dorsetshire dressed in his Arab robes.

### Managing Your Money (Continued from page 10)

housing, transportation, and other categories. In adjusting your plan, compare your figures to these. You may not spend in exactly the same manner—but you should be close. If you find a category that is completely out of line, take a close look. This may be an area in which you need to apply some management.

Emergencies

You can't plan for emergencies. They'll happen. But you can prepare for them. That's why you should build an emergency fund into your plan. The easiest way is to put a small amount from each pay check aside for emergencies. Continue to do this until the emergency fund equals three months of your take home income. After that, channel the payments into your savings.

Pay Yourself

You've worked quite a while to get your finances into line. You've adjusted your payments and put controls on your variables, and you've established an emergency fund for contingencies. This has been hard work. You might ask, "When does the fun start?"

You can't plan for the good things until you have the necessary things taken care of. But now that you've eliminated some of the problems that existed in your income—outgo balance at the start, it's time to plan.

The experts say that you should plan for good things. They also say that the way to plan for them is to work out a schedule of what you want, what it will cost, and when you hope to buy it. You can quickly work this figure down to how much should come out of each pay check to get what you want. You may have to adjust the time scale—putting the purchase a little farther into the future—to get the semi-monthly amount into your plan, but at least you are working toward what you want.

When you get right down to it, the enjoyment in earning money comes from being able to buy what you want as well as what you must. There is real satisfaction in knowing you can afford something you want—whatever it is.

When you redraw your plan, after making the necessary adjustments we have been talking about, the experts say you should include a payment to yourself right there with the rest of your fixed obligations. You truly owe something to yourself as much as you owe something to the people who hold the mortgage on your house.

The figure you pay yourself out of each check should be somewhere between five and ten per cent of your

### AFTER-TAX INCOME

take-home income. This payment should be put into your savings—and you should plan to use these savings to buy those items you listed in your short, medium and long-range goals.

The funds that you accumulate for these future purchases can be built in a number of ways. They will earn interest if you put them into a savings account or invest them. You can add any money you receive that isn't a part of your planned income, such as tax rebates, directly to this fund. If you are given a raise, you can spread half of the raise through your existing plan to increase your present standard of living, and put half into the accumulating fund.

The reason that money management experts advise you to put even impossible dreams into your financial plans is that, once your management plan gets under way, the savings side tends to grow much faster than you now think it will. Good money management will produce better results than you believe.

Once your money management plan has begun to produce results—and this may take some time and patience at first—you will find that one benefit exceeds all of the others.

People who have worked with money management experts to get their affairs in order come back later to tell them that the greatest thing about their new status is the peace of mind that goes with it. They find that they are in control of their money, and that it is working for them, whereas before they had felt oppressed by the need to struggle with every dollar they earned.

Perhaps this benefit alone will make the whole effort worthwhile for you.

### Will Power (Continued from page 14)

at all, it is almost equally surely risking litigation, disappointment, or confusion to try to draw your Will yourself. It's a strange commentary on human nature that we should work so hard to buy our beneficiaries some security for the future, and then boggle at the final detail of seeing to it that this security will not go up in smoke. If you stop to realize that in many ways your Will is the single most important piece of paper you will ever sign, it should stand to reason that you will leave no stone unturned in seeing to it that this piece of paper does the job.

But to urge a lawyer's aid in drawing your Will means the purchase of legal service, and you probably will want to know about the price tag.

A Will is not an expensive document—particularly in view of the really expensive pitfalls that it may avoid. Of course if you have several million dollars that you want to tie up as

long as the law allows (which is quite a while, by the way), a Will may cost you several thousand dollars. But if your means are modest and if your intentions are pretty much like the average man's, you can get a perfect Will drawn for around \$100.

If you want to shop for price alone, doubtless you can find a young lawyer who will draw you a Will for almost no cost. But shopping for bargains in the field of expert advice has its dangers: a rush job, second-rate advice, a lawyer in whom you have no real feeling of confidence—all these methods may save you money while you are alive. They may also backfire, when you are no longer around to look out for the interests of your family.

And don't forget that a good lawyer may do more for you than merely draw your Will. He can be of considerable help to you in planning your estate.

Estate planning does not entail six-

figure incomes or fancy legal folderol. It means checking over your personal financial situation to see that you've not forgotten a few simple safeguards that may make all the difference in the world to your wife and children. Estate planning may be as simple as being sure you've brought the names of the beneficiaries on your old insurance policy up to date. It may mean taking advantage of tax laws to make a few gifts today which would be taxable on your death.

After that you will probably feel: oh well, one of these days I'll get around to doing something about all this. Just remember that five or six Americans out of ten—fifty to sixty per cent of us—undoubtedly felt the same way as you. Only they never quite did get around to doing anything about it. The Joes and Harrys, the amateur lawyers and the Georges; they all meant well—but someone is paying for their carelessness. Don't let your own name be added to some future hair-raising story on How To Die Uncomfortably.

## NEWS OF THE STATE ASSOCIATIONS

HIGHLIGHTING the South Dakota Elks Association convention was an address by PGER Raymond C. Dobson. Also attending the June 1-3 meeting at Sioux Falls were Past Grand Trustee Francis Smith, now Grand Exalted Ruler, and PER J. David Dux of Monrovia, Calif., who was Exalted Ruler of Sioux Falls Lodge in 1929-1930.

Increased funds were voted for the South Dakota Mobile Speech Therapy Unit, which travels through the state aiding children with speech defects. A class of 30 candidates was initiated by the all-state ritualistic team.

At Saturday's business session Melvin Mickelson of Aberdeen Lodge was installed as State President with Ralph Ho'mes of Rapid City installed as President-elect.

Aberdeen Lodge was set as the site of the next annual convention May 31-June 2.

THE 49th STATE held its state association convention at Fairbanks Lodge May 7-14. The Alaska Elks welcomed many out of state guests, including then-GER E. Gene Fournace, PGERs Frank Hise and John L. Walker, and GL Committeemen Robert Yothers, Duncan McPherson, Dan Davis, and their wives.

Brother Fournace presented Most Valuable Student and Youth Leadership awards to Phillip Best of Anchorage and Melissa Hall of Kodiak. The March of the Exalted Rulers netted \$50,601 for the cerebral palsy and physical therapy program. Delegates to the convention wel-

Delegates to the convention welcomed Phil R. Holdsworth, Juneau, as their new State President. Other elected officials included VP Everitt Calhoun, Secy.-Treas. Robert Howe, Trustee Albert Maffei, and VP Ross Lowder.

PGER Hise led a fishing trip to the Situk River during the week-long meeting. Many of the conventioneers enjoyed a boat ride down the Chena River.

The 1973 Alaska Elks convention will be held in Sitka.

MORE THAN 1,000 delegates and their ladies attended the 71st annual Washington State Elks Association convention held at Burien Lodge June 15-18. Grand Lodge officers attending included immediate PGER E. Gene Fournace, PGER Frank Hise, Commit-



1929-1930 ER J. David Dux (left), 90, returned to Sioux Falls Lodge from his present home in Monrovia, Calif., for this year's South Dakota Elks Association convention. Joining him were (from left) ER Glen Jamtgaard; PGER Raymond Dobson; outgoing SP Rick Gereau, and Past Grand Trustee Francis Smith, who is now Grand Exalted Ruler.



The Grand Lodge dignitaries attending the state convention at Juneau, Alaska, were (from left) Grand Trustee Robert Yothers; PGER John L. Walker; Oregon PSP W. G. Zandell; immediate PGER E. Gene Fournace; GL Americanism Chm. Dan Davis, and PGER Frank Hise.

PER Robert Countryman (left) of Lake City Lodge received two plaques during the Washington State Elks Association convention for leading his lodge to the largest membership and the greatest gain in membership in the Tall Elk program. A Tall Elk contributes a minimum of \$10 per year to the state major project. Outgoing SP Joe Patrick made the presentations.



teeman Robert Yothers, Grand Forum Justice Hal Randall, and Oregon SP Reuel Rians Jr.

PSP Frank Garland reported on the progress of the state's therapy program for children. His comments were followed by contributions for the program totaling more than \$23,000. An additional \$5,500 was collected for the Children's Orthopedic Hospital in Seattle.

Centralia-Chehalis Lodge's ritualistic team represented the state in the national competition.

The roster of new state officials includes SP Alvin Berman, Burien; VP Robert Greenlee, Pasco; VP Ted Butcher, Centralia-Chehalis; VP Leo Paquin, Oak Harbor (Nav Air); VP Walter Swinhoe, Port Townsend; VP Ivan Harlan, Colville; VP C. J. Hauge, Auburn; Secy. Walter Hagerman. Ellensburg, and Treas. G. H. Ridder, Olympia.

New State Trustees are Lewis Hitchcock, Auburn; William Hood, Lower Yakima Valley; Floyd Carpenter, Kelso; William Smith, Mount Vernon; George Salzer, Tacoma, and Douglas Greene, Ephrata.

Vancouver was selected as the mid-

winter session headquarters January 18-21. The next annual meeting will be held in Pasco June 14-17.

THREE HUNDRED Elks and their wives met at Burley June 15-17 for the 50th annual Idaho Elks Association convention. Immediate PGER E. Gene Fournace, PGER Frank Hise, Grand Trustee Joseph McArthur, and SDGER Philip West were among the honored guests.

Chet Stahl of Boise, chairman of the board of the Idaho Elks Rehabilitation Center, reported on the \$504,000 addition and remodeling project at the center. He also announced an increase in the operating budget to \$701,000.

Winners of the state-sponsored Americanism essay contest, as well as Most Valuable Students and Youth Leaders, received their awards.

The following officers were elected for the coming year: SP W. H. Richardson, Blackfoot; VP-at-large Gilbert Hunt, Caldwell; VP Norman Bauer, Sandpoint; VP Robert Jahn, Idaho Falls; VP Donald Gummersall, Boise; Secy. Leslie "Bud" Fowler, Blackfoot; Trustee Lester Von Bargen, Lewiston;

Chap. Charles Ingalls, Boise; Sgt.-at-Arms Ken Tallman, Boise, and Tiler Rodney Shoen, Idaho Falls.

The next meeting of the association will be held January 19-20 at Nampa.

DELEGATES and visitors to the 63rd annual convention of the Virginia State Elks Association met at Hampton Lodge June 24-27. Such notables as immediate PGER E. Gene Fournace, PGERs Edward McCabe and John L. Walker, SDGER Alex Harman, and GL Committeeman B. M. Scott attended.

The Virginia Elks' Boys' Camp begins its 24th year of operation under a new camp director, Donald Bateman. Robert Atkinson and Raymond Poindexter reported on the successful scholarship and leadership programs of the past year, and a gain of 238 members in the state was announced.

Norfolk Lodge took top honors in the state ritualistic contest. The annual memorial services included an address by the Rev. Chester Brown of Hampton Baptist Church and several selections by the Parkview Baptist Handbell Choir.

Mack W. Taylor of Martinsville was



The top Virginia-sponsored Most Valuable Student winners were introduced to the conventioneers during the state meeting. The students and their sponsoring lodges were (from left) Ramona Felarca, Norfolk; Krista Dudley, Arlington-Fairfax; Catherine Bostron, Virginia Beach; Barbara Thomas, Norfolk; Ezell Autrey, Portsmouth, and Steven Stanley, Roanoke.

Grand Trustee Robert Yothers presented the first-place state Youth Leadership award to Marilee Giesar during the Washington State Elks Association convention. She was sponsored by Lake City Lodge.



Arriving at Twin Falls airport for the Idaho Elks convention at Burley, immediate PGER E. Gene Fournace was welcomed by delegates and the drum and bugle corps from Wallace Lodge.





Five veterans from the Veterans Hospital at Valley Forge, Pa., were guests during the New Jersey State Elks Association convention. They included (from left) Spec. 6 Lucius Thomas, S. Sgt. Mayceo Hall, Maj. Joseph Nicholas, S. Sgt. Ernest Sanders, and S. Sgt. Jerry Roof, and they were accompanied by (standing) outgoing SP Francis Kaiser, PGER William Jernick, and SP Thomas Rhodes.



The Illinois Elks Association officers for the coming year are (from left) SP Clyde Dial; VP Ray Sheahen; VP James Kenney; Secy. Irwin Stipp, and Treas. Russell Lindstrom (not pictured).

The new officers elected at the Alaska State Elks Association convention were (from left) VP B. Ross Lowder, Anchorage; Secy.-Treas. Robert Howe, Juneau; SP Phil Holdsworth, Juneau; Trustee Al Maffei, Anchorage, and VP E. M. Calhoun, Sitka.



While in Virginia for the annual state convention, immediate PGER E. Gene Fournace attended a reception in his honor at Suffolk Lodge. With him were (from left) PGER Edward McCabe, GL Lodge Activities Committeeman B. M. Scott, ER and Mrs. Jeffrey Gardy, and outgoing SP John Curran.



Des Plaines, Ill., Lodge svonsored two state and national winners in the Most Valuable Student contest. They are brother and sister, and both are repeat winners. At the Illinois Elks convention at Springfield were (from left) Carl Wilson, contest judge; Douglas Lauffenburger, a top winner for the second year; Jim Brand, contest judge; State Scholarship Chm. Hal Karlstrom; Sandra Lauffenburger, four-time state and twice national winner, and District Youth Activities Chm. Jerry Concidine.



elected State President. His fellow officers include VP Sidney Sullivan, Fredericksburg; VP Robert S. Taylor, Onancock; VP William Berryman, Roanoke; Secy. Charles F. Curtice, Petersburg, and Treas. Cecil T. Duffee, Norfolk.

Appointed officers are Chap. Kenneth Webber, Arlington-Fairfax; Sgt.-at-Arms Robert Frank, Martinsville; Tiler Lawrence Kersey Jr., Alexandria, and Parliamentarian Benjamin Campbell, Petersburg. PSP John Curran was appointed Trustee for a five-year term.

Martinsville Lodge will host the fall meeting October 7-8. The next annual meeting is scheduled for June 16-19 at Harrisonburg.

OUTGOING STATE PRESIDENT

Harry Richards presided over the Illinois Elks Association convention May 19-21 at Springfield. PGER Lee Donaldson and Grand Treas. H. Foster Sears headed the list of Grand Lodge officers in attendance.

The 1971-1972 expenditures for aid to crippled children increased \$35,000 to a total of \$109,062. Physical therapy awards were presented during the meeting. The association also awarded 17 scholarships of \$500, 17 scholarships of \$400, and 36 junior college scholarships of \$100 each.

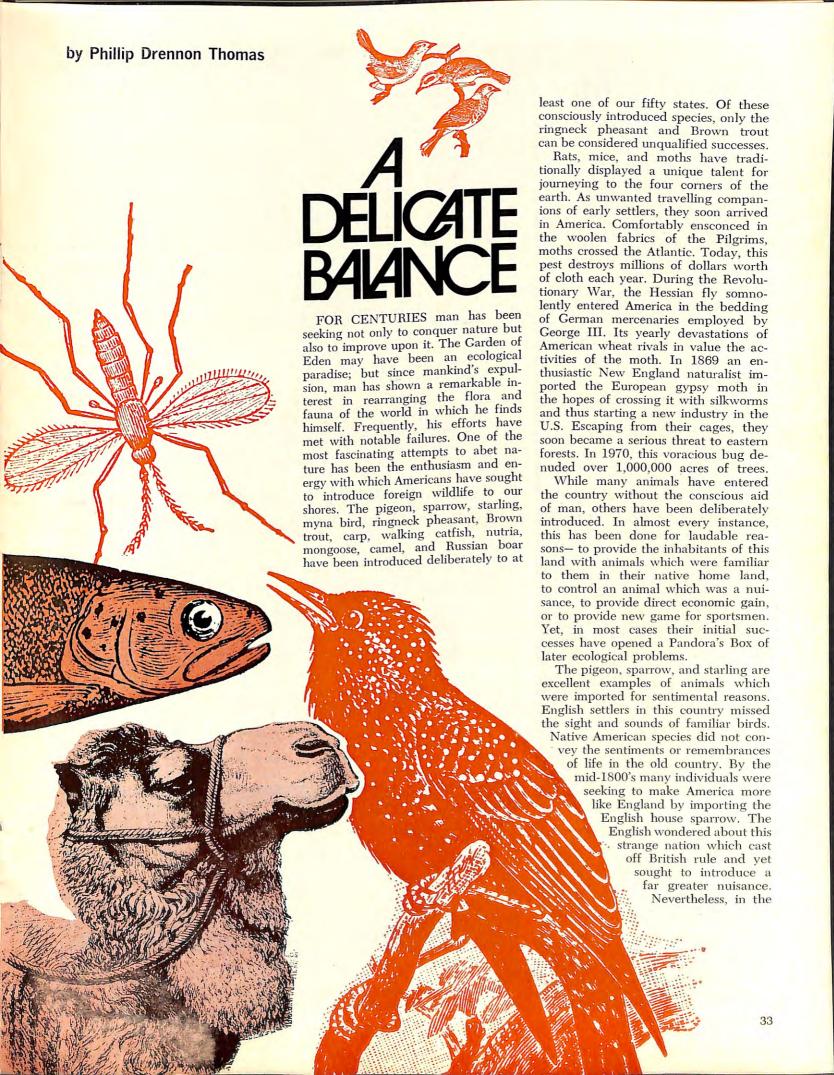
Cairo Lodge took home the state ritualistic honors. The principal eulogy at the annual memorial service was given by Brother William Wolfe.

Decatur Lodge's Clyde Dial was elected State President. He will be assisted by VP Ray Sheahen, Highland Park; VP James Kenney, Granite City; Secy. Irwin Stipp, Springfield, and Treas. Russell Lindstrom, DeKalb.

The Illinois Elks' mid-winter meeting is scheduled for Champaign February 2-3. Springfield will again host the annual convention May 19-21.

A PARADE of 400 Elks, bands and floats climaxed the 59th annual New Jersey State Elks Association convention. The meeting was held June 1-3 at Atlantic City.

Five veterans from the Valley Forge, Pa., VA Hospital were guests of horor at a banquet during the session. The new officers were installed, led by SP Thomas F. Rhodes Jr. of Hamilton Lodge.



# THE STORY OF ARIZONA and CITY CITY

An exciting new film,
NARRATED BY
SENATOR

senator BARRY GOLDWATER



The story of Arizona, its scenic glories, history, cities and people . . . from the invasion of the Conquistadors to the rise of Sun City. This entertaining, 30-minute, 16mm color film is ideal for social and civic clubs interested in retirement plans. Available now, at no charge. (Except 56¢ return postage)

MAIL THIS COUPON TO RESERVE FILM

P. O. Box 666,			
Name			
Organization			
Address			
City	State	z	ip
Date of showing —		_to	of viewers)



F	R	FIIN	n R	AISI	NC
E	VERY	ONE HA			Ju
I E	No off nig BINGO for housands are makin week usin upplies	ghts when y r your fund it of Organiz g \$50 to \$5 g "BINGO with FREI PAY AS YO	you use raising! cations 00 per KING" E Idea	BING BING	O NGO
	MAII	COUPOI		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	14677 15072 15086 15171

		KERVG9
	w us how BING r our Organizat	
Your name		
Address		
C ty	State	Zip
Name of Organizat	ion	



Big opportunities. Big profits. Earn quickly. Full or part time. Learn at home, it's easy. Do real jobs: All Tools—Materials Supplied. Accredited member NHSC, Lic. State of NJ—Yet. Appd. Send name, address & Zip for FREE book.

Locksmithing Institute, Dept. 1223-102, Little Falls, N.J. 07424

early 1860's sparrows were released in New York City, Galveston, New Haven, Cleveland, Cincinnati, San Francisco, and Salt Lake City. With the aid of man, the sparrow was on his way in America. Often selling at a dollar a piece, sparrows were eagerly bought and released by individuals who sought in some small way to fulfill this national avian mission. America welcomed the sparrows. In turn, the sparrows fulfilled the original dreams of their supporters. They multiplied. They spread. Soon, wherever a homesick English man looked, he could find his sparrow. This not particularly attractive bird, distinguished neither by appearance nor song, existed at the expense of native American birdsrobins, wrens, martins, swallows, cuckoos, and orioles. Within twenty-five years of their introduction, cities which had enthusiastically welcomed the sparrow were now offering bounties for them. Seeking to turn a liability into an asset, the sparrow began to be hailed as a possible game bird and culinary delight. In spite of many efforts to reduce its population, the sparrow has continued to multiply. It has become England's most successful export. In less than a century after its introduction, it has doubled its territory throughout the world; and like the British Empire in the nineteenth century, the sun never sets on a member of this feathered horde.

Perhaps more noxious than the sparrow is the starling. Brought to America for both sentimental and economic reasons, the starling rapidly proved that it was a nuisance. In its original habitat, starlings fed on insects. Bird enthusiasts believed that the starling would help control harmful insects in America. Eugene Scheiffin of New York, an ardent admirer of both Shakespeare and birds, sought to introduce into this country all of the birds mentioned by the bard. Unfortunately, Henry IV contains a less than memorable reference to a starling being taught to speak. With more artistic license than biological understanding, Scheiffin began to release these birds around the turn of the century. They were soon nesting in Central Park, and twenty-five years later, they were following the advice of another New Yorker. They were "going West." In less than half a century, they spread from the Atlantic to Pacific coasts. Doing nothing in moderation (in the course of a day they will eat up to twice their body weight in food), they have become a problem that is seemingly insoluble, a hazard to aircraft, a blight upon cities, and a menace to agriculture.

Even our island state is not secure from unwanted animal guests. Hawaii

has been eternally cursed by the introduction of foreign diseases and fauna -witness the mongoose, myna bird, sparrow, and turtle dove. The persistently chattering myna bird has been a particular problem. Introduced in 1865 to control cutworms which fed upon young sugar-cane, their population exploded; and today it is one of Hawaii's noisiest and most noxious problems. The mongoose was also introduced to control a pest. Brought to the island of Mamakua in 1883, it soon reduced the rat population. But its hunger was unabated, and this fiercely carnivorous animal proceeded to destroy other animal forms which were unique to Ha-

Nineteenth century efforts to improve America's wildlife resources reached the domain of every native species. With congressional support, the U.S. government imported carp from Europe. Released in American waters, these rough fish reproduced with a fecundity surpassing their terrestrial and aerial neighbors. By 1900 carp had either been planted or had spread to the fresh waters of almost every state. Since then millions of dollars have been spent in futile efforts to remove this marvellously adaptable fish from our waters.

Even more quixotic endeavors were embarked upon in the nineteenth century. Facing pronounced difficulties in transporting freight in the West, the U.S. Army imported camels for this task. The obstreperous nature of the camel and the unwillingness of western mule skinners to work with these beasts rendered them generally ineffective. For years stray camels wandered the deserts until they finally died out. The attempts to introduce an animal which had its earliest origins on this continent were a failure.

America has not been unique in having unwanted animal visitors who outstayed their welcome. England is still plagued by the American grey squirrel.

Man's attempts to emulate Noah have been marked by more failures than successes. Nature's ways are manifestly more subtle than man once thought. The fragile balance of life can be easily upset by man's noblest intentions. He must walk with care in nature's realm, or he will become an eternal witness to the old adage:

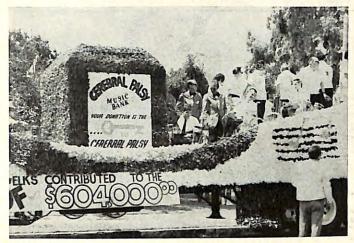
Man's a Ribald,
Man's a Rake;
Man is Nature's Sole Mistake!

### CORRECTION

On page 19 of the September issue of The Elks Magazine, Brother Nils Boe was erroneously referred to as PER of Sioux City Lodge. Brother Boe is actually PER of Sioux Falls, South Cakot., Lodge No. 262.

### NEWS OF THE LODGES

(Continued from page 20)



FIRST PLACE was given to Huntington Beach, Calif., Lodge for its entry in a recent city parade. A float carrying 16 cerebral palsy children and 16 lodge members was presented to advertise state association contributions of \$604,000 to aid cerebral palsy victims.



DDGER N. RICHARD FORSGREN presented a National Foundation award to ER Harold G. Goodman of Oak Harbor (Nav Air), Wash., Lodge. ER Goodman was commended for outstanding achievement in the 1971-1972 growth programs.



A DECORATION OF GRAVES was done by committeemen of Pueblo, Colo., Lodge. Planting the traditional cane with an American flag were (from left) Co-chairmen Robert Blazich and Amos B. Dolliver; Brother Fred Bear (kneeling); Secy. Francis A. Fleckner; ER Jack B. Hall, and PER George D. Wolf.



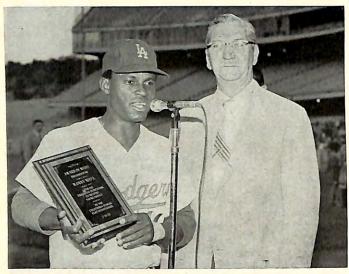
THIS YEAR 12 members of San Diego, Calif., Lodge reached their 50 year mark of service. Six of the members were present at a special meeting to receive their 50 year emblems: (from left) Brother William G. Brukhart; Brother Otto A. Kautsky; Brother Dan Rossi; Brother Fred E. Graf; Brother William John Hall Jr., and Brother Claude Cyren.



A \$700 NATIONAL FOUNDATION SCHOLAR-SHIP was awarded to Emily Rayes in the Most Valuable Student contest. At the presentation were (from left) ER David Peterson, Globe, Ariz., Lodge; State Foundation Chm. Ed McWilliams, and Youth Activities Chm. Hugh Summers.



**TWIN DAUGHTERS** of Mr. and Mrs. B. G. Williams of Albuquerque, N. M., Lodge helped publicize a "Let Freedom Ring" campaign. The patriotic program was organized by the city commission and the lodge.



CALIFORNIA-HAWAII SP WALLACE ERICKSON presented a merit award to Dodger player Manny Mota for his dedication in helping young people. The presentation was part of Elks Night at the stadium, which helped support the state cerebral palsy fund.



SPOKANE, Washington, Lodge recently donated 300 cases of cereal and 32 cases of sauce to the Spokane Food Bank. Volunteering their services were (from left) ER Lee B. Bowden; George H. Peters, food bank chairman, and Platoon Sgt. Marvin R. Jack of the National Guard.



AUBURN, Washington, Lodge was visited by officials en route to the state convention. Grouped together at the lodge home were (from left) PDD C. J. Hauge; Est. Loyal Kt. Ed Olson; PGER E. Gene Fournace; ER Bernard Chillquist; GL Judiciary Committeeman Robert Yothers; PGER Frank Hise, and a number of local members.



A FISHING DERBY was sponsored by Santa Clara, Calif., Lodge for crippled children and local students. ER Dave Harper presented a spinner rig to Don Stringari, who caught the largest fish.



A NATIONAL FOUNDATION PLAQUE was donated to the North District Foundation Committee by the PER's of Mount Shasta, Calif., Lodge. Assisting at the ceremony were (from left) E. W. Barry; Glendel Meeks; E. J. Lovelle; ER James L. Pixler; E. K. Swift, and Chm. Ray D. Hannan. The plaque will be awarded annually to the North District lodge attaining the highest per capita donation.



**OUTSTANDING AMERICANISM CHAIRMAN** of the South Coast District for the past year was Brother Ralph Mathison (right) of Escondido, Calif., Lodge. He accepted a plaque from District Americanism Chm. Ray Stone, El Cajon.



THE DEDICATION of the home of Lewiston, Idaho, Lodge was held recently. Attending the function were (seated, from left) ER Robert Barnett; Grand Secy. Homer Huhn; PGER Frank Hise; Grand Trustee Joseph McArthur; DDGER Gerald Walker, Grangeville, and other distinguished officials.

A YOUTH ACTIVITIES PROGRAM has been initiated by Grants Pass, Ore., Lodge. Over 150 of the members' teenagers and their guests have been enjoying themselves at monthly Saturday night dances at the lodge home.



**ER ROBERT L. BOETHIN** initiated his two sons, Kenneth (left) and Michael, into John Day, Ore., Lodge. This was the first time for the lodge to have a family initiation.





YOUTH AWARDS were presented to three gifted students by Susanville, Calif., Lodge. Receiving the awards were (center) Ellen Goldener for leadership, Leah Brown for academic achievement, and Jerry Goldanier for leadership. Attending the ceremony were VP Andy Jensen (left), ER James Walker, and PER Russell Brown.

SEVEN BROTHERS from the Dinkle family were recently initiated into Northglenn, Colo., Lodge. The proud new members were (standing, from left) Brother Paul Dinkle; Brother Kenneth Dinkle; Brother Laverne Dinkle; Brother Larry Dinkle; Brother Herman Dinges, their sponsor, and (seated, from left) ER Patrick O'Connell; Brother Patrick Dinkle; Brother Leroy Dinkle, and Brother Verlin Din-



37

THE U.S. GOVERNMENT AWARDS VALUABLE OIL & GAS LEASES EACH MONTH BY

# **PUBLIC DRAWINGS**

IF YOU HAVE THE LUCK -WE HAVE THE "KNOW HOW"

> FOR COMPLETE INFORMATION WRITE OR PHONE:

NAME (PRINT).... ADDRESS...... CITY...... ZIP...

FEDERAL OIL LEASE SERVICE 5738 N. Central Expwy. Dallas, Tex. 75206

ALL TAX DEDUCTIBLE (214) 827-6690

# **FREE CATALOG!**

Tables, Chairs, Trucks



THE MONROE COMPANY 290 Church St., Colfax, Iowa 50054

## NEW SLEEPING COMFORT

Vou Sleep ON IT

Tou Sleep ON IT

In of under it

In of under

Patented Products Corp., Dept. E-102, Danville, Ohio

# NAME. ADDRESS \_ OTTY STATE ZIP NORTH AMERICAN SCHOOL OF DRAFTING, Dept. 2464A al Hone Study Council 4500 Campus Dr., Newport, Calif. 92660





# 1MISSION





Kare C. Jensen (seated, right) was the first-place winner in the Utah Elks Association arts and crafts contest. Looking over some of the other items entered in the competition were Ted Buxton (seated, left) and (standing) Veterans Co-chm. Jack Hale, Salt Lake City; Blaine Quigley; State Vets Chm. Myron Johnson; Eddie Adams; Mrs. Arthur Nauman, and Vets Co-chm. Tom Whiting, Salt Lake City.





State Vets Chairman Robert H. Franck (left) and Chairman Frank Deal (right), both of Omaha, Neb., Lodge, presented checks to the first and second-place winners in the arts and crafts contest at the Omaha VA Hospital.



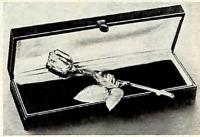
South Plainfield, N.J., Lodge sponsors quarterly bingo games for the patients at the Menlo Park Veterans Home. ER Leonard Melillo assisted two players with their cards during one of the recent games.

# Elks

# FAMILY SHOPPER CHRISTMAS SHOWCASE



AMERICANA BREAD TRAY. "Give Us This Day . . . Our Daily Bread" is handsomely cast in pewter-finished, cast aluminum bread tray. Oven-safe—you can bake or heat'n serve right from oven to table. Keeps bread, rolls, muffins hot. 8¾" x 6¾" and a charming display item for hutch or kutchen wall. \$3.95 ppd. Evalco Sales, Dept. 930E, 733 E. 102nd St., Brooklyn, N.Y., 11236.



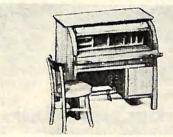
ONE PERFECT ROSE—real and preserved forever. Go ahead—be romantic. she'll cherish this gift like no other. It's a real rose bud hardened by a secret process, then plated in 24 kt. gold. Truly unique. About 6" long. Presentation box included. \$16.75 postpaid (add \$1.75 for Airmail). Clover Company, 407 Crown View Street, Alexandria, Virginia 22314.



INDIAN & LINCOLN CENTS BY THE POUND! A trunkful of pennies from the 1860's through the 1930's. One pound for \$10; or a sample sack of 20 for \$2.00. These valuable coins, selected "grabbag" style from a trunkful make an exciting find for any coin collector, an excellent start for the fascinated beginner. Mrs. Penny Fisher, Box 1778-B, Encino, Calif. 91316,



BEAUTIFUL GERMAN BEER GLASS-ES, each with the colorful Coat of Arms of a different brewery, sent to you from Germany. 8 glasses for \$9.50 plus \$2.50 postage. Send check or money order to: J. Williams, P.O. Box 141, Lemont, Pa. 16851 or J. Williams, Postfach 533 Koenigswinter 51, West Germany. Please allow 4-5 weeks for overseas mail. (Foam-plastic-packed for safe delivery.)



MINIATURE ROLL TOP DESK & CHAIR. Just like grandpa's! Beautifully handcrafted wooden import. Top actually rolls down, writing section sides out. Natural pine finish, brass hardware. For doll house, collectors, execu ives. 4" x 4", chair 3", \$5.25 ppd. (Mass. res. add 3% tax.) Delighted or money back. Kid Stuff, Dept. E1J, Box 112, Cambridge, Mass. 02140.



portable fluorescent light fluorescent lighting. Rechargeable by auto, boat or house current. Use on bright or dim switch. Great for households during power failures, camping, boating, traveling, or a survival light for safety and signaling. Instant start, silent operation. \$37.98.

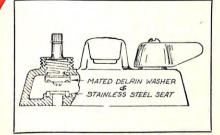
J.S. Enterprises, Dept. E10, 42-70 Kissena Blvd., Flushing, N.Y. 11355.



LAMBSWOOL SLIPPERS. Keep your feet warm and cozy with these slippers of the finest quality Australian lambswool. The outer sole is vinyl, the inner sole lambswool for lasting comfort. Choose red, pink or blue, sizes small (4-5), medium (6-7) and large (8-9). \$10.00 ppd. Satis. Guar. Send for our unique catalog. Austral Enterprises, Dept. EK, Box 70190, Seattle, WA 98107.



PIGSKIN COIN PURSE: The smart and simple way to carry change. Compact 3" x 3" size with two compartments. Rim holds change in easy view and prevents coins from falling when open. Personalized with 2 or 3 initials. An ideal gift for the "hard-to-please" on your Christmas list. No. 563 Pigskin Coin Purse, \$1.75 ppd. Deephollow Trading Post, Deephollow Road, Chester, Conn. 06412.



stop Dripping faucets. 90% of faucet leaks are due to bad seats. Universal Kit fits all makes and sizes of conventional faucets, Stainless seats are guaranteed not to wear out or corrode. Incl. 8 seats with washers, recessing tool, anaerobic adhesive, easy pictorial instructions. \$4.95 + 50¢ shpg. Quantity discounts. Vulcan Mfg. Co., Box 33, Dept. EL-10, Grand Valley, Colo. 81635.



CHAIN LINK COPPER BRACELET. Copper bracelets have a long history as mythical good health and good luck charms. We make no claims except that ours are made of pure solid copper. A beautiful chain link bracelet for only \$2.50 each plus 25¢ postage. PM Development Corporation, P.O. Box V, Dept. EK-1, Merrick, New York 11566. N.Y. residents please add sales tax.



"MY NAME" EMBOSSER converts envelopes and plain paper into expensive-looking raised-letter stationery. All steel lifetime construction—no maintenance. Highly prized for any gift-giving occasion including holidays, birthdays, etc. Limit 24 characters and spaces per each of 3 lines, \$8.95 plus 35¢ post. 2/\$17.50 ppd.; 4/\$34.50 ppd. O. Kastel, 3106K N.E. 53rd St., Vancouver, WA. 98663.



# CHESS IS EASY TO LEARN AND UNDERSTAND

When you play with the EDUCATOR, a chess set for beginners. Enjoy the pleasure of understanding chess within minutes. Each piece
• Identifies the chessman • Indicates number of spaces it may move . Shows in which di-

or spaces it may move. Snows in which direction it may move.

The KING is a commanding 3¼" tall. The pieces are black and white, heavily weighted with felted bases—an impressive set. Gold and Black board, easily understood instructions and rules included.

\$12.00

Please add \$1.00-postage and handling.

Colorful 12 page catalog of Collectors' Series Chess Sets \$1.00 ppd

POST SALES COMPANY Box 457, Bohemia, N.Y. 11716

# MAGNIFICENT

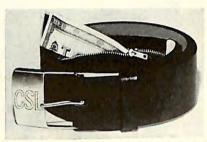




DEERSKIN TRADING POST
Dept. Z-119 Foster Street, Peabody, Mass. 01960
Zip Code Required!

# HOPPER -

Merchandise shown on these pages can be ordered direct from the companies listed. Enclose a check or money order. Except for personalized items, there is a guaranteed refund on all merchandise returned ingood condition within 7 days.



WHERE THE MONEY IS—hidden in the secret pocket of handsome cowhide Money Belt, 2" wide belt in brown with gold-plated buckle or black with silvery rhodium buckle; sizes 28 to 44; with up to 3 initials on buckle, \$4.99 plus 75¢ post. Specify color, size, initials. Barclay, Dept. 51, 170-30 Jamaica Ave., Jamaica, N.Y. 11432.



AMERICAN EAGLE DECANTER stands proud and strong—a foot tall. Made from the original mold of an old American pressed glass decanter believed to have been made for a political convention about 1875-1890. Rich green and perfect for wine, liquor, fruit juice. \$2.99 plus 75¢ shpg. Jay Norris Corp., Dept. EK-10, 25 W. Merrick Rd., Freeport, N.Y. 11520.



EASY-TO-CARRY FISHING RODS telescope into a small portable rod you can carry anywhere. Fly rod extends from 17 inches to a full 7 feet. Spin rod goes from 15 inches to 6 feet. Either one costs only \$7.95 plus 95¢ shpg. For whalebone case and 3 initials, add \$2.50. International Sportsman, Inc., Dept. 2100, 26 Mark Drive, San Rafael, Ca. 94903.



SWISS PRECISION created this sleek, handsome Alarm Wrist Watch. It gently buzzes just like an alarm clock to remind you of appointments. Gold-tone case; luminous hands and hour dots; sweep second hand; tapered sports strap. \$15.95 plus 95c shpg. Foster-Trent Inc., Dept. 512-WA, 2345 Post Rd., Larchmont, N.Y. 10538



## PEWTER for **CHRISTMAS**

100% Pewtor Salt Shakers and Pepper Grinders make a gift of elegance and Institute of the standards of the plets; the standards of the plets; the standards of the plets; the standards of the plets; the standards of the standards of the standards of the plets; the standards of t

bright grossy of hard satin hish. #31 Salt Shaker & Pepper Grinder 2½" HT. \$12.00 #32 Salt Shaker & Pepper Grinder 3¾" HT. \$17.00 #33 Salt Shaker & Pepper Grinder 8½" HT. \$25.00 Please add \$1.50 for postage and handling.

CHESTNUT HOUSE, Dept. EP, 86-44 112th Street,
Richmond Hill, New York 11418.

# Our LOWEST PRICE Ever on a PORTABLE GARAGE

All-Weather Protection for Any Car, Truck, or

Toois, etc.

HEAVY DUTY 2 MIL THICK \$3.99 + \$1 postage
SUPER DUTY 4 MIL (with 8 grommets,
carrying case) \$7.99 + \$1.00 postage
SUPER CUSTOM DELUXE 7 MIL (with 16
grommets) \$10.99 + \$1.50 postage
Heavy-gauge clear plastic protects aga nst sect, snow, hall, dust, salt air. Extra durable, stays pl able even at 60° below zero. Huge 12' x 25' size folds easily, goes on and off in a jiffy. Pays for itself with saving on rust, repairs, repainting, etc. Send check or M.O., no C.O.D.'s. Monoy-back guarantee.

BARCLAY, Dept. 51-LB
170-30 Jamaica Ave., Jamaica, N.Y. 11432



TRIM A TINY
TREE. Unbelievably life-like—
right down to its
fresh pine scent!
Have fun and impress everyone,
custom-decorating
it for cocktail
table, child's room,
anywhere—particularly as the
completely personalized gift. 22" high
(approx.) in natural pine green.
Sturdy no-mar
base. §3.98 ppd.
to your door. Village Flower Shop,
Inc., 1803 Cranston
St., Cranston,
Rhode Island 02920.



MAN-SIZED FIREMAN MUG holds hot or cold brews. A dashing fireman of bygone days waves an "Ever Alert" banner on the front of this attractive stoneware mug. 334" and dishwasher safe. So attractive you'll want a set. Order ±Z76281. \$1.98 each; 4 for \$6.98. Add 50c shpg. Hanover House, Dept. Z-327, Hanover, Pa. 17331.



TINY TELEPHONE IS AN ANTIQUE, rebuilt for modern use and fitted with standard cord, plug. Base is just 434" x 534": 5" high. In pink, blue, green, yellow, white, beige, ivory, gold, black or red. \$23.95 plus \$1.50 shpg. With buzzer, decorated dial, \$34.95 plus \$1.50 shpg. Free Catalog. Grand Com Inc., Dept. EK-10, 324-5th Ave., N.Y. 10001.



BEST DESK for use anywhere. In a level position, Wonder Desk is a TV tray, bed tray, game board. Set in slanted position for reading and writing in bed, chair, sofa. Ideal for shut-ins. Washable. Folds for storing. Large 13½" x 19½" surface. \$8.95 plus \$1.00 shpg. J. W. Holst, Inc., Dept. EK-10, 1005 E. Bay, East Tawas, Mich. 48730.

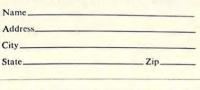


GENUINE FRENCH PERFUME in a purse-size aerosol dispenser travels with you to supply the subtle fragrance you love wherever you are. Genuine fragrances of Estee Lauder, Chanel No. 5 or White Shoulders are only \$2.50 each ppd. Specify fragrance. Stocker & Associates, Dept. EK-10, 1475 Helma Ave., Hamilton, Ohio 45013.



"PROTECT-A-CHECK" DESK SET. Checks can't be changed when you print the amount on them with "Protect-A-Check." Dial any amount to \$9,999.99. Extra ink pad with snap-on carrying base makes unit portable. Handsome ivory base, pen, free ink supply. \$9.98 ppd. Blairco, Dept. EK-102, 318 Jefferson Blyd., Staten Island, N.Y. 10312.

# MORE **BRILLIANT THAN DIAMONDS** formerly Cosmos Gems Priced As Low As \$40 per Carat The flawless miracle of science—shaped, polished and cut with 58 facets just like a diamond—even more dazzling and fiery . . . only an X-ray tells them apart for sure! FREE BROCHURE Send for all the amazing facts about LANA GEMS distinctive jewelry for men and women with detailed descriptions, low prices and Courtesy Credit Plan. LANA GEMS, LTD. DEPT. N-162 Hanover, Pa. 17331 Please Rush FREE Booklet to: Name. Address\_\_\_ City\_ State\_\_\_ \_Zip\_





ONLY RANDOM TIMER ON MARKET

Guard Lite Guard Lite furns lights off at different times on alternate on alternate "on" time & "off" time every 24 hours. 1 yr. guarantee. By-pass for constant "off" time. Wood-grained, gold, avocado. Multi-purpose. Use for elect. coffeemaker, roaster, etc.

price: \$12.98, 2 for \$25.85 Add 75¢ Pstg. & Hand.



Send Us Your Gift List We'll Mail For You No C.O.D.'s please

Dept. 1072-E. Box 585 Skokie, III. 60076

# SWISS ARMY TYPE KNIFE

Precision qual-Precision quarity, all stain-less steel 3¼" knife is 12 less steel 334" knife is 12 tools in one! Features seisors, cap litter, hole punch, can opener, nail file, cork screw, fish scaler, screw fish hook disgorger, saw blade, large and small cutting blades. Perfect and small series in 12 tools and 12 tools



Perfect for the fisherman, camper and an. \$4.49 plus \$1.00 shipping and handling, back guarantee. Calif. residents add 5% handyman Money ba sales tax,

# **BRAMARY HALL**

Dept. 10J, 1240 Topoka St., Pasadena, Calif. 91104

# WHITE'S METAL DETECTORS

WHITE'S ELECTRONICS, INC. manulacture the World's Largest and Finest Line of Mineral and Metal Detectors. Ghosttowning, beachcombing, bottle hunting, coin hunting, the professional types of TREASURE HUNTING or PROSPECTING, amateur or professional. Detect conductive metals—Gold, Silver, Copper Nuggets—Coins—Rings—Jewelry, etc. Underwater or on the land, "There are no line at any price" 25 production models to choose from—T.R. or B.F.O. Priced from \$79.50 up.

-Always specify the Blue & Gold
ASK FOR WHITE'S BY NAME
-Free Literature-

# WHITE'S ELECTRONICS

1011 Pleasant Valley Rd. Room 502

Canada

Sweet Home, Oregon

Street Elk-Air Industrial Park
B.C., Dexter Drive, East
Eirhart, Indiana 46514



# YOUR MARK OF DISTINCTION



# ENGRAVED WALNUT DESK MARKERS

24K Gold on Solid Walnut \$3.95 SATISFACTION GUARANTEED SINCE 1949! SATISFACTION GUARANTEED SINCE 1949! Your name in beautiful 24k gold, engraved in solid oil-rubbed American Walnut. 8 1/2" x 2." A great idea for sales promotion, employee identification and business gifts. Your logo, signature or sales message can be engraved on the back (write for details). A handsome, practical addition to any office. GM, GE, IBM and others use Spear Desk Markers. Order now and see why! Please add 35¢ post. & handling. SPEAR ENGINEERING COMPANY AND SPEAR ENGINEERING COMPANY SPEAR BUIlding. Colorado Springs. Colo. 80907

4843 Spear Building, Colorado Springs, Colo. 80907





# HIGH TIME CEILING ALARM CLOCK

Ho Hum! Don't bother turning on the lights to see what time it is. Look at the ceiling and see it projected in time it is. Look at the ceiling and see it projected in clear, digital numbers. Invisible beam emitted from top of clock shows the time on the ceiling . . . no night-light glare to interfere with sleep. Only electrical unit of its kind. 7" high 5" wide, with an alarm. One year factory warranty. Truly a gift that will be long remembered. \$29.95 ppd. anywhere in the USA. III. Res. add 5% tax. Gift Catalog 25¢.

## HOUSE OF MINNEL

Deerpath Rd., Dept. 4A02A

Batavia, III. 60510

# TO YOUR OWN DOCTOR'S PRESCRIPTION



All lenses are safety hardened as prescribed by law.

All tenses are safety nardened as prescribed by taw.

Dotor's prescription will be filled by a skilled, approved and
licensed optician or your own prescription duplicated. Lenses
are ground and manufactured to U.S. optical standards. Choose
from complete family catalog. Bifocals, Irtifocals, sunglasses at
low additional cost. We guarantee accuracy, perfect fit.

PRISM OPTICAL INC. SEND FOR YOUR FREE Dept. E-101, 135 W. 41 St., New York, N.Y. 10036



# GOLFERS "ST. PUTTER"

Your Patron Saint is here to guide you.

St. Putter is colorfully enameled and etched in gold on a 1" round disc. This elegant pin is a unique gift or prize and may just be the answer to your putting problems. St. Putter also comes with loop attached for use on key chain. charm bracelet, pendant or golf bag. Available only from M & M Enterprises, P.O. Box 27064, San Francisco, Ca. 94127. Specify pin or loop end type. \$1.95 ea. Add 15c Mlg. and Hdl. Calif. res. add 5% tax.

# **1000 RETURN ADDRESS LABELS**



RICH GOLD TRIM FREE HANDY BOX

Quick, easy way to put your name and return address on letters, books, up to 4 lines beautifully printed in black on crisp white gummed labels. Rich gold trim. 2" long. Just \$1 ppd. Money back if not pleased. Free decorative box for purse or desk. Send for free catalog. free catalog.

Walter Drake Colorado Springs, Colorado 80940

# **AUTO FIRE**

# CHARCOAL LIGHTER

World's Fastest! No Fluid Needed!

Unique patented design makes it possible to light 3 lbs. of charcoal IN JUST 6 MINUTES—with one double page of newspaper.
ITS GUARANTEED!

Imagine—hot coals for your Barbeaue ready for steaks or

parpeque ready for steaks or hamburger in just 6 minutes! Also can be used as a stove to hold frypan or coffee pot —will warm your tent, cabin or outdoor area, too. GUARANTEED!

Stainless Steel .. \$8.95 ppd Aluminized Steel \$4.95 ppd

Supply card no. (Master Charge or BankAmericard) or send check. (Calif. Res., add 5% tax).

Gene Burrows, Dept. 4 7645 Laurel Canyon Blvd. No. Hollywood, Ca. 91605





NEW 32-PAGE

# doggie COAT



SIZES: 10-16—\$6.98° SIZES: 18, 20—\$7.98° KNIT BERET to match, \$2.98° (° Add 50¢ postage.)

FULL-COLOR CATALOG! New things for pup and kittyl Pet wearing apparel, fancy c hard-to-find accessories. Only 25c.

DEPT. 31, P. O. BOX 24407, NEW ORLEANS, LOUISIANA 70124

For Those Who Do Not Want

# **GREY HAIR**

"TOP SECRET makes my hair look as it did years ago!" says famous dance band leader Jan Garber. "I noticed results after just a few applications. And TOP SECRET is easy to use—doesn't stain hands or scalp. TOP SECRET is the only hair dressing I use."



A FAVORITE OF THE STARS TOP SECRET has been a favorite with famous personalities for years. Exclusive formula imparts a natural looking color to grey or faded hair. Does not streak or injure hair; does not wash out. Send \$4.50 for 6 oz. plastic container. (Convenient for traveling. too.) Ppd. No COD's, please. Money back if not delighted with results of first bottle.

6 OZ. BOTTLE \$4.50 GIANT 13 OZ. \$8.00

ALBIN OF CALIFORNIA Rm. 110, 1016 No. Hollywood Way Burbank, Calif. 91505

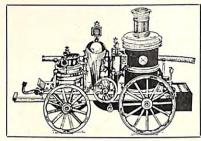


Whiz-Spin, 20 centurys old, buy it, do many aerial tricks. It's Fun, gain perception, Fun, coordination, grace. For young and young at heart, Instructions enclosed. \$1.29 postpaid.

# WHIZ-SPIN TOY CO.

6235 N.E. 2nd Ave., Miami, Fla. 33138 (P.S.: Mfg. reps. wanted U.S.A.)

# Elks Family Shopper



MISSISSIPPI OLD-TIME FIRE MISSISSIPPI OLD-TIME FIRE ENGINE has a transistor radio in its fire box. Exact replica of the horse-drawn fire engine of the 1860's with its red body, black boiler and gleaming brass is great for den or office. 11"x4"x6". \$29.95 ppd, incl. battery. Electronics International, Dept. RYP-2, 210 S. Des Plaines St., Chicago, Ill. 60606.



FEEL LIKE YOU'VEWALKED MILES TODAY? Maybe you did and the easiest way to find out is to have this fine Pedometer measure every step up to 100 miles. Adjustable to your stride and made of watch brass with polished nickel chrome finish. Excellent for sportsman. \$7.98 ppd. Collier's Dept. 1072-EE, P.O. Box 585, Skokie, Ill. 60076.



CONVERT TWIN BEDS INTO A KING-SIZE bed instantly by putting Span-A-Bed between the two beds. Comfortable polyurethane spanner fits sungly so you'll never know it's there. Full 6' long. 14" wide. Will support the strongest man. Rolls up to store. \$5.98 plus 75¢ shpg. Holiday Gifts, Dept. 710-B, Wheat Ridge, Colo, 80033. Colo. 80033.



MORE SHOWER POWER from Personal MORE SHOWER POWER from Personal Hand Spray. Portable shower head directs a soft, gentle spray where you want it under any pressure. Replaces showerhead or can be adapted to add inexpensive shower in home, boat, mobile home. With 5-ft. chromed flexible cable, mounting bracket, \$6.95 ppd. Goldencrest, P.O. Box 14, Goldendale, Wash. 98620. When a cooking utensil is compounded from a secret formula of 5 volcanic rocks...when it prevents meats from excessive, unappealing shrinkage no matter what the cut, it must be exciting to use. That's why

# OVER 300,000 GOURMETS NOW COOK TO PERFECTION ON TOP OF THE STOVE WITH LA BISQUERA



You come home tired. You have about 20 minutes to dinner. You set out your La Bisquera on top of the stove, put it to work and, minutes later, sit down to the juiciest, most succulent steak you've ever tasted. Never a need for chemical tenderizers or other additives.

# What's the Secret?

La Bisquera is not clay, not earthenware, but a special ages-old formulation of 5 volcanic rocks from Italy, the land of fantastico eating, blended into a smooth, porous surface. As your meat readies, harsh acids, bitterness, fats are literally drained away, actually absorbed like a sponge. Meal over? Just rinse and dry!

# AN AMAZING VALUE AT ONLY \$7.95

On top of any stove. Result: less meat shrinkage, no more messy oven clean-ups.

Wonder of wonders, your steak, meat loaf, hamburgers, chicken, fish, even economy cuts of meat look just as plump and sassy as when you began preparing them. And the La Bisquera attached cover prevents dangerous grease and fat splattering. The handles, of course, are heat-resistant. The easy-to-follow instruction sheet features gourmet recipes, too. If you don't lick your chops and everything else you decide on for a snack or a feast, your money will be refunded cheerfully. So to make home on the range more enjoyable, while your kitchen keeps its cool, order today.

Orders shipped promptly — Buy without risk.

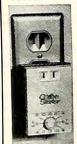
# DIONE L'CAS GOURMET CENTERS

Westmoreland Avenue, White Plains, New York 10606

Division of Bevis Industries, Inc.

/	
TO DINE LIKE A MAIL NO-RISK	ROMAN EMPEROR, COUPON TODAY
DIONE LUCAS GOURMET CENT	
Please sendLa Bisqueras imported-fr \$7.95 each, with full money-back guarantee delighted.	om-Gourmet-Italy at only e, if I am not absolutely
l enclose   (add 75¢ postage and handli   check   N.Y. State residents, please a   money order   for \$	ng for each La Bisquera) dd appropriate sales tax.
or charge my BankAmericard American Express	
Card Number	Exp. Date
Signature	
Name (please print)	
Address	Apt. #
CityState	Zip

# WAKE UP TO FRESH COFFEE!



COFFEE STARTER will have your coffee ready when you wake up in the morning. Put water and coffee in pot night before, plug cord into starter, starter into outlet, set time. PRESTO! Next morning your coffee is ready when you roll out of bed. Next best to having someone to wait on

you. You'll love being spoiled.

\$6.98, 2 for \$13.85

Add 50c Postage



Send Us Your Gift List We'll Mail For You No C.O.D.'s please

Dept. E-1072, Box 585 Skokie, III, 60076

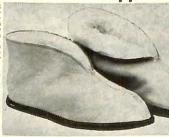
# ESIDENTS



21 Valuable Postage Stamps — Only 10¢! A breathtaking collection of 21 stamps nonoring our greatest U.S. Presidents. These all-different, genuine postage stamps from Grenada, Rwanda, Togo, Philippines and other faraway countries are unique and seldom seen. Portrayed are Kennedy, Lincoln, Washington and other great U.S. Presidents. To introduce you to the World's most popular hobby, this valuable collection is yours for only 10¢. Also, other exciting stamps to examine free. Buy any or none, return balance, cancel service anytime — but the 21 stamps (plus Wonderful Illustrated Catalog) are yours to keep. Send 10¢ — TODAY! H.E. HARRIS. Dent. PP-107 Boston. Mass. 92117 H.E. HARRIS, Dept. PP-107, Boston, Mass. 02117

# Men's Relaxin' Slippers

\$10.00 add 50¢ handling charge). Free Catalog



DEERSKIN TRADING POST Dept. Z-1, 119 Foster St., Peabody, Mass. 01960 Zip Code Required!

# **READ-EAT-WATCH TV** RELAXED COMFORT

A joy for bed readers, a must for convalescents and a welcome gift for all. This elegantly grained mahogany plywood Folding Back Rest is super size, 16x24" high. A full 4 to 6" higher than other back rests. It gives full pillow support to head and back for firm sitting-up comfort. 5-adjustable positions. Vertical elastic cords hold your own pillow securely in place. Non-skid base. Conveniently light, it folds wafer-thin—no storage problem. \$6.98. We pay postage, ship in 6 hours. N.J. residents add 5% tax. Send check to:

Better Sleep Inc. BOX ET

New Providence, New Jersey 07974

MONEY BACK GUARANTEE

# AT LAST! NON-SKID SPECS!



# STOP EYEGLASSES from SLIPPING

No need to push up ever-sliding glasses! EAR-LOKS keep glasses snug-fitting. Soft, elastic tabs, stretch over ends of earpieces. Fit all plastic frames (men, women, children). Do not confuse with ineffective, stick-on pads that claim to eliminate slipping. Only genuine, patented EAR-LOKS are guaranteed to stop glasses from sliding. Invisible. Comfortable. 79¢ a pair, 3 pairs \$2.00, by return mail postpaid. No C.O.D. please.

DORSAY PRODUCTS, Dept. 070 57 Front St., Brooklyn, N.Y. 11201



Amazing new type brush picks up all Cat & Dog hair from rugs, furniture, bedding, autos, etc.
Crimped nylon bristles 12" wide, create static action which grabs and holds hair, lint, fuzz and threads. Fantastic for the first faction of the faction of the first faction of the first faction of the first faction of the first faction of the faction of the first factin of the first faction of the faction of the faction of the facti

cneck, M.U., or B.A. No. to ZENNER'S 3728 N.E Sandy Blvd. Portland, Oregon 97232

# ALL IS VANIT



One of the most unusual and controversial pictures ever seen. The optical illusion from a beautiful woman at a vanity to a grotesque skull will surprise and amaze everyone who sees it. In such short supply that people have written newspapers trying to find it.

Here it is now and only while inventory lasts. 8" x 12" ready for framing. A conversation piece for den, bar, rumpus room. A most unusual gift. You'll never believe it until you see it.

Send name, address and \$1.25 (check or money order) for each photo wanted. No. C.O.D.'s. We pay postage and handling.

PICTURE Dept. 155

P.O. Box 176, Park Ridge, III. 60068

# Elks Family Shopper



FOR A QUICK "MAGNIFIED" LOOK at small print on price tags, programs, menus, take out Folding Lorgnette. Petite magnifying lorgnette folds to a compact 3". In brown tortoise, gold overlay on black, or jet black. Set with tiny rhinestones. (Also plain) With case, \$6.95 plus 50¢ shpg. Joy Optical, Dept. 653, 73 Fifth Ave., N.Y. 10003.

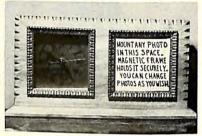


PHOTO CLOCK. Mount any photo in this beautiful hand-crafted clock. Magnetic picture frame holds photo securely, makes it easy to change pictures. White and gold antique finish on frame. Picture space is 3½" x 3½". Clock's electric movement is guaranteed for one year. \$19.50 ppd. L-Mart Enterprises, P.O. Box 4031, Santa Ana, Calif. 92702.



BARGAIN SILVER REPLATING. Don't hide away worn silver antiques and heirlooms. Send them to the country's largest silver-replaters to be quadruple silver-plated. Low prices include removing dents, straightening. 100% guaranteed. Write Senti-Metal Co., Silver-Plating Div., Dept. E10, 1919 Memory Lane, Columbus, Ohio 43209.



BE COMFORTABLE WHILE DRIVING, your arm supported by Car Arm Rest/Caddy. Handy Caddy keeps car tidy too by holding car accessories in 3 compartments. 15" x 6" x 7", it fits in front or back of car. No tools needed to install. Black Morocco finish. 86.95 ppd. 2 for \$13.00 ppd. Merit House, Dept. EK-102, 151-30-34 Ave., Flushing, N.Y. 11354.



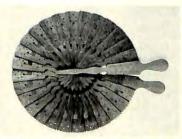
LAST SILVER COIN SET in lifetime holder, \$3.00. Contains only full silver Kennedy half-dollar (1964); 10 sets \$28.50. Other silver sets: 1963P, \$4: 1962, \$4.45: 1961P, \$5.25; 1960P, \$5.85; 1959P, \$6.25; 1958D, \$6.85; 1957D, \$8; 1956P, \$9; All 9 yrs., \$50. 1960 thru 1964, \$22. Centre Coin Co., B/5490, Centre Coin Bldg, Rm. S, Sherman Oaks, Ca. 91413.



PICTURE WATCH/CIGARETTE LIGHTER—the perfect personalized gift. A loved one's photo is the face of the swiss movement watch, embedded in black-and-silver cigarette lighter. Send any black and white or color photo, negative, slide or polaroid print (to be returned). \$14.95 ppd. Photo Poster, Inc., Dept. X247, 210 E. 23 St., N.Y. 10010.



SWIMMING POOL COVERS of tough, lightweight Polypropylene mesh keep trash, leaves, animals out of your pool. 20' x 28', \$31.50; 20' x 36', \$39.50; 20' x 40', \$44.80; 22' x 40', \$49.50: 24' x 44', \$59.50; 24' x 50', \$67.00. Add \$3.00 West of Miss. Incl. brass grommets. J. A. Cissel Co., Inc., Dept. B, 61 Highway 33, Freehold, N.J. 07728.



SANDALWOOD FAN from India evokes exotic thoughts of faraway places. Handcrafted from the fragrant heartwood of an Indo-Malayan Sandalwood Tree, the fascinating aroma of this unique wood refreshes as you fan or when it is displayed. Folding fan opens to 9". \$5.00 ppd. The-Cass-Line, Dept. L, Box 85, Galion, Ohio 44833.



Makes household oil old-fashioned

- Stops Squeaks
- Protects Metal
- **■** Loosens Rusted **Parts**
- Frees Sticky Mechanisms



Aerosol WD-40 is easy to use. It lubricates as it cleans to protect metal.



Send 25¢ to cover cost of handling to Dept. 16

# WD-40 COMPANY

5390 Napa St., San Diego, CA 92110



# WATCH BAND METAL CALENDARS

Used all day, every day . . a most useful, handy item. Best made in US. Easy to read, large bold print. Fits quickly on all men's watchbands. Silver calendar one side, gold on other. Sundays, Holidays in red. 100% metal. 12 separate calendars, 1 year supply in styrene gift case. Start any month (specify starting month). Great gift. 1 set, \$1.75 ppd., 3 sets \$5.00, 5 sets, \$7.50. Write for FREE Catalog.

THE WOODEN NICKEL, Dept. E-1 4073 Seventh St. Riverside, CA, 92501



FOR MAILBOXES, LAWNS AND LAMP POSTS
THE BEST OF PERSONAL CHRISTMAS GIFTS
Christmas Sale—order by Oct. 31—take \$1.00 off ea.

Show your name in lights at night, and with distinction identify your name to callers—Day and Night. White headlight bright letters on black aluminum. All rustproof! Installs quickly. Wording both sides.

Mailbox Style NM ... \$6.95. Lawn Style NL ... \$7.95.
Lamp Post Style NB ... \$7.95. Add 455 postage.

SATISFACTION GUARANTEED OR YOUR MONEY BACK.

SPEAR ENGINEERING COMPANY
4844 Spear Building, Colorado Springs, Colorado 80907



MAN'S W

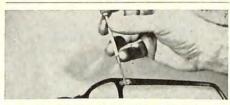
Stretch Wig Completely Covers All Your Hair and Sideburns

All Your Hair and Sideburns

Stays in place on all size heads
—easy to put on. Thinned and reazor cut—handsome tapered look and full sideburns. Cool and lightweight. Made of modacrylic fiber — looks and feels like real hair—has luster, rich body and bounce of human hair. Can be washed and shampooed—never loses it shape—can be combed, trimmed and restyled if you wish. Specify color desired: Black, Off Black, Chestnut, Dark, Medium or Light Brown, Dark Blonde, Grey and Black mixed, Grey and Brown mixed. Mention Style M-105. Send \$2 deposit and pay postman on delivery balance plus C.O.D. postage. Or will pay postage. Money back guarantee if not satisfied.

FRANKLIN FASHIONS, Dept. M-204

FRANKLIN FASHIONS, Dept. M-204 378 S. Franklin St., Hempstead, N.Y. 11550



# GLASSES REPAIR KIT \$1

Have you ever lost the screws from your glasses or had them work loose? Be ready for these emergencies when traveling, at office or home. Consists of a professional optical screwdriver, assortment of 12 standard frame screws and nuts, and instructions. Ideal for working on small merchandise. Recommended by leading consumer research magazines. \$1 ppd. Calif. resid.

COLUMBIA CO., Dept. K-32 528 Mutual Savings Bldg., 301 E. Colorado Blvd. Pasadena, Calif. 91101

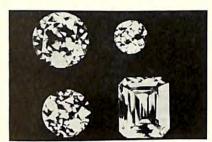


offered to get your name for our mailing list. You will also receive a copy of the most wonderful catalog of coin offers in America. Littleton Coin Co., Dept. ND-3 Littleton, New Hampshire 03561

# Elks Family Shopper



WEATHER-WISE WOODCHOPPER. When the wind blows, Woodchopper Weather Vane chops merrily away—and points out the wind direction. Once made by skilled wood carvers, now in weatherproof plastic. Just push into ground or attach to fence. \$2.98 + 35c shpg. Foster-Trent Inc., Dept. 512-WW, 2345 Post Road, Larchmont, N.Y. 10538.



LOOKS LIKE A DIAMOND and shines more brilliantly—the man-made Titania will dazzle your eye. Only \$15.00 a carat, a one-carat Titania in a 14 kt. gold Solitaire setting, just \$36.00. Titania may be cut to fit your jewelry. Write for free ring size chart, 120 pg. catalog. Regent Lapidary Co., Dept. ELP-10, 511 E. 12 St., N.Y. 10009.



ARCO WHIZZ DISC of shatter-proof silicone carbide cuts anything from hardened steel to stone. Fits any drill. Used edge-wise, it cuts concrete, slate, etc.; sideways, removes rust and paint, shapes and sharpens metals, stone. #1400M, \$3.25 ppd. incl., ¼" shank arbor, pad, washers, Arco Tools Inc., Dept. EL-10P, 421 W. 203 St., N.Y. 10034.



SCARCE PRINCE OF WALES Investiture Stamp is featured in this collection of Great Britain Commemorative Stamps. 16 beautiful stamps include British personalities, castles, cathedrals, paintings. Only 25¢ plus stamps to examine. Buy any or none, return balance, cancel service anytime. Garcelon Stamp Co., Dept. E2MR, Calais, Me. 04619.



BED TOO SHORT? 6 inches of extra length are instantly added by Bed Extender. Foam-padded innerspring Extender adjusts to any mattress thickness, slips on easily, is hidden when bed is made. Twin bed size \$11.98; double bed, \$13.98. Side Rail Extenders, \$8.98. Better Sleep Inc., Dept. EL10, New Providence, N.J. 07974.



SMOKE GETS IN YOUR EYES? Oz-ium eliminates smoke odors in seconds. This air sanitizer in a com-pact palm-size con-tainer emits a fine particle spray that quickly removes particle spray that quickly removes smoke, kills odors, reduces bacteria. Ideal for car, of-fice, bathroom, nursery, etc. \$1.95 ppd. (500 sprays) Best Products, Dept. EK-10, P.O. Box 227, Sugar Grove, Ill. 60554.



SIX INSPIRING VERSES by Frost, Kipling, Thoreau, etc. to hang in home or office. On 8"x10" parchment are Set #1: "Different Drummer," "The Road Not Taken," "If." Set #2: "How Do I Love Thee?," "Youth," "I Have A Boy." Each set, \$1.00 plus 35c post. Special: All 6, \$1.95 ppd. Cadlyn's, 2077 N.Y. Ave., EL-10, Huntington Sta., N.Y. 11746.



VIBRATING NECK CUSHION relieves VIBRATING NECK CUSHION relieves tension aches and pains in your neck and shoulder by giving you a gentle massage. Battery-operated and ideal for travel. Velvet corduroy cover zips off easily for cleaning. \$10.95 plus \$1.00 shog. incl. batteries. J. W. Holst, Inc., Dept. EK-10, 1005 E. Bay St., East Tawas, Michigan 48730.

# HAND EMBOSSER



MAKE YOUR OWN EMBOSSED SIATIONEKT. Emboss your own personal stationery for a lifetime by just pressing a handle. Makes expensive looking raised letter impressions of any 3 line name & address on PAPER & ENVELOPES (reversible). Requires no inks, accessories, service or maintenance. Ideal for adults, teenagers, home or office, clubs, etc. Print clearly 3 lines desired. No more than 24 letters or numbers per line. For 4 lines add \$1.00. postage Postage

# MAKE YOUR OWN EMBOSSED STATIONERY.

# "You can see all ... in the VU-ALL"

Elks emblem permanently embossed in MELLO-TOUCH COWHIDE

in the VU-ALL."

NOW, IT'S HERE! The "VU-ALL" billfold made especially for ELKS by a company with 66 years of know how in producing leather goods. Patented "VU-ALL" pass case eliminates fumbling for your passes and the clear vinyl windows will never crack or cloud up. Also has a secret bill compartment and two handy spare key slots for an extra car and house key.

FOR ELKS ONLY

## FREE EXAMINATION!

END NO MONEY—We are so sure that you will be com-letely satisfied with this CUSTOM billfold that we want you to examine it for 3 days. If you are not completely

NOW AVAILABLE!

SEND NOW! \$7.25 P.Pd.

If you send cash with order, we ship postpaid

Money back if not satisfied.

# **ELKS RING**



CUSTOM-MADE RING has three raised 10 kt. yellow gold emblems. Ring itself is solid Monel, guaranteed not to tarnish or discolor finger. This platinum-like nickel alloy is superior to gold or silver because of its tough, corrosion-resistant qualities. Sizes 5-14, incl. 1/2 sizes. \$29.95 ppd.



MEDALLION PAPERWEIGHT made especially for ELKS. A 1-9/16" solid bronze medallion with the offi-cial Elks Emblem. It is embedded in an acrylic with a magnifying dark background. An unusual gift that may be used as a paperweight or as a distinctive touch to any desk or table. \$5.95 Postpaid.

All items are shipped via Third Class Mail. If you desire faster service, add 80c for First Class Mail or \$1 for Air Mail.

Ohio residents add 4% sales tax.

# THE-CASS-LINE P.O. BOX 85, GALION, OHIO 44833

# NEW PHOTOSONIC

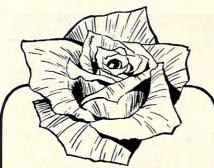
**PICTURE** RADIO

An Ideal Gift



Personalize this revolving PHOTOSONIC RADIO with 4 of your favorite photos. It's perfect for home, school or office. This dynamic solid state radio revolves at a touch for a change of view. Easily insert snapshots, artwork, poems, etc., in this crystal clear 3 3/4" sq. cube. . . a 4-sided display. Control knobs are on the top for easy operation. Battery (included) operated radio lets you take it or place it anywhere. If you are not delighted with the PHOTOSONIC RADIO return within 2 weeks for refund.

HOUSE OF ORLEANS Dept. P10, Ship radios at \$9.95 ea. plus \$1 ea. Enclosed is \$ (check or money)	160 S. Robertson Blvd., Beve postage (Cal. residents add 5% order) Address	
Apt City	State	Zip



COLOR YOUR LIFE

With Roses

When you grow roses your life takes on a new dimension . . . a dimension of color, fragrance and natural beauty. This year's Armstrong Rose Catalog will feature over 100 exquisite varieties in gorgeous color, including the magnificent new Armstrong introductions and 1973 All-America Winners

# **DWARF FRUITS, TOO!**

Our new catalog also features a variety of Dwarf Fruit Trees including PEACH, NECTARINE, APPLE AND PEAR.

FILL OUT COUPON AND MAIL TODAY!

ARMSTRONG NURSERIES, INC. 1233 S. PALMETTO, ONTARIO, CALIF. 91761

Please rush me your new catalog.

NAME STREET

CITY

STATE

ZIP

# TITANIA **OUTSHINES THEM ALL.**



# At only \$15 per carat!

Titania—the man-made jewel that outshines diamonds. With more brilliance, more fire than the genuine diamond. Now you can buy Titania direct from the cutters! From the first people in the business—with more than 50 years experience. The perfect gift for every occasion! Ladys 1 ct. Titania ring, \$36; man's, \$44. All jewelry in 14k gold. Write for our free ring size chart and 120 page full-color jewelry catalog. 10 day money back guarantee.

REGENT Lapidary Company, Dept. EL-10 511 East 12 Street, New York, N.Y. 10009

# ELECTRIC PAINT REMOVER



Provides a safe, faster, easier way to remove paint, wall paper, enamel, putty, asphalt tile, Removes up to 12 layers of old paint fast; ... right down to bare wood grain, Leave satisface teat smooth, ready for reconting. Can be used to the control of the contr

Larch, Box 770 Times Sq. Sta., Dpt. 302-D, New York 10036

# ORLD'S LONGEST

in One Giant Complete Mint Collection

A Sensational Get Acquainted Offer To Introduce You to Our Exceptional Values Be the one collector in ten thousand to own this scarce, genuine complete mint set released 12 years ago by Turkey. Put yourself in the "Advanced Collector" group now with this unique issue — worth over \$7 at standard catalog prices – but yours for just \$2.95 postpaid (money back if not delighted) while our small supply lasts! We'll also include your name on our list to receive the big Kenmore Catalog plus our next twelve exclusive direct mail offers that can easily enrich your present collection far beyond your expectations. And from our famous Approval Service you get other unusual worldwide complete stamp sets for free examination. Buy any you want, return rest - cancel service anytime. Start today to make your collection more valuable, more rewarding. Order now -\$2.95 postpaid KENMORE, Milford LT-205, N. Hamp. 03055

# PROTECT YOUR PROPERTY

Brand new padlock. Works only with your registered magnetic, coded key-bar. "The Punchlock" has no key-hole; cannot be picked! 1001 uses at home, office, club, garage, locker, sports equipment, around the house. Guards your personal

your personal things and pro-tects your property from theft. Manufactured Manufactured
in case steel,
heavily chromed,
measures 2½" x
13%" x ½" thick.
Each lock has two
coded magnetic keybars. Elsewhere \$8.95,
exclusive for The Elks,
explus \$6.00 (Calif add

only \$6.00. (Calif. add 5% tax.)





# FOR **ELKS** ONLY

While the Horn Lasts

Black or white Pen-Pencil Desk Set, B.P.O.E. Emblem—30 Hr. Clock—Cig. Lighter or Day-Month Calendar, Gold Flinish—American made pens mounted on elk horn. All hand made from great Jackson Hole, Wyo. Elk Herd, 15% Discount, 80% Lodge participation. Moncy Back, 821,95 postpaid.

BROST & SONS P.O. Box 77 — Victor, Idaho 83455

# OR MONEY BACK

this Special Introductory offer you get SALE'S famous 66-page Secret System with \$4.00 which shows you how to play a nutiful song the first day and any song ear or note in seven days! Contains 52 photos. 87 finger placing charts, etc.. words and music!; a \$1.00 Chord finder of all the chords used in popular music; as \$3.00 Culturist Book of the chords used in \$3.00 Culturist Book of \$1.00 Chord finder of all the chords used in \$3.00 Culturist Book of \$1.00 Chord for the chords used in \$1.00 Chord for \$1.0

Total Value \$5.00 - Now \$2.98 SEND NO MONEY!

Just send your name and address, On delivery pay postman \$2.98 plus C.O.D. postage. Or send \$2.98 plus 25c
shipping and handling charges with order to save C.O.D.
with order). October 100 C.O.D. outside Continental U.S.A.-remit

Unconditional Money Back Guarantee

ED SALE, Studio 393-D, Avon By the Sea, N.J. 07717

# Elks Family Shopper



HAND-WOVEN LOTUS LAMP of natural rattan comes with a 9-ft. rattan chain and bracket, is completely wired with on/off switch. Shade 10" x 9". \$9.95 plus \$1.00 shpg. For white, yellow, pink, black, green, blue or orange, add \$2.00. Use up to 100 w. bulb. Catalog, 25c. Fran's Basket House, Dept. EL10, 89 W. Main St., Rockaway, N.J. 07866.



OUTDOOR LIGHT CONTROL OUTDOOR LIGHT CONTROL turns lights on automatically at dusk, off again at daylight. Burglars, vandals are scared off; your house is protected when you're there or away. Outdoor Magic Eye screws into standard socket. Weather-resistant; guaranteed. \$5.98 ppd. 2 for \$11.85. Collier's, Dept. EE-1072, P.O. Box 585, Skokie, Ill. 60076.



FREE REPORT ON MAIL ORDER tells how to start a mail order business. Mr. Mellinger started in a garage with less than \$100 and has a thriving business worth millions today. You can start at home in spare hours with no experience or product investment. Write Mailco, Dept. F229AF, 6100 Variel, Woodland Hills, Ca. 91364.

His name worked into a neat pattern on this quality tie. Worn, it's a de-sign; turn it sideways and his name can be read. SPECIFY COLOR: blue, can be read. SPECIFY COLOR: blue, brown, green or maroon. PRINT NAME desired. Only \$3.95 ppd. Ties designed for clubs, etc. Elks insignia ties \$3.75 ppd. Color choices as above.

ART STYLE CO.

Box 23-K, Essex Sta., Boston, Mass. 02112



PIGSKIN SUEDE CAP. Smart Ivy League styling plus extra strong leather make this topper a must for country or city wear. Very comfortable. Lined and Scotchgarded; retains shape in any weather. Loden Green or Maverick Brown. Send head size (634".75%) \$4.95 plus 50c shpg. Deerskin Trading Post, 119 Foster St., Peabody, Mass. 01960.



24 CREDIT CARDS, licenses, photos, etc. are in full view in transparent pockets of "Skinny" Credit Card/Photo Wallet. Also Skinly Credit Card/Photo Wallet. Also 5 pigskin pockets for cash, checks, etc. Choose natural tan or black Morocco grain. 4"x5¼" closed. \$3.99 plus 50¢ shpg. 2/\$7.00 plus 75¢ shpg. Jay Norris Corp., Dept. EK-10, 25 W. Merrick Rd., Freeport, N.Y. 11520.



YOU'LL BE SITTNG PRETTY at football games or by a campfire on comfortable, easy-to-carry Kangaroo Kushion. Its pouch holds a vinyl rain poncho for emergencies. Red, black, yellow or blue. \$5.95 ppd. 2/\$9.50. (Special rates for clubs, schools.) Kangaroo Kushions, Dept. E102, 6936 Hilldale Dr., Pittsburgh, Pa. 15236.



FOR CAR, CAMPER AND BOAT OWN-ERS—Clino-W tells you the rate of in-cline going up a hill, lets you know when camper or trailer is not resting level and measures rate of acceleration and decel-eration. Measures corners too. Easy to attach to vehicle. \$7.95 ppd. P & R Enter-prises, Dept. E, 4150 Maynard Ave., Oak-land, Ca. 94605.



DELUXE 20TH CENTURY TYPE SET. A magnificent historical collection of 25 coins one of each type, from 1864 INDIAN CENT series to NEW EISENHOWER COMMEMORATIVE DOLLAR. FOURTEEN coins are in bright uncirculated mint condition including. MORGAN Silver Dollar - 70-80 yrs. old, PEACE Dollar - 40-50 yrs. old, Silver J.F.K. COMM. ½ dollar. Eleven coins in FINE CONDITION including a very rare 1909 V.D.B. cent. All are identified and mounted on ROYAL BLUE background under crystal clear acetate, beautifully displayed in large  $10^{\circ}$  x  $12^{\circ}$  decorator designed walnut frame with gold trim. Easel backed for hanging or standing at home or office as valuable work of art and conversation piece. This rare collection has continually increased in value. Supply is limited, order now at our low, low price of \$39-95 + \$1.00 P.P. A comparable \$50.00 VALUE. SAVE—2 for \$75.00 + \$2.00 P.P. \$5.00 deposit for C.O.D. 30-day money back guarantee. Co. established 1939—Member Retail Coin D'Irs \$75.00 + \$2.00 P.P. \$5.00 deposit for C.O.D. 30-day money back guarantees. Novel Numismatics, 31 - 2nd Ave., Dept. 164, N.Y., N.Y. 10003

# adjustable Hi-Low T.V. POLE STAND

For the bedroom, living room, kitchen, family room, porch.

no matter where you're viewing this smart new viewing this smart new your portable at the level and place best suited for comfort... without taking up valuable floor or tabletop space. Takes any width, up to 14" front to back, up to 17" top to bottom. Easy to install and move, black decorator pole has spring tension rod at top to adjust to your ceiling height, can be set up in Hi or Low Position. Hi position is great for reclining watchers. Made in U.S.A. \$1295

We ship in 24 hrs. We ship in 24 hrs. Gifts

# Holiday Gifts Dept. 710-A October 20033

Wheat Ridge, Colorado 80033



THE PERFECT GIFT!

These superb, minutely detailed collector's Ancient Roman Same as above except hand antiqued gold \$ \$2 Morocco Chest 4-1/8" King, weighted & felted figures.
board, book leatherette gift box ...... 4-1/8" King, felted figures, board, book......\$6 95 Plus \$1.00 postage & handling

# Heritage of California

1202 Fleetridge Dr., Dpt. F, San Diego, Ca92106





RUSH SERVICE orders shipped in 1 day by first class mail. Add \$2.00 per poster ordered. No stides. Your original returned undamaged. Add 50c for postage and handling for EACH item ordered. N.Y. residents add sales tax. Send check. cash or M.O. (No. C.O.). to:

PHOTO POSTER, INC.

Dept. EK1072, 210 E. 23 St., New York, N.Y. 10010



# Controls Ugly Stomach Bulge & Helps Relieve Painful Backache\*

SACROTONE helps you look slimmer, younger and feel better, as soon as you put it on. Power-stretch, lightweight design with flexible stays flattens, firms and smooths you all around ... inches seem to disappear. Machine washable cotton, acetate and rubber. Adjustable hookand-eye closing. \*when firm support alone is needed.

Men's style 10, even waist sizes: 24 thru 52, 4.98 ea., 2 for \$9.00. Buy 2 and Save!

Women's style 12, even waist sizes: 24 thru 52, 5.98 ea., 2 for \$11.00. Buy 2 and Save!

# Order Your SACROTONE Today!

NATIONAL HEALTH GUILD, Inc., Dept. 2769, 1500 Finnegan Avenue, Saddle Brook, N.J. 07662

Style	Size	Quan.	Price	\$ Amount
Men's 10				
Women's 12	2			
I enclose:		Mdse. Tot	al	
☐ Check	Check N.Y. Sales T		s Tax	
☐ Money Order		Post. & Handling		
Postage, Handling:		Total Enclosed		
50¢ on first Print Clearly	item, 2	5¢ ea. add	ed item.	
Name				
Address				
City				
State				7in

# MAGNIFYING GLASSES



A Blessing For Folks Over 40

Read newspaper, telephone book, Bible and do close work easily. SEE CLEARER INSTANTLY. Not Rx or for astigmatism or eye diseases. 10 day trial. Sturdy, good-looking. Glass precision ground and polished; metal hinges. Send age, sex. SATISFACTION GUARANTEED. On arrival pay postman \$4.95 plus C.O.D. or send only \$4.95 and we pay postage. PRECISION OPTICAL CO., Dept. 41-Z, Rochelle, III. 61068

TWO-IN-ONE-ELECTRONIC MARVEL-

# PHONE MONITOR & TELEPHONE AMPLIFIER

Can Be Used With Phone on Or Off Hook

This minute-size device used as a phone monitor attaches easily (no installation necessary) to the side of your extension phone and picks up conversations going through the main wire even



going through the main wire even without lifting the phone off the hook. As a phone amplifier with receiver off hook you can have a hands free conversation without being chained to your phone. This electronic wonder aiso can be used as a monitor. Great for secretaries who have to take phone dictation without having to listen to disturbing noises from typewriter, etc. Also a wonderful second receiver when more than one party wants to hear the conversation. Has volume control, operates on standard mercury included). Complete with ear plug, only \$12.95 plus 50c pp. Save \$2.00—two for \$24.95 ppd.

Send Check or M.O. Satisfaction Guaranteed J. W. HOLST, INC., Dept. E-1072. 1005 E. Bay St.

# BY FULL 2

Tired of being called shorty?
Slip these invisible padd in any pair of shoes, Mon step into them and add the short of the



JUST SEED NO MUREL: FIRE IU DAY ITIAI!

JUST send name and address. Pay postman on delivery, only
\$1.98 puls postage per pair of "LIFTE" HEIGHT INGREASE
OF send only \$1.98 with order and we pay postage
(PDT \$3.50, 3) prs \$5.00) 10 DAY TRIAL MUST SATISFY OR
MONEY REFUNDED.

THE LIFTEE CO., Dept.M445, Box 608, Church St., N.Y.C. 10008

# Modern Type

21.95

Coil Cord 2.95
Prices include all shipping and handling charges anywhere in U.S.A. IF you include this ad when ordering. Send check or M.O.

# SURPLUS SAVING CENTER

Box 117, Dept. EFM-42 Waymart, Penna. 18472

FOR ELKS ONLY THE STATUS **JACKET** 



Unlined Nylon zipper front jacket features zip out hood, zipper left pocket, shirred elastic cuffs. Navy with white trim front, collar, pocket. Silk screened with the Elks Emblem in official colors. Ideal for golfers, tennis, fishermen, campers, skiers, and all outdoor activities.

Adult Sizes: S.M.L.XL. Fully Guaranteed—Made in U.S.A. Only \$8.95 postage paid. No C.O.D.'s, please. Tenn. residents add 5% sales tax.

ALL SEASONS SPORTSWEAR

Mosheim, Tennessee 37818

# Elks Family Shopper



17-JEWEL WATCH FOR "ELKS EX-ECUTIVES". The clear easy-to-read dial of this handsome 17-jewel watch bears the Elks emblem. Water and shock resistant in all stainless steel with expansion band. Gifthoxed. \$29.95. In yellow R.G.P., \$34.95. Add 50c post. & hdlg. (N.Y. State res. add sales tax.) One-year guar. on parts and workmanship. Robert Jewelers, Inc., Dept. E-1, 993 Hempstead Tpke., Franklin Square, N.Y. 11010.



BABY'S SAFETY CHAIR keeps baby safely seated at the table. No high chair needed. Chrome steel frame clamps securely to table or counter, is held firmly by baby's weight. Great for travel. For up to 4 years old. \$7.95 plus 95c shpg. (Ill. res. add 5% tax.) Gift Catalog 25c. House of Minnel, Dept. 4A02, Deerpath Rd., Batavia, Ill. 60510.



"IT'S ALL IN THE STARS" tells you all about Astrology. In 320 pages, Zolar the Dean of American Astrology, gives you astrological information available nowhere else. Includes a comprehensive horoscope for everyone. New and revised edition is only \$1.50 ppd. 2 for \$2.50 ppd. Tree-Top House, Box 502, Dept. K-10, Spring Green, Wisc. 53588.

# & PERSPIRATION INK LIPSTICK RUST COFFEE

PLUS 100 other old and new stubborn stains from clothing, carpets, upholstery, synthetics, etc. with NEW CHEMICAL DISCOVERY! Don't throw away those ugly stained clothes or rugs! Let SWIFFY clean them up! Generous tube, only \$3.95 and CILIAPANTEFU! ppd. GUARANTEED!

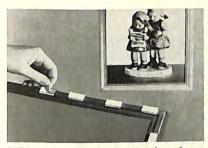
SWIFFY, Suite 112-A 1610 N. Argyle, Los Angeles 90028



TREASURES ON DISPLAY, Embedded TREASURES ON DISPLAY. Embedded in Lucite, prized mementoes last forever where you can see them. A photo, baby tooth, lock of hair are embedded in round, crystal-clear paperweight 3\*x3/\*. \$5.95 ppd. Included free is shiny penny to commemorate any recent year you specify. Arby Co., Dept. EK10, 175 Fifth Ave., N.Y. 10010.



TREASURE TROVE OF OUT-DOOR LORE in "Outdoor Tips"— one of the most comprehensive books on the out-doors ever written. doors ever written.
190 pages pack in
experiences of specialists in hunting,
fishing, boating,
camping, snowmobiling, recreational
vehicles, outdoor
cooking, \$2.95 ppd.
Outdoor Tips, Remington Sportsmen's
Library, Box 731,
Bridgeport, Conn.
06601.



when hung with "Miracle Mounts." Pressure-sensitive "Mounts" hold pictures firmly, won't damage wallpaper or walls as nails do. Easy instructions are included for removal. 100 Mounts for \$1.00 ppd. or 500 for \$4.00 ppd. Select Values, Dept. E102, 31-01 Steinway St., Long Island City, N.Y. 11103.



PROFESSIONAL COMB-OUT in minutes with Electric Hot Comb. Dries, waves or straightens hair—adds body and height to today's hair styles. Men and women love it. Comb is 11" long. With brush, fine and course combs, \$9.95 plus 50¢ postage and handling. Clover Co., 407 Crown View St., Alexandria, Va. 22314.



# The SAFE Two-Way Pet Door

Much safer than any solid hinged type panel door. Your pet is com-pletely protected. He cannot be trapped or choked or have his tail sheared off.

Flex Port
Why be a doorman for your pet?
FlexPort ends scratched doors and whining. Keeps out flies, wind, rain.
Gives you and pet complete freedom.
Soft plastic triangles close gently and tightly. Easily installed. Send for free folder.

TUREN, Inc., Dept. L-101 2 Cottage Ave., Danvers, Mass. 01923







TANDY LEATHER COMPANY 1001 Foch, Dept. FP Fort Worth, Texas 76107

# Davy Crockett Hat

Pioneer head-gear for the youngsters. Genuine fur, fully lined. A lucky rabbit's foot included with each hat. Sizes S (20"), M (21"), L (22"), XL (23")



(22"), XII (23"), \$6.95 Add 50e for handling and shipping. Free Catalog on Request TRADING PG. DEERSKIN TRADING POST Dept. Z, 119 Foster St., Peabody, Mass. 01960 Zip Code Required!



WIRELESS LIGHT FIXTURE Only \$298 Ppd.

Light up dark corners, closets, storage areas, attic, cellar, garage—without expensive electrical work! This WIRELESS LIGHT FIXTURE installs in seconds anywhere! Operates on inexpensive flashlight batteries (not included). Perfect for mountain cabins, summer homes, boats, etc. Use as emergency standby lighting when power fails. Only \$2.98 ppd. Money-back guar. ZEHR & CO., 140-C So. Catalina, Pasadena, CA 91106



We Guarantee To Fit You!

If you're tired of trudging from store to store looking for Footwear and Apparel that fits, The KING-SIZE Co. guarantees to solve this

problem for you.

For over 25 years, our Company has served nearly one million Tall and Big Men . . . providing the latest fashions in their exact providing the latest fashions in their exact size. We offer you this same specialized service, through our FREE, 128-page Catalog. Here — in one convenient place — you'll find full color illustrations, complete descriptions, plus size and ordering information on hundreds of styles of Shirts, Slacks, Sportcoats and Jackets; Sweaters, Sportswear, Outerwear, Sleepwear and Accessories . . . All made to our exacting specifications in guaranteed-to-fit sizes for Tall and Big Men including Shoes and Boots to 16 EEE Everything Guaranteed for perfect fit . . . Everything Guaranteed for perfect fit, top quality and service — Both Before and After Wearing or your money refunded.

# Send for FREE Catalog

Please send me — without cost or obligation — my copy of The KING-SIZE Co. Catalog. Address

City State \_

Zip . The KING-SIZE Co. 6402 King-Size Bldg.
Brockton, Mass.

# WORLD'S MOST BEAUTIFUL PEARL ROPE NECKLACES



Quality . Beauty! Elegance! Lustre!

All French Hand-Knotted

Must be Seen to Appreciate Value

SOLD ONLY ON A 14 DAY MONEY-BACK GUARANTEE

10mm — 30" & 45" 9mm — 60" & 75" 8mm — 90" & 105"

"The 7th Pearl," the newest and most superb simulated pearl creation of the Orient! Derived from the core of mother-of-pearl, Compare Pandaia-Oriental necklaces with the most expensive cultured pearl necklaces, Expert appraisers very rarely can tell the difference! A Pandaia-Oriental necklace will make a gorgeous gift, worthy of a queen!

YOUR CHOICE OF ANY ONE OF THE ABOVE MAGNIFICENT PEARL ROPE NECKLACES, ONLY \$49.95 (including insured postage, tax and your 14 day money-back guarantee). Advertised nationally at much higher prices. Send your check or M.O. to SINGER, 2301-A Coldwater Canyon, Beverly Hills, CA 90210

# SIMULATED DIAMONDS WHOLESALE 200% PROFIT!

Get sparkling diamond-like JAKLAGEM. You must see it to believe it! Each brilliant JAKLA is richly mounted in a handsome designer ring of your choice. It is 10K YELLOW GOLD filled or solid STERLING SILVER (looks like platinum). Make money FAST, full time or spare time, even you've never sold before. Just show Jakla Ring on your finger and our Lifetime Written Guarantee to friends, neighbors, relatives or fellow workers and in stores, offices, factories. Everyone buys.

SELLS LIKE MAD FOR \$18.00

YOUR \$6 POSTPAID

w-science JAKLAGEM is ONE FULL CARAT, white flaws, hard enough to scratch glass and is cut with 58 flash-facets, A comparable 1-carat diamond costs you apximately \$500.00. A 1-carat Jakla Jewel, in Ring, yours for only \$6 . . yet only an expert can tell



Men's No. 798 Men's No. 1059

Ladies' No. 5949

AMAZING SCIENCE DISCOVERY FLAWLESS, PURE WHITE INCREDIBLY HARD LIFETIME GUARANTEE SPEEDS YOUR SALES: Written Cer-tificate Guarantees JAKLAGEM for owner's lifetime against chipping, discoloring, zeraching or loss...or Co, will replace both Jewel and ring,

Sapphire Blue or Black, Men's or Ladies' (Sterling only)

## **30-DAY INSPECTION**



NO RISK. Rush \$6 for Demonstrator Ring. 2 Rings \$11.50; 3 Rings \$16.50. (Suggested retail \$18 per ring.) Postpaid in plastic display box with Lifetime Certificate. Specify ring number, gradient of the control of the

FULL MONEY BACK d today, check, cash ude \$1 deposit.

FREE SPECIAL BONUS—Men's or Ladies' gold plated Surprise Ring (not shown above) given with each order of 2 or more Jakla rings. Special introductory offer, ends Nov. 15.

JAKLA GEM CO. BOX 3066 DEPT. E3

# IMPAKTA X700 CAMERA



Instant load camera uses the selfpowered Magicube Type X. No flash batteries or lens setting. Uses all 126 film cartridges, has automatic and magicube advance

double exposure prevention. Takes sharp color prints, slides or black and white. Comes with FREE roll of color film!

No. 200 Magicube Camera \$9.95 plus \$1.40 postage & handling

check or money order. enclose Guarantee: You must be satisfied or your money back.

# EDWARD MCCALL

117 High Point Blvd., High Point Brooksville, Florida 33512



# DRAIN FLOODED CELLAR FASI

Needs No Electric Motor or Gas Engine Power When water gets into your cellar, or you want to drain out a pool, vat, cistern, excavation, boat, don't break your back hand-pumping or bailing. Just connect your garden hose to nearby water faucet and free end to intake side of DRAIN-DRI. Connect another length of hose to discharge side, turn on faucet, and normal water pressure makes the Drainer work. This siphon pump has no moving parts to wear, jam or break down. Only \$2.98 plus 45¢ handling and shipping charges. Satisfaction guaranteed or money back. Larch, Box 770 Times Sq. Sta., Dpt. 202-A, New York 10036



Own your own extra color telephone with no rental charge at all. These are rebuilt and refinished in beautiful decorator colors, fitted with standard cord and plug for instant use in any jack. Your choice, blue, green, ivory, beige, pink, black, white, yellow and (Shpg chge 1.50 ea.)

SEND FOR FREE CATALOG

Grand Com Inc Dept. 302, N.Y. 10001

# FILLING FELL OUT?? CAP **CAME OFF??**



TEMPKIT will do the job, till your dentist does. Formulated by a practicing dentist, it's SAFE . . with everything you need to temporarily secure bridges, caps and crowns, or fill open cavities! Complete kit contains powder, liquid, instruments, and fully illustrated, easy-to-follow instructions! Get TEMPKIT for traveling or camping . . for your medicine chest at home or office. Be prepared for DENTAL EMERGENCIES!! TEMPKIT will do the job, till your den-

only \$200 Satisfaction Guaranteed.

SELECT VALUES, Inc., Dept. E-10 31-01 Steinway St., L.I.C., N.Y. 11103

# TIME SAVING IDEA:

Clip and file the pages of your Elks FAMILY SHOPPER. They'll come in handy when you need gift ideas or just want to do some armchair shopping for intersting items.



# GROOM AWAY THE GRAY!

Use this Amazing New "Anti-Gray" hair formula like a regular hair dressing to color the gray gradually, safely, without anyone ever suspecting. Not an "old-fashioned" coal tar dye or rinse. No artificial dyed look. Not oily or greasy. No mixing or mess. Will not wash out, rub off or stain scalp and fingers. Use like a regular hair dressing to groom away gray day by day, like so many TV, Stage and Screen stars for that natural younger look. Long lasting 9 oz. bottle—"Anti-Gray" Formula for all hair shades only: \$4.95. 30 Day Money Back Guarantee.

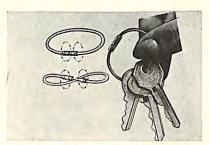
"Selling by Mail-Order since 1959"

FORMULEX LABORATORIES, Dept. A Box 6508 Houston, Texas 77005

# Elks Family Shopper



MINIATURE KITCHEN SET is a masterpiece of reproduction of original fancy pots, utensils, molds, etc. 15 metal pieces for \$5.75; 2 for \$10.50. Ppd. Free with order, or send \$1.00, for Kate Greenway Antique Reproduction 1973 calendar and 3 catalogs of dolls, toys, games, etc. Federal Smallwares Corp., 85 Fifth Ave., Dept. 6P, New York 10003.



KEY TO PROTECTION for your keys— Twisty Key Ring has no links, no chains, yet its twisty lock can take 150 lbs. pressure. Created by an aerospace engineer in lightweight goldtone finished aircraft cable. You can twist up to 25 keys on and off easily. 4" long. #Z43059, \$1.00 plus 25¢ shpg. Hanover House, Dept. Z-326, Hanover, Pa. 17331.



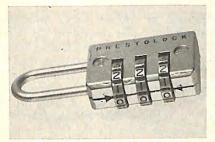
OLD-TIME COLLECTION. 26 different stamps from 50 to 100 years old: Egyptian Sphinx, Ottoman Empire, Bosnia, Newfoundland, many others Worth \$2.00 at catalog prices. All 10¢. Other bargain stamps for free examination, returnable without purchase, cancel service anytime. Jamestown Stamps, Dept. O-25S, Jamestown, N.Y. 14701.



# NEW CAR EMBLEM.

No tools needed, Beautiful Colors, lasts for years. The B.P.O.E. Emblem is your introduction on the road. Attractive blue, brown, and gold design. Rustproof heavy gauge steel. Send \$2.98 or 2 for \$5.00. Money heavy gauge steel.

STADRI, 147-47 6th Ave., E10, Whitestone, N.Y.



PERSONAL PADLOCK protects luggage, golf bags, gun racks, lockers, tackle, tools, cash box, etc. You instantly set or reset combination to any number. Then spin 3 dials to this number to open padlock. No keys to fumble with or lose. Foolproof keyring too. \$5 ppd. Village Designs, Dept. E-102, P.O. Box 159 Ryder Sta., Brooklyn, N.Y. 11234.



BAG AND WRAP KEEPER puts waste space to work. Waxed pa-per, plastic wrap, foil, sandwich bags, grocery bags are neatly organ-ized and in full view in this handy caddy that fits on back of sink, cab-inet or closet door. Mounts easily, inet or closet door.
Mounts easily,
screws included.
11" x 1314". #47563,
\$3.99 ppd. Spencer
Gifts, P.O. Box
1700, Atlantic City,
N.J. 08404.



DARE TO WEAR a handsome stretch wig that covers all hair, sideburns too. Cool, light weight, like human hair and washable. Specify black, off black, chestnut, dark or medium or light brown, dark blonde, black or brown mixed with grey. Specify style #M-116. Franklin Fashions, Dept. EL-102, 378 S. Franklin St., Hempstead, N.Y. 11550



SPORTS CATCHALL keeps all sports equipment ready for the big game. Shaped like a catcher's mitt, its shelves, racks, pockets and pegs hold baseballs, basketballs, footballs, soccer balls, bats, hockey sticks, foils, rackets, masks, skates, etc. \$14.95 ppd. Alcraft Industries, Dept. EL-72, 3 Mercer Rd., East Brunswick, N.J. 08816.



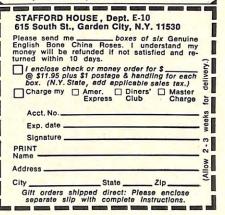
A RARE BOUQUET OF Genuine English Bone China Roses

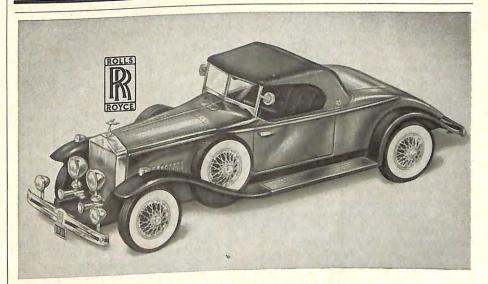
Long-stemmed American Beauties...
every woman's favorite! You say "I love you
forever" with your thoughtful gift of gifts
— delicate, petal-perfect "garden-fresh"
red roses of enduring Genuine Bone China,
handcrafted by the skilled artisans of
Staffordshire England Staffordshire, England.

She receives 6 exquisite blossoms...
lovingly packed in their own unique tissuelined florist box with message card attached.
The moment she opens the cover, she will
know she has been given the gift of a lifetime.
Life-like, velvet- textured leaves and supple 12" stems make these masterpieces

easy to arrange and re-arrange.
Order today — only \$11.95 plus
\$1 postage & handling for each
collection of six, with 10-day money-back guarantee. Or charge to your major credit card account.

- A gift of love to keep the memory alive
- An appropriate "door-opener" for your sales representatives
- A gracious "thank-you" gift for anyone you want to please.





# Now you can own a ROLLS ROYCE with built-in radio

This handsome replica of the famous Rolls Royce Phantom II will soon be

a collector's item. Every detail reproduced perfectly, with real rubber tires and wire spoke wheels. All metal body 9¾" x 3¾". Built-in solid state radio operates on its own battery (included). Full refund if not perfectly delighted. Please add \$1.00 for postage and insurance. (Ill. residents add 5% Sales Tax).

ELECTRONICS INTERNATIONAL, 210 S. Desplaines St., Chicago, III. 6060	St., Chicago, III. 60606
--	--------------------------

☐ How many? I enclose \$	RR-54	4
NAME	ADDRESS	
CITY	STATE	ZIP

# **AMENDMENTS**

to the Grand Lodge Statutes, Adopted at Atlantic City, 1972

At the recent Grand Lodge convention in Atlantic City, Thomas A. Goodwin, as Chairman of the Grand Lodge Committee on the Judiciary, presented to the Grand Lodge, and it approved, two Constitutional Amendments and numerous Amendments to the Grand Lodge Statutes. Such Amendments and changes of interest to the membership are as follows:

Constitution Article III, Section 15 and Section 40c of our Statutes deal with the National Memorial and Publication Commission. These Sections were apparently drafted prior to the first publication of *The Elks Magazine*, but such a publication was anticipated and was referred to as a "National Journal" and at other times merely to a "Journal." Section 40c further provided that quarters be made available in the National Memorial Headquarters Building for the publication of the Journal, and in light of the new Magazine Building, this is no longer necessary.

Therefore, Article III, Section 15 of the Constitution and Section 40c of the Statutes were amended so as to substitute the words "The Elks Magazine" in place of the previously designated "National Journal" or "Journal," and by deleting the provision for providing quarters for the Magazine in the National Memorial Headquarters Building.

The second Amendment proposed and adopted likewise was for the purpose of modernizing our Statutes. Many of our Statutes contain provisions for giving proper notice to Lodges or individuals of some significant action, and they previously required that the notice be given by registered mail. Changing procedures in the Post Office indicate that it would be more effective and less expensive to give these notices by certified mail, return receipt requested, and, therefore, all Sections of our Statutes containing the words "registered mail" were amended to substitute therefor "certified mail, return receipt requested."

Sections 62 and 66 deal with the Elks National Home, and provide that the chief executive of the Home be designated as the "Superintendent." Upon the recommendation of the Board of Grand Trustees, these two Sections

were amended to change the chief executive's title from "Superintendent" to "Executive Director."

Section 132 of our Statutes deals with the Auditing Committee and the necessity of a Subordinate Lodge's filing its annual auditing report with the Grand Lodge. Previously this Section contained no penalty for failure to file such a report, and therefore the following paragraph was added:

"Any Lodge that fails or refuses to file its auditing report with the Grand Lodge officers hereinbefore mentioned, on or before June 30 following the Lodge year for which said report pertains, may be required to pay a fine of Fifty Dollars (\$50.00) to the Grand Lodge, through the office of the Grand Secretary."

At the New Orleans Session in 1971, the Grand Lodge enacted Section 134j to our Statutes, which provides for a Standing Investigating Committee in each Subordinate Lodge. At the same time, other Sections of our Statutes were amended to reflect this change, but it was not noted that Section 148 of our Statutes made reference to investigating candidates, and consequently at the Atlantic City Session, Section 148 was appropriately amended to reflect the use of the Standing Investigating Committee of the Lodge rather than the specially appointed Investigating Committee, as was the past practice.

Upon enacting several Amendments to our Constitution in 1971, it was noted that the manner in which these Constitutional Amendments were approved or rejected by the Subordinate Lodges caused some confusion. Therefore, at the Atlantic City Session, Section 240 of our Statutes was amended to read as follows:

"A true copy of every proposed Amendment to the Constitution which has been adopted by the Grand Lodge shall be forwarded by the Grand Secretary to each Subordinate Lodge on or before the 15th day of August following. Each Subordinate Lodge shall, at its first regular session in September, vote upon the same. A majority vote of all members present and voting at such regular session of the Lodge shall determine whether such Lodges

approves or rejects such proposed Amendment. The Secretary of each Lodge shall certify to the Grand Secretary whether such Lodge approved or rejected such proposed Amendment, and said certification shall be forwarded to the office of the Grand Secretary in such a manner that he shall receive the same on or before the first Monday in October."

Section 242 of our Statutes deals with the manner in which Subordinate Lodges may propose resolutions to amend or enact Statutes or Constitutional provisions. This Section previously provided that any such proposal or resolution should be submitted by the Subordinate Lodge to the Grand Exalted Ruler and the Grand Secretary no later than June 1 preceding the Grand Lodge Session. On the belief that more time was required to consider and study such resolutions, it was proposed that such Amendments, enactments or resolutions should be forwarded, as hereinbefore mentioned, no later than April 1 preceding the Grand Lodge Session, and this Amendment to Section 242 was adopted.

Section 29 of our Statutes was amended in such a manner as to provide that the Grand Secretary be compensated for his services in the amount of Twenty-four Thousand Dollars (\$24,000.00) per annum.

Salinas, California, Lodge No. 614 properly presented a resolution which proposed deleting Constitution Article IV, Section 10a. This Constitutional provision was enacted at the 1971 Grand Lodge Session to provide the Grand Exalted Ruler with certain emergency powers concerning abrogating provisions of our Constitution and Statutes. The Salinas resolution was adopted, and Constitution Article IV, Section 10a was repealed.

It should be pointed out that the action taken at the Grand Lodge Session in regard to amending our Statutes shall not take effect until the 30th day after the final adjournment of the Grand Lodge Session, as provided in Constitution Article III, Section 13. The Constitutional changes do not take effect until they are submitted to the Subordinate Lodges and approved, as provided in Section 240.

It is suggested that if any questions arise concerning the aforesaid enactments before they appear in the Statutes Annotated, Reissue of 1972, such questions should be referred to Thomas A. Goodwin, former Chairman, Committee on Judiciary, 800 Riley Law Building, Wheeling, West Virginia, 26003.

OLLOWING A TRAIL, whether made by man or mouse, is a lost art. Once the huntsman's most precious talent, this ability to read sign has passed with the generation of woodsmen whose lives depend upon the ability to take a trail across any kind of terrain.

The tales of frontiersmen, whose keen eyes could tell by the turn of a grass blade the direction of flight taken by their quarry, are as much a part of this nation's history as the battles of the Revolution.

Man still has the urge, the curiosity, the instinct of his trailing forbearers, but rarely the talent. Hunters I know with a quarter century afield couldn't find their own dogs on fresh snow.

Even the army of millions which annually hunts deer has few good trackdrives, designed to panic deer into the guns, seems to be preferred by most.

Perhaps it is a good thing for game populations that so few still know how to take a trail, since it is the most deadly method of hunting. Success almost always marks the end of the trail.

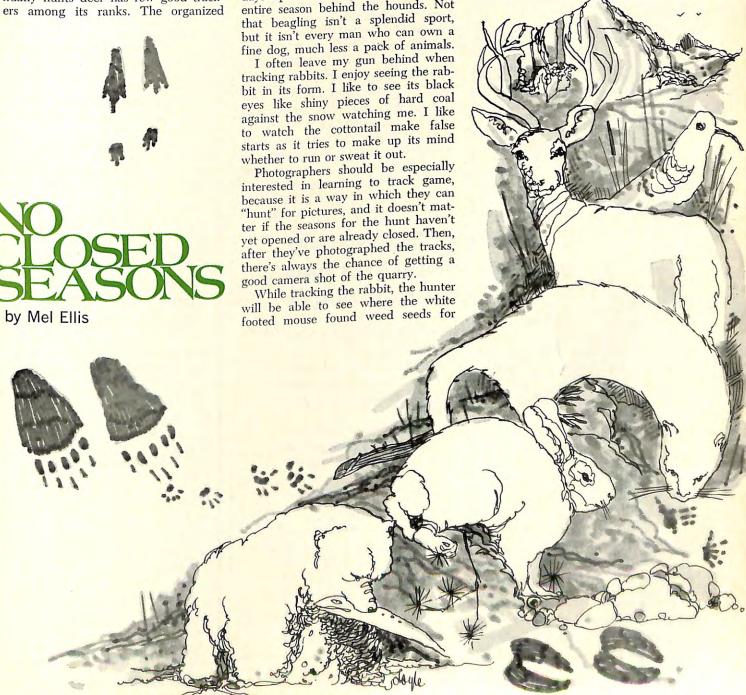
Perhaps the reason so few learn the art of tracking is because the vast majority of sportsmen live in congested areas where big game animals are scarce. To practice the art of tracking, they must confine their efforts to untangling the spoors of the lesser of the wild folk. Of these, the prolific cottontail provides opportunity to the greatest number.

A hunter can learn more about the cottontail (or any animal) in a few days spent tracking than during an entire season behind the hounds. Not breakfast. In the snow there may be a few pinpoints of blood and a few feathers where a mink had a midnight

There may be enough sign on the snow to write a book-like where the pigeon-toed crow ate what the weasel had left of the meadow lark which should have gone south. Like the feathery scribblings of the snow buntings sent on the wind like gray flakes when the farm dog came to the edge of the swamp to bay the scent of the fox.

What man who sees these stories of the struggle for survival of wild things in the night can resist plodding on and

55



THE ELKS MAGAZINE OCTOBER 1972

on to unfold the end of each tale? For me there is no better way of forgetting the world and its problems than by becoming absorbed in working

out a trail.

Even the cottontail instinctively protects itself, not from man, but other wild things by laying false and confusing trails before getting into its form at dawn.

The mule and whitetail deer probably provides big game tracking for the majority. I have spent days on the trail of a single buck deer. Each dawn I'd resume the hunt where I'd left it the preceding night. Sometimes I got the feeling that the buck knew I'd be back, and that he was waiting for me to take up the trail so he could lead me down into the alder jungles, up the slippery, red clay hills, through the birch thickets and down the long open aisles beneath the high pines. Sometimes I killed the buck, and some-

times, figuratively speaking, the buck killed me.

There was the big fellow I've always remembered as the Siskowitt buck since it was near the Lake Superior bay of the same name that I first saw him. I don't know how many points he had, but it was a rocking chair rack.

I took his trail on a ridge overlooking the fishing village of Cornucopia at the very northern-most tip of Wisconsin. I followed it out of the hardwoods to where it disappeared among a stand of cutover-poplars and birch. The trees were nearly as close as grasses in a marsh. It was necessary to move slowly.

Two hours after taking up the trail I could see where the buck's track cut through the snow into the black earth, and the water in the print hadn't skimmed over with ice so I knew the deer couldn't be far off.

It was time to begin the stalk. And,

if you have ever stalked a deer in cutover, you will know how it was:

How you try to walk so twigs won't snap nor ice and snow crackle. How you try to make out the buck's track as far ahead as possible so it isn't necessary to move with downcast eyes. How you follow the trail, but only with your eyes, as far as you can make it out. Then, lifting your eyes and holding the rifle at ready, you walk cautious as a dog on slick linoleum.

Sometimes you crouch and examine the brush for deer legs. You examine the knotholes on the trees to make sure they aren't a buck's eyes watching you. You stare hard at odd brush formations to make certain they aren't a buck's rump extending out from behind a thicket.

When the deer tracks disappear into an impenetrable thicket you wait and listen holding your breath the while. Finally you circle the thicket and pick up the trail on the other side.

You try to fathom every soundread meaning into it. When a flock of snow buntings lift you snap off the safe and get the muzzle clear. You don't forget to look behind and on both sides, because you know an old buck will often circle back before lying down. When a raven lifts into the air and with gutteral inquiry slants back off the sky you stand waiting for a crashing in the brush.

When I finally did jump the Siskowitt buck, I should have shot in that instant. But I waited, and I am not sure why. Perhaps I was startled by

(Continued on page 58)



EARLY BIRD CHRISTMAS SHOP-PERS-select your gifts from ELKS FAMILY SHOPPER and sit back relaxed-away from the hustle and bustle of the Christmas crowds. Gifts for everyone on your list start on page 39. Be sure to include mailing address and zip code with your check and order.

# Why pay an answering service when you can own your own?

Dictaphone has a machine to make sure you never lose another cent through a missed phone call or a garbled message. In fact, we have a whole line of them.

They're called Ansafones. You can buy one outright or possibly lease it for about what you're paying your answering service now. And it works for you 24 hours a day. 7 days a week.

Call this toll-free number: 800-851-3360. From III. call 800-642-3372. Or send the coupon below.

40.	<b>Dictap</b>	none
		d, Rye, New York 10580
	end me full details	of the Ansafone line.
Name		
		Phone
Name Company Address		Phone

# Ansafone and Dictaphone are registered trademarks of Dictaphone Corp.

# LINKLETTER SPEECH TAPES AVAILABLE

Your Public Relations Department made arrangements to tape record the keynote speech on drug abuse given by world famous entertainer Art Linkletter during our national convention. It is of excellent quality and quite suitable for use at a lodge meeting or any gathering of people interested in combatting this national and international evil. The tape is single track, 33/4" per second. You might wish to offer it to the local radio stations and tie in your local lodge with the fight against drug abuse. Send your check for \$3.50 to cover postage and handling to:

Linkletter Tape Grand Secretary, B.P.O. Elks 2750 N. Lakeview Chicago, Illinois 60614

For your convenience in spot cueing the tape, we will also include a printed manuscript of the remarks. Total running time of the tape is 41 minutes.

# IT'S YOUR BUSINESS



# by J. L. Slattery/R. Gosswiller

In its August 14 issue, U.S. News & World Report said that the "long-tormenting bugaboo, inflation, remains on the loose" and that the battle against it "seems to have bogged down." But that same issue of that magazine quoted the prominent economist Walter W. Heller as having on July 27 told the Joint Economic Committee of Congress that "inflation is at long last on the wane."

At the time this article is being written, the presidential election is still more than two months away. We don't know who'll win, but it's our guess that no matter which party wins, inflation is going to continue pretty strong. Last June, Business Week reported that some government economists had "lost some of their early confidence" in the government's anti-inflation program. And it noted the "refreshing humility" of one government economist's statement that "Everybody's crystal ball says things should improve by the last of the year-but we've been wrong before.'

They have indeed. And they'll be wrong again. Often. Economics just isn't very highly developed as a predictive science.

Big companies realize this and they don't rely as heavily on economic fore-casting as many people probably think they do. One thing they do rely very heavily on is the quite simple idea of having the financial strength to take advantage of opportunities and to protect themselves against unforeseen difficulties

Last July, Chicago Sun-Times financial editor Edwin Darby reported on an interesting investment strategy that is being employed as the result of the government's imposition of price controls. Darby said: "Smart money is out searching for small companies that are now excluded from price regulation. The thought is: don't try to guess the course of inflation and the counterforce of price controls, invest in a company that is not controlled."

That's a development that could hardly have been foreseen three or four years ago. And it's one indication

of the intricacy of the ways in which inflation and counter-inflationary forces can have important implications for small business. Both of these types of economic forces can have quite serious effects on many types of small businesses, particularly the ill-prepared ones.

How can you help your business become better prepared to operate profitably whichever way the economy goes? We'll offer a few down-to-earth suggestions.

# How Much Could You Sell It For?

In Houston there's a self-made millionaire named D. Doyle Mize. He's the chairman of Southdown, Inc., an expertly managed financial-entrepreneuring company. Time magazine said "Mize's method is to buy relatively small, family-owned, money-earning companies and then rapidly increase their profits by hiring new managers, paring payrolls and investing in modern machines and plants."

You may not be interested in selling your business either to Mize or to anyone else. But if you keep in mind the question "What could I sell my business for?" you may be spurred to apply measures that will make it operate more efficiently and more profitably and that will increase its net worth.

Your lawyer, your accountant, and your banker would probably endorse our suggestion that you keep that question in mind. We think that they'd also endorse our next suggestion.

Don't Be Lulled by "Recovery"

Record high business earnings were chalked up in the first half of this year—but that's no guarantee that there won't be another recession soon. If there is one, we'd expect it to be another inflationary recession. It's our guess that inflation will continue pretty strong regardless of which party wins in November, and that if inflation does get controlled it will be by pretty drastic measures.

Many of the businesses that went bankrupt in the last recession did so simply because they'd taken for granted that the economic boom of the 1960s was just going to go on and on without serious interruption. But the best-managed companies didn't make that assumption. They knew that they couldn't reliably predict the course of the economy, but they could apply—and did apply—sound common-sense principles of good financial management.

# Think FINANCIALLY

Economic trends are very difficult to predict with any real accuracy. But the basic principles of finance are quite well established. However, they're seldom applied effectively in a small business. In the final analysis, the main reason for this is that the typical small business does not think of itself as being in business to build up capital to invest and to loan.

On the other hand, that's exactly what a company like Sears considers its "business" to be! Sears isn't really "in" the "merchandising business." Long ago Sears embarked on an elaborate program for using its merchandising operation as a basis for diversified financial growth. Today Sears is not only in merchandising but also in manufacturing, banking, insurance, real estate, stock investment, bond buying, consumer financing, and a variety of other financial-growth operations.

As a result, Sears is able to profitably exploit just about all types of economic and financial trends, whereas the typical small business is for the most part merely vulnerable to those trends.

Too many small businesses put too much money into plant, equipment and furniture, inventory, office operations, executive compensation, and distributed profits, and not enough into advertising and sales-promotion, cost-control systems, employe training and motivation, tax-avoidance strategies, high-quality intangible assets, and a very careful program of speculative investment in fast-financial-growth prospects. Many a small business is simply a high-cost-ratio low-assets "income drainpipe" operation.

Many a small businessman just doesn't want to think about his business mainly in financial terms. That's his privilege, but it does put him at an overall competitive disadvantage.

The quality of the financial management of a business is very directly related to the degree of economic incentive of its owners. But in the typical small business, economic incentive isn't much higher than in the average individual.

Remember that the key idea in "finance" is not that of "sales" or even that of "profits"—it's that of building up capital for use in investments and loans.



# **BUILD THESE** BEAUTIFUL CLOCKS





# SPECIALTY COMPANY

GREETING CARDS . DUES COLLECTION PLAQUES . DINING ROOM SUPPLIES

Officers, Managers, Write for Catalog. 5959 RIDGE, CHICAGO, ILL. 60660, 465-8836



Our unique service allows you to buy individual slides. (You don't have to buy sets.) We now list over 11,000 individual descriptions. Scenic beauty, art and landmarks worldwide. Many travelers use our encyclopedia-catalog as a guidel Send for one. Still just 10c.

Send for one. Still just 10c.
Wolfe Worldwide Films Dept.77-102Los Angeles, Ca. 90025



# BRONZEMEMORIAL

Honor distinguished members, events. Free book, "Bronze by Newman", sent on request, shows numerous designs. Write TODAY.

NEWMAN BROS. INC 5625 Center Hill, Cincinnati, O. 4521



# HOME-IMPORT **BUSINESS-Make Big Profits**

Metal Detector Men-Women, new Drop Ship S13.95 Plan. Fast profits without product investment! Deal direct with overseas sources. Buy small quanti-ties. Prices include duty & postage. Full or

QUANTITY PRICES spare time. Write for FREE PLAN, MELLINGER, Dept. F239A, 6100 Variel, Woodland Hills, CA 91364

# FIND BURIED TREASURE

FIVE PATENTED MONEY SAVING DETECTORS
TRANSISTORIZED 1795 4995
FROM

3 SEARCH HEADS INCREASE RANGE Ginds Coins, Jewelry, Gold, Silver, Copper Write For FREE Catolog
SOLIDTRONICS CORP. DEPT. EC2D, TENNENT, NJ 07763



Antique Cradle Heitique Cradle
TELEPHONE—exquisite replica in ivory color, gold tone base and trim. Will suit any decor. Just plug into a wall jack. Buy and save monthly rental. Precision working parts for trouble-free service. 10" wide x 9" high. 7½ lb. Not for party lines. Refund guaranteed if returned within 3 days after receipt.
\$59 postpaid (Calif., residents add local sales tax)

# LEARN UPHOLSTERY AT HOME!



Men & Women All Ageal Send for free book on learning to reupholistic chairs, divens, footstools, all furniture for 816 MONEY in 250 and 250 an

# SEMENT

FLUSHES UP to sewer or septic tank no digging up floors. WRITE . . . McPHERSON, INC. BOX 15133 TAMPA, FLA. 33614

(Continued from page 56)

the animal's size. Perhaps I was amazed at the high polish of his antlers or the way they glowed at the very tips like tree branches in spring when the sap begins to run.

But I didn't shoot and then the buck, screened by the brush, was gone. I took up the trail and after a half-mile it went down into a thick stand of tamarack and spruce. Moving down into the trees was like walking out of the sunlight into the darkened and quiet vestibule of a church. There was this feeling as I moved along the trail: That in this forest and the world there was only the buck and I.

It was necessary to walk in a crouch, so closely did the trees canopy the earth. Only a thin frosting of snow covered the ground here, and the buck's tracks were razor-like marks in the decades of tamarack needles.

I was near enough to begin another stalk. My plan was to edge the buck toward the lake shore. The tamarack pocket was perhaps two hundred yards through. If I could get the deer out onto the red granite cliffs which dropped off into twenty or more feet of water, I might panic the animal into making a rash break for cover.

The stalk turned into a game of ring around with the buck maneuvering me down wind each time I got close enough so that I could hear him move.

Finally he tired of the tamaracks and his trail indicated he had cut out across the high ground for the big orchards in the foothills. I followed until dusk, and on two succeeding days moved perhaps 30 miles along the trail. But not once did I see the deer, though I heard him often.

I think of that big buck each time I go deer hunting. I think of the pleasure he gave me following his trail on those three days. If a hunter finally got him, I hope it was at the end of the trail.

There is something primitive about the art of following a trail to its end. All predatory animals, including man, employed this means as the original and positive way of bringing the hunt to a successful conclusion. In trailing quarry, the hunt becomes a personalized contest between individuals rather than a hit and miss maneuver between the hunter and whatever game flees or flushes before his unwary march through cover.

If the opportunity for tracking big game does not present itself, try walking the trail of a cottontail to its end. Generally, after a fresh snow (unless the weather is too cold) cottontails which are not spending the day in a borrowed burrow crouch in the short grass, marshes, plowed or stubble fields or tame hay areas. A track leading from a woods or similar heavy

cover to more sparse cover is a good one to follow.

Walk slowly and quietly. Pause often to see how far ahead the track is visible. When the trail disappears into a clump of cover, circle that hideout and if the trail does not continue on the other side, therein sits your bunny.

Snow two or more days old complicates tracking. Then a back track will sometimes lead to the quarry quicker than unwinding a long and tangled skein of trails. The cottontail sometimes returns to its same form using it as many as three or more times, and the backtrack, therefore, is often the shortest route to the trail's end.

If you are not alert while trailing a rabbit, chances are you'll walk right past your quarry the first time through. A favorite trick employed by the cottontail is to backtrack 20 or 30 feet before leaping to one side of the double trail to scrounge down into its form for the day.

Tracking rabbits can even assist the novice big game hunter in becoming accustomed to reading sign. What is more, all wild things, when they know they are being trailed, act in somewhat the same manner.

A whitetail deer, like the cottontail, will circle back to its home range and often directly to the place where it was first startled into flight. Frequently deer circle to come up back of the hunter. The cottontail executes this maneuver instinctively, though not with the cunning of the buck.

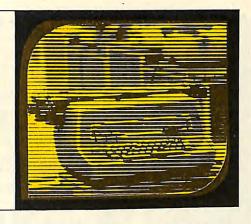
Only a hunter who has more than a little tracking can determine how many hours old any specific trail is. Frost in the print tells it was made after the damp dawn. Crumbling edges indicate that the quarry is not far distant. Indistinct markings may mean swift flight, while precise patterns are usually left by walking animals or birds.

Depth of snow changes tracks of an animal or bird so completely as to make them hardly recognizable. Look, sometime, at the precise print of a pheasant track in a half inch of snow, and then look at the same bird's toedragging trail through a foot of the white fluff.

It even pays hound dog men of the snow states to know something of the trails which their dogs know so intimately. How else can they put their pack down on a fresh scent? How else can they determine which is the trail of a fox and which is that of a covote?

What's more, there are no closed seasons on tracking providing you leave your gun behind. It is a fascinating sport, whether the trail be that of man, a bear, a buck deer or just a little old rabbit which spent most of the night peeling the bark from your favorite shrubs. Try it some time.

# EDITORIALS



# Pornography and Revolution in High School Text-

IN THE AUGUST ISSUE of The Elks Magazine, we had an editorial about academic freedom being confused with license in the use of a textbook at North Carolina State University. It is an undisguised attempt to subvert the American system of free enterprise, thus a textbook on how to overthrow the very system which permits such radicals to be heard.

That is a bad situation for our institutions of higher learning...but now we find a textbook being used in a high school in California that almost makes the college level text look innocuous. This one is titled, "The Movement Toward a New America" and was compiled by one Mitchell Goodman, a self-proclaimed member of "The Great Conspiracy, in Behalf of The Movement." It is in use in the San Rafael, California, High School...a four year school charged with educating young people from the ages of about 13 to 17 or 18, perhaps the most impressionable years.

Since The Elks Magazine is read by entire families, we cannot even approach mentioning some of the filth (including pictures) used as "instructional material." It openly advocates force and violence in the overthrow

of our government, promotes the killing of police, the policies of radical groups, racial militants, revolutionaries such as Fidel Castro, tells how to grow marijuana, belittles the church, tells how to combat the high school systems and certainly promotes sexual matters, including homosexuality, in a most alarming manner.

The textbook was brought home by the children of one of our Lodge members in San Rafael and shown to the parents as the main text in a course in American Government. It was being used in lieu of the regularly prescribed texts for the course.

The Americanism Committee of the San Rafael Lodge began action to get the book removed not only from the classroom but from the school. After two months of trying to overcome obstructionary procedures set up by the school authorities involved, they finally were able to bring the matter to a public meeting of the school board.

The book was removed from the classroom BUT WAS PLACED IN THE LIBRARY AND THE TEACHER GIVEN PERMISSION TO USE EXTRACTS FROM IT AS CLASSROOM MATERIAL. ONLY BY A MARGIN OF ONE VOTE WAS THE BOARD

PREVENTED FROM COMMEND-ING THE TEACHER FOR USING THE BOOK!

Incredible? Yes...but it is even more interesting to note that the teacher who introduced the book into the school had been relieved from teaching the same sort of rot in the Paradise, California, school system. The American Legion and aroused parents caused her dismissal there. She was turned down in 62 other school systems before being hired at San Rafael. She is still teaching there and is a director of the Northern California Civil Liberties Union. Is this the sort of "teacher" we want in our school systems? The Order of Elks would emphatically say, "NO!"

We do not advocate thought control groups as they exist in dictatorships. We have always supported education and freedom of speech and expression ... but nobody except a truly fuzzyminded thinker would say we should permit this nation to be overthrown by such revolutionaries as wish to expound their communist, Godless philosophies to our young people in the very institutions which were conceived, built and operated under the system of government we are blessed to call the United States of America.

# Complacency in our electorate

WHY IS IT we Americans take so little active part in our government? Is it complacency? Ignorance? Don't we really care?

When we compare our voting records with those of other democratic countries, it makes us almost want to hang our head in shame. Since 1920, the highest percentage turnout in one of our national elections was in 1960 (the year John F. Kennedy won) and only 64 percent turned out. Just 60.6 percent turned out in the latest election, 1968, when Richard Nixon won.

Looking at two English-speaking democracies by way of contrast, the lowest percentage figure in Great Britain since 1922 was 70.8, while the highest was 84 percent. The lowest figure in Canada since 1921 was in 1953 when 67.9 percent voted. The highest figure came just four years later when, in 1957, 80.6 percent voted.

Look at the turn-out in the most recent elections in other

selected democracies:

Denmark	89.3	Ireland	75.1
Finland		New Zealand	86.6
France		Norway	82.5
Germany		Sweden	89.3

Perhaps it isn't fair to say that we value our democracy less than these countries, but it certainly gives that appearance.

If you are not qualified to vote, GET QUALIFIED. If you are a good American and a good Elk, you'll take an active part in the affairs of your country when the time comes this year to cast your ballot for the highest offices in the land.

If you don't exercise your franchise, you have mighty little right to gripe about either the results or the policies of those who won. You will have done nothing to influence the outcome of the election. THINK ABOUT IT!





# Ford Vans ...born and bred for city work.

City service demands a lot from a truck. And Ford Econolines...America's No. 1 vans ... really deliver.

A choice of swinging or sliding doors, for example . . . whichever

might fit your needs. Only Ford offers you both. The latest slid-



ing type rides on three tracks with true-center support . . . to give you smooth one-hand operation.

**Short overall length** . . . shorter than other comparable vans . . . gets you through city traffic easier . . . into skimpy parking spots faster.

Twin-I-Beam independent front sus-



pension uses two forged I-beam axles to give Econ-

olines special toughness. And uses big coil springs to smooth the ride for driver and load alike.



Ford's out-front servicing saves you time in the shop, too. Just flip up the hood to reach water, oil, battery, voltage regulator and more.

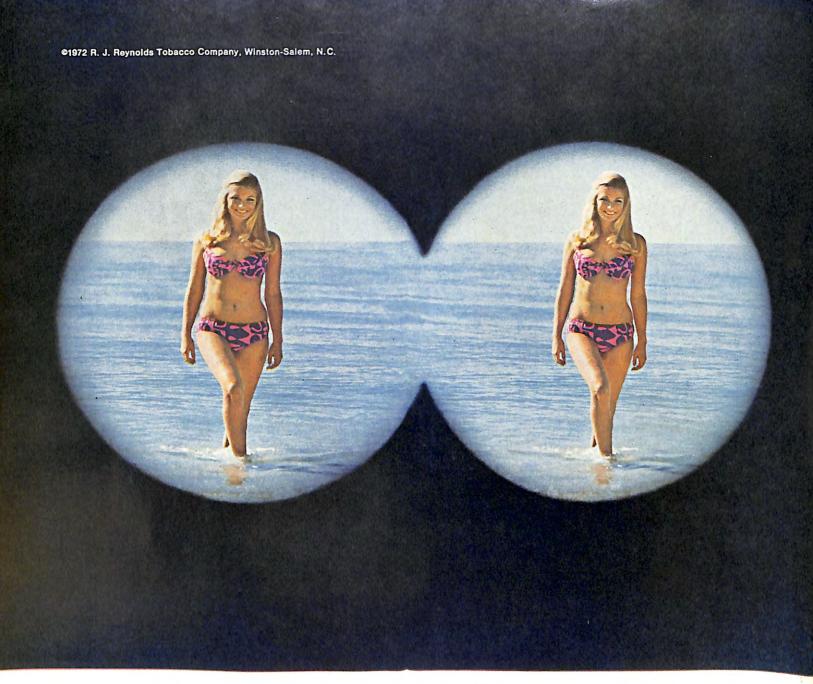
Payload ratings up to 4,250 lbs. give Econolines the capacity for your biggest jobs. And now Ford offers the E-300 Parcel Van with 6-foot-high walk-in bodies, 10 or 12 feet long. A wide choice of regular Van and Super Van models, too. Get the full story at your Ford Dealer's now.

Availability may be subject to Environmental Protection Agency certification.

# FORD ECONOLINE VANS

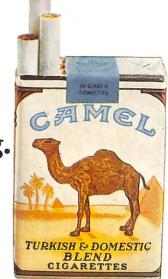






Today, a man needs a good reason to walk a mile.

Start walking.



Warning: The Surgeon General Has Determined That Cigarette Smoking Is Dangerous to Your Health.

25 mg. "tar," 1.5 mg. nicotine av. per cigarette, FTC Report APR.'72.