

In this issue: Achmed Abdullah, Robert C. Benchley, Bozeman Bulger, Octavus Roy Cohen, Courtney Ryley Cooper, and Anna McClure Sholl.

# FINAL SUMMER OFFER \% = Joserph Conrad 



# "His books have no counterpart in the entire range of English literature." 

-Hugh Clifford.

UNTIL Conrad was past twenty, he had never spoken a word of English. Nor did he write a story until he was over thirty. Yet today this former impressionable little Polish cabinboy is acclaimed-not merely by the public, but by other writers themselves-as the foremost living English novelist.
Read, in the panel at the right, what other authors say about this great master. These, as you can see, are men of distinction, who weigh their words. And all over the world, tens of thousands of Conrad lovers echo their seemingly uncontrollable praise.

## A Revelation to Thousands!

Recently Joseph Conrad stepped off the Tuscania for his visit to America. He was revealed not only to friends on the dock but also to thousands throughout the United States who, attracted by the occasion of his visit, took the opportunity to sample his writing. Straightway there was an amazing demand for his books, that has been growing ever since. What magic is there in Conrad? His genial human qualities, his simplicity of thought and sympathy of nature, his absorbing tales.
He is reminiscent of a great Frenchman like de Maupassant; in his insight into the tragic

human emotions he is as discerning as Dostoyevsky. He is as subtle as Henry James in his artistry; yet the life he depict;-the life mostly of outcasts, wanderers, and adventurers in the farthest places of the earth-is as glamorous with Romance as anything Kipling ever wrote. And all over his works lies the brooding majesty of the ocean-or the mystic beauty of the isles of the South Sea! It is an astonishing combination of gifts.

No one ever reads only one book of Conrad. Once you start, you get the "Conrad fever." For no other living writer has there been such a spontaneous demand. Conrad's publishers, accordingly, are now offering ten of his greatest novels. This set includes: The Rescue; Youth; Chance; Victory; Typhoon; Lord Jim; Almayer's Folly; The Arrow of Gold; An Outcast of the Islands; The Shadow Linc.

This is the Only Set of Conrad on the Market That Contains the . Author's Own Prefaces

It is printed from de luxe plates and bound in deep-sea blue T-pattern cloth. By notifying us promptly we will lend them to you for a week. Read Lord Jim or The Rescue, or any one of the titles, then, if you are not intrigued to have and know Conrad, you can return the books at our expense. What more could be said than that?

## John Galsworthy says:

"Probably the only writing of the last twelve years that will enrich the English language to any extent,"
H. G. Wells says:
"One of my claims to distinction is that I wrote the first long appreciation of Wrote the firs.

Sir Hugh Clifford says:
"His books, I say it without fear of conentire range of English literature.'

## Gouverneur Morris says

Those who haven't read him are not well-read. As for those who are engaged in reading him for the first time, how I envy them!

## James Huneker says:

" The only man in England to-day who belongs to the immortal company , of

Rex Beach says:
"I consider him the greatest living author in the English language.

Joseph Hergesheimer says;
"In all his novels there is a harmony,
of tone absolutely orchestral in effect."
and enough additional words of praise similar to these, could be added, to fil this issue of The Elks Magazine.

## FREE EXAMINATION

per month
Send the coupon or write a letter
and if accepted ${ }^{\text {Only }}{ }^{\text {s }} 2$

Doubleday, Page \& Company
Dept. 1228

## Garden City, New York

Please send me for five days' free examination, charges prepaid, the ten volumes of Joseph Conrad. I will either return the set within a week or send you $\$_{1}$ as a first payment, and $\$_{2}$ a month for nine months.

Name.

Address

## Why Can't You Live the Way You Want to Live?

It SEEMS real-that barrier between the way you're living and the way you WANT to live - but is it actually so solid as you THINK?

That chap who earns twice as much as you - and wears better clothes and makes influential friends-what is it that he HAS which you HAVE NOT?

And why can't you GET it for YOURSELF?
He isn't a college man-necessarily.
Some of the most successful men in business never finished high-school.

Neither has he any special PULL-except the ability to render service.

But HERE'S a clue-walk up to him and question him about his special branch of business.
-And it's ten to one you'll quickly see the reason for that bigger salary.

*     *         * 

Thousands, yes millions of men in the business offices of this country are bound to their routine jobs-simply because of the limitations they themselves have fixed.

They determine with all their might to "get ahead." They resolve with set teeth to, "make good-in a big way."
Yet all the time, in the back of their minds, they are thinking "I cannot-I CANNOT."
And though the route to achievement is clearly charted - and though men of average ability are traversing that route every day of their lives-advancing to posts of responsibility and power, and really getting heaps of fun from their daily work - nevertheless, these millions of routine men are forever seeing in themselves the LACK of certain qualities which they IMAGINE they can never GET.
And so-by reason of their fatal point of view - they literally condemn themselves to failure.

Why can't you live the way you WANT to live?
The answer is very simple: YOU CAN!
If you have average intelligence, you can absolutely acquire the business understanding which will carry you from one big
job to another - which will steadily and surely lift you out of the low-pay class and put you on the road to real success.
How can we make so positive a statement?
-On the evidence of more than 400,000 ambitious men who have enrolled with LaSalle Extension University during the past fourteen years and have increased their earning power-as a result of that training - to a degree that seems unbelievable to the man unacquainted with the Problem Method of homestudy business training.
During three months' time, for example, as many as 1,193 LaSalle members reported definite promotion. The total salaryincreases of these men amounted to $\$ 1,248,526$, and THE AVERAGE INCREASE PER MAN WAS 89 PER CENT.

What greater assurance could one possibly ask than this evidence of what LaSalle is doing to develop within ambitious men the capacity for bigger things?

Why can't you live the way you WANT to live?

## YOU CAN!

Stop thinking merely, "I am DETERMINED to get ahead." Think also: "I see myself pursuing the TRAINING which I NEED. I see myself acquiring a greater and greater understanding of business problems. I see myself advancing in business power-by the shortest route - in the least time possible."
Then-in order that you may begin AT ONCE to make that picture realmake your START toward that brighter future NOW-by getting from LaSalle the further information you should have-the information which will set you surely on your way.

The coupon, checked and signed, will bring it to you promptly. There is, of course, no obligation.

## LaSalle Extension University

## The Largest Business Training Institution in the World

## Outstanding Facts About LaSalle

Founded in 1908.
Financial resources more than $\$ 7,500,000$.
Total LaSalle organization exceeds 1600 people-the largest and strongest business training institution in the world.
Numbers among its students and graduates nearly
400,000 business and professional men and women 400,000 business and professional men and women,
ranging in age from 20 to 70 years.
Annunl enrollment, now about 60,000 .
Average age of members, 30 years.
LaSalle texts used in more than 400 resident schools,
colleges and universities. colleges and universities.
LaSalle-trained men occupying important positions
with every large corporntion, railroad and business with every large corporation, railroad and business institution in the United States.
LaSalle Placement Bureau serves student and em-
ployer without charge. Scores of big organizations ployer without charge. Scores of big organizations
look to LaSalle for men to fll high-grade executive
positions. positions.
Tuition refunded in accordance with terms of guarantee bond if student is not satisfied with training
received upon completion of course.

## LASALLE EXTENSION UNIVERSITY Dept. $8328 . R$

 CHICAGO, ILLINOIS Please send me catalog and full information regarding the course and service I have marked with an X below. Also a copy of your booklet, "Ten Years' Promotion in One," all without obligation to me.

|  | Industrial Management Efficiency: For Executives, Managers, Office and Shop Employes and those desiring practical training in industrial management principles and |
| :---: | :---: |
| Law : Ti |  |
|  |  |
| fic Management - Forei |  |
| and Domestic: Training for posi- |  |
| Traffic Manager, etc. |  |
| Modern Business Correspond- |  |
| ence and Practice: Training for |  |
|  |  |
| les Promotion Managers; Credit |  |
| nd Office Managers; Correspond- |  |
|  |  |
| ence Supervisors, Secretaries, etc, Banking and Finance. |  |

 Modern Foremanship and Prodirection and handling of industrial forces-for Executives, Managers, Superintendents, Contractors, Fore-
men, Sub-foremen, ete. Sub-foremen, etc. Personnel and Employment Management: Traning for Employers,
Employment Managers, Executives, Industrial Engineers.
$\square$ Commercial Law.
$\square$ Expert Bookkeeping.
Business English.
Commercial Spanish.
Effective Speaking.
C. P. A. Coaching for Advanced $\square$ Accountants.

Name.. Present Position:
Address...

# The Elks Magazine 

Volume Two


Number Three

## Features for August, 1923

Speech of Acceptance of Grand Exalted Ruler McFarland
Sign on the Dotted Line, a story by Achmed Abdullah

Illustrations by C. LeRoy Baldridge
The Human Drama-Baseball, by Bozeman Bulger

Sketches by Edmund Duffy
Tonnage, Preferred, a story by Courtney Ryley Cooper

> Illustrations by George Wright

Right Out of Our Own Garden, an article by Robert C. Benchley. Illustrations by Arthur G. Dove
The Garden of Terror, Part IV-a mystery serial by Anna McClure Sholl.

Illustrations by Harley Ennis Stivers
Behind the Footlights and on the Screen . 25
The Wise Little Fisherman, Photograph by Guy Gayler Clark.at Atlanta.35
Report of Grand Exalted Ruler J. Edgar Masters ..... 41
The Value of Membership in the Order, by Col. Guy D. Goff. ..... 42
Facts from the Annual Reports of theGrand Secretary and the Board ofGrand Trustees43
Editorial. ..... 44
Decoration by G. H. Mitchell
Under the Spreading Antlers-News of theOrder47
Cover Design by Tony Sarg

# National Publication of the Benevolent and Protective order of Elks of the United States of America 

Published Under the Direction of the Grand Lodge by the Elks National Memorial Headquarters Commission: John K. Tener, Chairman; Joseph T. Fanning, Secretary-Treasurer; James R. Nicholson, Edward Rightor, Fred Harper, Bruce A. Campbell, William M. Abbott, Rush L. Holland, Frank L. Rain, William W. Mountain, James G. McFarland, Grand Exalted Ruler (ex-officio)

Joseph T. Fanning, Execulive Director
Robert W. Brown, Editor
Charles S. Hart, Business Manager
50 East Forty-second Street, New York City


Single copy, price 20 cents. Subscription price in the Uinited States and Possessions, for Non-Elks, 82.00 a year; for Elks, 81.00 a year. For postage to Canada add 50 cents; for forcign postage add 81.00 . Subseriptyons are payable in advance. In ordering change of address it is 8. New address; 4. Old address. Please allow four weeks' time.



JUDGING from an anthropological point of view, the personality of Leopoldo de Sousa, the owner of the Grand Hotel-so misnamed-that straddled the squidgy blue slime of the Hongkong water-front, was interesting in the extreme. For Metchnikoff and Topinard and half a dozen other assorted biologists to the contrary, there is something in the crossing of blood with alien blood, at least in the yellow lands east of Suez. Of this Leopoldo de Sousa was a living, walking, and decidedly unsavory proof.
He claimed direct descent from a Castilian hidalgo who had battled valiantly under the Cid against the Arab conquerors of Granada and had emigrated to Portugal, then still a nation in the making, where he had founded a noble family. This claim, strange to relate, and in spite of American and British sailors' ribald comments, was perfectly authentic. De Sousa was indeed an aristocratic name, smacking of knighterrantry and plumed helmets and gold-inlaid armor and the tilt and shiver of lances leveled in joust or tournament for the sake of a lady's scented glove; and the little berry-brown, slit-eyed, vulpine hotel-keeper had an indisputable right to it, including the escutcheon of three bees gules on a field azure.
But he never cared to mention the fact that the de Sousas had traveled far afield, geographically as well as maritally; that they had mated with ruthless Moors during the reign of the Abencerrage caliphs, with Seville Jews shortly afterwards; and that later on, in the good old days when the high-pooped frigates out of Lisbon luffed and looted across the seven seas and the color line was not as strictly drawn as it is to-day, a strain of savage, purely African Galla blood and, the following century, with all the world's adventurers sailing the golden ocean way to far Cathay, a strain of piratical, black-flag. coast Chinese blood
second is in the Metropolitan Museum in New York. The third belongs to Baron de Rothschild of Paris."

And he had offered it to them at the comparatively reasonable figure of seventy thousand dollars gold.
"I wonder if it is genuine," said the Manchu.
"De Sousa himself suggested that we ask Meh Wong to examine it. And Meh Wong is absolutely honest-and the greatest living authority on Chinese porcelains."
"I know."
"Well, then . . . ?"
"Suppose that Meh Wong declares it to be genuine, would you advise buying it?"
"We'd be blithering idiots if we didn't," replied the Virginian.
"Oh-I am not sure. . . ."
"Great guns, man! You're so all-fired wary that at times I have a suspicion a M'Gregor or a M• Pherson must have crossed with your Manchu blood. You are the sort of chap who demands a written guarantee with every gold eagle out of the mint!'"
"Not a bit. Only-if you will permit me to change the classic proverb-I fear the half-breeds even when they come bearing tchai-yao vases-dirt-cheap."
"My dear boy," smiled Jones, "don't try to overwhelm me with Latin quotations. You may be a Princeton man-but I am U . of V. Tell me something more to the point-more practical."

Sheng Pao sat down. He folded his hands across his enormous chest. He looked placid and passionless and butter-yellow.
"A Tartar," he rejoined sententiously, "once passed a bazar where they sold meat at a very low price. 'Ah!' he commented. 'It stinks!'"
"Meaning," laughed the Virginian, "that the vase is too cheap-that there is a colored gentleman in the wood-pile?"
"Meaning that there is no elbow which bends outwards! Meaning that an openwork basket can not long dam a mountain stream! Meaning that those who dwell near the ocean are familiar with the nature of fishes! Meaning that once a very wise mandarin in the days of the Bright-Clear dynasty remarked that . . ."
"Never mind what that very wise mandarin remarked," interrupted Jones. "I could quote to you a lot of sayings of our Senators and Congressmen and similar U. S. mandarins of a century ago-and I reckon by this time most of their prophecies have turned out to be poppycock. No, sir. All those proverbs of yours won't solve this particular problem. Here is the vase. We can have it examined. If it is an imita-
is cheap. And then-well-there is Lord Spottiswoode. . . ."
"You mean-we should make him a present of it?"
"He would not accept. But we can sell it to him at cost price. He is absolutely nuts about Chinese porcelains. Besides-if de Sousa speaks the truth, and that is easily found out-there are only three tchai-yao vases in the world. He owns one. If he gets this one-why-you know what collectors are like. His Lordship will crow like a rooster! He will be grateful to us. And you know as well as I that we need his financial backing to develop our new Yunnan concessions-in fact, need it rather badly."
"Sounds all very logical," replied Sheng Pao. "And yet
"Yes-?"
"Why didn't de Sousa approach him direct-offer him the vase for sale?"
"He explained that."
"Yes, yes. He told us that in the past he has had what he called, rather euphoniously, business 'run-ins' with Spottiswoode, and that the latter would not trust him any more on a bet-would even refuse pointblank to see him on any pretext whatever."
"Well-you know what Spottiswoode is like. Once he catches you trying to get the best of him, he is through with yougood and through."
"Oh, yes-sounds reasonable enough," admitted the Manchu.
"Then why are you still hesitating? Come. Let's send word to Meh Wong."
"Wait a moment."
"What for?"

IF DE SOUSA was unable to approach the Englishman directly, why did he come to us? Why did he not go to one of our competitors?"
"Because he wants to make his peace with us."
"Does he? Hm . . ." commented Sheng Pao. with the proverb of half Asia, "trust a harlot before a snake, and a snake before a scorpion, and a scorpion before a halfbreed!"
"Look here!" exclaimed the Virginian, with a show of impatience. "The fact remains that we can have this vase examined by the greatest authority in China-whom you yourself admit to be scrupulously honest. If he says that it is genuine, we can not lose-and that's all there is to it."
"Except one thing."
"Namely?"

over an hour, without saying a word, Meh Wong examined the vase almost reverently, through a microscopic lens
"That de Sousa is de Sousa."
"Oh-you make me tired with your eternal, footling, picayune objections."

The Virginian threw an embroidered cover over the vase. Then he clapped his hands, and a house-boy entered and kowtowed. He instructed him to go to Meh Wong and beg him to step over to the office"to examine some antique porcelain."

MEH WONG came half an hour later, a small, wizen man, with large, hornrimmed spectacles and incredibly thin and sensitive fingers. He was a Pekinese, of fine old family, and Sheng Pao received him on the threshold with all the exaggerated politeness of his native city.
"Deign to enter first," he said, bowing.
Meh Wong bowed still lower.
"How could I dare to?" he retorted correctly.
"Please deign to enter first," Sheng Pao emphasized; and again the other gave the proper answer:
"How would I, the very small and unimportant one, dare to, O brother very wise and very old?"
Then, after a final request, still protesting his utter unworthiness, he entered as he was bidden.
Blennerhassett Jones smiled. He had lived a lifetime in China, and was used to the excessive courtesy of Chinese gentlemen. It even appealed to him, as a Virginian. But he was enough of an American business man to come straight to the point.
"I am glad you came," he said. "We need you."
"Ni seung in me yeh $n i$-what do you wish, sir?" asked Meh Wong.
"You know a great deal about porcelain?"
"I know all about it," came the calm reply.
"How many specimens of tchai-yao are there in the world?"
"Three. One is owned in Paris, one in London, the third in New York."
Jones looked triumphantly at Sheng Pao, who smiled imperturbably.
"Well-" he went on-" what would you say if some one told you that there exists a fourth specimen of tchai-yao?"
"I would call that some one a liar."
This time it was the Manchu's turn to look triumphantly at his partner, who shrugged his shoulders.
"Very well!" Jones lifted the cover from the vase. "Look for yourself."

Meh Wong stepped up to the table. He looked His eyes glistened behind their thick glasses.
"Ah!" he breathed.
He picked up the vase, slowly, almost reverently, and busied himself for over an hour, without saying a word, examining it through a microscopic lens and with the help of a number of small, delicate instruments, consulting occasionally some rolled, age-yellowed mandarin manuscripts which he produced from his loose sleeves, very much like a conjurer. At last he looked up. Then he kowtowed three times, not to Sheng Pao or Jones nor toward the silver statue of the Buddha in the corner of the room, but toward the vase.
"Gentlemen," he said, his
voice throbbing with intense emotion, "the tchai-yao is genuine!"
"You are sure?" asked the Manchu.
"I never make a mistake in judging porcelains. Never!" Meh Wong replied haughtily. "I know the other three tchai-yao specimens. This here is finer, more perfect in coloring, without a blemish. It fulfills every last one of the proper requirements as laid down by the ancients." He opened one of his manuscript rolls, and read: "'Brilliant as a mirror, thin as a paper of rice, sonorous as the melodious stone jhing, and colored, as decreed by mandate of Chi-tsong, the Yellow Emperor, as are the leaves of, the forest after rain in early autumn!'"

THEN, when Sheng Pao shook his head, he turned on him almost fiercely.
"You own the vase?" he demanded.
"It has been offered to us for sale."
"I am not a rich man. But I shall give you for it everything that I own in the world-,say, a hundred thousand dollars gold!"

Jones spole before his partner could.
"I believe you. You will send us a written statement to the effect that the vase is genuine?"
"Yes. Signed and sealed. Every museum, every great collector knows and honors my signature. I shall send it to you this afternoon.",
"Good enouch," said the Virginian. "And how much do we owe you for your expert opinion?"
"It is I who owe you-more than money. It is I who owe you reverence and gratitude for having allowed me to behold and touch this tchai-yao!"
And again Meh Wong kowtowed three times before the vase and left, while Jones locked it in the office safe, then turned to Sheng Pao.
"Now are you convinced?" he asked.
"I still claim that de Sousa is de Sousa. It has also been said that the daughter of a cockroach , can never give birth to a nightingale."
"It has furthermore been said," exclaimed Jones, "that only thanks to my angelic disposition have I been able to bear up with you as a partner these last twenty-odd years."
"You have decided to buy it-and sell it at cost price to Lord Spottiswoode?"
"Yes. I am going now to pay de Sousa."
"Very well. I am going also.",
"Coming with me, Sheng Pao?"
"No. I am going to make certain investigations."
"For instance
"Where de Sousa got the vase."
"Makes no difference where he got it or how. I shall buy it now, at once, and give it to Spottiswoode to-night. I know him. He is the typical collector. He will put it in the safe aboard his yacht immediately. And once there, not all the Hongkong police force and the whole of the British navy will be able to pry it loose."
"Then you do not wish to wait a few days-until I have made my investigations?"
"No. Strike while the iron is hot! Spottiswoode is dining with us to-night. After dinner I shall surprise him with the vase. Then to business! You see, I happen to know that he has a lunch engagement tomorrow with the general manager of the Chartered Company, our worst competitors. I am going to steal a march on themthanks to the vase."
"Bribery and corruption?"
"No. Just greasing the wheels of progress." He went to the door. "Dinner at

seven sharp, Sheng Pao. You know how punctual Lord Spottiswoode is."
And at seven sharp that night the Virginian turned to their guest, a broad-set, gray-bearded man, essentially British in cut of features and clothes:
'Cocktail, sir?"
"You're blinkin' well right!" came the Earl's unlordly accents. He tasted the cocktail. "What-bloody-oh! Not 'alf bad, I calls it!"

For the Earl of Spottiswoode was a selfmade man who, though he could talk the King's English with the best of them, took a queer, eccentric pride in using the diction of his youth: Liverpool-the greasy, gray warehouses there-the pubs of Blackpooland the picturesque coarseness of York Street, the Docks, and Scotland Road where, in a grimy, jerry-built tenement, he had started life as plain Alf Scroggins, apprentice to a ship-chandler.
Alf Scroggins no longer, but Earl of Spottiswoode, C.B., C.M.G., C.I.E., F.A.E., Hon. M.A. (Oxon.), he was the modern sort of nobleman who- to quote Blennerhassett Jones-had "made the peerage via ale and boots and pickles and pink elephants sold across the counter."

Which was not altogether fair.
Rather was he a survival of that piccaresque age when trading in the far corners of the earth was still a swaggering and clanking adventure, a spirited gamble with fate, a high-hearted, red-blooded, twofisted romance; when Malay rajah and Gulf Arab sheykh and European merchant met behind tightly closed rattan shutters, the velvet punka flopping lazily overhead, and dipped their disreputable noses in the same cup of honeyed, spiced brandy, and winked at one another as Greek is said to wink at Greek, and played hide-and-seek with Her Britannic Majesty's inquisitive gunboats; when the men of the outer seas preferred a handful of Maria Teresa dollars and Chinese candareens and shoe-shaped, archaic mandarin ingots to a draft on the Bank of England or a certified cheque signed by the Rothschilds, the Bischoffheims, and the Morgans; when yellow men and gold disputed the eternal Asian trade balance with white men and blood; when a merchantprince was still a swashbuckler upon the blue hills and the gray seas, and not a swagbellied, asthmatic, dollar-coining automaton, safely ensconced behind a mahogany desk, a steel filing cabinet, and an army of immaculate, almost sacerdotal private secretaries.

THERE ran motley tales of how he made his first proper stake. Tales sketchy, exotic, fantasmal, incredible. Tales perhaps not altogether saintly when measured with the yardstick of modern, pinchbeck, wiredrawn ethics.

Tales, finally, that did not matter.
For to-day he was the Earl of Spottiswoode, a multimillionaire in pounds sterling, respected and feared by Wall Street, the London Stock Exchange, and the Paris Bourse, because - to quote his own eccentric language-"I 'ave the oof, and I p'ys me w'y as I goes, wot?" Thus to the world of finance. But to certain other men, dusty, bespectacled, cultured scholars and museum curators, he was known as the owner of the largest and most famous collection of antique Chinese porcelains in existence.

This collection was more than a mere hobby. It was almost a mania, an obsession. He had been known to travel, at a moment's notice, to the wilds of western China to bribe or bully a bland mandarin into the sale of a fine blue-and-white Kang-he beaker that was government or temple property; to risk health and life in some miasmic Central African jungle where, reports had it, a half-breed Swahili trader ate his mealies from a coral-red Ching-hwa plate that had reached the equator by routes devious and untold. For he liked to stalk his brittle, painted victims like a big-game hunter, discounting the risk in the thrill of the chase and the "kill."

When over coffee, chartreuse, and cigars


Blennerhassett Jones brought out the tchai-yao, the other was so startled that, momentarily, he forgot to use the acrid, slangy twang of his youth which he affected habitually, and breathed a fervent, wellmodulated:
"My word!"
He picked up the vase; examined it minutely.
"It-" he stammered-"it can't be ..."
"Genuine?" laughed the Virginian. "Well -it is!"
"Impossible!",
"But a fact!"
"No, no!"
"Yes, yes!"
"How do you know?"
"Here. Allow me to convince you!" Jones passed across the table the signed and sealed opinion which Meh Wong had sent earlier in the evening.

Spottiswoode read it.
"Genuine, all right!" he admitted; and, with a little sigh, discomfited, envious, upset: "Your private property, I fancy?"
"Yes."
"And-I suppose-not for sale?"
"It is yours for what we paid."
"Oh-" the man's relief was ludicrous. "How much?"

Preceded by Mok Ng and followed by his servants, all three mounted on shaggy Mongol ponies, Sheng Pao traveled toward Tai-mau Shan, his obese body reclining in a springless, two-wheeled Pekin cart
"Seventy thousand dollars."
"I buy it!"
"Sold!" said Jones.
The Englishman took his ever-ready, folded cheque book from his hip pocket.
"Discount for cash?" he inquired in a sober, matter-of-fact voice.
The Virginian was a Virginian. There was not even the tail-end of a smile curling his lips.
"Yes, 'sir," he replied. "Ten per cent. off."

The Earl wrote the cheque and was about to hand it over when Sheng Pao, disregarding his partner's heel that was grinding into his toes, asked:
"Would it interest you to know how and where we bought it?"
"No," replied the Englishman. "In fact, I positively refuse to hear a single word about it. You see, once I had an experience with a , bit of Kang-he porcelain where-ah-" he coughed-"I knew a little too much-and so I nearly be-
came an accessory before-or after-the fact."
"Let not your right hand know . . ." suggested Jones.
"What the other man's left hand . . . exactly!" agreed Spottiswoode.

Then, the cheque written and receipted, the tchai-yao vase his property, he regained his self-possession sufficiently to drop his well-modulated English as though it were a cloak and continue in his favorite diction of the Docks:
"Stroike me pink, lads! But I'll blinkin' well myke it up for yer! Yer can call me a lousy, second-'and son of a Heytalian organ-grinder if I don't do yer a good turn the first chance I gets!"
"The chance is here-now," said the Virginian quietly.
"Tell me."
"We need your financial backing to develop our Yun-nan concessions."
"And yer 'ave it-wot-ho!"
Spottiswoode added that he was leaving the next afternoon on his yacht for a fortnight's cruise, and that he would like all the papers in regard to the Yun-nan enterprise ready by the time he returned.
"Then I'll look them over," he went on, "and we'll wind up the deal."

And without any more ado, the vase clasped to his stout chest as if it were a beloved child, loose Macfarlane ulster flying open, old-fashioned opera-hat tilting at a rakish angle above his left ear, the eccentric Briton took himself off, whistling "The Old Kent Road" at the top of his lungs.
"Satisfied now?" Jones asked his partner when they were alone.
"Did he say he would be back in a fortnight?"
"Yes. What about?" demanded Jones rather belligerently.

"IT MAY give me enough time to finish my investigations which I began this afternoon, while you were buying the vase. Care to hear about them?"
"Not a bit. The vase is genuine. Spottiswoode is as happy as a lark. The success of our Yun-nan scheme is guaranteed." Jones laughed, reached for the chartreuse bottle. "I reckon I declare an extra divi-dend-right now-in liquid assets-" filling his glass and tossing down the drink. "Good night!"
"Good night! By the way . . ."
"Yes-?"
"I am crossing over to the mainland early to-morrow," said the Manchu.
"On business?"
"Yes. Very important business."
"May I inquire-?"
"Certainly. It has something to do with the tchai-yao vase and my investigations."
"Oh-damn it all!" exclaimed the Virginian. "Here I am a bachelor, free and white and happy! And you nag me just as if you were my wife! If ever I marry, it won't be a Manchu girl-that's a cinch!"
And he went to bed while Sheng Pao summoned Yü-Pong, his confidential Tartar servant.
"Call me early to-morrow morning, a little before six. Be ready to go on a short trip with me."

Yü-Pong kowtowed.
"Listen is obey, O master!"
"Telegraph to my personal agent in Kowloon that I am coming."
"Listen is obey, O master!"
"Tell him to find out at once, before tomorrow morning if possible, all about Leopoldo de Sousa's movements and whom he talked to and why when, five months ago, he went to Tai-mau Shan Mountain and remained there a number of weeks. That's what we discovered this afternoon-Tai-mau Shan Mountain, wasn't it?"

## "Yes."

"Very well. Instruct my agent, furthermore, to hire a reliable, closemouthed guide who knows Tai-mau Shan and its vicinity."
"Listen is obey, O master!"

It was still dark the next morning, with the young sun shivering behind heavy cloud banks, when Sheng Pao and the Tartar, followed by another servant who carried a couple of bags, went down to the Hongkong waterfront, where a swift sampan was waiting to take them across to Kowloon on the Chi-
nese mainland, here, at the narrowest point of the channel, less than a mile distant. They walked through the sailors' quarter, where Europeans and Americans, Hindu and Malay lascars, Chinese, Koreans, Japanese, sooty Seedee-boys and Gulf Arabs foregather and swap drinks and mighty lies and occasionally, argue with the flicker of steel. They passed rows upon rows of wattle-and-daub huts; chandoo shops, where the acrid smell of poppy juice drifted out and floated like an evil pall; sudden, unexpected markets where all the wares had the nostalgic scent of the seas' neverending toil.

He stopped at the Grand Hotel, where Leopoldo de Sousa was making ready for the morning trade of the night afteruncorking bottles of gin and decanting rye and Scotch.
"Chilly this morning," said the Manchu, "I'll have a glass of whiskey before crossing." The half-breed looked up, startled.
"Oh-" Then he .collected himself; smiled; bowed; pushed bottle, and glass across the bar. "You are going to Kowloon?"
"Yes," came the guileless reply, while he studied de Sousa's face from beneath lowered eyelids, watching it change from startled surprise and fear to relief, finally to sardonic amusement, "I want to talk to my agent there. You see, thanks to your vase, which we sold to Lord Spottiswoode, we made sure of his assistance for our Yun-nan enterprise. Maddening to our competitors, don't you think?"
"So- Lord Spottiswoode has prom-ised-?"
"He is going on a cruise to-day. Back in two weeks. Then we will settle the details." He drained his glass, shook the half-breed's hand. "We have you to thank for it, de Sousa. Well-I am glad that our old enmity is a thing of the past."
"So am I," smiled de Sousa; and the Manchu left.


Outside, he turned to the Tartar.
"If you lie," he said, "lie like truth. If you walk on snow, you cannot hide your footprints. De Sousa is sure to find out that I am going to Kowloon. So why not tell him myself?"

Again, as they entered the sampan and as it crossed the channel, he made sententious, philosophic comment:
"Ah-a four-horse chariot cannot overtake the spoken word!"
And, when they reached the other side: "The locust chases the cricket, ignorant that the yellow-bird is after it. De Sousa is the locust, Jones the cricket, I the yellowbird. Ah-" as, breathing heavily, helped by his servants, he climbed the steep Kowloon hill-"Buddha, Buddha! An old bird, loggy and fat with good living, used no longer to early morning flights!"
There was here a little settlement of scraggly, rickety huts, inhabited by the very dregs of Canton and Hongkong. The place was like a warren, with crisscrossing streets and cul-de-sacs, strongly savoring of the Mongol underworld.
"Ah-Buddha!" sighed the Manchu, as he ambled along on padded slippers, picking his way among the reeking puddles, "and to think that my partner is doubtless still in bed-snoring blissfully-dreaming of Yun-nan and a thousand per cent profit!"

$\mathrm{H}^{1}$IS interview with his agent Mok Ng was short and to the point. The latter, shrewd, quick, had found out overnight a great deal of de Sousa's movements in the neighborhood of Tai-mau Shan five months earlier. Sheng Pao listened, with few comments; then asked if the guide was ready.
"Yes," replied Mok Ng. "But will you not stay and rest yourself, O wise and older brother? Will you not grace this worthless hut of mine with your charming personality and drink a cup of my execrable tea and smoke a pipe of your humble slave's most wretched opium and eat, belike, a bit of breakfast, vilely prepared by my dirty, and stupid servants?"
"One thousand harmonious thanks! But I am the yellow-bird. Presently I shall break-fast-and dine-on a half-breed locust. And now-the guide?"
"I myself shall be your guide, O brother very, wise and very old!"
A few minutes later, preceded by Mok Ng and followed by his servants, all three mounted on shaggy Mongol ponies, Sheng Pao reclined his obese body in a springless, two - wheeled Pekin cart on the way to Tai-mau Shan, a dozen miles northwest of Kowloon. At first they traveled through highly cultivated fields where blue-bloused coolies were at work; then, in the afternoon, they reached the mountain. It was not very high, but steep and savage and forbidding, matted with a thick, jungly forest, and accessible by a single narrow path.
(Continued on page 50)


# The Human Drama -Baseball 

By Bozeman Bulger<br>Sketches by Edmund Duffy

## Perfect Baseball Service

Scenc-A buffet dining-car on line going through Missouri. In the little antc-way Manager John McGraw and sevcral of the Giants are waiting for a chance to cat. McGraw is barehcadcd, is getting impalient, having waited a half-hour or more for a seat for his party. Just then two ladies enter. Noticing McGraw in the doorway they walk directly to him.

First lady (mistaking the baseball manager for the dining-car steward)-Can you get us a table for two right away?

A group of players start to giggle, then get a warning look from the manager.

Mcgraw-Just a moment, please. Ill see. (He walks to a table where one scat is vacant. He addresses the man dining there.) I beg pardon, sir, but would you mind going over to that other table and finishing your dinner? There are two ladies, very tired.

The diner-Why, certainly. Your car is pretty crowded, isn't it?

Mcgraw-It certainly is, sir. (He moves the man over to the other table).

The waiters look at McGraw curiously, but the doesn't crack a smile. He beckons to the ladies.

The first lady-That's lovely. So nice of you.

McGRAW (pulling back the chairs and rearranging the flowers). I hope you enjoy your meal.

McGraw gets bill of fare. suggests a nice dinner and then calls waiter. The ladies proceed to enjoy their meal while the ballplayers and McGraw still wait patiently, as hungry as bears.

The ladies (having finished their meal, address $M c G r a w)$. That was wonderful service you gave us.

First lady-I will write to the superintendent and express my thanks.

Second lady (to McGraw)-I'll do something that perhaps you will enjoy better. My uncle is an owner of the Cincinnati team. If you will give me your address I will have him leave you tickets for the game.

McGraw (still acting his part)-It is our greatest pleasure to give service. (He suddenly looks around-there is a loud guffaw from the players.) Now, can you beat that? Two bushers have got those empty seats!

## Boys of a Feather

Scene-A hotel room in Vicksburg, Miss., at ten o'clock in the morning. It is the room of Babe Ruth, who is not yet out of bed. He is resting up, after a long trip, for an exhibition game the Yankees are playing with Brooklyn that afternoon. Downstairs a big delegation of fans await the first appearance of the Home Run King. There is a knock on the door.

Babe ruth (in a deep growl)-Come in! Kick it open! It's a trick lock.

An old man enters, looking around timidly.

Old man-Sorry to wake you up, Mr. Ruth. Thought you were up long ago.
Babe ruth-'S all right. Got to get up sometime. Like to stay in the hay, though. Don't mind if I shave, do you? Set down!

Old man (fidgeting nervously)-Mr. Ruth, I want you to do me a favor. I come to ask if you'll autograph this little album.

BABE RUTH-Little what? What's the idea?

Old man-It's for a little boy who lives eight miles out in the country.
Babe ruth-Ain't he comin' to the ball game?

Old man-No, sir. That's it. This boy has been counting the days 'til the Yanks got here. He heard you were coming last fall. Been waiting ever since to see Babe Ruth. He-

Babe ruth-He's liable to be disappointed. I ain't socked a homer for a week now. (He continues shaving.)

Old MAN-That makes no difference to him. You're his hero. After waiting three months and saving up his money he's been taken down with typhoid fever. Can't leave his bed-very sick and broken-hearted. Long as he can't see you he asked me to get you to sign his little autograph album here. Can you?

BABE RUTH (with safety razor poised in the air)-Album? To the devil with the album! I'll go see him. How 'bout that?

Old man (incredulously)-You will? It's eight miles out there on a farm.

Babe ruti-I don't care how far it is. (He goes to telephone and calls up office).
Through the telephone-Babe speakingSay, get me an automobile and have it here in a half hour, will you?
Babe ruth (To the old man)-Come on, let's go down and knock over a cup of coffee, and we'll start.

Scene II-A big farm-house eight miles from Vicksburg. The sick-room of a little boy. His mother comes in.

The mother-There's somebody to see you, Son-a great big man, and he's come in an automobile.

The mother dusts about the room, arranges pillows and brings in a big arm-chair.

The boy-What big man, Mama? Did Mr. Evans go in to see old Babe Ruth?
The mother-Wait a moment, SonHere they come!

She goes to the door and admits the big man and the old gentleman.

The boy (his eyes widening)-I know, I know- It's- Look, Mama, it's-
The old man-Yes, Sonny, it's Babe Ruth-himself! (To the mother.) This is Mr. Ruth. He drove all the way out to see the boy.
Babe RUTH-How're you, young fellow? Old fever's got you in the hay, hasn't it? Never mind, we'll lick it. How're you feeling, anyway?
The BOY (almost speechless)-You-you -you're Babe Ruth, sure enough- You're really Babe Ruth?

Babe rutr-All that's left of me. Ain't hittin' much, though.

The boy (timidly)-Did you get my al-bum-let me feel your arm.

Babe ruth-Sure I got it, and signed it up, too. But that ain't the real dope. Here, I've brought you a baseball and I'm going to sign it right while you look at me. Lots of these signed balls is phony-not real-you know.

The old man and the mother retire, leaving Ruth and the boy talking. In a moment the boy's timidity wears away. He tells Ruth he is a pitcher and gets lots of points on how to throw a curve ball and how to mix them up. . . . The mother returns while they are earnostly talking.

Babe Ruth-Now the dope is: When you get a left-hander up there keep the ball on the outside of the plate. If you get inside where he can get hold of it, he's liable to knock the cover off it. You-

The boy-Mama, it's sure enough Babe Ruth.

Scene III-On the special baseball train two days later. The secretary and business manager approaches Ruth with a newspaper in his hand.
The secretary-Say, Babe, what's this about you going eight miles to see a little sick boy in Vicksburg?

Babe ruth-Sure I did. Great little kid, too. All laid up with typhoid fever. Might be good pitcher some day. He's-

The secretary (interrupting)-Might, at that, but why didn't you tell somebody on the club about it?

Babe ruth-Wasn't nobody's business.
The secretary-Don't you get the idea? That would have been worth a lot of publicity.

BABE RUTH (thoughtfully)-I reck'n the newspaper fellows could've got something out of it. Never thought 'bout working for the ball club, though. . . . Just took a notion to ride out and see a guy-I like them little fellows. . . . Want me to pay for the ball?

The secretary-Oh, go jump in the lake! (Turning to other players.) According to this paper the doctor says that made his medicine look weak. Get this (he reads headline): "One Babe Ruth Ball Cures Typhoid Fever."

## A Baseball Tragedy

Scene-Game in progress on the diamond of major league club, purposely unidentified. A young player, ambitious and unusually aggressive, trying to make good, is running the bases. He starts for third on a steal. It is close. Feet first, and with glittering spikes, he hurls his body at the bag. The third baseman, a star, is spiked.

Third baseman (limping painfully, very angry)-Hey, you fresh pup-cut me down, did you? I'll get you for that! Just wait'll I get a chance.

Young base runner-Get me, will you? I'll be at the gettin'. Fine chance!

They glare at each other. Third baseman eventually resumes his position. . . . Two innings later the star gets on first. The new player is playing second base. The star starts to steal.

Third baseman (star)-Get out of the way (he rides high, i. e., throws his spiked feet high as he slides in). Told you I'd get you!

The young player is badly spiked in the leg. His stocking is cut into shreds. He has to be taken from the field. He is never seen again on big league diamond.

Scene II-Four years later. The star third baseman is now well to do. During a game bat-boy tells him he is wanted at the rail overlooking the bench, a stranger wants to see him. The star finds there a man who appears to be a tramp. He is ragged, unshaven and hungry looking. A heavy cane supports him as he leans on the rail.
The tramp-Hello, oldtimei, don't know me, do you?
The STAR (inquiringly)-Don't know as I do. What's the idea?
The tramp-Remember one time when a young player slid into you and you told him you'd get him?
The star-Yes-that's right-I do. A fresh rookie-four years ago.
The tranp-Well, oldtimer, you got me all right. I haven't been able to walk w thout a cane since. Was on crutches for a year.
The star (all broken up)-And you are that guy?
The' Tramp-Yes. You got me I just come 'round to see if you'd get me a place to sleep to-night. Haven't got the price of a meal.

That night the star. in tears, brought the tramp one hundred dollars--fifty from himsely and fifty from the club. The former youngster is now caretaker at one of the park gates.
Scene III-Same park five years later.
The tramp (on gate as young players go out saying what they'll do)-Boys, take it from me, don't ever say what you're going to do to somebody. . . You might do it.
They look at him curiously and walk on.


## Top-Notch Technique

Scene-A box at the Polo Grounds, New
York. The Giants are playing the Cardinds. York. The Giants are playing the Cardinals. In the box are the former Governor of Pennsylvania and several friends. One of thern is trying to impress upon the Governor his technical knowledge of the game
The guest-Look, Governor, the Giants are going to stick in a southpaw, a lefthander. That'll get those portside swingers.
The governor-And a lot of the righthanders, too.

The game proceeds with the Giant left-hander
striking out one batter after another. He has just struck out a right-hander, to the amazement of the Governor's guest.
The guest (looking very wise and astute)Governor, he seems to be fooling them with that peculiar down drop.
The governor (himself a former majorleague pitcher)-That what?

## The guest-That down drop.

A veteran player sitting near looks at the Governor out of the corner of his eye and grins.
The governor (Just as another batter strikes out)-Yes, and he seems to be nailing some of them on the up-up!


## Mistaken Identity

Scene I-A hotel lobby in small town of northern Florida. A party of hunters have just arrived. Among them is Ty Cobb, the great ball-player Be is surprised at his warm
reception reception-not so much the warmth of it, though, as the nature of it.
A committee of ladies arrive to call on Mr. Cobb. He meets them graciously, but doesn't quite understand what it is all about.
The lady spokesman-Now you won't fail us, Mr. Cobb?

Ty cobs-Won't fail you? . I hope not. What can I do?

The LADY-We know it is an imposition, but we've simply got to have you address our Worth While Club. It will be only a half-hour., Our subject is modern literature. We've got to hear from a writer. The club is counting on it.

Ty cobs-But-W'Il, you see-why-
The ladies (in chorus)-Oh, don't say you can't. You will, we know.
The ladies refuse to take no for an answer. Will listen to no explanation.
Ty cobs-You must understand-why, I'm here with a hunting party-
The ladies-Oh, bring the rest of your party by all means.
Ty COBB (sensing the humor of the situa-tion)-At what hour?
The ladies-We'll call for you.
The party exit with the great ballplayer, smiling dryly His companions give him the
laugh. laugh.

Scene II-The lobby of a theatre in Savannah, Ga. the same day and about the same hour. Mrs. Irvin S. Cobb, visiting her home city, has arrived at the ticket window. The ticket man is pleasant.
Mrs. IRV N S. COBb-Were there some seats left here for Mrs. Cobb?

The ticket man-Whether there were or not makes no difference, Mrs. Cobb. We will take good care of you-anything you wish-
Mrs. Cobb-You are very kind. I had expected-
The ticket man-Oh, don't let that
worry you-by the way, how is your husband hitting?

Mrs cobs-Why-hitting what?
The ticket man-Oh, I know-don't think we don't keep up with our fellow Georgians. He'll be out of that slump in a week He'll hit .400. There never wasMrs. соbs (sensing the situation)-When he understands your appreciation I know that will make him hit harder.

Ticket man-Why, Mrs. Cobb, you've got the greatest husband in the world. There'll never be another slugger like old Ty.

Mrs. Cobb is presented with the best seats the theatre affords. She smiles and then goes to telegraph office and sends message to her husband, Irvin S. Cobb.

Scene III-Irvin S. Cobb at his New York home, opening telegram from Ty Cobb. At the same time Ty Cobb is in Florida opening telegram from Irvin $S$.
Irvin cobs to ty cobb-Thanks for your name. Mrs. Cobb has every privilege and courtesy of Savannah theatres. Wish I could hit . 400 . IRV
Ty cobs to irvin cobb-Have become literary light overnight. Thanks for name. Expect to be writing and speaking 400 by fall.

Irvin s. cobb (to newspaper interviewer)The Cobbs are a great family. Ty may be able to steal more bases, but he can't steal any more good lines than the Kentucky branch.


## The Ambassador Scores

Scene-A profusely decorated box in ball park at Washington. A Chinese Ambassador in.official robes and decorations of his rank is surrounded by dignitaries. A rather sycophantic young American acts as guide and instructor. The batteries are announced.
The ambassador (looking inquiringly toward a white-coated vender of score-cards)I'd like one of those.
The young american secretary-That is a scorecard, Your Excellency.

The ambassador-I understand. Get one, please.
The secretary-That will be good sport. I will help you score.
The Ambassador reaches beneath his brocaded silken robe and brings out a gold pencil which he carefully points by rubbing the graphite on the concrete rail.
A neighboring fan (yelling at the batter)Attaboy: Sock it!

The ambassador (smiling)-He's got a good swing, all right.
The young man (grinning patronisingly) -You seem to be catching the spirit of the thing, Your Excellency.

The Ambassador watches the play closely and carefully makes notes on his score-cara. Over his shoulder a congressman sees that he is actually scoring each play.

The neighboring fan (as ball is hit to the shortstop)-Bat it, boy-eat-(The shortstop fumbles the ball) Oh, you butter fingers!

The Ambassador studies the play closely. With pencil poised he regards his score-card with puszled expression.

The young man-Wait a minute, your Excellency, let me explain. Under the scoring rules a hit can be given if, in the opinion of the scorer, the ball was too hard hit to handle.

The ambassador-Yes, I understand. (Still, he does not score the play).
The young man-Undoubtedly they scored that a hit. It was too hard hit to handle.
The ambassador-True, perhaps. Just the same, I'll score it an error. Any big leaguer ought to be able to eat up a grounder like that!
The young man (shocked and surprised)Why, Your Excellency, you talk like an expert. You seem to know something about the game.

The ambassador-I ought to. I played shortstop two years on the scrub team at Yale.


## The End of a Feud

Sceic I-The diamond of a major league ball park. The game is held up while Pat Moran, a manager, tells Umpire O'Day what he thinks of him. A decision at the plate has thrown the stands in an uproar. The rumner, over whom the argument waxes strong, is being held back while the manager does the talking.
Manager moran (shaking a menacing fiager at the umpire)-Anybody could see it. The man was safe.
Umpire o'day (looking straight ahead with a scowl)-Get out of here. Go on and play ball. Trying to alibi yourself before the crowd, eh?
Manager moran-Look me in the eye and say he was safe! Ask anybody. Ask the other umpire.
The crowd-Hit him, Pat! Don't stand for it! Where'd he get that stuff?
Another section of the crowd-Put him out of the game, Hank! Are you afraid of him?
Manager moran-Come on, have some nerve. What you goin' to do 'bout it? You know he was safe by that far (he indicates the distance by spreading out his hands. At every illustration he makes the distance greater). Ask that catcher (he indicates opposing $\because$ kackstop, who stands near by, disyusted).

The catcher-Ask me, huh? You know the guy was out. What you tryin' to get away with?

Umpire o'day (fingering his watch)I'll give you one minute to get on that bench. (To other players.) Get out there and play. Yes, I said the man was out, and it goes, you understand!
Manager moran-Hank, you're as blind as a bat. Your eyes don't look any too good, at that. Where you been last night?
Umpire o'day-One more word out of you and I'll put you off the field. Get out, I tell you!

Manager Moran looks appealingly to the crowd, waves his arms despairingly. Reaches for a handful of dirt and tosses it in the air.
Opposing players (ye!ping from their bench)-Hey, Hank, lost your nerve? Like to see us get away with that! Why don't you put him out? Who's running this ball game, anyhow?
The crowd (Moran's supporters)-Don't stand for it, Pat! Bust him! Who's paying him?
MANAGER MORAN (encouraged, turns around for a parting word)-What's' the ideatrying to make suckers out of my ball club? Why, I-

Umpire O'Day turns suddenly. His jaws are set. Up goes his hand, his index finger at half-cock. If he brings it down Moran will be out of the game-off the field. Moran knows it and disappears hurriedly to the dugout. From there the players continue to yelp at O'Day for five minutes. The game proceeds.

Scene II-It is the next inning and Manager Moran walks from the dugout toward the coacher's box at first base. There is fire in his eye and he has to pass O'Day. The crowd half rises, expecting another clash.

Manager moran (passing Umpire O'Day, gives him a sullen look)-Fine work, Hank. ...Fine work! (He turns his sarcastic glance to the crowd).

Umpire o'day-Hey, Pat. How is-
MANAGER MORAN (hurning quickly) What's that?

Umpire o'day-How's the kid gettin' along?

It is not known to the crowd, but in their home c'ty Moran and O'Day are neighbors. Their families know each other. Moran's child has been sick. O'Day knows about it.

Manager moran (stopping suddenly)Why, he's a little better, Hank. We've sent him down (he waves his hand in a southerly direction to indicate) down to Atlantic City.
The crowd (mistaking the motion of the arme)-Atta boy! Go on and hit him, Pat. Don't take a thing off him!
Umpire o'day (wa'king toward Moran so as to converse in lower tones)-I was telling the folks the other night that the sea air would do him a lot of good. Now (he points a finger at Moran's face to emphasize his point ), I'd keep h'm right there for a month. Don't hurry.
The crowd-Give it to him, Hank. Put him out!
Opposing players-Letting him get away with it again, eh?
Manager moran (placing his hand on O'Day's shoulder. The crowd holds uts breath. For a player to touch an umpire is next thing to treason)-That's just what I said. Hank. A month and the kid'll be fine as a fiddle.
Opposing players-Let him get away with
that, eh? Fine chance we'd have. What's this-a brother act?
Umpire o'day (starts away, but suddenly turns back)-What address, Pat?

MANAGER MORAN (trying to remember and shaking his head as well as his finger)Can't remember-will give it to you tonight.
The crowd-Go after him, Pat. Run him out of the park!
UmpIre o'day (turning toward plate again and speaking over his shoulder)All right, get it for me. I'll be down that way. I'll see how he's getting alongwill take him something to play with. Fine kid, that.
Manager moran-Thanks, Hank. ( He goes to coacher's box.)
The game proceeds. The operators finish telegraphing the details, That night in the "Saseball extras there appears a headline: "Umpire O'Day and Pat Moran almost come to blows. Great excitement!!"


## The President's Lesson

Scene-A box at the Yank Stadium decorated in National colors. The President of the United States is enjoying a ball game. Around him are grouped many dignitaries, including military and naval officers. Col. Huston, one of the ball club owners, is talking with the President.
The president (intensely interested in the pitching of a left-lander)-He's got a great fast ball, Colonel. Good control, too.
The colonel-We bought him last winter.
The president-Yes, I forgot you didn't have a southpaw when I picked the Yanks to win last fall. Got to have a good lefthander for those left-handed batters.
The colonel-You surprise me, Mr. President. I didn't realize you were so familiar with the game.
An outfielder gets his fingers on a hot line drive, but can't hold it.
The president (writing on his score-card) -That was a two-base hit. They can't score that an error.
The colonel (smiling proudly)-You certainly understand the game, sir.
The president-I ought to. I've started so many ball clubs out in our town. trying to win a pennant, that I have enough baseball stock certificates to paper a big part of the White House. Never did get a good left-hander, though.



IT'S just about as easy for an elephant to hide his light under a bushel-providing the bushel's big enough-as it is for a human being. Jumbo did it, for instance, and when they lifted the four-peck measure from Jumbo's calcium, he became the beacon-light of all elephantdom; before that he had been merely a sixteen thousand pound hulk that played with the children each Saturday at the London Zoological Garden. Opportunity, in the shape of Mr. Barnum's press-agents, had to batter down Jumbo's door before the big consignment of elephant flesh became worth his weight in notoriety. Likewise Beelgie.

When the biggest show in the world says it has the biggest elephant in the world, there's the fighting chance that the public is going to believe it. When the smallest show tries to spring something of the kind, it simply doesn't get over. Which explains the fact that while, for twenty-odd years, Beelgie had formed the greater bulk of the menagerie of the Hame and Howard Twice Renowed Wagon Shows, exhibiting in all large cities of 1,000 and under, the only dent the elephant had been able to make had been in the country roads which he traversed for twenty or thirty miles each night, as the tatterdemalion little circus made its way by horse and mule and elephant power from one town to another. Yet Beelgie was deserving of something more. He even was bigger than Jumbo!

Bill Hame had purchased him as a "punk" or youngster when he had stood no more than four feet in height and gave no other promise than that of having an extraordinary appetite. Hame and Howard had fed him well-and Beelgie's physique had responded until at last he towered, like some animated freight car, in the small, patched menagerie of the Twice Renowned, a formidable figure and a more formidable feeder. Beelgie led an active life. As a performer, portraying
feats of mental dexterity and sage sagacity, as the billboards would say, Beelgie hardly was a star. Perhaps the food of his early lifetime had possessed too much of an osseous quality; at any rate, Beelgie's head was largely limestone formation, with the result that he did little more than to trot around the hippodrome track, dance a hootchiekootch with his hind legs as the band kept time with his movements, and call it a day.
But where work was concerned, things were different. Beelgie held all the belts, free-for-all, catch-as-catch-can, and the grand open championship. He put the show on the lot in the morning, he helped "tear down" at night; in muddy weather, or in sandy country, the Hame and Howard show grounds echoed a constant call for Beelgie as the big hulk flopped here and there to the completion of the hundred and one chores which can bob up about a short-handed, element-handicapped circus.

$I^{T}$IT ALL had resulted in a sort of endless 1 cycle. The long walks of the night and the almost constant work of the show-lot, gave him a wonderful appetite. The appetite gave him flesh; the flesh demanded food; the food meant more poundage-and so it went, a pachydermic ring-around-the-rosey which had a tremendous effect on the hay and bran appropriation, but little elsewhere. Nobody believed the announcements that he was bigger than Jumbo. Jumbo wasn't there for comparison. Besides, if Beelgie was all that the circus said, wouldn't some bigger show have him? All of which affected Beelgie not at all. He was fat and bulging and well fed and happy. Besides, he seldom saw the show-crowds or heard their opinions. Beelgie snoozed most of the time during the
performance; he was built for duty, not pleasure. At this point of joyous contentment, there enters- Mr . Greer.

Mr. Greer was a press agent. For the World's Greatest-ninety-five full length cars, 1,000 people, 750 horses, five herds of ponderous pachyderms and a three-mile spectacle of glittering and glorious street pageantry each morning at 10:30 sharp, rain or shine. Which announcements, by the way, were not Mr. Greer's, but merely a courtesy on his part to the traditions of circusdom. Mr. Greer, rather, was of the new school of press agents; quiet clothing, hornrimmed glasses, excellent education and connections, refined demeanor and mannerisms more indicative of Fifth Avenue than of the sawdust ring. The kind of a man who could wear a tuxedo on opening night at the Coliseum and still retain the friendship of the boss of the elephant herd. Or order Orange Pekoe in the cookhouse without the flunkeys giving him the raz. In fact, the sort of a press agent who could walk into a newspaper office and actually write his own stuff. Those things have happened.
It was by accident that Mr. Greer found Beelgie-a chance visit to see what a wagon show was like. Once having seen, the astute brain of Mr. Greer seethed with activity. Could Beelgie be purchased? He could? The Hame and Howard show immediately had an attachment in the shape of a young man in horn-rimmed glasses, who trailed the aggregation for the next four days, meanwhile telegraphing frantically, conferring with his banker over the long-distance telephone, then disappearing to argue with the Old Man of the World's Greatest, to sign a contract, disappear again, borrow money, sign notes, rush once more to the Hame and Howard show, and then, at last, the top button of his vest loosened to allow full play to a prideful swelling of the chest, to put in a four-dollar-and-a-half long-distance call. Finally, the connection:
"Hello-hello-Margery?"
"Yes. Oh, Larry"-the question came at a distance of some eight hundred miles-, "what's the matter? Why are you ? ?"
"Matter?" Mr. Larry Greer smiled happily into the 'phone. "Nothing's the matter. We're fixed for life!"
"Oh! Really? Then they gave you the raise?"
"Better than that! We don't need any raise. We can fix the date any time we want to, now. I've fallen into an investment that pays fifty per cent. a year! A hundred dollars a week, every week! How's that, Honey?"
"Oh!" There was a note of vague uncertainty about the voice. "I-I-don't quite understand. Larry! You haven't bought oil stock?"
"Oil stock nothing!" It was the big moment. "I've bought an elephant!"
"A-what?"
"Elephant-elephant! You know-elephant. Biggest elephant in the world. Stands eleven feet four inches at the ridge
of the back-bone, a third of a foot higher than Jumbo. Get that? Weighs nearly cight and a half tons. Got Jumbo licked to a standstill. I've leased him out to the World's Greatest-a hundred dollars a week!"
"But, Lawrence" - Mr. Greer didn't exactly like the dropping of the affectionate nick-name-"where on earth did you get the money?"
"Money? Why, I had it. That-and a couple of thousand dollars I borrowed."
"You mean-our money? That we were going to put into the house?"
"Well-"
"Lawrence! You didn't take that house money?" There seemed to be no celebration whatever at the other end of the wire. "Oh, you couldn't have done that!"
"Why-why not?"
"But we were going to buy the house with that! We can't live in an elephant!"
"No, but we can live on him, can't we? Now" - and Mr. Greer leaned somewhat severely toward the phone-meanwhile dropping a dollar and a half in the slot at the dictation of Central-"maybe you don't understand this thing. I'll go over it again: I've bought Beelgie, the biggest elephant in the world. Do you understand that? Bought him from the Hame and Howard Circus that didn't know what a really good thing they had. Paid ten thousand dollars for him. Then I went to the Old Man, showed him what an attraction I had, and explained what an awful thing it would be for his competitors, that already have one $I_{5}, 000$-pound elephant, to get hold of this one, and therefore be able to advertise the biggest pair of pachyderms in captivity. Are you listening?"
"Yes-" frigidly-" go on."
"All right. After that, I got a contract from the Old Man whereby I am paid Sioo a week, fifty-two weeks of the year, for the right to exhibit Beelgie as long as he is the biggest elephant on earth. Can't you understand?"
"And you've spent all our money?"
"Our?" There was a refined asperity about Mr. Greer. "I don't see where it was our money. I made it and saved it, didn't I?"
"Yes, but it was going into our house."
"Well, it's gone into our elephant now. Besides, Margery, where's your business sense? This was the chance of a lifetime. We can buy a house any old time-"
"What with?"
"Why-with-with the money we make off of Beelgie. Don't you see? A hundred dollars a week. A hundred dollars a week! Five thousand dollars a year. Fifty per cent. on our investment-
"Suppose he gets sick? Or dies?"
"Oh, listen, Margery! Be sensible. Why should Beelgie want to die?"
"How do I know? But they do, don't they?"
"No, they don't. Live to be seventy-five and eighty years old. Besides, I put it into the contract that the circus can't work him or endanger his health. So there's that. As for the price I paid, I can sell him for three times that much, any old time - "
"Then for heaven's sake, Lawrence, go and do it! Sell him-"
"But I can't!"
"You just said you could."
"I know I did, and I can-when it's really put over that he's the biggest on earth. But I've got to get the advertising first-and I can't pay for it myself."
Here Mr. Greer dropped another dollar and a half, and almost wished he hadn't. An air of finality had crept into the faraway voice:
"Well, I don't think you've acted very fair in all this. You at least could have consulted me about it -_,'
"Didn't have time, Margery. I had to put this deal over, and do it quick!"
"And is this the way things are going to be? Start out in the morning to buy a ton of coal and come home with a wagon-load of turkeys?"
"Oh, now, be sensible!"

'THAT'S just it, Lawrence Greer, I am being sensible. You're the one! I'd like to know if there's anything more foolish than to save your money for three years to buy a house and then put it all in an elephant! Without even saying a word to me about it? I-I-didn't think you could be so unfair, Lawrence. I-I-"
"Now, for goodness sake, Margery, be reasonable. Figure it out for yourself. Elephants live to be seventy-five years old. Beelgie's only about twenty. That's fifty years at five thousand dollars a year-threequarters of a million dollars on a ten-thou-sand-dollar investment."
"Oh, it sounds nice."
"Well, doesn't it?"
"Yes." Then acidly: "If this-this thing doesn't die. Or somebody doesn't come along with an elephant that's twice as big as he is. Or-"
"Now-just a minute there, Margery. I've taken about all of that I can stand! I wasn't foolish and I wasn't_-"
"Time's up, Mister. Drop another dollar and a half if you wish to-"

Somewhat grudgingly Mr. Greer fished in a pocket for the necessary coins. Only to halt. A decision had come from the other end of the wire-somewhat tearful it is true, but exceedingly definite: conversation's over"


A moment later, a rather vague and grumbling Mr. Greer was on the way to the Hame and Howard Circus, there to stand for a long time before the bulbous Beelgie, asking questions of the elephant tender regarding his soundness, peace of mind, strength, digestion and other necessary points raised by that conversation with St. Louis. Mr. Greer was angry. His pride had been outraged by a woman who had no more imagination than to think that because they had decided upon a house, they must have a house, no matter what opportunities might arise. Of course, there had been a sort of vague possibility of some truth in Margery's statements that Beelgie might not last. But if accidents were to happen, why hadn't they happened already?
"N IMAGINATION!" grumbled Mr. placid Beelgie. "No forethought! No -" But a man's soliloquies, when a woman has angered him, are long drawn-out affairs, given to repetitions and what-not. The important thing is that late that night, Mr . Greer left town via Pullman, while Beelgie, pop-eyed and shimmying with fear, followed by freight. A month later, an elephant was on the road to fame.

The picture of Beelgie, all 16800 pounds of him, was on twenty eight-sheet stands, adorning the billboards three weeks in advance of the World's Greatest. Mr. Greer-when he wasn't writing unavailing letters to St. Louis-was pounding the typewriters for the newspapers about the size, weight, history and dimensions of the only elephant in the world that was bigger than Jumbo. Car managers, lithograph companies, banner-squarers, program distributors, bill-posters, official announcers and bull-tenders, all were on the job to make Beelgie the most famous elephant in America. The only individual who received no thrill whatever from it all-was Beelgie!

F
OR, with Beelgie, the whole blamed thing - was a washout. What formed the cause, Beelgie didn't know-he wasn't the sort to be able to diagnose. All he could understand was that he was unhappy, woefully, terribly unhappy, that his outlook upon life had taken on a sort of a bilious hue since he had come into the great, rushing universe of the World's Greatest, where everything ran on schedule, where tremendous cars formed the night abode of himself and a score of other elephants each night; where his legs, in a manner beyond his knowledge, had taken on a sort of flabby weakness, where his back ached, and where he was afflicted with spots before the eyes, dizziness on arising, bad taste in the mouth and general sluggishness. Beelgie was no pachydermic physician. He only knew he was missing something, that a great, wonderiul condition
of affairs had departed from his life. But what? That was beyond Beelgie.
So he weaved at his picket-pin, a mournful, distressed appearance in his eyes, a sort of gone expression about his drooping mouth. Sometimes he even evidenced a lack of interest in the offerings of peanuts and sticky popcorn which daily were shoved at him by the thronging crowds. With a pachyderm, no symptom can be worse, and it was not long before the elephant superintendent and a worried-appearing Mr. Greer gathered in conference.
"That bull's sick!" said the elephant man. Mr. Greer looked suddenly over his glasses. "Sick?" he asked, a greenish coloring beginning to take effect in his ears. "You mean-sick?"
"Yeh-sick, or somethin'. He ain't right. Ever notice-he don't take no interest in nothin'? Ain't got no appetite. Ain't got no pep. Ain't got no get-up an' go about him. He ain't right, I'm tellin' you, he ain't right!"
"Could it be"-Mr. Greer was hoping against hope - "that he's just lonesome?",
"Yeh, it could-but it ain't. Nope; it's somethin' else. In th' first place, there ain't no reason for him bein' lonesome. Over there he was th' only bull there was. Here he's got a whole flock o' bulls to keep him company. Besides, if he was lonesome, he'd kick on me handlin' him, wouldn't he? Want his old trainer, or somethin' like that. But that ain't it. He don't kick on nothin', don't get interested enough in nothin' $t$ ' make a row about it. Just th' trouble-
don't take no interest in his food, don't take no interest in th' rest o' th' bulls, don't take no interest in th' crowd or nobody. He's just with it-that's all. Th' worst of it is, he's fallin' off. That bull's lost a couple o'. hundred pounds!"
"Huh?" The greenish coloring had spread. "How much?"
"Couple o' hundred-maybe three; I don't know. But he's losin' weight-droppin' it off by th' armload. Look it-see there? He's saggin'!"

MR. GREER admitted it against his will. At Beelgie's shoulders were unmistakable evidences of shrinkage. The leathery hide was loose and overlapping, there were about him the faint appearances of gaunt-ness-if an eight and a half ton elephant can be gaunt. Mr. Greer moistened his lips.
"Have-have you tried medicine on him?"
"Not yet-just been figurin' t' feed him, up, but it don't work. Guess I'll have t' begin dosin' him."
"Yes-yes, I think I would." Mr. Greer managed to find a ten-dollar bill deep in a pocket and passed it forth. "Yes-I'd dose him up. A tonic or something. Plenty of it!"
"Oh, yeh, I'll do that all right." The bull-man bobbed his head, jabbed the price of four bottles of moonshine into his pocket, looked again at Beelgie, then yelped for his assistants. A bugle had sounded in the distance. In ten minutes more, Beelgie, attired in a crown of cut glass and ostrich
 ran, yelping, for the aid of neighbors. Beelgie went blissfully on, and the flashes of lightning disclosed a long and beautiful path of wreckage.

plumes, and a red-plush howdah-"howdy" it's called in the circus-would bear the Queen of Sheba around the hippodrome track at the head of the tournament, or opening entry. The head bull-tender passed on, with Mr. Greer's ten dollars. Mr. Greer passed on with his sorrows, public and secret. Beelgie remained behind, to grieve alone.
For Beelgie wasn't his old self at all. His former rotund beauty was fading. His outlook on life was a drab, dull thing, without a single joy or alleviating circumstance. Beelgie couldn't read the billboards. He didn't know he was famous. The fact that he was bigger than Jumbo was nothing at all in his life; he'd never even met the elephant. The glory of being a feature with the World's Greatest meant less; the food wasn't any better than it was back there on the Hame and Howard, and besides, Beelgie had no appetite. For an elephant, that's the last word.

NOR was it for Beelgie, or any one else, to reason into the depth of things, and bring forth the psychological reactions, as they say, of his complex. How was Beelgie, sixteen thousand, eight hundred pounds-less the two hundred he had lost-of some hide, more flesh and a great deal of bone, to reason out the fact that what he wanted was exercise? How was he to reflect upon the history of his case, and view it in comparison to his present status? How was he to reason that when an elephant has put in the best years of his youth in dragging a circus from one town to another, pushing wagons, carrying poles and seat-planks and grand-stand jacks; yanking the cook-house on and off the lot, and doing a few dozen other things, he simply can't fade out of the picture without suffering the consequences?
Now he did nothing but shamble around
the hippodrome track with the Queen of Sheba sitting up there in the howdy and showing her gold teeth; or trotting a few steps to the cars each night, after the show was over-not more than a mile or two of walking each day. That might be all right for other elephants, but not for Beelgie. He was like a mail-carrier who suddenly had been given a desk job. The old zest wasn't there. The long dirt roads, the happy exercise, all had faded for him, to give way to a life of irksome ease, which in turn was sapping his every ambition. What made conditions worse was the fact that nobody around the show was any better informed than Beelgie. During his negotiations with Hame and Howard, Mr. Greer had seen the elephant only while on exhibition. The rest of the time he either was talking to the management or trying to wear out the telegraph wires. He knew nothing of Beelgie's private life. He therefore had brought no informamation with his gigantic purchase, other than the fact that he was a whale of an elephant. All he could do was to stand by and watch the head bull-man while he poured castor oil by the gallon down Beelgie's rapidly thinning throat, or tried to argue him into eating food for which Beelgie really had no relish.
Besides, Mr. Greer wasn't exactly at his best these days. His letter-writing had not been without its misfortunes. In one or two of his missives. he had made a few rather radical statements. Following which, Mr. Greer had come to the conclusion that one never should be radical with a woman. Especially one who already has gone into training for the handling of a husband. After a week or so of fruitless watching at the post-office, Mr. Greer found that he had plenty of time to throw has every effort into his work as the personal representative to an elephant.

Beelgie, about that time, needed a great deal more than representation.
Day by day, in every way, he grew worse instead of better; each morning found his trumpet call more piteous-less of verve and dash about him as he wobbled about the hippodrome track, his ostrich plume crown fluttering above his big head and the howdy rocking on his back. Day by day-then, a new element entered, the Old Man.
"Hearing a lot of kicks on Beelgie," he announced shortly one morning as he and Mr. Greer stood in review before the disconsolate hulk. That greenness again appeared in the vicinity of Mr. Greer's ears.
"In-in what way?"
"Every kind of way. Woman stopped me yesterday and asked me why we didn't feed that elephant."
"Oh."
"Yeh. Seemed to think we're starving him on purpose. How much has he lost now -a half a ton?"
Mr. Greer sighed.
"Why-I really couldn't say. We haven't weighed him lately."

"NO?" The Old Man grunted. "WellI don't guess we'd better; at least, not when there's any of these spies for the American Mastodon Shows around. I've got a tip on 'em."
"Oh." Some way, Mr. Greer had lost his usual flow of language, "You've got a tip?"
"Yeh. They're feeding that big bull of theirs about eight times a day, trying to make him take on weight. Somebody's been sending 'em the dope on how Beelgie's falling off. Figure to get their elephant to weigh more than ours, and then give us the ringdown. A short, fat elephant always looks bigger'n a tall skinny one."
He gazed at the now-cadaverous Beelgie, while Mr. Greer gazed intently in the other direction. The situation was getting a bit (Continued on page 52)


IT IS a very funny thing that, although you can get all the expert advice you want on how to start a garden and how to keep it going, you never see any articles in the booklets or magazines on what to do with the stuff you finally drag out of the ground. Nobody seems to care whether or not you die of vegetable poisoning from trying to eatyour way out of a cellar-full of lima-beans. No one takes any interest in what you are going to do to prevent an accumulation of radishes from piling up until they lift your house off its foundations. All the seed merchants (who inspire the articles on gardening) care about is your buying their seeds. Let the Board of Health take care of you after that.
Now for three years I have let myself be stampeded into starting a garden by these paid propagandists of the seed people. On reading their warning "Now Is the Time to Get Your Beets into the Ground" I have rushed out and bought beet seed without ever stopping to question why in God's name I should want to get my beets into the ground. It just seemed to be the thing to do.
I have studied the charts showing which way to face when you sow Swiss chard in order that the sun may reach the winter wheat which you are planting in the next row. (Five rows of winter wheat are usually enough for an ordinary garden, because in the winter you don't want much wheat anyway. As a matter of fact, I use the winter wheat chiefly to mark the line where my chives stop and the grass begins.)
I have practiced the most approved grips as set forth in the farm journals in order that the holes made by the hoe should be at an angle of refraction equal to the sum of the square of the other two sides. This, they say, prevents the bean seeds from getting on top of one another during the long spring evenings and thereby coming up all on one stalk.

In fact, I have put in more time in preparation for my garden and in coaxing it along to fruition than I have in bringing up my family of boys. And in the end, what have I had to show for it? An excess of iron in my system which had to be drained off to keep me from rusting to death whenever I went out in the rain, and an aversion to vegetables which lasts throughout the entire winter.
It is about time, therefore, that some one made up a list of ways in which to dispose

By Robert C. Benchley<br>Illustrated by Arthur G. Dove

of the excess crops which result from the feverish scramble of commuters to indulge themselves in gardens during the spring months. In an attempt to do this, the present treatise will begin at the point at which most treatises on gardening stop, namely the week following the harvest. Let us take it for granted that you have planted your seed, have broken your back, have gone out every five minutes for two months to see if anything new has shot up, and have, at last, finally picked the product of your labors. Now comes the big question: what to do?
Probably the most troublesome crop to handle will be your radishes. No matter what else comes through, you can count on the radishes to make a splendid showing. If you planted enough to supply, let us say, a dozen radishes (surely no one would wittingly put himself in line for more than a dozen) you will be surprised to find that Old Mother Nature has spread herself and lavishly supplied you with three-quarters of a ton. Of these, half a ton will be entirely porous and quite inedible, a quarter of a tor will be so small that you will lose them up your cuff while picking them, and the remaining quarter-ton will bear some resemblance to food.
The half-ton of corky ones ought not to be even bitten into. It spoils you for any good ones that you may come across later in life. Once you have set your teeth into a nice, porous radish you shy away from radishes for the rest of the season. It doesn't seem worth taking the chance for.

This does not necessarily mean that you should throw them away. I have found that by cutting them with a small, sharp knife around the top, making little fancy designs, like fleur-de-lys or something with an egg-and-dart pattern, you can mount each one on a tiny standard and use it to stick pens in after using. Let us say that you have three or four spongy radishes in your crop. Here, with perhaps four evenings work, are three or four thousand Christmas presents all provided for. If you like you can serve appropriate sentiments across the body of the vegetable (the white against the red is very effective) such as: "A Merry Christmas and a Happy Radish."

People will be so crazy about these little penwipers that a fad may be started for
them, and you will begin to receive orders from the big department stores. Eventually you will have to give up your regular business, whatever it is, and do nothing. but make radish pen-wipers, and finally someone will write you up for The American Magazine. And you will say to your wife some evening as you sit in your old Rolls, "Remember, Millie, the time we read that article in the Elk's paper that first gave us the idea of making our fortune? I wonder where the man who wrote that is now. I'd like to send him a little check, just to show that we appreciate what he has done for us." And Millie, if she has any memory at all, will say: "I think that he said that he could be reached any day before five at 1425 Broadway, New York City. Let's send the check right now, Sanford!"

THERE isn't really very much that can be done with the baby radishes except to string them like beads. They make a very pretty bijou, but the tendency is to nibble at them if the wearer is at all nervous or hungry, and after you have nibbled at a radish, no matter how small, it isn't worth much as a decoration. A nice coating of shellac, however, would keep you from nibbling many of them and would, in addition, make them shiny.


The cook should cover the bowl containing the unstrung beans with a silk hat, and walk slowly around it in a circle muttering an incantation

There now remains nothing but the edible radishes to be disposed of. What to do with them? Surely not eat them. One or two, maybe, yes. Before anything else to eat comes on the table. But no one expects you to eat radishes when there is real food to be had. So the best thing to do with those which are not spongy enough for penwipers or small enough for stringing, is to throw them away. You can do this by filling baskets with them and taking them out in a row-boat and dumping them overboard. Unless the lake or stream is very shallow there is little danger of your filling it up.

And there is your entire radish crop taken care of.

WTE NOW come to the string-beans. They also are very enthusiastic growers. I have seen the time when for every string-bean I picked in my garden, three would appear in its place before my back was turned. Or rather before my back was well.

There is one good thing about stringbeans. You are likely to think that they are leaves and pass them by. Unless you look very closely a string-bean and its eaf seem to be of the same color and make the same sort of noise. This, of course, opens up a perfectly plausible way of avoiding an excess of beans. Just don't pick them off the vines. Say that you thought that they were leaves. No jury in the country would convict you. And the more beans you leave on the vines, the fewer you have to take care of in the house.

You will have to bring in a certain number, however. The family expects this of you and will ask you where the beans are if you show up without them. The big question about string-beans is not so much what to do with the beans as what to do with the strings. Scientists have been working on this problem for years and the best that they can evolve is a makeshift. Admittedly, the disposition of string-bean strings is still in its infancy. Such facts as research has disclosed, however, are yours for the asking. (Do I hear any one asking? . . . Thank you.)

Well, then, as every one knows, a certaia percentage of the strings are removed from the bean before cooking. This is done by the cook, Most cooks use the following method:

Place the mess of beans in a large bowl. Break one open and extract the string. Sigh and look out of the window. Break another open and extract half the string. Break another open and drop it in the bowl with the first two. Cover the bowl containing the remainder of the unstrung beans with a silk hat, walk slowly around it in a circle muttering, "String-bean, string-bean, the finest string that ever was seen. Jippity-flipperty-FIG!" At the word "FIG!" take the hat off the bowl and you will find that the beans are all strung.

This being the favorite kitchen method, it is not surprising that once in a while, when a cook doesn't know her lines very well,
one or two strings remain. One or two strings per bean, that is. What we are trying to solve for you is the problem of these strings which reach the table in spite of everything that the cook can do.

Some people like to make watch-fobs out of them. As they find them in their beans at dinner, they say, "I beg your pardon," to their hostess or whoever it is that sees them doing it, remove them delicately from their mouth with the thumb and forefinger (raising the little finger the while) and place them in a row beside their plate. Soon they will have enough to braid together in little strands, in turn weaving these strands into one large cable with a knob on the end, which can be attached to the stem of the watch and worn hanging from the watchpocket. There are two styles of these fobs, green and yellow, depending on the style of bean used. A lot of young men are going in for the yellow this summer, although, of course, green is always correct and perhaps a little safer if you want to be conservative.

As yet there has been no way perfected for adapting the strings from beans for use on the banjo. The damp weather affects them. Furthermore, they are not long enough. If you have a very short banjo, and can keep it in an even temperature, you might be able to work. But we promise nothing.
Swiss-chard is another vegetable that it is difficult to find room for after the third mess has been cooked. I first planted Swisschard under the impression that the seed envelope said "Swiss Cheese," and being very fond of a Swiss cheese sandwich before going to bed at night, I thought that it would be handy to have it right out of our own garden rather than running down to the delicatessen for it. Even when I saw the green leaves coming up out of the ground I wasn't sure that I had been fooled, for I didn't know but what Swiss cheese grew like beets and potatoes, with a pretty little plant above the soil and the actual prize itself underneath. But no.
What Swiss-chard really turns out to be is so much like spinach that you could cry. If you are going to have spinach, you might as well call it that from the start and take all the credit for it. After you have had it for dinner three or four times, it won't make. any difference what you call it. And no matter what you call it, it will come. It will come in great sheaves, so that when twenty baskets have been filled with it, lo, there will be enough to feed the militia with.

Owing to the broad surface of the Swisschard leaf (something like that of the romaine without the Russian dressing) it lends itself to several different ways of disposal. First, it may be placed in the sun to dry thoroughly, and then rolled into cigars and smoked. A good Swiss-chard perfecto ought to bring anywhere from twenty cents to tonsillitis in the open market.
In case you do not smoke, it is always possible to take two Swiss-chard leaves and


Before he could telephone for the police the nasturtiums had come right into the house and were trailing their way upstairs
sew them together to make a mitten. Every one has need for mittens at some time or other, even if it is only to wear one and carry the other in the hand just for looks, at the races or some place like that. A good mitten is never out of place. And you won't find many better mittens than those made from the leaf of the Swiss-chard. In case, you want a place to stick your thumb, you can always buy kid-glove thumbs at a drugstore. Just tell the druggist that you want a thumb to go with a Swiss-chard mitten and he will know what you mean, especially if you accompany your request with a sly wink.
Although this article has been concerned primarily with the excess crops of vegetable gardens, something ought to be said about the nasturtium, which is the radish among flowers. I had a cousin once who planted some nasturtiums around his front porch in April. His family went away in May for the summer and he was left alone in the house. One night in June he heard a noise downstairs and, on investigating, discovered that it was the nasturtiums forcing their way through the porch window. He tried to batter his way out at the door, but the tangle of stems was so thick that it could not be opened. Before he could telephone for the police the nasturtiums had come right into the house and were trailing their way up the stairs. He came very near starving to death before the neighbors could chop an entrance in to his rescue.

THERE doesn't seem much that can be done with the nasturtium, either. You either let it bully you out of your house and home, or you take the situation into your own hands in the first place and don't plant any

Of course, there is where we humans have a big advantage over our little brothers the vegetables and flowers. We don't have to plant them if we don't want them. Some of them, like the dandelion (if I wanted to mention names), don't wait to be asked, but as a general thing, we have the original say in the matter. And what do we do? In spite of what we have learned in previous years, in spite of warning articles like this one, we go right out and plant more seeds.


Part IV -The Episode in the Mountain House

THE doctor returned to the drawing-room-found the two still standing before the fire. He told them of Hortense's sudden departure.
"I am glad she is gone," Eulalie commented. "But I think she's our first link in getting at this mystery."
"Well, I have some theories myself. What are yours?"

Eulalie glanced at Carroll. "Don't you think, doctor, love is as magnetic a force as any other form of energy?"
The old man drew his bushy eyebrows together. "Yes-if it's love; an emotion as rare as the dodo bird. What most people call love is a trick of nature. Enduring love is a law of the supernatural."
"Do you think we could call Thecla back -by love? Carroll-all of us?,
"No," said the physician, "I don't." He thought they could, but he had no intention of telling two young lovers how far the force of their wills could reach. The young man, so tooled and chiseled by emotion that he looked like a Rodin marble; Eulalie, reaching out her hands to the great Fire from the shadow of death - the old doctor knew better than to set these already active imaginations flaming. Thecla might then walk forever in the avenues of the ancient garden to the flutes of fascination.
"No, I don't," he repeated. "And as all emotion without action is dangerous, and destructive of health, I propose that we run down our problem instead of talking about it!"
"You are quite right," Eulalie said. "I wish we could start to-night."
"Too late; but, Carroll, come down in the morning early, and the three of us will hunt Merton Calvert."

By Anna McClure Sholl

"Agreed," Carroll answered. "I must know if Calvert was on the track of-" he checked himself; Eulalie read his thoughts and jealousy held her for a moment, under the same mad fancy of Calvert seeking that beautiful face until it drew him quite out of the world of men and women into some fastness that she could not reach.

Carroll went away promising to be on hand in the morning and the doctor and Eulalie had dinner together. He suggested that she should go to bed early.

She agreed-but she had plans of her own; she would wait until the house was quiet; then steal down to Thecla's room-watch there to see if Hortense's absence from the house made any difference in the nocturnal visitations. It was almost beyond her courage. But she must go beyond her courage and challenge fate.

No! Thecla should not have him, but herself, Eulalie! waking to the possibilities of her woman nature; the swathings of the chrysalis soon to separate-and release her. She could never possess Thecla's charm; but her own-her very own. Out of what filaments should she spin that veil which every woman desires and some possess supremely and others never have at all, so that they walk the world seen as plainly as men.
They must not be too conscientious nor too literal, nor too infatuated with any man. The negatives were easy enough; but the positives, these were the rub, for they lay neither in beauty nor coquetry nor kindness. Some of the kindest people Eulalie had ever known hadn't an ounce of charm.

Perhaps in Thecla's room to-night the secret would come to her.
After dinner she and the doctor sat down to a game of cribbage before he went upstairs for one in Miss Lucy's room. "No fancies, remember, to-night," he warned, "Teck and Murphy, those comic-opera policemen, have come again from Brompton, Murphy rather low to find Hortense gone. No one to give them a sip or a drop. Don't stay down here too long."
She promised to go soon to bed, and she had litile inclination to linger among the tall alabaster vases which someone in the household had filled to-day with blue delphinium. And after a few minutes' interrogation of the fire-that oracle of deeply human questions-she went to her own room, declined the services of her aunt's maid; then decided, at the end of her undressing, that a brown velvet robe would never do to wear to Thecla's magic red and emerald chamber.
She had one other-of pale golden silk; and she put this on for her vigil, and about eleven stole down to Thecla's room, and switched on the lights, wondering if, after all, she would have the courage to spend the night there.

THE place seemed gay as usual-bland and gay, and almost as if prepared for her, with a kind of caressing sweetness in the atmosphere. She turned down the silk counterpane-fresh sheets, and lying on the pillow a square gray envelope addressed to herself. Opening it, she read:
"You think you are rid of me; but you will soon know that you are not mistress of the Manor as you fondly believe. Miss Thecla will take me again. She is more generous dead than you living.
"I wonder why that girl hates me so?" Eulalie said to herself. "I suppose Thecla knew she needed severity, not kindness. I never remember Thecla speaking of her familiarly."

She curled up in a deep chair and took the room to her heart from her inevitable pleasure in it. Buther eyes returned from every survey to the closet door. After a while she rose and opened it; and the dresses in their orderly line recaptured Thecla at the center of many memories.

Growing sleepy in spite of herself, she got into bed, switched out the lights, dozed, then became aware of voices in the garden just under her window.
"I tell you, it's her."
"I tell you,-it ain't."
"Pull your trigger, Teck."
"Pull your own!""
Eulalie flew to the window just in time to see a woman's figure enter the observatory.

" ${ }^{\circ}$OW we've got her," said a voice from the garden. "All we have to do is to perch there till she comes out."
"All night?"
"Till she comes out. The steps are wood, not stone. Make yourself comfortable."

Eulalie saw the two officers settle themselves on the steps of the little octagonal building, which had a window within her sight but not theirs. A light flashed outan instant. Yes, it was a woman-the woman! Eulalie had just time to see the red and violet dress. Darkness again! Had she dreamed it?
They must not wait-the cowards. They'd fall asleep on the steps-and here was the chance to challenge this apparition, this woman in the wrong clothes, as Merton called her. Eulalie hurried down to the garden and across the terrace, calling,
"Teck, Teck," in a low, clear voice.
The two men scrambled to their feet. She heard Teck say: "It's all right. It's Miss Eulalie."

She came close to them. Teck threw his flashlight on her to make sure; and in its circular nimbus she stood-golden!
'Open the door of the observatory," she commanded. "At once!"

The two men looked blankly at each other.
"Now?" asked Teck. "Miss Eulalie, did you see her? Did you see her go inthere?"
"I saw some one inside the observatory. Open the door, please."
"Now, could you describe her?" asked Teck, his honest face a broad blandishment of procrastination.
"She is my sister-alive or dead."
Teck and Murphy looked at each other in anguish. Each challenged the other to the deed. Eulalie saw the fear in their facesand walked to the door-swung it wide open and called, "Thecla!"
Nothing! Just the few garden tools in the corner and the pale glass dome arching the octagonal walls. Some one had washed the blood from the floor.
"Well, can you beat it?" ejaculated Teck. "Miss Eulalie, did you see her from a window?"
"Yes, there was a light in here for an instant. Did you move at all from this place in the last ten minutes?"
"No. We sat-right here on the stepsdidn't we, Teck?"
"We did," Teck said mournfully, "and by Ireland's miseries it was a mistake."

The hopeless emptiness of the little oneroomed building checked all calculation.
"You saw her in the garden first?" Eulalie asked.
"Yes, walking fast toward this building."
"Why didn't you follow her?"
"Well, Miss Eulalie, you'd better get a German on the job. Us Irish are not stolid," Teck answered. "When them that don't rest well return, we give 'em a wide circle."
"You mean you are afraid of her?"
"Yes, ma'am, we are," said Murphy frankly. "Beautiful ghosts are worse than the ugly ones. You'd never know where they'd lead a man. Why, they might lead him into a lake or over some precipice."
"I believe my sister is alive."
"Miss Eulalie, she's taken one away," muttered Murphy. "Mr. Merton Calvert's gone."

At his name she felt her color rise, and was glad of the night.
"He will come back," she remarked quietly.

"LLET me escort you back to the house, " Miss," Teck said.
"Yes, Miss," said Murphy, promptly taking his place at her side.

Eulalie walked between them like a prisoner of their superstitions. Her own were heavy upon her, and she decided that she would not go back to Thecla's room to switch off the lights. But as she crossed the hall a new thought came to her. Thecla had feared nothing. It was part of her charm that she feared nothing - of an equipment that was not so much armor as the lack of armor.
So she went back, opened the door, crossed the threshold, and breathed jasmine and lemon flower; passed a long mirror and caught sight of a red mouth and blue eyes searching, and golden drapery. "It's myself," she thought. "Why must I think everything beautiful is Thecla?"
Her sister's jewels were in a little safe let into the wall. The combination was just the word "Thecla," and so she set it-and swung open the heavy little door; then started back in astonishment. The little square metal case was empty of the leather boxes that held Thecla's jewels. Some one had taken them all.

The theft aroused in her a sense of security, of being on firm ground. Here at last was something tangible that one could track down! She closed the door again. Of course Hortense had taken them, and the alarm the doctor had sent out would not include

possible murder and. certain theft. . Eulalie resented this stealing of Thecla's ornaments not so much because of the value of the jewels-many of them were only semiprecious stones-but their settings and their strange blending of colors were unique, alexandrites, bloodstones;' amber like honey, rubellites, rock and staurolite crystals, sun-stones and moon-stones, cat's-eyes, crystal, jasper, opal matrices, and coral and jade. Diamonds Thecla abhorred.
All this store had vanished. She closed the safe again, feeling that another link with her sister had been broken. So strange was every incident of the past week, it seemed now as if elves or gnomes had transported this treasure to dark caves in the wild and distant mountains. She put her hand in to feel for one forgotten gem, and her fingers closed on the cold smoothness of a large round crystal.

SHE took it out; set the sumptuous sphere on the yellow silk cover.iof the bed, knelt beside the bed and gazed into it, making a golden shadow of her unloosened hair. Thecla-Merton-Carroll-all just beyond her because she had thought bleakly of this universe-ah, perhaps proudly. Perhaps Thecla had been so meek at heart she could neither cry nor question-but say yes to all the crowding events of life as they came to meet her, and put them through the alchemy of love, so transforming them. Surely the world was made for enchantment-spirit working through flesh, never the flesh alone, nor the pompous intellect. How dreary all formulas for living without that divine fire.
"Hark! how the nightingale-
The tawny-throated,
Hark, from that moonlit cedar what a burst, What triumph-!"
The lines of Matthew Arnold went through her mind.
Triumph! but only for those capable of infinite love-all else the dead leaves blown on the wind!

She fixed her eyes on the crystal, wondering what might come from its clarity whose face, what distant scene; then smiled at her own fancies. To look into the crystal of the spirit was the true method; all "little lovely moony nights," all radiant days lay there.
But growing sleepy at last, she closed her hand on the ball as a child might, as if in that etherealized room to touch the tangible gave comfort; and so went into her dreams.

She was awakened by the doctor bending over her. "Dawn here, Eulalie," he said gently. "Carroll has come! Do you want to breakfast with us?"

She was sure she did; but before going to her room she told the physician the events of the night. He listened without comment, glancing at her occasionally; but he saw no signs in her of undue mental excitement.
"Of course it's Hortense," he granted, "but there are features of this case that seem beyond the ordinary-to say the least! I can't quite attribute all the maid's mad doings to extravagant devotion to her dead mistress."
"Do you think the same hand took the jewels that cut the painting out of the frame?" Eulalic questioned.
"Perhaps. But go get ready for the day. You'll join us soon?"
An hour later they were in the doctor's sedan. In his judgment the country people in the mountains, being used to his car, were less likely to connect it with detective work.
"Of course Hortense may have gone to New York," he said. "On the other hand. she may be hiding in some mountain house-
out Sparta way. out Sparta way."
"Out Sparta way" had always a bleak sound in the ears of the neighborhood-it being a section of villainous roads, small hidden villages and that languor which descends on mountain dwellers, as if perpetual gazing over great distances had an hypnotic effect. Thecla had loved this rugged and sparsely settled region; and it was on one of its roads that her horse, stumbling, had thrown her. It was toward this little wooden cottage where they had taken her after the accident that the doctor was directing his car; and they reached it after an hour's difficult driving. Dr. Crosby thought of his last. errand there with the ambulance in his train, and Jennifer Burnham, who had once been a trained nurse in the Falcon household, standing white in the sunlight, her black 'hair like an Indian's, flat against. the strange appalled face. He remembered her greeting: "It's a Falcon! an eaglet broken by a horse-devil"; and the great black horse firmly tied to a stone post had pranced at her words.

Behind her a sign had been swinging in the wind: "Tea Served," and he made out she earned a precarious living that. way, serving tea. to the few climbers who had courage to adventure up that road for the view.
But to-day the door of the little place was closed, the windows barred; the marigolds in the garden drooping for lack of water. As there were no near neighbors of whom to inquire, Carroll suggested that they ask at the first house down the road. "And you are thinking, doctor," he said, "Hortense may have taken refuge with this woman?"
"I don't know-but Jennifer Burnham must know this district."
"What an odd name," Eulalie com:mented.
"An odd woman," replied the doctor. "A strong creature. I could connect her as little with this tea-house as a mountain pine with a-dolls' party. It had the usual gimcracks-yellow tables and gingham curtains, and all these marigolds in vases. Well, here's a house. Carroll, will you jump out?"

He returned from his interview with a farmer's wife, looking rather puzzled. "She says Miss Burnham closes the tea-house and goes to her real home back in the mountains every Septenber. I asked where the real home, as she called it, was; but she said she'd only been here a year and didn't knofw anybody but her immediate neighbors; hadn't known even these very well. Asked her if she'd seen a very smart maid in high heels-said no!"
"What shall we do next?" Eulalie asked. The doctor considered. "Just stop at houses-ask for a drink of water; ask if any strangers have been seen up here lately."

So they went snailing along, a measure of procedure well adapted to the rugged roads that just skirted the heights as if afraid of plunging through forests and up declivities. No one had seen a stranger.

T${ }^{-1}$ HE day warmed to noon and they ate the lunch that Desmond had put up, near a little stream, a charming glancing bit of water. Beyond was a wood, and Eulalie said she thought she saw a cabin through the trees. Should she go and ask there?

The doctor and Carroll were smoking and they nodded their acquiescence. When she was out of hearing Carroll said, "Do you believe Merton Calvert is dead?"
"No, I do not. People don't kill without an object; and what's the motive in this case?"

Jayne shook his head. "I don't know-", he hesitated, "unless-she-wanted-him."
"She? who is 'she'?"
"Thecla," he gave back miserably.
"Jayne, don't go too near the border-line," the doctor warned, "though I must say you have some excuse for this nonsense."
"Doctor, I loved her."
The old physician puffed at his cigar and flicked the ashes against the log on which they were sitting. The great cobweb of sex, commensurate with the universe, caught everybody-even the mystics rapturously espousing the infinite, certainly it had caught Carroll with his intense eyes and his lean greyhound look as if baying a shadow.
"Of course you loved her! You'll sec her again in some other world, I don't doubt. But here's this life! Marry, settle down, bring up a big old-fashioned family-the kind this silly world thinks it can't afford. My God! as if the Almighty couldn't feed the mouths he made!" the doctor cjaculated.

Carroll tossed a blade of grass into the brook. "Think what Thecla's children would have been:"
"I am not so sure," remarked the doctor, "that they would have caught her charm."
They went into silence again, and the brooding day took their thoughts far. At last the doctor looked at his watch. "Well, it's time we're off. Where's Eulalie? It seems to me it's a long time since she left us."
"She went to a cottage in the wood there," said Carroll, glancing anxiously through the trees. "Do you see any cottage, doctor?"
The doctor peered through his thick glasses. "Those big boulders look like houses sometimes. No, I don't sec any cottage. She must have imagined one., Better go into the wood after her, Carroll."

$\mathrm{H}^{\mathrm{E}}$E WENT and was gone about five min-utes-came back looking alarmed. "I
say, doctor, Eulalie isn't anywhere around."
"Nonsense!. Did you call?"
"Didn't you hear me?"
"No; the wind must be in the wrong direction. Did you see a cottage?"
"The wood gets thicker and thickerthere's not a sign of any dwelling."
"That's queer!"
The two men avcided each other's eyes an instant; emotions rushing over them of fear, dismay and that haunting sense of something uncanny which brooded over the whole landscape, so full of great gray trees and tumbled rocks and the aspect of defeating human endeavor. The little brook-all white and silver and deep chestnut brown in the shadows where the pools mirrored the lichencrusted rocks-sang its wild song while the two men hesitated and swept the still landscape for the slender figure of Eulalic.
"Good heaven, doctor, she couldn't have met harm!" Carroll ejaculated. Something mysterious and ghostly in the great gray wood caught his sensitive imagination and chilled his heart. The shoulder of the mountain rose indifferently beyond the plumed trees with that air of aloofness all mountains have. Other blue peaks rose distantly and high in the air an eagle circled.
"Sound the horn, Carroll. It gives an awful squawk."

But its raucous call brought no answer from the wood. The doctor raised his high, quavering voice and called, "Eulalie!" but the name died away on the wind, and no one came in sight-yes, one person: a thin, dark creature with luminous eyes, wide-opened to behold either the mountains or his own amazing visions. The doctor noticed at once that his chin was white for a country lad's, and delicately rounded. Absorbed, wearyfor he walked slowly-and with a kind of proud reticence in his bearing. He scarcely

glanced at the sedan or the two men standing near it.

Carroll hailed him. "Did you see a young lady in the wood as you came along?"

The dark eyes flashed, the shoulders squared and the reply seemed haughtily given. "I saw two of them-and one was following the other."
"Which direction?"
He pointed vaguely toward the wood.
"They were going up mountain."
"Country women, likely," the doctor said. "Can you describe them?"

AFAINT smile overspread the stranger's face. "I couldn't soon forget them," he answered. "One was tall and had yellowcolored hair. The other," he paused, and red mounted slowly through the brown of his cheeks, "she was tall, too!"
"Light?"
"Dark."
Carroll Jayne took an excited step forward. "What did she look like?"

A secretive expression shadowed the lad's face. "She was pretty far off-I couldn't say."
"Would you know Miss Eulalie Falcon

What are you doing in my private room? You have no right here!"
of Falcon Manor if you saw her?" the doctor asked.
"I know Miss Thecla Falcon. She was up here on her horse-a great black horseyesterday."

The doctor and Carroll glanced at each other, then the former said, "You must have been mistaken. Miss Thecla Falcon is dead!"

The man looked incredulous. "Oh, you're mistaken," he muttered. "Dead people don't ride around on horses."
"We're losing time," said the doctor. "Come into the wood with us. Show us where you saw these two women."

They followed him-and Carroll observed with jealousy the man's straight and graceful carriage, his manner of holding his head, his direct glance once his attention was aroused, and when he stopped his air of hesitation. They were in the very thick of the wood when he raised his hands and dropped them again with an expressive gesture.
"I've lost the track. I thought it was this path-but it wasn't. I remember, for I saw a big boulder where they turned off."
"Were they walking together?"
"No-the fair one seemed to be trying to overtake the other. She was a good way behind, and she was calling 'Thecla'-that's how I was sure it was Miss Falcon."
"Did the other-one answer?"
"No; she never turned her head."
They stood in silence, the three of them; and the doctor seemed listening for far-off sounds. The wind was rising, and the shadows in the wood were growing deeper.
"Find that boulder, man," he said. "We can't waste time. Take a sharp look."

Either he could not find it, or did not want to find it, for he led them around in circles and seemed never to recognize any path as authentic. Finally the doctor became impatient.
"We'll do better in the open road, Carroll. Let's go back to the car. We're obliged to you-but , really we must do better work than this."

The young man let them go indifferently, evidently preferring his own thoughts to their society. Back by the brook again they faced each other. "Well, what do you make of it?" Carroll demanded. "Do you think he was lying?"
"Well, he's not the first that's seen her," the doctor answered. "On the other hand, an hallucination in a forest is rather a dangerous thing, and the queer part of it is that in the woods you do often see things-tricks of light among the trees. Now, this is my plan: You stay here in case Eulalie comes back to this spot, and I'll take the car and go down the road until I reach a house where there is a telephone. I'll send for the men on the place to come up and scour these woods."

VERY well," Carroll agreed, glad to be left alone in the silence and wildness that Thecla had loved so intensely.
The doctor cautioned him not to go prowling around the forest. "Getting lost is an easy business on those hills; and besides she may follow a brook, as many a lost person has done and come straight here.'
With this he was off. A mile down the road he came to a house with a telephone, and sent in his alarm. As he was turning his car he saw another house back on the hill-a small old, dreary place; but it might be as well, he thought, to let everybody know there was some one lost on the mountain; and he directed his car up the rather rough road to the door which stood open.
The interior was a heavily raftered place, with a hearth at one end on which a fire was smoldering, and an old dog dozing before it. No one was there.

The doctor went out to the barn, where a rather lean horse was sniffing his manger for oats-a plump cat watching him from some perch above him, the golden slits of her eyes like ancient Egypt peering through the centuries.
The Doctor thought he heard sounds of human activity behind' a certain door, and pushing it open, found himself in a bare room, probably used for storing vegetables, now strangely fitted up for a farmer's room. Candles in old brass candlesticks stood on bare tables-and bowls of September flowers, lending a riot of color A rude fireplace occupied one end of the room - and over it a painting framed as rudely-the doctor drew near to examine it and gave an exclamation of surprise, for it was the portrait of Thecla Falcon which he had just seen in the Falcon Manor.

A step behind him caused him to wheel about, to cry out. There looking at him in a dazed manner, his head tied up in bandages, stood Merton Calvert.
"Man alive!"
"You, doctor?"
"Yes! Where did you come from?"
Merton waved a hand toward the house. "There," he said laconically. "My nurse, a young farmer, tells me I wandered into this place delirious-and with a wound in my bead. Here's the wound as witness!"
"Sit down," commanded the doctor, his professional instincts uppermost. Removing the bandages he examined the injury. "Not a bullet wound, but a nasty cut. Do you know how you came to get it?"

Merton passed his hand over his forehead. "I think I must have had fever, doctor, for I don't seem to think quickly; but the last I remember I was in Thecla Falcon's room, watching as usual; and I looked up, as once before, to see her standing in the door of her closet; then she swung it to-and I called. 'Not this time,' and leaped after her; and the place was empty, only the clothes, and I banged against the walls. Something seemed to give way, and I fell into darkness; and after that didn't know anything until I found myself lying in that bedroom under the eaves and feeling too sick to care where

I was. I crawled out because I heard the car and wondered who it could be- Good heavens!'
The exclamation was caused by his raising his eyes tc Thecla Falcon's portrait.
"Good heavens! I am living with a thief, then!"
"Describe your man."
The doctor nodded as Calvert struck off a likeness. "That's our guide in the woods." He related the events of the day to Calvert.
"Doctor, it's eerie business! Eulalie! She couldn't be tempted to her death, could she?"
"I don't know! Carroll's waiting! I told the men to drive right up the:e and get to work. Personally I think it's a good plan if you and I await that fellow here. Did he say you wandered in?"
"Yes-but I am sure of nothing. I seem to have a hazy recollection of being brought here in a car."
"I am sure of one thing-there was blood
"T'm sorry I can't
help you," said Miss you, said Miss Burnham. "Thecla Falcon isn't here"
of Coleridge and Keats-with some books on farming.
Pulling one or two of them out-something tumbled after them. Calvert picked it up. "Look here, doctor."
It was a crudely made black mask. "This is the fellow that frightened Wendell Falcon into his grave," said Calvert. "I am sure of it now!"
"Here I stay until I see him-it's only twenty minutes back to Jayne, and he won't budge if it's midnight. His eyes glittered at the very sound of Thecla's name. Poor Jayne!'"
"Eulalie followed her, was the mad story."
"According to this farmer fellow."
Calvert mused on this. His bandages nearly concealing his hair released the cleancut features, and showed his strong masculinity at war with this chance weakness. "Every one follows what was-Thecla Falcon."
"I am surprised at your doing so when you are in love with Eulalie."
"I am surprised at myself, and I want to see Eulalie more than I want to see any one in the world. I am keenly anxious for her safety."
"I hope you will see her to-night."
"What do you think Eulalie followed in the forest?"
"Hallucination, probably. People are always seeing things in the woods that aren't there."
They heard the door of the barn open; then the door of the room in which they were. The man with the pointed white chin stood there, his eyes blazing.
"What are you doing in this room?" he demanded. "," You have no right in my private room!"
"What are you doing with Thecla Falcon's picture?" the doctor demanded.
The man looked moodily at him. "I had a right to it. I loved her better than any one on earth."
"You worshiped her from afar, I suppose," the doctor said drily.
"I might have come nearer; but her father would not listen to me when I asked for her hand-said she was dead, mind you, and she sitting down in the great hall with her enchanting smile. To see a woman smile like, that against an April sky is a sight for poets."

So
O YOU frightened Wendell Falcon to death," remarked the doctor. "And did you steal Miss Falcon's jewels?"
"You are an old man-take care!" came back the wild answer. "What did I want with jewels!"
"Yet you have stolen her picture."
"Ah, yes! But I tried to pay for it."
At this point he resigned argument, passing visibly into that region where logic ceases and desire begins. He and Merton Calvert looked at each other with the unity of lovers not in love with the same woman. This farmer was a tall creature with the baffled look that farmers sometimes get from their experience with Nature-the coquette who may withhold or give. Calvert seemed to picture him passing under Thecla's spell as of some orie as inexplicable as thunder-clouds or the first snow-drops.
"How did you come to know Miss Falcon?" the doctor asked, with real curiosity.
"Her big black horse c'ropped a shoe one day. I have my forge and I am a bit of a blacksmith. Whilè I shod him she talked to me. Whenever I met her on the roads after that she smiled."
"Was that the sum of her magic? a word, a smile?" thought Calvert; and yet women (Continued on page 60)

mather coldatha

Lucile LaVerne in<br>"Sun Up"

$T^{H E}$ excellence of Lucile LaVerne's characteriza-- tions both on the stage and on the screen is widely known, but never has she risen more satisfyingly to a splendid opportunity than in her role as the Widow Cagle in Lula Vollmer's tense drama of feud and war and peace in the Carolina Mountains. This first play of Miss Vollmer's having met with a well-deserved success, another piece by the author is among the announcements of promising plays scheduled for next season


## Mary <br> Pickford

ITHE fall will bring Mary Pickford to her eager public as the street singer, Rosita, the idol of Toledo, in a story of Spanish love and royal intrigue written for the screen by Edward Knobloch. Holbrook Blinn has been borrowed from the legitimate stage to play the


## In

## "Rosita"

part of the philandering king whose desire to win the reluctant Rosita and do away with her lover, Don Diego, played by George Walsh, is only foiled at the last moment by his watchful queen who is delighted at an opportunity to outwit her too adventurous consort

When George S. Kaufman and Marc Connelly make up their minds to write the book for a musical comedy you are almost entitled to expect something as good as "Helen of Troy, New York." It has scintillating lines-a lot of them-a simple but credible plot, and an altogether delightful sparkle and refreshingness throughout. Bert Kalmar and Harry Ruby have given it good music and it has the crowning virtue of a perfect cast headed by Helen Ford and Queenie Smith who is pictured here with Joseph Lertora poised for a breathless plunge into the vortex of the Russian dance

~нит

Vivienne Segal (left) as Adrienne Grey and Harry Fender as Stephen Hayes about whom revolve the mysteries and oriental glamour of the plot of "Adrienne" for which A. Seymour Brown adapted the book and wrote the lyrics. There is much nimble dancing by Carlos and Inez, Lou Lockett, the Keen Twins and others, and some good ensemble work by a well trained chorus

The screen continues to draw heavily on the novels of Rex Beach for its dramas of love and adventure in the far north. This time it is Barbara Bedford, Milton Sills and Sam de Grasso in "The Spoilers," a tale of the Yukon gold country twenty years ago. The picture will be released probably late in September



## The Wise

Little Fisherman
"EEP COOL," says Dad, "and you can land 'Most anything that swims the sea"-
So I have on my birthday suit
To keep the heat from troubling me.
I am prepared, as you can note
To catch the largest fish that goes
If it should bite and pull me in,
I will not have to wet my clothes.

# Premium Fig Invents the Ever-Ready Convertible Coffin Measure For Pleasure 

By Octavus Roy Cohen

Illustrated by H. Weston Taylor

KEEFE GAINES mourned gloom. fully about the reception-room of his up-to-date mortuary emporium. Outside hung the sign which proclaimed the man and his profession to the world-

## KEEFE GAINES

The Prompt and Efficient Undertaker
We Bury Others. Why Not You? Embalming Neatly Done.
Satisfaction Guaranteed.
Phone Us When in Need of First Class Burying
S Cylinder Ambulance. 6 Cylinder Hearse. My Mottoe:
"I'll Get You Yet."
Mr. Premium Fig, diminutive and friendless, ambled aimlessly up the street, paused before the establishment and drifted idly within. The cares of the world sat heavily upon the narrow shoulders of Mr. Fig and his ebony face was wreathed in misery. Keefe Gaines looked up eagerly at sound of a visitor; then slumped with disappointment -
",Dawg-gone it, Premium! why ain't you daid?"

## "Says which?"

"Says I hoped you was a customer."
Keefe arched his eyebrows in hopefuì interrogation. "Ain't no friends of yourn needin' a fust class cheap fumral, is they? Or yo wife?"
"No. Frien's is all well an' I ain't got on'y half a wife."
" "Says half?"
"Uh-huh! Vasilene's done gittin' herse'f divohced away fum me.'
Mr. Fig waited expectantly for a wild outburst of sympathy, but Mr. Gaines had troubles of his own and was in no mood to waste condolences on a gentleman whose troubles were merely matrimonial. He vouchsafed a casual Techk! Techk! and immersed himself once again in contemplation of his own misery. Premium, a sympathetic little man, responded to the fraternity of sorrow
"You ain't goin' into no joyful hysterics yo'se'f, Brother Gaines."
"Does things cumtinue to keep up like they is doin', one of my coffins is the on'iest. thing I'se goin' to git into."
"What's wrong?"

$K^{\text {P }}$EEFE GAINES relieved himself of an expressive gesture indicating the magnificence of his estabiishment, the seductive allurement of the new and handsome coffins on display; threw open a door disclosing a wareroom crowded to the ceiling with pine cases, each containing a casket of pristine elegance. "Finest cullud undertakin' place in the South," moaned Keefe. "Ev'ything of the best-includin' service. One hund'ed bran' new fust class caskets on hand. All that-an' business is rotten!"
Premium proferred quick sympathy. "Shucks! Keefe-that ain't got no right causin' you no worriment. Folks is boun' to die."
"Yeh! Mebbe so they is. But they ain't showin' no signs of it now. Neyer seen sech
a epidemic of healthy cullud pussons in all my life. An', Premium-I'se busted."
"How come-busted?"
Keefe pointed to the colossal array of new coffins stacked in his wareroom. "See them?"

"Them belonged to the Comfortable Casket Company which went bust th'ee weeks ago. I bought them coffins fum the receiver of the comp'ny, an' I paid cash money fo' 'em. It done took ev'y las' penny which I had in the bank 'ceptin' on'y livin' money."
Premium shook his head sagely. "Kinder none-thinkin' of you, lettin' all yo' cash go thataway."
"Nossuh. On account the day they hel' that sale the newspapers was sayin' that mebbe we was gwine have a lots of sickness heah an' a heap of folks was gwine line up to be my customers. Never c'n b'lieve them newspapers. I buys them coffins-an' we don' have no epidemic. I'se jes' about the tough-luckest cullud man what is."
"Anyway," consoled Premium, "I reckon you gotten them coffins awful cheap."
"Co'se I did. An' I'se willin' to sell 'em awful cheap, too-way business is."

Premium was sorry for his friend. Sympathy for the vicissitudes of others was a weakness with Mr. Fig. His brow corrugated with thought: he reflected intensively upon certain axioms of business which had been drummed into his head by an expert in business efficiency for whom he had once chauffeured. He scarcely knew that he framed his thought in words-
"Boost business!"

Keefe snorted. "Fumadiddles! How you is gwine boost the buryin' business when they ain't no cawpses?

Premium was stubborn. "They ain't no business which cain't be boosted does you go at it right."
"'Ceptin' on'y the undertakin' business. On'iest way a feller boosts that business he
"Jes' the same," maintained Premium Fig, "I'se bettin' we c'n drum up a li'l trade: nuff to keep, you goin' ontil folks
"If'n you does that, Premium-I looks out fo' you good. On'y"- with a sudden relapse to melancholy-"what you talks is

But Mr. Fig was now genuinely interested. He looked squarely into the troubled eyes of the undertaker. "Does I git me a idee which boosts business fo' you, you pays me

- "Yassuh. Twen'y-five pussent."
"Hot dam! Heah's where I stahts
"That ain't gwine git you nowheere," postulated Keefe pessimistically. "Thinkin' is the on'y thing I ain't been doin' nothin'
"Gimme time, Keefe: gimme time. My brain wuks slow-but it wuks shuah. An, does I git me a idee it's gwine be wuthwhile."

Something about his skinny little friend excited a ray of hope in the breast of Mr . Gaines. From a desk drawer he extracted a box of choice seven-cent cigars. Two of these he pressed upon his visitor.
"How come you ain't wukkin'?" queried Keefe idly.

Again there appeared in the eyes of Mr. Fig the light of hopeless resignation. "Mistuh Trouble knocks a feller down an' his brother comes along an' kicks him in the face."
"Los' yo' job?"
"Uh-huh."

K
TEEFE glimpsed a consoling ray. "Well, $\mathbb{1}$ if'n Vasilene is gittin' a divohce away fum you, , not havin' no job don't matter so much.'
"You is right, Keefe. I ain't argifyin' with you. "On'y-" and Premium fought against a dry sob: "'On account Vasilene is splittin' with me, I'se the onhappiest man what is."
"But I thought . . ."
"Yeh! I thought so too, Keefe. But thinks is, an' is is, is diff'ent things."
Mr. Gaines realized that his friend was hungry for a confidant. He hitched his chair closer and laid an affectionate hand on Premium's knee. 'Lemme heah how come you to change yo' min', Premium. Tell me all about it."

Premium sighed deeply. "Keefe, I'se the mis'ablest man in Bummin'ham."
"You an' me bofe."
"On'y we is got diff'ent kinds of mis'ry. You is got money mis'ry an' I is got wife mis'ry."
"You wins," conceded Keefe. "Shoot!"
"It's soht of thisaway," started Premium awkwardly. "I has be'n ma'ied up with Vasilene th'ee yeahs, an' the mo' marrieder we was, the mo' shuah I was that we was mistook. Then I happened to meet up with Rosabella Shuford which come to town 'bout two months ago, an'-an'-" He paused in embarrassment.

"UH-HUH, Premium. I gits you. Missus Shuford kinder made you think that wasn't you ma'ied to Vasilene yo'd soht of like to make ma'iage with her."
"You is the understandinest man, Keefe. Tha's jes' ezac'ly the way I felt when I ast Missus Shuford would she ma'y me."
"Figgerin' on gittin' a divohce fum Vasilene?"
"Tha's which. On'y-" sadly, "that happened befo' I knowed two things."
"Which was-?"
"Fust that Rosabella Shuford is jest about the meanest, two-fistedest 'ooman in the cullud world."
"An' second?"
"Second-" Premium's eyes roved fearfully through the door: his voice dropped"Her husban'!"
Keefe emitted a sibilant sound indicative of comprehension. "Is he gotten to town?",
"Uh-huh. He come in t'other day. An' Keefe, I ain't lyin' to you when I says he's the biggest, huskiest, all-firedest, meanestlookin' man which ever wore pants. Fum what I is saw of him, Brother Gaines, I'd say that killin' fellers like me is jes' about the fondest thing he is of!"
"Then," adjudged Keefe-"things is easy what you should do."
"Huh?"
"All you is got to do is make up with Vasilene an' tell Rosabella Shuford where she gits off at."
"Pff! . . . . Tellin' Rosabella where she gits off at don't mean she is gwine git off at there. It's thisaway, Keefe-Rosabella is pow'ful passionate 'bout me."
"I don't hahdly onderstan' that. You ain't nothin' to git 'cited about."
"You cain't never tell what wimmins is gwine do. There's Rosabella with a big, husky husban' which is plumb wil' 'bouten her an' she wants to divohce him so's we c'n keep our date to git ma'ied. An' Vasilene, which was all bust up when I siggested that we git a divohce-Vasilene won't heah nothin' fum me now that I wants to make up with her."
"How come you craves to make up with Vasilene?"
A rich lavender blush suffused the face of Premium Fig. "I reckon I has soht of foun' out that I loves Vasilene a heap mo'n I thunk I did. I has learned that since it come to me about Rosabella bein' a ruinin' lady with her husban's. All 'ceptin' John Shuford-her own husban'. I reckon tha's why she's peeved with him-on account he's sech a big feller she cain't beat him up. Boy! lis'en at me when I says he's the viciousest lookin' man which ever hunted fo' a job."
Premium sat for a few moments in rapt and silent contemplation of the opposite wall. "I has saw Rosabella," he went on finally-"an' all what I learned is that she is the contrariest 'ooman which ever done a Monday washin'. Fact is, she tol' me that she tol' her husban' she wanted a divohce away fum him so's she could ma'y me when I gotten my divohce fum Vasilene. An' he tol' her-he tol' her-" Premium choked"tol' her that come her to divohce him there woul'n't be nuff lef' of me fo' a cat to make ma'iage with."
Keefe favored his friend with a pro-
fessional glance: "Ise got a coffin which would fit you elegant."
"Hush yo' mouf, Keefe Gaines. I ain't aimin' to take a nap in no coffin."
"Still, if he's as bad as what you say he is, they ain't no tellin' when he might light on you. Now I is got a swell purple coffin in stock: white satin linin', sterlin' silver handles-guaranteed comfutubble an' fustclass in ev'y way, an -"
Premium leaped from his chair. "Does you keep on thatway, Keefe, Ise gwine bust you! Bust you right in the eye. Some things is too much an' Ise got a-plenty troubles 'thout measurin' myse'f fo' no coffin."
Keefe sighed resignedly. "I knowed they wa'n't no chance of business pickin' up."

A NYWAY," went on Premium, "they is jes' one hope fo' me. John Shuford is crazy bouten that fool wife of his, an' he went down to see Lawyer Chew. He tol' Lawyer Chew he aimed not to let his wife git no divohce, an' Lawyer Chew splained to him that she coul'n't git her none onless he was to furnish groun's for her to git one with. But Lawyer Chew kinder talked to me frien'ly an' confidential an' he says that John Shuford don't think there has been nothin' wrong between I an' Rosabellathat if'n he ever did think so he would carve me up until you could serve me fo' hash. So far he jes' thinks his wife is foolish. Did he think anythin' wuss he'd see that I wasn't."

"That fixes things then," commented Keefe.
"You says. Yo' words sounds good, Brother Gaines-but they don't mean nothin'. On account Rosabella has done tol' me she was gwine git them divohce groun's some way, some time. An' then, Keefe, I is gwine haf to make ma'iage with her on account we is engage' . . . an' does that happen I reckon The Over the River Burying Sassiety is gwine call a special meetin' to decide does they have a ban' of music or serve refreshments."
"An' they ain't no chance of you makin' up with Vasilene?"
"Nary chance. An' the awayer fum her I gits the closer I wishes I was."
"I'd soht of say," said Keefe judicially, "that you has played hell gin'rally."
"Yeh-an' Ise closer to that same place right now ,than I has be'n since typhoid fever. . . ." Premium rose and started for the door. "Meantime, Keefe, does John Shuford not happen to kill me, Ise gwine think over how yo' business c'n be boosted. I need ' a job."
"Thanks. Remember, Ise a frien' of yourn-an' did any thin' happen to you I'd be awful sore did you patronize any other undertaker."
Premium made his way to the Cozy Home Hotel where he had been occupying a modest room since his definite domestic break. And Premium was unutterably miserable. Too late, he was experiencing a recrudescence of bridal passion toward the

Worse: Rosabella had every intention in the world of seeing to it that she obtained a divorce from John. Premium knew the reason: she disliked her husband because he dominated her. With him, now-poor, emaciated Premium. . . . Pending the actual commencement of a Shuford vs. Shuford divorce suit, John Shuford might allow Premium to live. But once his home was definitely wrecked. . . . "Come that to be," reflected Mr. Fig, "I reckon Vasilene will be cillectin' my insu'ance instid of alimonies."
But there was a limit even to the misery which Premium could experience: a temporary end to the poignant regret. He wept at the knowledge that he had roused the delectable Vasilene to an unquenchable anger so that now-when he desired to call off the divorce proceedings-she would not hear of it. Or anything else. Since the filing of the suit, Premium had not seen her-save at a safe and sane distance. She would have nothing of him.

$\mathrm{A}^{\mathrm{N}}$ND so, because he was surfeited with his own misery, he allowed his naturally keen business brain to deal briefly with the sufferings of his friend Keefe Gaines.
Awful tough about Keefe: saddled with a hundred first-class coffins and no clients to occupy them. And he had promised to boost Keefe's business at a time when the community was disgustingly healthy. There must be a way . . . He, himself, was a likely prospect. "Dawg-gone them, Shufords! Jes' moved to Bummin'ham an' heah I is a'ready engage' to ma'y one an' to git kilt

by the other when we ain't hahdly acquainted yet."
He deliberately shoved the Shufords from his brain and devoted it to a survey of Keefe's dilemma. He had promised to help Keefe: promised on the spur of impulse, relying upon inspiration for a way out. From the standpoint of sheer common sense he had promised the impossible. Undertakers were "just naturally" out of luck when folks refused to become defunct. But business was business, and Premium had learned a single immutable tenet of the business world: Business can be boosted.
He shambled down the street and purchased a package of three malodorous cheroots. With one of these clamped between his teeth and himself encased in a veteran bathrobe, he settled to speculation on whys and wherefores. And it was just before midnight that the great idea came to him. He left his chair as though shot
from a gun, did a can-can before the mirror, leaped into his clothes and raced madly for the Gaines home. Mrs. Gaines informed him that Keefe was attending the weekly session of The Full House Poker Club and would not be home until dawn. And so Premium returned to his lodging-house and eventually dropped off into a dreamful sleep wherein he saw two coffins in Keefe's place; a pink one filled with gold eagles, a purple one alive with twenty dollar bills: Keefe standing between them taking three portions for himself and handing the fourth portion to Premium.

P
PREMIUM waked early and lay rigid, fearing that the cold gray of the morning might alter the perspective of his scheme to boost the undertaking business. He had experienced that before, had Premium: to bed effervescent with enthusiasm only to find the next morning that he had planned a stark impossibility. But not so this: it stood the acid test of matutinal inspectionappeared even more certain of success than on the previous night. Temporarily forgotten was the wonderful lasilene, the shrewish Rosabella and the fiercely jealous
and vengeful John. Premium had become an Artist of Business, gripped by Inspiration.
He snatched a light breakfast of ham and eggs, wheat cakes and coffee at Bud Peaglar's Barbecue Lunch Room \& Billiard Parlor, traveled in high to Keefe's place, learned from an assistant that Mr. Gaines had not yet come down; did a little quiet inspecting in the room where the hundred coffins from the deceased Comfortable Casket Company were stored and then sped to the largest paint and glass house in the city.

To an executive there he explained briefly his wants, passed over two bills, and left. He next visited a tinsmith with whom he remained for forty minutes. When he departed he carried with him a strange looking device which jangled. Returning to the paint-and-glass works he received a tall narrow mirror encased in paper. Thus loaded, he staggered gamely down the street to Keefe's place.

Keefe was seated in a wicker chair near his front door looking eagerly for customers. Business was at a standstill. And Keefe was in a bad humor anyway. The session of the previous night had proven little short of disastrous: "I hol's fo' kings. Lawyer Chew draws one cahd, so I knows he gits on'y a full house if he fills. Knowin' I has him beat I bets ev'ything but my appetite. An' that fool cullud man lays down four aces. That ain' no poker: that's robbery!" He staggered inside after Premium. "What you reckon this is, Premium Fig; a sto'-house?"
Premium was perspiring happily. "Hush yo' foolishment, Brother Gaines. An' give all yo' helpers a couple hours off. I craves to make talk with you."
"Humph! Talk is the on'iest thing I has made in a month."
"Boy, times has changed. You is gwine begin makin' money so fas' you ain't gwine know what to do with it."
"You says. I takes another poker lesson." Somewhat reluctantly and with considerable skepticism, Keefe dismissed the members of his business staff, then turned to his highly excited friend.
"Has you sumthin' to say to me-lemme heah."

But Premium had nothing to say-for the moment. Instead of mere speech he directed his attention to a large dark coffin which stood on display in the center of the room. This he tugged from its stand and placed upright. Keefe stepped forward angrily.
"What you is doin', Premium? That coffin cos' cash money."
"Shut up!" Premium brooked no interference. Posing before the coffin he opened the door so that the thing stood full-length as they faced it. "See there, Keefe-I could walk right in an' stan' up in it."
Mr. Gaines eyed him suspiciously. "You better had if you bust it."
Premium was unruffled. Unwrapping the long, lean mirror he placed it against the open casket so that the interior was concealed. He stood back admiringly.
"Fits elegant. Plumb elegant. Jes' the size of a man or a 'ooman. Feller c'n see jes' how he's gwine look after he's daid."

Keefe did not trust himself with words. Dark fury was on his brow. He watched Premium suspiciously as that alert little man removed the mirror, placed it against the lid of the casket and unfolded the device which the tinsmith had turned out for him. This caused him some little worry, but eventually he snapped it into place: a bent steel band about two inches in width which ringed the interior of the coffin. This band was studded with hooks. It was then that Premium turned back and made a gesture of supreme triumph.

"Brother Gaines, I asts you: what does
you behol'?"
"One crazy man."
"You mus' be lookin' in that mirror. Keefe, I craves to 'nounce that what you is lookin' at is the greatest an' mos' marvellousest invention ever thunk up out of a man's haid. What you behol's, Brother Gaines, is the fust wardrobe coffin in the world!"
"Wardrobe coffin. . . ?" Keefe repeated the words dazedly: his brain groping slowly for the, significance of the thing. "Wardrobe coffin. . . ?"
Premium was bubbling with enthusiasm. "Yassuh! Wardrobe coffin. You stan's it up in yo' room, keepin' the lid open. Full len'th mirror to dress by. You opens that mirror like a door, an' what has you? What has you, I asts? You has a booful, satin-lined, plush-covered, silver-trimmed hangin' closet where evening dresses an' swell suits c'n be kep'."
Keefe collapsed limply into a chair. "Speak on, Premium. I heahs the clink of money."
"Exac'ly. You see this heah haid: the idee come out of it. How come it, I asts myse'f, that folks spen's a heap of money fo' coffins which gits planted an' never sprouts? Things which cost that much money ought to be used. Co'se they ought. So I an' you, we fawms the Premium Wardrobe Coffin Comp'ny: 'You buys the swellest coffin now an' you uses it all yo' life, havin' same ready any time you gits real sick fatal. You pays fo' same ten dollars down an' two dollars a week. Don't waste yo' money buyin' a coffin after you is daid. Have it 'roun' yo' house. No home complete 'thout one of our coffin wardrobes.' We sells these wardrobes, Keefe: I an' you. We sells coffins at a fat profit, an' you gives
me a twen'y-five pussent commission on how much we sells 'em fo'. Is you 'gree'ble, Brother Gaines, is you?",
Keefe Gaines lurched dazedly across the room, flung his arms about Premium's skinny shoulders, and unleashed a sob of gratitude:
"Brother Fig, I hails you: hails you as the greatest man which is. Does anybody say contrariwise to.me I gives him a casket free; on account, Premium-he is shuah gwine need it sudden."
"You is with me, then?"
"With you? My Gawd, Brother FigIse ahaid of you."

FOLLOWED, then, a period of frenzied activity. A contract for one hundred coffin-size mirrors was placed and one hundred of Premium's clothes-hanging devices were ordered: clever things they were, too: designed to be snapped into the casket when in use as a wardrobe and slipped out at a moment's notice upon the demise of the owner.

Premium and Keefe worked in a fury of exaltation. And, when the mirrors had been delivered and hung and the hangers arranged in each of the hundred caskets, they unleashed the first of their advertising letters: addressing two hundred and fifty to a select mailing list:
GAINES-PREMIUM WARDROBE COFFIN COMPANY
Dealers in Mortuary Novelties
KEEFE GAINES
Undertaker \& President
Dear Friend or Lady:
No doubt you is aware that some day you is going to be dead. Knowing same you realizes
 mirror. The mirror swung back on hinges, then, disclos-
that you is going to need yourself a coffin. It ain't like you could die without having a coffin because there is just two things nobody can't live without: one of them is dying and the other is being buried.

Used to be that nobody never bought no coffin until he was dead and on account of same never got no fun out of the money he spent. We takes great pleasure in announcing that throo the invention genius of our Mr. Premium Fig we has put on the market the only useful coffin ever invented.

These tailor-made coffins is a credit to any home and also useful on account each one has been shifted into a swell wardrobe. Think of a plush-covered, satin-lined, silver-mounted wardrobe which your best clothes can hang in all your life and you can sleep in after you stops being alive. These wardrobes is classy, cool and comfortable: guaranteed the best made. They are quipped with full lenth mirrors, hangers and air holes so the clothes can't rot.

We are selling these wardrobe coffins at two hundred dollars the each: ten dollars down and two dollars a week. Come one-come all. Only one hundred in stock. Join the swell folks and have a wardrobe casket in your home. All colors: purple, black and white. Don't wait until you ain't to use your coffin. We guarantee these to be the swellest furniture ever put on the market. Also useful after death.

We invites your inspection.
The socially élite of Birmingham's Darktown received the circular letter, digested it -and gasped. There was a wild, concerted rush for the undertaking establishment of Keefe Gaines: a spontaneous wave of approval. Within five days fifty-six of the coffins had been sold to blossom forth in parlors and bedrooms of the elect.

They gave universal satisfaction. Standing against the wall with the lid thrown back, a view was afforded of the interior of the
ing the casket interior: exquisitely lined, cunningly equipped as a dainty clothes closet.
The success of the venture was never in doubt for a moment. Premium received the crowning thrill of triumph when, on his arrival at the office one day, Keefe Gaines informed him that Vasilene had appeared and purchased a large purple one. Premium quivered with pardonable pride that his beloved wife thus paid tribute to his inventive genius; yet was saddened by the thought that some day she might have another use for the thing than that of clothes closet. Wherewith he made a final desperate effort to see her. He rapped on the front door and waited timidly, fully prepared to masticate a large slice of the humblest humble pie.

VASILENE appeared: radiant in a bungalow apron. She glimpsed her visitor and the usually gentle face hardened. She would have slammed the door in his face, but a large foot insinuated itself in the jamb.
"Vasilene-honey..."
"Git yo'se'f away fum heah, or you gits 'rested fo' trespuss."'
"I wants to tell you, sweetness.
"You go tell Rosabella Shuford. ain't cravin' to heah no speech fum yo' lips no mo', never."
"Ise sorry,"
"So was Adam an' Eve after they et the apple. But that di'n't stop 'em fum havin' stummick-ache."
"If you on'y will lis'en to me, darlin'- -"
"You keeps on talkin', Premium, but I warns you, you ain't doin' nothin' on'y sendin' good breff after bad. You wanted
me to git a divohce away fum you. A'right: Ise gittin' it. An' you, n'r neither nobody else, ain't gwine stop me."

Premium was about to turn away, when a new thought came to him: "Well, anyway, Vasilene-ain't you gwine lemme come in an' git my things which I di'n't take away? They's mine an' I needs 'em plumb bad."
"Does you put yo' big foots inside this house, you goes to the Big Rock fo' burglary. Tha's all! G'bye, Mistuh Fig!"
His foot moved for an instant. The door slammed. He stood quivering with unrequited love and a not inconsiderable anger, a single truant thought uppermost.
"Ain't wimmin hell? Won't even gimme my own clothes an' things. Ise gwine git em. . . ."

Within the confines of the once-happy home, Vasilene Fig stood wide-eyed. "Wist I was daid-the way I loves that man!" She raised her eyes and allowed them to rest upon the purple wardrobe coffin in the corner. "Was I sure she'd use it quick, I'd take them hangers out an' give it to Rosabella Shuford fo' a present!"

BUSINESS became normal. The remaining thirty-odd coffins were disposed of more slowly. It was not that the colored populace was less enthusiastic, but rather that times were hard and a two-hundreddollar obligation not something to be lightly incurred.
Five weeks dragged triumphantly away before the one hundredth coffin was sold. Keefe was all for buying a new stock, but the canny Premium negatived that idea. "You is in deep enough a'ready, Big Boy. Us keeps contented with which moneys us has got."
As a matter of fact, all the zest of achievement had been lost to Premium, for five days previously Mrs. Vasilene Fig had secured her final decree of divorce and the universe had become enshrouded in soggy gloom. What mattered success: what mattered anything now that Vasilene was irrecoverably lost to him? And, too, there was the ever-present terror that Rosabella might succeed in inducing the mammoth John Shuford to give her a divorce-in which case Premium knew himself for an exceedingly unfortunate colored man.
It was only John Shuford's unflagging devotion to his vitriolic wife which made any semblance of contentment possible for Premium. He knew John was a fool-else he wouldn't desire to retain such a wife as Premium now knew Rosabella to be. Once Premium met Rosabella on the street: he sought to avoid her, fearing that John might be a witness to their interview. But Mrs. Shuford collared him and dimpled into his eyes.
"I sho"ly was glad to heah that you is done got yo' divohce, Premium."
"Huh! I di'n't git it. A man give it to me."
"Anyway, you ain't ma'ied no mo', an' soon's I gits free fum John Shuford, I an' you is gwine be ma'ied."
He ducked. "How come you to crave havin' a cawpse lyin' roun' the house?"
"Cawpse?"
"Yeh. Ise gwine be it, does you git a divohce an' make ma'iage with me."
She eyed him speculatively. "Yo'd make a swell-lookin' cawpse, Premium."
"But I ain't aimin' to." He raised his voice hopefully. "John ain't 'greed to divohce you, has he?"
"No." Her face fell. "Big ol' lummix says I ain't got no groun's to divohce him an' he ain't gwine free me. But-" and her (Continued on page 64)


# The Grand Lodge Meeting At Atlanta, Georgia, July, 1923 

THE fifty-ninth annual meeting and reunion of the Grand Lodge, held in Atlanta, Georgia, the week of July oth, takes rank with the most enjoyable and profitable conventions ever held. Under the leadership of Atlanta Lodge, No. 78, directed by its splendid Convention Board, the Southern city made every possible effort to make each Elk visitor welcome and to see to it that the traditional hospitality of the South should be exemplified on every hand. In their addresses of welcome, delivered at the official opening public session on Monday evening, July 9th, Hon. Walter A. Sims, Mayor of Atlanta, and Hon. Clifford M. Walker, Governor of Georgia, offered the visiting Elks on behalf of both the city and the State every courtesy and privilege within the power of the people to grant. And the whole gaily decorated city and every one in it, stores, clubs, hotels, newspapers and policemen, private citizens and public officials all joined together to fulfill the pledge. From the goif tournaments conducted at the delightful country clubs to the stupendous barbecue; from the sight-seeing expeditions to the elaborate dances; from the drill and band contests to the mammoth paradeefficiently arranged by Grand Esquire Charles H. Grakelow, of Philadelphia-the entire program was carried through with a spirit that betokened the high regard in which the Order is held. To the Convention Board, comprising John S. McClelland, Chairman, R. A. Gordon, B. C. Broyles, William T. Perkerson, Walter P. Andrews, B. H. Johnson, Newman Laser, Sam C. Little and Exalted Ruler L. F. McClelland, and to the numerous Convention Committees working with the Board, credit must be given for the smooth execution of a remarkably well-
conceived plan. We feel we are expressing the sentiment of all Elks everywhere in offering herewith hearty thanks to the citizens of Atlanta for the spontaneous cordiality of their reception of the delegations.

## The Grand Lodge Business Sessions

The first business session of the Grand Lodge, attended by over 1,350 delegates, including members from Alaska, Porto Rico and Manila, was called to order by Grand Exalted Ruler J. Edgar Masters on the morning of Tuesday, July roth, at the Lyric Theater, Atlanta. After the invocation, delivered by the Rev. Dr. John Dysart, Grand Chaplain, printed reports for the year 1022-23 were submitted to the Grand Lodge by the Grand Exalted Ruler, Grand Secretary, Grand Treasurer, the Committee on Auditing, the Grand Forum, and the Board of Grand Trustees; hours were then set for the submission of other reports at later sessions by the various standing and special committees.
The business next in order was the election of new Grand Lodge officers for the year 1923-24, and the name of Hon. James G. McFarland of Watertown, South Dakota, Lodge No. 838 , was placed in nomination by Hon. W. H. McMasters, Governor of that State, and Past Exalted Ruler of Yankton, S. D., Lodge No. 994, who had come to Atlanta for this express purpose. We publish herewith the text of Governor McMasters' nominating speech:
"It is a great pleasure and privilege to stand here amid the historic surroundings of this famous city, situated in the heart of the Great Southland where, for nearly two centuries, generation after generation has hoped, aspired and poured out their blood and treasure in de-
fense of convictions, always manifesting a sturdy manhood and magnificent womanhood, unsurpassed at any time or place.
"Brothers of the Grand Lodge, you are assembled here at this hour to perform a very solemn duty, carrying with it deep obligations of responsibility. Your sovereign voice speaks for nearly a million members. You are assembled here to elect one to the highest position of honor and trust within the gift of this great Order.
"Let us at this moment pause and ask a simple, direct and searching question- What is the Order of Elks?
"We say that it is an army of a million members strong scattered throughout the length and breadth of this land and on islands in distant seas. No, not that.
"We say that it is the wealth and power and influence of our splendid membership. No, not that.
"We say that it is beautiful buildings of brick and stone, club-rooms that are magnificently appointed, each with its splendid facilities for recreation and pleasure, and lodge-rooms with their quiet elegance and dignity. No, not that.
"We say that it is our matchless leadership of men, whose names are the names of some of the most illustrious sons of this Republic. No, not that.
"The Order of Elks is the teachings which are instilled in the minds of its members, teachings which conserve and protect those things in life which are good and clean and wholesome, which hallow the sanctity of the home, which make the strong the defender of the defenseless, which make the heart throb with love and reverence and respect for Flag and Country, teachings which lift men out of the darkness of sordid selfishness into the light of a warm-hearted and generous fellowship, inspiring all with a vision splendid of man's duty to man.
"Now you are ready to exercise, through your sovereign power, the right and duty to choose the leadership that measures up to the traditions and hopes and aspirations of this great Order, a leadership endowed with the sturdy qualities


The monster barbecue. with the other social features of the Convention, will be described in the next issue. The winners of the Contests and Parade prizes were as follows-Drill Contests : First, Jackson, Mich., No. 113; Second, Buffalo, N. Y., No. 23; Third, San Antonio, Texas, No. 216. Band Contests: First, Buffalo, N. Y.;
Socond, San Antonio Third, Watertown, S. D. No. 838. Parade prizes: For largest delegation won by Philadelphia, No. 2; best appearance of delegation, Detroit, Mecond, San Antonio ; Third, Watertown, S. D., No. 838. Parade prizes: For largest delegation won by Philadelphia, No. ; , Elk appearance of delegation, Derroir, Mich., No. 34; most unique exhibition, Philadelphia; most handsomely uniformed delegation, White Plains, N. Y., No. 535 ; Elk traveling greatest distance, Manila,
P. I., No. 761 ; best foat, Philadelphia; Band coming greatest distance, Santa Monica, Cal.; Lodge having largest representation of ladies in parade, Philadelphia
of a manly man, a leadership which visualizes the far-reaching purposes to which the Order is dedicated, a leadership intimately conversant with our policies of the past, a leadership which personifies, by example, the teachings of this Order, a leadership with the courage of heart to be fair and just, with the brilliance of mind to interpret the needs of to-day and to foresee the exigencies of to-morrow, a leadership with a magnetism and personality and warmth of heart and tongue of eloquence to inspire men to follow along the paths which lead to the eventual fulfilment of our destiny. Such has characterized our leadership of the past; such must characterize it in the future.
"I have traveled two thousand miles to present the name of one whom I esteem, respect, and honor, whom I thoroughly believe and personally know possesses all of the qualifications of leadership enumerated.
"Not only must he be endowed with those qualifications but it is essential that he should have a wide experience in human affairs, should have taken an important part in public activities, should be honored and trusted by the home folks, and when we examine the record, we find his name written large in these affairs. We find him to be one of the most successiul and brilliant lawyers in South Dakota, that young Sunshine State of the far Northwest. That he has always cheerfully devoted his talents toward the furtherance of local interests and the betterment of society is attested to by the fact that he was President of the Rotary Club and Director of the Chamber of Commerce in the city in which he lives. In good citizenship he has always been foremost and he has taken an important and prominent part in public affairs.
'For four years he was City Attorney, he was Major and Judge Advocate-General of the South Dakota National Guard, served three terms in the State Legislature, all of which he filled with distinction and honor.
"While a member of the legislature, with a big sympathetic heart, he heard the distressing appeal of needy mothers and helpless children. He drafted, introduced and procured the passage of the first complete mothers' pension law in any of the States; and that law, through generations to come, will stand as a rock of refuge for helpless mothers and for the defense of defenseless children. And through the years to come, that law
will bring hope and sunshine and happiness into thousands of desolate homes.
"When the war was on, his voice was constantly lifted to further and enhance all things which were for the protection and help of the brave lads fighting across the sea.
'Not only does he possess these qualifications, but his record reveals a deep devotion to the order and also it reveals a wide experience gained from participation in the important affairs of the Grand Lodge. For sixteen years, he has been an arduous worker in the Elks Lodge, working up through the various positions to warking up through Ruler, Representative to Grand Lodge, District Deputy Grand Exalted Ruler, member Committee on Judiciary, Grand Lodge, chairman Committee on Distribution, chairman on Judiciary for three years, and member of the Grand Forum for one year. And during all of these years, though busily occupied with the affairs of an important business, though engaged in other public activities, he has unselfishly sacrificed his time and means to further the interests of this Order.

Under his leadership as Exalted Ruler, the Watertown, South Dakota, Lodge increased in membership more than a hundred and that Lodge is so characteristically and pronouncedly an 'Elk's' Lodge that in 1919, Past Grand Exalted Ruler Sullivan said:
'To my mind, from the information that I have, the greatest Lodge in this whole Order is the "little, big lodge" that is situated in the town of Watertown, South Dakota. It has a membership of 1,000 ; it owns a home that cost $\$_{75,000}$, and its mortgage indebtedness is paid 8if, and in that town there are only 10,000 people.' The marvelous success and prominence of that 'big, little lodge' was due largely to the untiring efforts, the indefatigable zeal, and the hard work of this brother.

Sixteen years of constant, efficient, and devoted service to this Order is so splendid and fine that it fills our hearts with gratitude and, with one accord, we say, 'Well done, thou good and faithful servant.
'He must not only possess rare qualities of leadership to successfully fill this high office, not only must he have demonstrated by long and faithful and loyal and loving service to the Order that he is worthy of the honor, not only must he have shown an intense interest in human afiairs for the uplifting and bettering of his fellow
men, not only shall the home folks love and revere and respect his name, but in addition to all these things, to be an ideal Leader of Elks, to inspire an army of a million members to believe in and maintain the dignity and the high commanding position of the Order, he must be a man of magnetic personality with the power to voice the hopes and the aspirations of this great Order. No more eloquent man ever stepped forth from the great Northwest than this brother.
"It is with great pleasure that I have the honor to nominate for the office of Grand Exalted Ruler, this ideal Elk, this ideal Leader of Elks, Brother James G. McFarland, Watertown, South Dakota, Lodge No. 838 ."

The nomination of Mr. McFarland was seconded in a very able and moving address by Hon. Walter P. Andrews, Past Exalted Ruler of Atlanta Lodge and one of the most tireless members of the local Convention Board. By unanimous ballot of the Grand Lodge, Hon. James G. McFarland was elected Grand Exalted Ruler for the coming year. His speech of acceptance appears on page 3 of this issue.

Then followed the election of the eight other Grand Lodge officers, all of whom were elected to office without contesting nominations. These new officers are:

Grand Esteemed Leading Knight: Harry M. Ticknor, Pasadena, Cal., Lodge No. 672 .
Grand Esteemed Loyal Knight: George J. Winslow, Utica, N. Y., Lodge No. 33

Grand Esteemed Lecturing Knight: Clement Scott, Vancouver, Wask., Lodge No. 823.

Grand Secretary: Fred C. Robinson, Dubuque, Iowa, Lodge No. 297.

Grand Treasurer: John K. Burch, Grand Rapids, Mich., Lodge No. 48.

Grand Inner Guard: William P. Murphey, Brownwood, Texas, Lodge No. 960 .

Grand Tiler: J. F. Mayer, Globe, Ariz., Lodge No. 489.

Grand Trustee: Louis Boismenue, East St. Louis, Ill., Lodge No. 664 (five-year term).

The offices of Grand Esquire, Grand Chaplain and Pardon Commissioner, being appointive and not elective, will be filled later
and announcements regarding them, together with the appointments to the various Committees and District Deputies will be made in an early issue of the Magazine.

The Grand Lodge directed that the Grand Exalted Ruler and the Grand Secretary send to Past Grand Exalted Ruler Robert W. Brown, Editor of The Eles Magazine, who has been confined to his home for some months by illness, a telegram of greeting and best wishes for his speedy recovery.
At the close of the first business session, the Grand Lodge accepted by unanimous vote the very cordial invitation of Mayor James M. Curley and Boston (Mass.) Lodge, No. Io, to hold the next Grand Lodge Convention in the City of Boston, during the second week of July, 1924.

## Memorial Headquarters Building

The second session, held Wednesday, July irth, began with the reading of the report submitted by the Elks National Memorial Headquarters Commission dealing with the status of the National Memorial Building to be erected in Chicago. This report was presented by Hon. John K. Tener, Chairman of the Commission and is printed herewith:
"The Elks National Memorial Headquarters Commission comes to you at this time to report the progress it has made since the 1922 meeting of the Grand Lodge. Last year, at Atlantic City, N. J., your Commission informed you that the property in Chicago had been purchased, that a design had been adopted and an architect chosen.
"Acting upon the advice of the architect, Mr. Edgerton Swartwout, and Colonel J. Hollis Wells, its professional advisor, the Commission invited bids from eight of the leading construction organizations of the country, under a program in accordance with the rules of the American Institute of Architects. Invitations were sent to those firms and corporations only whose ability to erect a monumental building of the character proposed by the Order was beyond question. The Commission was gratified at the interest displayed. Bids were received on April 14th last.
"In preparing the program for the bids the Commission kept in mind the limits of the Grand Lodge Appropriation for the building, and worked to secure a completed structure within those limits.
"When the bids were opened, it was found that, due to the greatly increased cost of construction, both in labor and materials, the prices submitted were higher than had been expected. The Commission began immediately, therefore, to revise the plans and specifications in such a way that while the beauty, utility, size and dignity of the building would not be materially impaired, the ultimate cost would be reduced so as to come within the Grand Lodge appropriation. All of those submitting bids were accordingly given an opportunity to submit revised proposals, based upon the changes in the plans and specifications. These final bids were received on June 5 th. The Hegeman-Harris Company, of New York City, N. Y., were found to be the lowest bidders and the Commission is now preparing to enter into formal contract with this Company for the construction of the building. The Commission is confident that the actual work will be promptly undertaken and that substantial progress will be evident before the end of the present year.
"Since the Grand Lodge voted its appropriation for the building, two assessments have been levied, aggregating one dollar and sixty-five cents, ( $\$ 1.65$ ) per capita. It is not anticipated that the Commission will make any further levy during the current calendar year. It is probable that a per capita assessment not to exceed seventy-five cents may be levied as of April 1, 1924, but timely notice of any such levy will be given, so as to enable the Subordinate Lodges to meet it without embarrassment."

The Elks Magazine
Following the report on the Memorial Headquarters Building, which was unani-
mously approved, came the report of the same Commission on The Eliks Magazine. This separate report was submitted on behalf of the Commission by Past Grand Exalted Ruler Joseph T. Fanning, Executive Director. It is reprinted here:
"With the establishment of The Elks MagazIne the Benevolent and Protective Order of Elks took a most confident and, it is believed, a most effective step toward the accomplishment of a great purpose-the establishment and maintenance of a more intimate relationship and a more definite contact between the Order as a whole and its individual members. It had long been recognized as an unfortunate fact that the great majority of the members of the Order had considered lightly, if they did not wholly disregard, such relationship.
"This had not been the fault of the individual Elk. It had been the fault, or rather neglect, of the Order in permitting the continued existence of conditions which had naturally produced this result. As a general rule the fraternal contact of members is local; their associations are largely within the Subordinate Lodge circle. The great Order of Elks, as an organized entity, had been but dimly visioned because it was brought to their passing attention only upon the infrequent occasions when the District Deputy paid his annual visit, or the Representative related his experiences at the Grand Lodge Session, or when a communication from the Grand Exalted Ruler was read at a Lodge meeting. And even upon those occasions it was only the small minority in actual attendance which was reached.
"Little was being done to bring directly to the attention of the individual Elk the inspiring history of the Order, its marvelous growth, its splendid achievements, its patriotic and beneficent activities, and its plans and hopes for the future, in all of which he had a definite share and a keen interest. It was but natural for him to drift into the belief that these things were not his concern; that the Local Lodge was the Order of Elks and marked the real limits of his fraternal association and obligation.
"At the annual convention held in Los Angeles in 1921, the Grand Lodge determined to take measures to bring members into closer touch with the Order generally, and with their brothers in other Lodges.
"The specific ends sought to be attained were:
"One. To establish a direct contact between the Order and its members-as individuals;
Two. To provide some medium of communication through which each one could be promptly reached, personally and directly;
Three: To bring to each Elk a realization that he is a member of the Benevolent and Protective Order of Elks of the United States of America, and not merely a member of a Subordinate Lodge;
Four. To furnish to each member a reliable source of information as to the history of the Order, its notable achievements and splendid accomplishments, to which he has, all too unconsciously, contributed;
Five. To keep the rank and file of the membership advised of the community service being rendered all over the country by the Subordinate Lodges of the Order, as an incentive to like activities in other localities;

Six. To provide information as to the proposed activities of the Order in the future, and the reasons therefor, so that individual members may form an intelligent opinion thereon and may have opportunity to express that opinion and make its influence felt;
Seven. To provide a means by which the Grand Exalted Ruler and other Grand Lodge officers may send directly to each member communications which contain matters of interest to the whole Order;

Eight. Generally to encourage and foster that spirit of loyalty and devotion to the Order and its principles which alone can insure the maintenance of that high place in public esteem which the Order has already attained.
"As a means of accomplishing these ends it was determined that a national journal should be established, to be called 'The Eliks Maga-
zINE,' to be issued monthly and sent to each member of the Order at his home address.
"It was not to be a mere bulletin or calendar of events, but a vigorous, high-class, literary and fraternal journal, of which the contents would render it worthy of a place upon any library table. It was to contain matters of interest and information to all the members of an Elk household. It was designed to be entertaining as well as instructive; but primarily its purpose was to place in the hands of every Elk a monthly volume of fraternal information that would insure recognition of the Order's beneficent power a keen appreciation of its uplifting mission, a deeper pride of membership, and a constant inspiration to a renewal of fraternal obligation and an incentive to greater fraternal activity.
"As to the faithfulness with which The Elks Magazine has fulfilled its purposes, we believe your own eyes must have given you sufficient evidence. Every official communication from the Grand Exalted Ruler has appeared prominently in its pages, in addition to official com munications from other Grand Lodge officers It has published articles and editorials defining and elaborating on the purposes, aims and ideals of the Order, that every member may realize the magnitude and significance of the organization of which he is a part. It has published news of the activities of Lodges all over the country in Social and Community Welfare Work, 'as an incentive to like activities in other localities. It has set forth in advance the proposed new activities of the Order at large-as, for example, in the article entitled 'The Elks and Young America,' which appeared in the current July number. In fact, it has published, in the first twelve issues alone, more than one thousand articles and items of news relating directly to the Order and to Subordinate Lodges.
"When The Elks Magazine was established it was stipulated that it should be "not a mere bulletin or calendar of events, but a vigorous, high-class, literary and fraternal journal, of which the contents would render it worthy of a place upon any library table." We believe we need scarcely point out that in this connection the promise has been amply fulfilled. The quality of the general editorial contents, their variety and the attractiveness of their presentation have earned gratifying commendation not throughout the Order alone, but from men of long experience in the publishing business. From the very start our contributors have been writers and artists of nation-wide reputation.
"This insistence on making the Magazine high-class in every respect has, in addition to making it valuable and acceptable to the membership at large, also accomplished two important things:
"It has introduced the Order as an institution to the whole Elk household. Women who did not know what the Order really stood for have through reading the Magazine become firm supporters of it. We have received tangible evidence from all over the country that the wives and sons and daughters of Elks read our Magazine every month-and read not only the fiction and general articles, but the reports and communications and items of Elk news. In fact, we have received good-natured complaints, in some cases, from members who could not get hold of the Magazine on its arrival because their families watched for it and captured it first.
"And with the outside public the same situation exists. Men and women who had but the vaguest idea of the purposes of our Order have had their eyes opened by The Elks Magazine. We believe that in no other way could the spirit and worthwhileness of the Order of Elks have been interpreted to so many people in so short a time
"The Elks Magazine, because it is a real magazine, and because it truly represents the Order as a high-class organization in a high-class way, has served and will continue to serve as an ambassador of incalculable value.
"The Elks Magazine, being a real magazine, publishes advertising. Without advertising it would be impossible to give you the kind of publication you have had, and have now come to expect. The advertising revenue made it possible for us to keep up the originally high standard of the magazine. The costs of paper, printing, engraving and all the elements that go into publishing are too high for any first-class publication of any considerable size to be able to keep going
on its circulation revenue alone. The paper used in just one month's edition would make a strip three feet wide and 1,647 miles long.
"You who have any knowledge of the publishing business know that the development of a great national magazine, like any other industrial enterprise, requires years of building. But the interesting way in which The Elks Magazine is fulfilling its high fraternal mission, together with the excellence of its general features, have already established it in the minds of business men-both inside and outside the Orderas a publication without parallel in its field. We wish at this time to express our appreciation to those advertisers who have shown faith in the possibilities of our National Magazine by their consistent patronage from the first issues
"From the beginning we have refused all advertising which we did not believe consistent with our publishing ideals and which we could not guarantee to our readers. This policy has reduced the amount of space we might have carried in the early issues, but in the long run will justify itself many times over through the confidence it engenders in both our advertisers and our readers.
"The question naturally arises as to what will be done with the profit, the balance left each year after deducting all expenses of publication.
'The word 'profit' is, of course, a misnomer as applied in the ordinary sense, because the Order is not empowered to publish the Magazine for profit, but for the purpose of advancing its benevolent aims and activities.
"The idea that the amount of advertising revenue would be such as to obviate the necessity of charging the individual members a yearly subscription price is economically unsound We, as an Order, shall never be able to afford to have The Elks Magazine considered lightly. People have little respect for the things they obtain for nothing. If the Magazine were given to them free, or for a few cents, like some insig nificant pamphlet, our members would think very much less of it. Business men would no longer consider it as a medium for advertising. The individual Elk's subscription of one dollar does not meet the expenses of publication. But it is necessary to its stability. Without the one dollar yearly subscription, plus advertising revenue, it would be impossible to publish a magazine in any measure comparable to the present standard.
"With the one dollar yearly subscription and the increased advertising revenue there will certainly be, in the reasonably near future, a substantial balance. When that time arrives, the Grand Lodge will doubtless find many worthy ways of utilizing the Magazine's surplus funds. The effect of applying those funds' to defray Grand Lodge expenses, including the maintenance of the Elks National Home, will be, obviously, to reduce the per capita taxes levied on Subordinate Lodges for Grand Lodge purposes.
'The proposed levy of Grand Lodge dues payable April 1st, 1924, will include $\$ 1.50$ for the Magazine, which will pay the subscriptions of the members to the Magazine for one year and a half, from October Ist, 1923 , to April Ist, 1925 , and hereafter the Grand Lodge dues proportioned to the Magazine will be \$1.00 per year and will continue to be payable as of the first day of April of each year, so that the Subordinate Lodges may more readily adjust their accounts with the Grand Lodge.
'During the year to come we feel confident that The Eiks Magazine will be increasingly interesting, attractive and valuable. As the volume of advertising grows and the Magazine becomes bigger, the amount of editorial material will be increased proportionately and we shall be able to incorporate many features we have so far been obliged to omit for lack of space.
"We, of your Commission, respectfully submit that, during its first year, The Elks MagaZINe has lived up to the promises made for it; that it has spread the principles of the Order throughout the entire membership; that it has faithfully interpreted the patriotic, benevolent and public spirit on which the Order has been built; that it has published news and articles calculated to inspire and renew enthusiasm and activity; that it has made friends for the Order wherever it has been read; and that it has made a definite and useful place for itself as an instrument for good.
"We desire to invite Elks everywhere to send in to the Magazine news concerning Elk activities that will be of interest to the Order at large. We wish to thank, most heartily, all Grand Lodge officers, District Deputies, Exalted Rulers and Secretaries of Subordinate Lodges for the splendid spirit of cooperation they have shown toward the Magazine and to express the hope that they will extend it this helpfulness in the future as generously as they have in the past. And to the great membership of the Order we offer our unbounded appreciation for the wholehearted welcome with which they have received their National Publication."

After the reading of this report, the Grand Lodge unanimously adopted a vote of thanks to the Elks National Memorial Headquarters Commission for their work in connection with the Building and the Magazine.

With these reports and as a part of them were filed financial statements, to June ist, 1923, of the receipts and disbursements of the Commission on account of the Building Fund and the Publication Fund, under the audit of West, Flint and Company, New York, N. Y., certified public accountants.

## Memorial Services

At the annual Grand Lodge Memorial Exercises, presided over by Past Grand Exalted Ruler William M. Abbott-who, with Past Grand Exalted Ruler August Herrmann and Past Exalted Ruler William T. Phillips of New York Lodge, No. I, formed the Memorial Committee-appropriate tribute was paid to the members who will be heard from no more. An eloquent address was delivered by Mr. Phillips in memory of Hon. Jess W. Smith, member of Committee on State Associations, George Q. McCracken, District Deputy for Texas South, Edward W. Miller, District Deputy for Wisconsin East, Joseph B. Messick, Sr., and Joseph B. Messick, Jr., Past Exalted Rulers of East St. Louis, Ill., Lodge No. 664 and all the other well-loved brothers who went to their last rest during the year. Several vocal numbers were splendidly rendered by a chorus of members of Atlanta Lodge.

## Good of the Order Committee

The afternoon session began with the submission of the report of the Good of the Order Committee by its Chairman, Hon. John F. Malley, of Springfield, Mass., Lodge, No. 6I. This report was unanimously approved, and it was requested by the Grand Lodge that it be published in full in the earliest possible issue of the The Elks Magazine. It is printed, accordingly, herewith:
"The Good of the Order Committee, to which was referred by the Grand Lodge at the Annual Session in Atlantic City in 1922 the question as to whether or not there should be organized a branch or auxiliary known as the 'Junior Elks,' and also the Resolution relative to investigating the present condition of the Big Brother movement, and also the question as to whether or not the Order should acquire and maintain playgrounds, athletic fields and similar recreational facilities, held a meeting at the Hotel Commodore in New York City on February 15, 16, and 17. Previous to the meeting, the Committee sent out a questionnaire to all the Subordinate Lodges, Past Grand Exalted Rulers, Grand Lodge officers, District Deputies, in fact to every one upon the mailing list of the Grand Secretary. This questionnaire was designed to determine the sentiment of Elks throughout the country upon the questions above mentioned, and on numerous other propositions which had come to the attention of the Committee.
"The meeting in New York was well attended and the views expressed to the Committee by Past Grand Exalted Rulers and other Elks prominent in the Order have been of great assistance to the Committee in its determinations.

The answers which have been received from Elks and from Subordinate Lodges in all parts of the United States have been similarly helpful.
"The Committee did not confine its efforts to the three questions submitted by the Grand Lodge, but took a broad mandate to investigate and report on all matters which in its opinion affect the Good of the Order and tend to promote our organization and shape the course of our future conduct in a way helpful to those within and without our ranks.
"At the very outset we decided to adhere to two fundamental propositions.
" 1 . There must not be at this time any plan or program adopted by the Grand Lodge which will place an additional financial burden upon the Subordinate Lodges, unless the Subordinate Lodges consent.
" 2 . There must be nothing to displace the charity work of the Subordinate Lodges.
"The converse of this latter proposition is that no Subordinate Lodge should take up other work unless it has done and is prepared to do its full quota of charitable work.
"We have considered many questions. Frankly, we have not found a new work to which the Order should be dedicated. In our opinion, this is because our benefactions have been like a mighty ocean washing upon every shore of service. Our study of conditions in the various communities throughout the country, the illuminating accounts of Elk Welfare Work conducted by the various Lodges, our analysis of the replies to our inquiries and soundings of sentiments, have brought us to the conclusion that a mold can not be made which will fit the conditions, the needs and the ambitions of all Subordinate Lodges. The plan which evokes enthusiasm in one quarter brings no response in another. The big city hails the playground program, while the small town wonders what it would do if it had more open spaces. The university city is not responsive to the Scholarship Foundation plan, while the town or city remote from institutions of higher education appreciates the need of giving financial assistance to its boys, who are deserving of and qualified for academic education. All Lodges respond to every suggestion which touches the unfortunate or the underprivileged, but all do not realize the danger of duplication of effort or the futility of entering a field of activity already occupied by strong organizations supplied with abundant funds. We recommend no mandatory program. We think that there are very serious objections to a set program of activities; that there may be an advantage in keeping free from a routine program in order that we may be in a position to look around and do those things which the exigencies of the times demand to be done, and which other individuals and organizations are too busy or too much involved in other activities to do.
"Ours is a unique organization. It has often been said that we have none of the aids and assistances such as benefits and the like which other organizations have. We have given no bonuses to any one, paid nothing for membership, nor have we employed the promotion schemes of professional organizers. Yet we have grown and strengthened. We believe that we have a great inherent power because we are different from others; therefore, we hesitate to change or to abandon what we have and chase after the pot of gold at the foot of the rainbow. We refuse to imitate others. We can not do some of the work that other organizations perform satisfactorily, on account of our peculiar composition, without giving up something of value which we now possess.
"Our Order is composed of men of all religions, of all races and of all political faiths. In that fact is our great strength and our great power for producing results without having our motives questioned. We must be most careful not to take on work which will have a narrowing effect or which will bring us into contact with the questions upon which men divide on sectional lines, on sectarian lines, on racial lines, on political lines. Ours is a man's organization. When the founders, the men who formulated our basic laws, provided that we should have no adjuncts, no auxiliaries, they intended that our Order should remain a man's Order. We believe they were wise beyond their day; that they gave us strength and enabled us to grow to our present
proportions. We do not find a demand for a change in this respect; on the contrary we find a strong sentiment against it. The foregoing are general observations, but they underlie all the considerations which follow.

## Crippled Children

"Work for the benefit of crippled children has a very strong heart appeal. It is deserving of the time, thought and energies of a great organization, and a great organization has turned into this field of activity and is building hospitals throughout the country and spending about a million dollars a year in aiding crippled children. It cannot do all the work that is to be done, but there would be duplication of effort if we were to make this a major work of our Order. We can aid. There are innumerable tasks to perform supplementing the work of establishing hospitals. The facilities which other organizations and the Federal and State governments maintain not always are known to those in need and some one must bring the unfortunate in touch with the things which are provided for their relief. It is true also that the hospital, with its surgical and medical staff, renders only part of the service required. There must be furnished from some source the appliances and equipment which make effective the skill of the doctor. The New Jersey Elks Association has done a wonderful work in thus supplementing and augmenting the efforts of those who have established and are maintaining hospitals for the relief of the crippled children in the State of New Jersey. We commend our brothers of New Jersey and urge that wherever it is found that similar work can be done effectively, the Subordinate Lodges extend their charitable activities to include work among the crippled children of their communities.

## Home for Orphan Children of Elks

"We do not find a demand for the establishment of homes for the orphan children of Elks. Fortunately, our members appear to be blessed with a comfortable share of the world's goods. Most of our charitable works are among those outside of our Order. There is not the need and therefore not the demand for institutions of this sort. Wherever cases arise, the Subordinate Lodges take care of the situation without publicity and give the required assistance to those in need without removing them from the environment to which they have been accustomed and without surrounding them with the atmosphere of the institution. This is as it should be, and is in tune with Elk thought and Elk heart-beat. It is extending our hand of charity to the measure of the demand. Such matters it has been found advisable to leave to the generous consideration of the Subordinate Lodges.

## Elk Scholarship Foundations

"We think that there is no more meritorious work than assisting the youth of America to obtain education. This great Elk work already has been launched. Funds have been established in many Lodges, boys under Elk patronage are now in our colleges fitting themselves scholas tically for the battle of life. This is a tangible, practical form of philanthropy in which every Lodge could engage with profit to the Lodge and with immeasurably beneficial results to the communities. It is a plan elastic enough to fit the financial limitations of all Subordinate Lodges. Some restrict their efforts to offering prizes for excellence in scholarship. Some furnish funds to pay all the expenses of the boys throughout the college course.
"The Chairman of this Committee, in an article in the February number of The Eliks Mag AZINE, outlined a comprehensive plan of furthering this Elk activity. The methods which have been adopted by different Lodges should be set forth in a booklet of which we will speak in the latter part of this report. We give to the Elk Scholarship Foundation plan our strong endorsement and urge for it the consideration of all Subordinate Lodges, especially those which are situated in the cities and towns remote from institutions of higher education, where the ambitious boys of the community can not go beyond the high school unless they reccive some financial assistance. It is true that other organizations are engaged in this work, but as a fraternal endeavor, it had its inception in our Order. We
should make certain that the plan attains the largest degree of success under our beneficence.
"Think of the possibilities, my brothers, if all the Lodges of our Order should take up this work! Fifteen hundred Elk scholars graduating every year from our colleges! In ten years the Elk Alumni would be 15,000 . These boys would be grateful to the Elks. They would join our ranks as soon as they could pass the age requirement. In fifty years we would have in our Order a large percentage of the trained minds of America. What magnificent replacement! How can we serve better our country and our Order?

## Recreational Fields and Playgrounds

"We have come to the conclusion that the energies of the Order should be directed to work for the youth of America and that the arena of such work, wherever possible, should be in the out-of-doors. There, all the barriers fall away. There, is found true democracy. Sons of rich and poor, Jew and Gentile, Protestant and Catholic, meet on common ground. The false divisions of society are unknown; the artificial lines of distinction vanish. All come under the rule of the Game, the great, just law of Sport. The lesson taught is one of fair-play, of manliness, of courage. Health and vigor in abundance is the reward that comes to all who engage in contest in the open air. The organization which takes up such work need not become entangled in the meshes of sectarian misunderstandings and bigotry. We can think of no activity which has a stronger appeal to a great cosmopolitan American organization than the promotion of recreational work among our future citizens.
"There should be left to the Subordinate Lodges the option of selecting the manner and degree of participation. A scheme workable in one community may not be feasible in another. The whole plan should be versatile and elastic, giving full scope to the ingenuity of the Subordinate Lodges, meeting the requirements of the different communities, recognizing the limitation of the financial resources in the less prosperous of our Subordinate Lodges.
"It should be kept in mind that throughout the country there are men of wealth who are greatly interested in work of this kind and who are looking for an organization free from entanglement of sect and race and class, which will take up and carry on the work in a big, broadgauge way. We think that our organization will appeal to such men, and that endowments will be forthcoming to assist us from men both within and without our ranks. We should be prepared to encourage men of this sort to come to our assistance. Let the plan be big, comprehensive, democratic and American, and we shall attract all public-spirited persons.
"In one community, the Elks may purchase, equip and maintain an athletic field, with baseball diamonds, tennis courts, running track, juvenile playground, and all the other facilities for the encouragement of outdoor sport.
"In another community a golf-course may be laid out. In another, swimming pools for the summer and ice-rinks for the winter.
"These are the large propositions. Where the Elks can not finance them alone, the same results may be obtained by the plan which has been worked out successfully in New York State, which is the taking over of playgrounds owned and heretofore maintained inadequately by the municipalities, equipping them with the paraphernalia which is necessary, and providing for Directors of Play, that the children may get the greatest use and greatest benefit from the facilities.
"In other places, where the city or town authorities have not made any provision for playgrounds or recreational parks, the Elks may work up the sentiment of the community in favor of such facilities, and operating through the governmental authorities cause the establishment of playgrounds in their respective communities.
"We do not undertake to enumerate the diversified forms of Elk activities in recreation work. We point out the direction. We arvise the wide, comprehensive scheme, and we leave the matter to the option of the Subordinate Lodges under the advice and direction of the Grand Lodge Committee on Social Welfare.
"We recommend that the Community Welfare Committee prepare a booklet for distribution to the Subordinate Lodges, setting forth the man-
ner in which all well-established Elk activities are carried on in the Subordinate Lodges in which they are in successful operation. This booklet will be the guide and manual for Lodges which wish to take up similar work.

## Big Brother Movement

"We find that the Big Brother movement, as such, is not a well-established movement in our Order. This matter is more fully covered in the report of the Committee on Social and Community Welfare. We are of the opinion, however, that the purpose and spirit of the movement 'carry on' and inspire all true Elks to activities helpful to the youth of America.

## Junior Elks

"It has been proposed that we organize a junior branch or auxiliary to be known as the 'Junior Elks.' The plan, as we understand it, is to have an organization like our Order, but modified to suit the less mature minds of its members, with Lodge formation, ritual, etc., to which will be eligible for membership the sons of Elks. Some would include only the youth of 16 to 20 years; others would drop the minimum age to ten years or younger. It seems to us at the very outset it is too obvious to nced argument that we can not include in the same organization boys of grammar-school age with boys of high-school age or either class with boys of college age. Those who have to deal with such problems in athletic and scholastic lines recognize the obstacles to sucl a proposition. The inevitable result would be the subdivision of the Junior Elks into two or three classes. We would at least have to provide for the juvenile and the junior subdivisions.
"If we pattern after our present organization, we would be creating an indoor organization, a fraternity for the boy and a fraternity for the young man. We would be taking boys in the formative period of their lives, invading the field of the schoolmaster, the clergyman and the parent. We would be dealing with minds groping about the elementary facts of the great problems of life. We would be touching upon the things which bring to those who have to deal with them all the vexing questions. We would be presenting a code of principles to those who have not the proper appreciation of values. It seems to us that we would be inviting all the difficulties which naturally and necessarily arise in our schools and our churches to confront those who must deal with the very young.
"In respect to boys under sixteen years of age, we unhesitatingly disapprove of the Junior Elk proposition.
"Children should be given a thorough religious training; that is the responsibility of the parent and of the spiritual director. Children should be given every educational advantage; primarily that is the work of the schoolmaster. We do not think that assembling children in fraternitics is beneficial, except as such fraternities are adjuncts to scholastic or religious training. these two which can and must be taken from these two which can and must be takentals should be devoted to play, to well-ordered and directed recreation, principally in the outdoor world.

We do not think that a Junior Elk organization would be a helpful agency in the rest done training of our youth. That work is best think by a sectarian organization. We do ne effective that a Junior Elk organization would be effls for in general educational work-that cals to special qualifications which we are noys that we furnish, although we can assist have pointed out heretofore.
"We do not think that a Junior Elk organization is the best agency through which to promote recreational work for children. We are not in favor of confining our activities in usefur work to among the children and youth of our country to the sons and daughters of Elks. That is a narrow and limited field of action for a great demo cratic, American organization. Already there are too many false, artificial divisions in society. We do not wish to foster clans or class, or to furnish instrumentalities for snobs.
"If we were to organize the children, we would establish outdoor organizations along lines similar to the Boy Scouts of America and the Girl Scouts of America. We would take the children out into the open and teach them useful things while they play. We would teach them a
code of honor, love of country, of flag, respect for parents, the aged, and for law and order, under duly constituted authority. Already there is the agency at hand. The Scouts of America seek our patronage.
"We do not regard the Scouts of America so much as an organization, as a program. We think it is an institution with which our Order might cooperate with great benefit to the boys and girls of the Community. Of course the decision in such matters must be left to the Subordinate Lodges. In one community, the Scouts may be under proper leadership, while in another conditions may exist which make it inadvisable for Elks to become identified with this Scout Work. But we believe that if in any unit of the Scouts there is aught to be criticized, it is a local condition and that the Subordinate Lodges of our Order can mold the units of their communities into the perfection of bodies of their own creation.
"We recommend, therefore, that the Subordinate Lodges foster the Boy Scouts of America and the Girl Scouts of America. This activity can be made to coordinate with the recreational and playground work. This suggestion is not new, for already many of the Subordinate Lodges are providing camping-grounds for the Scouts, and are in their respective communities the strongest financial backers of the Scout Unit.

## Youth of America

"We think that the enthusiasm which some of the members of our Order have for the Junior Elk proposition is the expression of their desire to use the tremendous influence of our Order in some work or works beneficial to the youth of the country. We realize that most of the objections which we have raised to an organization among boys under 16 years of age can be refuted if applied to an organization of boys from 16 to 2 I . The majority of these boys, or more properly these young men, are away from the influence of the school-master, the clergyman, and, unfortunately, truth compels us to say, the parents. They can be interested in athletics in the daytime, but at night time they wish to roam, to find out what is going on. The spirit of adventure is strong in them. They crave excitement, new experiences, knowledge of the things without the home, the school and the church. They shy away from everything that has the appearance of the old restraints. They are very young, but they feel very old, very experienced, very sure of themselves. They are reluctant to take dictation, but if left to themselves, they too frequently go in the wrong direction and mistake the brass of life for pure gold. None of the activities which we have been discussing touches or even approaches this field of endeavor. Here is America's youth upon the threshold of manhood, at the very door of citizenship. What effort is being made to guide them, to prepare them for the responsibilities of life, to attract them away from the glitter of false things. We think that our Order should take up work among these young men. We would not copy any other organization; we would not confine our efforts to sons of Elks; we would not take them into our Order by lowering the age requirement from 2 I to x 6 or 18 . These boys should not associate with men when men relax in club life. They might think that the frivolities and indiscretions of their older brothers were the true measure of manliness. They should be brought into contact with men when men are on guard and realize that they have the responsibilities of mentors and exemplars.
"Nor do we at this time propose a constitutional amendment to permit the organization of these boys into a subsidiary in our Order. However appealing the prospect may seem, we realize that there may be lurking dangers which only practical work among the boys will disclose. Let us be careful not to undermine the present structure by digging in the soil about it until we have expert knowledge of substrata conditions. We recommend that the members of Subordinate Lodges make friends, yes, pals, of these youths about to step into manhood's domain. Invite them to the Club House on occasions planned for this purpose. Give them within proper limitations. the use of the club facilities, the pooltables, bowling-alleys, swimming pools and golflinks. Ask their advice that you may know their links. Ask their advice that you may know their
insight into social conditions in your cities and
towns. Make them feel that as your Elks Club is the center of Civic Welfare activities, they, its frequent guests, are your helpmates in all your Welfare Work. So while you build their bodies by your Recreational work and enlighten their minds by your scholastic aids instill into them the principles which make for wholesome, upstanding, loyal American citizenship.

We come from our investigation with profound respect for the intelligence which is guiding the Subordinate Lodges of our Order in their home affairs, with admiration for the quality of charity which they dispense, and with enthusiasm for the versatile plans of useful tasks to which they are devoted.
"We believe they welcome advice. We know they do not want dictation. In this spirit then we say in conclusion, 'Stand guard, my brothers, there is work in America for those whose Americanism is genuine. This is the time for a leader, individual or organization, great in courage and large in vision, to wage wisely the battle for safeguarding the liberties which the forefathers won by their blood. We demand liberty under the law, the right to worship God according to conscience, the privilege of enjoying for ourselves and our families the fruits of our industry free from the embarrassment and bitterness of bigotry. We, the people of this nation, must not be drawn into hostile camps dividing on sectional, sectarian or racial lines. Let us who stand in Elkdom's shrine and take oath of fidelity to the purest and loftiest of American ideals and the Almighty's teachings of Brotherly Love drive from our midst the unfaithful."

## Social and Community Welfare

The Grand Lodge Committee on Social and Community Welfare, Colonel John P. Sullivan of New Orleans, La., Lodge No. 30, Chairman, submitted a very complete report, covering some 170 printed pages. The bulk of this report consists of detailed synopses of the actual welfare work done by hundreds of Lodges all over the country, designed to serve as a guide and an inspiration to Lodiges who may not yet have found how they can best be of service to their communities. It is not possible, in the space at our disposal in this number, to print any of these synopses here; but they are of intense interest as indices to the nation-wide Elk activity, and will be dealt with in an early issue of the Magazine.
The introductory portion of the report of the Committee was divided into five parts, each part being delivered at the Grand Lodge session by one of the five members of the Committee. Colonel Sullivan began by expounding the principle that the Order of Elks must live and grow through service; that by assiduously cultivating the field of welfare work and thereby making itself indispensable to its community, the Elks Lodge, wherever it may be, will inevitably attract into its ranks the highest type of citizen;

The Order," runs the report, "during the last year, has touched every interest, old and young. No worthwhile activity has been lost to the community. In many instances, the reports show the Subordinate Lodges are working in cooperation with other organizations such as the Red Cross, Salvation Army, Rotarians, Women's Clubs, American Legion, and other civic bodies. Through this cooperation, the work has been simplified and duplication of labor prevented. These cooperative efforts undoubtedly have produced satisfactory community results in the establishment of Community Chests, playgrounds and parks, recreation camps for poor children and worn-out mothers, organized and systematized distribution of charity, through cooperative agencies, and in the conduct of community drives.
"Your Committee desires, however, to stress this point, in all of these cooperative activities the Subordinate Lodge should take the initiative. It should point the way. It should make its home the civic center of its community. Through cooperation, the Elks Home can become more than a civic center. It can become a distributing
center for social and economic efficiency, used every day in the week, every week in the year: The accomplishments of the past year would have been impossible without the devotion to service and self-sacrifice of the Subordinate Lodge committees on social and community welfare, backed by the support of the individual members of our Lodges.
"This work has been a consecration to human service."

## Americanization and Flag Day

Following this introduction, Hon. William H. Atwell, of Dallas, Texas, Lodge No. 7 I , continued the report with a discourse urging the vital importance of teaching Americanism.
"It is gratifying to note that there has been an ever increasing: activity and a more serious consideration given to the vastly important work of Americanization. If there is one problem before the American people to-day that stands out preeminently, it is the problem of Americanization. It offers to us a fertile field for useful labor, along lines of constructive citizenship and nation building. We have been prone in the past to prate about the privileges of American citizenship. The thought occurs to your committee that the foreign-born should be impressed with the fact that patriotic citizenship is a duty and not simply a privilege.
"The annual observance of Flag Day offers a splendid opportunity to inculcate the spirit of real Americanism into the hearts and minds of millions of our citizens, young and old. These observances, held in the open under the auspices of our subordinate lodges and to which the general public is invited, will work a tremendous good in their respective communities. These Flag Day Exercises can become doubly effective for good if place is given on your patriotic program to the public schools. Conduct prize essay contests on the Origin and History of the American Flag and feature the presentation of prizes and the reading of the first prize-winning essays as the outstanding number on your program. This will arouse interest and enthusiasm among the pupils of the public schools."

## Charity and Relief Work

## Past Exalted Ruler Hon. Lee Meriwether,

 of St. Louis, Mo., Lodge No. 9, delivered that section of the report dealing with charity and relief work. You will find some abridged statistics regarding the Order's expenditures for charity on another page of this issue in an extract from the report of the Grand Secretary. In a later number it will be possible to go further into details on this point. With respect to the general subject of charity, the Committee's report has this, in part, to say:"In the field of charity, the Order of Elks is fulfilling a high obligation. The amount expended during the past year will run into staggering figures. But even more important than the amount, these disbursements have been made in such a way that genuine help and relief have resulted. The giving has been along lines of planned assistance rather than random giving. While upon this subject of charity, it is appropriate to point out that Elks charity has not been circumscribed by any barriers of race, religion, color, creed, or condition. Neither has religion, color, creed, or condition. Neither has Wherever and whenever the need arose, there was found the hand of an Elk outstretched to help, to give succor, to silently and unostentatiously minister to the wants of the needy and the suffering. It was not confined solely to the Order. It reached out into all conditions of society."

## Education

Education was the next feature of the report and was dealt with by William C. Robertson of Minneapolis, Minn., Lodge No. 44 as follows:
"One of the most encouraging notes sounded in the reports from the Subordinate Lodges is the increasing interest and activity shown in the field of education. Many Lodges are systemati-
cally and earnestly at work in this field, doing a great deal of good in their communities, in the way of aiding pupils to surmount the handicaps of economic conditions in their homes, in encquraging grade pupils to complete high school courses, and in further aiding high school graduates through college. No branch of educational work is overlooked, from supplying poor pupils with proper clothing, shoes and books, to establishing scholarships and in furnishing financial aid for college courses. Education is the bed rock on which good citizenship is builded, and in entering upon this field of work, the Subordinate Lodges are making of young America good Americans, thus carrying on the work of Americanization which is so closely linked with the problem of education."

## Conservation of Mother and Baby Life

Hon. William T. Byrne, of Albany, N. Y., Lodge No. 79 carried the report further by bringing up the problem of conservation of mother life and baby life.
"Twenty thousand mothers die needlessly every year in the United States for lack of prenatal care and who, when their crucial hour comes, are in careless or incompetent hands. Two hundred thousand babies die every year in the United States under one year of age, through parental ignorance and neglect. These deaths can be prevented. A visiting-nurse service, sponsored in each community by a Subordinate Lodge, will be the means of saving thousands of the choice lives of the nation. A visiting-nurse service that will give not only prenatal care, but after-birth care to mother and child, and in teaching the mother how to care for the baby when the nurse's visits are no longer necessary. Birth statistics show that wherever private or public agencies are working in this field, the maternal death rate is being greatly reduced. The care of the mother and the child through Welfare Stations and in providing pure milk for the babies will save countless thousands of baby lives to the nation."

## Recommendations of the Committee

The Committee on Social and Community Welfare recommended that Subordinate Lodge Committees on Social and Community Welfare be made large in membership and that the general committee be divided into subordinate committees, each subordinate committee being assigned to some particular branch of Social and Community Welfare Work.
It recommended also that there be embodied in the Order of Business of all Lodges an Order of Social and Community Welfare, and that the Secretary of the Lodge be required to promptly transmit to the Grand Lodge Committee on Social and Community Welfare a copy of all reports of all Subordinate Lodge Committees. This recommendation was made with a view to coordinating and systematizing the work of Social and Community Welfare, and as a means of bringing about a closer union between the Grand Lodge Committee, State organizations and the Subordinate Lodges. The Committee further recommended that greater publicity be given the work of Subordinate Lodges. Each Lodge was advised to report all interesting Social and Community Welfare Work done in their communities to the Chairman of the Grand Lodge Committee, so that brief news items could be sent to The Elks Magazine and transmitted to other Subordinate Lodges.
The report was approved and the recommendations of the committee were adopted.
In connection with this report, minor changes were made in the ritual. These changes will go into effect October 15, 1923. Copies of the changes will be furnished to subordinate Lodges by the Grand Secretary.

## Grand Lodge Statutes Amended

On recommendation of the Grand Lodge Committee on Judiciary, the following
changes were made in the Grand Lodge Statutes:

Section II4 was amended to read as follows:
Section' 114. The officers of the Lodge shall be those named in the Constitution, and no Lodge shall create any additional office. The Exalted Ruler, Esteemed Leading Knight, Esteemed Loyal Knight, Esteemed Lecturing Knight, Secretary, Treasurer and Tiler, shall be elected annually; all other officers, except Trustees, shall be appointed annually by the Exalted Ruler.
A Lodge may elect not less than three and not more than five Trustees, and one menber of the Board of Trustees is to be elccted annually. If the Lodge is incorporated, the number of, Trustees shall be in conformity with State laws. At the first election in any Lodge, the Trustces shall be elected for terms of one, two, three, four or five years, so that one Trustec shall retire from office each year.
Officers shall have such powers as are provided in the Constitution, Statutes and Ritual, and shall perform such other duties as pertain to their positions, and shall hold their respective offices until their successors have been duly elected or appointed, and installed.
Section 128a was amended to read as follows:
Section 128a. The representative to the Grand Lodge shall submit a report to his Lodge at its first regular session following his return from the Grand Lodge Session.
Section 193 was amended to read as follows:
Section 193. A Lodge may receive any member from another Lodge, on dimit, on payment of such affiliation fee as may be provided by the By-Laws of the Lodge receiving such member; provided, however that no Lodge shall receive, on dimit, any member from another Lodge whose initiation fee is less than its own without payment by the candidate of at least the difference in the initiation fees of the two Lodges.

Provided, further, that in case an Elk has taken an absolute dimit and seeks readmission in the Lodge which granted such dimit he shall be required to pay an affiliation fee over the amount paid by him upon his original election.
Provided, further, that when Transfer Dimit shall be granted for use in connection with making application for a dispensation for a Lodge about to be instituted, such Transfer Dimit shall be valid so long as may be necessary for such purpose.
Section 137 was amended to read as follows:
Section 537. (Addition to article ig). Upon the request of any Grand Lodge Committee a subordinate Lodge, through its Secretary, shall also be required to furnish information relating to any of its activities within the scope of the Grand Lodge Committee making inquiry, and upon failure to do so promptly and accurately such Lodge may be required to pay a fine of Ten Dollars to the Grand Lodge, through the office of the Grand Secretary.
Section 4 I was amended as follows:
Section 4 I is amended to provide that there shall be a Standing Committee on Social and Community Welfare, consisting of five members, instead of a Special Committee.
Section 47a (a new section) was adopted and reads as follows:
Section 47a. The Committee on Social and Community Welfare shall have charge and supervision of matters pertaining to Elk activities of civic, social and community interest.
The Committee on Judiciary to which was referred the recommendation of Brother J. E. Masters, Grand Exalted Ruler, that the Chairman of the Committee on Judiciary be directed to compile and edit a book bringing up to date the digest of Grand

Lodge Decisions, the Decisions of the Grand Forum and the Opinions of the Chairman of the Committee on Judiciary, reported that it had carefully considered the proposition and recommended that the incoming Grand Exalted Ruler direct the Chairman of the Committee on Judiciary to compile and edit such a digest, which recommendation was adopted.

## Grand Lodge Dues Assessed

By operation and authority of law, the per capita tax was fixed and assessed by resolution, upon recommendation of the Board of Grand Trustees, to wit:

Resolved, that in accordance with Sec. 15, Article IIT, of the Constitution and Sec. i9 of the Grand Lodge Statutes, there are hereby fixed and assessed upon each member of the Order, as of April I, 1924, Grand Lodge duєs, as follows: The sum of 35 cents for the ensuing year to mect the expenses of the Grand Lodge, including the maintenance of the Elks National Home; and the sum of \$1.50 for the expense of publishing and distributing The Elks Magazine for the period from October 1,1923 , to April I, Ig25, and the several sums named are hereby appropriated for said purposes, and both said sumus are to be paid by the Subordinate Lodges on or before May $1,1924$.

Another resolution passed by the Grand Lodge, upon recommendation of the Board of Grand Trustees, is as follows:

1. Resolved, that a reserve fund be established to be known as the Home Fund, to be used for future improvements ai the National Home, and that the sum of \$10,000 be hercby appropriated from General Funds for that purpose.

## Appointments and Conclusion

Grand Exalted Ruler Masters, at the first business session of the convention reappointed Judge William J. Conway, of Wisconsin Rapids, Wis., Lodge No. 693, as a member of the Grand Forum for a term of five years. The appointment was confirmed by the Grand Lodge.

By vote of the Grand Lodge, the retiring Grand Exalted Ruler J. Edgar Masters was appointed a member of the Elks National Memorial Headquarters Commission.

On Thursday, July I2th, the new Grand Exalted Ruler, James G. McFarland, was duly installed in office, followed by the installation of the other Grand Lodge Officers. Upon his installation, Grand Exalted Ruler McFarland, in compliance with the direction of the Grand Lodge that a Chairman of the Committee on Social and Community Welfare be appointed at this meeting so that the work of the Committee might be carried on without delay, reappointed Col. John P. Sullivan. The Grand Exalted Ruler also announced the appointment of M. R. Baskerville, of Watertown, S. D., Lodge No. 838, as Secretary to the Grand Exalted Ruler.

The Grand Lodge adopted resolutions expressing whole-hearted appreciation for the work of Mr. Masters in his term as Grand Exalted Ruler and for the services of Charles F. J. McCue, whose five-year term as a member of the Board of Grand Trustees has just expired. Testimonials are to be presented to each of them.
Resolutions were unanimously adopted by the Grand Lodge, extending thanks and expressing warm appreciation to Atlanta Lodge, No. 78, and to the citizens of Atlanta, for the hospitality with which they received the Grand Lodge and the individual Elk visitors, during the Convention Week.

The fifty-ninth Grand Lodge Annual Meeting and Reunion adjourned to meet in Boston, Mass., on Monday, the 7th day of July, 1924.

# Annual Report to the Grand Lodge Of the Grand Exalted Ruler <br> <br> J. Edgar Masters 

 <br> <br> J. Edgar Masters}

To the Officers and Members of the Grand Lodge, Bencoolent and Protective Order of Elks:

## My Brothers:

In compliance with the requirements of the Constitution and Statutes of the Order, I have the honor herewith to submit'the Annual Report of the Grand Exalted Ruler fo: the year ending July 9, 1923.

The year just closed has been one of usual activity and progress. It was characterized by no special innovations, but the results attained were such that I am satisfied advancement has been made.

At Atlantic City last July the New Membership Committee was abolished. Naturally this affected our growth, and we have not experienced the increase in numbers' so pleasing in recent years. I agree that the lodges of our fraternity should have new membership campaigns, whenever such campaigns can be conducted without harm to the cause. New members are needful and helpful. Yet I have sometimes feared that the desire for numbers has dominated some lodges to such an extent as to cause them to neglect "first things." Thorough knowledge of the fundamentals of Elkdom is essential. We must build on a sound foundation. During the past year we have been trying to take care of the foundation and at the same time build into the structure what is fitting and strengthening to the whole edifice. Without feeling that we are antiquated in our conception of the Order, we have concentrated our efforts primarily upon assimilating our new members with the old membership, believing that all other things. can be added at the proper time and place in Elk advancement.
There has been a unity of effort on the part of Elk forces during the year. Grand Lodge Officers and Committees have labored faithfully and well. Subordinate Lodges have maintained high standards and deserve commendation. They are improving in efficiency. They exercise more care in the selection of officers, take more pride in their homes, look more carefully after their members, and show a better spirit than ever before. In short, the Order is in fine condition and Elks everywhere are stimulated to better work.

## District Deputies

A meeting of the District Deputies was again held in Chicago last October, and almost every Deputy was present.

One special feature of the meeting was the preparation and discussion of a model program for District Deputy activities. An effort was made to systematize their work and harmonize their efforts.

Members of different Grand Lodge Committees were present and addressed the District Deputies on all phases of Elk work. Past Grand Exalted Ruler Joseph T. Fanning spoke on The Elks Magazine, Past Grand Exalted Ruler John K. Tener on the Elks' National Memorial Headquarters, Past Grand Exalted Ruler John P. Sullivan on Social and Community Welfare Work, Past Grand Exalted Ruler Bruce A. Campbell on State Associations, Past Grand Exalted Ruler William W. Mountain on the
value of District Deputy Conferences, and John F. Malley, Chairman, Giand Lodge Committee, on Good of the Order. The talks of these brothers were timely and aided materially in arousing interest.
I wish to:thänk the District-Deputies for their splendid cooperation.: The interest they manifested was all that could be desired. They gave due attention to the correction of any errors, and all their activities were marked by intelligence and diligence. The work of the District Deputies this year has never been excelled and rarely, if ever, equaled. To each of them I owe a debt of gratitude.

## District Meetings

Growing out of the District Deputy meeting in Chicago, meetings of the Exalted Rulers and Secretaries of Subordinate Lodges were held in practically all districts. This arrangement has been of invaluable aid both to the District Deputies and the lodge officers, as it brought them together to discuss problems of real interest to the lodges.

## Elks' National Home

I was privileged to visit the Elks' National Home last November and am glad to report that $I$ found it a real home, where the good things of life-those that round out the daily happiness of every man-are found.
For the past year the care of the Home has been in the hands of a capable, earnest and painstaking member of the Board of Grand Trustees, Charles F. J. McCue, a man singularly fitted for the duties of that office by reason of his executive ability, courteous manner and cheerful disposition, a man whose veneration and respect for the aged have endeared him to all guests.

## Elks Magazine

The Elks Magazine has been published for a year, and has been accepted with greater favor than its most enthusiastic advocate ever hoped for. There are many reasons for this, but one reason why it appeals so strongly to the individual Elk is because it gives him a close acquaintance with the activities of the Order as a whole, and establishes a direct contact between the Grand Lodge and the individual.
The literary character of the Magazine is excellent. Its contributors are selected from the ablest writers in the country. Its stories are always interesting. The Magazine is surely fulfilling its purpose of bringing our membership closer together.

## Official Visits

My aim during the year has been to visit as many of the smaller lodges as possible. I went to these lodges as a friend and helper, and honestly believe that good resulted from these visits. Whenever possible I took with me one or more Grand Lodge Officers or Committeemen in order that they might receive inspiration and at the same time stimulate the membership at large to greater activity.

One hundred and thirty-one visits were made to Subordinate Lodges, State Assuciation Meetings and District Meetings. In all of these visits it was my privilege to meet off-
cers and members from some surrounding lodges, and I have great satisfaction in reporting that during the year I came in direct contact with members from more than six hundred lodges.

It is a pleasure to record that everywhere I was receives with open hospitality and generous courtesy. I shall always cherish the memory of the delightful hours spent with the rank and file of the Order.

## Opinions and Decisions

A digest of Grand Lodge decisions, the decisions of the Grand Forum and the opinions of the Chairman of the Judiciary Committee has not been published since 1917. I, therefore, respectfully recommend that the Chairman of the Judiciary Committee be directed to compile and edit a book which will bring this digest up to date and that the same be published and distributed to Subordinate Lodges.

## Vacancies

The following appointments to fill vacancies were made during the year:
Arthur Flatau, of Athens, Ga., Lodge No. 790, was appointed District Deputy for Georgia North to fill the vacancy caused by the resignation of J. R. Dunson, of La Grange, Ga., Lodge No. 1084.
W. A. James, of Galveston, Tex., Lodge No. 126, was appointed District Deputy for Texas South to fill the vacancy caused by the death of George Q. McCracken, of Galveston, Tex., Lodge No. 126.
Dennis C. Sullivan, of Madison Lodge No. 410, was appointed District Deputy for Wisconsin East to fill the vacancy caused by the death of Edward W. Miller, of Marinette, Wis., Lodge No. 1313.
F. J. Schrader, of Allegheny, Pa., Lodge No. 339, was appointed member of the Committee on StateAssociations tofill the vacancy caused by the death of Jess W. Smith, of Washington C. H., Ohio, Lodge No. 129

## Necrology

During the year death has claimed many of our brothers. Their passing is a distinct loss to Grand Lodge, as well as to the Subordinate Lodges in which they labored. It is fit and proper that the records of this session bear testimony to their worth, and I recommend that Grand Lodge set apart a special hour during this reunion at which time fitting tribute may be paid to the virtues of our departed brothers.
Because of their official position in the Grand Lodge, I deem it proper to refer to three of these brothers:
Jess W. Smith, member of Committee on State Associations, who died in Washington. May 30, 1923.

George Q. MeCracken, District Deputy for Texas South, who died in Galveston, Tex., April 2, 1923.
Edward W. Miller, District Deputy for Wisconsin East, who died in Milwaukee, Wis., May 15 , 1923.
These brothers were men of high character and rendered distinguished service to the Order. They held a warm place in the affections of the members of Grand Lodge and occupied high positions in the councils of our
fraternity. They were enthusiastic Elks. It is regretful that men so useful and upright in all their associations should be removed when their service seemed to be so much needed. We pay loving tribute to the memory of these good Elks.

Dispensations for New Lodges Granted
Dispensations have been granted to the following lodges:
No. 1456-Weekawken, N. J. June 29, 1922. (Granted by W. W. Mountain).
No. 1457-Mamaroneck, N. Y. Auguist 28, 1922.

No. 1458-Glen Cove, N. Y. August 28, 1922. No. 1459-Princeton, W. Va. August 22 , 1922. No. I460-Platteville, Wis. February 28, 1923.
No. 1461-Princeton, IIl. February 28, 1923.
No. 1462-Augusta, Kans. March 3, 1923.
No. I463-Deland, Fla. March 19, 1923.
No. 1464-Cape Girardeau, Mo.' March 26, $\xrightarrow{1923 .}$
No. 1465-Madison, N. J. March 27, 1923.
No. 1466-Webster, Mass. April 6, 1923 .
No. 1467-Mercedes, Texas. May ${ }_{17}, 1923$.
No. 1468-Las Vegas, Nev. June 7, 1923.
No. $1469-$ Ely, Nev. June 12, 1923 .
No. $1470-$ Sanford, Maine. June 12, 1923.
Plans for New Homes Approved
Plans for building or acquiring property for homes for the following lodges have been approved:

Pine Bluff, Ark., No. 149.
West Palm Beach, Fla., No. 1352.
Freehold, N. J., No. 1454.
Union Hill, N. J., No. 1357.
Huntington Park, Cal., No. 1415.
Corinth, Miss., No. 1035.
Wooster, Ohio, No. 1346.
West Frankfort, III., No. 1340.
Lamar, Colo., No. I3Ig.
Omaha, Nebr., No. 39.

Hollister, Calif., No. 1436.
Binghamton, N. Y., No. $\mathbf{8}_{52}$
Passaic, N. J., No. 387.
Cincinnati, Ohio, No. 5.
Hazleton, Pa., No. 200.
Monmouth, Ill., No. 397.
Oswego, N. Y., No. 27 I .
Indianapolis, Ind., No. I3.
Gary, Ind., No. $115^{2}$.
Philadelphia, Pa.; No. 2
Logan, W. Va., No. 139 I.
Newton, Mass., No. 1327.
Richmond, Va., No. 45.
Logan, Utah, No. 1453.
Noblesville, Ind., No. 576 .
Columbus, Nebr., No. 195.
Wapakoneta, Ohio, No. ir7o.
Cohoes, N. Y., No. 1317.
Mexia, Texas, No. 1449.
Auburn, N. Y., No. 474.
Galena, Ill., No. 882.
Worcester, Mass., No. 243.
Fitchburg, Mass., No. 847.
Louisville, Ky., No. 8.
Boston, Mass., No. Io.
Oregon City, Ore., No. 1 I89
La Grange, Ill., No. 1423.
Gardiner, Me., No. 1293.
Penns Grove, N. J., No. 1358.
Fllensburg, Wash., No. IIO2.
Brooklyn, N. Y., No. 22.
Clinton, Iowa, No. 199.
Quincy, Mass., No. 943.
San Francisco, Cal., No. 3.
Belleville, N. J., No. Ir23.
Queens Borough, N. Y., No. 878.
Niles, Ohio, No. 141 r.
Hope, Ark., No. I Io9.
Illion, N. Y., No. 1444.
Chelsea, Mass., No. 938
Coeur d'Alene, Idaho, No. 1254.
Ansonia, Conn., No. 1269.
Flagstaff, Ariz., No. 499.
So. Brownsville, Pa., No. 1344.
Denison, Texas, No. 238 .
Norwood, Mass., No. I 124.
Asbury Park N. J., No. 128.

-

## The Value of Membership

Col. Guy D. Goff, who recently became a member of Clarksburg (West Va.) Lodge, No. 482, has long been a prominent figure in public life. He holds a commission as Colonel in the U. $S$. Army and during the war he served as Colonel Judge Advocate on the staff of General Pershing. He rehurned in 1920 to become General Counsel of the U.S. Shipping Board. Subsequently he was appointed a Commissioner of the Boaid to represent the Great Lakes district. He was until a short time ago Special Assistant to the U. S. District Attorncy-General. This very beantiful and inspiring speech was made on the night of his initiation into the Order. At the close of the initialory ceremonies of a number of candidates, the Exalted Ruler of the Lodge called upon each new member for a five-minute talk on "Why I Wished to Become an Elk." Colonel Goff's response, which is printed here, made a deep impression on all who heard his words.

Y
OU inquire why I wished to become an Elk! The answer is psychological. It was because I fancied the Order stood for what I now appreciate it does represent. It proclaims; and will always teach, that American institutions and American law are the great bulwark behind which the forces of liberty are entrenched. It teaches that American history is but the story of the advance guard-and that the "American State rests upon the solid foundation of an ideal, the ideal of freedom, equality and fraternity emergent above the ruins of absolutism. Association with men who stand for the best in American life, because it is the best of the civilizations, and the very fundamentals of Americanization speak through them, is an opportunity-a priv-

By Col. Guy D. Goff

ilege-as rare as it is desirable. My impressions, formed but not expressed, in the moments just immediately preceding were a realization of what I craved-what I wanted to find-even before I knew it was within the range of my possible experience.
The four stations through which I have just passed are the supreme milestones in the h:man journey. Justice; Charity; Brotherly Love; and Fidelity. They are'the four steps in the supreme ladder. Justice is right, it is the inherent longing of the human soul-the divine echo in the heart of mankind. It is the truth sublimated and vaporized. Charity is justice : : speaking through the human heart-an outward and visible sign of an inward and spiritual grace. No man can be charitable unless he is just, and no man can be just unless he is willing tto do his very best just where and as he isthe very best that can be döne under all the circumstances. Brotherly Love is the child of justice and charity mated together-no one can love his fellowmen without being obedient to the dictates of justice and charity; and without responding to those ineffable impulses which have their rise in heart and mind. And there is Fidelity! It is faith-the sister of Justice-the substance of things hoped for-the evidence of things not seen. Now I know the contents of Fidelity. Now I appreciate the meaning in song and in story of "Fidus Achates." Always I shall appreciate, because now I

These plans call for an expenditure of more than $\$ 5,000,000$, and are indicative of the prosperous condition of our lodges.

## Conclusion

All things have an ending, and I am reminded as I write this report that it is the last official communication I shall have the honor to submit as Grand Exalted Ruler. Although I have carried a constant burden since the day I assumed office, nevertheless the year has been a happy one, and my heart burns within me as I recount with lasting gratitude the assistance given me by Elks everywhere. I have been materially aided in all my work by the officers and Committees of Grand Lodge, for which I am grateful. Subordinate Lodge officers have rendered valuable service, which was highly appreciated. I also wish to thank the membership at large for their kindly interest and sincere helpfulness.
In the administration of the affairs of the office I was ably assisted by Miss Emma Scholl. She was devoted to her work in every particular, and I am much indebted every particuar, aluable help.
My Secretary, Roland W. Brown, has been competent, and I will always remember with gratitude his splendid service.

I shall at all times regard it a privilege to serve in the ranks and I pledge my hearty. cooperation to further advance the cause of Elkdom.

Fraternally yours,


Charleroi, Pa., July 10, 1923.

## in the Order

understand that no man is or can be faithful who is not just, charitable and brotherly; these, I say, are the four steps of the supreme ladder. There is nothing to add; nothing to retrench. All the man is there.
Now, since I am an Elk, since my realizations have exceeded my imaginative expecta-
tions, I know that the Order tions, I know that the Order stands for law and justice, which means that every man who loves his home shall place life above gold and country above class. I know with gratitude and respect that this Order will always impose the principles of Americanism on all new-comers and preserve them against all attacks. I appreciate as never before the meaning of the supreme faith in Duty! After all is said and all is done, when the play is over, and the players gone, Duty alone remains. Not success, for its own sake, but the doing of justice between man and man, our brọther and the stranger within the gates. It is not life that matters, but the courage-the heroic sense of duty-we bring to it, and if we but have simple faith in common chances, be content with our part and our share in the common hope, be true to the highest spiritual ideals in civic, social and domestic affairs, and do our work with enthusiasm, not for gain, but because it is part of the plan, then we will do our duty as this brotherly pledge from the heart impels. It is thus, and thus only, that we can requite our obligations and render a good account of ourselves when the "Master of all good Workmen" shall come to sum up our lives.

# Facts from the Annual Reports 

Submitted to the Grand Lodge by the Grand Secretary and the Board of Grand Trustees

THE Elks' National Home, a monument to the Brotherly Love of our Order, should be a source of pride and satisfaction to every Elk. A few years ago, few of our membership had ever heard of or knew such a Home existed. To-day its great work and worth are more universally known and greatly appreciated.

Situated in the typical little Southern town of Bedford City, Va., between Roanoke and Lynchburg, on the Norfolk \& Western Railroad, ideally located upon a broad plateau with the famous Peaks of Otter at its back, with climatic conditions unexcelled, the health-giving tones of this wonderful sunshiny Blue Ridge country prolong the lives of those of our brothers entrusted to our care.
It is a real work and its mission is one of the big outstanding works of the Order of Elks. No one who visits the Home and witnesses what the Order is doing for its aged and indigent members but comes away with a decper sense of pride and a better Elk, with a more lasting belief in the great principles upon which our Order is founded.
The greater knowledge of the existence of the Home among Subordinate Lodges and an appreciation of its haven have been manifested in the large number of applicants received and admitted during the year just closed. The capacity, viz. 174 , has been taxed all year long and a waiting list arranged for by the erection and completion of a new dormitory of 32 rooms. The needs are now met and ample provision made for some years to come.
It is wonderful to observe, after a few days' stay amid the beautiful surroundings of the Home, the reviving of deadened spirits, the awakening enthusiasm of those disheartened; how smiles creep back into troubled countenances, as old age realizes that contentment and ease have arrived and cares set aside forever.
The past year the residents have been remembered by home Lodges and friends by receipts of money, newspapers, magazines, books and gifts of all sorts. Such remembrance cheers those at Bedford and helps the Home morale. The spirit of helpfulness among the residents is marked. Sick brothers are visited and read to and many little acts of kindness are daily occurrences showing appreciation for their refuge. Many Lodges have contributed phonograph records and the installation of a radio setthe gift of Medford (Mass.) Lodge, No. 915 -assures the best of music.
The average number of members at the Home for the year just closed was 167. There are at present 174 residents at the National Home, whose average age is 73 years.

## The New Dormitory

By specific resolution of the Grand Lodge adopted at Atlantic City last year, the Board of Grand Trustees were directed to erect a new dormitory at the Elks' National Home, $\$ 75,000$ having been appropriated for such purpose. Work was begun October 27 and completed May 23.
The new dormitory is an exact duplicate of the other six buildings and is situated at
the extreme easterly end of the group, connected with Cottage A by arched corridor. The new dormitory contains ro rooms on the ground floor, rear, io rooms on the second floor or first floor front, and 12 rooms on the third floor. There are two bath-rooms on each floor and each chamber is equipped with a lavatory stand. Each room is an outside room having at least two windows. The building, like the others, is steamheated, electrically lighted, equipped with hot and cold water. Intercommunicating telephones connect with the main building.
In addition to the building of this new dormitory, all buildings constituting the Home have been gone over both inside and out, and all masonry repaired. The six large columns guarding the Administration Building were stripped, reinforced and rebuilt, as were the two columns over each dormitory entrance (twelve in all). Granolithic walks have been repaired and added to. A runway has been added at the end of the covered corridor available for wheel-chairs, that sick residents may easily get to the walks and wheel comfortably about the spacious grounds of the Home.
The total acreage is 93 , divided into orchard, pasture and farming land. The cultivated portions raise corn, beans, potatoes, garden-truck. The orchard and vineyard are productive, yet not to an appreciable amount, as both are in the experimental stage, but very promising. The daily average of milk production is 42 gallons for home use.
The farm buildings and fences have been repainted and present a neat appearance. The roadways inside Home grounds are in excellent condition save that which runs to the railroad in the rear of the easterly group of buildings. The hauling of the tonnage of building materials necessary for the erection of the new dormitory in the winter season badly cut this road not built for such hard service and it will be necessary to thoroughly rebuild this back road the coming year.

The health and morale continues excellent considering the advanced age and general condition of the 174 residents.

The Elks' Rest located about a mile from the Home, in Bedford Cemetery, was the final resting-place for six of the residents the past year.

## Recommendation

The constant wear and tear of the laundry machinery during the past eight years, together with the newer, more economical and simpler form of handling laundry in quantities such as that at the National Home, have made it necessary to provide a new laundry machinery equipment, and the Board of Grand Trustees called the attention of the Grand Lodge to the urgent necessity for such equipment. The Board of Trustees also recommended the establishing of a Reserve Fund for purposes of future improvements at the National Home-such fund to be established this year with an appropriation of $\$ 10,000$ from General Funds, and $\$ 5,000$ appropriated yearly. Such a fund had been in existence, but was exhausted following the remodeling and addition of 30 new rooms
on the ground floor of Cottages A, B, C, the erection of the dairy building and the installation of the ice machinery equipment in 1922.

The establishment of such fund would not disturb the Grand Lodge requesting large sums of money when needed for Home improvements and repairs.

## Numerical Standing of Lodges

This year's report shows that there are altogether 172 Lodges with a membership of over $1, \infty 0$, being 17 Lodges more than the previous year. The largest Lodge in the Order is Brooklyn (N. Y.) Lodge, No. 22, with a membership of 11,636 .
Seven Lodges range between five and ten thousand, namely: Philadelphia (Pa.) Lodge, No. 2-8,254; New Orleans (La.) Lodge, No. 30-6,440; Chicago (III.) Lodge, No. 4-5,895; New York (N. Y.) Lodge, No. I -5,828; Milwaukee (Wis.) Lodge, No. 465,550; Jersey City (N. J.) Lodge, No. 21 I -5,484; Seattle (Wash.) Lodge, No. 925,155.
There are six with memberships between four and five thousand: Detroit (Mich.) Lodge, No. 34-4,870; Boston (Mass.) Lodge, No. 10-4,55I; Omaha (Neb.) Lodge, No. 39-4,54I; Spokane (Wash.) Lodge, No. 228-4,31I; Los Angeles (Calif.) Lodge, No. 99-4,283; Portland (Ore.) Lodge, No. 142-4,229.

There are six Lodges with memberships between three and four thousand: Newark (N. J.) Lodge, No. 2I-3,933; Minneapolis (Minn.) Lodge, No. 44-3,618; Rochester (N. Y.) Lodge, No. 24-3,54I; Cincinnati (Ohio) Lodge, No. 5-3,399; Columbus (Ohio) Lodge, No. 37-3;200; Tacoma (Wash.) Lodge, No. 174-3,008.
There are twenty-four Lodges having a membership between two and three thousand.

## Charity Statistics Since 1880

The following tables are given for the reason that many requests are made for statistics showing the amount of practical charity expended by our Order: No record kept before the year 1880. In the years 1880 to 1885 - $\$ 41,563.00$; from 1886 to 1890- $\$ 58,374.12$; from 1891 to $1895-$ $\$ 158,558.6$; from 1896 to $1900-\$ 263$, 483.33 ; from 1901 to $1905-\$ 1,039,634.05$; from 1906 to $1910-\$ 1,771,271.53$; from I9II to $1915-\$ 2,800,28_{3} .85$; from 1916 to 1920- $\$ 5,541,145.74$. ${ }^{\text {In }} 1921-\$_{2,044,-}$ 218.97. In 1922- $\$ 2,017,561.11$. The sum total expended over this period from 1880 through 1922 is $\$ 15,747,994 \cdot 3 \mathrm{I}$.

Last year 63 Lodges gave $\$ 5,000$ or over to charity. There were many others that gave more than these in proportion to the size of their memberships, but the list would be too long to publish here. The following 7 Lodges gave $\$ 20,000$ or over: Philadelphia (Pa.) Lodge, No. 2- $\$ 72,435.64$; New York (N. Y.) Lodge, No. I- $\$ 53,930.89$; Buffalo (N. Y.) Lodge, No. 23-\$43,749.19; Brooklyn (N. Y.) Lodge, No. 22-\$40,© 03.78 ; Newark (N. J.) Lodge, No. 21$\$ 33,605.90$; New Orleans (La.) Lodge, No. 30- $\$ 22,365.68$; Denver (Colo.) Lodge, No. 17-\$21,276.4r.

## OUR COUNTRY NEEDS THE ORDER OF ELKS

IT IS a quite well known fact that there exists in our country an element, largely foreign, that resists absorption into our body politic; that declines to be fused in the great American "melting pot;" and that is not only not in sympathy with our own social organization and system of government but is actively hostile to all government and all ordered society. This element, composed of anarchists, bolsheviki, I. W. W.'s, "reds," and such ilk, constitutes a real menace that should not be disregarded nor too lightly considered by those who cherish, and desire to properly safeguard, our institutions. It is no imagined phantom of sinister appearance, but a physically existent enemy plotting evil in our very midst.

The Order of Elks, with its vast membership of patriotic citizens, loyally devoted to our country and pledged to its service in time of peace as well as in time of war, living in every section, ever teaching by precept and example true Americanism, taking a leading part in all community activities and thus having an intimate contact and association with millions of our people, is a most effective agency in counteracting the evil influence of this undesirable element and in minimizing the danger from its insidious propaganda. And in the performance of this patriotic service it is meeting a real national need.
But there is a further distinctive service which the Order is rendering our Country, quietly and without ostentation, but with splendid efficiency, in the performance of which it is fulfilling another need which is none the less important because it may not be so obvious.
$\because$ One pair of crickets, chirping under a fence, make more noise than a thousand contented cattle resting in the shade.'

Because of the great extent of our Country's territory and the wide diversity of its physical conditions which create an equally wide diversity of material interests, it is easy for sectionalism to become marked, not only in personal characteristics and habits of life but also in mental viewpoint. It is natural and inevitable that those affected by these diverse interests should
become separately grouped and combined, thus producing antagonisms more fancied than real. But, because these surface differences are openly discussed and debated with our characteristic freedom, and with occasional vehemence, they frequently assume an exaggerated importance and tend to produce a mutual suspicion and distrust.
But there is, most happily, among the American people as a whole, an underlying, basic community of interest, a national spirit, a pervading substantiality of like thinking, like believing and like hoping, as to the great fundamentals of our national life. And these are the things which bind us together as one mighty nation having a common language, a common heritage of glorious history and a common aspiration for a glorious national destiny.
And it is an obvious national need that these things of universal import and benefit, these great amalgamating and cohesive influences, should be constantly impressed upon the public mind, so that we might not forget, in our petty differences born of selfish personal interests, our many accords and concords as true Americans.

The chirping of the crickets should not be permitted to distract us from a pleased contemplation of our comfortably browsing herd.

And the Order of Elks is performing a notable service in this particular patriotic field. Every meeting of an Elks Lodge has, for its central feature, an altar upon which is draped the American Flag as its first and proudest decoration. It is a constant reminder of the great bond of our common American Citizenship, with all that it imports. In its presence, surmounted by the Holy Bible and the Spreading Antlers, it is impossible to forget those ties which unite us. And it is a perpetual inspiration to a true conception of our national duties and obligations, as well as our privileges, unrestricted by selfish considerations, but rather broadened by a realization of our fraternal fellowship and our mutual dependence.
In the fraternal contacts of its members, under conditions which impress upon them their unity of purpose and their real brotherhood, there is an ever-recurring suggestion of the great multitude of our concords and a reminder that by their importance they overshadow and render insig-

nificant our casual differences of material interest and our variant opinions as to matters which do not really affect our true Americanism.

This unifying and stabilizing influence would be of substantial import and value to our country, even were it limited to the membership of the Order. But when that influence is indefinitely extended, by being transmitted to millions of others, as it inevitably must be in the intimate associations of that membership in every community, it becomes truly of national significance. And the service thus rendered is of immeasurable value.

It is no idle fraternal boast, but the statement of a demonstrated fact, to say that Our Country Needs the Order of Elks.

CINCE the above was written, the President of the United States, in speaking to another fraternal organization of which he is a member, as he is of the Order of Elks, said:
"I like the highly purposed fraternity, because it is our assurance against menacing organizations. In the very naturalness of association men band together for mischief, to exert misguided zeal, to vent unreasoning malice, to undermine our institutions.
"This isn't fraternity, this is conspiracy. This isn't associated uplift, it is organized destruction. This is not brotherhood, it is the discord of disloyalty and a danger to the Republic.
"But as long as twenty millions of Americans are teaching loyalty to the flag, the cherishment of our inherited institutions and due regard for constitutional authority and the love of liberty under the law, we may be assured the future is secured.'

In speaking these words the President surely had the Order of Elks prominently in mind, and it is gratifying to have from so authoritative a source an expression which so accords with the tenor of the foregoing editorial.

## A HIGHLY PURPOSED FRATERNITY

DURING the session of the New York State Elks Association in June, the Knickerbocker Press, of Albany, published an appreciative editorial, in which the meeting of the delegates was described, and which contained the following:
"What did they talk about, these representative business men from all over the State-lawyers, manufacturers, merchants, advertising men, newspaper men, executives and farmers?
"Not-money, save in totals expended for the welfare and the betterment of those who needed help.
"Not protection, save in terms of protection for the weak and the helpless, the cripple and the fatherless and the outcast.
"Not gain, save the gain that comes out of disregard for self in united effort to help the other fellow; not of self. save in the forgetfulness of self.
"They talked of simple things-in terms of little children and playgrounds and Christmas baskets and of the good things for the poor at Thanksgiving time. They talked of hospitals, of children who had been helpless and had been made strong and happy again.
"They talked of crops of smiles and happiness; of making a smile to grow where none had grown before; of raising hopes and harvesting kindness and good-will.
"They were just Elks, those men in convention in the Assembly chamber-representatives of a great fraternal organization that means one thing to one and another to another. Because of the things that were talked of in the Eleventh Annual Convention, the Elks this year will mean more happiness, less suffering, fewer tears and greater hope, wherever they touch the people of New York State."

This gratifying comment, which the splendid New. York State Association richly merited, might well have been written of every State Association of Elks, and of the Order as a whole. It tersely describes just what the Order is undertaking, what each Lodge is doing in its own community.

It is a pleasing recognition from the outside that the Order of Elks is a "highly purposed fraternity," such as the President has so cordially approved.

## AVE ATQUE VALE

XJHEN this issue of The Elks Magazine shall have reached the hands of its readers, the Atlanta Session of the Grand Lodge will have adjourned; the new Grand Exalted Ruler and his associates will have been elected and installed; and Grand Exalted Ruler Masters and his official family will have surrendered their places of honor and authority to their chosen successors.

It is to be assumed that the Grand Lodge will have acted with wisdom sand discrimination in selecting its new officers, that the honors thus bestowed will have been worthily won, and that its choice will meet the generous approval of the whole Order. THE ElKS MAGAZINE is, therefore, but voicing the sentiments of the vast membership in extending this cordial greeting to the new Grand Exalted Ruler and his associates, whoever they may be, and in expressing sincere good wishes for a successful administration, and in tendering loyal and ready service to assist in the accomplishment of that result.

The management of the affairs of the Order of Elks is a task of ever-increasing magnitude and importance. It becomes each year more and more exacting in its demands upon the time
and attention of those charged with the duty of performing that task. And knowledge of this fact should bring a deeper sense of obligation toward those who undertake the burden and should insure a greater readiness to assist; for it must be remembered that, in its ultimate analysis, the real object sought is the performance of an effective service to our Country and to humanity. And in this service every Elk has a definite interest and should have an active part.
The ElKS MAGAZINE bespeaks for the new administration the loyal cooperation of every member of the Order.
And it is but performing an obvious duty, none the less gratifying and pleasant because it is so obvious, to here record a grateful recognition of the splendid service that has been rendered during his term of office by Grand Exalted Ruler Masters.

No one of his predecessors ever brought to that important post a more accurate knowledge of the business affairs of the Order, or a keener appreciation of its obligations and its opportunities. And he has fully measured up to the high promise of his splendid equipment.

Courteous and affable, but frank and businesslike always, he has won the confidence of the entire membership. And he may take with him all through his life the assurance that he has sustained the high ideals of the Order, has advanced its standard to new heights, and has made more secure its place in the forefront of fraternal organizations.

It would be ungracious as well as unfair not to add a word of appreciation of the substantial contribution made to his fine administration by his subordinate Officers, his Committeemen and District Deputies.

It is apparent to any intelligent observer of Grand Lodge affairs that there is a growing appreciation of the importance of these positions. They are no longer regarded as mere sinecures, involving nothing more than a temporary distinction; but they are looked upon as honorable stations presenting opportunities for real service and calling for peculiar qualifications and special fitness.

During the past year the Order has been most fortunate in having in those positions men who have been fully conscious of their responsibilities and who have discharged their duties with credit to themselves and to the grateful satisfaction of the Order. They have established a standard worthy of emulation by their successors.

## PLAYING SAFE

ATRAVELER through a sparsely settled back country region once came upon a dilapidated cabin in front of which stood an indolent and languid individual, the obvious owner.
"How is your cotton coming on?" asked the traveler.
"The boll weevil always eats it up, and I didn't plant none."
"How are your potatoes?" was the next question.
"The potato-bugs is so bad,, eatin' up the vines and all, I didn't set out none."

And then, as if giving full information and complete explanation in one brief sentence, he added: "I just played safe."

The farmer who thus played safe did not have any crops in his field to be destroyed by insect or blight, it is true; but neither did he have crops in his barn to sell.

Playing safe is not always the course of the highest wisdom.

## EXAMPLE

MANY years ago, in a little country church, an old minister preached to his small but attentive ,"congregation on "The Influence of Example." In the course of his sermon he related this incident:

There was a father who had for years been a confirmed drunkard. One winter morning, when the ground was white with new fallen snow, he started from home to the cross-roads store. He was in his usual condition of inebriety and, in walking across the meadow, his staggering gait left a wavering line of tracks. As he was climbing over the fence he looked back and saw his twelve-year-old son following him, stepping with meticulous care into each of his footprints, and thus pursuing the same wavering path his drunken steps had made. The realization came to him, even in his befuddled condition, that his boy was perhaps following in his footsteps figuratively as well as actually; and with that realization came the determination to set a better example.
This incident may never have happened. But, as Mark Twain said of his story "The Prince and the Pauper," it could have happened. And it is a pretty good illustration of the influence of example. It has been recalled many times by at least one of the old preacher's congregation.


IT WOULD take many issues of The Eiks Magazine to report adequately all the impressive exercises that were held by the Lodges throughout the country on June 14. Never was Flag Day so beautifully and effectively observed. From Alaska to Porto Rico, in small and large communities, wherever there is an Elks' Lodge, men, women and children gathered to pay tribute to Old Glory and to affirm their allegiance to the Flag. The names of distinguished orators and of men of national importance appeared on the Flag Day programs of the Lodges. Under the auspices of Glen Cove (N. Y.) Lodge, No. ${ }_{1458}$; Governor John M. Parker of Louisiana spoke in Oyster Bay at the grave of Theodore Roosevelt; and in New Haven the great man's son, Theodore Roosevelt, Jr., delivered the Address of the Day. Another Governor, Hon. Thomas W: Hardwick of Georgia, was the principal speaker on the Flag Day program of Augusta (Ga.) Lodge, No. 205. In Geneva, N. Y., IO,000 inhabitants of the city marched in the great parade which preceded the exercises held by No. 1054. Col. Alvin M. Owsley, Commander of the American Legion, spoke at the celebration held by Great Falls (Mont.) Lodge, No. 214. Under the auspices of Franklin (Pa.) Lodge, No. 110, RearAdmiral William S. Benson spoke on "The Flag" before a large gathering. Washington (D. C.) Lodge, No. 15. heard praise of Old Glory from the lips of Senator Royal S. Copeland of New York and Past Grand Exalted Ruler Rush L. Holland. At the Elks' National Home at Bedford, Va., the old timers listened to a program of distinguished speakers and musicians and joined in the singing of the Anthem with a fervor that belied their years. In Manila, Americans gathered and took part in the patriotic ceremonies arranged for the day by Manila Lodge, No. 76I. Thousands of miles away, the new Governor of Porto Rico, the Hon. Horace Mann Tower, addressed the members of San Juan Lodge, No. 972 and the English-speaking people of the island. Everywhere it was indeed a day on which every member of the Order and a countless host of others were drawn closer to the great national soul of America and made to feel the high purpose and dignity of patriotism for which our Flag is the symbol.

## State Association Reports Fine Record Of the Lodges of New York State

Reports read at the recent convention of the New York State Elks' Association held at Albany show that the Empire State members of the Order spent nearly $\$ 300,000$ for charity during the past year. New York Lodge, No. I, leads with $\$ 53,930.89$; Buffalo Lodge, No. 23 , comes second with $\$_{43}$,749.19; Brooklyn Lodge, No. 22, is third with $\$_{40,000 \text {; Queens Borough, fourth with }}$ $\$ 21,174.90$. Six Lodges expended over Sio,000 each, while there were but few Lodges which expended less than $\$_{1,000}$ each. The seventy-two Lodges in the State showed a membership at the close of the Lodge year of 77,040 , indicating a gain over the previous year of 6,178 . Brooklyn Lodge, No. 22, showed a remarkable increase of 1,308, making its membership now 11,636, the largest in the Order. The delegates elected the following officers for the Association during 1923-24: President, Philip Clancy of Niagara Falls; Treasurer, Jay Farrier of Oneida; Secretary, Amon W. Foote of Utica.

## Richmond (Ind.) Lodge Awards Scholarship to Two Students

Viola Osborne and Frederick Thistlethwaite, seniors of the Richmond High School, are the first two graduates of that school to receive the scholarship prizes of $\$_{1} 50$ each which Richmond (Ind.) Lodge, No. 649, is awarding to students who, in the face of financial handicaps, completed their courses. A faculty committee selected four names, and the Lodge selected the two candidates. Both Miss Osborne and Mr. Thistlethwaite fought against heavy odds to complete their high school courses. When the winners were announced at the commencement exercises, more than 3,000 persons present gave them an ovation. The awards were among the most popular scholarships announced at this commencement. Richmond Lodge will continue the scholarships next year. Only those seniors who show enterprise and aggressiveness in battling against odds are eligible, as the
scholarships are intended for those whose education would be interrupted if they were not given a helping hand. Character qualifications, potential worth and aggressiveness are stressed, rather than scholarship or high grades.

## Be on Guard Against This Man Holding False Membership Card

We are advised by J. H. McConnell, Secretary of Catlettsburg (Ky.) Lodge, No. 942, that an individual giving the name of G. C. Stroup and purporting to belong to Catlettsburg Lodge, No. 942, is not a member of that Lodge. This man exhibits a card paid to April, 1924, and has already used this as a means of taking advantage of members in Baltimore and Philadelphia. No such card was ever issued by Catlettsburg Lodge and members are warned to be on their guard against this person.

## Memphis Lodge in Fine Condition. Plans to Erect $\$ 750,000$ Home

The annual statement of Memphis (Tenn.) Lodge, No. 27, which has been issued in an interesting little booklet containing other information about the Lodge, indicates that the financial condition of the Lodge is better than ever before. The report shows a healthy growth in membership and a large disbursement for many local charities.

The Lodge will erect a handsome new Home to cost in the neighborhood of $\$_{750,000 \text {. Tentative plans call for a twelve- }}$ story combination hotel and office building, with store space on the ground floor, three office floors, six floors for sleeping-rooms and two floors and basement for Lodge and Club purposes. An artistically appointed roof garden is also included in the plans.

## Luke Goodheart of Denver, Colo. Crosses the Great Divide

The sad death of Luke Goodheart marked the passing of one of Denver's best beloved citizens, a man widely known throughout the city for his charitable deeds and sterling character. Mr. Goodheart was a member of Denver (Colo.) Lodge, No. 17, and served at one time on the Good of the Order Committee of the Grand Lodge. Hundreds of
his friends attended the funeral services that were held at the Elks' Home. Following a promise exacted before Mr. Goodheart's death, his brother, James Goodheart, City Chaplain, preached the simple and moving sermon which preceded the Elks' Lodge of Sorrow.

## Dedication of "Elk on the Trail" Opens Massachusetts Convention

The dedication of a life-sized bronze statue of an elk, erected on Whitcomb's Summit overlooking the Mohawk Trail, by the Elks of the Bay State to the memory of the members who served in the World War, ushered in the Ninth Annual Convention of the Massachusetts State Elks' Association held this year at Greenfield. The dedication was conducted by Grand Exalted Ruler J. Edgar Masters and addresses were given by the Hon. Frank G. Allen, President of the State Senate, and the Hon. James M. Curley, Mayor of Boston. Prominent men of the Order from all parts of the country attended the ceremonies. Following this impressive event, the opening exercises of the convention were held in the Lawler Theater of Greenfield. Addresses were made by the Hon. John P. Brennan, President of the Association; Grand Exalted Ruler J. Edgar Masters; Past Grand Exalted Ruler Joseph T. Fanning, Executive Director of The Elks Magazine; Past Grand Exalted Ruler Col. John P. Sullivan, Chairman of the Social and Community Welfare Committee of the Grand Lodge, and Charles F. J. McCue, Chairman of the Board of Grand Trustees. Governor John M. Parker, of Louisiana, who spoke earlier in the day at the dedication of the "Elk on the Trail," also delivered a forceful address before the delegates. The program for the convention, as provided by Greenfield Lodge, No. I296, contained among other features, a banquet to the delegates, a Grand Ball at the State Armory, automobile tours through the surrounding country, concerts by the Greenfield Military Band and games and sports of various kinds. Reports read at the business sessions showed the present membership of the Association numbers 40,251 , a gain of 3,572 over last year. The delegates elected the following officers for 1923-24: President, Joseph F. Francis, of New Bedford; Treasurer, Bernard E. Carbin, of Lynn; Secretary, Jeremiah J. Hourin, of Framingham.

## Dedicate New Home on First Anniversary

Logan (Utah) Lodge, No. I453, celebrated its first anniversary by the dedication of a new Home. Delegations from many other Lodges attended the ceremonies. Mayor John A. Crockett, of Logan, addressed the gathering and congratulated the Lodge upon the work it had accomplished in one short year. The dedication was followed by a special musical entertainment and a banquet for the many visitors.

## Moline (Ill.) Lodge Makes Drive For Salvation Army

Moline (III.) Lodge, No. 556, acting through its Social and Community Welfare Committee, was successful in sponsoring a drive for funds to be used by the Salvation Army during the coming year in Moline Teams of solicitors took the field and were able to raise, in short order, the $\$ 3,600$, estimated as the amount necessary to cover the Army's activities. The war-time and peace-time activities of the Army have strongly entrenched the organization in the
hearts of the people and it was with real enthusiasm that the members of Moline Lodge volunteered their services.

## Iowa State Elks' Association Meets at Marshalltown

The annual meeting of the Iowa State Elks' Association, held at Marshalltown, was one of the most successful ever held by the Association. Some of the things accomplished were the establishment of an Elks' Scholarship Fund in the State of Iowa for worthy young men and women who have not the financial means to secure the needed education. Various lines of charity work done by the various Lodges of the State were discussed and many valuable suggestions made for improving and enlarging this work. The following were among the officers elected for the ensuing year: President, Clay Kneese, of Muscatine Lodge, No. 304; Treasurer, Ed A. Erb, Burlington Lodge, No. 84 ; Secretary, James E. O'Brien, Des Moines Lodge, No. 98. Clinton, Iowa, was selected as the meeting-place for the 1924 convention.

## Grand Exalted Ruler Masters Visits <br> Uhrichsville (Ohio) Lodge

Grand Exalted Ruler J. Edgar Masters paid an official visit to Uhrichsville (Ohio) Lodge, No 424, where he was welcomed by a gathering of many prominent members of the Order in Ohio, which included J. Bart Horton, President of the Ohio State Elks' Association, Exalted Rulers and large delegations from Coshocton (Ohio) Lodge, No. 376; New Philadelphia (Ohio) Lodge, No 510 , and Dover (Ohio) Lodge, No. 975. A banquet was given Mr. Masters and his official party, at which the Grand Exalted Ruler and the President of Ohio State Elks Association delivered most interesting ad dresses. After the banquet Mr. Masters witnessed the initiation of a class of candidates and complimented the officers on the way the work had been exemplified. A vaudeville performance closed the program.

## Plans Being Drawn for New Home Of Rochester (N. Y.) Lodge

A conference of architects and members of the Building Committee are working on definite plans for the new Club House which which will be built by Rochester (N. Y.) Lodge, No. 24. Opinion of the membership favors a structure of the same height as the present club, with two stores on the ground floor and sleeping-rooms on the third floor. The lot being 198 feet deep, it is planned to build a large swimming-pool and gymnasium

in the rear of the first floor. Final detail plans will be submitted for approval to the membership as soon as these have been drawn up by the architects and actual work oa the building will probably begin some time in the fall.

## Nebraska State Elks' Association Holds Annual Convention

The Nebraska State Elks' Association closed a most interesting and productive two-day convention at Scottsbluff. The delegates went on record as favoring the construction of an Elks' Orphan Home to be sponsored by the Grand Lodge. The Association elected the following officers for the ensuing year: President, Carl Kramer, of Columbus Lodge. No. 1195; Treasurer, Frank Real, McCook Lodge, No. 1434; Secretary, W. J. Gregorious, Columbus Lodge, No. 1195. The next meeting-place for the convention was not determined but will be announced shortly by the Association.

## New Imperial Potentate of Shriners a Member of Brooklyn (N. Y.) Lodge

Conrad V. Dykeman, who was recently elected Imperial Potentate of the Ancient Arabic Order, Nobles of the Mystic Shrine for North America, has been an active member of Brooklyn (N. Y.) Lodge, No. 22, since 1905, when he was initiated into the Order of Elks.

## New Jersey Lodges Visited by Grand Exalted Ruler Masters

It was a red-letter day for the Elks of Northern New Jersey when Grand Exalted Ruler J. Edgar Masters paid an official and fraternal visit to Boonton Lodge, No. 1405; Dover Lodge, No. 782, and Passaic Lodge, No. 387 . The Grand Exalted Ruler was accompanied by his secretary, Roland W. Brown; District Deputy Grand Exalted Ruler Richard P. Rooney, of Newark, N. J., and District Deputy Grand Exalted Ruler Jacob J. Vreeland, of Dover, N. J. Boonton, Lodge was first visited, where the new Elks' Home was officially dedicated by the Grand Exalted Ruler. This was followed by a luncheon at the Mountain Lakes Club with 300 guests from Boonton, Dover, Passaic, Morristown, Madison and other New Jersey Lodges. A long line of automobiles; decorated with the Elk colors and carrying appropriate banners, took the various delegations to Lake Hopatcong, where they spent two hours on the water in fast motor-boats. The evening was divided between Dover and Passaic Lodges, the party being welcomed at the latter place by a band and 400 members. Grand Exalted Ruler Masters delivered notable addresses at each of the Lodges and his visit was a source of inspiration to the membership in that part of New Jersey.

## Charles H. White Trophy Won by Monmouth (Ill.) Lodge

Monmouth (III.) Lodge, No. 397, gained permanent possession of the Charles A: White Cup, by winning the third consecutive ritualistic contest of the Illinois State Elks' Association at the recent convention at Moline. The degree team of Monmouth Lodge made practically a perfect record, with a score of 96.35 per cent. Chicago (III.) Lodge, No. 4, won second place in the contest, receiving a prize of $\$ 50$. Securing of permanent possession of the White Trophy Cup by Monmouth Lodge will result in the donation of a similar cup by Past

Grand Treasurer Charles A. White for the continuation of the contests. Lodges in each of the five districts of the State will hold ritualistic contests during the winter and winners will compete in the final ceremony at the annual convention to be held in Chicago next year.

## Historic Features Staged When Elks Of Oregon Meet in Convention

An elaborate and diversified three-day program of entertainment was provided by The Dalles (Ore.) Lodge, No. 303, for the pleasure of the visitors from all sections of the State who attended the Sixth Annual Convention of the Oregon State Elks' Association. The third annual presentation of the Pageant of Wascopam marked the opening day of the Convention. The Pageant, depicting the origin and early history of the Oregon territory, was staged in a natural amphitheater, capable of holding 7,000 people and in the place where Lewis and Clark made their first rude camp. Here the actual scene of the arrival of Lewis and Clark was re-enacted by men and women themselves descendants of the pioneers of the "Inland Empire." Harking back to the days before steel was laid and steam engines puffed their way to the Coast, another romance of the West, the Pony Express race was held from Bend to The Dalles. A purse of $\$ 1,250$ in gold coin was presented to the winners of this thrilling event. As a contrast to the historical features, the delegates took part in baseball games and other sporting events. The following officers for 1923-24 were elected: President, Frank G. Lonergan of Portland; Treasurer, M. Hayden, Klamath Falls. Tillamook was chosen as the meeting place for 1924 .

## Jefferson City (Mo.) Lodge Celebrates Opening of New Club House

The formal opening and dedication of the new Home of Jefferson City (Mo.) Lodge, No. 513, was the occasion of a celebration which was attended by representatives from many Lodges throughout the State. A very large delegation was on hand from St. Louis. The program of entertainment included a grand Mardi Gras Parade in which the candidates, members and visitors took part. Two bands furnished lively music for this event. In the afternoon the members and guests sat down to a real old-fashioned Barbecue in the Pavilion of State Park. The dedication exercises of the new Home were conducted in the evening by the officers of the Missouri State Elks' Association, under the direction of the President, Lee Meriwether. The new Club House of No. 513 is one of the most complete and finely furnished Homes in the State.

## Four Thousand Attend Illinois State Elhs' Association Convention

The Twentieth Annual Convention of the Illinois State Elks' Association was from every point of view the most successful so far held by the organization. Moline (Ill.) Lodge, No. 556, was host to over 4,000 members from every part of the State and entertained them with a serics of events that will be remembered for a long time. Sev-enty-nine Lodges were represented, and their bands, drill teams and other uniformed units made up a parade that was the biggest and best in the history of the Association. Delegates from Chicago Lodge, No. 4, numbered over 500 . Mayor C. W. Sandstorm, Past Exalted Ruler of Moline Lodge, welcomed the delegates on behalf of No. 556.

He presented a large purple and white key to President W. W. Arnold as the symbol of the hospitality of the local Elks. Among the many important resolutions adopted by the delegates was one empowering the President to appoint a Committee to work out a plan of inter-Lodge visitation and social intercourse throughout the State. A resolution was also adopted empowering the President to appoint a committee to draft a recommendation to the Grand Lodge suggesting the establishment of a National Elks' Orphans' Home and School. The following officers were among those elected by the Convention for the ensuing year: President, Dr. W. R. Fletcher, of Joliet; Treasurer, William Guilette, of Mount Carmel; Secretary, George W. Hasselman, of La Salle. Chicago was chosen as the I924 Convention City at the final business session.

## Convention of Idaho State Elks' Association Held at Pocatello

Large delegations from every Lodge in the State attended the Annual Convention of the Idaho State Elks' Association which was held this year at Pocatello. Pocatello Lodge, No. 674, entertained the visitors royally and every minute of the two days of the reunion was enjoyed by the delegates and their families. A grand parade with prizes for the best unit, a luncheon to the ladies, sight-seeing tours and a dance on the last day of the convention, were some of the features of the meeting. Much good was accomplished at the business sessions where the exchange of ideas was productive of plans for increasing the activities of the various Lodges in Welfare Work.

## Muskegon (Mich.) Lodge Equips Park with Play Appáratus

Muskegon (Mich.) Lodge, No. 274, is carrying forward a fine program of Community and Social Welfare Work in which the playground idea is receiving special attention. Recently the Lodge voted a sum of $\$ 500$ for the purchase of playground apparatus. The installation of this in McGraft Park was an event in which the city authorities and many school children took part. The city has agreed to keep the apparatus in repair and to furnish a playground supervisor who will instruct the children and supervise their games.

## California Lodges Form Bowling Association

The Southern California Elks' Bowling Association, which was recently formed, now has twelve teams and a schedule to run until the middle of September. The teams composing the Association are the ones from Huntington Park, Glendale, San Bernardino, Santa Monica, Anaheim and Pasadena, while the Lodges at Redondo Beach, Long Beach and Los Angeles are represented by two teams each.

## North Dakota Elks Hold <br> Convention at Devil's Lake

A five-day program was provided the Annual Convention and Home Coming of the North Dakota State Elks' Association by Devil's Lake (N. Dak.) Lodge, No. 1216. After the business session of the Association, which was opened by an address from the President, B. J. Atkinson of Minot Lodge, No. ro89, a banquet was given in the evening to all delegates and Past Exalted Rulers present. The second day of the Convention afforded a round of special entertainment
to the visitors. Games and sports of all kinds and a picnic luncheon were enjoyed at Lakewood Park just outside the city. The closing event on the program was a large dance at theLakewood Pavilion with the Elks' Band providing the music for the occasion.

## Newark (Ohio) Elks Will Have New Club-House in the Fall

The members of Newark (Ohio) Lodge, No. 39r, have purchased the famous Swisher Mansion, one of the most attractive private buildings in the city, and are making plans to remodel it early in the Fall. The Swisher house and lot have a frontage of ro5 feet and a depth of 198 feet. The property offers unusual possibilities for the construction of a large Lodge-room in the rear and dance and banquet halls on one of the floors. When the work of remodeling has been completed, Newark Lodge will have a home that will be a credit not only to the Order but to the city as well. It will have every convenience and comfort possible for the members and will be designed so that it can play an important part in the life of the community.

## Bazaar and Carnival Nets $\$ 5,000$ for Building Fund

Cumberland (Md.) Lodge, No. 63, has closed a most successful Bazaar and Carnival which netted $\$ 5,000$. This sum has been turned over to the Building Committee to swell the fund for the new Home which the Lodge contemplates erecting in the near future. Several sites in the city are being considered, and definite action regarding building and financial plans will be taken shortly by the membership.

## California Lodges Give Farewell Banquet to Naval Chief

Admiral Edward W. Eberle, who retired as commander of the Pacific Fleet to become Chief of Naval Operations at Washington, D.C., was accorded a monster farewell banquet and reception by Elks' Lodges of Souther California at the Ambassador Hotel in Los Angeles. More than 400 were present including bands and uniformed drill teams fromLodges of the Southern part of the State. The farewell reception was launched with Admiral Eberle passing in review before rows of uniformed drill teams, while being greeted by music from a band composed of individual musicians selected from the bands of many Lodges.
Exalted Ruler Ingall W. Bull, of Los Angeles Lodge, No. 99, presided as toastmaster at the banquet and introduced the speakers of the evening. Admiral Eberle, in his farewell speech to Californians, whom he said he had learned to love in his years of contact and friendship, expressed his deep regret at orders that will take him away from California. Music from Elk bands played intermittently during the evening. Exalted Rulers from twenty Elk Lodges in Southern California comprised the Reception Committee in honor of the Admiral. At 6:30 p.m., an invitational banquet was featured in honor of the naval chief and his staff, at which representatives from cities throughout the Southwest were in attendance. Judge Eugene Daney of San Diego was one of the chief speakers, the subject of his address being "Our Navy." Hon. Michael F. Shannon of Los Angeles, member of the Grand Lodge Committee on Judiciary delivered a farewell address to Admiral Eberle, who, upon removing to Washington, will become chief of Naval affairs for the entire United States Navy.

The public reception in the ballroom of the Ambassador was followed by a grand ball. A massed band of I20 pieces furnished music during the evening and several uniformed drill teams staged competitive drills.

## Princeton (Ind.) Lodge Dedicates Playground to City's Children

Following the annual Flag Day exercises, Princeton (Ind.) Lodge formally opened its Juvenile Playground and dedicated it to the children of the city. The Lodge is the first organization in Princeton to work out the playground idea. By buying and installing the necessary apparatus and by voting a fund to maintain the playground, the Lodge has endeared itself to the children and performed a real service to the community.

## New Home to be Erected by St. Paul Lodge of Elks

The need of a new building as the permanent home of St. Paul (Minn.) Lodge, No. 59, has been apparent to every member of that Lodge for some time. While the proposition has been considered frequently, no definite action was taken until recently. It is now the plan of St. Paul Lodge to dispose of its present property and building and to purchase a site at the corner of Fourth and Washington Streets on which it will erect a Club-house that will adequately take care of its membership of nearly 2,000 . As it is proposed that the new Home be exclusively for Elks and contain many rooms for the members of St. Paul Lodge and to other resident and traveling Elks in the city, the membership agreed that no more suit able location could be found. The Building Committee is now at work on securing plans and arranging for the financing of the project.

## Mercedes (Texas) Lodge No. 1467 Instituted

The State of Texas witnessed the birth of a new Lodge when District Deputy Grand Exalted Ruler Robert O. Koch of Sequin, Texas, instituted Mercedes Lodge, No. 1467. L. T. Hoyt is the first Exalted Ruler, and Hoyt E. Hagen the first Secretary.

## Salina Elks Pay Fraternal Visit To Concordia Lodge

One of the first moves toward closer cooperation and fellowship between Lodges of Central Kansas was taken recently when a delegation of over 100 members and officers
of Salina (Kans.) Lodge, No. 718, were guests of Concordia (Kans.) Lodge, No. 586, at initiation ceremonies. Nearly all the officers of Salina Lodge and the 26 piece band made the trip. A parade in which the candidates took part preceded the initiation and the ceremonies were followed by an evening of excellent entertainment.

## Dispensations Granted to <br> Organize New Lodges

Since the last announcement made in The Elks Magazine, Grand Exalted Ruler Masters granted dispensations for the institution of new Lodges as follows:

Les Vegas, Nev., No. 1468
Ely, Nev., No. I469.
Sanford, Me., No. I470.

## Ansonia Lodge Buys Building Will Remodel New Home

Ansonia (Conn.) Lodge, No. 1269, has purchased the property of the Y. M. C. A. on Main Street for $\$ 65,000$ which will be remodeled to suit the purposes of the Lodge. When completed, the new Club House will compare favorably with any Elks' Home in the Naugatuck Valley.

## Salt Lake City Lodge Carries Through "Boy Day" Program

"Boy Day," held under the auspices of Salt Lake City (Utah) Lodge, No. 85, was a great success. Ten thousand boys paraded through the city streets, carrying banners and keeping step to the beat of drums and the music of bands. The Lodge organized the parade, furnished the music and looked after the boys throughout the afternoon. The program of the day included a ball game and many other forms of amusement in one of the city's parks. The Lodge presented a handsome silk flag to the best appearing unit in the parade.

## Colorado Springs Lodge <br> Host to State Convention

Colorado Springs was the scene of the Convention held this year by the Colorado State Elks' Association. The meeting lasted three days and was a means of bringing about a new spirit of cooperation among the Lodges of the State. Mayor Ira Harris of Colorado Springs, Past Exalted Ruler of Colorado Springs Lodge, No. 309, welcomed the delegates to the city. One of the features of the business session was the meeting of Exalted Rulers and Secretaries. A resolution
expressing hearty approval and appreciation of The Elks' Magazine was unanimously passed by the Association. Colorado Springs Lodge entertained the delegates with a program which included a golf tournament, a baseball game, a band concert and a dance. Over five hundred dollars in cash prizes were awarded various units in the Grand Parade which was the event of the closing day of the Convention. The Association elected the following officers for the ensuing year: President, Chester B. Horn, Colorado Springs Lodge, No. 309; Secretary, Joseph H. Loor, Pueblo Lodge, No. 90.

## Million-Dollar Home of Portland (Ore.) Lodge Nearing Completion

Early fall will see the dedication of the magnificent new Home now being built by Portland (Ore.) Lodge, No. I42. The ground space which the new building will cover is rooxiso feet, though the Lodge owns an additional adjoining plot of soxioo feet which will be used to enlarge the building when the necessity arises. The height of the new structure will be 127 feet or the equal of ten ordinary stories. The Lodgeroom will be $82 x$ ior feet, the dance-hall $67 \times 84$ feet, and the dining-room, $24 \times 82$ feet. The billiard-room is to be equipped with ten tables. The swimming-pool will be $20 \times 60$ feet, with a mean depth of nine feet, and the gymnasium, hand-ball courts and lockers will be built to take care of a large number. The design of the building will be dignified and impressive and the unusually complete equipment for the comfort of the members will classify it as one of the finest Homes in the Order.

## Minneapolis Lodge Has Novel Way <br> To Interest Members in Singing

Minneapolis (Minn.) Lodge, No. 44, has put into practical use an idea that might be considered seriously by other Lodges having the same facilities. Every Elk knows that it is not easy to commit to memory the words of the opening and closing Odes, and on a great many occasions the cards containing the printed words are not always handy. In Minneapolis Lodge everybody who attends the meetings now takes part in the singing. The words are projected on a screen from a moving-picture machine, which also does duty for movie entertainments, and are easily followed by the whole gathering. There is something about this novel way of aiding the memory that makes the singing come easier. Even the most timid member who might refrain from participation otherwise now sings as lustily as his neighbor.
(Continued on page 7I)




#### Abstract

If you attend a party, or a dinner, or a dance, do you feel entirely at ease and self-possessed? Or do you feel out of place, embarrassed . . . . alone? Some people are never at ease among strangers. Others have a "talent" for making themselves well-liked. Some people are always afraid of blundering, of making mistakes. Others always seem to do and say the right thing instinctively.


Do you ever feel "alone" in a crowd? Do you ever feel tongue-tied while others converse? Or are you sure of yourself, at ease, confident that people cannot misjudge you?

THIINK for a moment of the most popular person you know. Is there not about that person a certain ease and calm assurance? Isn't he, or she, able to mingle with strangers with the utmost unconcern-poised, pleasant, always welcome?
You may have thought it was some personal magnetism that made this person popular and well-liked. But it is because he is sure of himself that he is able to make himself feel instantly "at home." He knows that whatever he will do or say will be correct acceptable.
People like to mingle with those in whose company they feel happy and at ease. They do not feel at ease with the person who is constantly making little blunders, betraying in a hundred ways his lack of breeding, his uncultivated taste.

## Special Bargain!

## The Famous Book of Etiquette

## Nearly Half a Million Sold at $\$ 350$ Now NOL $^{98}$

For a short time only we are making this amazing offer to send you the complete, authentic, original BOOK OF ETIQUETTE at almost half the usual publisher's price!
You have always wanted to own the two remarkable books that give poise, ease, dignity, markable books that give poise, ease, dignity,
self-confidence. Almost 500,000 people have self-confidence. Almost 500,000 people have
purchased them at the regular price of $\$ 3.50$. purchased them at the regular price of $\$ 3.50$. If you act NOW you can receive the same two authori
$\$ 1.98$.

## SEND NO MONEY

No money is necessary. Just clip and mail the coupon to us at once. We will send you the complete, two-volume set and when it arrives you have the privilege of giving the postman only $\$ 1.98$ (plus few cents postage) for the regular $\$_{3.50}$ set!
Surely you are not going to let this offer slip by. Clip and mail the coupon NOW while you are thinking about it.

Have You the Sense of Social Security?
Those who know exactly what to do, say, write and wear on every social occasion know what is rightand they do it. They are never hesitant, never uncertain, never ill at ease and embarrassed. Their knowledge of what is right gives them a sense of social security.
Good manners make good mixers. If you do not want to feel tongue-tied at a party, if you do not want o feel "alone" in a crowd, make it your business to now exactly what to do and say on every occacion The man or woman who is able to do and say the correct and cultured thing without stopping to think about it, is always welcome, always popular, always happy and at ease.

Unexpected Situations That Demand Complete Poise
Someone once said that you can conceal poverty y clothing your body with rich, handsome clothesbut you cannot conceal the mark of poor breeding.
Consider how true this is Clothe a beggar in beauiful raiment, place him at a table in the banquet hall-and see how quickly his bad table manners betray him! But clothe a king in tatters, place him in court, and see with what ease and assurance he mingles with the people there. The king knows what to do. The beggar does not know. The difference is evident in their manners.
We hear people speak of good society. What does mean? It does not mean people who have wealth nor people who have had a great deal of educationbut people who are cultivated, who know the accepted form of speech, of dress, of manner.
Suppose you were introduced to some important man or woman and left alone for a minute or two Would you know how to start a conversation and how to keep it flowing smoothly, pleasantly?
Suppose, a day or two later, you met that same person on the street. Would you give first sign of
recognition-or wait until she, or he, had noticed you first?

Suppose that person was accompanied by someone else to whom you were introduced. Would you say "How do you do?" Would you say "I am glad to know you"

Problems like these constantly confront us. Unless we are prepared to meet them we are exposed to sudden embarrassments. People misjudge us, underestimate us. We feel always alone and out of place.

## Why Everyone Needs the Book of

 EtiquetteThe Book of Etiquette is a complete and exhaustive study of all that is admirable and useful in American manners. It teaches tact and diplomacy, it points the way towards greater ease and poise of manner, it protects from embarrassment, it dispels all lingering doubts-tells you exactly what to do, say, write and wear at all times, on all occasions.
Etiquette will dress your personality as clothes dress your body. It will enable you to mingle in any society, associate with the most cultivated people, and feel entirely "at home." It enables you to master, in practically one evening, the code of being correct There is only one, original. genuine BOOK OF ETIQUETTE. It is the most complete and authoritative work of its kind available today. It is as fasci tative work of its kind avaiable today. It is as fasci nating as fiction. It is of of homes, solved hundreds of thousands of problems.

## Don't Miss the Special Offer

Clip and mail the coupon at once for your set of the Book of Etiquette. Take advantage of the unusual offer which enables you ser plete Book ot Etiquette for the regular price.
No money is necessary. But be sure you get the coupon of at once, today. before you forget. Nelson
(1)

NELSON DOUBLEDAY, Inc., Dept. 1228, Garden City, New York
I accept your special bargain offer. You may send me the famous two-volume set of the Book of Etiquette for
which I will give the postman only $\$ 198$ (plus few cents postage) on arrival-instend of the recular publishing price any time within 5 days and having my money refunded if 1 am not delighted with them.
$\qquad$

## Addres

Check this square if you want these books with the
benutiful full-leather binding at $\$ 2.08$ with same return privitege.
(Orders from outside the $U$, S. are pavable $\$ 2.35$ cash with
order)


An appropriate use of Sanitas is a beautiful expression of the good taste of the inmates of a home. Sanitas comes in styles for every room in the house. It is made on cloth, sturdy and durable, and machinepainted with oil colors. It does not fade, crack, tear, or peel. Wiping with a damp cloth keeps it clean and fresh.

Enamel Finish plain colors, striped, mot tled. tile and mosaic effects.
Flat Finish plain tints, for flat tones that can be stippled
Tiffany blended.
Decorative Pafterns, floral designs, reproductions of Tapestry, grass-cloth, clam-
bray, burlap, leather, roubh-tile and tuceo.
Have your decorator show you Sanitas.
Write us for samples and booklet.
THE STANDARD TEXTHE Products Co.
320 BROADWAY, NEW YORK Dept. 29

## Tonnage, Preferred

(Continued from page 17)
beyond control. Mr. Greer knew-and knew very well-that his contract read for a hundred dollars a week, only so long as Beelgie remained the biggest elephant in the world. There was nothing in that contract to say how this bigness should be determined. Height? Beelgie had that all right. Weight? It was slipping. Public sentiment-there was the deadly wallop! For the public would go to see the elephant which looked the biggest, and over on the American Mastodon, they were feeding Beelgie's runner-up eight meals a day! What was worse, he seemed to be relishing them, while Beelgie-

Well, Beelgie wasn't relishing anything. The medicine had accomplished nothing-save to give the world's greatest elephant a more woebegone expression. To add to the distress of everything, the circus was approaching St. Louis. Once there, Mr. Greer knew exactly what Margery would do. More, when St. Louis finally arrived, she did it!
Not that she said a word to Mr. Greer. He was entirely beneath her. She talked instead to her girl friends, whom she brought to the circus, and assembled before Beelgie, entirely ignoring the well-dressed young gentleman who fluffed in the background. Of course, it had to be one of those times when Beelgie's visage was at its sourest-just after he had been made the recipient of a gallon of stomach bitters
There he stood, only a shell of his former self. His hide bagged at the knees. The curl was gone from his trunk. Under his glassy eyes were pouches of skin for which there was no earthly use, since the flesh which once had held them up had departed. In places along Beelgie's sides, the ribs showed evidences of a desire to come out and look at the scenery. He had fallen away from a majestic eight and a half tons to a mere mass of some fifteen thousand and a quarter. In fact, and without prejudice, as the world's most ponderous pachyderm, Beelgie right then was a tremendous flop. Miss Margery Calhoun, pointed, almost with impoliteness.
"And to think," she announced, in a voice which carried much farther than her girl friends, "that I ever could be interested in a person who would buy a thing like that!"

Then she passed blithely on-being a young woman who knew that the best exit is the one which comes at the dramatic moment. Blankly Mr. Greer stared after her, then moved on out to the front door. As for Beelgie, he did nothing. Not even wiggle his ears to disturb the festivities of the fleas which camped beneath them. Things were become downright groggy. Only, however, the forerunner of worse things to come.

A WEEK passed. Ten days more. The circus journeyed into the south, while rumors journeyed to the circus. Those eight meals a day, over on the American Mastodon had accomplished an additional hundred pounds or so of heftage on the part of Beelgie's dumpy rival. As for Beelgie himself-there came the time when Mr. Greer even stopped eating fish. They reminded him of scales, and scales remined him of the fact that Beelgie couldn't even go near one of those things without endangering his prestige. Besides that, the Old Man had made a few caustic remarks during the payment of the last weekly royalty Ten thousand dollars, and a fifty per cent. investment were about to go up in elephant.

As for Beelgie himself, things were approach ing a climax. Though he didn't know it, that walk around the hippodrome track wasn't enough. It so happened also, that the circus grounds of late had been almost on the railroad tracks, allowing practically no exercise in the morning or at night. Worst of all, the head bull-man, between doses of paregoric, liver dope digestive pills and general tonic, decided that Beelgie needed rest, and cut him out of parade. That was the final blow!

Piteously, and simply because some stirring instinct within him called for that bit of exer cise, Beelgie raised his trunk and chirruped when the bands began to play and the long parade moved off the lot without him. The boss elephant man, spending most of his time with his big charge now, misunderstood entirely, and walloped Beelgie on the beezer. It was a vicious thrust. Beelgie had hated the medicine, but he had taken it. Beelgie had looked upon the boss
bull-man as a sort of professional tormentor, but he had abided him. Beelgie had accepted all the unkind remarks which had been shoved in his direction by jeering crowds during the last few weeks, simply because he didn't know what they were talking about. In fact, Beelgie had played his part fairly well. He had remained absolutely impervious to flattery, during those first few weeks when he was fat and round and famous. He had thought nothing of his notoriety, size or accomplishments. But now, after all he had suffered, to be goofed on the proboscis!
It saddened his whole day. Added to all this, on account of the smallness of the town, the middle pieces had been discarded temporarily from the big top, making the hippodrome track only half its usual size. Beyond that, it was a hot day, sultry with the threat of storm, redolent with the perfume of wildflower and woods, held close to earth by the heaviness of the atmosphere.
$\mathrm{A}^{\text {LL afternoon the sidewalling was raised, that }}$ the menagerie might have the benefit of every breeze, and to relieve the stuffy tent from the ammonia odors of the cat animals. All after noon as Beelgie looked into the distance, something stirred uneasily far within the heavy armor of his skull, something which strove to form a connection between his plight and the view of smooth fields, and faraway, hazy hills; of long yellow ribbons against the green, where the vehicles were making their way along dusty roads, of meadows where cows wandered, and embankments where the elderberry and the wild rose clusters nodded their cheerful greetings along the highway

Evening came, and with it the bark of the lot superintendent and the chant of the swift working guying-out crews, preparing the tent against the possible havoc of a night storm Beelgie didn't care. His head was full of the singing of the crickets, and the croaking of the frogs in the marshes along the railroad tracks. Nature was getting in its work. Dimly, hazily, it is true, but nevertheless, certainly, a great truth was beginning to sink in. What Beelgie needed and wanted and must have-was exercise

Stronger and stronger the urge grew. From the dressing-tent came the warning for tournament. The boss bull-keeper and his assistant hurried forward, decorated Beelgie with his ostrich plume crown and loaded his back with the howdy. Beelgie submitted in a bored manner; his mind was somewhere elze-out there where the frogs croaked and the elderberry bushes grew beside the roadway.
The last strap of the howdy was put in place. The bull-keepers rushed to the other side of the tent, there to hitch the twin baby elephants to their rose-entwined cart, and then help out the lion tamer who'd been clawed up a bit and who couldn't get into his uniform. The Queen of Sheba sauntered in from the ladies' dressing-tent, chatted a moment with the giraffe-keeper, borrowed a cigarette and hid behind a lion's cage for a couple of inhalations. Beelgie didn't know. Beelgie didn't care. Beelgie had made a tremendous discovery.

Instinctively he had lifted the leg to which his picket-chain was attached-and found that with the strain, there had come a certain unwonted feeling of looseness; the fastening now seemed to sag on his ankle. Beelgie tried it again-and the defective link bent farther than ever. For a third time-then, crown, howdy and all, Beelgie slaunched back and pulled!

It was enough-the link straightened and lost connection entirely with the rest of the encircling band. A clink and Beelgie's bonds dropped from place. A bit of the old curl began to creep into the great beast's trunk. He was his own master! The frogs and crickets and dusty roads were calling. Five minutes later, when out of the confusion of tournament readiness, the Queen of Sheba moved forward to take her usual place, she discovered a grievous condition. She had been left flat-Beelgie was gone!

Gone, and far across the circus lot by this time, trotting joyously, happily toward the open country. The night was dark, with the exception of the first faint flashes of threatening lightning-but that didn't worry Beelgie. He wouldn't have gone around fences anyway. Now, his crown tilted in a rather rakish manner,
his empty howdy bobbing, he crossed the railroad track, slid down the embankment in kittenish fashion, stilled the frog chorus by sloshing through the marsh and then, half his howdy hanging on a too-low limb, he frolicked onward in the glorious knowledge that once again he was in the wide-open places where an elephant could be an elephant!

Back on the circus grounds, there was cussing and such as the owners of the World's Greatest cussed the boss bull-keeper, the boss bull-keeper cussed the assistant elephant men, and the assistant elephant men cussed the menagerie "punks," the animal feeders and principally the members of the hostler's crew who already had sent most of the circus equine stock to the cars for loading, thus delaying the procuring of adequate horses for the chase. Mr. Greer cussed no one. He didn't have the strength. The pit of his stomach suddenly had become a voidwith the first announcement of Beelgie's departure there had flashed through his mind the knowledge that his contract had said nothing of who was to pay for the damages in such a case as this. And Beelgie had at least a half-hour's start!
All of which Beelgie might have appreciated, had he known. Then again, it might not have affected him whatever. He was making time now, doing a good $2: 20$ through alfalfa fields, fences, ditches and assorted things, his object nothing in particular save the glutting of muscles which so long had starved for their own particular food.

MILES passed-for an elephant is a far swifter beast than the ordinary person imagines. Horses and cows, dozing in dreamy pastures came out of their lethargy to find something akin to a seven-room house approaching from the distance, then to fly, snorting and bawling, out of its path. Pigs squealed. Chickens squawked and fluttered as Beelgie passed through their domain, taking most of it with him, particularly the chicken-netting. Farmers poked their heads out of windows, looked for the tornado, failed to find it - then ran, yelping, for the aid of neighbors. Beelgie went blissfully on, while the more frequently recurring flashes of lightning disclosed a beautiful path of wreckage.

Ten miles and he began to tire a bit. Now his ostrich plume crown was cocked at a full Bowery angle, and bis howdy, where once the Queen of Sheba had shown her fourteen-karat teeth, little more than a mangled platform on his back, as the result of contact with tree-branches and the roofs of various sheds which Beelgie had passed through, rather than under. His pace slowed; now he stopped to eat a few pecks of soft dirt there is nothing that an elephant loves more as an aid to a good stomach condition-following this tit-bit by yanking a couple of trunkfuls of his favorite dish from an elderberry bush. It tasted good. That little turn of exercise had brought again the old, the fulsome appetite!

He wandered through an orchard, stripping the limbs of juicy apples, and crowding them down by the trunk-load. The wind began to rise slightly, and the lightning now carried more threat. Very good. It showed Beelgie the trees with the most fruit on them, and he ate greedily on.

Ten minutes of fast crowding and he halted, to scratch joyously against a tree or two, ruining the foliage, but helping wonderfully an itch along his backbone, engendered from newly enlivened $t$ lood pressure. Far away he saw a light, and having nothing else to do at the moment, he moseyed to the window, there to stare within, while a family suddenly departed by the openings on the other side of the house and squawked for assistance.
Beelgie ignored the action. In the first place, he didn't know what it was all about, and secondly he was thirsty. He wandered through the farmyard, leaning against a fence, then going on through, crashing a few sheds when they got in his way, and wrecking the sleep of everything in them. The thunder had begun to rumble by this time, but Beelgie ignored that also. For two reasons. First, his crashing progress through barns and sheds made a pretty good noise of itself, and second, he had smelled something.

Something he had smelled before, back in those good old days on the Hame and Howard t efore they gave paregoric to an elephant when he got the colic, dosing him instead with a quart or two of Old Crow to help him out of his misery. Come (Continued on page 54)


## Men Quit

## their shaving creams for thisMillions of them-the world over

Gentlemen:
Do you realize what has happened in the world of shaving creams?
Three years ago every man who shaved had his own favorite soap.
Then Palmolive Shaving Cream was perfected, and we offered a ten-shave test. Millions accepted it. Tens of thousands took the pains to write us thanks for making it.
And now Palmolive, we figure, is saving men some ten years every morning.

## Took a lifetime

But Palmolive Shaving Cream was no sudden creation. We who made it have spent our lifetimes in soap study.
For 60 years this laboratory has been perfecting soap. One of its creations-Palmolive-is the leading toilet soap of the world.
We asked $\mathrm{I}, 000$ men what they most wanted in a shaving cream.
They agreed on five requirements, and we set out to meet them.

## 130 attempts

Despite our skill, we made up and tested 130 formulas before we met men's ideals. Some said these things were impossible, but we kept on.
And in 18 months we had the shaving cream we offer you today.
Now we ask a ten-day test from every man who shaves. This shaving cream will amaze you. It will change your whole conception of what shaving cream can do. You owe to yourself, and owe to us, this delightful test. Make it now.

## 5 things men desire

I-Multiplies itself in lather 250 times. 4-Strong bubbles, to support the 2 -Softens the beard in one minute. 3 -Maintains its creamy fullness for ten minutes on the face.
hairs for cutting.
5-Fine after effects, due to palm and olive oils.


## $\mathbb{P} \mathbb{L} \mathbb{M} \mathbf{O} \mathbb{L} \mathbb{V} \mathbb{E}$ SHAVING CREAM



Simply insert your name and address and mail to



Hunting Room, Hotel Astor, New York, showing Stedman Naturized Flooring

## There's Real Utility as Well as Beauty in This Flooring

AN impressively handsome appearance will probably be the first characteristic of Stedman Naturized Flooring to catch your interest; but its incredibly low cost of maintenance is just as surely the quality that will earn your everlasting endorsement.

Resembling costly tile or marble, this rich, dignified flooring is one that wears like iron, yet cushions the tread like a carpet of pine needles. Resilient, silent, stainless, it can't crack and won't dent. It is installed at a reasonable cost and maintained at one that's absolutely negligible.

Stedman Naturized Flooring is real rubber, reinforced with millions of minute web-like cotton fibres, subjected during vulcanization to terrific hydraulic pressure. Made in marble, granite and tapestry effects-in tiles, square and rectangular, in long runners-browns, reds, grays, black-in all the formal splendor of a classic floor, or in an intimate blend of cozy warm mixtures in Nature's sown colorings.

Writo us how you might use a floor that looks like Marble, feels like Velvet, wears like Iron, and we will send a free sample and booklet, giving you exactly the information you need.

Stedman Products Company<br>Manufacturers of Reinforced Rubber Floorins, Sanifary Base, Wainscoting, Walls, Rugs, Table Tops, Shower Bath Mats, and other reinforced rubber surfacings<br>SOUTH BRAINTREE, MASS.<br>Agencies in all princifal cifies<br>Direct Branches:<br>Now York<br>Chienso Detroit<br>Cleveland

## Tonnage, Preferred

## Continued from page 53)

to think of it, there were the beginnings right now of that condition which an elephant hates worse than anything else. Those apples-and that elderberry bush! Evidently they hadn't mixed. Beelgie was beginning to swell.
He needed something to heat up his stomach, and he halted in the midst of a mass of barrels and copper utensils and coiled tubing which now dimly revealed itself in the remains of an outbuilding. Beelgie unfurled his trunk and dipped it uncertainly into a barrel of corn mash. He tasted and rolled his eyes. Then he tasted again. It didn't go bad at all. Down went the trunk, deep into the barrel-food and drink at once!
Overhead the lightning staged a final electrical display, the thunder turned loose with every set of drums it possessed, and the sky opened up. Beelgie didn't care. The rain skidded off his wrinkled back unnoticed. His trunk went deeper into the barrel-and deeper. For fifteen minutes he pulled hard, absorbed thoroughly, and then, still unmindful of wind or rain or storm or circus or Mr. Greer or anything else, he moved a bit uncertainly, wiggled his trunk as though to assure himself that it still was there, and then, a queer blankness about his actions, looked about him for new fields and newer accomplishments. Beelgie wash jush a li'l bit pied.

FAR away, excited animal-men were fighting their way through swift-slashing rain as they scoured the countryside and strove to follow a trail of wreckage to the thing they sought. Back on the circus grounds, drenched workmen slathered through the mud of a bad, gumbo lot, while superintendents groaned with the knowledge that the performance was only half over and that long before the big top could be lowered, their every wagon would be hub-deep in sticky, black clay which would make the loading out of the show almost an impossibility. Especially, since the first section, carrying the elephants, had departed before the storm broke. But Beelgie didn't know he was a left-behind.

Telephone calls were traveling frantically over singing wires, as the blank-eyed Mr. Greer strove in half-dazed fashion to find out just where his loose-skinned investment had gone, and how high the damage was running. That was nothing in Beelgie's life, either. Already, at the big-top entrance, circus-fixers were arguing with irate farmer-folk and striving ineffectually to "square the squawks" with reserved-seat tickets to the performance when the show came back next year. But nobody argued with Beelgie, so why worry? Down in his private car, the Old Man rummaged wildly in his safe for a certain contract, that he might read it again, and set his mind at rest. What was that, however, to a regular elephant? Beelgie paused in his rounds of the deserted farm, stared blankly at the curtain of rain as it revealed itself in a beautiful display of lightning, realized dimly that he was getting rather wet, and moved uncertainly toward the vague outlines of a long shed, open on both sides

It was just high enough to admit his headbut that didn't matter. For one thing, Beelgie wasn't thinking very far back, and for another, his rather glassy eyes had fastened on a dim line of small, white boxes which jiggled uncertainly before him. Beelgie extended his trunk, sniffed, paused, considered the matter seriously, sniffed again, and then smashed the box Honey!

Gobs of honey! But when he gathered up the first trunk-load of it, something interfered. A million somethings, which entered the soft end of his trunk, turned around, pushed hard, then flew away again. Which settled on his tender flanks, and on the thin-skinned expanses behind his ears where formerly only fleas had dwelled, and there put forth their every effort. The effects even penetrated the haziness engendered by the corn mash. Beelgie squealed. He smashed another box, this time for spite. It only made matters worse. Then reinforcements came to the first army of attack from all the other boxes-and Beelgie lit out.

When he came to half-way clear understanding of things, a small forest which lined a murky stream careened as though it had received every lightning flash of that night's storm, which
now had settled into a steady rain. The stream itself also was considerably mussed. Banks were caved in; there were deep holes where formerly there had been shallows; driftwood which had ceased to move since the last spasm of high-water was drifting again-and Beelgie was hardly an Apollo.
The strappings of the crown still held it in place, but the beauty of the ostrich feathers was gone. Now they were only muddy things which hung down in Beelgie's aching eyes. What was left of the howdy bore mud, leaves, driftwood and a mud-turtle, scrambling about in the slime and wondering what had happened to the bottom of the river. The advertisers of mud-baths for clear complexions could have made good use of Beelgie at about that time-but, of course that's all beside the point. The important thing was the fact that Beelgie's head ached, his trunk ached, his mouth was swollen, and he was cold, distressed-and lonely! Things never had happened like this back in the old days. There everything had been enjoyable, companionable-
That was it, companionable! Vaguely it penetrated Beelgie's throbbing cupola that he wanted companionship. Some one to turn to, to tie to, some one who could lead him through the rain-wet fields, and along the soft roads, and at the same time give him protection. Back in the days of Hame and Howard, he'd never run into anything like this-and Beelgie right now was trying to live in the past; an effort which was leaving him exceedingly damp. Discouraged, still muddled, he sloshed up the muddy bank of the stream, shimmying with the chill of the storm-cooled night, again crashed down a few trees, wandered listlessly here and there, tried one path, bumped his head, tried another and stumbled over a log, tried a third and then-

Something flared out of the now-drizzly night jumped at him, roared with the noise of a thousand tornadoes, then went crashing on into the darkness, while Beelgie cut a new path for himself through the woods, cleared his back of the howdy and driftwood and the mud-turtle-then suddenly halted. After all, that thing had a familiar sound-something which connected h:s muddled mind with happenings which now seemed far away. It was the same sort of a noise which kept him awake all night; the noise of a train. A train, to Beelgie, meant folks; folks meant the circus, and the circus, right now meant company! He leaned against a tree and scratched thoughtfully, clearing one side of a peck or so of mud. Then with a new joy-the peck or so of mud. joy of the wanderer homeward bound, Beelgie sashayed out of the forest, climbed the slight embankment to the railroad track, and started happily along in the direction which the freight train had taken.

Miles-and more miles, in which nothing happened. Wearily, Beelgie put his trunk in the air, sniffed long and carefully, and chirruped uncertainly. It all brought no reward. Another mile and still another, while the rain ceased, and the air freshened with the clearness brought about by the storm. Beelgie tried again. No luck. For a third time, following another session of travel. With this attempt, his trunk curled high, and a shrieking trumpetcall shrilled the announcement of a joyous discovery. Faintly from far away his sensitive nostrils had caught the scent of cat-animals. Out ahead somewhere-!

He plunged forward feverishly. Lights appeared, shutting out by their brilliance the gleam of the little town behind them. Carbides -the moving forms of men and horses! Beelgie wheeled from the railroad tracks, loped through a fence or two, scattered a half hundred shadowy watchers, flopped into a muddy ditch, flopped out again, and then, at the edge of the circus lot, as a group of workmen suddenly summoned by the Old Man began to circle him, he halted, once again to raise his trunk and to trumpet with a call almost of triumph!

For an old, a happy thing was before Beelgie, a thing he hadn't seen since those regular days, back on the Hame and Howard. His transfer to the World's Greatest had made a secret thing of him, to be hurried to the lot as soon as the menagerie was erected, there to be placed within and not taken forth until parade time, to be held under canvas every possible moment that the
looker might be forced to pay for his look, then to be taken to the cars the minute that tournament was over at the beginning of the night show. In all those days he had not seen the old pictures-the familiar, frenzied work of putting up and tearing down. It had been wiped out by the machinery of well-greased organization. But now-!
Beelgie didn't even look at those circling roughnecks. He insulted the Old Man by ignoring him completely. What Beelgie's cornmashed eyes saw was a circus stuck in the mud, just like the Hame and Howard was wont to be stuck in the mud, wher every one yelled for Beelgie, and when the big, faithful old elephant finished one task only to begin another. Before him was a pole-wagon, sunk to its bed, and with horses unavailingly hook-roped to every possible part of its frame. A bit of a hoochie-koochie movement came into Beelgie's hind-quarters. One hind-leg swung joyously across the other, then back again. His high shoulders began to jazz. His head swung with an old, a confident movement. Then, disdaining the shouting workmen who sought to capture him, he walked through them, through ropes, through the Old Man and a few piles of canvas, lowered his big head, heaved his shoulders, snorted, roared, squealed, bellowed a couple of times-and pushed the wagon out of the mud!

Nor did he halt with the completion of the task. Far across the lot was another vehicle, literally swimming in gumbo. Men were roaring and bellowing now, the Old Man waving his arms, hostlers dodging their horses, and the circus lot teeming-just like it used to teem on the smaller scale of the Hame and Howard. Beelgie knew what that meant. More work! knee-deep in mud, he went on, to scramble, to slip about in the slime, to squeal and protest at his own efforts, and once more bring a wagon to safety. That done, a gilly-wagon llocked his path. His trunk went around the curved hook of its tongue, and a moment later another vehicle was on the paved streets, ready to be transferred to the cars. It was about this time that the Old Man started to roar orders, and four workmen began to tie ropes on the doutle in the fashioning of a makeshift harness. That done, the Old Man's voice became louder than ever!

"H
EEY-lay off on them horses. They're all worn out anyway. Let Beelgie do it-and listen you!" He halted the mud-caked lot superintendent, "tell the trainmaster in the morning that I want one elephant car hooked on the second section, not to go out 'till the big top's off the lot. See what he got us into to-night by pulling out with all the bulls and not leaving us nothing for a pinch? Except, of course, Beelgie hereand he never knew what he was doing."

Nor did Beelgie care. Still with a bit of the hoochie-kooch displaying itself in his scrambling walk, Beelgie was himself again, hard at work and happy. The Old Man yelped to a pony-punk:
"Grab a horse somewhere and light out and find them menagerie men. Tell 'em we've found that bull. And if you see that press agent, tell him I've got the dope on what's been wrong with Beelgie! Hop to it-hey you, over there, don't drag them horses around that way. Can't you see that's a elephant's job?"
They saw. So did Beelgie. In two minutes more, he was yanking another wagon out of the mud, while the Old Man stood in the darkness and grinned. A week later-

It was dawn. The steel-runways of the World's Greatest had clattered to the ground a half-hour before, while the door of an elephantcar had opened and a tremendous hulk, whose sides already were beginning to fill out at the request of an enormous appetite, slid forth, trumpeted a greeting to the morning, bowed his head for the adjustment of a rope harness, and then shuffled down the line of flats to the and then shuffled down the line of flats to the
loading-out ways. There, the pull-up teams had placed six wagons in a long line, while hurrying skinners, or teamsters, had chained them in position. Beelgie one-stepped into place. A steel hook at the end of a hawser-strength rope dropped into position at the end of the first wagon-tongue.
"Mule up!" shouted the boss bull-man and Beelgie obeyed, squealing as he strained at the getaway, then shambling happily as the wagons began to trundle behind him. On the curbing, (Conlinued on page 56)


# What one ingredient has done for better shaving 

You see the benefit of Williams' in the finer, smoother faces of its users. With every shave, their skin is left soothed, soft, delightfully refreshed.

## The help one ingredient gives

Shave Free
For a week. See coupon below Here is an easy yet Here is an easy yet
conclusive test to show your how extra-
ordinarily good for your skin Williams' is. Send the coupon for a week's supply of Williams' free. Shavewith Williams' as long as the free
tube lasts. Then observe the fine condition of your skin.

A certain ingredient in Williams' is responsible for this delightful skin-help that you get in every Williams' shave. With the help of this ingredient, Williams' lather softens your beard quickly, thoroughly, so that your razor cuts with ease. Then, because of it, your skin remains after the shave soft and cool, in ideal condition-truly benefited by the gentle effect of Williams'.

It is this marvelous skin care that makes Williams' different from any shaving soap you ever used.

## Send for free trial tube

We invite you to shave for a week, or as much longer as the tube lasts, with a "Get Acquainted" tube of Williams' which we will send you free. Use the coupon below or send a post card.

For men who prefer the stick, Williams' Doublecap Stick (absolutely new) and Williams' Holder Top Stick (the original holder top stick) give the genuine Williams' in the most convenient stick forms,

The J. B. Williams Company
Montreal, Canada


## Ask for tobacco

## that's


tobacco is properly aged, carefully blended and packed for smoking, the sooner you smoke it the better it is.

## this

is why Tuxedo cartons are dated, showing the last date upon which the tobacco can be sold. Tuxedo is fresh-wherever-whenever, you buy it.

## buy

a tin of fresh Tuxedo today. Smoke a pipeful-and see how good fresh tobacco can be.


## Tonnage, Preferred

(Continuted from page 55)
a young man in horn-rimmed glasses turned somewhat anxiously to his companion
"Er-er-Boss, have you thought over that proposition?
"Me?" The Old Man grumbled, as was his habit. "Yeh-too damn high the way it stands. The damages were ten thousand."

Mr. Greer of the World's Greatest swallowed hard.

YES, of course, I realize that. But then, 1 we've really got to do something. I saw a lawyer, like you wanted me to do, and the contract's all smashed to pieces.'
"Huh?" The Old Man turned with sudden interest. Mr. Greer went innocently on:
"Yes, that line where it says that the World's Greatest agrees not to work Beelgie or to in any manner endanger his state of health. Now, if you work him, you break the contract, and if you don't work him him, you endanger his state of health. So-
"Well," the Old Man cleared his throat, "what's the answer? That if I don't take him at your figure, now that you've found out how to keep him in shape, you'll go over to the American Mastodon with him? 'Specially since I was the one who got hep to what was wrong?"
Mr. Greer pursed his lips.
"Well; I want to do the square thing, Boss. You'd leased Beelgie. The lawyer says you'll
have to be responsible for the damages. So I just thought I'd be a regular fellow and knock off for that-and just make it forty thousand-'
The Old Man cleared his throat-and young Mr. Greer halted immediately. Mr. Greer always had trained himself to halt at a hopeful sign. For a long moment the Old Man stared at the receding form of a big elephant dragging six circus wagons to the show lot, where he would be allowed to spot them, help with the carrying of the cookhouse paraphernalia, act as motive power for the raising of menagerie and big top poles, put the cages in place, carry planks, haul the water wagon, Iug seat planks, place quarter-poles, and then pull the hippopotamus den in parade. Far into the distance the early morning cavalcade progressed, to round a corner and disappear. The Old Man turned back to his companion.
"Too damn much," he growled, "Give you thirty five. Take it or leave it. Check by ten o'clock if you say so-'"

A minute later, the Old Man stood all alone. A young man was running rather wildly down the street, at last to reach a telephone exchange, scramble up the stairs, gasp for breath, then to lean, somewhat frantically, toward the waiting long distance operator.

Get me St. Louis," he panted. "Miss Margery Calhoun, Kinlock eight oh, eight sixsix. And for the love of Pete, rush it!'

## Sign on the Dotted Line

## (Continued from page 10)

There, at the beginning of the path, Sheng Pao stationed the Tartar with instructions to watch and report . . . "where?" he turned to Mok Ng.
"At the Pagoda of Exquisite Purity," said the latter. "A mile straight up the path. You cannot miss it."
"If any suspicious-looking stranger should appear, don't let him see you. But come to me at once," said the Manchu.
"Listen is obey, O master!"
They were off again, and the sun was already sinking when they arrived at the pagoda, a jewel of gleaming white marble in its frame of dark trees.
"Here de Sousa made his first stop," said Mok Ng.
"So shall we," rejoined the Manchu.
He entered and kowtowed before the priest, a very old man, who was the guardian of the pagoda:
"Ten thousand years!"
"Ten thousand times ten thousand years, my son!" came the courtly reply.
"I am on pilgrimage to give thanks to Kwanon, the goddess of mercy.
"A worthy object, my son."
"One already approved by the ancients in that delightful volume, the Po-Hiao-TouChoue.'

SO, PRESENTLY, the Manchu captured the guileless old priest's heart with his knowledge of the Chinese classics; and, gradually, over tea and pipes, he approached the real reason for his journey.
"An out-of-the-way spot, your pagoda!",
Indeed. A forest retreat-" the priest smiled gently, "almost like the Excellent Buddha's when he meditated for seven years in solitude on the five Hin, or principles of the solitude
"Has it always been so lonely?"
Yes. Many centuries. But, a long, long time back, there was a village not far from here, in a narrow valley-cleft on the other side of the mountain, erected by orders of Chi-tsong, the Yellow Emperor.
"He at whose command the tchai-yao porcelain was made?"
"The same. I spoke of it to the last visitors who were here, about half a year ago."
"Who were they? Perhaps scholars-or pilgrims like myself?"
"No. One was a coarse-haired barbarian, very dark-skinned.'
"And the others?"
"A number of baggage coolies. And, too, two men of Japan, one of them deeply versed in porcelain lore. The other had many curious foreign books and curious foreign things-small vials and bottles and scales and drugs and instruments." He smiled at the recollection. "Hayah! They asked me a thousand questions!"
"They remained here?"
"Only a few days. Then they crossed the mountain and went into the valley where once was the village erected by orders of the Yellow Emperor.

SO THEY gossiped while, in Hongkong, Blennerhassett Jones was in a jubilant mood. During the next few days he was very busy, figuring and calculating dictating to his secretaries, consulting his engineers and accountants, making the Yun-nan project shipshape against Lord Spottiswoode's return
He had no news from his partner except one afternoon, a week later, when he received a telegram, dated Kowloon, from the Manchu's agent.
It read:
"Sheng Pao begs you to find out if within lcsl six months Japanese chemist and Japanese artist passed through Hongkong on way to Kowloon. Wire reply et once.

## (Signed) Mok Ng."

Tones shrugged his shoulders.
"Absolutely nutty!" came his amused comment.

Eut knowing his partner of old and that there was usually a sound reason for even his queerest requests, he set about finding out what the other requests, he set about finding out what the other had asked him; and, good friends with the
Hongkong Secret Service to whom he rendered Hongkong Secret Service to whom he rendered
service occasionally, he was able to wire back that evening:
"Professor Shigeyoshi Hayashi, internationally famed chemust, geologist, expert on clay formations, and Kido Matsugata, well-known painter, lecturer on Chinese art at Tokyo universily, artistic director of Imperial Japanese poltery works al Kyoto. Both have gone back to Japan. Tell Sheng Pao to be here without fail by Friday, day of Spottiswoode's return. Tell him that we are partners. So why should I do all the work?
(Signed)
Jones."
Two days later he received another strange telegram:
"Ship immediatelv, secretly, by trusted mes
senger, ten boxes of first-chop dynamite. Shall be back in time. As to being partners, consider the classic saying that when the windlass stops, the garden bed is dry. How do you do, Mister Garden-Bed?
(Signed) Sheng Pco."
"Dynamite!" exclaimed Jones. "Good Lord! The old boy has turned anarchist!"

But he sent the ten boxes at once, not without trouble, since it was against the law.

SO THE week ended, another began, and Wednesday came with the house-boy announcing, late in the evening, that Leopoldo de Sousa was calling.,
"Show him in!"
The half-breed entered, followed by a coolie who carried half a dozen packages. He turned to the latter.
"Go. Wait outside."
"What's in the mysterious packages?" jested Jones. "More precious porcelain?"
"Exactly!" came the shattering reply. "Very precious indeed. In fact-tchai-yao!"
"Oh-" stammered the Virginian-"youyou said-?"
"Tchai-yao vases! Perfect! Glorious!"
"B-but . . ."
"Eighteen of them!" De Sousa unwrapped the packages. "Look!"
"Good Lord!" cried Jones as, on the table, he saw eighteen tchai-yao vases as like the first as peas in a pod.
"They are yours at the same price as the first," said the half-breed. "Seventy thousand dollars apiece, making a total of one million two hundred and sixty thousand. . . ."
"Take your damned vases and go to the devil!"
"I can not force you to buy, Mr. Jones. But, unless you do, I shall give them to Lord Spottiswoode."
"He won't buy from you.",
"I said 'give'-not 'sell.'"
"You wouldn't give a dead fly to a blind spider!"
"Perhaps not. But the Chartered Company, your worst rivals, will reward me handsomely after Lord Spottiswoode has refused to do business with you-naturally-since you sold him an imitation."
"Then . . . oh . . . but Meh Wong-he-"
"He is a great expert and an honest man. He was right-and wrong. How? Never mind. You will buy the vases. One million two hundred and sixty thousand dollars. It is much, not? Very well. I shall take notes for a million, perhaps a share in your Yun-nan concessions." He wrapped the vases carefully, called his coolie, gave them to him, then turned again to Jones. "Spottiswoode returns Friday. Unless I hear from you by Friday , morn-ing-ah-you know the alternative. . . .

He bowed ironically and left, while the other sat there, amazed, confused. His first thought was to send for Meh Wong. But he reconsidered. The man would stand by his signed and sealed opinion. And had not de Sousa said that Meh Wong was wrong-and right? Spottiswoode would be back the day after to-morrow -he, the collector, who priced a bit of antique Chinese porcelain merely a shade below his salvation. He would not only refuse to back the Yun-nan enterprise, but there was also his enmity to figure with, his wealth, his power, his influence, his hate. On the other hand, to be blackmailed by the half-breed-to pay him over a million dollars? No, no-it was intolerable! Thus his thoughts ran in a vicious circle. He drank more bourbon than was good for him; and he was glad when, an hour later, the Manchu came in, weary and travel-stained.
"We are in a devil of a pickle!" was Jones's greeting.
"Are we?"
"Yes." He related what had happened. "What are we going to do?" he wound up.
"How many vases did you say?" asked Sheng Pao.
"Eighteen. And, since they are imitations, God knows how many more will turn up."
"Not a one!"
"How do you know?"
"Because of the dynamite which you sent me."
"Please be less mysterious, Sheng Pao."
(Continued on page 58)


## Flavory

## Delightful, too <br> -the tempting <br> taste of good old-fashioned wintergreenits use is

 "a sensible BEEMANS Pepsin GumAmerican Chicle Co.


You can buy all the material for a complete home direct from the manufacturer and save four profits on the lumber, millwork, hardware and labor. Price quoted includes all lumber cut to fit, windows,
doors, woodwork, glass, paints, hardware, nails, lath, roorsing and complete, drawings and instructions.
Highest and
drate Highest grade lumber for all interior woodwork, siding, and outside finish. Many other designs. The ALADDIN Co.,


PATENTS

HIGHEST REFFRRENGES
fend drawing or model for exampation and roport as
624 F Streat WATsON E. COLEMMAN, Patont LTuyer

Sign on the Dotted Line

(Continued from page 57)

"Remember the investigations which. ",
"Which you nagged my liver about-?"
"And which," the Manchu continued imperturbably, "you refused to hear about? Well-I discovered that half a year ago de Sousa went to Kowloon, thence to Tai-mau Shan, where he remained a while, accompanied by coolies and by two Japanese, one, as you wired me, a famous chemist and geologist, the other a painter and an authority on Chinese potteries. His revenge was long-planned. He found out about our Yun-nan enterprise, how we needed Lord Spottiswoode's support, and a great deal about the latter's collection. He set his shrewd brain to work and discovered that tchai-yao is the rarest porcelain in the world, of which there exist only three specimens, that many have tried to imitate it and failed. Perhaps because of the double glaze, the overglaze and the under-glaze. This has baffled even the greatest European scientists, and some advanced the theory that the glorious glaze and blending of colors was, perhaps, less due to the skill of the ancient Chinese craftsmen than to some peculiar chemical substance in the clay which they used. Perhaps through Meh Wong -who, doubtless, is honest-he learned that the original tchai-yao was made in a narrow valley beyond Yaimau Shan. The rest was easy. He is less hide-bound, more practical, than the scientists. He put two and two together. There was he, his brain, his money. There was the old priest telling them all he knew. There was the search for the Yellow Emperor's village. There was finally the clay bank used by the craftsmen of old for their tchai-yao-the clay craftsmen of old for their chemical substance. bank with the unknown chemical substance.
Came the experiment-then the achievementCame the expe

He paused; lit a cigarette.
I TOO, found the clay bank," he added. "I , still found some of the kilns and molds used by de Sousa. So I sent you a wire, and you shipped the dynamite. And now-Buddha, Buddha!-the clay bank is no more. There will never be another tchai-yao vase-genuine or imitation!'

Jones did not speak for several minutes. Then he looked up.
"You are a pretty useful partner, after all. But-"
"But-?"
"How are we going to explain to Spottiswoode? For, surely, we shan't let that halfbreed blackmail us!"
"You should have listened to me two weeks ago when I warned you that de Sousa is de Sousa and the daughter of a cockroach can Sousa and the daughter of a
never give birth to a nightingale."
"Please!" begged the Virginian. "That I told you so' stuff won't knit any broken bones."

They were both silent, each occupied with his own thoughts.

Then, all at once, the Virginian laughed.
"I have an idea," he said.
"I mistrust those sudden ideas of yours."
"But it is our only chance. Do or die!"
"Die-I am afraid!"
"Pessimist!"
"I fail to see where optimism will help us."
"Perhaps not," admitted Jones. "But a knowledge of human psychology-a collector's psychology-may!"
"What is this precious psychological idea of yours?" asked the Manchu.
"I won't tell you. I played a lone hand getting us into this pickle. Now I am going to play a lone hand trying to get us out."
"As you wish. But I dread the interview with Lord Spottiswoode."
The Manchu was right in his misgivings. The interview commenced inauspiciously when, late Friday night, answering an imperious summons, they went aboard the Englishman's yacht and found him in the main-saloon, on the table in front of him nineteen tchai-yao vases, the one which they had sold to him, and the eighteen which de Sousa had produced afterwards.

The Englishman's face was purple with rage. His opening remark smacked of the Liverpool Docks at their worst:
"Aw! For a blinkin' dustbin!"
"What for?" asked the Manchu, taken aback.
"To bury yer 'ead in, yer plurry fool wot's got more cheek than pants and more pants than 'orse-sense! To sell me this. 'cre vasethis blarsted imitytion-Gawd blyme!-for seventy thousand dollars!"
"Less ten per cent for cash," suggested the Virginian.

B LARST yer arrogance! Yer'll be pipin a different tune in the shyke of a lamb's tyle! Wyte, me bucko, till I gets through with yer! Why-when I thinks o' the things wot I'm goin' to do to yer I'm gettin' ashymed of myself! I'm going to ruin yer! I'm going to 'ound yer out o' business and out o' China if I 'ave to 'ire every last blinkin' king's counsel and shyster lawyer between John o' Groats and the cliffs o' Dover! Why-to sell me this 'ere imitytion for seventy thou' . . . and 'ere comes this bleedin' 'arf-breed and gives-right-oh!-gives me eighteen more free o' charge! Of all the blinkin', rotten, tuppence'ypenny.

Words failed him momentarily.
Then, fervently, incontinently:
"Aw Lord! Stop the bus!"
"Pardon me," asked Jones quietly. "But for how much will you sell me these vases?
"Yer can 'ave the lot for a dollar!"
"Sold! Here you are!" Jones put a dollar on the table. "I admit that I was cheated by de Sousa," he went on in a calm, matter-of-fact voice. "I admit, too, that unfortunately I made you a co-victim. Now I am going to rectify my regrettable blunder."
"'Ow?" demanded Lord Spottiswoode, interested in spite of himself.
"What-pardon me-exactly constitutes the worth of antique porcelain in a collector's eyes?"
In his astonishment at the other's coolness, the Englishman forgot momentarily to use his favorite diction.
"Two things," he replied. "Beauty and rarity" "
"There is no doubt of these vases' beauty, is there?" continued the Virginian.
"No. They are gorgeous! Wonderful!"
"Very well."
"What do you mean 'very well'?"
"Wait. Now-as to rarity. How many genuine tchai-yao vases are there in the world, sir?"
"Three. And I have one of them."
"Just three-?"
"Yes. That's why they are so valuable!"
"Then-if there were two, they would be still more valuable?",
"Decidedly!" Spottiswoode was utterly puzzled.
"And-suppose there existed only one, sir?" "It would be priceless! Absolutely priceless!"
"Ah-" the Virginian smiled.
Then, suddenly, with one sweep of his arms, he brushed eighteen of the nineteen vases on the floor, where the delicate, brittle porcelain shivered into a hundred pieces.
"Are you mad?" asked the Englishman.
"No, sir. Never more sane in my life." Jones picked up the one remaining vase. "Here, sir," he said: "There may be three genuine Ichai-yao vases in the world. But you possess the only simon-pure imitation tchat-yao on the only simon-pure imitation earth! There will never be another
earth! There will never be anothow Sheng Pao had blown up the clay bank with dynamite.
The Englishman blinked; considered; then broke into a roar of laughter
"Tell me," he said, "was Mr. Barnum a Virginian?" "No, sir."
"Hm-should have been!" Again the Englishman laughed. "Run along home," he continued, "and get me the Yun-nan papers!
"Inued, "and get me the Yun-nan," replied the Virginian. "I brought them with me, repht we would understand Virginian. "I thought we would understand each other." "He took a typewinary agreement subject to your examination and suggestions, subject to your examination the dotted line, Here"-p
please! "
And Lord Spottiswoode signed

# Let me Prove that I Can teach you how to dance in One Evening 

## If you can do the step illustrated on this page

 there is no reason why you cannot quickly master all of the latest dances through my new method.
## Arthur Murray.

(idOOD dancers always have plenty of friends and are welcomed everywhere because they add considerable to the fun of the party. You, too, can add to your popularity by quickly becoming an expert dancer through my teaching methods.

Arthur Murray guarantees to make you a fine dancer if you will carefully follow his new diagrams and simple instructions. All that you need to do is to first read over the few written instructions, then place your feet as shown in the diagrams, and take the steps as illustrated in the direction plainly pointed out by arrows. Practice the steps a few times until you have Practice the steps a memory, after which there
them fixed in your mem is no reason in the world why you should not be able to dance them perfectly on any floor, to any kind of music and with the best dancer in your set.

In the beginning you don't need either music or partner. You can step right into the privacy of your own room, close the door and practice all alone until you have gotten the idea. After you have this Murray foundation to your dancing you will be able to quickly master any new steps or dances just as quickly as they are inventedjust as soon as you have seen a few of the steps.
Good Dancers Always Have Perfect Poise
Dancing gives poise to the carriage. It helps one overcome self-consciousness when in the presence of strangers. It teaches perfect mental and physical control-helps one overcome timidity and awkwardness.

Try This New Picture
Method-Simply Follow The Footsteps FIRST PART OF FORWARD WALTZ


The way others have learned to dance you can learn. The method is so simple that it's easy for you to quickly master every dance now in vogue.

## Learn From <br> America's

Foremost Dancing Instructor
Arthur Murray is recognized as America's foremost. authority on social dancing. Such people as the

Vanderbilts, Ex-Governor Locke Craig, of North Carolina, and scores of other socially prominent people have chosen Mr. Murray as their dancing instructor.


In fact, over ninety thousand people have learned to dance through Arthur Murray's amazing methods of teaching-by mail-and about five thousand people a month are becoming perfect dancers through his wonderfully easy methods. The lessons have been so simplified that even a child can learn directly from them-as very many children do learn. And just as soon as you have the Murray foundation to your dancing you can quickly pick up any new dance after seeing only a few of the steps.

## A Generous Limited Time Offer

Arthur Murray is so sure that you will be delighted with his methods of instructionshe is so sure that you won't have the slightest difficulty in mastering all of the steps in each dance that he is perfectly willing to send you an introductory sixteen-lesson course for your five days' free personal trial. Through these sixteen lessons you will learn the Correct Dancing Position-How to Gain Confidence-How to Follow Successfully-The Art of Making Your Feet Look Attractive- The Correct Walk in the Fox Trot-The Basic Principles in WaltzingHow to Waltz Backward-The Secret of Lead-ing-The Chasse in the Fox Trot-The Forward Waltz Step-How to Leave One Partner to Dance with Another-How to Learn and Also Teach Your Child to Dance - What the Advanced Dancer Should Know-How to Develop Your Sense of Rhythm-Etiquette of the Ballroom. You receive all of these 16 lessons for only \$1.00.

Private instruction by Mr. Murray in his own studio costs Sio per lesson But through his new, simplified methods of teaching, you receive the very same high class instruction at a ridiculously low price.

## For over 47 years we have sold direct to customers all over the world. As manufacturing wholesale and

 over the world. As manufacturing wholesale andretai jewelers. diamond importers and America's
leading emblem makers we are able to save leading emblem makers we are able to save you one-
third on regular prices. Money refunded on all purthird on regular prices. Money refunded on all pur-
chases unless entirely satisfied. Following are few of the many items selected at random from our free catalogs. Mail coupon below for free copies.


JASON WEILIEIR \&SSDNS
Mfg. Wholesale and Retail Jewelers Since 1870
Dept. 11, Weiler Bldg., Boston, Mass.
Corner of Washington \& Franklin Streets
Please send FREE Catalogs checked $x$ below: Jewelry, Watch, Silver and
ELKS EMBLEM CATALOGS

Diamond
Catalog
Nam
Address
Ctis

## The Garden of Terror

The Story So Far

MERTON CALVERT, driving his friend Carroll Jayne's car into the city after a week-end in the country, is arrested at the entrance to a country lane by the appearance of three house servants who emerge and go tearing down the road with every indication of fleeing from something in abject terror. Exploring, Calvert finds a large substantial house in the midst of vast lawns, the kitchens deserted and the silver scattered about the pantries, and the doors open. Beneath the last of the family portraits in the entrance hall is seated a darkly vivid, imperious girl, the original of the picture above her, wearing a noticeable dress of violet and Egyptian-red which somehow does not seem to "belong" and intensifies Calvert's creeping sense of horror. Glancing up he sees a masked man gazing steadily at him from the second gallery. He turns and quietly leaves the house and goes out onto the terrace. There he encounters Eulalie Falcon, crouching on a bench, also under a mysterious spell of terror. Returning together to the house, they find that both the woman and the masked they find that both the woman and the masked
man have disappeared, and investigating further they discover Wendell Falcon, Eulalie's father, dead in the armchair in his study with no sign of a wound and the telephone receiver dangling by his hand.

WHILE Calvert is calling for the doctor a police officer enters in response to Falcon's call to headquarters-"A man's threatening me-send help-quick!" The doctor arrives and pronounces Wendell Falcon dead from fright. Calvert accepts Eulalie's invitation to stay with them until the mystery is cleared up. He is surprised to learn that Carroll Jayne is their neighbor and was madly in love with her half-sister, Thecla, who was killed by a fall from her horse shortly before the opening of the story. He discovers that the portrait of the woman in the Fgyptian dress is of Thecla Falcon and although he is incredulous of ghostly manifestations, the memory of the woman in the
wrong clothes under her own portrait explains the wave of terror that has swept the household. Already more than half in love with Eulalie, Calvert is determined to clear up the mystery. To this end he occupies the strange, beautiful room that was Thecla's, in which all her possessions have remained untouched. Jayne confesses to Calvert that he believes Thecla, who had always been cruel to him during her life, has returned from the grave to comfort him.

Wendell Falcon is buried in the private burial grounds on the estate and the next day Dr Crosby, the family physician, takes up his residence with the Falcon household to help hunt down the mystery. The woman in the wrong clothes reappears several times on the lawns in the moonlight and at night Calvert sees her in the doorway of the closet in Thecla's room, but in each instance the watchers are held spellbound by a mysterious sense of terror and are unable to pursue the apparition of this woman whose unusual charm had hypnotized all who came in contact with her.

O
N THE second nirht after the tragedy, Eulalie is wakened by a long wailing cry, and as she waits in the hall while Dr. Crosby investigates she is terrified by the sight of the masked man standing in the doorway of her dead father's study. The doctor finds Merton's room empty and no trace of him can be found. In the morning Desmond, the butler, reports that the portrait of Miss Thecla Falcon has been cut from its frame and \$ioo left with a note by the unknown thief to the effect that he could not live without the picture. Searching the grounds for Merton, they find human blood on the floor of the little observatory near the entrance to the cemetery and Eulalie summons Carrol Jayne to help her carry the search further afield. Their first discovery is that Thecla's maid, Hortense, who is passionately devoted to the memory of her dead mistress, has left the house with all her belongings without notifying even the other servants.

## (Continued from page 2.4)

labored to captivate men; labored as over heavy kettles and firewood. What an extraordinary blunder
"Didn't you hear that her horse threw her?" the doctor asked, "and she died in a few hours?"
"I heard it, but I didn't believe it-just a bit of camouflage! That's all death is anywaycamoullage," he added. "And I saw her-alive."
"And you asked for her hand?"
"I did."
"Why did you wear that bit of flummery?" said the doctor, pointing to the mask, "if you were on a decent errand?"
"Protection. I didn't want her to recognize me."

H
HOW did you get into the house?"
"Watched my opportunity and walked in when the way was clear. I saw people running out of the house and then $I$ went in."
"And who did you see first?"
'I saw her sitting in the hall, but her face was turned from me and I went upstairs and into the room that was Wendell Falcon's without her seeing me. He was very angry when I asked for her hand; and said she was dead. 'She is not,' I told him. 'She is sitting in the hall downtairs.' He grew white as death then, and took stairs. He grew the receiver to call help; as he was calling he sank back. About that time I heard steps in the hall-it was easy to hear because it is all open to the roof-and I put on the mask and peered over the gallery. She was still sitting there; and you are - the man!'

He pointed dramatically to Calvert.
"I might have known! I kept wondering where I had seen you before. Well, I waited till you left the hall-and then I stole down. I didn't see anyone around, though she was still sitting there; but she didn't notice me!"
'You didn't care enough for her, I suppose, to tell her that her father needed help," grunted the doctor.
"He was beyond help, and I knew it-and he "was dead while living," was the strange answer. "He had killed his soul long ago in drink."
"Why didn't you tell her you loved her," demanded the doctor, "instead of acting a fool's part?"
"She knew it without my telling her," he answered. "And I wanted that proud Wendell Falcon to know that love has no barriers-no rank, no class, no division. Smothering himself he tried to smother everybody around."
There was an accuracy in this audacity of description which seemed to hit the doctor hard. He stared grimly at this piece of nature, at the long, loose-jointed fingers, the quite noble head, the look of suppressed fire in the deep eyes. The man bore about him the atmosphere of painwrestling with vast forces had left him only half subdued.
"What is your name?" asked Merton Calvert. ${ }^{\text {"Pliny Burd. My father was quite a Latin }}$ scholar; but he had to leave college and he couldn't make the farm prosper-so it was sold to these people." "He pointed to the large house in the distance. "I only have an acre or soand the forge."
"Well, since you know this region," the doctor said, "you are going to help us find Miss Eulalie Falcon. You led us a dance in that wood! What was your object?"
"Why separate two sisters? You don't believe she's alive! I do!
"Man, I saw her die-and I saw her buried," the doctor challenged, half angrily.
"Now I want to ask a question," put in Calvert. "I want to know how I got to your place?"
"I had been out-night before last-late."
"Ah!" ejaculated the doctor as if a light was breaking.
"I came home-and found you on my doorstep unconscious. A horse-blanket had been hanging on the line, and whoever brought you
had spread that over you. I dragged you inand put you to bed.'
Calvert nodded. "I see. I am certainly obliged to you. Now you are coming with me to search for Miss Falcon-Miss Eulalie Falcon. She means as much to me as your dead Thecla does to you. Perhaps that will arouse your interest in helping me to find her."

Pliny shook his head. "It only makes me wonder why you are not in love with Thecla, having seen them both."
"I've not the honor of Miss Thecla Falcon's acquaintance," returned Calvert coldly. "She was in her grave before I came on the scene."
"Yet you saw her in the great hall," the farmer challenged.
CALVERT was silent. He felt half ill, feverish and dizzy, and this conversation did not tend to increase his calm. The great leap of his heart towards Eulalie that day when he first beheld her on the terrace had left him in midair, riding the clouds of fantasy. He wanted solid earth beneath his feet and his beloved close against his heart. "Thank God, Eulalie has no charm," was his curious reaction to his bewilderment. "I may be able to hold her and keep her some day."
""We are wasting time, Burd," said the doctor. "Now, no more nonsense about separating sisters. Come along!,'
He half pushed Pliny Burd towards the sedan. "Have you seen a French-American maid up this way?" he questioned when they were seated.
"A black-eyed woman-she walks on high heels over stony roads as if she walked on airyes, I've seen her!"
"Lately?" asked Merton.
"Yesterday!"
"Did you speak with her?"
"Yes. She said she was Miss Falcon's maid, dismissed from service-and the family would rue it."

The doctor drove more quickly.
They were soon at the little brook, and found Carroll walking up and down restlessly. He seized upon Calvert with genuine relief and delight. "My God, I'm glad!" he exclaimed. "Tell me-where have you been? How did you hurt yourself?"
Calvert answered his eager questions and saw Jayne's eyes wander as he spoke.
"Oh, he's come back with you, has he!" he exclaimed, looking towards Pliny Burd.
"Yes, I've come back," Burd said sullenly, "since I know more about Thecla Falcon than you do."

Carroll's eyes blazed. "You do-do you?"
"Yes, I know she's alive!"
They glared at each other; and Calvert thought of the moon-child that was Eulalie; and she would slip into splendor while they were quarreling over the dead!

The doctor looked moodily on-too anxious over Eulalie to care whether they were at each other's throats or not. A wild half-circle of sunset now rimmed the ragged mountains angry-red above the ineffable unapproachable blue of heights in retreat. The brook's voice was loud and dreary, as water always sounds towards evening. Calvert caught the old physician's eye, and a mutual sign passed between them. They were to keep their heads in this confusion of baffling circumstance; and they were to snatch Eulalie from it into peace and security
"Where in thunder are those men?" the doctor ejaculated, looking at his watch. "Maybe they've taken the wrong turn. Easy enough on these hills., Are there any houses upon the mountain? " he addressed Pliny, who withdrew passionate eyes from Carroll long enough to say, "Yes-the strange house."
"What's that?",
"A stone house that looks like a prison; and has a high stone fence about it."
"Who owns it?"
"They say Miss Jennifer Burnham owns it." Silence again; and that strange oncoming loneliness of evening like a shadow from an empty valley. Merton, his dark eyes directed to the mountain, thought of Eulalie with a longing that she might rest from her pain in some environment untroubled by the past. His own life craved that miracle of newness, the secret of lovers, poets and saints who see the world with fresh eyes every day; while all the others toil with their unmalleable past. Neither the (Conlinued on page 62)

## 



BUT it is the interior qualities of a Smith \& Wesson revolver, not its outside appearance, which justify its reputation as "Superior." Any dealer will let you thoroughly examine one. Only then will the dependability and accuracy of the arm be apparent. By comparison, you will also realize why it costs slightly more than others.

## Smith ©o Wesson

Sanufacturers of Superior Revolvers

## SPRINGFIELD MASSACHUSETTS

Catalogue sent on request.
Address Department $A$

No arms are genuine Smith \& Wesson Arms unless they bear, plainly marked on the barrel, the name SMITH \& WESSON, SPRINGFIELD, MASS.
Branch Offices: Los Angeles, Cal., Seattle, Wash. Western Representatives:
Andrew Carrigan Company, Rialto Bldg., San Francisco, Cal.

## - New England Conservatory -m,on OF MUSIC BOSTON, MASS.

Located in the Music Center of America It affords pupils the environment and atmosphere so necessary to a musical education. Its complete organization, and cilities for students.
Complete Curriculum Courses in every branch of Music, applied and theoretical.
Owing to the Practical Training
In ou Normal Department, graduates are
much in demand as teachers.

The Free Privileges
Of lectures. concerts and recitals, the opportunities of ensemble practice and appearing before audiences, and the daily associations are invaluable advantages to
Come music student
A Complete Orchestra
Offers advanced pupils in piano-forte, voice, organ and violin experience in rehearsal and public appearance with orchestral accompaniment.
Dramatic Department
Practical training in acting.

DRVE IN AND OUT OF A WaRM GARAGE ALL WINTER


## THE Wasco Regulates ITSELF ALL WIITER WITHOUT ATtENTION

YOU only put on a little coal once a day. You don't touch the drafts. Pecause of the patented automatic regulation, no matter how cold the night may be, your garage. is always warm in the morning-your car, warm and dry, ready to start.

## UNIFORM HEAT WITHOUT WORRY

With our automatic regulation, this means a saving of $20 \%$ in coal and a steady supply of safe hot-water heat preventing costly freeze-ups and repair bills.

## not connected to city water

One filling of water lasts a season. Any handy man can quickly set up a WASCO System. It is shipped all built with pipes cut to fit. Heaters and radiators are cast iron.

## Send for Catalogue Today

Read the letters from customers showing WAsco efficiency during the past long-drawn-out winter.
WASCO is the original hot-water heating system, made especially for garages. Tens of thousands in use. Cheaper to operate than street car fare.
Every size a proved success. Write today for catalogue and price list.

Some good territory open
for live distributors
W. A. Schleit MFG. CO., INc. ne WMASCO comfort
all winter


This booktells you whentouse Sax-
ophone-singly; ;in quartettes, insex-
tettes, or in regular band; how toplay
other things you would like to know.
The Buescher Saxophone is the eas
of all wind instruments to play. With
the aid of the first three lessons, which
are sent without charge, the scale can be mastered in an hour; in in fow weeks, you can be playing populint
music. The Saxophone is the most popular instrument for Home Entertainment ent Church, Lodge or School, or
for Orchestra Dance Music,
for Orchestra Dance Music.
Easy fo pay You may try any Buescher Saxo-
phone. Cornet, Trumper, Trombone or other Instrument 6 day in your owentiome. If
 ment interented in when Bending for Free Book. BUESCHER BAND INSTRUMENT CO. 2790 Buescher Block Elkhart, Ind.

AGENTS I's gasy to make sis to


handhome incomg all or part ume
Premier Mf. Coo, Dept. D. 6 . Detrot, Mich.
Every Advertisement in The Elks Magazine is Guaranteed

## The Garden of Terror

(Continued from page 6I)
past nor the future-but the eternal present brought the new strength! "You'll take me there now" he said out of the urgency of these thoughts.

Pliny looked at him-melted from his jealous antagonism by that mystic secret in Calvert's face. "Yes, I'll take you," he assented with a black look at Carroll Jayne.

- Do you feel well enough for the climb, Calvert?" said the doctor. "Fever's not exactly a preparation for mountaineering."
'I'm all right. You and Carroll stay here and wait for the men."
"They are bringing torches," the doctor said, " and a bite to eat. Jayne and I can camp in the sedan all night, if necessary. After you've made inquiries at that house you'd better come back here."

RIGHT-O," answered Calvert, and swung into the gloom of the forest with his guide, who, when they were out of earshot of the others, said confidentially, "I might have shown 'em the way, but I didn't want to separate those two."
"You mean Thecla and her sister."
Yes, the tall little fairy girl-" Pliny answered. "I never saw blue eyes so eager.",
"And did the other one turn her head?"
"No! but say, Mr. Calvert, one's as beautiful as the other.'

A last sunlight held these heights; the trees in shadowy phalanx moved away to the ethereal blue of the far eastern sky. Calvert had a vision of those two sisters going on and on up the mountain, "one as beautiful as the other." "Oh, brave darling," he murmured, "you're finding, out the secret perhaps at the risk of your life."

The wound in his head troubled him, and the cool rarefied air gave him a sense of dizziness, of the world spinning around two lost lovers. He thought of an old tale he had once read of two who had sought each other down the interminable aisles of a forest until they were like withered leaves in the wind, whirling in spirals-but, never meeting. "How far is it to this house?" never mee
"Only about a mile more. You're tired."
"No-just sickish-and my thoughts race on ahead of my steps."
"Lord! don't I know what that is?" Pliny commented. "Once I got lost in these moun-tains-because my thoughts ran so fast ahead. All of a sudden the mountain looked queer. I couldn't tell the landmarks. 'Pliny Burd,' I said, 'this won't do'-and I stopped shortfrightened. It's a strange feeling-that first irightened. Its a sense of your being lost! Then my head cleared sense of your being Misery 'way up towards the and I knew Old Misery way up towa
They trudged on.
"Say, Mr. Calvert, do you think they'll take her picture away from me?"
her "picture away from me? I think they will-but they won't put you in jail. After all, you did leave a hundred for it."

## "Was it worth more?"

"Yes, about fifty times that."
"I gave all I could afford," Pliny said simply.
"They won't put you in jail."
"They won't put you in jail-"and only one has the key; and she's gone gone."
"I am out of breath, Pliny."
He felt a strong arm slipped about his shoulders and a big-brother face bending kindly over ders and a big-brother ace a spell. You're out of
his. "There, breathe a his. "There, breathe a spell. Lord! how white you were the night I found you!"
"You don't know any more than you told us?"
"Straight goods! I could not be dishonestand love her."

Calvert glanced at the patient brooding eyes full of a long, lonely expectancy of something that could never come to pass. "Pliny, weren't you a bit mad to think you could marry her?"
"Not madder than anybody that wants to marry anybody," he answered vaguely.
"It was a strange power-house the Almighty started when He made love."
Calvert could but agree.
Night was closing in when the forest parted, revealing a semi-circular natural terrace upon which a small massive house of stone, covered with warm rose-colored stucco, showed its head
above a guarding wall of heavy masonry, green with exposure to the north. This wall followed the curve of the hill and where it dipped down into a hollow displayed an iron gate, which apparently gave access to a dark tunnel leading to the house, and furnishing both protection from the weather and from undersirable visitors. Solid shutters painted white gave a durable aspect to the already buttress-like character of the building, which had the appearance of a great rosy-colored rock resting broadly on its craggy foundations. On one side the forest was cut away in an ever-widening triangle which furnished the eye an outlet to a range of mountains unfamiliar to Calvert.

There was a bell by the side of the iron gate, and Pliny gave it a vigorous pull. Its peals awoke the echoes of the forest.
Out of the gloom tramped a countrywoman who looked at them suspiciously. "What do you want, Pliny?" she asked.
"I want to see the missus."
"Miss Jennifer's at her supper."
"Well, let us in, anyway. There's a lost lady in the woods."

The imperturbable face of the maid remained unmoved by this news. "Come in," she said shortly.

They followed her through the long dark passage, stumbled up some steps after her, and found themselves on a kind of stucco terrace with a protecting wall against a precipice invisible from the angle of their entry. The maid motioned them through opened French windows into a room as singular as Calvert had ever seen. The floor of black tiles reflected the intense rose color of the ceiling-the white walls between them had nothing on them but glass candle scoaces twisted with rose glass flowers. There was only a bench to sit on-a long, black oak
affair. affair.
He was glad to sit down, for he still felt dizzy. But he rose as a door opened and a middle-aged woman with very black hair and eyes and a complexion tanned by the sun entered. She wore a sweater of rose color and a white linen skirt, and her alert out-door look contrasted oddly with that sophisticated room.
"Pliny! And who's this?"
"Miss Jennifer, this is Mr. Merton Calverthe is staying at Falcon Manor. Miss Eulalie, strayed in the forest. Did she get as far as here?" Jennifer Burnham's face hardened. "Pliny, are you sure you didn't dream this? They tell me you think Thecla Falcon's alive."

'HIE DIDN'T dream it," spoke up Calvert. down in a valley of the hills, waiting for men from the manor."
Miss Burnham weighed this. "I am sorry I can't help you. She isn't here."
An impenetrable element in her manner took Calvert out of his speculations., "Would you know the young lady, Madame?"
"Could anyone not recognize a member of that family-, a handsome race - a strange handsome race?"
"You were at the tea-house-I understood it is yours-when the accident happened to Thecla Falcon.

The woman's dark eye had a kind of wild tenderness in them for a moment. "Yes, poor broken child-that stallion she rode was more like a devil than horse-flesh. When we took her in-my maid and I-there was blood in the lovely hair-and she was unconscious, but so beautiful. I was looking at her even while I washed the blood.'

Calvert wondered at the soft sound of the woman's voice, dropped now as if she trod a magic memory cleansed from cruelty of suffering and death.
"The ambulance came and took her awayquite into eternity, they say. Yes, I remember the old doctor. But Pliny here believes she is not dead."
He rose in the light of the candles as one about to recite a creed. "She's not dead, Miss Jennifer." A curious smile flitted about her lips and she glanced toward the rosy ceiling, then down at the night-dark pavement. "Oh, Pliny-you've lived too much alone. I know what it does to you. Who better than I?"

Just then Calvest hat a strange fancy. He thought he saw Eulalie looking in at one of the French windows. In an instant and-fancy or actual face-it was gone!

Jennifer Burnham followed his eyes. "Which one are you looking for?" she said, "Thecla or Eulalie?"
"I am engaged to be married to Miss Eulalie Falcon," he replied with an assurance astonishing even to himself.
She gave a perceptible start. "Ah, no wonder you are anxious!"
"We can't stay here longer-if you are sure you can give us no news of her." "
The slight emphasis on the word "sure" brought a lifting of the brows. "Certainly not-but you and Pliny must have something to eatthen I'll give you a lantern."
"Oh, no!"
"Oh, yes!"
She spoke as one used to be obeyed. Calvert looked at her attentively; a fine, simple, strong creature, but with something deeply complicated about her for all. From what class of society she came it was impossible to tell, and her odd English name added a piquancy to her dark, keen face and direct personality. Even after she left them to give some orders, Calvert asked Pliny, "Why does she keep that tea-house?" "It's not because she has to. Gets lonely up here, I reckon."
"I should think she would."
SHE returned to usher them into another strange room-green in color this time, with a black table bearing some Italian ware on which were fruit, white and yellow cheese, with brown and white bread and hard eggs. A decanter of dandelion wine completed the meal which Calvert thought perfectly delicious. She sat down and talked to them as they ate-How did Calvert like the mountains? For herself she never wanted to leave them. They had stolen into her blood like a quieting narcotic-and she would dream and look at them until the end of her days.

The maid brought them a lantern after supper, and thanking their hostess they followed the taciturn servant through the long tunnel again. After they had gone a long way from the house, Calvert turned to his companion.
'I think she was lying. I think she knew something she didn't want to tell."
Pliny put down the lantern which cast immense grotesque Gothic shadows on the arches of the trees and drew bat-like flying things within its circle, and pale feathery moths.
"You've said the gospel truth. That woman's concealing something. I saw her eyes shift."
"We'll know soon what it is. I am coming back to watch that house.'
"Good," said Pliny. "But Miss Jennifer, she's square-mostly."

The last word was not altogether reassuring; but Calvert was in no mood to formulate his own shadowy thoughts. What secret the house held-if any-could interest him only as it affected Eulalie.
"Can you-will you, guide me back?"
"Sure, but not-" his face darkened, "Carroll Jayne."
"Have you anything against him except the fact that he shares your devotion to a beautiful dead lady?"
"Not dead!"
"Haven't you seen her grave in the Falcon burying ground?",
His face whitened. "No," he whispered. "She's alive, I tell you."
(To be concluded)

Arthur Somers Roche, one of the best known modern American novelists and short story writers, makes his début among our contributors next month with "The Victim of Amnesia," first of a new series of thrilling detective stories written by him specially for The ElKS Magazine

accidents will happen. Insect bites, sunburn, bruises, cuts, scratches and other injuries go with camp life.

A safe dependable antiseptic will cleanse the wound, guard against infection and allow nature to heal more quickly.
An efficient liniment will scatter the congestion, reduce the inflammation and soothe the disturbed tissues.

Absorbine, Jr. combines these two treatments in one for it is both antiseptic
and liniment. More effective and thorough than either treatment alone and just as convenient, Absorbine, Jr. affords a wider range of uses and therefore a greater protection.

Afterhard or long exertion, a prompt application of Absorbine, Jr. prevents stiff, lame, sore muscles. Every camper should keep Absorbine, Jr. handy.

Absorbine, Jr. is of a clean, agreeable odor, does not stain and is not messy to use.

At most druggists', \$r.25, or postpaid. Liberal trial bottle, roc., postpaid. W. F. YOUNG, Inc., 410 Lyman St., Springfield, Mass.

> "I'll say the fellow who invented CocaCola surely knew what it takes to quench thirst."

The perfect drink served at cool and cheerful places with a smile of welcome- 1 oz. of CocaCola syrup plus 5 ozs. of ice-cold carbonated water in the thin $6-0 z$. sparkles come to a bead at the top.

## Delicious and Refreshing

## Going Abroad This Year?



## The Elks Foreign Travel Bureau is at Your Service

STEAMSHIP PASSAGES economically arranged to all parts of the world.
Seats in Dining Room, Deck Chairs, etc., reserved.
PASSPORTS-Renewals, Endorsements and Visas obtained. New American passports are obtainable only by personal application at nearest State Department Office.
HOTEL ACCOMMODATIONS engaged in any part of the world. BAGGAGE collected and transferred to steamer at any hour. EUROPEAN CONTINENTAL TRAVEL by Aeroplane, Rail or Sea.
AUTOMOBILES-by day, week or month. Insurance of all kinds placed.
NO BOOKING CHARGES. No service fees of any kind.

This Department is maintained by The Elks Magazine for the purpose of furnishing authoritative information and cooperation to all Elks who travel. It is purely a service bureau conducted without profit of anv kind.

## Send for complete list of Trans-Oceanic Sailings.

Elks Foreign Travel Bureau Conducted by
The ELKS
Magazine
50 East 42 nd Street New York City
Elks Foreign Travel Bureau
50 East 42nd St., New York, N. Y.
Plense send me your list of Trans-Oceanic Sailings.
Iplan to go to. ........................................... . .
nlso
Sailing nbout. .......................................... . . .
Name. .
Stricet
Gity,
State

## Measure For Pleasure

## (Continuted from page 33)

face became very hard and unpleasant-"I'se gwine fix him."
"How?"
"I'se gwine git him some time when he ain't sispecticatin' nothin' an' fust thing he knows I'se gwine have them groun's on him."
"You ain't got no scheme, has you?" There was method to Premium's question: could he learn her plans he'd pass them on to John Shuford.
"On'y one. You see, John is turrible jealous of you but he ain't quite jealous enuff. Did he catch us t'gether kinder compromisin'-like he'd mos' likely raise a awful row. Then they woul'n't be no trouble gittin' him to divohce me."
Premium frowned. "You wants me to let yo" husban' catch you an' me gittin' comprimised?"

Tha's it. You is the understandinest man!"
"You tell 'em, Dark 'Ooman. I'se so understandin' that I says I ain't gwine do same. Does yo' husban' catch me comprimisin' you he's gwine have keen eyes an' runnin' feet. I reckon, Rosakella, that the fartherest apaht I an' you keeps fum one 'nother-the better off we is gwine bofe be."

BUT Premium was genuinely worried. He knew there were no lengths to which Rosabella would not go to attain her ends. And once divorced from John-she had him dead tc rights. No chance then to avoid marrying her

He made a last desperate attempt to see Vasilene. She refused to speak with him. With a woman's contrariness, she ached for a reconciliation, but refused to have it. She, too, was miserable in her renewed single blessedness; but against her ex-husband she harbored an inexorable bitterness.

Business had ceased to be. Premium was kept moderately occupied collecting the weekly installments on the one hundred coffins, but for the most part this was easy work owing to the twin facts that each coffin had been sold under a contract drawn up by Lawyer Evans Chew which provided that upon default of two consecutive payments all property rights immediately reverted to the Gaines-Premium Wardrobe Coffin Company, with right of immediate possession; and also that the pride of the owners drove them to superhuman efforts to raise the weekly two dollars in order not to relinquish prestige.
Financially, Premium was doing well. But now that the first flush of enthusiasm was past he found himself with more leisure time to dwell upon his own miseries.

Only one thing rankled. In the home which he had once shared with Vasilene there were many personal belongings of his: two suits of clothes, shaving outfit, shoes, a few bits of jewelry. He had demanded these of her and she had refused to give them to him. He would have had recourse to legal measures; but dreaded to further inflame her ire. And so, eventually, he decided to acquire those belongings for himself. "They's mine. 'Pears to me they ain't nothin' wrong in goin' down an' gittin' 'em.'"
Vasilene's refusal to relinquish these belongings of Premium's had been based upon an idea composed of moieties of sentiment and perverseness. As to the first, it salved her heartbreak to brood over the symbols of their former break to brood over the symbols of their former her outraged womanhood to know that she was discommoding him.
But Premium was in no mood to be discommoded. Too, he entertained an overweening desire to invade once again the confines of his erstwhile happy home. And so, making sure that Vasilene was not at home, he entered through the back window.
Her room: once their room. The same room, but oh! how different. Gone almost all trace of himself, the place bore a strange appearance of exclusiveness. Too, opposite the bed there was the handsome purple coffin which he had designed: lid open, mirror shined. Tears welled into Premium's eyes at sight of that coffin, for he knew its history. Vasilene had purchased that coffin several weeks before, had met her first two installments on the minute-and then had ceased to pay. Only consideration for Premium's feelings had deterred Keefe Gaines
from taking advantage of his contractual rights and reassuming possession of the wardrobe And Keefe had just ahout reached the limit of his patience. He was sorry, of course, that Vasilene was out of a job-but that was Vasilene's lookout.

Premium mooned mournfully about the room, plucking idly at various personal possessions. He longed to remain here-to have the right to do so. "Ma'iages is made in Heavum," he reflected, "but they sho' sometimes goes to hell."

And then something happened. From outside came the rattle of a dray: the sound of voices raised high in altercation. Through the angry cacophony Premium could distinguish Vasilene's beloved soprano-"Ain't gwine 'low it. It's plumb ruinatious." And a basso profundo explaining to her where she might alight.

Terror clutched Mr. Fig. His wife-and in an ugly humor. Sight of him would ignite the T.N.T. of her pent-up resentment. He knew that technically he now stood in the capacity of burglar. He had broken and entered what was once his own home with the avowed intention of forcibly removing certain personal articles. "Goodness Gawdness, Miss Agnes! Comes Gasilene to ketch me heah an' they ain't nothin' fo' me to say on'y 'Guilty.,"
There wasn't a doubt in his mind as to what Vasilene would do should she discover him, Vasilene and her visitors were entering the front door. Too late for him to exit as he had entered: they'd hear the racket of his hurricd departure. And then-"Jail-I says howdye!"
He searched wildly for a hiding place. The room did not boast a closet. Its only door led to the front room where Vasilene now stood in all her magnificent anger. Under the bed? Too great danger of detection.
And then inspiration came to Premium Fig. The casket! Premium stood not upon the order of his hiding, but hid at once, and scarcely had he closed the mirror behind him when Vasilene and her visitors entered the room.

Premium sighed relievedly. Then he gasped with pain as his head-moving slightly-banged against one of the hooks studding the hanging clip. He was glad now that he had thought of putting airholes in the coffin. Voices from the room came to him as from a very great distance. Premium was physically uncomfortable-didn't like to recall that the latch on the mirror door could be operated only from the outside. The hooks were head-high and extremely annoying. There was something oppressive about the satin-lined interior of the wardrobe. His inventive mind became.busy
"Does I ever git out of heah safe-I invents a pillow fo' these heah things. Lemme seeadvertise it: 'Our sof' pillows makes comfutubble cawpses.' 'Res' easy in yo' grave.', Uh-huh! I reckon them ought to sell easy .

MEANWHILE there had been occurring certain events of which Mr. Premium Fig was tlissfully ignorant.

In the first place the morning had developed a family row between Mr. John Shuford and the fair Rosabella. During the discussion many words were passed and, too, a couple of poorly aimed flatirons. Eventually, John departed the house ins. Evificent, broad-shouldered the house in a magnificent, and Rosabella flung herself face-downward on the bed, loudly bemoaning the fate which had given her in marriage to a man whom she could not handle physically. "Was I ma'ied up with Premium Fig, I reckon he never would try nothin' like that
John Shuford trod the streets in high dudgeon. For some unaccountable reason he was more than ever in love with his acidulous wife. The scene of a few minutes since bothered him-not because of what had happened, but because John desired, above all things, a tranquil home. And gradually, as he reflected upon it, be came to realize that whether or not he had been in the wrong, it was up to him to make amends.

Ordinarily he would have handled the matter firmly, but he knew now that the divorce bee was buzzing in his wife's bonnet and he could not afford to make a single misstep: realizing that she was searching for divorce grounds. And he did not desire a termination of their matrimonial alliance.

Therefore, it behooved him to sweep her from her angry feet by the magnificence of his apology. And, inevitably, his mind turned to the idea of a casket

There a gift supreme: a gentle token of his abiding love. And he knew that she wanted a casket. So far he had stubbornly refused to patronize a firm in which the despised Premium Fig was a partner. Not that he suspected that there was anything wrong between his wife and Premium - he'd have exterminated Premium had he believed that-but he did know that Rosabella desired matrimony with Mr. Fig and it never occurred to him that her passion was unrequited by the diminutive Premium.

He found Keefe Gaines lolling in solitary and affluent grandeur.
"Mawnin', Brother Gaines."
"Mistuh John Shuford?"
"I is him."
Keefe rose: rubbed the palms of his hands together: "What I c'n do you fo' this mawnin', Brother Shuford?"
" Mm ! I craves a coffin."
"I see. I see. Somebody gone to Heavum fum yo' house?"
"Uh-uh! I desiahs one of them wardrobe things which you keeps yo' clothes in while you lives, an' yo'se'f when you dies."
Keefe's face fell. "Sorry, Brother Shufordthem wardrobe caskets is done all sol','
Disappointment clutched at the Shuford heart. "Jes' my luck. . . ." Now that he could not have the casket he was doubly desirous. "I is jes' nachelly got to have one." "Sorry.
John flashed fifty dollars under Keefe's nose. "I pays that much cash down."
"Fifty dollars. .. . Mmm! Tha's a hawss of another breed. Lemme see . . ." Suddenly Keefe's face brightened. "Gimme them fifty."
"I gits the wardrobe?"
"You gits."
"But how come
"One of my clients is behime in their 'stallments. I gives you it."
"How long befo' I gits?"
"Quick as I gits my dray down there."
The fifty dollars changed hands. John Shuford departed happily. "I waits ontil the coffin gits there-I walks in li'l while later-Rosabella flings herse'f at me. Oh! Mama-ain't no place like home-with a casket."

FLAT on his back, riding in a casket en route to the one place in the world where he least desired to be, Premium Fig made a new and painful discovery
"These heah is pretty good coffins," he reflected miserably, "but they shuah ain't no Pullman cars."
Of what had transpired at Vasilene's home prior to the abrupt departure of the coffin in which he was contained, Premium knew naught. He had heard a babel of voices, but had been unable to distinguish words. He gathered that the casket was being forcibly removed and judged that it was being carted to Keefe Gaines's place. And he dared not make known his presence in the wardrobe for fear that Vasilene was riding on the dray. "An' did she see me heah, she's gwine think I was the reason of her losin' the casket-an' then-blooie!"
He bore his torture with Spartan-like fortitude. Every jolt of the springless wagon banged his head against the shiny brass hooks. "Was I glass, they couldn't treat me no rougher." He was jolted and jounced and battered and bruised. And terrified. "Ain't no use of me sayin' nothin' ontil I gits to Keefe's place. Chances is I c'n slip out after Vasilene has gone."
Things would have been made easier had Premium possessed two bits of vital information. One was that Vasilene was not with the dray. The other, that the dray was headed for the home of the mammoth John Shuford.

Vasilene was strictly on a different job. She made all haste to the establishment of Keefe Gaines to ascertain the whys and wherefores. Keefe was apologetic and explanatory. Vasilene, doubly indignant-
"My coffin goin' to that 'ooman's house! Keefe Gaines, you shuah has rubbed it in."
She turned violently toward the door. "Where you is goin', Vasilene?'
"Ise goin' after my coffin, tha's where Ise (Continued on page 67)


BEECH-NUT
Confections

## Beech-Nut

Chewing Gum

Beech-Nut Mints
Wintergreen Clove
Spearmint
Beech-Nut
Fruit Drops
Lime
Lemon
Orange

BEECH-NUT Confections ChewingGum - are concentrated flavors of deliciousness, daintily made and carefullywrapped.These Beech-Nut flavors appeal to a variety of tastes. They are waiting for you at the club cigar stand.

## BEECH-NUT PACKING COMPANY <br> Canajoharie <br> New York

"Foods and Confections of Finest Flavor"
(I) Any Elk or member of his family, who happens into the Mohawk Valley, will be most cordially welcomed at our model plant in Canajoharie, $N_{\mathrm{f}} Y$.
 tive flavor has a degree of mildness that you'll like.

## 萑eneral Cogar Coree

ivATIONAL BRANDS
NEW YORK CITY
PANATELAS
10 cents straight Box of 100-\$9.50
PERFECTOS
2 for 25 c Box of $50-\$ 6.00$
INVINCIBLES
15 cents straight
Box of $50-\$ 7.00$
Handy Package of $5-75 \mathrm{c}$

# Millions Suffer Foot Tortures -because of One Tiny Misplaced Bone 

FOOT specialists have just perfected a marvelous new invention-an invention which is instantly relieving thousands of people of their foot pains-and which gives one the glorious feeling that he is actually walking on layers of air.

No longer need you suffer those terrible foot pains that leave you exhausted!
No longer need you tolerate the aches and burning that make life miserable! Nor need you suffer those agonizing twinges in the arches and instep that make walking a torture. For scientists have found the real cause of most troubles-a tiny misplaced bone in the foot. Even the slightest displacement of this bone means terrible pain. But with this new invention you can gently work this bone back into place, with the result that every pain disappears-instantly-as if by a touch of a magic wand.

## How Startling New Discovery Corrects the Trouble -and Relieves Foot Pains Instantly!

MILLIONS of people have the mistaken idea that their sore, burning, aching feet are due only to the pinching of their shoes. Other pains in the legs and thighs are wrongly attributed to rheumatism.
But Science now proves that 99 of every 100 foot pains are caused by a displacement of the astragalus bonea small bone at the top of the foot arches. This bone supports your whole weight. It is held in place by a series of tendons and ligaments. But very often these tendons become weakened. This tiny bone, under the weight of the body, is then forced out of place. The result is fallen arches.
The arches are really the "wagon springs" of your body. They "give" every time your weight falls on the foot, thus absorbing the shocks of walking. But when the astragalus bone gets displaced, the arches instantly lose their springlike resiliency. As a result, when you walk, the whole weight of your body falls solidly on the delicate bones and muscles of your feet, causing all sorts of foot misery. Just as an automobile without springs would soon break down, so it is with your feet. The muscles become twisted out of place, sensitive bones are placed under terribly unnatural strains and delicate nerves are tortured.

## How New Invention Works

The old way of treating fallen arches made no attempt to bring permanent cure. The arches were badly forced into position by using hard, unyielding braces or props. These were merely "crutches," for when removed, the arch flattened out again. Then, being rigid, they did not absorb the shocks of walking. It was just as if you placed a huge rock between the springs of a wagon. Their worse fault, however, was that instead of strengthening the foot muscles that support the arches, these rigid props actually weakened them because they did not exercise the muscles.
But how different is this marvelous new invention! It is made of Russian Sponge Rubber, and is in the form of a wonderfully light and springy pad, scientifically formed to the natural arch. It can be slipped into any styled shoe, yet were it not for the wonderful comfort and buoyancy that it brings, you would never be aware of its presence.


Note the Instantaneous Results!
The marvelous new Airflex Arch Supports, which slip into your shoes, are entirely different from anything known or used before. There are no rigid appliances; no special shoes; no braces; no straps; no salves; no powders; no trouble o convenience of any kind. gently back into place, pain is in-
stantly banished-aching bones and stantly banished-aching bones and
muscles are instantly soothed- 211 muscles are instaness disappear immediately. And every step you take strenglhens and builds up the torn and twisted ligaments until the foot becomes normal once more! Further use of the supports is then unnecessary.


With a qentle even pressure at all points this resilient rubber at once raises the fallen arch to its natural position, gently working the displaced astragalus bone back into place. This instantly releases the pressure on the sensitive instantly receases vessels, and takes all strain off the weakened muscles.

## Brings Permanent Relief

At the same time, as the light and springy rubber yields to your weight, it reproduces exactly the natural spring of your arch! Its constant compression and expansion with every step massages, exercises and strengthens the muscles in a natural way-thus quickly bringing back their old-time vigor and strength.
The beauty of it all is that results are evident instantly. The moment you put on these wonderful supports all pain vanishes and walking hecomes an actual pleasure.

Even if you are not troubled with your feet, you will find the Airflex Arch Supports of tremendous value. Thousands of housewives, clerks, salesmen and others find that with these supports they can stand or walk all day long without the least bit of fatigue.

## Send No Money

Many people have paid specialists as high as $\$ 200$ for the benefit that you can now secure from the Airflex Arch Supports for an astonishingly small fraction of this amount.
Furthermore, you do not risk one penny in trying them, for if after five days you are not more than delighted with the improvement in your feet, your money will be instantly-and gladly-refunded.

Don't send a cent. Simply fill in the coupon, being sure to give the exact size of your foot as instructed below. Don't hesitate to order by mail, for every day we fit hundreds in this way. When the postman brings you your supports, just pay him the amazingly low price of $\$ \mathrm{x} .95$ (plus few cents postage) in full payment. Slip the supports into your shoes. Walk on them. See if you are not amazed at the wonderful relief and comfort they bring. This special low price is being made for introductory purposes only, and may never be offered again. So mail the coupon today-now-and say good-bye to foot pains forever. THOMPSON-BARLOW CO., INC., Dept. A-88, 43 West 16 th Street, New York City.
LOW PRICE INTRODUCTORY OFFER_COUPON


If not sure of on piece of paper - trace outline of stockinged foot.
Hold pencil upright. pencil upthis with coupon.

THOMPSON-BARLOW CO., Inc. Dept. A-88, 43 West 16 th Street, New York

Send me, at your risk, the proper pair of your new Airflex Arch Supports. I will pay the postman ${ }^{\text {(plus }}$ few cents postage) with the (plus few cents postage) with the
full understanding that there are no full understanding that there are no
further payments. If I am not further payments. If I amm not
satisfied after wearing them. I will Satisfied after wearing them,
return them in five days and you return them in five days and
are to refund my money without question.

## Measure For Pleasure <br> (Continued from page $6_{5}$ )

goin'. I'se got a pow'ful 'fection fo' that casket. It fits me puffect!"

The dray reached the home of John Shuford, backed against the curb. Once the coffin slipped and bumped upon the concrete paving. A hollow groan filled all the space in the casket not occupied by Premium himself. Fortunately the draymen did not hear.
The casket was delivered to Rosabella with much ceremony. She clasped her hands in amazement and for the first time in weeks felt a softening of the heart toward her husband. She had the coffin stood on end, dismissed the draymen and stood back admiringly. Such a wonderful coffin: all purple and soft to the touch and trimmed with near-silver. At that particular moment Mr. John Shuford stood ace-high with Mrs. John Shuford. He had planned cleverly-had John.

And down the street he strode: an anticipatory smile decorating his milk-chocolate features. Inside the house Rosabella surveyed the casket from all angles. Then she flung back the lid, inspected herself in the polished mirrorput her hand on the catch and flung open the mirror door-
And there, corpse-like, staring out at her, was the terrified figure of Premium Fig!

She screamed! He sagged with horror! In the home of John Shuford! "Oh! Lawsy! Hahd Luck has shuah kicked me in the chins!"

There came to her shocked senses the sound of a heavy tread on the veranda: the front door opened. She slammed shut the door, leaving the wardrobe casket innocent of appearance but chockful of dynamite. John entered the room happily, alive to the prospective pleasures of the moment. He paused uncertainly at sight of the face his spouse turned toward him. Upon that face was an expression of rapt rigidity, a sort of fixed horror. He swept her into his armsfixed horror. He swept her into his arms- Ain't nothin' to be skeered of, honey. Coffin's empty.'
She loosed an audible groan. Too well did she know that the coffin was not empty, and now, when she held within her grasp the situation which would give her husband ample grounds for divorce and the desire to use them-she discovered that she desired to remain Mrs. Shuford.
There was no use explaining to John. Easygoing and trustful, he was yet intensely jealous. She knew he would never believe that Premium had not been there with her all along, and concealed himself in the casket upon his approach. The evidence was circumstantial but hopelessly damning. Any other man
'Tain't nothin' on'y one of them swell wardrobe coffins," John, was explaining. "I opens it an' shows you
She clung to him with desperate strength. "Nossuh. Please, John, leave it stan' like it is."
"But, sweetness-"
"Don't but me, John. Leave that thing be." $\underset{\text { His face fell. "Ain't you happy 'bout havin' }}{ }$ it?"
"I'se the 'preciativest 'ooman in the world, John, an' I think you is the lovin'est man-but, oh! honey-I'se skeered to open that casket jes now. It looks a heap gooder thataway than what it would open."
He was disappointed at that: had craved to exhibit pridefully the white satin lining . . . but she was displaying an ardor long since absent from their marital relations and he forced himself to be content. "Reckon I'se got to dress anyway," said he. ", That mirror is a awful good thing to dress befo'.
"Uh-huh!" she agreed tensely-"Befo"!"
Meanwhile, the voices floating unintelligibly to the ears of Premium Fig through the airholes of the coffin were far from reassuring. He detected a nuance of hysteria in Rosabella's tones, and a dominating timbre in the voice of John Shuford.

Altogether, Premium was in a highly unsatisfactory and compromising position. "Does they open that do' I'se gwine heah the Angel Gabriel play his saxophone pretty sudden.

Trapped by his own invention: cooped up in a coffin of his own making: a Frankenstein.
"After this," mourned Premium, "I uses my haid on'y to have aches with." He reflected bitterly that Rosabella was eager to supply her (Continued on page 68)

## W. L.DOUGLAS

## SHOES ARE GOOD SHOES AT REASONABLE PRICES

We have in our 116 stores a wonderful assortment of kinds and styles of high-class, stylish shoes suitable for Men, Women and Boys in all walks of life. They are made of high grade, selected leathers. Fine Calf and Vici Kid shoes are our specialty. The quality, style and workmanship are unsurpassed.


If you have been paying high
If you have been paying high
prices for shoes, why not try a pair of W.L. Douglas $\$ 8.00$ shoes? They are exceptionally good value. Frankly, is it not worth while for you to dress your feet in shoes that hold their shape, are easy-fitting, look well, wear well and are reasonable in price?


### 55.56.5.58.8.59. SHOES <br> $\$ 4.50$ \& $\$ 5.00$ SHOES FOR BOYS

For thirty-seven years W. L. Douglas name and portrait have stood for a high standard of quality and dependable value. For economy and satisfactory service wear shoes that bear this trade mark. Ask your dealer for W. L. Douglas shoes. Look for W. L. Douglas name and the retail price stamped on the sole. Refuse substitutes.
IF NOT FOR SALE IN YOUR VICINITY, WRITE FOR ILLUSTRATED CATALOG SHOWING HOW
TO ORDER SHOES BY MAIL. POSTAGE FREE.
TO MERCHANTS: If no dealer in your town handles W. L. Douglas shoes, write today for exclusive rights to handle this quick-selling, shoes, werite today for
quick turn-over line.

## Our Guaranty

All merchandise advertised in THE Elks Magazine is absolutely guaranteed. Your money will be promptly reif proof is shown that the merchandise advertised in our columns is not as represented.

## RAND <br> Visible Card Systems

Ask any Bank or Business Concernabout R\&ND or Write Dept: C For Free Booklet'Visible Business ciontrol"


For 58 years these little marchers have led band instrument buyers
to better quality and value Everything for the BAND PLAYER!





Our Service Our Service
Department
Will A ssist You. No Obligation.

The Better Playgrounds Are Equipped With Fun Ful Apparatus

For many years Fun Ful Playground Apparatus has been the standard equipment for both community and home use. More Fun Ful equipment is in use today than any other kind.
With Fun Ful Apparatus go the services of an organization of playground experts. Long experience in this work en-
ables our staff of engineers to give valuable assistance in planning, building and equipping playgrounds of any size. Get the most from your playground appropriation. Make it do the greatest possible good for the children in your community. Write for details of our service and illustrated catalogue of Fun Ful Playground Equipment.

## Hill-Standard Co. Anderson, Indiana

# How You Can Make From $\$ 50$ to $\$ 200$ a Week 

The Amazing Story of E. A. Sweet, Who Suddenly Found That He Was Worth \$1,000 a Month


#### Abstract

This is the story of E. A. Sweet, of Michigan -as he told it to us -the story of a man whose income suddenly jumped to more than a thousand dollars a month. It is worth reading, for it tells exactly how anyone can do the same as Mr. Sweet did and equal his success.


"For a good many years I worked for a salary. I was an electrical engineer making from $\$ 150$ to $\$ 300$ a month. Like almost every other man who works for a salary I was dissatisfied, for I felt every day that if I were only working for myself instead of someone else I would make more money. It wasn't only that, either. I just didn't like the idea of having someone to boss me-someone else to tell me how much I was worth - to hire me or fire me just as he pleased.
"How did anybody know what I was worth? How did I know? I didn't, and that is what worried me. I wanted to know. Maybe I was worth five, ten or even twenty times as much as I had been getting. In other words, after a good many years of hard work, with a certain measure of success I came to the conclusion that I was getting nowhere and that it was high time for me to do something on my own hook if I ever wanted to be more than just somebody's employee.
"That was only a few months ago. Today I am making more money than I ever dreamed of making. I am my own boss and last month my net profit was more than $\$ 1,200$.
"This is how it happened. One day I read an advertisement in a magazine. The advertisement said that any man could make from $\$ 100$ to $\$ 300$ a month during his spare time, or that he could make $\$ 200$ a week if he only had the nesessary ambition.
"It was only natural that I should hesitate a bit before answering this advertisement. It seemed almost too good to be true. Frankly, I doubted whether it was possible. But I thought to myself that certainly there could be no harm in writing, so I clipped out the coupon and mailed it.
"I realize today that mailing that coupon was the most important thing I ever did. All that I have today-all the success that I have earned-is due to that one little act of mine.
"My work has been pleasant and easy. I am the representative in this territory for a manufacturer of raincoats. This

E. A. SWEET
manufacturer sent me a little eight-page booklet that tells any man or woman just what it told me. It offers to anyone the same opportunity that was offered to me. It will give to anyone the same success that it has brought to me.
"This raincoat manufacturer is The Comer Manufacturing Company, of Dayton, Ohio-one of the largest manufacturers of high-grade raincoats in America. These coats are nationally advertised, but they are not sold through stores. All that I do is to take orders. I do not have to buy a stock of coats. And the beauty of the proposition is that I get my profit the same day that the order is taken.
'The little eight-page booklet which the Company will send to you will tell you exactly how you can do as I have done. It will tell you how to get started right in your own territory, and will tell you where to go, what to say, and give you all the information you will ever need.
"In my first month as a Comer representative I made \$243. That was a start, but it was only a start. My second month netted me S600, and last month I hit the bull's eye with a net profit of more than $\$ 1,200$ for my thirty days' work.

One year ago my liie was limited to a $\$ 200$ a month income. I worked eight hours a day. Today my income is from $\$ 600$ to $\$ 1,200$ a month and I work four hours a day. A year ago I was not sure of my position. Today I am the sole owner of my own business. I still consider myself a greenhorn and I expect my profits to grow just as much in the future as they have grown so far."

If you are interested in making from $\$ 50$ to $\$ 200$ a week and can devote all of your time or only an hour or so a day to the same proposition in your territory, write to The Comer Manufacturing Company at Dayton, Ohio. Simply sign and mail the attached coupon and they will send you, without cost or obligation, the same eight-page booklet referred to by Mr. Sweet, together with complete details of their remarkable proposition.

## JUST MAIL THIS NOW

## The Comer Manufacturing Company,

The Comer Manufacturing

## Gentlemen:

Please send me, without obligation on my part opy of your booklet and full details of your proposi ion. Tell me how I can make from $\$ 50$ to 8200 n week.
Name.
Address.

## Measure For Pleasure

(Continued from page 67)
husband with divorce grounds. Undoubtedly she would see to it that he was discovered-
John Shuford was dressing before the gleamy mirror. Rosabella hovered fearfully near bysensing immediate calamity. John launched himself into a new shirt-the thing caught and he tugged at it. He tripped-lunged forwardand his elbow smashed through the mirror!
"Oh! my Gawd!" shrieked Rosabella. "Seven yeahs bad luck-stahtin' right now!'
Mr. Shuford pulled back: glared toward the hole created by his elbow. Then, slowly, his eyes popped open and his jaw sagged, for Staring out at him through the laciniate aperture was the peagreen face of Mr. Premium Fig!
PREMIUM was colossally unhappy, and that unhappiness was increased as he glimpsed the dawning fury in John Shuford's eyes. Nor could Premium attempt flight. He was still imprisoned. Gradually the significance of the cituation impressed itself evilly upon the slowmoving mind of Mr. Shuford and he uttered words which were surcharged with prophecy of immediate danger.
"Mistuh Fig," he advised in a deadly mono-tone-"I sigges's that you remain right where you is at."
"My Gawd! Brother Shuford-"
'By stayin' where you is, you saves me the trouble of puttin' you back. Yassuh-you is sure gwine be there fo' a long, long time."

Mr. Fig felt himself strangling. "You ain't Got no right buryin' me in this coffin," he screamed. "You ain't paid nothin' on'y the fust installment."

John disdained further conversation. He extracted from the top drawer of his battered chiffonier a glittering razor. This he proceeded to strop, pausing occasionally to test its edge "Hmm! Bet I'se gwine have to git this honed ag'in after I finishes up, with Premium. 'Nother two bits gone to hell." Rosabella flung herself before him, wildly protesting her innocence and a recrudescence of affection. •He shoved her aside and glared balefully upon Mr. Fig.
"Taint ev'ybody I'd let use my new coffin."
"I-I ain't cravin'
Through the smashed mirror they stared at one another, the razor waving slowly before the eyes of Premium Fig, fairly hypnotizing him. His teeth were chattering audibly, his knees sagged and he would have fallen had not the modest dimensions of the casket kept him upmodest dimensions of the casket kept
right. There was no possibility of fight.

Then came a merciful commotion from the front, and Vasilene Fig swept into the room. She flared angrily before John Shuford, then, following the direction of his lethal stare, found herself gazing into the wide-open eyes of her beloved husband.

Oh! Vasilene," wailed Premium, "make him leave me be. He's aimin' to slice me all up;

She swung back on John. "Whaffo' you craves to 'sterminate my husban', Mistuh Shuford? I asts you that.

John explained, briefly and graphically. Premium emitted a wild shrill of protest. "'Tain't so, honeybunch. I swears 'tain't so a tall. All what happened was that I hearn Keefe Gaines was gwine take yo' casket away an' I went down an' gotten in it to see it was tooken care of. An' they went an' brung me heah an' Brother Shuford foun' me an' nowan' now. . . . Oh! Lawsy

Vasilene kept her head. "Tha's the truth he's 'spostulatin', Brother Shuford. I knowed he was in that coffin which is how come me to foller it heah. So you ain't got no cause to be jealous of my husban'
"He ain't yo' husban'."
She shook her head. "Suttinly he is. I never did have no faith in divohces.'
Mr. Shuford was uncertain. He disliked being deterred from his homicidal plan. But, for the first time in many moons, he felt that Rosabella was done with her infatuation. Still, with Premium six feet underground, the last vestige of marital danger would be removed. He raised the razor aloft.

Reckon I better had finish up the joy anyway. I ain't ve'y busy right now.'

Gasilene planted herself in his path
'Ain't
you got no spohtin' blood? Ain't you gwine give him a chance?"
John paused. He did have sporting blood: plenty of it. "Does I give him a even chance, you-all 'bides by how comes it out?"
"We does," quavered the two women, sparring for time.
"Good," John Shuford stepped to the corner and picked up a broom. From it he broke two straws, one considerably longer than the other. Adjusting two ends so that they appeared of the same length, he concealed the remainder of the two straws in the palm of his left hand. He returned to the casket and stared through the jagged opening into the paralyzed face of his prospective victim. Toward that ghastly countenance he extended the hand containing the two straws.
"Mistuh Fig," he announced, "one of these heah straws is a heap longer than t'other. I sticks my han's inside yo' domicile an you draws one of the straws with yo' teeth -""
There came a gasp of horror from the two women. John continued grimly.
"Does you draw the short straw, Mistuh FigVasilene ma'ies you! Draws you the long straw, Rosabella buries you! As is!" He faced the others. "Does you understan"?"
A sepulchral voice came from the casket. "I understan's. Short straw I lives with Vasilene: long straw I dies by myse'f."
"Tha's it. If'n he draws the short straw, Vasilene, is you willin' to ma'y him ag'in?"
"I is."
"A'right . . . " Slowly, impressively, John Shuford raised his arm and presented the twin straws within range of Premium Fig's castanet teeth. Through Mr. Fig's brain a single refrain kept running-"Short straw I lives: long straw I dies-sudden an' complete.
"Take one!" commanded Mr. Shuford.
HEAD wobbling on a neck unable to firmly support it, eyes closed in horror, Mr. Fig fastened his teeth upon one of the straws. Fearfully he drew back his head, extracting the straw from the hand of John Shuford. The women had crowded close-watching in petrified terror its seemingly interminable length - "Long straw I dies
John Shuford stepped back, holding a single straw in his hand.
"You got the long one," he announced triumphantly. "In two minutes you is gwine be ain't.'
"Measure 'em . . ." pleaded Vasilene. "Measure 'em."
John held aloft his own straw. From the face of Mr. Fig he took the other. Then he flung both on the floor with an ejaculation of disappointment. Wild hope surged in the breast of Vasilene Fig.
"Premium drawed the short straw!", she exulted. "He drawed the short one, di'n't he, John?"
"Yeh-he drawed the short one. I never did have no luck."
Vasilene flung open the mirror door and she and Premium clinched violently. Humbly, Rosabella slid into the arms of her husband . and contentment salved his troubled soul.
"You git out of my house, Premium Fig," he ordered, ' git out an' stay out. An' nex' time you travels heah in a coffin, be shuah you comes a ready embalmed!"'

Gloriously, deliriously happy, the reunited couple departed the home of trouble. They walked arm in arm down the street, too blissful for mere words. "Us goes to Rev'en' Plato Tubb an' gits ma'ied up ag'in," announced Vasilene.
Suddenly Premium paused and was seized with a violent paroxysm of coughing: fierce coughing which racked his slender frame. Vasilene was all tender solicitude-
"What the matter is, sweetness? You must of caught yo' death of col' in that casket.'
"No .. ." Premium shook his head between spasms. "That ain't it. It's jes' that I swallied an awful long piece of straw, an' it stuck in my throat!"



## Are You Interested In the Automobile Business?

Automobile manufacturers are looking for good distributors everywhere. Owing to the return of prosperity, the demand for motor cars is ever on the increase. Consequently,
agencies for popular cars are available in hundreds of cities and towns. Why not take advantage of the opportunity that presents itself at this time?

## Have You Ever Sold a Big Unit?

Some of the outstanding successes in the motor car business have been made by men who started agencies with no other previous experience than that of selling big units, such as pianos, machinery or real estate.

If you can sell these you can sell motor cars. Don't let the lack of previous experience deter you from going into this highly profitable and permanent business, but fill out the coupon now.

Check the priced car you want to sell and mail the coupon to the Automobile Editor of The Elks Magazine. He will have the automobile manufacturer designated submit you a proposition either in writing or through personal representation.
If the car you prefer to handle is already represented, do not let that

## Automobile Department <br> The Elfs Magazine

50 East 42d Street New York
prevent you from naming it, as there are many territories which are subject to division and readjustment. So write to-day.

Fill in This Coupon and Mail Today

| Check Here | Price of Car Desired | Name of Car Preferred in Price Class |
| :---: | :---: | :---: |
|  | \$500 to \$800 |  |
|  | \$800 to \$1200 |  |
|  | \$1200 to \$1600 |  |
|  | \$1600 to \$2500 |  |
|  | Over \$2500 |  |
| Name........................... |  |  |
| Address. |  |  |
| City |  |  |
| Territory desired |  |  |
| What car are you selling now (if any).... |  |  |



## Selecting Your First Investment

THE selection of your first investment is a highly important undertaking, not oniy from the standpoint of safety, but also from the standpoint of income return.
While safety, of course, should be the paramount consideration, the fact still remains that the income from your first investment should be sufficiently liberal to create in your mind the incentive to accumulate additional conservative investments as frequently as possible.
Let us give you the benefit of our experience of more than half a century in selecting conservative investments.

## Write for Circular 943 Investment Suggestions'

## Spencer Trask \& Co.

NEW YORK. 74 Chapel St.<br>${ }_{50}{ }_{\text {BOSTON }}^{\text {Congress }}$ St CHICAGO 208 So. LaSalle St. Members New York Stock Exchan-e Members Chicago Stock Exchange

## Odd Lots

Trading in Odd Lots of listed securities offers diversification and safety to both the large and small investor.
We have prepared an interesting booklet which explains the many advantages offered by Odd Lot Trading on the New York Stock Exchange.

Copy furnished on request
Ask for E-205
100 Share Lots
Curb Securities Bought or Sold For Cash


John Muir \& Co.
Members $\left\{\begin{array}{llll}\text { New } & \text { York } & \text { Stock } & \text { Exchange } \\ \text { Nco } & \text { York } & \text { Collon } & \text { Exchange } \\ N, Y . & \text { Coffec of Sugar } & \text { Exchange }\end{array}\right.$
61 Broadway
New York



# Questions to Ask the Salesman 

If He Can't Answer Them, You Had Better Leave His Securities Alone

By Paul Tomlinson

THE New Jersey Bankers' Association, not long ago, prepared an "Investor's Questionnaire" for the use of people who are solicited to buy stocks. The idea is that the questionnaire be handed to the stock salesman and he be asked to fill in the answers to the nineteen questions it asks. If the salesman refuses to answer all of the questions, the prospective investor is urged to have nothing more to do with his proposition, and quite rightly, for the questionnaire asks nothing that a reputable stock salesman should hesitate to answer. In fact, the right kind of a salesman should expect every prospective buyer to ask him these very things.
Questionnaires similar to the one put out by the New Jersey Bankers' Association have been compiled by bankers' associations in other States, and are also used by such organizations as the National Vigilance Committee of the Associated Advertising Clubs of the World, and the Better Business Bureaus, Commissions, and Committees throughout the country. They are designed for the protection of the small investor, and he is asked to have one filled out by every person who tries to sell him stock, then take it to some banking institution in his community and have it passed upon. "Before you investinvestigate," is the slogan employed, and certainly much money would be saved if this sound advice were followed. Common sense, as well as experience, tell us there are no short cuts to financial independence, and the idea of these questionnaires is to protect the small and inexperienced investor from the many speculative, not to say questionable, stocks which are continually being offered him.

If the readers of The Elks Magazine have not seen any of these questionnaires, they may be interested in the kind of questions asked, and a brief discussion of what they mean.
First of all, the salesman is asked to insert the date, that is, the date when he fills out the questionnaire. Next comes the name of the company whose stock he is trying to sell, and then his own name. Question 4 asks what kind of stock is offered-that is, preferred or common; if it is preferred, whether cumulative or not, and if common, whether full paid and non-assessable. Then comes a request for information about the total issue of stock, both preferred and common, and in the answer to this question the amount of each issue authorized should be given, as well as the amount to be issued at the present time.

Question 6 asks whether any stock is being given for property. It is not an infrequent occurrence for a new company to give stock in exchange for land, sometimes also for buildings and equipment, and if this is done the prospective purchaser is entitled to know about it and the amount. The salesman is also asked to state
whether any stock is being given for "good-will." An already existing company is possibly being purchased, and if this company has been in business for some time its name is known and it may have a good reputation. These items would come under the head of "good-will" and possibly be worth something. Possibly no cash has been turned over in exchange for such an item, however, and the prospective purchaser should inform himself how much stock, if any, is being given for this rather intangible asset.
Question 8 asks if any stock is being given for patents. Frequently the success of a new company is entirely dependent upon the value of its patent rights. New companies, further, are not usually embarrassed by an excess of cash and very often the owner of a patent or the inventor is prevailed upon to take stock in the company in lieu of cash payment. The size of the stock interest exchanged for patent rights may have an important bearing on the future of the company.
The next two questions have to do with Liberty Bonds. No. 9 asks whether the salesman will take Liberty Bonds in exchange for the stock, and question Io asks, if so, at what price? Many small investors, as every one knows, bought Liberty Bonds during the war. These bonds are as good as cash and of course any stock salesman would be willing to take them in place of a check. The price he will allow for them is extremely important, and should be compared with the market price prevailing at the time.

## T

THE amount of cash needed is the question asked as No. II. How much ready money does the salesman estimate is necessary to start operations? Cr in case the company is already in existence and doing business, how much cash is required for its present needs? The par value of the stock comes next. This is an extremely important thing to know, for if stock is issued at say $\$ 50$ a share it is whether the par is SII $^{2}$ SIo or $\$_{100}$.

The market price of the stock is question 13 . This means how much per share can be realized on the stock in case the owner wishes to dispose of it. The price at which he can sell has an important bearing on the price he should pay, and stocks in this respect from other commodities, in that they are worth only what they can be sold for. And market price does not mean the price at which the stock is offered you by the salesman which the stock is ofrelf could by the salesman, but what you yourself could sell it for. If the salesman tries to avoid this question it is an almost sure sign that there is something wrong. He may say that "application will be made" to have it listed, but do not take that as sufficient. Such promises are often given, but not always carried out, and the fact that "application will be made" by no means assures acceptance on the part of the stock
exchange authorities. And, further, if the stock really is listed the chances are that it can be bought. then as cheaply, or more cheaply, as at the time it is offered by the salesmen.

The salesman in number 14 is asked to state whether or not the stock has a ready market, and in answer to question 15 to state where it is listed.
Question 16 inquires if the stock is accepted by banks as collateral for loans. As most people know, a bank requires security when a loan is made to one of its customers, and the security must be of such a nature as in the bank's opinion will be a sure guarantee that in case the loan is not paid the security will bring more than enough to cover the amount due. If stock, therefore, is accepted by banks as collateral, this is a good indication of its value. If it is not accepted this fact indicates just as surely that the stock is of questionable worth.
In question 17 the salesman is asked in case he stock is regarded good bank collateral to state what banks have to his knowledge accepted it for this purpose. If he lists a number of them it is very easy to check his statement with the banks mentioned.
Question 18 is extremely important. It asks the salesman to state what the present net
earnings of the company are. This presupposes, of course, that the company is in operation and unless a person is in a position to take chances it is a pretty safe rule never to buy stock in any corporation which has not yet commenced business. It is said that out of every hundred new business enterprises thirteen succeed and eighty-seven fail. In other words, the chances are nearly seven to one against stock in a new company proving a profitable investment.
The last question, number in, asks for bank references, and it is no more than prudent to have this information before purchasing stock from any one. Lastly, the questionnaire provides space for the names of the officers of the corporation whose stock is being offered, and the former occupation of each. The management of any company has a definite bearing on its success, and the character of the men in charge, their experience and personal reputations are things which may mean the failure or success of the enterprise.

With this information to present to your banker or to submit to one of the bureaus or committees mentioned in the second paragraph of this article, it should be comparatively simple for any investor, no matter how inexperienced to protect himseli from doubtful investments.

## Under the Spreading Antlers

(Continued from page 50 )

## Louisiana's Chief Justice <br> Is a Member of the Order

The Honorable Charles A. O'Neill, a charter member of Franklin (La.) Lodge, No. 1387 , is Chief Justice of the Supreme Court of Louisiana, the highest judicial office in the State. Other members of the Order who share similar honors are Jefferson B. Browne of Florida, J. A. Sanders of Nevada, and Floyd E. Thompson of Illinois.

## Columbus (Miss.) Lodge Holds College Night-Votes Another Scholarship

I College Evening, in which students from the Mississippi State College for Women entertained the members with an unusual program, was recently held at Columbus (Miss.) Lodge, No. 555 . One of the young women, the beneficiary of the Lodge's Scholarship Fund for last year, was formally presented to the members and an appreciation of the Lodge's Scholarship plan was made by the head of the Musi= Department of the College. During the business session which followed the entertainment, the Lodge voted another Scholarship for the coming College year

## Members of Swedish Birth Dine Rest of Jamestown (N. Y.) Lodge

Between 60 and 75 per cent. of the population of Jamestown, N. Y., is either of Swedish birth or parentage. As nearly the same percentage prevails in Jamestown (N. Y.) Lodge, No. 263 , the Swedish members recently had the idea of giving an entertainment to the rest of the Lodge. A special dinner was arranged and the novel program staged by the Swedish members caused much amusement and good feeling. caused much amuseme the Swedes, and also in Not to be outdone order to show their appreciation of the entertainment, the other members responded a shor while after, by putting on an evening of fun at which their Swedish brothers were the guests of honor.

## Unique Parade Opens Charity Jubilee of Columbus Lodge

A grand parade preceded the opening of the mammoth Jubilee and. Carnival staged by Columbus (Ohio) Lodge, No. 37. The parade was marked by many unique and entirely new features, these being a series of beautiful floats dealing with nursery rhymes and stories and exemplifying the purpose of the Carnival which was to raise funds for twelve Columbus charitable institutions caring for the children of the city. The Carnival, which lasted for ten days, was exceedingly well patronized throughout its rim, and over SIo,ooo was realized and distributed among eighteen philanthropic organizations of the city

## "Printer-Elks" in Greater New York Get Together at Jersey City Lodge

The first "Get-Together Dinner" given by the "Printer-Elks" of Greater New York and adjacent territory, was held at Jersey City (N. J.) Lodge, No. 211. The affair gave the Elks, who are in the printing crafts, an opportunity to enjoy a sociable Sunday evening. As most of the members of the group are engaged on the Metropolitan papers at night, it is seldom possible for them to attend Lodge meetings during the week without sacrificing a night's work. It is proposed to have one of these functions every three months and to hold the meeting at some suitable Elk club-house in the Metropolitan district. On some of the occasions, it is planned to have the families of the members present. The "Printer-Elks" have no organization other than a Committee of Arrangements, and the membership is made up of men from various Lodges who are employed in and around the City of Greater New York.

## Minstrel Show Staged by Elks for <br> Benefit of Red Cross and Veterans

A most elaborate Minstrel Show was put on by New Kensington (Pa.) Lodge, No. 512, for the benefit of the local chapter of the Red Cross and R. P. Arnold Post 92, Veterans of Foreign Wars. Members of both organizations assisted the Elks in the production which played for five nights to crowded houses at the Liberty Theatre in New Kensington, and was the means of raising $\$ 2,500$ for the Red Cross and $\$ 500$ for the Veterans. Each of the organizations will use the money to establish Charity Funds that will be of real public service in the event of an emergency.

## Dixon (Ill.) Lodge a Stopping-Place For Many Tourists

Elks driving over the Lincoln Highway will do well to stop off a while at Dixon (III.) Lodge, No. 779, which is situated one block off the Highway. There will be found one of the most comfortable Club-houses in the State. Members of Dixon Lodge thave recently remodeled and refurnished their Home throughout and made it exceedingly attractive. Situated on one of the great National thoroughfares, it is a point of pride with every member to welcome the traveler hospitably and to show him every con-sideration-even though his stay be brief.

## Life Membership Given to <br> Veterans of Civil War

The eight surviving members of Burnside Post, No. 02, G.A.R., were recently made life members of Mount Carmel (Pa.) Lodge, No. (Contimued on page 72)


Centuries before the Christian Era, the mortgage was invented as security for the payment of debts. Man has never been able to improve on the mortgage principle, and most of the finest investments of today are based on first mortgages on valuable property
Miller First Mortgage Bonds make first mortgage securities available in modern form. There are denominations of $\$ 100$, $\$ 500$ and $\$ 1,000$. Moreover, these bonds, secured by income-earning buildings in Florida cities, offer the opportunity to obtain $71 / 2 \%$ (the prevailing rate in this State) with assurance of safety. Mail the coupon today for our free booklet, "The Ideal Investment.

## G.L.Miller BOND बc MORTGAGE COTMTOTNY <br> Oldest Fir

810 Miller Bldg.
Miami, Florida


The Financial Department of The Elks Magazine is maintained for the benefit of its readers. All of the investment houses advertising in this department have been carefully investigated by us, and we believe them to be worthy of confidence. They will be glad to help you with your investment problems. Write them. These financial articles will deal with all classes of sound securities, pointing out the $v_{\text {arious }}$ advantages of each. You cannot fail to benefit from the advice given.

## Sy-67 <br> TROUSER suppoidit

Keeps Your Shirt and Trousers in Place

## Gives Shirt Waist Effect

 WHY be bothered with the and bothered with the annoyance trousers every few of pulling up your of Sta-On Trouser Supporters keep your trousers up and hold your shict dow your Stous up and hold your shirt downSta-Ons do not bind or chafe. Promote good health. Ensy to use. Rust proof. Hold with a bull dog grip which can't harm the ers eliminate suspenders and tight belts give waist comfort. Send for a pair today. Silver Plated, $\$ 1.00$ Gold Plated, $\$ 3.00$ Satisfaction or Money Back Try a pair of Sta-On Trouser Supporters at our risk. Use them for ten days and if you are not satisfied in every way return them and your money will be refinded.

```
Agents Wanted
```

THE LINRAL CO., Dept. C., St. Louis, Mo.


Ladk of High School training bars you from a
suce sfugh businesg arecer. This simplified and
complete High School Course-specially prepared complete High School Course-specially prepared
for home stady by leading professors-meets all
requirements for entrance
356. The occasion was a memorable and impressive one. The veterans appeared in their well-known uniforms and were escorted into the Lodge by World War Veterans also in uniform. The Lodge-room was crowded with members who were deeply moved by the scene as the old warriors took the obligations of the Order. The entire ceremony was held, and the veterans responded with touching and inspiring speeches. After the session of the Lodge, the Boys of '6I were entertained with a special banquet in their honor. An orchestra played martial airs and old time war songs were sung. The average age of the eight new members of Mount Carmel Lodge is eighty years.

## Ex-Service Men at Battle Creek Given Concert by Grand Rapids Lodge

Grand Rapids (Mich.) Lodge, No. 48, recently gave the ex-service men confined in Roosevelt American Legion Hospital, located at Battle Creek, Mich., an entertainment which will linger long in the memories of patients. The Lodge's own band of forty pieces, accompanied by the University Trio, made up a program which drew laughter and applause from the boys. Besides using a special car, many of the members made the trip to Battle Creek by auto. This was the second entertainment given at the Hospital by Grand Rapids Lodge in the past six months.

## "Baby Lodge" of Wisconsin <br> Institutes First Class

Instituted in April, Platteville (Wis.) Lodge, No. r460, the "Baby Lodge" of the State, recently held its first initiation of new members, thereby bringing its membership close to 100. The officers of Galena (Ill.) Lodge, No. 882, conducted the initiatory work and delegations from sister Iodges at Dubuque, Appleton, Lancaster, Darlington and other points in surrounding terrifory, attended the ceremony. A banquet followed the initiation and the evening was enlisened by a:program of vaudeville acts.

## Galveston Lodge Conducts

## Successful Milk Euad" Dance

Galveston (Texas) Eodge, No. 126, is proud of its achievement in raising a large sum for the United Charities milk fund. The Lodge arranged a mammoth dance for which more than 800 tickets were sold. A fine orchestra was engaged and members and their friends crowded the famous Tokio pavilion which had been elaborately decorated for the occasion. The proceeds realized by the dance will be used by the United Charities for the purpose of supplying needy Galveston babies with proper nourishment during the balance of the summer.

## Shreveport (La.) Lodge Will Build New Eight Story Home

Plans for a $\$ 450,000$. structure to be erected on the lot recently bought by Shreveport (La.) Lodge, No. 122, adjoining the site of the present Home, have been prepared by the architects. The building will be eight stories high, of concrete and steel framework, limestone and pressed brick front, and will be one of the most complete Club-houses in the community. A large swimming pool with special locker facilities will be one of the features.

## Members Buy Liberally of Stock In New Building:

Whittier (Calif.) Lodge, No. ${ }^{1258}$, took the first step toward securing funds for a new Home at a recent meeting, when seven thousand dollars worth of stock in the project was subscribed by the members in ten minutes. The report of the Building Association of the Lodge that the books of that corporation were open, followed by an invitation to all members present to purchase at least one share of stock, brought forth a liberal response. Whittier Lodge proposes to erect this year a $\$_{100,000}$ building on its property at the corner of Philadelphia and Painter Streets. Work will not be started until half of the money
needed is in the bank, and an active campaign is under way to secure this amount early in the Summer.

## Morgan City (La.) Lodge Celebrates Anniversary with Banquet

Morgan City (La.) Lodge, No. 1121, recently celebrated its fifteenth anniversary with a large banquet and entertainment. The Lodge was instituted in 1908 with 27 members and it now has 316 names on its roster. Morgan City Elks own their own Home which they are planning to remodel so as to include a gymnasium and swimming-pool.

## Orphan Children Entertained By Santa Monica (Calif.) Lodge

All orphan children in the Santa Monica Bay cities were guests of Santa Monica (Calif.) Lodge, No. 906, on the opening day of the threeday rodeo and barbecue at Cooper's Ranch in Topango Canyon. Prizes were awarded children in outdoor events of all kinds. The same day saw Women's Day, with special features arranged for them. Proceeds of the show helped to send the State Championship Elk Band of No. 906 to the Grand Lodge Convention in Atlanta.
Playground Established and Equipped

## By Wheeling (W. Va.) Lodge

Wheeling (W. Va.) Lodge, No. 28, is steadily widening the scope of its activities in the field of Welfare Work. One of the Lodge's recent accomplishments was the establishment of an Elks' Playground on a large city plot. The Lodge has equipped the ground with a wide variety of play apparatus and is now considering additional plans for the betterment of the city's youth.

## Dallas Lodge Initiates Large Class- <br> Many Lodges Attend Ceremony

All lodges within a 150 -mile radius of Dallas were invited to attend the special ceremonies and entertainment which accompanied the entry of a large class of new members into Dallas (Texas) Lodge, No. 71. Fort Worth (Texas) Lodge, No. 124, sent a delegation of 200 and its famous degree team took charge of the work necessary to make the iro candidates members of the Order of Elks. In the evening a large banquet to the visitors and new members was followed by a program of music, dancing and many other features.

## Brief News of the Order <br> Received from Far and Near

By staging a successful "Elks' Follies," Sayre (Pa.) Lodge raised sufficient funds to purchase uniforms for its recently organized "Elks' Community Band" of 38 pieces.
Salem (Ore.) Lodge claims the distinction of being the only Lodge organized in 1896 with every one of its 27 Past Exalted Rulers not only living but also in good standing.

The 166th Infantry Band from Columbus, Ohio, and delegations from all neighboring Lodges, took part in the corner-stone laying ceremony for the new Club House of Circleville (Ohio) Lodge.

Milford, Conn., is talking of forming a Lodge of Elks. Between 80 and 90 members of the Order, now residents of Milford, belong to Bridgeport and New Haven Lodges.

Nearly $\$ 2,000$ was realized by the circus given by Mc.Alester (Okla.) Lodge. The raising of this sum made it possible for the Lodge to pay off its entire outstanding indebtedness so that it is now in a better financial condition than at any time since its institution.
Pottstown (Pa.) Lodge was host to the famous Philadelphia Degree Team and a delegation of 500 members from No. 2. A street parade preceded the initiation of a large class by the Philadelphia team.
(Colo. special program was given by Lamar (Colo.) Lodge to celebrate the opening of its new Club House.


SCAR

A beautiful inscribed Patrons' Edition of Oscar Wilde's works, unexpurgated, with fascinating introductions by famous men, including anecdotes and reminiscences of Wilde's sensational career-now published at a subscription price no greater than that of a standard edition.

# A RARE EDITION FOR THE BOOKLOVER OF MODERATE INCOME 

IFEAR I am dying as I lived, beyond my means," said Oscar Wilde, before his end. It was his last bon mot, and it was characteristic of his irrepressible humor. Wilde died with his name under a cloud, but not before he had written De Profundis, which has been called the most pathetic confession in all literature; not before he had published The Ballad of Reading Gaol, which many critics acclaim as the greatest poem in the English language; not before he had produced what many dramatists assert is the wittiest of all English comedies; not before he had spun, for little children, some of the tenderest fairy tales that have been written in all the ages.
Never was there such a variegated genius as Oscar Wilde, and never a more sensational career. At one moment the most eminent man of letters in the world; the most accomplished conversationalist of his day; his wit and epigrams quoted as news in the papers of two continents; three plays running at one time in London; his books, when they appeared, translated into every civilized language! The next moment-ruin and a felon's cell, his career blighted.
Wilde's case is on all fours with that of Poe, De Maupassant, Coleridge, De Quincey, and many other great masters, who lived within the shadows. His work, however, is immortal. Because of his varied genius, it is replete with endless entertainment. Since his death, there has been an unceasing and everincreasing demand for his complete works. Booksellers will tell you that there is no standard author in more constant demand. Why is this? Because it is recognized everywhere to-day that ignorance of Wilde's outstanding
masterpieces is inexcusable in a person of education.
Appreciative booklovers will be interested to know that a beautiful de luxe Patrons' Edition of Oscar Wilde is now announced. A distinguished company of famous men contribute introductions and personal reminiscences of Wilde. Simply to give their names is enough. They are:

Richard le Gallienne, Editor in
Chief Padraic Colum,
John Drinkwater,
Sir Johnston Forbes-Robertson,
Richard Butler Glaenzer,
Coulson Kernahan,
Michael Monahan,
W. F. Morse,

Walter Pater,
John Cowper Powys,
Edgar Saltus,
Clifford Smyth,
Arthur Symonds,
A. B. Walkley,

William Butler Yeats.
Moreover, this is an inscribed edition, not, however, at $\$ 200$ or $\$ 500$ a set (which has been charged for de luxe inscribed editions of this character) but at a price that is only a fraction of this amount. In other words, if you become a subscriber, your name will be inscribed on the title page of the first volume of the set you own. You will be forever identified as one of the original patrons of this notable enterprise.

To be identified with one's books has always been the truest mark of a book.

Name,
Address
City
State


#### Abstract

DOUBLEDAY, PAGE \& CO. Dept. W 1228, GARDEN CITY, N. Y. Please enroll me as one of the Patrons of your new de luxe Patrons' Edition of Oscar Wilde, in twelve volumes. My name is to be inscribed, in sepia Old English style, on the title page of Volume One. When comp leted send me the twelve volumes, carriage charges prepaid. I am to have the privilege of free examination for seven days. Within that period, I agree either to return the set to you, or to send you $\$_{3.00}$ as the first payment and $\$ 3.00$ each month thereafter for 12 months, until a total of $\$ 39.00$ has been paid.


lover. Hitherto this has been possible only for a few, for booklovers of wealth. Now, through the cooperation of all those interested, the costs of royalty, manufacture and distribution have been so greatly reduced that any booklover may obtain an inscribed edition of Wilde (the patron's name inscribed in the edition) at a price not exceeding that of a standard edition.

It is impossible in this space to describe the beauty of this edition. There are in all twelve volumes, printed on the finest paper and bound in a beautiful art vellum, the highest distinction in a book. It is a true de luxe edition. But if upon examination, the set falls in any respect below your expectation, in spite of the fact that it will be inscribed, it may be returned within seven days, and the subscription may be cancelled.

This is a rare opportunity and from the nature of the enterprise immediate action is necessary. Readers of The Elfs Magazine who are interested are requested to communicate at once with the publishers. Simply send the coupon below or a letter.

Doubleday, Page \& Company

## Dept. W 1228

Garden City, New York



