

ENF Chair Tools and Resources





Outline for Today's Seminar

- Welcome and Introductions.
- Presentation of ENF Chair Tools and Resources, using the ENF website.
- Questions?
 - Use the notecards provided to submit questions.
 - Questions will be addressed at the end, or through personal follow up.
 - ENF Chair Office Hours: 1:30–3:00pm.



Tools and Resources

Today we'll provide an overview on:

- ENF Volunteer Homepage
- ENF Supplies
- News to Use
- Reports
- ENF Chair Education
- ENF Chairs and staff

ENF Volunteer Homepage





ENF Volunteers

Upcoming Events (11)

Elks National Foundation
Helping Elks Build Stronger Communities

ENF HOME WHO WE ARE OUR PROGRAMS ELKS NATIONAL FOUNDATION MEMBERS ONLY

ENF Home

About ENF

Foundation News

ENF Programs

Ways to Give

Recognition

Reports & Standings

ENF Volunteers

Scholarship Chair Only

Lodge Chair Only

Media / Brochures

Giving History

Follow us on Twitter

Find us on Facebook

Visit the ENF Blog

How is the ENF helping YOUR State?
Click here to find out.

"Your scholarship has relieved a lot of stress and has made it much easier to focus on my classes. I think I speak not only for myself, but for all other Elks National Foundation scholarship recipients when I say your commitment to higher education is remarkable."

Dana Corman,
2006 Most Valuable Student
Sponsored by Lodge 2579

ENF Home > ENF Home >
ENF Volunteers

The ENF would like to make your role as ENF Chair as easy as possible by providing you with the following resources. Click on the buttons below to access these pages. Please [contact the Foundation](#) if you need any extra assistance.

ENFRONTLINE AND NEWS TO USE
Monthly newsletter for Chairs and news to use in your communications.

BEING AN ENF CHAIR
Your role as ENF Chair (expectations and training resources).

FUNDRAISING RESOURCES
How-to's of fundraising and ideas to enhance your efforts.

LODGE CHAIR ONLY
Reports for Lodge ENF Chairs.

DISTRICT AND STATE CHAIRS
Visit the Reports & Standings page. District and State ENF Chairs regularly rely on this information.

FORMS
Printable and electronic forms.

FEATURED VOLUNTEERS

LEADERSHIP CHALLENGE: LEADING BY EXAMPLE

CHAIR CHALLENGE: LODGE ENF CHAIR CONTEST

ATTEND AN ENF CHAIR WEBINAR
Register now for ENF Supplies and Online Resources, a webinar for ENF Chairs on WEDNESDAY, OCTOBER 12

Local

- Newly designed to streamline information.
- Serves as a homepage or "dashboard" for ENF Chairs.
- Navigate by clicking the large, colorful buttons.



Being an ENF Chair

**BEING AN
ENF CHAIR**

Your role as ENF Chair (expectations and training resources).



Being an ENF Chair Page

Helping Elks Build Stronger Communities

ELKS HOME WHO WE ARE OUR PROGRAMS ELKS NATIONAL FOUNDATION MEMBERS ONLY

ENF Home > ENF Home > ENF Volunteers >

Children's Craft Booth

Being an ENF Chair

This page details the duties and responsibilities of the position to which you have been appointed. You'll also find links to training materials and the Leadership Challenge, and important part of your role.

ENF Chair Duties and Responsibilities

- [Lodge ENF Chair](#)
- [District ENF Chair](#)
- [State ENF Chair](#)

[ENF Chair Reference Manual](#). Printable, PDF version for easy reference.

[Webinars](#). Online training covering a variety of topics for ENF Chairs.

[Leadership Challenge](#). Leading by example.

[ENF Chair Registration Form](#). Every Chair must register, every year.

[Back to ENF Volunteers](#)

ATTEND AN ENF CHAIR WEBINAR

Register now for ENF Supplies and Online Resources, a webinar for ENF Chairs on WEDNESDAY, OCTOBER 12

Follow us on Twitter

Find us on Facebook

Visit the ENF Blog

How is the ENF helping YOUR State?

Local intranet

- This page details the duties and responsibilities of ENF Chairs.
- You'll also find links to training materials and the Leadership Challenge.



EN*Frontline* and News to Use



Monthly newsletter for Chairs and news to use in your communications.



Forms



Printable and electronic forms.



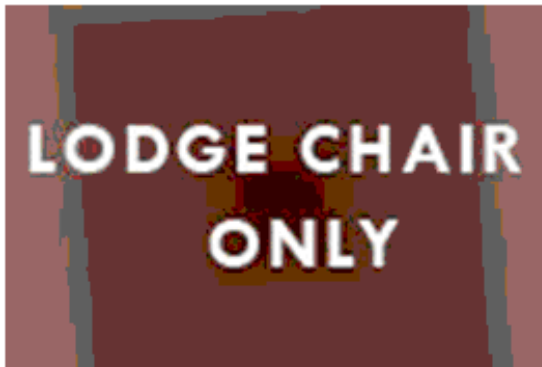
Forms Page

The screenshot shows the Elks National Foundation website. The header includes the logo and the tagline "Helping Elks Build Stronger Communities". The navigation menu includes "ELKS HOME", "WHO WE ARE", "OUR PROGRAMS", "ELKS NATIONAL FOUNDATION", and "MEMBERS ONLY". The main content area is titled "Forms for ENF Chairs" and includes a list of downloadable forms such as "Email and Pulse Sign Up Sheet", "ENF Donor Card", "Fidelity Club Enrollment Form", "Fundraiser Reporting Form", "John F. Malley Society Application", "Named Scholarship Enrollment Form", "Prospect Sign-up Sheets", "Remittance Templates", "Supply Order Form", and "Tell us More Forms". A sidebar on the left lists various sections like "ENF Home", "About ENF", "Foundation News", "ENF Programs", "Ways to Give", "Recognition", "Reports & Standings", "ENF Volunteers", "Scholarship Chair Only", "Lodge Chair Only", "Media / Brochures", and "Giving History".

- This page provides the printable forms you'll use throughout the year to promote the ENF.
- Forms are PDF or online submission format.



Lodge Chair Only



Reports for Lodge ENF Chairs.



Lodge Chair Only Page

Elks National Foundation
Helping Elks Build Stronger Communities

Sign up for Pulse | Contact Us

ELKS HOME | WHO WE ARE | OUR PROGRAMS | ELKS NATIONAL FOUNDATION | MEMBERS ONLY

Elks Home > ENF Home > Reports & Standings >

Lodge Chair Only

- [ENF Chairperson Training Manual](#)
- [Leadership Challenge](#)
- [October Fundraiser](#)
Submit this simple online form about your October ENF Fundraiser to earn 10 points in the ENF Chairman Challenge competition.
- **Online Reports**
 - [History of Donations Report](#)
This report tracks total cumulative donations from donors who are members of your Lodge.
 - [Record of Donations](#)
This report tracks fiscal-year-to-date donations from donors who are members of your Lodge.
 - [Donor Category Report](#)
This report lists members of your lodge according to their level of giving.
 - [Lapsed Donors](#)
This report identifies constituents whom we believe are still members of your Lodge, have donated in the past, but haven't donated since at least March 31, 2010.
 - [Warning List Report](#)
This report includes donors who are in danger of lapsing in their support of the ENF. It lists donors who donated last year but have not yet donated during this fiscal year.
 - [New Donor Retention Report](#)
This report lists last year's new donors who have not yet donated this year. Renew them to score points in the Chair Challenge.
 - [Donor ID Report](#)
This report lists current ENF members of your Lodge, their donor ID number and a line for including their donation amount.

CLICK HERE to watch a video about the ENF's work.

Follow us on Twitter | Find us on Facebook | Visit the ENF Blog

How is the ENF helping YOUR State? [Click here to find out.](#)

Local intranet

- Accessible to Lodge ENF Chairs Only.
- This page provides a variety of reports with detailed information about donors in your Lodge.



District and State ENF Chairs



Visit the Reports & Standings page. District and State ENF Chairs regularly rely on this information.



District and State ENF Chairs Page

Foundation
Helping Elks Build Stronger Communities

Sign up for Pulse Contact Us

ELKS HOME WHO WE ARE OUR PROGRAMS ELKS NATIONAL FOUNDATION MEMBERS ONLY

Elks Home > ENF Home > Reports & Standings

The following reports provide information on personal, Lodge, and overall donations to the Foundation. Please feel free to contact the Foundation if you need any extra assistance.

2011-12 GER'S PER-CAPITA GOAL: \$4.50

Per-Capita Standings		Chairman's Challenge	
1. Miami, FL # 948	\$95.45	1. Ashland, OR # 944	100.75
2. Mount Carmel, IL # 715	\$47.47	2. Bristol County, RI # 1860	90.00
3. Plaquemine, LA # 1398	\$38.36	3. Gallipolis, OH # 107	86.99
4. Reading, PA # 115	\$32.58	4. Mountain Home, AR # 1714	85.00
5. Kenai, AK # 2425	\$26.30	5. St. George "Dixie", UT # 1743	83.56
6. Redondo Beach, CA # 1378	\$23.21	6. Jackson, MO # 2652	82.99
7. Carmichael, CA # 2103	\$23.14	7. Orange, CA # 1475	81.75
8. San Juan, PR # 972	\$23.11	8. Apache Junction, AZ # 2349	79.43
9. Stamford, CT # 899	\$21.29	9. Owatonna, MN # 1395	78.65
10. Ashland, OR # 944	\$20.27	10. Tri City, RI # 14	78.33

(Last updated 09/25/2011) Find out where your lodge ranks!

More Reports:

- **ENF Fundraising Analytics**
 - **Membership Support:** How does your Lodge measure up?
 - **Donor Breakdown:** This report breaks down your Lodge's current-year donors by classification.
 - **The Leaky Bucket:** Imagine your donor base to be a bucket of water with a hole in it. Your job is to keep the bucket full. This report will tell you how you're doing.
 - **NEW! Fundraising Comparison:** This report compares each Lodge's fundraising this year with the same period last year.
- **Lodge Chair Reports**
 - **History of Donations**
 - **Record of Donations**

Local intranet



- Link takes you to the Reports & Standings page.
- District and State ENF Chairs regularly rely on this information.



Reports and Standings

More Reports:

- **ENF Fundraising Analytics**

- **Membership Support:** How does your Lodge measure up?
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- **NEW! Fundraising Comparison:** This report compares each Lodge's fundraising this year with the same period last year.




Fundraising Resources



How-to's of fundraising and ideas to enhance your efforts.



Fundraising Resources

About ENF		ENF CHAIR WEBINAR
Foundation News		Register now for <i>ENF Supplies and Online Resources</i> , a webinar for ENF Chairs on WEDNESDAY, OCTOBER 12
ENF Programs		
Ways to Give		
Recognition		
Reports & Standings		
ENF Volunteers		Fundraising Resources
Scholarship Chair Only		Fundraising is a major part of the role of ENF Chair. This page provides a variety of resources to aid in your fundraising efforts.
Lodge Chair Only		For fundamental resources about being an ENF Chair, visit the Being an ENF Chair page .
Media / Brochures		ENF Development Plan : The science behind the art of fundraising.
Giving History	Searchable Fundraiser Database : Real fundraisers that work, submitted by ENF Chairs.	
 Follow us on Twitter	Share Your Ideas : PDF version of fundraising ideas shared by fellow ENF Chairs.	
 Find us on Facebook	Chronicle on Philanthropy : Newspaper of the non-profit world.	
 Visit the ENF Blog	Videos to Promote ENF : Use these videos during Indoctrination, orientation or at an Elks or community event.	
How is the ENF helping YOUR State? Click here to find out.	About ENF PowerPoint Presentation : Short presentation to assist you in explaining the ENF and Elks programs.	
"Thank you so much for all of your support!" Natalie Houtz,	Fundraiser Reporting Form : Submit this simple online form about your October ENF Fundraiser to earn points in the ENF Chair Challenge.	
	Back to ENF Volunteers	
	Back to top	
		

- Fundraising is a major part of the role of ENF Chair.
- This page provides a variety of resources to aid in your fundraising efforts.



Videos to Promote ENF



- There are several videos available to help you promote ENF:
 - ENF Video
 - CIP Video
 - Elks Scholar Tribute Video



ENF PowerPoint Presentation

ENFOverviewPresentationforIndoctrination [Read-Only] [Compatibility Mode] - Microsoft PowerPoint

Home Insert Design Animations Slide Show Review View

Paste New Slide Delete Layout Reset Slides

Font Paragraph Drawing Editing

Slides Outline

1 Elks National Foundation

2 History


3 Our mission is...

4 We do this by...

5 2011-12 Grants Include...

6 College Scholarships

Elks National Foundation



Click to add notes

Slide 1 of 17 "Blends" 80% 10:59 AM



Featured Volunteers





Featured Volunteers Page

Foundation Sign up for Pulse
Helping Elks Build Stronger Communities

ELKS HOME WHO WE ARE OUR PROGRAMS ELKS NATIONAL FOUNDATION MEMBERS ONLY

Elks Home > ENF Home > Foundation News > A* A* Share



ENF Volunteer Testimonials

Tadeusz Krupa
Lakewood, Colo., Lodge No. 1777
Posted 10/4/2011
Tad Krupa raises money for ENF the old-fashioned way: by being friendly toward members, expressing gratitude for their donations and respecting their check books.

Pedro Rosa
State Capitol, N.Y., District No. 6480
Posted 9/6/2011
For members and Lodge ENF Chairs in State Capitol, N.Y., District No. 6480, raising money for the Elks National Foundation is fun. That's because Pedro Rosa, their District ENF Chair, has taught them to be a community of fundraisers. Whether promoting recurring gifts or leveraging the impact of Community Investments Program grants at his Lodge, Rosa always keeps the ENF in mind and makes certain that Elks members and

 [Follow us on Twitter](#)

 Local i

- This page features profiles of successful ENF Chairs and the secrets to their success!



Leadership Challenge

**LEADERSHIP
CHALLENGE:
LEADING BY
EXAMPLE**



Chair Challenge

**CHAIR
CHALLENGE:
LODGE
ENF CHAIR
CONTEST**

ENF Supplies





ENF Supplies Overview

- A variety of ENF Supplies are available to Lodge, district and state ENF Chairs.
 - They are:
 - Provided to assist you in your ENF fundraising and promotion efforts.
 - Free of charge.



ENF Supplies Overview

- Maximum quantities of supplies are clearly listed on the form.
- Supply Orders are typically processed within 1 week.
- Supplies are shipped via UPS Ground or USPS.
- Order early! Your supplies may take 2 weeks to reach you.
- Exalted Rulers and Lodge Secretaries may also order ENF Supplies.



Supply Orders

ELKS HOME WHO WE ARE OUR PROGRAMS ELKS NATIONAL FOUNDATION MEMBERS ONLY

Elks Home > ENF Home > ENF Volunteers >

Order ENF Supplies

ENF supplies are available for Lodge ENF Chairs, Secretaries and Exalted Rulers to order free of charge. Supplies can be ordered by completing the form below. When filling out this form, please be sure to enter the correct quantities. For more information on a supply, click on the supply name below.

To download a paper version of the supply order form please [click here](#)

*Denotes a new supply for the 2012-13 fiscal year.

Date of Order: 06/07/2012

Lodge Name: Osborn-Berwyn

Lodge Number: 1210

Name: Katherine Keating Edsall

Shipping Address 1: _____

Shipping Address 2: _____

City: _____

State: _____

ZIP Code: _____

Shipping Method: _____

Ship via UPS (street address required)

Ship via PP (U.S. Mail)

Email Address: katec@elks.org

Phone Number: _____

Promoting the ENF

Quantity	Item
<input type="checkbox"/> pack(x)	Community Investments Program Brochure
<input type="checkbox"/> pack(x)	ENF Brochure (Good Deeds)
<input type="checkbox"/> DVD	ENF DVD
<input type="checkbox"/> magnet(x)	ENF Magnet
<input type="checkbox"/> poster(x)	ENF Poster
<input type="checkbox"/> pack(x)	Fast Facts Card*
<input type="checkbox"/> pack	Grants and Appropriations
<input type="checkbox"/> pack(x)	Most Valuable Student Scholarship Brochure
<input type="checkbox"/> OUT OF STOCK	New Member Kit*
<input type="checkbox"/> pack(x)	Scholarships for Elks Families Brochure

Soliciting and Submitting Donations

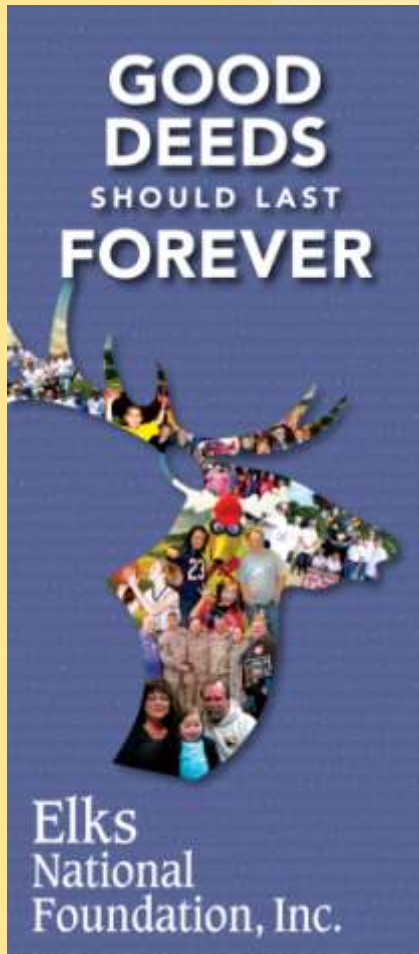
Quantity	Item
<input type="checkbox"/> pack(x)	Donor Cards
<input type="checkbox"/> pack(x)	Dues Mailing Buck Slips
<input type="checkbox"/> pack(x)	Fidelity Club Buck Slips*
<input type="checkbox"/> envelope(x)	Memorial Envelopes
<input type="checkbox"/> pack(x)	Planned Giving Brochure
<input type="checkbox"/> envelope(x)	Remittance Envelopes

2012-13
ENF Chairs:
CLICK
HERE
to register!

- Order ENF Supplies online at:
www.elks.org/ENF/SupplyOrders.cfm
- A hard copy has been provided as a handout today.



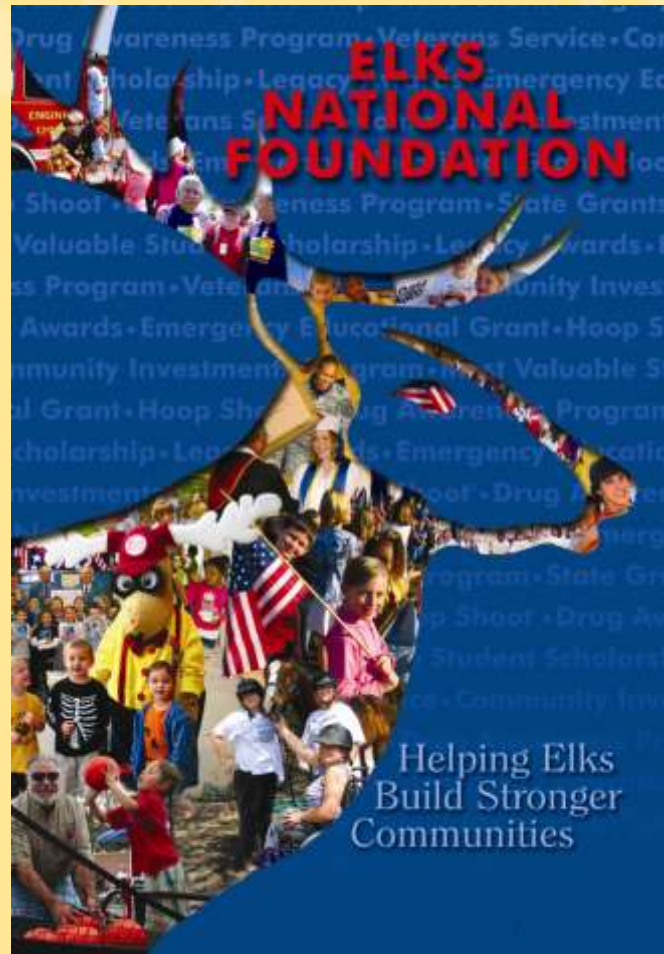
Promoting the ENF: ENF Brochure



- Answers the question: “What is the ENF?”
- Perfect for Indoctrination and Lodge displays.
- Also contains a tear-out donation form.



Promoting the ENF: ENF DVD






Promoting the ENF: Fast Facts Card

 Elks
National
Foundation, Inc.


FAST FACTS

The mission of the Elks National Foundation is to help Elks build stronger communities. Read these fast facts about the ENF to get more acquainted!

 Since 1928, the ENF has granted more than **\$340 million** toward Elks charitable programs nationwide.

 The Community Investments Program grants **\$6.5 million** a year to Elks Lodges, enabling Elks to serve their communities.

 Your state's major charitable project receives funding from the ENF each year. State Grants comprise **33 percent** of ENF's spending.

 Our three scholarships—Most Valuable Student, Legacy Awards and Emergency Educational Grants—help more than **3,100 scholars** attend college annually.

Helping Elks Build Stronger Communities



Promoting the ENF: Grants & Appropriations

**Elks National Foundation
2011-12 GRANTS & APPROPRIATIONS**

On February 9, at a meeting in Myrtle Beach, S.C., the ENF Board of Trustees approved appropriations and distributions for the 2011-12 fiscal year totaling a record \$21.7 million.

Program-Related Grants & Appropriations

COLLEGE SCHOLARSHIPS

Most Valuable Student
Designated \$3,296 million for 500 four-year scholarships for the 2012-13 through 2015-16 academic years.

Emergency Educational Grants
Reserved \$350,000 for one-year educational grants to the children of deceased or totally disabled Elks who wish to obtain or better their college education.

Legacy Awards
Designated \$1 million to fund up to 250 four-year \$4,000 scholarships for the children and grandchildren of Elks who have been members in good standing for at least two years.

For more information about our scholarship programs, including eligibility and deadlines, please visit www.elks.org/enf/scholar.

YOUTH ACTIVITIES

Elks Drug Awareness Program
Appropriated \$733,350 to completely fund the Elks Drug Awareness Program, which promotes constructive and cooperative solutions to youth substance abuse through education. For more information on the Drug Awareness Program, visit www.elks.org/dap.

Elks National Hoop Shoot® Free Throw Program
Appropriated \$499,275 to fund the Elks national free throw program, encouraging youth to lead healthy and active lifestyles. For more information on the Hoop Shoot, visit www.elks.org/hoopshoot.

VETERANS REMEMBRANCE

Elks National Veterans Service Commission
Granted \$1,155 million to fund the Order's Veterans Service Program, which provides aid and comfort for America's veterans. For more information on the Veterans Service Commission, visit www.elks.org/vets.

Elks Veterans Memorial Maintenance
Granted \$408,148 to maintain the Elks Veterans Memorial in Chicago. For a virtual tour of the memorial building visit www.elks.org/memorial.

FUNDS DISTRIBUTION

Category	Percentage
Scholarships	36.7%
State Grants	31.2%
Corrective Institutions Program	21.8%
Health Programs	7.0%
Veterans Service	6.2%
Memorial Maintenance	5.8%
Fundamental Expenses	4.8%
Program Management & Other	2.0%

Elks National Foundation, Inc.
2730 N. Lakeside Ave.
Chicago, IL 60614-2796
www.elks.org/enf • enfbilling@elks.org
773/755-4728 (TOLL FREE) • 773/755-4729 (FAX)

- Explains where ENF distributed its funding for 2011-12.
- Supplies limited.
- Also available online in the News to Use section of www.elks.org/enf/volunteers.



Promoting the ENF: New Member Kit





Submitting and Soliciting: Donor Cards



Lodge Name		State
Lodge No.	Mem. No.	
Donor I.D.		

Favorite ENF program:

- Scholarships
- Hoop Shoot
- Drug Awareness
- State Grants
- Veterans
- Community Investments

Sign me up for *Pulse*, the ENF's email newsletter.

Email Address _____

Please Print: Mr Mrs Ms

Last Name	First Name	Middle Initial	Title (Check One)	Birthday
Street Address				
City	State	Zip Code	Phone number	

Gift Types: Enclosed is my donation of \$50 \$100 (Peace) \$250 (Justice) Other \$ _____

I would like to pledge: \$ _____ (total amount) I have enclosed my initial payment of \$ _____

Please send me reminders: Annually Semi-Annually Quarterly Monthly

I would like to make a tribute of: \$ _____ In Memory of In Honor of: _____

Notification of gift should be sent to: Name _____
Address _____

I would like to make a monthly donation to the ENF by:

- Charging my credit card the agreed monthly amount of \$ _____ (Enter card information below.)
- Drafting my bank account monthly. (Please enclose a voided check for accuracy.)

Bank Draft Start Date: 15th 25th of the month. Monthly Draft Amount \$ _____

Payment Method: I have enclosed a check. Please mail checks payable to:
Elks National Foundation, 2750 N. Lakesview Avenue, Chicago, IL 60614-2256

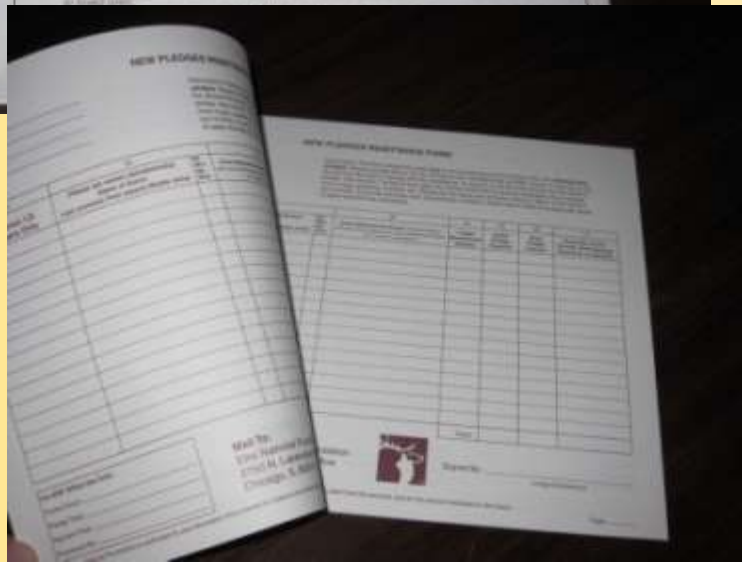
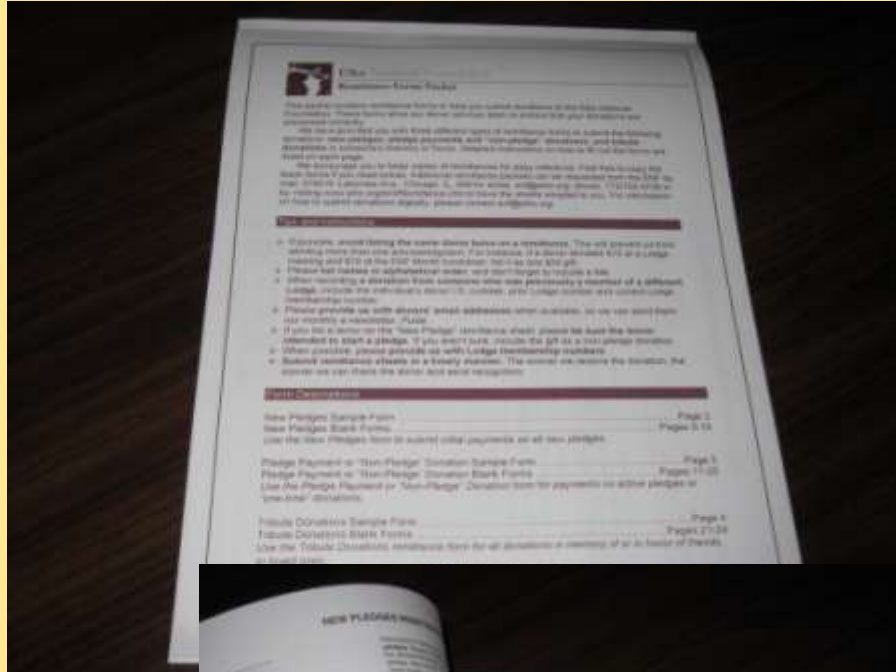
Please charge my credit card: Visa MC AmEx Discover Account No. _____
Your Signature _____ Expiration Date _____

*The ENF is authorized to use information from the check to make a one-time electronic debit from the account and for the amount indicated on the check.

- Available in packs of 100.
- Keep on hand to send in donations, especially:
 - New donors and tribute donations.



Submitting and Soliciting: Remittance Packets



- Printed packet includes sample forms and instructions on how to submit donations.
- Includes New Pledge, Pledge Payment/Non-Pledge Donation and Tribute Donation forms.



Submitting and Soliciting: Workplace Giving Brochure



- Details the ways donors can support the ENF while they work, including:
 - Matching Gifts
 - Payroll Gifts
- Also contains a tear-out donation form.



Recognizing Donors: Pin Image Stickers



- Designed for membership cards.
- These stickers denote cumulative giving level from Participating Member (\$100) to Bronze Level (\$5,000).
- Sticker is a photo image of recognition pin.



Recognizing Donors: Heart Pins



- New donor receives pin from Lodge ENF Chair.
- Have Heart pins on hand at Indoctrination.

News to Use





ENFrontline and News to Use

- This page provides links to news for you to learn and share.
- Education yourself!
- Spread the word with Elks and your community.

The screenshot shows the Elks National Foundation website. At the top, there is a navigation bar with the Elks logo and the text 'Elks National Foundation'. Below this, there are links for 'ELKS HOME', 'WHO WE ARE', 'OUR PROGRAMS', 'ELKS NATIONAL FOUNDATION', and 'MEMBERS ONLY'. A search bar is also present. The main content area features a large image of several people working together at a table. Below the image, the title 'ENFrontline and News to Use' is displayed. The text below the title reads: 'This page provides links to news to keep you current and pass along to your fellow Elks.' There are three main sections: 'Frontline: Your monthly volunteer newsletter', 'News to Use: Articles and announcements for your newsletter and website.', and 'Media and Brochures: Electronic versions of ENF brochures and promotional pieces.' A 'News Release Generator' section is also visible, with a link to 'click here' for more information. A 'Back to ENF Volunteers' link is at the bottom of the main content area. On the right side of the page, there is a purple-bordered box with the text '2012-13 ENF Choirs: CLICK HERE to register!'. At the top right, there are links for 'Donate Today', 'Sign up for Pulse', and 'Contact Us'.



ENFrontline

- Emailed to you monthly.
- Printable version online. August through April.
- For those without internet access, opt in to receive ENFrontline by mail.



ENFrontline
Helping Elks Build Stronger Communities www.elks.org/enf
October 6, 2011
Vol. 15 No. 3

HAPPY ENF MONTH!

Send Lodge Members an ENF Month eCard!
Visit enfsite.org/enfmonthcard to send a personalized ENF month eCard to every member of your Lodge. All you need is the member's name and email address. Use this card to share information on how your Lodge is celebrating ENF month, and to encourage members to get involved!

Must-See Videos
Missed the ENF sessions at the National Convention in Las Vegas? Visit www.elks.org/enf to watch recordings of our sessions. These sessions are free on using ENF grants to raise your Lodge's community profile and boost your Lodge's membership. Don't miss these videos!

Learn Live on October 12
Attend the next webinar for ENF Grants—ENF Supplies and Online Resources—from your computer on October 12, 10 a.m. CDT. The session will be recorded for those who cannot attend. Visit www.elks.org/enfwebinars for more info!

Off the Charts: Fast Start to a Long Run
Did you know? We raised 12.83 million dollars for our previous record set during the 2008-09 fiscal year, and a number in the upcoming year, our challenge now will be to break the record and set a new mark in participation!

Spread the Word
Don't roll please! The date of 2012 Impact Grant recipients will be announced on October 16. These lodges will use Impact Grants of up to \$10,000 to do big things to serve their communities. In each of the 28 days leading up to the announcement, a current Impact Grant project is featured on our website. Stay tuned to www.elks.org/enf for project announcements!

Promoting Red Ribbon Week
Red Ribbon Week is October 22 to 30. During this week, Elks proudly wear red ribbons to support a drug-free America, teaching youth about the dangers of drugs and alcohol. Learn more online at www.elks.org/red!

States

Alaska	\$4,309
Alaska	\$5,521
Texas	\$5,179

Elks National Foundation Donations through September 30 Current Year and Past Five Fiscal Years



News to Use webpage

The News to Use page includes links to:

- Lodge Newsletter Articles
- Speaking Points
- News Releases
- News Release Generator
- Newsletter Ads

Elks Home > ENF Home > Media / Brochures > A+ A- [Share] [Facebook] [Twitter]

News to Use

Lodge Newsletter Articles

Personalize these articles and add them to your Lodge newsletter.

July Newsletter Article: \$4.50 or Bust!
Encourage Lodge members to think about how your Lodge can use an ENF Gratitude Grant to serve your community. (MS Word File)

Speaking Points

Spread the word about the ENF and the Elks to Lodge members and your community.

About the ENF
June Lodge Meeting Speaking Points
Use these speaking points at Lodge meetings or events to share the latest ENF news and teach members how the ENF helps Elks build stronger communities. (MS Word File)

About the Elks
Elevator Speech
Use this speech when talking about the Elks to community members, encouraging them to get involved with the Elks and hopefully join the Order.

News Releases

Browse these news releases for the latest ENF news.

Elks National Foundation Relieves Financial Burden of College Education
Read about the 2012 ENF scholarship winners.

Beacon Grants Shine Light on Elks Communities
The ENF Board of Trustees approved funding for Beacon Grants, the newest component of the ENF Community Investments Program.

Follow us on Twitter
Find us on Facebook
Visit the ENF blog

Share stories of your Lodge's good work!
CLICK HERE
to use our
News Release Generator.



Media and Brochures

- Location of News to Use
- ENF Video Annual Report
- Heartbeat: ENF's quarterly newsletter
- Grants and Appropriations
- Brochures and Buckslips
- Photo and Video Guidelines

The screenshot shows a webpage titled "Promote the ENF". On the left is a navigation menu with the following items: ENF Home, About ENF, Foundation History, ENF Programs, Ways to Give, Recognition, Reports & Statistics, ENF Volunteers, Media / Brochures (highlighted), Giving History, Follow us on Twitter, Find us on Facebook, Visit the ENF Blog, How is the ENF helping YOUR State? Click here to find out, and "It is truly an honor to be selected for a...". The main content area is titled "Promote the ENF" and includes the following text: "Looking for ways to promote the ENF to your Lodge or community? This page contains everything you need to talk about the ENF, from our brochures to our latest press releases." and "Order ENF Supplies: If you'd like to use the materials listed here to promote the ENF in your Lodge, [click here](#) to order them, free of charge." Below this are several featured items with small images and text: "News to ENF" (Use these articles in your Lodge newsletter to promote the ENF and these speaking points to talk about the ENF and the EEs.), "ENF Videos" (Brief streaming video highlighting the ENF and its programs. Use at Orientation to introduce the ENF to new EEs members.), "2012-11 Youth Programs Highlights Book" (The Wizard of EEs highlights our Youth Programs through stories and illustrations.), "2012-11 ENF Annual Report" (In because of You, you'll read program highlights, find financial information and see lists of those that make our work possible in the Grand Honor Roll.), and "Heartbeat" (Heartbeat is the ENF's quarterly newsletter. It includes...).

ENF Reports





Reports & Standings

- Updated weekly and monthly
- Viewable by every Elk who logs in.
- Info specific to individual giving in the Lodge is viewable by Lodge ENF Chairs Only.

- ENF Home
- About ENF
- Foundation News
- ENF Programs
- Ways to Give
- Recognition
- Reports & Standings**
- ENF Volunteers
- Media / Brochures
- Giving History

Follow us on Twitter

Find us on Facebook

Visit the ENF Blog

How is the ENF helping YOUR State?
Click here to find out.

"It is a distinct honor to be the recipient of a 2010 ENF Legacy Award. I hold the Elks National Foundation in high regard, and I hope to uphold its reputation for community service by serving in my community and on my college campus."

Melanie Dudley,
Scholar
2010 ENF Legacy Awards

Reports & Standings

The following reports provide information on personal, Lodge, and overall donations to the Foundation. Please contact the Foundation if you need extra assistance.

2012-13 GER'S PER-CAPITA GOAL: \$4.50

Per-Capita Standings		Chairman's Challenge	
1. Miami, FL # 948	\$90.83	1. Orange, CA #1425	96.95
2. Holdrege, NE #2062	\$54.95	2. Bristol County, RI #1860	83.31
3. Tualatin Valley, OR #2780	\$24.52	3. Ashland, OR # 944	77.66
4. Plaquemine, LA #1398	\$21.84	4. Owatonna, MN #1395	75.39
5. Artesia, NM #1717	\$20.83	5. Naumkeag, OH #1050	73.05
6. Washington-Beckville, MD # 15	\$19.35	6. Ticonderoga, NY #1494	71.61
7. Marshall County, AL #2069	\$17.45	7. Pasadena, CA # 672	69.69
8. Camden County, GA #2820	\$16.74	8. Jackson, MO #2652	69.47
9. North Platte, NE # 985	\$16.67	9. Cape Henlopen, DE #2540	67.41
10. Pecos, CA #2543	\$16.56	10. El Cajon, CA #1012	66.07

(Last updated 06/15/2012)
Find out where your lodge ranks!

More Reports:

- **ENF Fundraising Analytics**
 - **Membership Support:** How does your Lodge measure up?
 - **Donor Breakdown:** This report breaks down your Lodge's current-year donors by classification.
 - **The Leaky Bucket:** Imagine your donor base to be a bucket of water with a hole in it. Your job is to keep the bucket full. This report will tell you how you're doing.
 - **Fundraising Comparison:** This report compares each Lodge's fundraising this year with the same period last year.
- **Lodge Chair Reports**
 - **History of Donations**
 - **Record of Donations**
 - **Other Reports**
- **Personal Giving History**
- **Lodge Per Capita**
 - **Current Year**
 - **Last 3 Years**
- **District Per Capita**
 - **Current Year**
 - **Last 3 Years**
- **State Detail**
- **Summary of Donations**
- **Chair Challenge**
Click here to view scoring guidelines.





Per-Capita Reports

- Lodge Current Year
- Lodge Last 3 Years
- District Current Year
- District Last 3 Years

Lodge Per-Capita Donations: Last 3 Years

Lodge year through: **06/15/2012**
with March 31, 2010, 2011 & 2011 figures.

(Current per-capita based on 4/1/2011 membership totals.)

All States All Lodges Display in PDF format

Sort by: Lodge Name Lodge # District Per-Capita

State: *

(1 thru 100 of 2014 records)

Rank	Lodge	Members	Current Per-Capita	3-31-2012 Per-Capita	3-31-2011 Per-Capita	3-31-2010 Per-Capita
1.	Miami, FL, # 948	1146	\$ 90.835	\$ 96.282	\$ 94.877	\$ 8.830
2.	Holdrege, NE, #2062	91	\$ 54.945	\$ 3.297	\$ 3.297	\$ 8.242
3.	Tualatin Valley, OR, #2780	246	\$ 24.522	\$ 52.527	\$ 51.837	\$ 38.810
4.	Plaquemine, LA, #1398	100	\$ 21.840	\$121.175	\$ 63.507	\$ 27.895
5.	Artesia, NM, #1717	240	\$ 20.833	\$ 41.339	\$ 45.764	\$ 38.934



ENF Fundraising Analytics

Membership Support

- Measures a Lodge's individual donors as a percentage of its total membership
- Compares with percentages of donor participation in the District, state and nationally

ENF Fundraising Analytics: Membership Support

Lodge year through: 06/15/2012
(Based on 4/1/2011 membership totals.)

All States All Districts Display in PDF format

Sort by: Lodge Name Lodge # District Lodge Support Donors Amount Donated

State: *

This report measures a Lodge's individual donors as a percentage of its total membership. It also compares that percentage with the percentages of donor participation in the District, State and Nationally. **When the District, State or National percentage is listed in red, it means the Lodge's percentage is lower. When listed in black, it means the Lodge's percentage is greater than or equal to that level of support.** Please note that the number of donors refers to individual donors only, not organizations within the Lodge, and the amount donated is the total donated by those individuals. Thus, the amount donated is not necessarily the same as the figure used in the per-capita calculation.

(1 thru 100 of 2814 records)

Rank	Lodge	District Members	Individual Donors	Amount Donated by Individuals	Lodge Support	District Support	State Support	National Support	
1.	Cahaba Valley, AL, #1738	0130	75	55	\$822.05	73.33%	26.15%	7.52%	2.98%
2.	Ponca City, OK, #2002	7200	160	122	\$1,651.35	72.62%	7.02%	4.71%	2.98%
3.	Jackson, MO, #2652	4880	318	217	\$1,166.00	68.24%	5.50%	3.42%	2.98%
4.	Marshall County, AL, #2069	0100	64	41	\$616.70	64.06%	2.70%	7.52%	2.98%
5.	Edmond, OK, #2578	7280	111	71	\$718.00	63.96%	7.44%	4.71%	2.98%



ENF Fundraising Analytics

Donor Breakdown

This report breaks down your Lodge's current-year donors by classification.

- New Donors, Retained New Donors, Renewed Donors, and Reactivated Donors

Donor Breakdown

Updated through 06/15/2012

All States Display Lodges Display in PDF format

Sort by: Lodge Name Lodge Number New Donors Retained New Donors Renewed Donors Reactivated Donors Total Donors

State: *

(1 thru 100 of 2014 records)

Lodge	New Donors	Retained New Donors	Renewed Donors	Reactivated Donors	Total Donors
1. New York, NY, #0001	0	0	3	1	4
2. San Francisco, CA, #0003	0	0	0	0	0
3. Cincinnati, OH, #0005	0	0	0	0	0
4. Sacramento, CA, #0006	1	0	3	1	5
5. Louisville, KY, #0008	0	0	14	1	15



ENF Fundraising Analytics

The Leaky Bucket

- Imagine your donor base is a bucket with a hole in it. Your job is to keep the bucket full.

Leaky Bucket Report

Lodge year through: **05/31/2012**
(Based on 4/1/2011 membership totals.)

All States ▾

Display Lodges

Display in PDF format

Sort by: Lodge Name Lodge # District/lodge # Acquired Reactivated Total Gained Lapsed Net

State: *

Imagine your Lodge's donor base to be a bucket of water with a hole in it. Your job as Lodge ENF Chair is to keep the bucket full. This report tells you how you're doing. It's based on current year numbers, and it excludes deceased and inactive members.

Acquired is the number of first-time donors who have contributed since April 1. **Reactivated** is the number of former donors who did not contribute last fiscal year but have given this year. Add these two together to get the **Total Gained** for the fiscal year to date. **Lapsed** is the number of last year's donors who have not yet contributed this year. Subtract Lapsed from Total Gained to get the **Net**.

	Lodge	Acquired	Reactivated	Total Gained	Lapsed	Net
1.	Aberdeen, SD, #1046	0	0	0	3	-3
2.	Aberdeen, WA, # 593	0	0	0	65	-65
3.	Abilene, KS, #1675	0	0	0	1	-1
4.	Abingdon, MD, #2354	0	0	0	92	-92
5.	Ada, OK, #1640	0	0	0	325	-325



ENF Fundraising Analytics

Fundraising Comparison

- This report compares each Lodge's fundraising per capita this year with the same period last year.

Current Year and Prior Year Fundraising Comparison

Lodge year through: 06/15/2012

All States Display in PDF format

Sort by: Lodge Name Lodge # District/lodge # District/Difference Difference

State: *

This report compares each Lodge's fundraising during the current fiscal year with the same period last fiscal year.

(1 thru 100 of 2014 records)

Lodge	Current Year Members	Current Year Donations	Prior Year Donations	Difference	Current Year Percap	Prior Year Percap
1. Miami, FL, # 948	1146	\$104,096.38	\$2,925.23	\$101,171.15	\$90.83	\$2.65
2. Washington-Rockville, MD, # 15	500	\$9,673.90	\$950.50	\$8,723.40	\$19.35	\$1.59
3. Erie, PA, # 67	1778	\$8,071.00	\$680.00	\$7,391.00	\$4.54	\$0.40
4. El Cajon, CA, #1812	1753	\$10,188.00	\$3,136.58	\$7,051.42	\$5.81	\$1.71
5. Artesia, NM, #1717	240	\$5,000.00	\$0.00	\$5,000.00	\$20.83	\$0.00

ENF Education





Webinars

To view a recording of a past webinar, simply click on the link below of the webinar you'd like to view. Each presentation is approximately 35 minutes in length.

[Click here](#) to access a recording of **Overview and How-to's for ENF Chairs** the October, 2010 webinar. (High speed internet and speakers required.)

[Click here](#) to access a recording of **Reports and Remittances for ENF Chairs** the February, 2011 webinar. (High speed internet and speakers required.)

[Click here](#) to access a recording of **Ways to Give and Recognition for ENF Chairs** the June, 2011 webinar. (High speed internet and speakers required.)

- Access recordings of past webinars:
 - Overview and How-to for ENF Chairs
 - Reports and Remittances for ENF Chairs
 - Ways to Give and Recognition for ENF Chairs
 - ENF Supplies and Resources
 - Ask ENF



ENF Learning Center

- Offers the education needed to become certified as ENF Chair in your Lodge, district and/or state.
- This interactive, dynamic learning system replaces previous manuals, handbooks and disks.





ENF Learning Center

- Guided by the ENF Chair Duties and Responsibilities.
- 13 ENF Certification Courses are designed to help with your fundraising efforts as an ENF Chair.
- Earn a certificate, and Lodge ENF Chairs will earn 15 points in the Chair Challenge.

ENF Learning Center Learning Center - Powered by Taleo (Oracle) - Windows Internet Explorer

Current Learning

Access the ENF Chair Certification Courses by clicking the **ENF** asterisk Learning Plans below.

To play a course, simply click on the name of the course. Courses must be completed in the order in which they are presented, but you may come back to a course you've completed at any time.

Following completion of the final course, an ENF Chair Certificate will appear for printing.

Learning Plans

Status:

ENF Chair Certification Overall Status: Incomplete Completed Date: NA

Title	Type	Status	Completed On
Uphold the Honor: Bill of Rights	Course	Not Attempted	NA
Promote the ENF's mission and programs to your members.	Course	Not Attempted	NA
Complete ENF Chair Certification and Participate in Continuing Education about your role as ENF Chair	Course	Not Attempted	NA
Stay current on information from ENF	Course	Not Attempted	NA

ENF Chairs and Staff





Searchable Fundraiser Database

Elks National Foundation

Helping Elks Build Stronger Communities

ELKS HOME WHO WE ARE OUR PROGRAMS ELKS NATIONAL FOUNDATION MEMBERS ONLY

Elks Home > ENF Home > ENF Volunteers >

Fundraising Ideas

Looking for fundraising ideas? Check our database of ideas submitted by ENF Chairpersons.

All Event Types Search

(Sorted by amount raised.)

1. Lodge 0710 ENF October 2009 Fundraiser
"Haunted House on Main Street" West Blocton, Alabama (Amount raised: **\$5,780.00**)
2. Lodge 2435 ENF October 2010 Fundraiser
Gourmet Pork and Beans Down Home Dinner, hand served. Decorated with red and white checked table cloths. A 50/50 raffle was held to pay the dishwasher and a beautiful CSI heart pendant, donated by local jeweler, was also raffled. (Amount raised: **\$4,751.00**)
3. Lodge 0179 ENF October 2009 Fundraiser
We held an Octoberfest event with a beer tasting and history from a 150 year old Minnesota brewery, followed by a German meal served by a caterer. (Amount raised: **\$4,600.00**)
4. Lodge 2050 ENF October 2010 Fundraiser
An informative presentation using videos and charts from ENF website. (Amount raised: **\$4,235.00**)
5. Lodge 0335 ENF October 2010 Fundraiser
A variety of activities during the month of October raised our ENF funds. We did raffles, candy jar guessing, silent auction, music show by a member, dinner/dance, and member donations. (Amount raised: **\$4,062.00**)
6. Lodge 0318 ENF October 2010 Fundraiser
Dinner Dance with Silent Auction - Lodge was decorated with city scenes and famous landmarks on all windows with a lighted sign and curtained entryway to the ballroom; silent auction was held during first 1 1/2 hours; plated dinner was served and then after the welcome by the Lodge ENF Chairman, a local DJ donated his services for providing music for the dance. (Amount raised: **\$3,884.00**)

2012-13 ENF Chairs: CLICK HERE to register!

- Fundraiser ideas from your fellow ENF Chairs!
- Contact Chairs with questions.

(Located in the Fundraising Resources section).



Leadership Challenge

Encourages us to lead by example with a personal donation each year.

We're in it together!

[ENF Home](#)

[About ENF](#)

[Foundation News](#)

[ENF Programs](#)

[Ways to Give](#)

[Recognition](#)

[Reports & Standings](#)

[ENF Volunteers](#)


[Scholarship Chair Only](#)

[Lodge Chair Only](#)

[Media / Brochures](#)

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How is the ENF helping YOUR State?
[Click here to find out.](#)

Leadership Challenge

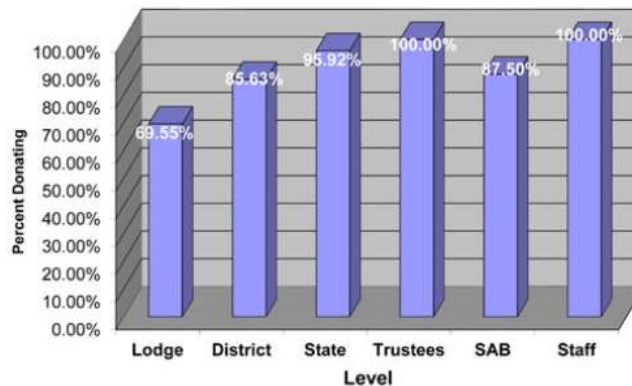
Leading the Charge!

The Leadership Challenge encourages all ENF chairs, Trustees, [Elks Scholar Advisory Board](#) members and staff to donate annually to the Elks National Foundation, so that we can lead by example and inspire others to give.

We've set a 75 percent participation goal for 2011-12. State chairs, district chairs, ENF staff and ENF trustees met the goal last year. We hope all groups will rise to the challenge and meet the goal this year.

[Click here](#) to make a donation today!

Leadership Challenge
Percentage of ENF Chairs, Trustees, Elks Scholar Advisory Board members and Staff donating as of March 31, 2012



[Back to ENF Volunteers](#)



Chair Challenge

Chair Challenge Score Detail
(Membership based on 4/1/2011 totals.)

Orange, CA, #1475
Lodge Chair: Mr. Bob L. Hanna

	Points
Competitive Categories	
Per Capita Increase:	0.000
New Donors:	10.000
Retaining New Donors:	11.000
Renewed Donors:	15.000
Reactivation of Lapsed Donors:	11.400
New Recurring Givers:	0.500
Donation Frequency:	14.050
Participation Points	
Reporting Bonus:	5.000
Earning Chair Certificate:	Stay tuned for more information.
Leadership Donation:	5.000
October Fundraiser:	0.000
Meeting the GER's Goal:	10.000
Meeting or Exceeding the National Average in Membership Support:	15.000
Mystery Points:	0.000
Total	96.950

[Chair Challenge Scoring Guidelines](#)

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How is the ENF helping YOUR State?
[Click here to find out.](#)

- Encourages you to keep a broad-based fundraising program.
- See where you stand compared to other Lodges in your state and the nation.
- Learn from each other to earn more points!



State and District Chairs

- You are a resource for others!
- Lodge Chairs seek guidance.
- Tools you can use:
 - Summary of Donations online.
 - State Detail Report online.
 - State Roster – mailed to you in August.



Questions?

CONTACT US!



773/755-4728



ENF@elks.org



www.elks.org/enf

ENF Chair Office Hours: 1:30 – 3:00pm.